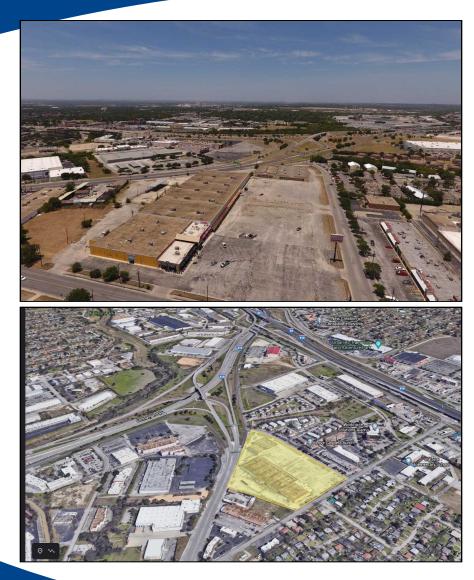
4475-4485 WALZEM ROAD

San Antonio, TX 78218

Loop 410 and Interstate 35 Value Add Property 176,000 Square Feet on 13 Acres



4475 Walzem Road 3.62 Acres and 35,000 SF

4485 Walzem Road 9.62 Acres and 141,000 SF. Can be split

Property can be divided

- Easy access to 410 and I-35
- Ideal Warehouse, Distribution, Industrial use, or large retail user
- 2 pylon signs and 1 additional foot for signage
- I-1 Zoning
- Dock and Grade level doors
- Ample truck and car parking
- Parking ratio 10/1000
- Call Sean Ferris (210) 428-0204



Sean Ferris, CCIM 210-824-3323 sferris@pfproperties.net

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 - Attachment 7 4
 - Aerial Map 5
 - Floor Plans 6
- Survey 4475 Walzem 8
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- Executive Summary 16
 - IABS 18

SEAN FERRIS, CCIM

O: 210-824-3323 C: 210-428-0204 sferris@pfproperties.net



Walzem Rd 4475 - 4485 Walzem Road | San Antonio, TX 78218



Property Summary

Building SF:	
Price:	
Rentable SF:	
Type:	

176,000 Please Call 176,000 Retail

Property Overview

We can split the property up into the following needs.

4475 Walzem Road, 3.62 Acres with 35,162 SF of Improvements. Can be sold separately,

4485 Walzem Road, 9.56 Acres with 141,000 SF of Improvements. Can be split up and sold for the following 103,000 SF of improvements on ~6.5 Acres 38,000 SF of improvements on 3.62 Acres

The property is on 13 acres of impervious cover and the building has 176,000 SF available for rent to suitable users. Would be ideal for a distribution center, storage facility, learning and education facility. Ample parking, with two pylon signs available and footing for a third pylon sign.

Property can be divided up and sold off. Can also lease space to smaller tenant needs starting at 10,000 SF

Location Overview

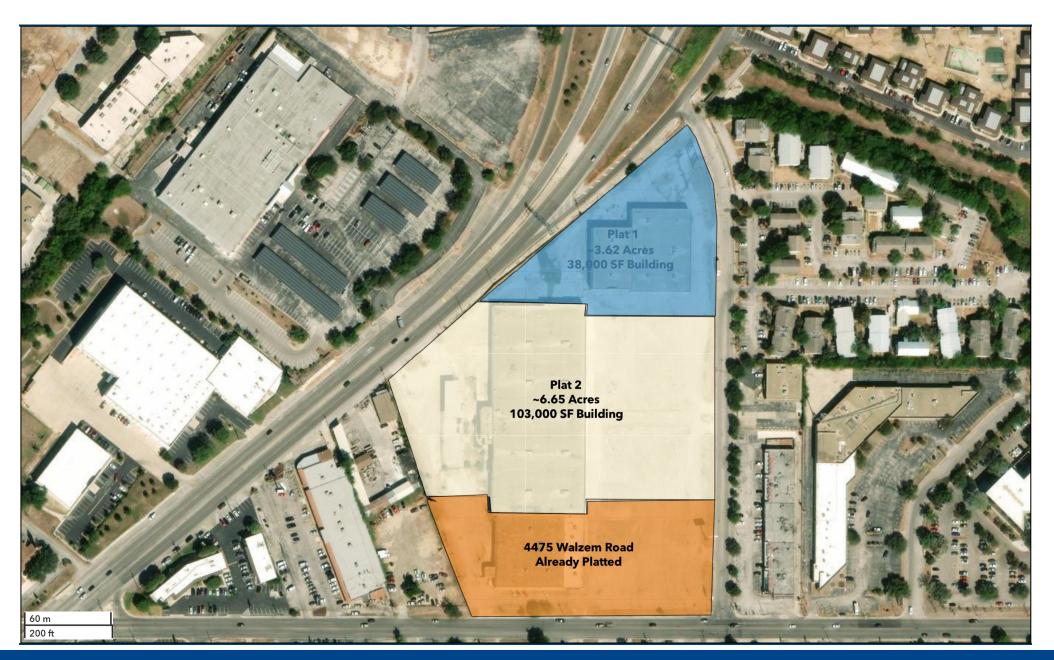
The property is easily accessed by traffic from I-35, 410, Walzem road, or Austin Highway. Signage is available and visible on the corners of the property. The site of at the corner of Austin Highway and Walzem road, just off the 410 or 35 exit.



