

(405) 414-9803 | kwilsonCo@aol.com 10401 Pond Meadow Drive, Oklahoma City, OK 73151

FOR SALE

PONCA CITY & COFFEYVILLE RV PORTFOLIO

Ponca City, OK & Coffeyville, KS 248 TOTAL SITES





Sales Price \$2,390,000

WELL BELOW REPLACEMENT COST / MOTIVATED SELLER / BRING ALL OFFERS!

PONCA CITY DRONE VIDEO

COFFEYVILLE DRONE VIDEO

PONCA CITY & COFFEYVILLE RV PORTFOLIO

Ponca City:

3150 West North Avenue Ponca City, OK 74061

Coffeyville:

2649 US Highway 169 Liberty, KS 67351

Large pad sites offer a unique opportunity to expand with additional cabins or MHs, presenting a prospective conversion opportunity. Maximize your investment potential today.

EXCLUSIVELY LISTED BY

KEITH WILSON
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EXECUTIVE SUMMARY

Keith Wilson Co. is pleased to be the exclusive broker for Junction West Ponca City, OK, and Coffeyville, KS. This 2-park RV/cabin portfolio is located in north Oklahoma and south Kansas, 90 miles apart.

EACH PARK IS PRICED INDIVIDUALLY AND CAN BE PURCHASED INDIVIDUALLY OR AS A PACKAGE.

Built in 2006/2007, the parks are considered workforce housing, with 248 sites, comprised of 170 RV sites and 78 cabins, built in 2006-2014, on 55 acres. Park tenants are predominantly short-term maintenance crews, typically staying 3 months to work on nearby oil refineries in each location. Construction jobs on plants/industries is also common. The oil refineries in Ponca City and Coffeyville are 230K BPD and 132K BPD, respectively. Oil refineries require consistent maintenance by contract employees who require local temporary housing such as this. Traditionally, these are called "turns" and a "major" turn is done 2 times per year, while the 5 subunits of a refinery will usually occur every year. The major turns should fill the park while a minor turn should bring 75-80% occupancy.





Offering both RV sites and cabins (single/duplex/fourplex), park amenities include WIFI, cable TV, restrooms, furnishings, Direct TV, bedding, walk-in shower, microwave, cookware/utensils, laundry facilities, security cameras, dog parks, children's play area/park, fire pits and housekeeping. All utilities are municipal (except the lagoon sewer at Ponca City) and are paid for by the parks.

As highlighted earlier, our occupancy is bolstered not only by the nearby refineries but also by the thriving construction and maintenance activities of various plants and infrastructure. This includes electrical generating power plants (Ponca City), wind farm operations/construction, new bridges (Ponca City), road crews, and various oil and gas operations. Oklahoma ranks 2nd in the U.S. for wind energy employment and home to the 2nd largest wind farm in the nation, with 927 wind turbines within 30 miles of Ponca City. Additionally, Oklahoma stands as the 4th largest producer of oil and natural gas in the country.

The RV sites feature 30/50 amp connections, spacious 45x90 pull-thru, and shower/laundry facilities on grass/gravel.

The workforce population in the oil, gas, and manufacturing sectors is 18.6% in Ponca City and 23.8% in Coffeyville. The cost of living is 71.9% of the national average, providing exceptional value.

Despite a dip in income earlier this year, the Ponca City park started to see an uptick in March 2024 with another expected in September that could bring it near full capacity. The park is a preferred choice for tenants working at nearby industrial sites, including Continental Carbon Co., OG&E Sooner Power Plant, Sooner Generation Station, and the Red Rock Power Plant, all conveniently located just 17 miles to the south.

The Coffeyville park maintains strong occupancy through refinery turns as well as the anticipated March/April 2025 turn. A major economic boost comes from Azure Sustainable Fuels Corp., a company based in Calgary, the Canadian province of Alberta, which plans to build a \$900M SAF (Sustainable Aviation Fuel) plant 10 miles north of the park. Set to begin construction between 2025 and 2027, the project will employ 1,500 workers during construction and create 150 full-time jobs upon completion. Additionally, the Bartlet Soybean Crushing Plant, nearing completion at the end of 2024, may announce a second phase, which would double capacity. With these developments, the park is poised to be full from 2025 to 2027!

Junction West parks are located 90 miles apart and within 80-100 miles of 3 major metropolitan areas:

- · Oklahoma City (1.45M pop.)
- Tulsa (1M pop.)
- · Wichita, KS (650K pop.)

The population of Ponca City, OK is 27,798 and the county population is 43,688. Coffeyville, KS population is 8,690 and the county population is 31,486.

Occupancy at both parks is poised for an increase. Ponca City starts a minor turn in September 2024, anticipating a historical 75-80% occupancy and 100% occupancy in March 2025 with a major turn. Similarly, Coffeyville is also forecasted to achieve full occupancy with a major turn in March 2025. Perhaps more importantly, from 2025 to 2027, both parks are projected to maintain 100% occupancy due to the construction of the Azure Sustainable Fuels plant, requiring over 1,500 construction workers, as well as the Phase II anticipated construction of the Bartlett Soybean Crushing Plant. This influx of demand positions both parks for strong, sustained occupancy.

OFFERING INFORMATION

COFFEYVILLE

Sales Price	\$1,395,000 ⁽¹⁾
Per Site (132)	\$10,568
Cap Rate	12% (5 mo. 2024 annualized)
Gross Rent Multiplier	1.06x
Cost of 33 cabins/MH	\$750,000
Cost of Park	\$645,000 (\$4,886/site)

PONCA CITY

Sales Price	\$995,000
Per Site (116)	\$8,577
Cap Rate	9.47% (2023)
Gross Rent Multiplier	.946x (less than 1x)
Cost of 45 cabins/MH	\$757,500
Cost of Park	\$237,500 (\$2,047/site)

SUMMARY

Sales Price	\$2,390,000
Per Site	\$9,637
Cap Rate	11%
Gross Rent Multiplier	1.01x
Cost of 78 cabins/MH	\$1,507,500
Cost of park	\$882,500 (\$3,558/site)

Notes:

(1) Each park can be purchased separately.

HISTORICAL FINANCIALS

COFFEYVILLE	2022	2023	5 MO. 2024 ⁽¹⁾
INCOME	\$174,533	\$481,141	\$243,681
EXPENSES	\$213,732	\$339,094	\$173,591
NOI	(\$39,200)	\$142,047	\$70,089
PONCA CITY	2022	2023	5 MO. 2024
INCOME	\$346,929	\$397,700	\$64,287
EXPENSES	\$346,929 \$272,779	\$397,700 \$303,397	\$64,287 \$108,725

Notes:

(1) Ponca City 2024 income will increase because a minor turn will occur in September 2024 and a major turn is expected in March/April 2025. Occupancy should be 75-80% in September-November 2024.

