OFFERING MEMORANDUM

# FAMILY DOLLAR TREE BETHUNE, SC (COLUMBIA MSA)

DOLLAR

TREE

FAM

Marcus Millichap Taylor mcminn retail group

# **OFFERING SUMMARY**

# FAMILY ?? DOLLAR | / DOLLAR TREE

#### 113 MAIN STREET, BETHUNE, SC 29009

| PRICE             | \$1,251,000        |
|-------------------|--------------------|
| CAP RATE          | 7.75%              |
| NOI               | \$96,915           |
| RENTABLE SQ FT.   | 10,500             |
| YEAR RENOVATED    | 2023               |
| LOT SIZE          | 0.99 AC            |
| TENANT TRADE NAME | Family Dollar Tree |
| LEASE GUARANTOR   | Corporate          |
| LEASE TYPE        | NN                 |
| ROOF & STRUCTURE  | Landlord           |

| RENT COMMENCEMENT DATE       |   |                                  |  | June 2023  |
|------------------------------|---|----------------------------------|--|--|
| LEASE EXPIRATION DATE        |   |                                  |  | June 2033  |
| TERM REMAINING ON LEASE      |   |                                  |  | 9 Years  |
| INCREASES                    | \$0.50/SF Increases During Options  |                                  |  |  |
| OPTIONS Four, 5-Year Options |   |                                  |  |  |
| BASE RENT                    | Years   | 1-10                             |  | \$96,915   |
| OPTION RENT                  | Years<br>Years  | 11-15<br>16-20<br>21-25<br>26-30 | (Option 1)<br>(Option 2)<br>(Option 3)<br>(Option 4) | \$102,165<br>\$107,415<br>\$112,665<br>\$117,915 |
| TENANT RESPONSIBILITIES      | Taxes, Insurance, HVAC,<br>Utilities, Landscaping,<br>Parking Lot (repairs < \$2,000) |                                  |  |  |
| LANDLORD RESPONSIBILITIES    |   | Pai                              | Roof, S<br>rking Lot (repa                           | Structure, and<br>airs ≥ \$2,000)                |



# **INVESTMENT HIGHLIGHTS**

### COLUMBIA MSA | 2ND LARGEST CITY IN SC

- This Family Dollar Tree is located 1 hour Northeast of Columbia in Bethune, SC.
- Columbia is the capital and the second largest city in South Carolina with a population of over 131,700.
- The University of South Carolina is located in Columbia and is the largest university in South Carolina with a student population of 36,273.
- Columbia enjoys a diversified economy, with the major employers in the area being South Carolina state government, the Palmetto Health hospital system, Blue Cross Blue Shield of South Carolina, Palmetto GBA, and the University of South Carolina.
- The Columbia Metropolitan Airport supports over 1.1 million passengers per year and employs over 1,400 people.
- Columbia is the county seat of Richland County.

### ADJACENT TO 575,000 SF MANUFACTURING COMPLEX (700 JOBS)

• The subject property is adjacent to a 575K SF Suominen manufacturing plant with 700 jobs.

### **INVESTMENT GRADE TENANT (S&P: BBB)**

- Dollar Tree/Family Dollar is a publicly traded (NYSE: DLTR) Fortune 500 company with an S&P investment grade credit rating of BBB.
- Dollar Tree/Family Dollar operate 16,340+ stores across 48 states and five Canadian provinces.
- Dollar Tree has been in business for 70 years and has a current net worth of over \$33 billion.

### **9 YEAR CORPORATE LEASE**

- Family Dollar Tree renovated & backfilled an existing space and signed a new 10 year lease that commenced in June 2023.
- There are approximately 9 years left on a 10-year corporate guaranteed NN Lease with Family Dollar Tree.
- Tenant is responsible for taxes. Insurance, HVAC, Utilities, Landscaping, and parking lot repairs under \$2,000

