Offering Memorandum

# Owner-User with Income (45% Occupied)





**O1**Executive Summary

**05**Aerials & Plans

**12** Financial Analysis

## **Investment Team**



**Sean Margulis**Founding Partner
702.954.4102
smargulis@logicCRE.com
S.0070247



Landon Tenwolde
Senior Associate
702.954.4141
Itenwolde@logicCRE.com
S.0184822





**\$4,100,000**Offering Price



\$110,003



±2,824-9,035 SF Available Square Footage

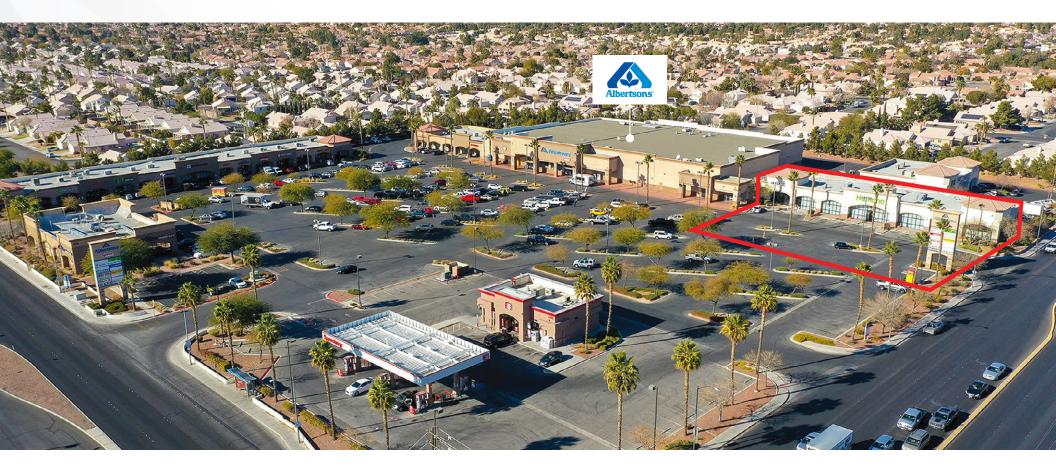


±11,270 SF Total Square Footage

## **Property Overview**

Income-producing, owner-user opportunity in the highly sought-after Craig Road corridor, one of the busiest and most coveted locations in Las Vegas. This ± 11,270 SF building is shadow-anchored by a high-volume Albertsons grocery store (NYSE: ACI) and currently has three tenants: Dollar Max, occupying the end-cap ± 2,824 SF (Suite 150); Energym in Suite 110, occupying ± 2,235 SF; and Wells Fargo, which has an ATM machine in the parking lot. The former Humana space, measuring ± 6,211 SF, is the only true vacancy. However, Dollar Max will vacate upon request, making the total potential available square footage ± 9,035 SF.

This presents an excellent opportunity for an owner-user to purchase an amazing property in a prime location and occupy between ± 6,211-9,035 SF while collecting rental income from the remaining tenants. The current income with Dollar Max in place is approximately \$110,003. An investor could also purchase this property, lease out the available space, and build to a 7% CAP rate, making it an attractive investment opportunity in a high-traffic area with strong anchor tenants.