Sean Ferris, CCIM 210-824-3323 sferris@pfproperties.net

ATTACHMENT 7

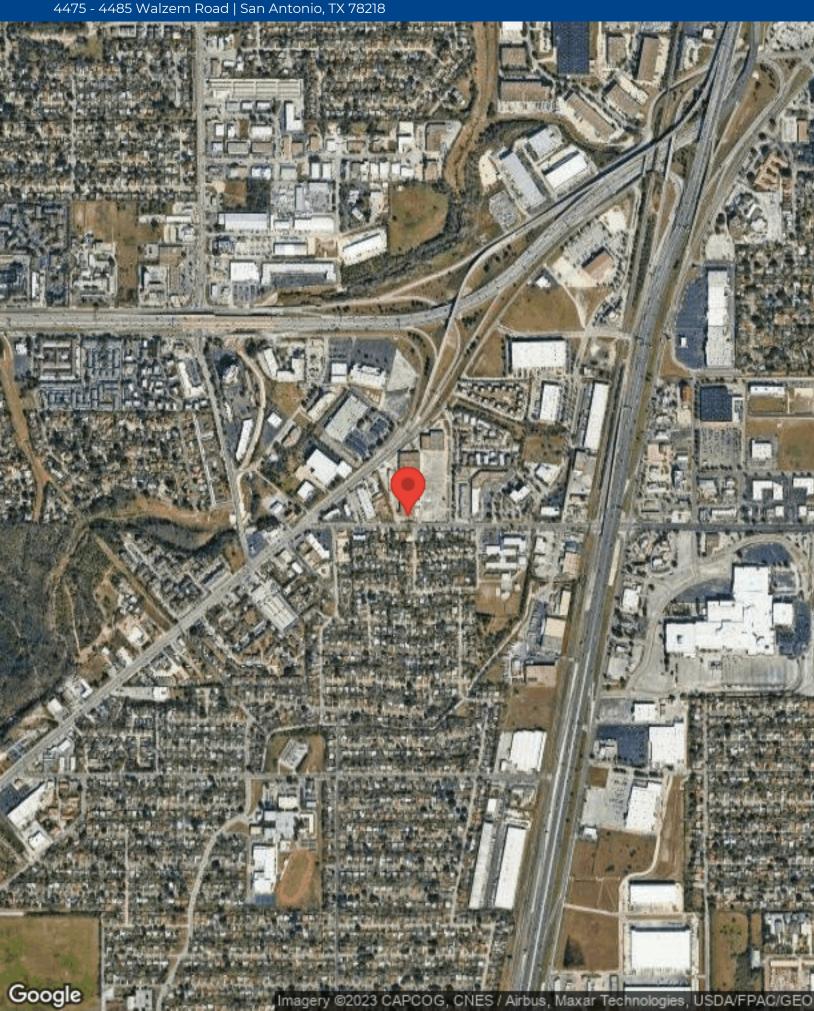
Walzem Rd 4475 - 4485 Walzem Road | San Antonio, TX 78218



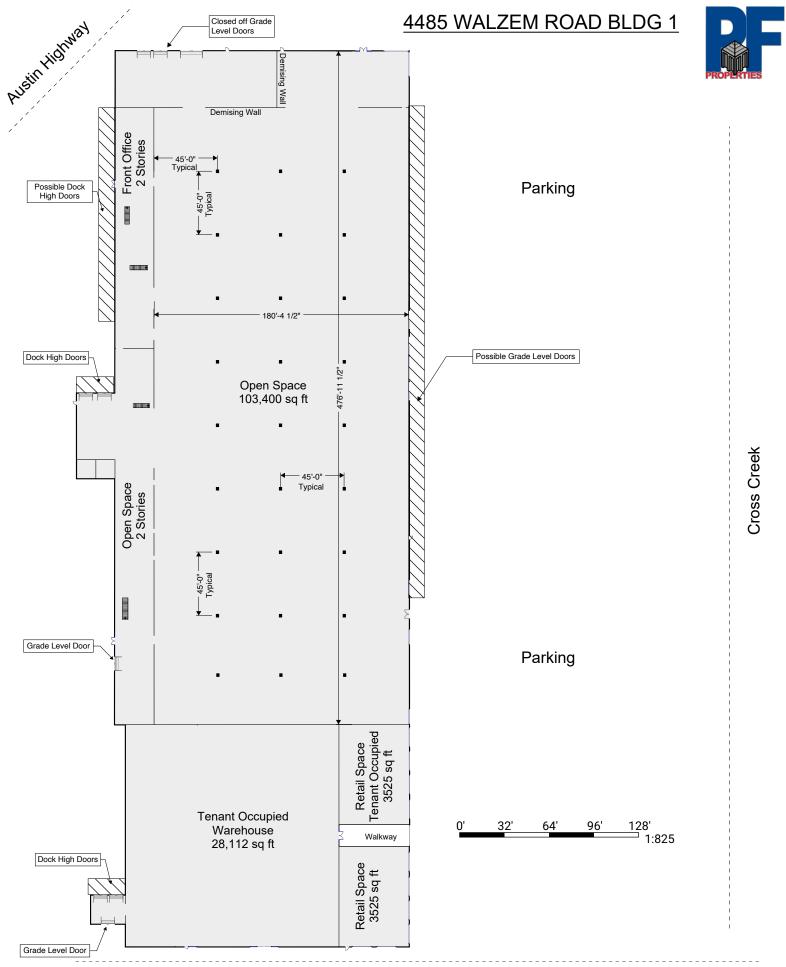
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Walzem Rd 4475 - 4485 Walzem Road | San Antonio, TX 78218