REPLACEMENT COST

COFFEYVILLE

99 RV lots, utilities, site dev. & streets at \$20,000/site	\$1,980,000
33 Cabins/Duplexes/MH	\$720,000
Furnishings (TV, appliances, furniture)	\$100,000
Office, laundry/shower, housekeeping, storage	\$75,000
21.3 acres	\$350,000
Replacement Cost	\$3,225,000
Sales Price	\$1,395,000
% of Replacement Cost	43%

PONCA CITY

71 RV lots, utilities, site dev. & streets at \$20,000/site	\$1,420,000
45 Cabins/Duplexes/Fourplexes	\$717,500
Furnishings (TV, appliances, furniture)	\$125,000
Office, laundry/shower, housekeeping, storage	\$12,500
2 Park-owned mobile homes	\$60,000
34.16 acres	\$400,000
Retention Pond	\$125,000
Replacement Cost	\$2,897,500
Sales Price	\$995,000
% of Replacement Cost	33%

ESTIMATED REPLACEMENT COST OF BUILDINGS

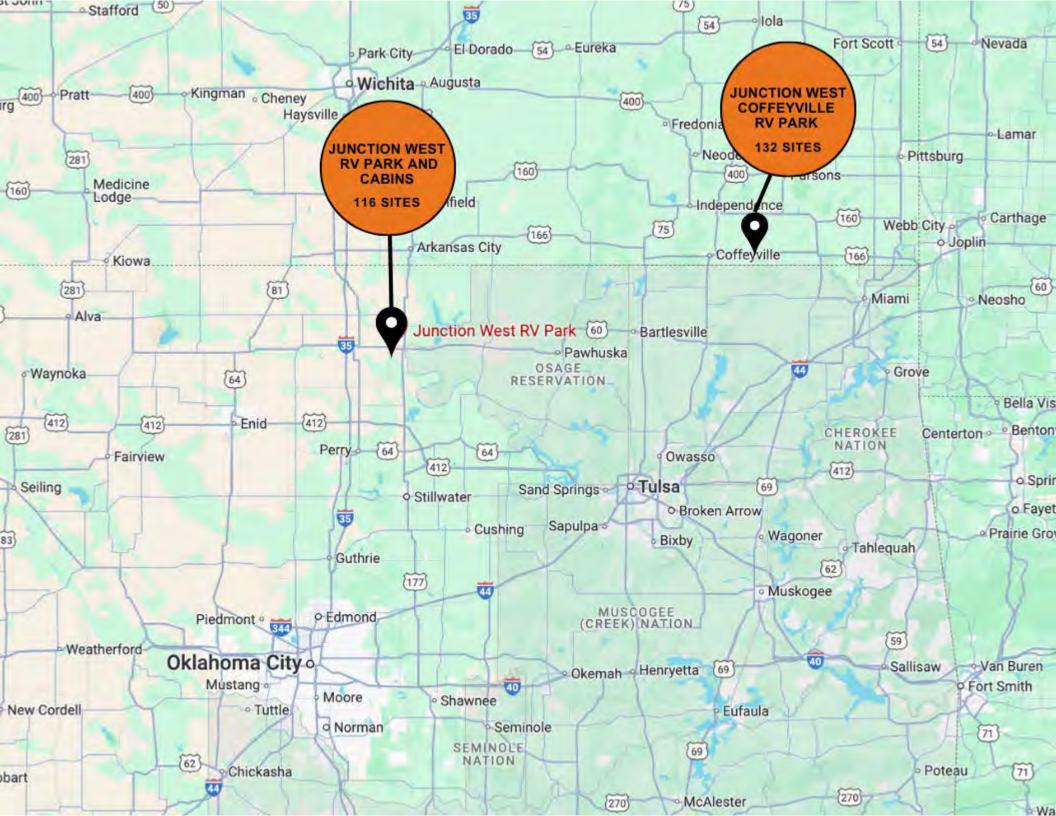
COFFEYVILLE

Category	Bldg	Units	Low	High	Avg. TOTAL
Duplex Cabin	7	14	35,000	45,000	280,000
Deluxe 1 BR Cabin	8	8	25,000	35,000	240,000
Deluxe Studio Cabin	7	7	20,000	30,000	175,000
Mobile Homes	2	2	10,000	15,000	25,000
TOTAL CABINS / MH	24	31	90,000	125,000	720,000
Office and Laundry	1	1	25,000	35,000	30,000
TOTAL BUILDINGS			115,000	160,000	750,000

PONCA CITY

Category	Bldg	Units	Low	High	Avg. TOTAL
Duplex Cabin	12	24	35,000	45,000	480,000
Fourplex Cabin	3	12	45,000	55,000	150,000
1 BR Cottage	3	3	5,000	10,000	22,500
2 BR Cottage	2	2	10,000	15,000	25,000
Deluxe Cabin	2	2	5,000	10,000	15,000
Mobile Homes	2	2	10,000	15,000	25,000
TOTAL CABINS / MH	24	45	110,000	150,000	717,500
Office and Laundry	1	1	35,000	45,000	40,000
TOTAL BUILDINGS			145,000	195,000	757,500
					1 507 500

GRAND TOTAL 1,507,500



COFFEYVILLE

INVESTMENT HIGHLIGHTS

- ▶ 132 sites: 99 RV, 33 Cabins
- Operates on City Water and Sewer
- Frontage on U.S. Route 169 a Major North-South Highway
- Amenities include: Showers, Restrooms, Laundry Facilities, Cable TV, Security Cameras, and WiFi
- Only Property in the Region with 100+ Sites
- Offered at 43% of Current Replacement Cost

The park is full when the Coffeyville Resources refinery (132,000 barrels per day, 10 miles of the park) brings in maintenance personnel to do major bi-yearly maintenance. These workers are normally there for 3 months, with some staying longer. Occupancy at the park as of 8/20/24 is 35% and increasing with all cabins full, in anticipation of an April/March 2025 major turn at the refinery.

INVESTMENT OVERVIEW

Discover Junction West Coffeyville RV Park in Coffeyville, Kansas—a 21.02-acre property featuring 132 sites, including 99 RV lot rentals, 17 cabins, 7 duplexes, and 2 park-owned homes. Built in 2007, the property operates on city water and sewer and pays all utilities. With over 1,300 feet of highway frontage along U.S. Route I-69 and daily traffic exceeding 6,000 vehicles, this location offers exceptional visibility and accessibility.

Coffeyville and its neighboring communities are a hub for diverse industries and major businesses. The Coffeyville Industrial Park, situated northeast of town, is home to leading companies like John Deere Coffeyville Works, Emerald Transformer, and MJD Products. Within the town, notable industries such as Acme Foundry, Coffeyville SEKTAM, Star Pipe, and Bartlett Milling further enhance the local economy. Additionally, Montgomery County, where Coffeyville is located, boasts prominent manufacturers like Textron Aviation, CVR Energy/Coffeyville Resources, and John Deere. The county's strategic location near Wichita, Tulsa, and the Port of Catoosa makes it an ideal environment for thriving businesses and sustained growth

Coffeyville and its neighboring areas have been the focus of significant economic development initiatives. In June 2022, construction began on a \$375 million soybean crushing facility in Southeast Kansas, poised to become an essential source of feedstock for renewable fuels, food products, and animal feeds. This project is expected to generate approximately 50 permanent jobs and stimulate additional employment opportunities during its construction phase. Also, adjacent to the soybean facility, Azure Sustainable Fuels Corp., a privately held company based in Calgary, the Canadian province of Alberta, announced plans to build a \$900M SAF (Sustainable Aviation Fuel) plant in Cherryvale, KS, 10 miles north of Junction West on Interstate I69. The facility will produce 135M gallons/year of renewable fuels, mostly SAF. The plant will be built in 2025-2027, employing 1,500 construction workers with 150 full-time employees once the plant is completed. The construction of this plant should fill up Coffeyville for the 2025-2027 construction phase. Furthermore, the Coffeyville Historical Society received a \$100,000 tourism grant from the state in May 2023, highlighting the commitment to revitalizing the area's tourism industry.

Kansas, as a whole, has garnered recognition for its economic development efforts. In 2021, the state won Site Selection Magazine's Governor's Cup for the most economic development investment per capita in the country. Additionally, Kansas has received the prestigious Gold Shovel Award from Area Development, recognized for its top business climate in the West North Central region of the United States. The region's infrastructure is also set to improve, as plans for a new wind farm in Northeast Oklahoma near the Kansas state line are underway. Apex Clean Energy's Hickory Creek Project is expected to bring significant tax revenue, employment opportunities, and economic benefits to the area.