## **Property Details**



#### Location

4830 W. Craig Road Las Vegas, NV 89130



## **Property Size**

- Building: ±11,270 SF
- Land: ± 1.07 AC
- Built: 2007



#### **Traffic Counts**

- Craig Road: 35,874 CPD
- Decatur Boulevard: 32,121 CPD



#### **Parcel Number**

• APN: 138-01-619-011



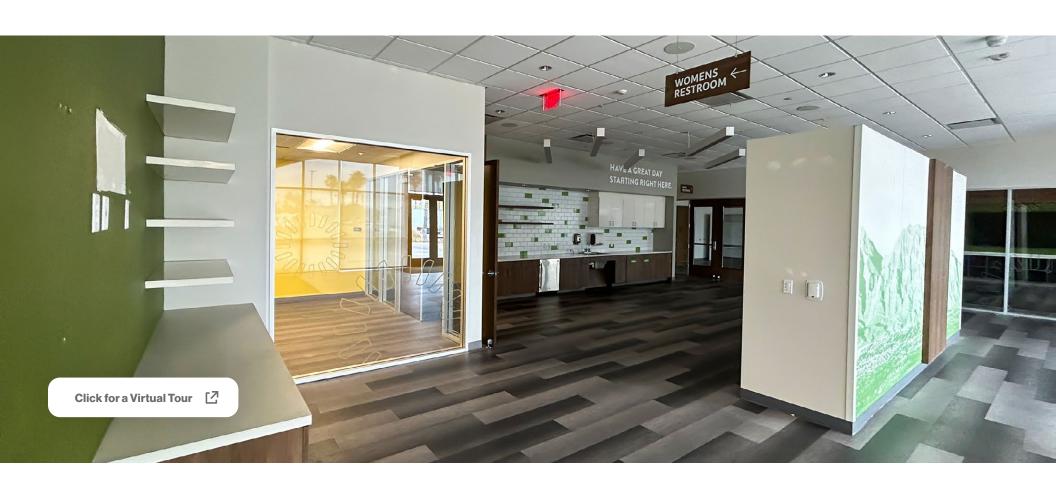
## Occupancy / Lease Type

- 45%
- Triple Net (NNN)



### **Construction & Zoning**

- C-1
- Limited Commercial District



## Investment Highlights

## Rare Income-Producing Owner-User Opportunity with Optionality | Desirable Build-Out

- Owner-user opportunity with immediate supplemental rental income
- ± 2,284 9,035 SF available for owner-user
- The ± 6,211 SF space was formerly used as a corporate office for Humana and is highly upgraded; can be easily converted to a medical office
- The space features a conference room, 5 offices, a bullpen area, and highly upgraded restrooms
- Dollar Max will vacate the end-cap, allowing for a contiguous ± 9,035 SF space

#### Albertsons-Anchored Shopping Center | Desirable Retail Corridor

- The property is located within a high-volume, Albertsons-anchored shopping center
- Craig Road is one of the busiest east-west thoroughfares in the Valley
- Retailers in the corridor include Walmart, Home Depot, Lowe's, Costco, Best Buy, Winco, and Hobby Lobby, among others

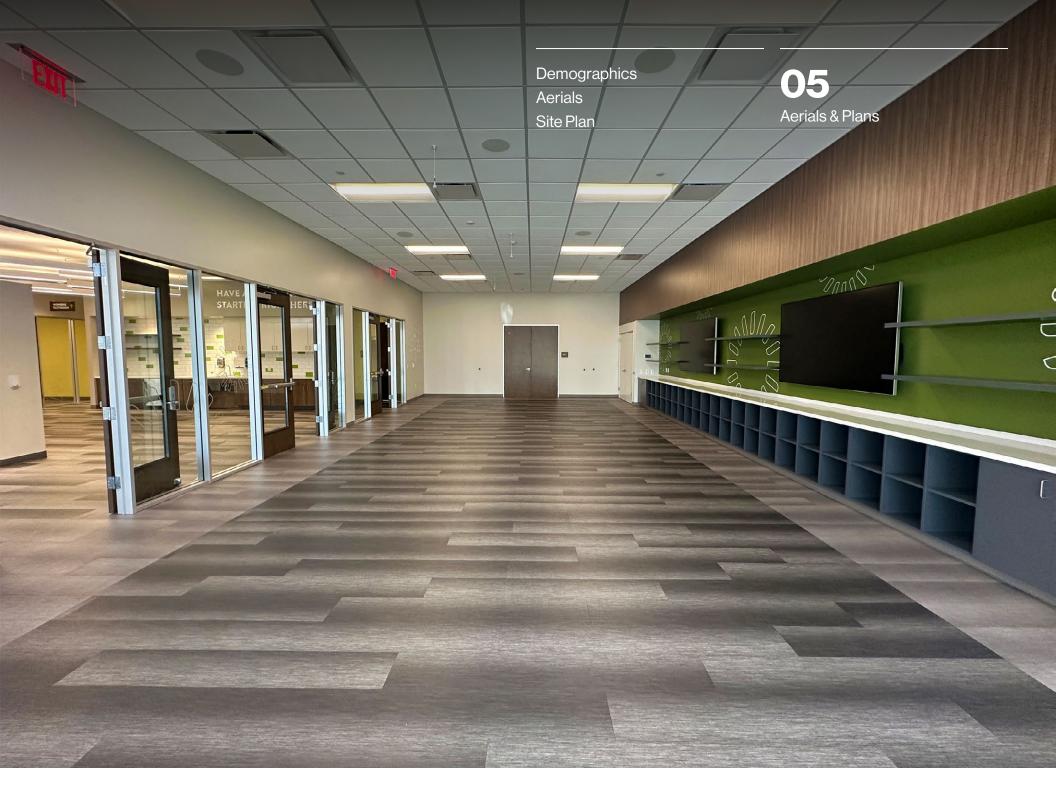
#### **High-Traffic | Dense Residential**