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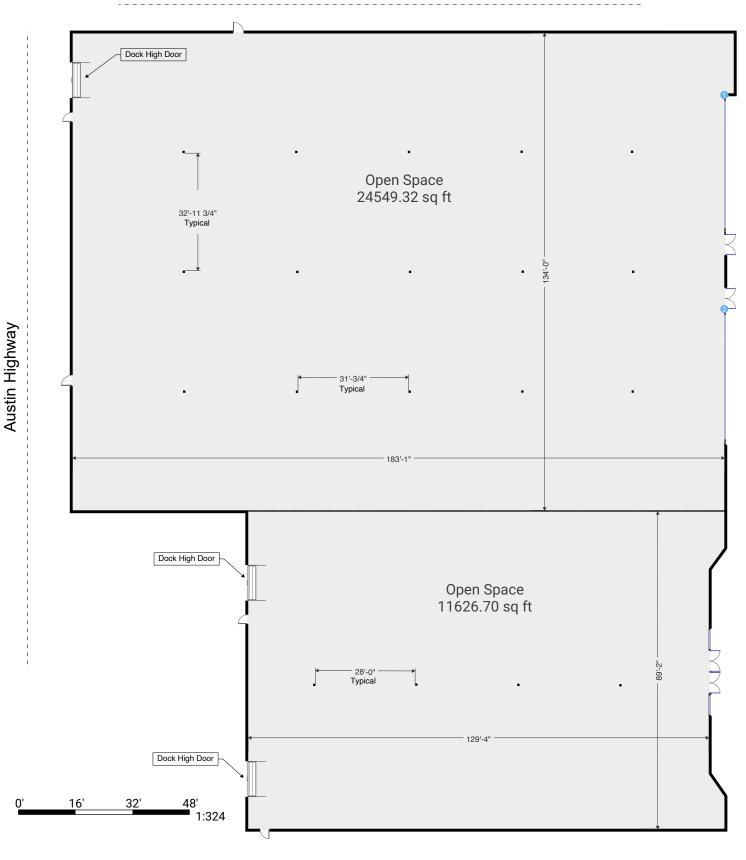


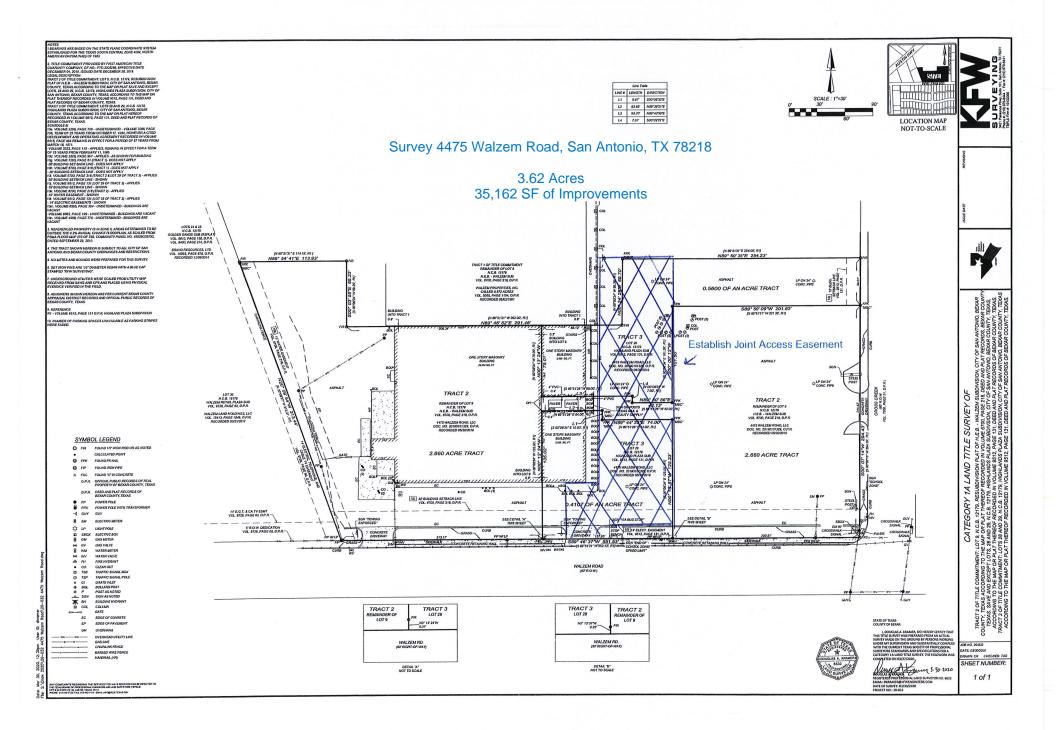
Walzem Rd.