SPACE MIX

			CURF	RENT
SPACE TYPE	# OF SPACES	RENTAL AGREEMENT	RENTAL RANGE	MONTHLY INCOME
RV Lot Rent	99	D/W/Monthly	\$50/\$200/\$650	\$64,350
Cabins	17	D/W/Monthly	\$365/\$395	\$26,020
Duplex	7 (14)	D/W/Monthly	\$315	\$17,640
Park-Owned Mobile Home	2	D/W/Monthly	\$1,500	\$1,500
Total	132			\$109,510/mo.
				\$1,314,120/yr.

NEARBY INDUSTRIES

1. Azure Sustainable Fuels (will be 10 miles north of the park on Hwy 169)

- Announced: \$900M SAF (Sustainable Aviation Fuels)
- Construction will be significant from 2025-2027
- 1,500 construction workers then 150 full-time employees
- Note: Anticipate 100% occupancy during the construction phase

Coffeyville Resources Refinery (10 miles from the park)

- · Historically provided the majority of tenants
- 132,000 barrels/day
- Note: Major turns (maintenance) in April/March 2025. Minor turns in 5 areas of the refinery as needed

3. Phoenix Logistics (adjacent to the park to the East)

- Formerly Amazon Fulfillment Center, now Solar Panel Storage
- o 877,000 sq. ft.

4. Bartlett Soybean Crushing Plant (10 miles north of the park on Hwy I69)

- Under construction \$400M to be completed late 2024
- 50 permanent jobs
- Anticipated phase II construction will double occupancy

Additionally, there are numerous nearby plants and industries. An industrial park adjacent to the park is home to John Deere, the National Guard, and the airport.





Coffeyville Resources Refinery (10 miles from the park)



Phoenix Logistics (adjacent to the park to the East)



Bartlett Soybean Crushing Plant (10 miles north of the park on Hwy I69)



Industrial park adjacent to Coffeyville which includes John Deere, the National Guard and the airport.

Azure Sustainable Fuels will be adjacent to this plant.

JANUARY-DECEMBER 2022 FINANCIALS - page 1 of 2

	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022	Sep 2022	Oct 2022	Nov 2022	Dec 2022	Total
Income													
Cancellation Fee				35.00		70.00	3,346.75		261.00	3,672.60	71.00		7,456.3
Rentals													0.0
Cabin Rentals	5,882.66	9,827.49	5,552.59	168.38	-0.92	2,522.52	7,956.58	10,061.55	15,159.16	17,417.82	13,536.60	13,432.83	101,517.2
Lodging Sales			67.71										67.7
RV Revnue Back In							11,991.22	6,307.71	8,656.10	2,332.25	3,908.00	12,079.95	45,275.2
Site Rental Income	3,994.89	3,159.10	4,056.62	2,171.22	1,612.92	5,521.57							20,516.3
Total Rentals	\$ 9,877.55	\$12,986.59	\$ 9,676.92	\$ 2,339.60	\$ 1,612.00	\$ 8,044.09	\$19,947.80	\$ 16,369.26	\$23,815.26	\$19,750.07	\$17,444.60	\$25,512.78	\$167,376.5
Sales of Product Income													0.00
Propane Sales		140.00											140.00
Refunds (cc) from NA	-361.30					-400.00							-761.30
WiFi Revenue					90.04	239.03						-329.07	0.00
Total Sales of Product Income	-\$ 361.30	\$ 140.00	\$ 0.00	\$ 0.00	\$ 90.04	-\$ 160.97	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	-\$ 329.07	-\$ 621.30
Uncategorized Income									321.04				321.04
Total Income	\$ 9,516.25	\$13,126.59	\$ 9,676.92	\$ 2,374.60	\$ 1,702.04	\$ 7,953.12	\$23,294.55	\$ 16,369.26	\$24,397.30	\$23,422.67	\$17,515.60	\$25,183.71	\$174,532.61
Gross Profit	\$ 9,516.25	\$13,126.59	\$ 9,676.92	\$ 2,374.60	\$ 1,702.04	\$ 7,953.12	\$23,294.55	\$ 16,369.26	\$24,397.30	\$23,422.67	\$17,515.60	\$25,183.71	\$174,532.61
Expenses													
Advertising & Marketing	233.31	267.74	141.10	118.01	335.42	1,586.37		978.37	365.96	351.34	2,560.26	377.76	7,315.64
Bank Charges & Fees								525.51			127.06		652.57
Cabin Supplies						289.29	307.12						596.41
Car & Truck						371.78							371.78
Card processing fees									299.98				299.98
Credit Card Processing Fees	356.87	303.18	405.29	300.40	200.33	255.25	315.63	696.50	35.00	978.51	1,336.09	414.04	5,597.09
Dues/Subscriptions/Contributions								767.88	776.52				1,544.40
Equipment Maintenance				241.00								392.92	633.92
Fuel								269.95					269.9
Guest Refund							160.00			0.00			160.00
Housekeeping							172.54		307.12		111.69		591.3
Insurance	1,098.71	1,098.71						1,184.83		6,655.19			10,037.44
Insurance-Workers Comp	16.58	19.81	19.91	24.77	29.27	24.50	40.45	34.34	26.68	23.61	32.92	41.37	334.2
Janitorial Supplies			72.27			92,91	168.09	92.91	168.09	188.43	104.69		887.39