- Traffic Counts:
  - Craig Road: 35,874 Cars Per Day (CPD)
- Decatur Boulevard: 32,121 Cars Per Day (CPD)
- Population Density:
- 162,998 people within a 3-mile radius of the property

#### No State Income Tax

Nevada has no state income tax; consult your accountant for more details





## **Important Statistics**

5-Mile Radius



445,829 **Total Population** 



Daytime Population



9,133 Number of Businesses



2020-2024 Population Growth



103,476 Total Employees

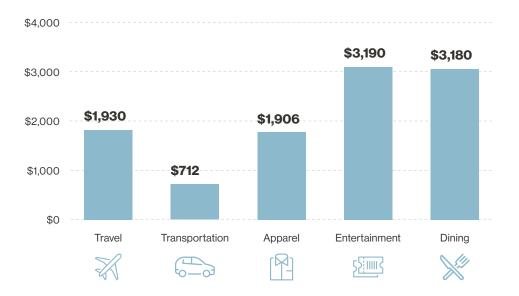


Median Home Value

## **Spending Statistics**

Spending facts are average annual dollars per household

5-Mile Radius



## **Full Demographic Report**

| Population                         | 1-mile    | 3-mile    | 5-mile    |
|------------------------------------|-----------|-----------|-----------|
| 2020 Population                    | 14,836    | 159,682   | 428,898   |
| 2023 Population                    | 14,955    | 162,998   | 445,829   |
| 2028 Population                    | 15,243    | 166,819   | 459,328   |
| Annual Growth 2020 - 2023          | 0.25%     | 0.63%     | 1.20%     |
| Annual Growth 2023 - 2028          | 0.38%     | 0.46%     | 0.60%     |
| Income                             |           |           |           |
| 2023 Average Household Income      | \$91,462  | \$87,641  | \$91,076  |
| 2028 Average Household Income      | \$107,950 | \$102,466 | \$106,050 |
| 2023 Per Capita Income             | \$34,335  | \$31,079  | \$32,095  |
| 2028 Per Capita Income             | \$40,931  | \$36,754  | \$37,765  |
| Households                         |           |           |           |
| 2020 Total Households              | 5,539     | 56,455    | 150,032   |
| 2023 Total Households              | 5,609     | 57,664    | 156,805   |
| 2028 Total Households              | 5,778     | 59,705    | 163,246   |
| Housing                            |           |           |           |
| 2023 Total Housing Units           | 5,783     | 59,633    | 162,844   |
| 2023 Owner Occupied Housing Units  | 4,292     | 37,609    | 97,613    |
| 2023 Renter Occupied Housing Units | 1,317     | 20,055    | 59,192    |
| 2023 Vacant Housing Units          | 174       | 1,969     | 6,039     |
| 2028 Total Housing Units           | 5,936     | 61,472    | 168,647   |
| 2028 Owner Occupied Housing Units  | 4,503     | 39,312    | 102,819   |
| 2028 Renter Occupied Housing Units | 1,275     | 20,393    | 60,427    |
| 2028 Vacant Housing Units          | 158       | 1,767     | 5,401     |

