



Rare & Unique Opportunity in the Heart of Spicewood.

Premier income-producing commercial property in one of Spicewood's most desirable corridors. This unrestricted 7-acre boutique rental and event center features five revenue-generating structures including: a main event venue, two guest homes, a second event center, and a stage building ready for finish-out. Designed for hospitality, retreats, weddings, and corporate events, the property offers parking for 100+ vehicles, vendor access, and gated entry.

Main Event – 2,234 sq ft (potential income producing) Willie's Place – 1,128 sq ft (currently income producing)

The Cottage – 513 sq ft (currently income producing)

Event Center – 1,397 sq ft (income producing building)

The Stage – 731 sq ft (income producing) needs finish-out for two additional income producing bedrooms.

Back three acres cleared for future income producing Geodome glamping (plans reimagined)

5 Building total – 4,606 sq ft 7 acres 100 spaces (front parking area)

Additional vendor parking at event center.

3500 R O DRIVE | SPICEWOOD, TEXAS 78669

OFFERED AT \$2,250,000 SPICEWOODS-BEECREEKRANCH.COM



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3500 R O Drive, Spicewood, TX 78669 6 beds | 5 baths | 4,606 sf | 7 acres

Projected Airbnb Revenue Summary

Existing Airbnbs (with +10% ADR over comps):

Property ADR (\$) Yearly Revenue (\$)

 Willie's Place
 317.13 53%
 \$61,348.80

 The Cottage
 239.11 51%
 \$44,509.77

 Total (current properties)
 \$105,858.57 / year

Projected Additions (Glamping Units, ADR \$353.28, 55% Occupancy):

Scenario Annual Revenue (\$)

3 Units \$212,762.88 10 Units \$709,209.60 15 Units \$1,063,814.40

When Combined:

With 3 glamping units: $\approx $318,621 / \text{year}$ With 10 glamping units: $\approx $815,068 / \text{year}$ With 15 glamping units: $\approx $1,169,673 / \text{year}$

Full revenue projections for Wedding/Event Venue & Airbnbs + Wedding/Event Venue

1. Wedding/ Event Venue Only

Assumptions:

Average wedding= weekend rental (mix of high/ low seasons blended).

Weighted average venue rate \approx \$7,300 per wedding (80% weddings, 20% smaller events at \$3,000 avg weekday rate).

10% events vs 80% weddings ratio applied.

Scenario: Weddings/ Year Events/ Year Est. Avg Rate (\$) Projected Annual Revenue (\$)

Low (24 total) 19 weddings, 5 events	\$7,300	\$175,200
Mid (36 total) 29 weddings, 7 events	\$7,300	\$262,800
Mid-High (52 total) 42 weddings, 10 events	\$7,300	\$379,600
High (72 total) 58 weddings, 14 events	\$7,300	\$525,600

2. Venue+ Current Airbnbs + Glamping

Assumptions: Each wedding uses both Airbnbs one night (forfeited from Airbnb revenue).

Airbnb revenue baseline (from your earlier data):

Cottage: \$44,509.77 / year **Willie's Place:** \$61,348.80 / year **Combined:** \$105,858.57 / year

Deduct (2 x wedding count x 1-night ADR) from Airbnb revenue.

Glamping ADR \$353.28, 55% occupancy.



Example

A. 24 Events (30% events, 70% weddings)

Units Airbnb Adj. (\$)	Glamping Rev. (\$)	Venue Rev. (\$)	Total Rev. (\$)
+0 Glamping 100,000	-	\$175,200	\$275,200
+3 Glamping 100,000	\$212,763	\$175,200	\$487,963
+10 Glamping 100,000	\$709,210	\$175,200	\$984,410
+15 Glamping 100,000	\$1,063,814	\$175,200	\$1,339,014

B. 36 Events (30% events, 70% weddings)

Units Airbnb Adj. (\$)	Glamping Rev. (\$)	Venue Rev. (\$)	Total Rev. (\$)
+0 Glamping \$95,000	-	\$262,800	\$357,800
+3 Glamping \$95,000	\$212,763	\$262,800	\$570,563
+10 Glamping \$95,000	\$709,210	\$262,800	\$1,067,010
+15 Glamping \$95,000	\$1,063,814	\$262,800	\$1,421,614

Key Takeaways

Core venue alone: \$175K-\$525K/year potential.

Adding existing Airbnbs: +\$100K/year baseline.

Adding glamping: scalable lift of ~\$70K per unit annually.

Full buildout (15 glamping +venue+ Airbnbs): >\$1.3M/year potential.