JANUARY-DECEMBER 2022 FINANCIALS - page 2 of 2

Job Supplies											839.45		839.4
Landscaping						319.47					281.46		600.9
Licenses & Permits											320.00		320.0
Melio Credit card fee											1.50	12.00	13.5
Office Supplies & Services	25.45	125.45		25.45	25.45	312.83	23.90	2,959.41	347.33	255.96	1,159.55	3,324.44	8,585.2
Janitorial and Cleaning Services			177.60			104.69							282.2
Total Office Supplies & Services	\$ 25.45	\$ 125.45	\$ 177.60	\$ 25.45	\$ 25.45	\$ 417.52	\$ 23.90	\$ 2,959.41	\$ 347.33	\$ 255.96	\$ 1,159.55	\$ 3,324.44	\$ 8,867.5
Payroll Expenses													0.0
Payroll Processing Fees	94.22	94.66	144.29	144.48	157.64	144.34	126.46	154.41	144.28	154.46	134.69	126.78	1,620.7
Salaries and Wages	1,765.75	2,069.26	1,927.60	2,218.20	2,724.45	2,462.51	3,880.41	4,359.45	2,571.95	2,418.58	4,774.96	4,746.32	35,919.4
Taxes	649.28	959.47	864.41	873.34	707.68	677.49	1,040.65	931.76	684.79	650.07	833.84	1,033.86	9,906.6
Total Payroll Expenses	\$ 2,509.25	\$ 3,123.39	\$ 2,936.30	\$ 3,236.02	\$ 3,589.77	\$ 3,284.34	\$ 5,047.52	\$ 5,445.62	\$ 3,401.02	\$ 3,223.11	\$ 5,743.49	\$ 5,906.96	\$ 47,446.7
Postage						27.67							27.6
Repairs & Maintenance	715.50	1,042.00	457.62	108.25	600.00	1,057.02	570.65	2,188.15	3,463.40	49.34	2,767.73	1,365.31	14,384.9
Service Agreements	232.91	257.91	377.91	207.91	-631.64								445.0
Taxes & Licenses	2,844.41	2,844.41	2,844.41	2,844.41	1,277.57	1,277.57		1,277.57	1,277.57	1,858.83	1,277.57	1,881.64	21,505.9
Utilities												7,914.86	7,914.8
Cable & Internet	120.00	120.00	918.64		240.00	784.84	170.00	922.26	340.00	170.00	554.85	170.00	4,510.5
Electricity	3,336.80	6,349.97	6,430.61	4,676.05	2,597.57	2,699.26	3,500.11	14,380.51		4,254.46			48,225.3
Electricity Reimbursement		-102.89											-102.8
Gas											1,258.57	685.34	1,943.9
Phone	232.99	232.09	232.27	232.27	228.76	248.49	245.16		2.89	176.22	620.19		2,451.3
Sewer	421.91	987.56	1,426.50	1,175.68	1,253.38	1,628.50	1,059.97	1,734.50		390.66			10,078.6
Stormwater	16.20	16.20	16.20	16.05	16.05	16.05	16.20	1,026.19		15.00			1,154.1
Trash	320.38	319.30	400.66	427.68	426.36	435.80	443.64		1,848.75		302.79	304.65	5,230.0
Water	563.86	1,147.17	1,596.81	1,251.05	1,421.29	1,802.46	1,221.34	2,095.45		980.24	4,932.57		17,012.2
Total Utilities	\$ 5,012.14	\$ 9,069.40	\$ 11,021.69	\$ 7,778.78	\$ 6,183.41	\$ 7,615.40	\$ 6,656.42	\$ 20,158.91	\$ 2,191.64	\$ 5,986.58	\$ 7,668.97	\$ 9,074.85	\$ 98,418.1
Total Expenses	\$13,045.13	\$18,152.00	\$ 18,454.10	\$ 14,885.00	\$ 11,609.58	\$16,619.09	\$13,462.32	\$ 36,579.95	\$12,660.31	\$19,570.90	\$24,332.43	\$22,791.29	\$222,162.1
Net Operating Income	-\$ 3,528.88	-\$ 5,025.41	-\$ 8,777.18	-\$12,510.40	-\$ 9,907.54	-\$ 8,665.97	\$ 9,832.23	-\$20,210.69	\$11,736.99	\$ 3,851.77	-\$ 6,816.83	\$ 2,392.42	-\$ 47,629.4
Other Expenses													
Interest Paid									17.25				17.2
Management Fees	855.47	981.73	517.39	432.69	382.85	901.54		990.16	1,341.85	1,288.25	963.36	1,385.10	10,040.3
Other Miscellaneous Expense			924.46										924.4
Total Other Expenses	\$ 855.47	\$ 981.73	\$ 1,441.85	\$ 432.69	\$ 382.85	\$ 901.54	\$ 0.00	\$ 990.16	\$ 1,359.10	\$ 1,288.25	\$ 963.36	\$ 1,385.10	\$ 10,982.1
Net Other Income	-\$ 855.47	-\$ 981.73	-\$ 1,441.85	-\$ 432.69	-\$ 382.85	-\$ 901.54	\$ 0.00	-\$ 990.16	-\$ 1,359.10	-\$ 1,288.25	-\$ 963.36	-\$ 1,385.10	-\$ 10,982.1
Net Income	-\$ 4.384.35	-\$ 6.007.14	-\$10,219.03	-\$12.943.09	-\$10,290.39	-\$ 9.567.51	\$ 9.832.23	-\$21,200,85	\$10.377.89	\$ 2.563.52	-\$ 7,780,19	\$ 1,007.32	-\$ 58,611.5

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	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Total
Income													
Campground Revenue													0.00
AirBnB Revenue	1,093.99		613.04	0.00									1,707.03
Cancellation Fees Revenue	-2,552.00	1,396.61	-822.61	235.00	328.90	35.00	-65.00	341.72	0.00	-1,497.78	1,082.60		-1,517.56
Laundry Revenue									208.69				208.69
Lodging Revenue - Cabin	18,213.46	22,870.84	29,573.21	24,057.30	27,422.53	13,059.37	29,857.51	30,864.95	19,664.89	-3,678.87	17,551.27	13,838.86	243,295.32
RV Revenue - Back in	5,221.11	9,869.65	38,060.28	15,400.99	14,912.21	16,850.97	16,625.57	19,781.92	22,170.34	25,028.92	23,411.33	18,965.14	226,298.43
RV Revenue - Pull Through	543.61		-30.00	126.53	839.43	1,143.20	1,118.54	1,377.80	-112.88	2,054.69	2,057.13	2,031.36	11,149.41
Total Campground Revenue	\$ 22,520.17	\$ 34,137.10	\$ 67,393.92	\$ 39,819.82	\$ 43,503.07	\$ 31,088.54	\$ 47,536.62	\$ 52,366.39	\$ 41,931.04	\$ 21,906.96	\$ 44,102.33	\$ 34,835.36	\$ 481,141.32
Total Income	\$ 22,520.17	\$ 34,137.10	\$ 67,393.92	\$ 39,819.82	\$ 43,503.07	\$ 31,088.54	\$ 47,536.62	\$ 52,366.39	\$ 41,931.04	\$ 21,906.96	\$ 44,102.33	\$ 34,835.36	\$ 481,141.32
Gross Profit	\$ 22,520.17	\$ 34,137.10	\$ 67,393.92	\$ 39,819.82	\$ 43,503.07	\$ 31,088.54	\$ 47,536.62	\$ 52,366.39	\$ 41,931.04	\$ 21,906.96	\$ 44,102.33	\$ 34,835.36	\$ 481,141.32
Expenses													
A&G Expenses													0.00
A&G - Auto & Fuel Expenses				76.25									76.25
A&G - Bank Fees and Charges				-6.00	1.50								-4.50
A&G - Cash Over/Short					1.99						241.00	-188.00	54.99
A&G - Credit Card Charge Backs										315.75			315.75
A&G - Credit Card Fees	373.48	708.58	5,746.05	1,208.43	1,047.72	1,015.70	824.68	762.39	1,117.68	767.59	887.41	697.53	15,157.24
A&G - Dues & Subscriptions		50.00	1,835.50	50.00	50.00	50.00					84.86	84.86	2,205.22
A&G - Employee Testing/Background Checks								90.00					90.00
A&G - Equipment Leases/Contracts										27.58			27.58
A&G - Licenses & Permits	783.08	120.12	1,826.72	1,915.97									4,645.89
A&G - Music, Meals & Entertainment Expenses			52.00										52.00
A&G - Office Supplies & Software	35.45	35.45	215.45	271.99	1,469.01	585.89	557.58	724.46	663.57	654.75	354.63	658.39	6,226.62
A&G - Postage & Shipping						63.00							63.00
A&G - Uniform Expenses						313.25							313.25
Management Fees	1,330.55	1,958.94	3,947.32	3,012.13	2,795.90	2,030.73	2,709.75	3,049.61	2,764.33	1,204.88	2,425.63	1,915.94	29,145.71
Total A&G Expenses	\$ 2,522.56	\$ 2,873.09	\$ 13,623.04	\$ 6,528.77	\$ 5,366.12	\$ 4,058.57	\$ 4,092.01	\$ 4,626.46	\$ 4,545.58	\$ 2,970.55	\$ 3,993.53	\$ 3,168.72	\$ 58,369.00
Campground Expenses											132.74		132.74
Camp - Auto & Fuel Expenses			223.94		40.31	250.36	131.78	131.00	45.45	66.65	117.17		1,006.66
Camp - Cleaning Supplies		292.17		463.42				426.48		120.88	78.69	668.37	2,050.01
Camp - Equipment Rental						55.16		27.58	27.58	-27.58	55.16	3,005.98	3,143.88
Camp - Guest Room Amenities							399.36	112.10		460.10			971.56
Camp - Linen & Terry Purchases									114.09	158.64		100.05	372.78
Camp - Music, Meals & Entertainment Expenses				0.00									0.00
Camp - OTA Commissions						301.95	8.88		77.59	43.16	178.49	151.85	761.92
Camp - Property Supplies			531.24	-605.77				22.41					-52.12
Total Campground Expenses	\$ 0.00	\$ 292.17	\$ 755.18	-\$ 142.35	\$ 40.31	\$ 607.47	\$ 540.02	\$ 719.57	\$ 264.71	\$ 821.85	\$ 562.25	\$ 3,926,25	\$ 8,387.43