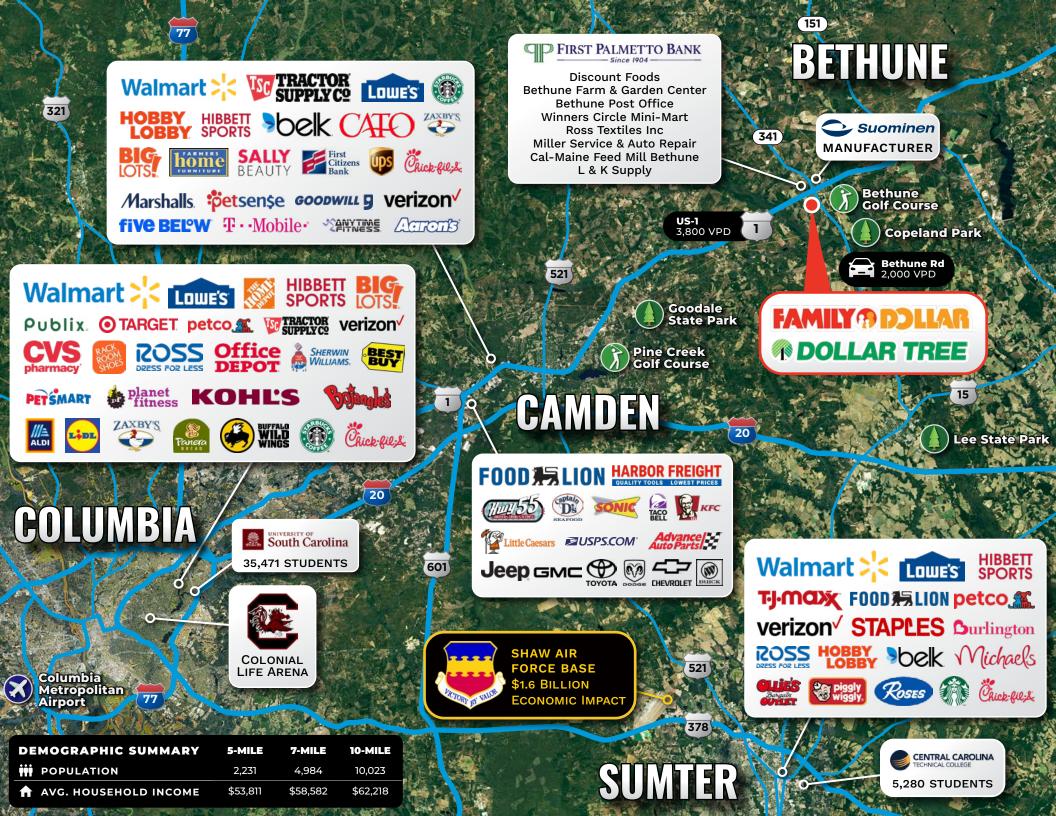
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- Landlord responsibilities include Roof, Structure, and parking lot repairs over \$2,000.
- The rent increases \$0.50/SF in each of the Four, 5-year option periods.