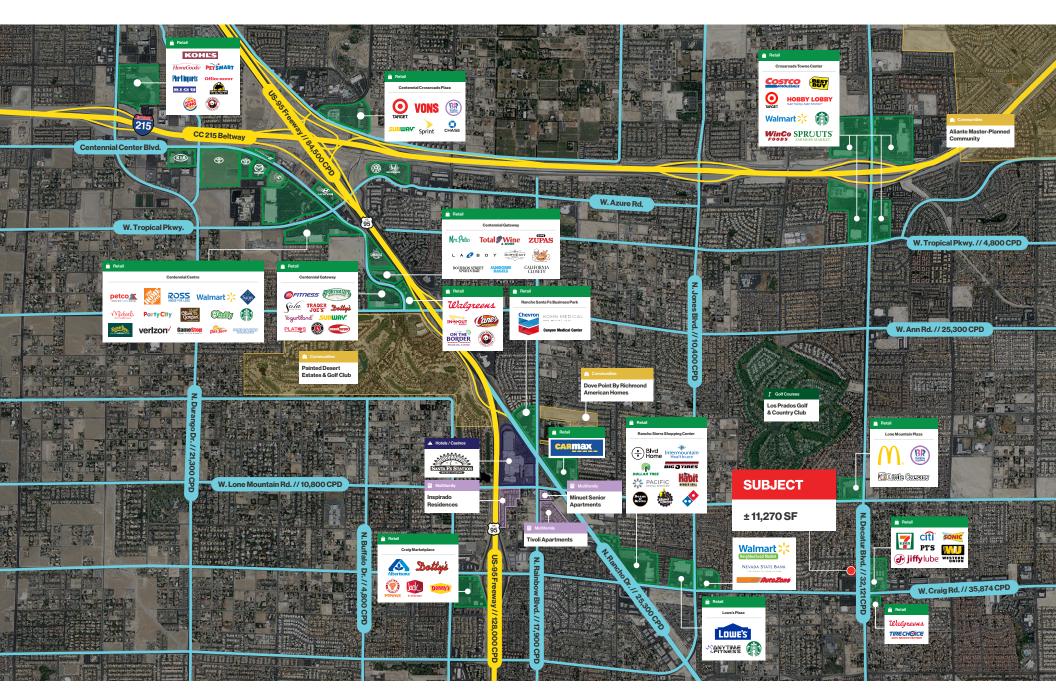




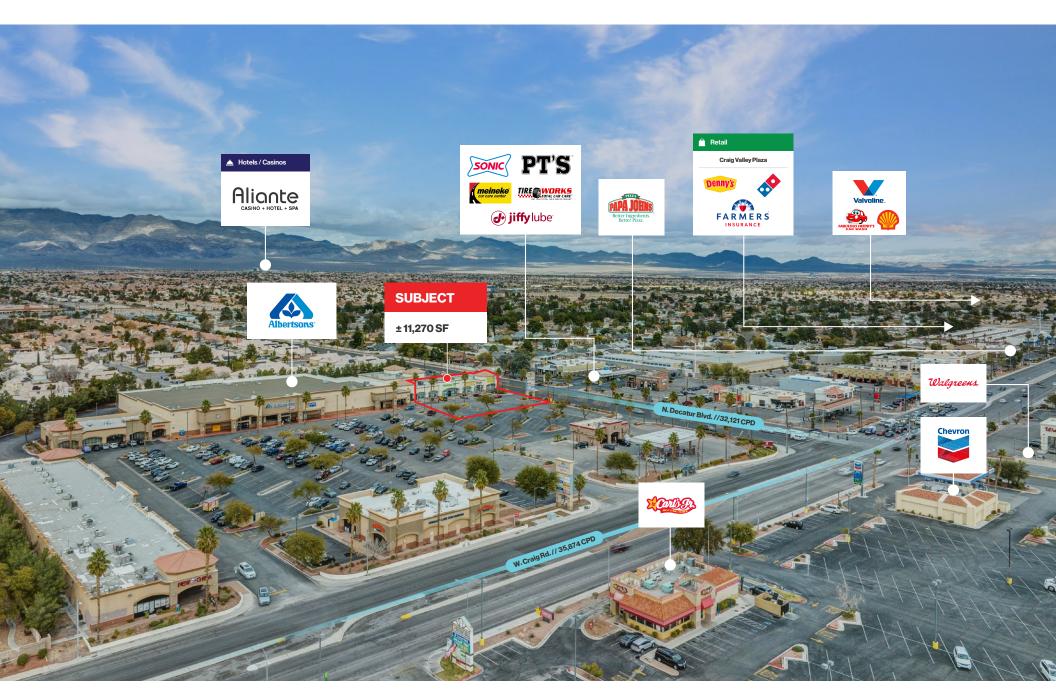
Hotels / Casinos











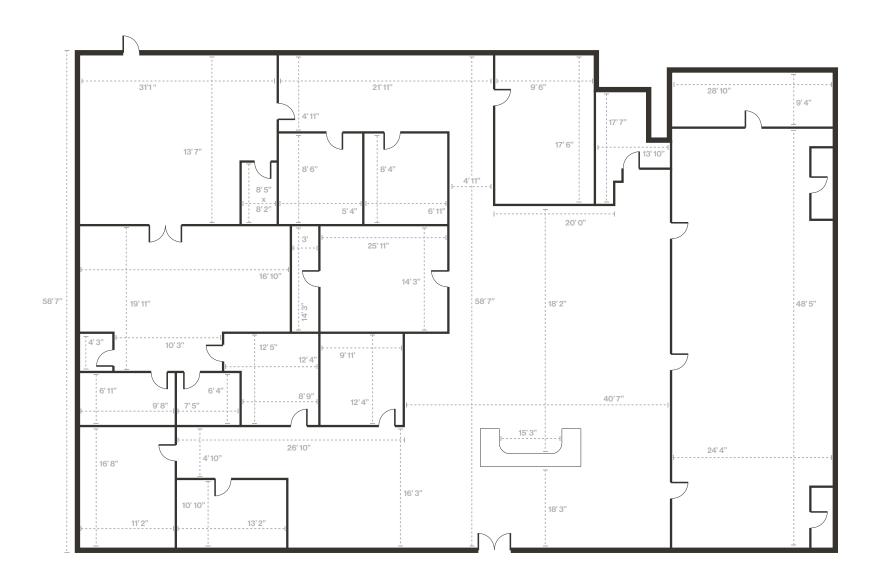


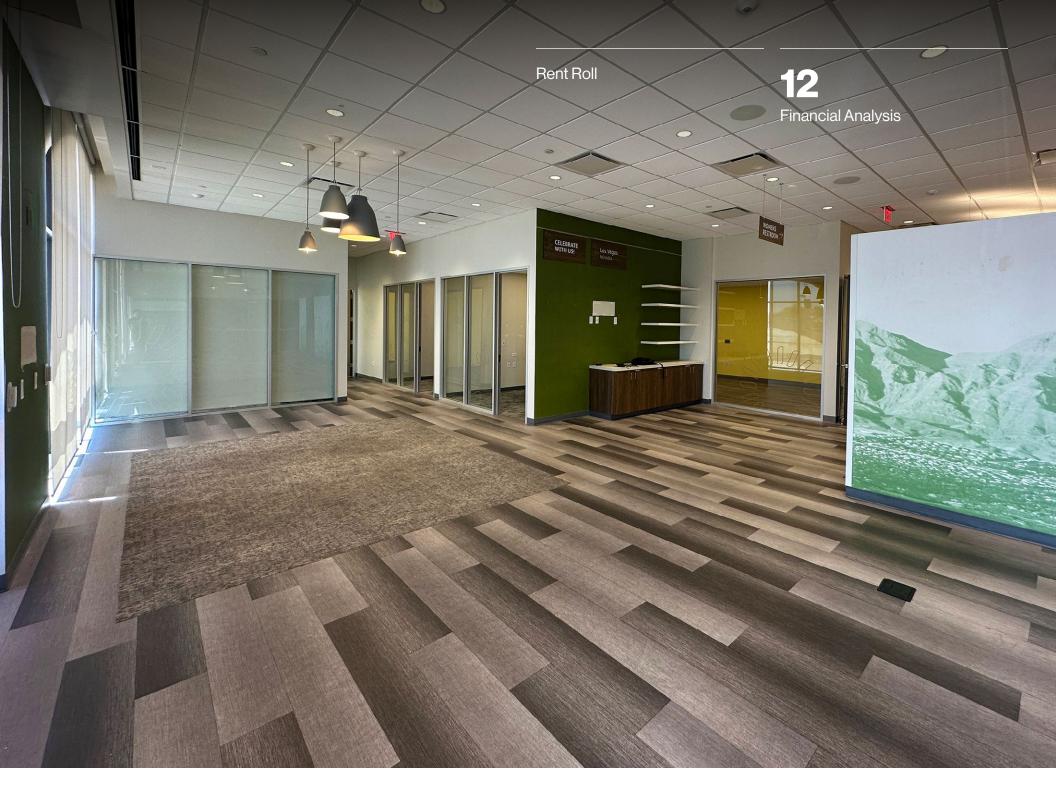


W. Craig Rd. // 35,874 CPD



## ±6,211 SF | Former Humana Space





## Rent Roll

#### **Actual**

| Property      | Unit(s) | Lease                | Lease Type | Area PSF | Lease From | Lease to | Term/<br>Months | Monthly<br>Rent PSF | Monthly<br>Rent | Annual Rent | Increases              | Options   | Notes                 |
|---------------|---------|----------------------|------------|----------|------------|----------|-----------------|---------------------|-----------------|-------------|------------------------|---|-----------------------|
| 4830          | ATM     | Wells Fargo<br>(ATM) | NNN        | 0        | 10/27/17   | 10/31/27 | 60              | NA                  | \$1,540         | \$18,480    | 10.0%<br>Every 5 years | In first 5-year option;<br>one 5-year option left |                       |
| 4830          | 110     | Energym              | NNN        | 2,235    | 5/5/23     | 4/30/33  | 120             | \$1.62              | \$3,621         | \$43,448    | 3.0% Annual            | None  |                       |