4485 WALZEM ROAD BLDG 2





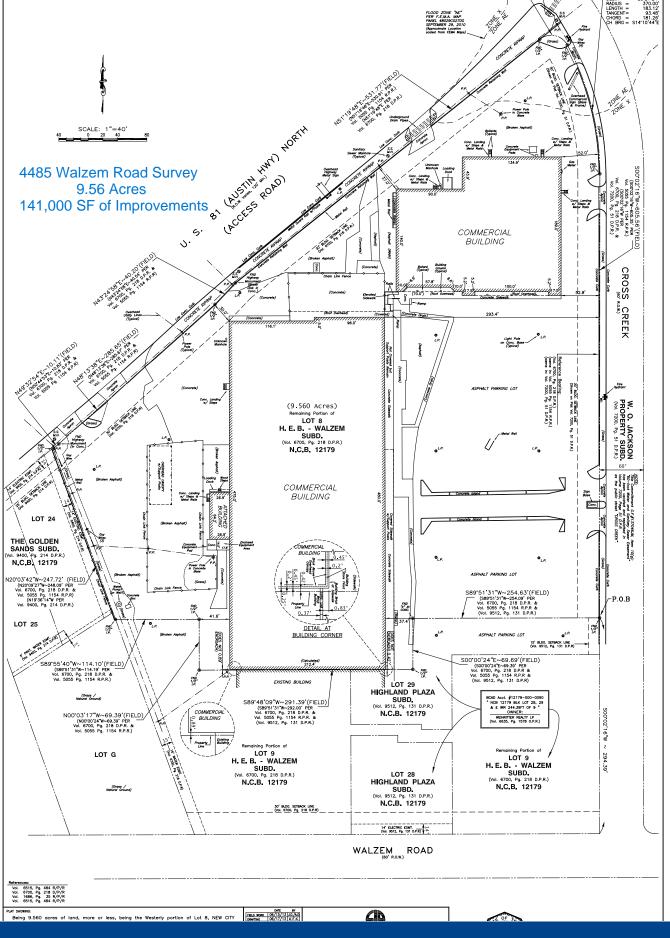




SURVEY 4485 WALZEM

Walzem Rd

4475 - 4485 Walzem Road | San Antonio, TX 78218



Sean Ferris, CCIM 210-824-3323 sferris@pfproperties.net





4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 1 mile radius Prepared by Esri

Latitude: 29.51079 Longitude: -98.40424

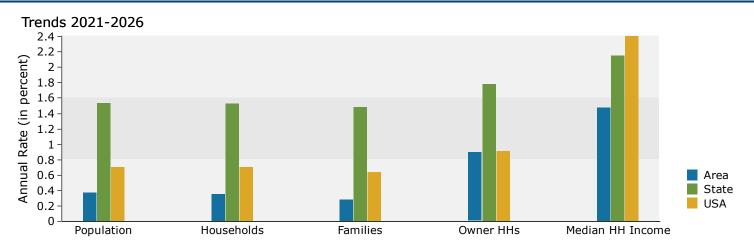
Summary	Cel	nsus 2010		2021		
Population		10,299		10,389		
Households		4,054		4,070		
Families		2,443		2,390		
Average Household Size		2.52		2.53		
Owner Occupied Housing Units		1,928		1,873		
Renter Occupied Housing Units		2,126		2,197		
Median Age		34.1		35.8		
Trends: 2021-2026 Annual Rate		Area		State		N
Population		0.37%		1.54%		
Households		0.36%		1.53%		
Families		0.28%		1.49%		
Owner HHs		0.90%		1.79%		
Median Household Income		1.48%		2.15%		
nedian nodsenoid meome		1.40 /0		2021		
Households by Tasema			Number	Percent	Number	
Households by Income						
<\$15,000			647	15.9%	568	
\$15,000 - \$24,999			560	13.8%	498	
\$25,000 - \$34,999			510	12.5%	508	
\$35,000 - \$49,999			838	20.6%	852	
\$50,000 - \$74,999			780	19.2%	862	
\$75,000 - \$99,999			321	7.9%	366	
\$100,000 - \$149,999			319	7.8%	376	
\$150,000 - \$199,999			62	1.5%	79	
\$200,000+			32	0.8%	35	
Median Household Income			\$39,361		\$42,356	
Average Household Income			\$49,702		\$55,111	
Per Capita Income			\$19,846		\$22,002	
	Cei	nsus 2010	. ,	2021		
Population by Age	Number	Percent	Number	Percent	Number	
0 - 4	824	8.0%	747	7.2%	777	
5 - 9	773	7.5%	725	7.0%	747	
10 - 14	702	6.8%	661	6.4%	671	
15 - 19	684	6.6%	656	6.3%	667	
20 - 24	759	7.4%	722	6.9%	720	
25 - 34	1,531	14.9%	1,573	15.1%	1,558	
35 - 44	1,294	12.6%	1,358	13.1%	1,420	
45 - 54	1,360	13.2%	1,133	10.9%	1,149	
55 - 64		10.1%		11.5%		
65 - 74	1,041		1,196		1,112	
	657	6.4%	888	8.5%	978	
75 - 84	504	4.9%	502	4.8%	557	
85+	170	1.7%	230	2.2%	231	
Race and Ethnicity	Number	nsus 2010 Percent	Number	2021 Percent	Number	
White Alone	7,001	68.0%	6,731	64.8%	6,776	
Black Alone	1,559	15.1%	1,674	16.1%	1,752	
American Indian Alone	91	0.9%	92	0.9%	93	
Asian Alone	245	2.4%	295	2.8%	331	
Pacific Islander Alone	14	0.1%	16	0.2%	17	
Some Other Race Alone	1,046	10.2%	1,189	11.4%	1,202	
Two or More Races	343		392		414	
INO OF MOLE RACES	545	3.3%	392	3.8%	414	