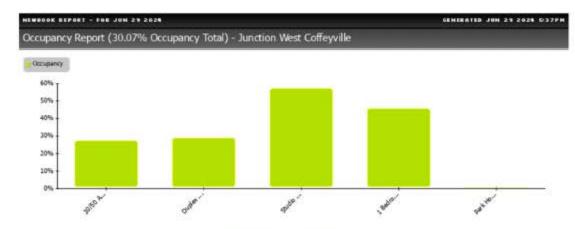
JANUARY-DECEMBER 2023 FINANCIALS - page 2 of 2

Insurance - General											1,368.95		1,368.95	1,679.58		1,679.58		1,679.58		2,614.55				10,391.19
Miscellaneous Expenses													175.54									178.07		353.6
Payroll																								0.0
A&G - Payroll Processing Fees	84.72	2	84.93		85.08		85.52		85.34		127.82		406.40	145.27		127.60		127.76		128.19		184.58		1,673.2
Payroll - Employee Benefits											248.00		248.00	248.00		248.00		248.00		248.00		248.00		1,736.00
Payroll - Grounds & Maintenance													228.00	1,311.96		813.00		770.04		1,089.00		372.00		4,584.0
Payroll - Housekeeping					464.32				1,643.75		1,878.13		1,784.38	1,231.25		1,100.00		1,812.50		1,903.13		2,518.76		14,336.2
Payroli - Management	3,273.16	3	3,268.66	4,	121.47		4,710.28		2,723.08		3,892.63		2,646.55	2,616.93		3,113.88		2,456.92		2,829.87		4,053.06		39,706.4
Payroll - Workers Comp Insurance	30.18	3	28.57		35.26		38.48		72.51		60.89		37.11	55.54		44.87		54.78		63.40		65.58		587.17
Payroll Taxes - Employer's Share	808.73	3	788.18		298.00		328.35		306.65		439.97		271.31	342.35		297.14		328.92		386.71		445.25		5,041.50
Total Payroli	\$ 4,196.79	\$	4,170.34	\$ 5,	,004.13	\$	5,162.63	\$	4,831.33	\$	6,647.44	\$	5,621.75	\$ 5,951.30	\$	5,744.49	\$	5,798.92	\$	6,648.30	\$	7,887.23	\$	67,664.6
Repair & Maintenance Expensess							3,600.25		986.26		262.31		1,059.93											5,908.75
R&M - General Repairs & Maintenance				6,	252.50						11.45		649.70	1,964.65		685.55		575.19		236.32		114.56		10,489.92
R&M - Grounds & Landscaping											98.00		20.02	97.28		46.45		33.77		565.25				860.77
R&M - Repairs - Appliances											90.51													90.51
R&M - Repairs - Building														45.55				492.20						537.75
R&M - Repairs - Equipment																4.94								4.94
Total Repair & Maintenance Expensess	\$ 0.00	\$	0.00	\$ 6	252.50	\$	3,600.25	\$	986.26	\$	462.27	\$	1,729.65	\$ 2,107.48	\$	736.94	\$	1,101.16	\$	801.57	\$	114.56	\$	17,892.64
Sales & Marketing Expensess																								0.00
S&M - Advertising & Marketing	896.57	7	792.26	1,	,076.54		821.49		667.50		892.96		719.99	932.31		888.90		19.50		799.69		1,590.45		10,098.16
S&M - Marketing Fee									762.52		553.84		739.02	831.71		753.91		328.60		661.53		522.53		5,153.66
Total Sales & Marketing Expensess	\$ 896.57	7 \$	792.26	\$ 1,	,076.54	\$	821.49	\$	1,430.02	\$	1,446.80	\$	1,459.01	\$ 1,764.02	\$	1,642.81	\$	348.10	\$	1,461.22	\$	2,112.98	\$	15,251.82
Utilities																								0.00
Utilities - CATV					311.42		0.00		311.42		311.42		311.42	311.42		311.42		311.42		311.42		311.42		2,802.78
Utilities - Electric Service Reimbursement	120.58	3																170.68		299.13				590.39
Utilities - Electrical Service	13,950.42	2	8,712.89	6	,590.74	1	5,910.21		8,154.78		5,436.42		6,947.26	10,605.91		11,425.05		8,874.84		7,472.25		10,967.82		115,048.59
Utilities - Internet & Phone Service	170.00)	881.10	1,	,056.72		1,126.83		657.92		646.42		498.74	1,092.66		658.75		721.42		657.62		616.27		8,784.45
Utilities - Internet & Phone Service Reimbursement													-722.40			-650.72						-679.00		-2,052.12
Utilities - Sewage Service									1,094.58		424.21		298.48	436.78		407.42		541.50				493.65		3,696.62
Utilities - Trash Service	363.55	5	351.76	1,	,216.61		1,005.46		990.20		1,034.03		973.57	970.32		1,048.71		1,009.03		1,013.92		1,009.60		10,986.76
Utilities - Water Service									1,261.76		574.62		433.88	587.91		555.87		695.21		1,788.04		615.83		6,513.12
Total Utilities	\$ 14,604.55	5 \$	9,945.75	\$ 9,	175.49	\$ 1	8,042.50	\$	12,470.66	\$	8,427.12	\$	8,740.95	\$ 14,005.00	\$	13,756.50	\$	12,324.10	\$	11,542.38	\$	13,335.59	\$	146,370.59
Fotal Expenses	\$ 22,220.47	7 \$	18,073.61	\$ 35,	,886.88	\$ 3	4,013.29	\$	25,124.70	\$	23,018.62	\$	23,727.88	\$ 30,853.41	\$	28,370.61	\$	25,044.26	\$	27,623.80	\$	30,723.40	\$	324,680.93
Net Operating Income	\$ 299.70	\$	16,063.49	\$ 31,	507.04	\$	5,806.53	\$	18,378.37	\$	8,069.92	\$	23,808.74	\$ 21,512.98	\$	13,560.43	-\$	3,137.30	\$	16,478.53	\$	4,111.96	\$	156,460.39
Other Expenses																								
Non Operating Expensess																								0.00
Taxes - Property Tax	1,881.64	1	1,826.72						1,826.72		1,826.72		2,767.54	2,822.45		1,954.88		1,954.88						16,861.55
Total Non Operating Expensess	\$ 1,881.64	1 \$	1,826.72	\$	0.00	\$	0.00	\$	1,826.72	\$	1,826.72	\$	2,767.54	\$ 2,822.45	\$	1,954.88	\$	1,954.88	\$	0.00	\$	0.00	\$	16,861.55
Total Other Expenses	\$ 1,881.64	1 \$	1,826.72	\$	0.00	\$	0.00	\$	1,826.72	\$	1,826.72	\$	2,767.54	\$ 2,822.45	\$	1,954.88	\$	1,954.88	\$	0.00	\$	0.00	\$	16,861.5
Net Other Income	-\$ 1,881.64		1,826.72	\$	0.00	\$	0.00	-\$	1,826.72	-\$		-\$	2,767.54	\$ 2,822.45	-\$	1,954.88	\$		\$	0.00	\$	0.00	-\$	
Net Income	-\$ 1,581.94				-		5 806 52	•	16,551.65	•				19 600 63				5,092.18	•		•			139,598.84

