SBA 504 Loan Scenario

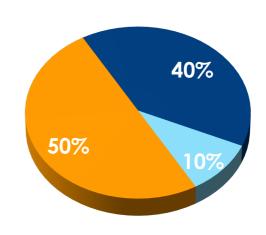
1045 14th Street, San Diego, CA



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Own the Business? Own the Building.

| Property Purchase | | \$4,100,000 | | | |
|----------------------------|-----|-------------|--|--|--|
| Property Improvement | | \$0 | | | |
| Equipment | | \$0 | | | |
| Eligible Professional Fees | | \$0 | | | |
| Total Project Costs | | \$4,100,000 | | | |
| Loan Structure | | | | | |
| Bank 1st Mortgage | 50% | \$2,050,000 | | | |
| SBA 504 2nd Mortgage | 40% | \$1,640,000 | | | |
| Equity | 10% | \$410,000 | | | |
| Total Project | | \$4,100,000 | | | |



90% SBA 504 Financing Example

| Bank 1st Mortgage SBA 504 2nd Mortgage* | <u>Loar</u> \$ \$ | 2,050,000 1,640,000 | Rate 7.45% 6.51% FIXED | Term 10 Yrs 25 Yrs Fully Amortized | Amort 25 Yrs 25 Yrs | <u>Mont</u> \$ \$ | , | <u>Ar</u> \$ \$ | 180,993 133,004 |
|---|-------------------------|------------------------|------------------------|--|---------------------------|-------------------------|--------|-----------------------|--------------------|
| Total Financing | \$ | 3,690,000 | 7.03% Blended Rate | | | \$ | 26,166 | \$ | 313,996 |

Assumptions:

- Bank rate, terms and fees are estimated and will vary depending on approval
- SBA rate is as of Jan '25. Actual rate is set at debenture sale.
- SBA Fee is estimated at 2.15% plus a \$5,000 legal fee. All SBA fees are financed in the 504 loan. *SBA fees inlcuded in loan \$17,000
- SBA 504 rate is a fixed rate and fully amortized over the life of the loan, no balloon payment.
- 90% LTV financing generally does not require additional collateral.
- Related costs including appraisal and environmental reports, escrow closing costs (including insurance and legal closing costs) and other soft costs may be included in the loan.

TMC will perform a free prequalification for prospective buyers.

Your SBA 504 Expert Will Dendy TMC Financing VP, Business Development 858-472-1322

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