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

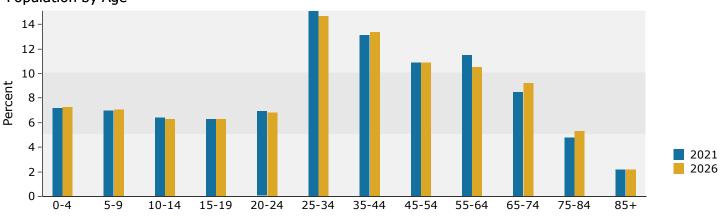


4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 1 mile radius Prepared by Esri

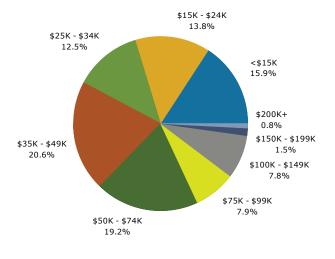
Latitude: 29.51079 Longitude: -98.40424



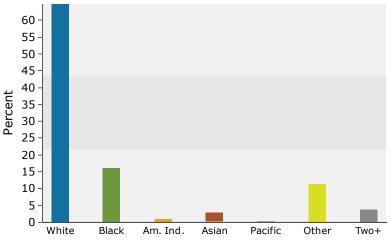




2021 Household Income



2021 Population by Race



²⁰²¹ Percent Hispanic Origin: 55.5%



4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 3 mile radius Prepared by Esri

Latitude: 29.51079 Longitude: -98.40424

Summary	Cei	nsus 2010		2021		
Population		88,586		95,349		1
Households		36,167		38,484		
Families		21,851		22,870		
Average Household Size		2.41		2.44		
Owner Occupied Housing Units		18,477		19,435		
Renter Occupied Housing Units		17,690		19,049		
Median Age		35.6		36.9		
Trends: 2021-2026 Annual Rate		Area		State		N
Population		0.96%		1.54%		
Households		0.90%		1.53%		
Families		0.85%		1.49%		
Owner HHs		1.51%		1.79%		
Median Household Income		1.30%		2.15%		
				2021		
Households by Income			Number	Percent	Number	
<\$15,000			4,674	12.1%	4,173	
\$15,000 - \$24,999			4,016	10.4%	3,736	
\$25,000 - \$34,999			4,698	12.2%	4,583	
\$35,000 - \$49,999			5,881	15.3%	5,888	
\$50,000 - \$74,999			8,397	21.8%	9,103	
\$75,000 - \$99,999			4,412	11.5%	5,114	
\$100,000 - \$149,999			3,675	9.5%	4,426	
\$150,000 - \$199,999			1,289	3.3%	1,628	
\$200,000+			1,441	3.7%	1,603	
\$200,0001			1,111	5.770	1,005	
Median Household Income			\$49,905		\$53,236	
Average Household Income			\$66,765		\$73,785	
Per Capita Income			\$26,809		\$29,543	
	Cei	nsus 2010	<i>420,000</i>	2021	<i>42373</i> 13	
Population by Age	Number	Percent	Number	Percent	Number	
0 - 4	6,648	7.5%	6,488	6.8%	6,808	
5 - 9	6,130	6.9%	6,321	6.6%	6,617	
10 - 14	5,757	6.5%	6,068	6.4%	6,472	
15 - 19	5,850	6.6%	5,866	6.2%	6,181	
20 - 24	6,542	7.4%	6,453	6.8%	6,646	
25 - 34	12,724	14.4%	14,023	14.7%	14,018	
35 - 44	10,956	12.4%	11,914	12.5%	12,976	
45 - 54	11,722	13.2%	10,477	11.0%	10,789	
55 - 64	9,835	11.1%	11,009	11.5%	10,612	
65 - 74	6,176	7.0%	9,173	9.6%	9,965	
75 - 84		5.0%		5.4%		
	4,401		5,185		6,350	
85+	1,845	2.1%	2,372	2.5%	2,580	
Race and Ethnicity	Number	nsus 2010 Percent	Number	2021 Percent	Number	
		66.9%				
White Alone	59,301		60,096	63.0%	62,060	
Black Alone	13,034	14.7% 0.9%	15,100	15.8%	16,261	
American Indian Alone	789		890	0.9%	929	
Asian Alone	2,371	2.7%	3,175	3.3%	3,744	
Pacific Islander Alone	209	0.2%	279	0.3%	321	
Some Other Race Alone	9,354	10.6%	11,429	12.0%	11,896	
Two or More Races	3,528	4.0%	4,380	4.6%	4,802	
Llianania Origin (Any Daga)		42.00/	46.662	49.00/	E0 (20	
Hispanic Origin (Any Race)	38,850	43.9%	46,663	48.9%	50,628	