JANUARY-MAY 2024 FINANCIALS

	Jan 24	Feb 24	Mar 24	Apr 24	May 24	TOTAL
Ordinary Income/Expense						
Income						
4-1000 · Rental Revenue	50,756.22	64,612.46	44,446.94	39,780.79	43,734.87	243,331.28
4-2000 · Ancillary Revenue	0.00	60.00	90.00	75.00	125.00	350.00
Total Income	50,756.22	64,672.46	44,536.94	39,855.79	43,859.87	243,681.28
Gross Profit	50,756.22	64,672.46	44,536.94	39,855.79	43,859.87	243,681.28
Expense						
6-1100 · Housekeeping	0.00	0.00	42.44	0.00	0.00	42.44
6-1300 · Front Desk	2,637.73	980.60	1,913.03	470.82	261.44	6,263.62
6-1600 · Utilities	19,391.41	13,083.86	10,643.04	1,636.65	13,687.99	58,442.95
6-1700 · Repairs & Maintenance	1,699.88	414.53	4,602.43	4,621.19	5,428.81	16,766.84
6-1800 · Marketing	0.00	0.00	3,100.00	800.00	800.00	4,700.00
6-1900 · General & Administrative	1,359.85	1,948.83	1,220.62	1,063.36	2,373.81	7,966.47
6-2000 · Payroll Expenses	8,253.34	5,723.30	6,445.68	7,278.06	11,101.31	38,801.69
6-2100 · Insurance	2,614.55	2,614.55	4,903.27	3,377.45	2,635.90	16,145.72
6-2200 · Property Management Fee	3,187.81	3,983.62	2,876.85	2,642.79	2,742.99	15,434.06
6-4000 · Property Taxes	2,444.17	2,444.17	884.51	1,924.28	1,330.49	9,027.62
Total Expense	41,588.74	31,193.46	36,631.87	23,814.60	40,362.74	173,591.4
Net Ordinary Income	9,167.48	33,479.00	7,905.07	16,041.19	3,497.13	70,089.87
Other Income/Expense						
Other Expenses						
6-7002 · Extraordinary Items	12,733.54	0.00	0.00	0.00	2,222.60	14,956.14
6-8001 · Professional Fees	3,000.00	3,000.00	0.00	0.00	0.00	6,000.00
Total Other Expenses	15,733.54	3,000.00	0.00	0.00	2,222.60	20,956.14
Net Other Income	-15,733.54	-3,000.00	0.00	0.00	-2,222.60	-20,956.14
Net Income	-6,566.06	30,479.00	7,905.07	16,041.19	1,274.53	49,133.73

OCCUPANCY REPORT



Occupancy Statistical Data

Category	Nights Available	Nights Occupied	Nights Empty	Bookings	Guest Nights	Average Booking Length		ercentage
30/50 Amp Full Hook Up - Pull Thru (100 Sites)	100	27	73	18 O	27	28	1.00	27.00%
Duplex Cabin (14 Sites)	14	. 4	10)	4	5	1.00	28.57%
Studio Cabin (7 Sites)	7	4	3	1	4	4	1.00	57.14%
1 Bedroom Cabin (11 Sites)	11	5	6	5	5	5	1.00	45.45%
Park Home (1 Sites)	1	0	1		0	0	0.00	0.00%
Total (133 Sites)	133 Nights	40 Nights	93 Nights	40 Bookin		est 1.00	Nights	30.07%

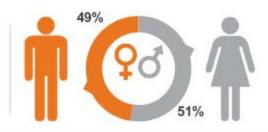
Occupancy Rate Quoted & Repeat Billing Data (Projections)

Category B	ookings	Booking Length	Projected Earnings (Tax Inc)	Projected Earnings (Tax Ex)	Projected Earnings per Booking (Tax Inc)	Projected Earnings per Booking (Tax Ex)	Projected Earnings per Occupied Night (Tax Inc)	Projected Earnings per Occupied Night (Tax Ex)
30/50 Amp Full Hoo Pull Thru (100 Sites	ECONOMIC PROPERTY.	7 27 Nights	\$614.86 CR	\$614.86 CR	\$22.77 CR	\$22.77 CR	\$22.77 CR	\$22.77 CR
Duplex Cabin (14 S	ites)	4 A Nights	\$185.71 CR	\$185.71 CR	\$46.43 CR	\$46.43 CR	\$46.43 CR	\$46.43 CR
Studio Cabin (7 Site	is)	4 A Nights	\$207.84 CR	\$207.84 CR	\$51.96 CR	\$51.96 CR	\$51.96 CR	\$51.96 CR
1 Bedroom Cabin (11 Sites)	3	5 5 Nights	\$243.79 CR	\$243.79 CR	\$48.76 CR	\$48.76 CR	\$48.76 CR	\$48.76 CR
Park Home (1Site)		0 Nights	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR
Total (133 Sites)	4	40 Nights	\$1,252.21 CR	\$1,252.21 CR	\$31.31 CR	\$31.31 CR	\$31.31 CR	\$31.31 CR

DEMOGRAPHIC HIGHLIGHTS

7,782

Total Population Within a 5-Mile Radius





\$55,990

Average Household Income Within a 5-Mile Radius



\$63,354

Median Housing Value Within a 5-Mile Radius



Total Households in a 5-Mile Radius



MAJOR EMPLOYERS

Major Employ Cobalt Boats LLC Labette Health For John Deere Coffey	
5 Standard Motor Pr	
6 Coffeyville Region	Il Medical Center Inc. 380
7 Tri-County Specia	Education Coop-Tri-County Interlocal 607 335
8 Acme Foundry Inc	328
9 Coffeyville Unified	School District 445 320
10 Spears Manufactu	ing Co. 315
11 Unified School Dis	rict 506 Labette CNT 275
12 Walmart Inc-Walm	art 270
13 Mercy Kansas Co	nmunities Inc-Mercy Hospital 270
14 Neighbors & Asso	siates Inc. 255
15 Spears Caney Inc	Spears Manufacturing 250
16 Coffeyville Unified	School District 445-Roosevelt Middle School 224
7 17 Walmart Inc-Walm	art 203
18 Steinle Inc-Dwayn	es Photo Service 200
19 Power Flame Inco	porated 190
20 McCall Pattern Co	npany-Wallies 180
© 21 G W Foods Inc.	179
22 Star Pipe Usa LLC	-Sp Foundry 175
23 Star Pipe Usa LLC	-Sp Foundry 175
24 Tank Wind-Down	Corp-Columbian Tech Tank 170
25 Unified School Dis	rict 436-Transportation Dept Caney Vly 166