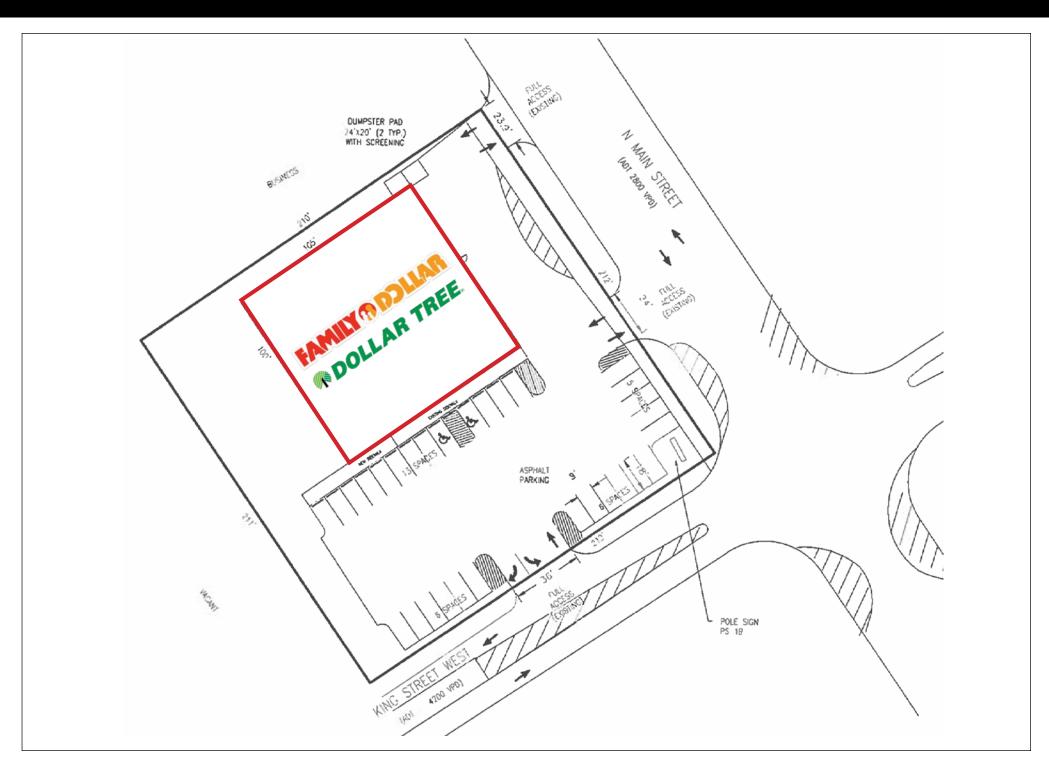


**Dollar Tree**, a discount variety-store chain founded in 1959, has over 16,340+ locations within the United States. Family Dollar was acquired by Dollar Tree in 2015 for \$8.5 Billion. Together, they operate thousands of stores across 48 contiguous U.S. states and five Canadian provinces, supported by a solid and scalable logistics network. The combined market capitalization of Family Dollar and Dollar Tree is over \$33 billion, with a credit rating of BBB (S&P).





## SITE PLAN



\$2.2 BILLION FORT JACKSON ECONOMIC IMPACT 7,500 Troops & Civilians Employed

\$1.6 BILLION **REAL ESTATE PROJECTS Under Construction in MSA** 

# \$6.2 BILLION

**USC ECONOMIC IMPACT** University of South Carolina (36.263 Students)

\$4.5 BILLION

**STATE-WIDE CAPITAL INVESTMENT** Columbia. SC Capital of SC

# **1.2 MILLION PASSENGERS PER YEAR**

**Columbia International Airport** 

**\$500 MILLION NEW INVESTMENT** 

**Google Expanding Presence in SC** 

Columbia is the capital and second-largest city of the U.S. state of

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South Carolina with an MSA population of over 767,000. Columbia enjoys a diversified economy, with the major employers in the area being South Carolina state government, the Palmetto Health hospital system (7,500 Employees), Blue Cross Blue Shield of South Carolina (5,100 Employees), Palmetto GBA, and the University of South Carolina. There are over 70 foreign affiliated companies and fourteen Fortune 500 companies in the region. Two military installations are located in the Columbia area: Fort Jackson, the U.S. Army's largest and most active initial entry training installation, and McEntire Joint National Guard Station. The main campus of the

University of South Carolina, along with the Carnegie Foundation for the Advancement of Teaching, Allen University, Benedict College, Columbia College and Remington College among others. The Five Points neighborhood, home of many locally-owned businesses, is known as Columbia's eclectic village shopping area. The region's most popular park, Finlay Park has hosted just about everything from festivals and political rallies to road races and Easter Sunrise services. Some of the events hosted by Columbia include the South Carolina State Fair, Artista Vista, the Irmo Okra Strut and St. Patrick's Day Festival.

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# Marcus Millichap Taylor McMinn Retail group

Dated:

Don McMinn Marcus & Millichap 1100 Abernathy Road, NE, Suite 600 Atlanta, GA 30328

Phone: (678) 808-2762 Fax: (815) 550-1286 don.mcminn@marcusmillichap.com

#### Re: 113 Main Street, Bethune, SC 29009 (Family Dollar Tree)

Dear:

Please accept this offer to purchase the above referenced Property. This letter expresses Purchaser's interest in purchasing the Property under the following terms and conditions:

| Purchaser                    |  |
|------------------------------|--|
| Purchaser's<br>Address       |  |
| Purchaser's<br>Phone/Fax     |  |
| Purchaser's<br>Email Address |  |
| Offer Price                  |  |
| Earnest Money                | \$50,000 earnest money deposit due within forty-eight (48) hours of<br>the Effective Date of the Contract with an additional \$50,000<br>deposited at the expiration of the Inspection Period (\$100,000<br>Total). The Earnest Money shall become non-refundable<br>barring any other listed contingencies at the expiration of<br>the Inspection Period. |
| Inspection Period            | 21 Calendar Days from the Effective Date, which shall mean the date on which the latter of the parties executes a Contract. All available Due Diligence Documents ("Documents") will be forwarded immediately upon the Effective Date of the Contract.   |

| <b>Financing Period</b><br>(Please Check One) | □ All Cash (No Financing Period)  |  |  |
|---|---|--|--|
|   | □ <b>Financing:</b> Purchaser shall have ten (10) days from the Effective<br>Date of the Contract to apply for and obtain a financing<br>commitment. In addition, Purchaser shall have 30 days from the<br>effective date of the contract to complete loan processing.<br>Purchaser shall use its best efforts to secure and obtain a new<br>first mortgage loan in the amount of \$<br>on terms which are acceptable to Purchaser.   |  |  |
| Closing Date                                  | Within 10 Calendar Days after the expiration of the Inspection Period (or Financing Period if applicable).  |  |  |
| Closing Costs                                 | Seller shall pay for the transfer tax. Buyer shall pay for Title.<br>Purchaser and Seller shall each bear its own attorneys expenses. All<br>other Closing Costs shall be split 50-50 between Buyer and Seller.   |  |  |
| Property Condition                            | Property is being sold "AS IS" with Seller making representations<br>or warranties concerning the property.   |  |  |
| Contract within<br>10 days:                   | Within Ten (10) Calendar Days of the Effective Date of this Letter<br>of Intent, Purchaser and Seller shall enter into a binding Contract<br>(the "Contract"). Seller will Draft the Contract and Failure to<br>reach an agreement will allow the Seller to consider this agreement<br>void and accept offers from other parties.   |  |  |
| Broker Commission                             | Purchaser acknowledges that Purchaser has employed<br>, ("Purchaser's Brokers") to<br>represent them in this transaction. Any commissions due the<br>Purchaser's broker (if applicable) shall be paid by the Seller directly.   |  |  |
| 1031 Exchange                                 | Purchaser $\Box$ is / $\Box$ is not (check one) completing an IRS 1031<br>Tax Deferred Exchange, to which the Seller agrees to cooperate<br>providing there is no cost or expense to Seller. Purchaser has<br>\$ in an exchange account from a transaction which<br>closed escrow on Purchaser will provide Seller,<br>upon request, proof of such funds.   |  |  |
| Confidentiality                               | Purchaser and Purchaser's agents and representatives hereby<br>covenant with Seller that Purchaser and Purchaser's agents and<br>representatives shall not, without the prior written consent of Seller<br>(which consent may be withheld in Seller's sole and absolute<br>discretion), disclose to any other person (other than Purchaser's<br>accountants and attorneys) or entity by any means whatsoever: (i)<br>any information pertaining to the Documents; (ii) any information<br>pertaining to the Contract; or (iii) any information or documentation |  |  |

(written or oral) provided by Seller or Seller's agents and representatives concerning Seller, Seller's business, Tenant, Tenant's business or the Property.

This Letter of Intent is contingent upon the prospective Purchaser's willingness to execute Seller's standard Purchase Agreement as well as review and approval of the details of the transaction proposed above by the appropriate principal parties of the Seller.

It is understood and agreed that the foregoing constitutes a *Letter of Intent* setting forth the major business points from our discussions. It is further understood that neither party intends to create any contractual rights or obligations as a result of entering into this *Letter of Intent*. No binding agreement or rights or obligations shall arise as the result of executing this letter or with respect to the proposed transactions, unless and until we execute definitive documentation incorporating the above provisions and other appropriate terms.

If the foregoing accurately reflects our discussions, please acknowledge same by returning a signed copy of this letter. Execution of this Letter of Intent by the undersigned agent in no way binds or obligates the Seller or any of its principals.

| Agreed and Accepted   Purchaser | Agreed and Accepted   Seller |
|---------------------------------|------------------------------|
| By:                             | Ву:                          |
| Printed:                        | Printed:                     |
| Dated:                          | Dated:                       |