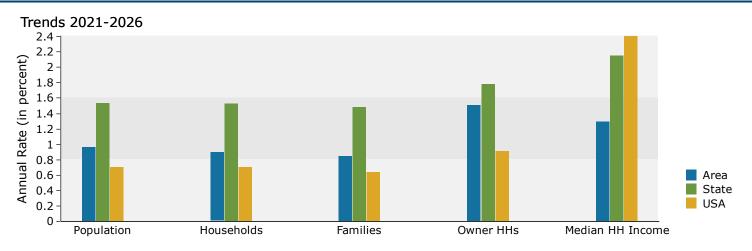
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

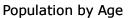


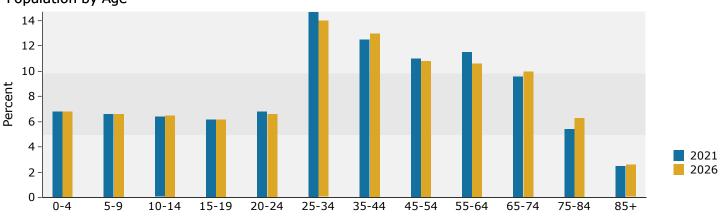
4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 3 mile radius

Prepared by Esri

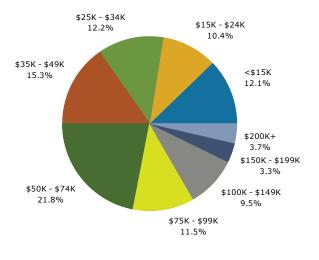
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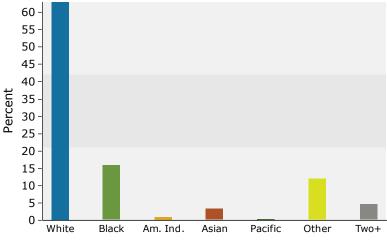




2021 Household Income



2021 Population by Race



²⁰²¹ Percent Hispanic Origin:48.9%



4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 5 mile radius Prepared by Esri