AMENITIES



Wi-Fi



Laundry



Showers



Restrooms



Horseshoes



Dog Park



Fire Pits



Cable TV



Security Cameras



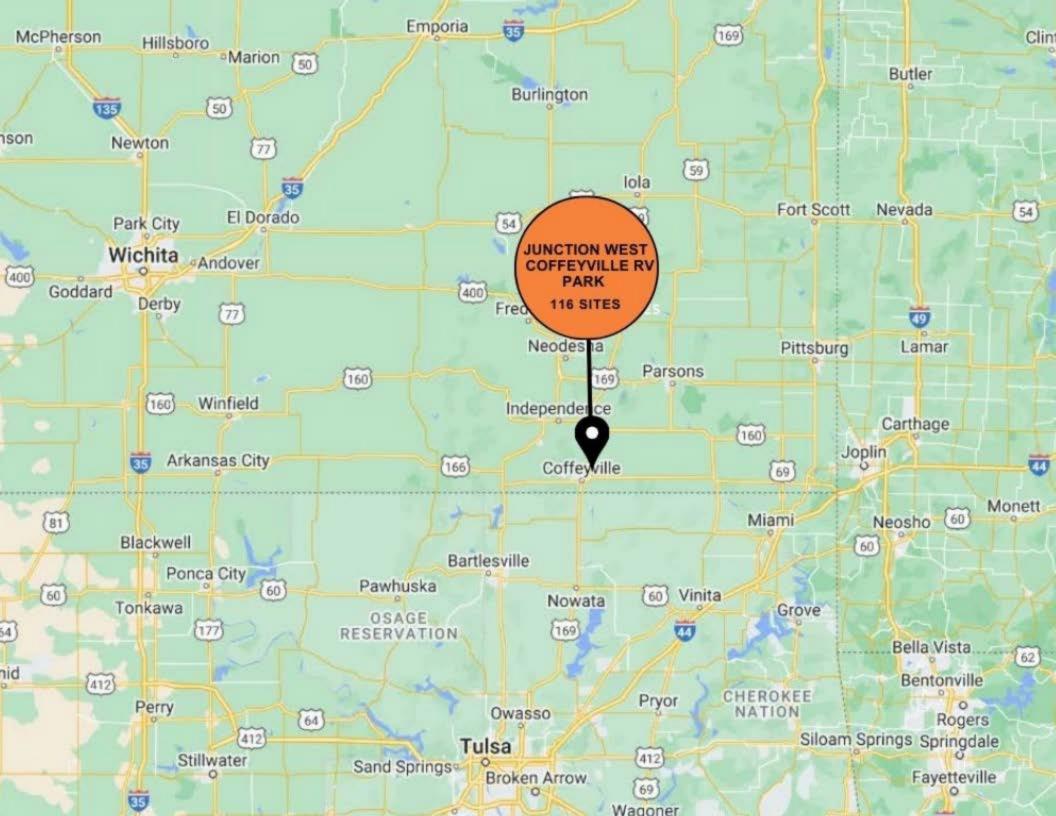
Storm Shelter

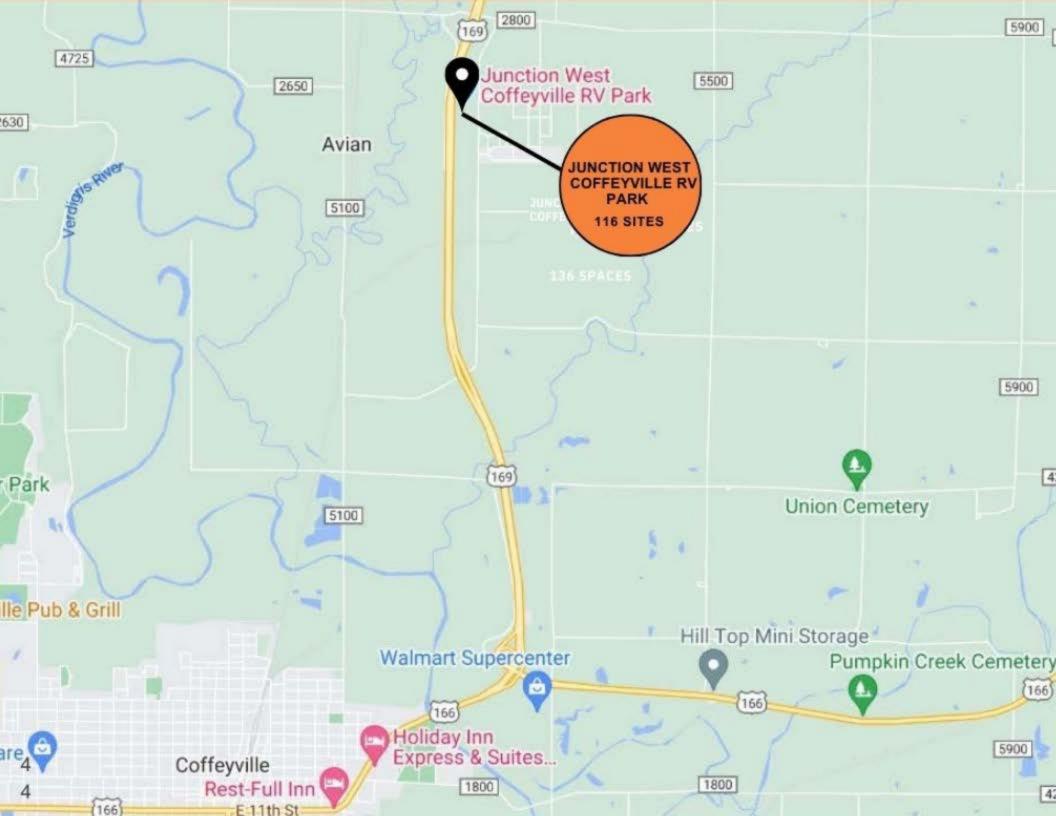
UTILITY	PROVIDER	PAID BY
Water	City	Property
Sewer	Lagoon	Property
Electric		Property
Trash		Property

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POPULATION	1 MILE	3 MILES	5 MILES
2027 Projection			
Total Population	17	219	7,514
2022 Estimate			
Total Population	17	225	7,782
2010 Census			
Total Population	20	249	8,869
2000 Census	1	- CLASSE.	
Total Population	20	261	9,593
Daytime Population			
2022 Estimate	12	173	10,197
HOUSEHOLDS	1 MILE	3 MILES	5 MILES
2027 Projections			
Total Households	6	102	3,135
2022 Estimate			
Total Households	6	104	3,241
Average (Mean) Household Size	2.33	2.38	2.32
2010 Census	_		
Total Households	6	113	3,635
2000 Census	_		
Total Households	6	113	4,102
Growth 2022 - 2027	-2.6%	-1.8%	-3.3%
HOUSING UNITS	1 MILE	3 MILES	5 MILES
Occupied Units			
2027 Projections	6	102	3,135
2022 Estimate	7	122	4,109
Owner Occupied	71.4%	71.3%	50.4%
Renter Occupied	14.3%	13.1%	28.5%
Vacant	14.3%	15.6%	21.1%
Persons In Units			
2022 Persons in Unit	6	104	3,241
1 Person Units 2	27.0%	25.9%	34.9%
Person Units 3	42.3%	41.1%	32.7%
Person Units 4	11.6%	12.7%	13.1%
Person Units 5	12.0%	12.7%	10.5%
Person Units 6	6.0%	5.6%	5.2%
Person Units	1.1%	1.9%	3.5%

HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
2022 Estimate			
\$200,000 or More	6.0%	6.4%	2.7%
\$150,000 - \$199,000	1.1%	2.1%	2.2%
\$100,000 - \$149,000	6.7%	11.8%	7.0%
\$75,000 - \$99,999	22.1%	18.0%	9.0%
\$50,000 - \$74,999	14.2%	16.1%	17.0%
\$35,000 - \$49,999	11.6%	11.6%	12.6%
\$25,000 - \$34,999	18.7%	18.7%	17.0%
\$15,000 - \$24,999	9.7%	8.8%	14.4%
Under \$15,000	9.7%	6.6%	18.1%
Average Household Income	\$77,565	\$82,012	\$55,990
Median Household Income	\$50,306	\$55,311	\$35,394
Per Capita Income	\$25,831	\$37,822	\$23,924
POPULATION PROFILE	1 MILE	3 MILES	5 MILES
Population by Age			
2022 Estimate Total Population	17	225	7,782
Under 20 20 to 34 Years 35 to	22.3%	24.6%	27.7%
39 Years 40 to 49 Years 50 to	13.5%	13.7%	18.2%
64 Years Age 65+ Median Age	5.0%	5.6%	6.1%
	9.8%	10.4%	10.4%
	24.4%	21.2%	17.8%
	24.9%	24.6%	19.8%
	49.4	46.0	38.3
Population 25+ by Education Level			
2022 Population 25 + by Education Level	12	157	5,092
Elementary (0-8)	3.1%	2.4%	3.1%
Some High School (9-11)	7.6%	5.7%	8.0%
High School Graduate (12)	28.9%	29.6%	31.8%
Some College (13-15)	26.4%	25.8%	27.3%
Associates Degree Only	14.8%	14.8%	12.9%
Bachelors Degree Only	15.0%	16.7%	11.0%
Graduate Degree	4.3%	4.9%	5.3%
Population by Gender			
2022 Estimate Total Population	17	225	7,782
Male Population	51.6%	51.1%	49.0%
Female Population	48.4%	48.9%	51.0%







PHOENIX LOGISTICS









PONCA CITY

INVESTMENT HIGHLIGHTS

- 116 sites: 71 RV, 45 Cabins
- ▶ Less Than 0.5 Miles From Route 60 the 7th Longest Highway in the United States
- Amenities include: Showers, Restrooms, Wi-Fi, Laundry, Cable TV, Security Cameras and Dog Park
- Only Property in the Region with 100+ Sites
- Located 5 Minutes from Phillips 66 Refinery
- Offered at 33% of Current Replacement Cost

Occupancy at the park is 15% as of 8/25/24 but it is increasing - anticipate 80% occupancy when the September 2024 minor turn occurs and predict full occupancy when the March/April 2025 major turn occurs.