| 4830          | 150     | Dollar Max           | NNN        | 2,824    | 3/15/21    | 3/31/26  | 60              | \$1.42              | \$4,006         | \$48,074    | 3.5% Annual            | None  | Tenant Will<br>Vacate |
| 4830          | 130     | Vacant               | NNN        | 6,211    |            |          |                 |                     |                 |             |                        |   |                       |
| Total Current |         |                      |            | 11,270   |            |          |                 |                     | \$9,167         | \$110,003   |                        |   |                       |

#### Owner User Scenerio, Dollar Max Vacating

| Property      | Unit(s) | Lease                | Lease Type | Area PSF | Lease From | Lease to | Term/<br>Months | Monthly<br>Rent PSF | Monthly<br>Rent | Annual Rent | Increases              | Options   | Notes                 |
|---------------|---------|----------------------|------------|----------|------------|----------|-----------------|---------------------|-----------------|-------------|------------------------|---|-----------------------|
| 4830          | ATM     | Wells Fargo<br>(ATM) | NNN        | 0        | 10/27/17   | 10/31/27 | 60              | NA                  | \$1,540         | \$18,480    | 10.0%<br>Every 5 years | In first 5-year option;<br>one 5-year option left |                       |
| 4830          | 110     | Energym              | NNN        | 2,235    | 5/5/23     | 4/30/33  | 120             | \$1.62              | \$3,621         | \$43,448    | 3.0% Annual            | None  |                       |
| 4830          | 150     | Vacant               |            | 2,824    |            |          |                 |                     |                 | \$0         | 3.5% Annual            | None  | Tenant Will<br>Vacate |
| 4830          | 130     | Vacant               |            | 6,211    |            |          |                 |                     |                 |             |                        |   |                       |
| Total Current |         |                      |            | 11,270   |            |          |                 |                     | \$5,161         | \$61,928    |                        |   |                       |