Latitude: 29.51079 Longitude: -98.40424

Summary	Cel	nsus 2010		2021		
Population		246,766		270,638		2
Households		92,993		101,213		
Families		61,187		65,740		
Average Household Size		2.58		2.61		
Owner Occupied Housing Units		56,816		61,289		
Renter Occupied Housing Units		36,177		39,924		
Median Age		35.0		36.6		
Trends: 2021-2026 Annual Rate		Area		State		N
Population		1.08%		1.54%		
Households		1.06%		1.53%		
Families		1.01%		1.49%		
Owner HHs		1.48%		1.79%		
Median Household Income		1.49%		2.15%		
				2021		
Households by Income			Number	Percent	Number	
<\$15,000			9,092	9.0%	8,125	
\$15,000 - \$24,999			8,472	8.4%	7,793	
\$25,000 - \$34,999			10,279	10.2%	9,851	
\$35,000 - \$49,999			13,612	13.4%	13,487	
\$50,000 - \$74,999			22,682	22.4%	24,094	
\$75,000 - \$99,999			14,021	13.9%	15,890	
\$100,000 - \$149,999			12,897	12.7%	15,391	
\$150,000 - \$199,999			4,864	4.8%	6,172	
\$200,000+			5,294	5.2%	5,889	
\$200,0001			5,254	5.2 /0	5,005	
Median Household Income			¢E7 E02		¢61.000	
			\$57,583		\$61,992	
Average Household Income			\$79,486		\$87,282	
Per Capita Income			\$29,967	2024	\$32,820	
Bern latter hanne		nsus 2010	NL seles	2021	NL seles	
Population by Age	Number	Percent	Number	Percent	Number	
0 - 4	17,719	7.2%	17,571	6.5%	18,690	
5 - 9	17,769	7.2%	17,874	6.6%	18,771	
10 - 14	17,766	7.2%	17,819	6.6%	18,983	
15 - 19	17,894	7.3%	17,424	6.4%	18,266	
20 - 24	17,116	6.9%	18,418	6.8%	18,194	
25 - 34	35,262	14.3%	40,080	14.8%	41,824	
35 - 44	32,256	13.1%	35,143	13.0%	38,526	
45 - 54	34,075	13.8%	30,397	11.2%	31,419	
55 - 64	27,125	11.0%	31,979	11.8%	30,435	
65 - 74	15,346	6.2%	25,119	9.3%	27,403	
75 - 84	9,702	3.9%	12,838	4.7%	16,531	
85+	4,737	1.9%	5,975	2.2%	6,593	
001	,	nsus 2010	5,575	2.2% 2021	0,353	
Race and Ethnicity	Number	Percent	Number	Percent	Number	
White Alone	167,969	68.1%	172,219	63.6%	178,485	
Black Alone	35,557	14.4%	43,138	15.9%	47,004	
American Indian Alone	1,935	0.8%	2,217	0.8%	2,330	
Asian Alone	6,375	2.6%	8,857	3.3%	10,559	
Pacific Islander Alone	583	0.2%	794	0.3%	925	
Some Other Race Alone	24,683	10.0%	30,994	11.5%	32,572	
Two or More Races	9,664	3.9%	12,419	4.6%	13,760	
	101.007	44 204	12/025	46.004		
Hispanic Origin (Any Race)	101,824	41.3%	124,925	46.2%	136,656	

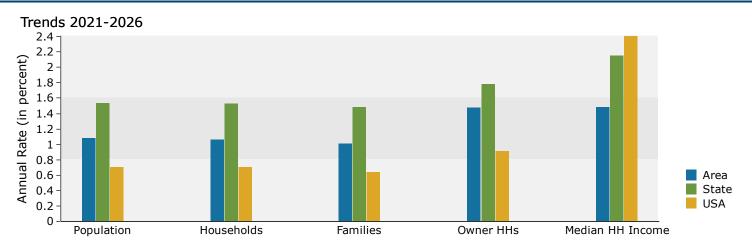
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026.

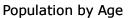


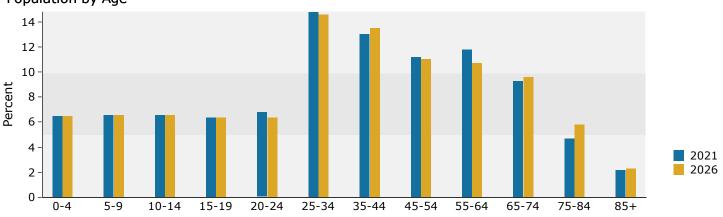
4475 Walzem Rd, San Antonio, Texas, 78218 Ring: 5 mile radius

Prepared by Esri

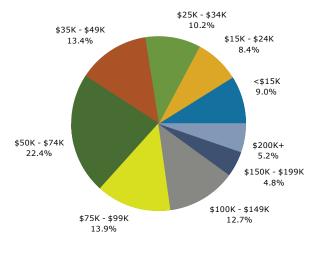
Latitude: 29.51079 Longitude: -98.40424



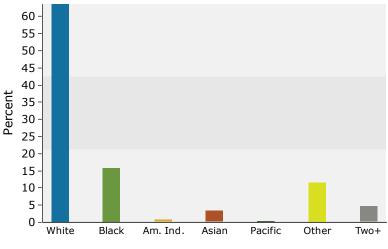




2021 Household Income



2021 Population by Race



²⁰²¹ Percent Hispanic Origin:46.2%



Executive Summary

4475 Walzem Rd, San Antonio, Texas, 78218 Rings: 1, 3, 5 mile radii Prepared by Esri

Latitude: 29.51079 Longitude: -98.40424

			-
	1 mile	3 miles	5 miles
Population			
2000 Population	11,117	82,207	220,454
2010 Population	10,299	88,586	246,766
2021 Population	10,389	95,349	270,638
2026 Population	10,585	100,013	285,636
2000-2010 Annual Rate	-0.76%	0.75%	1.13%
2010-2021 Annual Rate	0.08%	0.66%	0.82%
2021-2026 Annual Rate	0.37%	0.96%	1.08%
2021 Male Population	48.4%	48.4%	48.1%
2021 Female Population	51.6%	51.6%	51.9%
2021 Median Age	35.8	36.9	36.6

In the identified area, the current year population is 270,638. In 2010, the Census count in the area was 246,766. The rate of change since 2010 was 0.82% annually. The five-year projection for the population in the area is 285,636 representing a change of 1.08% annually from 2021 to 2026. Currently, the population is 48.1% male and 51.9% female.

Median Age

The median age in this area is 35.8, compared to U.S. median age of 38.5.

Race and Ethnicity			
2021 White Alone	64.8%	63.0%	63.6%
2021 Black Alone	16.1%	15.8%	15.9%
2021 American Indian/Alaska Native Alone	0.9%	0.9%	0.8%
2021 Asian Alone	2.8%	3.3%	3.3%
2021 Pacific Islander Alone	0.2%	0.3%	0.3%
2021 Other Race	11.4%	12.0%	11.5%
2021 Two or More Races	3.8%	4.6%	4.6%
2021 Hispanic Origin (Any Race)	55.5%	48.9%	46.2%

Persons of Hispanic origin represent 46.2% of the population in the identified area compared to 18.9% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 78.3 in the identified area, compared to 65.4 for the U.S. as a whole.

Households			
2021 Wealth Index	38	63	78
2000 Households	4,510	34,206	83,983
2010 Households	4,054	36,167	92,993
2021 Total Households	4,070	38,484	101,213
2026 Total Households	4,144	40,255	106,694
2000-2010 Annual Rate	-1.06%	0.56%	1.02%
2010-2021 Annual Rate	0.04%	0.55%	0.76%
2021-2026 Annual Rate	0.36%	0.90%	1.06%
2021 Average Household Size	2.53	2.44	2.61

The household count in this area has changed from 92,993 in 2010 to 101,213 in the current year, a change of 0.76% annually. The fiveyear projection of households is 106,694, a change of 1.06% annually from the current year total. Average household size is currently 2.61, compared to 2.58 in the year 2010. The number of families in the current year is 65,740 in the specified area.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.
 Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026. Esri converted Census 2000 data into 2010 geography.



Executive Summary

4475 Walzem Rd, San Antonio, Texas, 78218 Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 29.51079 Longitude: -98.40424

			0
	1 mile	3 miles	5 miles
Mortgage Income			
2021 Percent of Income for Mortgage	15.4%	15.4%	13.7%
Median Household Income			
2021 Median Household Income	\$39,361	\$49,905	\$57,583
2026 Median Household Income	\$42,356	\$53,236	\$61,992
2021-2026 Annual Rate	1.48%	1.30%	1.49%
Average Household Income			
2021 Average Household Income	\$49,702	\$66,765	\$79,486
2026 Average Household Income	\$55,111	\$73,785	\$87,282
2021-2026 Annual Rate	2.09%	2.02%	1.89%
Per Capita Income			
2021 Per Capita Income	\$19,846	\$26,809	\$29,967
2026 Per Capita Income	\$22,002	\$29,543	\$32,820
2021-2026 Annual Rate	2.08%	1.96%	1.84%

Households by Income

Current median household income is \$57,583 in the area, compared to \$64,730 for all U.S. households. Median household income is projected to be \$61,992 in five years, compared to \$72,932 for all U.S. households

Current average household income is \$79,486 in this area, compared to \$90,054 for all U.S. households. Average household income is projected to be \$87,282 in five years, compared to \$103,679 for all U.S. households

Current per capita income is \$29,967 in the area, compared to the U.S. per capita income of \$34,136. The per capita income is projected to be \$32,820 in five years, compared to \$39,378 for all U.S. households

129	127	141
4,774	36,923	89,287
2,048	18,149	52,247
2,463	16,057	31,736
263	2,717	5,304
4,707	40,527	101,710
1,928	18,477	56,816
2,126	17,690	36,177
653	4,360	8,717
4,805	42,779	109,452
1,873	19,435	61,289
2,197	19,049	39,924
735	4,295	8,239
4,902	44,603	114,929
1,959	20,945	65,952
2,185	19,310	40,742
758	4,348	8,235
	4,774 2,048 2,463 263 4,707 1,928 2,126 653 4,805 1,873 2,197 735 4,902 1,959 2,185	4,77436,9232,04818,1492,46316,0572632,7174,70740,5271,92818,4772,12617,6906534,3604,80542,7791,87319,4352,19719,0497354,2954,90244,6031,95920,9452,18519,310

Currently, 56.0% of the 109,452 housing units in the area are owner occupied; 36.5%, renter occupied; and 7.5% are vacant. Currently, in the U.S., 57.3% of the housing units in the area are owner occupied; 31.2% are renter occupied; and 11.5% are vacant. In 2010, there were 101,710 housing units in the area - 55.9% owner occupied, 35.6% renter occupied, and 8.6% vacant. The annual rate of change in housing units since 2010 is 3.31%. Median home value in the area is \$187,475, compared to a median home value of \$264,021 for the U.S. In five years, median value is projected to change by 5.54% annually to \$245,478.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.



Information About Brokerage Services

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Bu	yer/Tenant/Seller/Landlord Initials	Date	
Regulated by the Texas Real Estate C	commission	Information available	at www.trec.texas.gov

 TXR-2501
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