#### Proforma - Replacing Suite 110, Leasing Suite 130

| Property      | Unit(s) | Lease             | Lease Type | Area PSF | Lease From | Lease to | Term/Months | Monthly<br>Rent PSF | Monthly Rent         | Annual Rent | Increases              | Options                                      |
|---------------|---------|-------------------|------------|----------|------------|----------|-------------|---------------------|----------------------|-------------|------------------------|--|
| 4830          | ATM     | Wells Fargo (ATM) | NNN        | 0        | 10/27/17   | 10/31/27 | 60          | NA                  | \$1,540              | \$18,480    | 10.0%<br>Every 5 years | In 1st 5 year option, one 5 year option left |
| 4830          | 110     | Energym           | NNN        | 2,235    | 5/5/23     | 4/30/33  | 120         | \$1.62              | \$3,621              | \$43,448    | 3.0% Annual            | None   |
| 4830          | 150     | Replace           | NNN        | 2,824    | 3/15/21    | 3/31/26  | 60          | \$2.00              | \$5,648              | \$67,776    | 3.5% Annual            | None   |
| 4830          | 130     | NewLease          | NNN        | 6,211    | 5/1/24     | 4/30/29  | 60          | \$2.00              | \$12,422             | \$149,064   |                        |  |
| Total Current |         |                   |            | 11,270   |            |          |             |                     | \$23,231             | \$278,768   |                        |  |
|               |         |                   |            |          |            |          |             |                     | Proforma<br>Cap Rate | 6.8%        |                        |  |

## **Debt Financing**

|                    | SBA               | Conventional O/U |
|--------------------|-------------------|------------------|
| MaxLTV             | 90%               | 85%              |
| Min DSCR           | 1.20x             | 1.25x            |
| Term               | 10, 20, 25        | 3,5,7,10         |
| Amortization       | 25                | 15, 20, 25       |
| SBA Rate (50%)     | 6.69%             | N/A              |
| Bank Rate (40%)    | 6.75%             | 6.15%            |
| Recourse           | Full              | Full             |
| LenderFee          | -1.50%            | 0.50%-1.00%      |
| Prepayment Penalty | 10 year step down | 3 year step down |

## **Know Your Trusted** Capital Advisor

As your exclusive advisors, CommCap utilizes proprietary systems, market expertise, and years of experience to secure aggressive financing options that best fit your property. Exclusive correspondent and servicing relationships with Life Insurance Company, CMBS, and Agency lenders ensure a broad and in-depth representation of current market conditions. Our team of advisors craft a loan structured to enhance revenue and allow you to focus on increasing cash flow.

We do not list, sell, manage, or lease property. We only arrange financing and are the best at what we do.



**Kyle Nagy** 702.792.7553 Knagy@commcapnv.com

**Sebastian Torres** 702.792.7554 Storres@commcapnv.com

# LOGIC Commercial Real Estate Specializing in Brokerage and Receivership Services







Join our email list and connect with us on LinkedIn

The information herein was obtained from sources deemed reliable; however LOGIC Commercial Real Estate makes no guarantees, warranties or representation as to the completeness or accuracy thereof.

For inquiries please reach out to our team.

#### Sean Margulis

Founding Partner 702.954.4102 smargulis@logicCRE.com S.0070247

#### **Landon Tenwolde**

Senior Associate 702.954.4141 Itenwolde@logicCRE.com S.0184822