INVESTMENT OVERVIEW

Junction West RV Park is located in Ponca City, Oklahoma. The property spans 31.63 +/- acres and offers a total of 116 sites, including 70 RV lot rentals, 20 two-person cabins, 11 one-person cabins, 3 one-bed cottages, 2 two-bed cottages, and 2 deluxe cabins. Established in 2007, the property operates on lagoon sewer, and all utilities are covered by the park.

Ponca City is centrally located between three major metros —Wichita, OKC, and Tulsa. The park is conveniently situated just 15 minutes from I-35, a north-south interstate spanning from Texas to Minnesota. It is also less than half a mile from Route 60, the 7th longest highway in the United States. Route 60 sees a substantial daily traffic flow of over 8,000 vehicles outside the property.

There are many major attractions in Ponca City including:

- In January 2019, the Ponca City RecPlex opened. The 27.5 million-dollar, 76,000-square-foot facility offers state-of-theart strength and cardio equipment, a family pool with spiral water slide, a six-lane 25-yard competition lap pool, 30-foot rock climbing wall for all skill levels, basketball and racquetball courts, fitness classes for all abilities and more.
- Ponca City has a strong community mindset with over 300 nonprofits and endless ways to be involved. Herb Fest that
 funds Survivor Resource Network brings in 10,000 people per weekend in June. Oktoberfest helps to fund the Marland
 Mansion, which is a beautiful and historic tourist attraction.
- The City of Ponca City has 20 exceptional parks that are each unique. Some of the parks have play structures, splash
 pads, shelter houses, restrooms, swimming beach, sand volleyball, skate park, disc golf courses, walking/jogging trails,
 dog park, youth fishing ponds, picnic tables, monuments and more.
- Located eight miles east of Ponca City, Kaw Lake covers 17,000 surface acres and has 168 miles of shoreline, and
 offers recreation facilities like picnic areas, boat ramps, playgrounds, swimming beach, and two full-service marinas.
 Kaw Lake and the Arkansas River have long been known for producing some of Oklahoma's largest catfish, making this
 a popular spot for fishermen.

SPACE MIX

			CURREN	NT
SPACE TYPE	# OF SPACES	RENTAL AGREEMENT	RENTAL RANGE	MONTHLY INCOME
RV Lot Rent	71	D/W/Monthly	\$35/\$165/\$425	\$30,175
Duplex Cabin	12 (24)	D/W/Monthly	\$1,400/mo.	\$33,600
Fourplex Cabin	3 (12)	D/W/Monthly	\$1,150/mo.	\$13,800
Country Cottage 1 Beds	3	D/W/Monthly	\$1,150/mo.	\$3,450
Country Cottage 2 Beds	2	D/W/Monthly	\$325/wk, 1,300/mo.	\$2,600
Deluxe Cabin	2	D/W/Monthly	\$1,400/mo.	\$2,800
Park-Owned Mobiles Homes	2	D/W/Monthly	\$1,200/mo.	\$1,200
Total	116			\$87,625/mo.
				\$1,051,500/yr.

JANUARY-DECEMBER 2022 FINANCIALS

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Income	
40090 RV Revenue Back In	101,030.51
Rentals	
Cabin Rentals	216,132.71
Early Arrival Fees	130.73
Refunds (cc) from NA	-105.00
Site Rental Income	27,845.26
Total Rentals	\$244,003.70
Sales of Product Income	
Cancellation Fee	-58.73
Propane Sales	1,418.00
Total Sales of Product Income	\$1,359.27
WiFi Revenue	552.81
Total Income	\$346,946.29
Cost of Goods Sold	
Cost of Goods Sold	627.00
Total Cost of Goods Sold	\$ 627.00
Gross Profit	\$346,319.29
Expenses	
Advertising & Marketing	6,359.96
Bad Debts	0.00
Bank Charges & Fees	4.50
Cabin Supplies	561.44
Credit Card Processing Fees	8,308.23
Dues & Subscriptions	1,182.76
Employee Expenses	
Payroll - Benefits	1,624.17
Payroll Fee	1,609.87
Payroll Taxes	15,790.34
Payroll-Wages	64,083.21
Workers Comp	3,045.56
Total Employee Expenses	\$86,153.15
Equipment	8,126.76
Equipment Maintenance	115.36
Fuel	1,188.10
Guest Event Supplies	1,388.93
Guest Refunds	93.85
Housekeeping Supplies	213.52
Internet and cable service	11,596.17
Job Supplies	
Janitorial Supplies	4,323.62
Total Job Supplies	\$4,323.62

JANUARY-DECEMBER 2022 FINANCIALS

page 2 of 2

Legal & Professional Services	183.00
Maintenance Agreement	2,458.96
Management Fees	17,477.87
Meals & Entertainment	90.00
Melio Credit card fee	6.00
Office Supplies & Services	1,115.24
Operating Supplies	996.55
Postage	45.10
Repairs & Maintenance	6,951.11
Vehicle Repairs & Maintenance	480.33
Total Repairs & Maintenance	\$7,431.44
Software Expense	3,482.40
Taxes & Licenses	250.07
Travel	1,506.41
Unapplied Cash Bill Payment Expense	17,632.57
Utilities	17,722.29
Communication	100.48
Electricity Expense	73,349.61
Electricity Reimbursement	-37,713.25
Phone Services	3,207.73
Trash Collection	3,135.16
Utilities- Gas	4,187.19
Water	5,615.15
Total Utilities	\$69,604.36
Total Expenses	\$251,896.32
Net Operating Income	\$94,422.97
Other Expenses	
Cash Over/Short	2.73
Insurance	10,427.30
Taxes - Real Estate	10,455.40
Theft	400.00
Total Other Expenses	\$21,285.43
Net Other Income	-\$21,285.43
Net Income	\$73,137.54

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100.00

204.33

263.71

103.53

29.91

1,011.00

\$9,793.66

JANUARY-DECEMBER 2023 FINANCIALS

Camp - Guest Refunds

Camp - Guest Relations

Camp - OTA Commissions

Camp - Property Supplies

Total Campground Expensess

Camp - Linen & Terry Purchases

Camp - Music, Meals & Entertainment Expenses

Income	
Campground Revenue	
Cancellation Fees Revenue	5,340.38
Laundry Revenue	1,440.00
Lodging Revenue - Cabin	273,181.25
RV Revenue - Back in	53,406.73
RV Revenue - Pull Through	63,872.59
Total Campground Revenue	\$397,240.95
Campstore Dept Revenue	
Campstore - Propane Sales	460.00
Total Campstore Dept Revenue	\$ 460.00
Total Income	\$397,700.95
Gross Profit	\$397,700.95
Expenses	
A&G Expensess	
A&G - Auto & Fuel Expenses	100.00
A&G - Bank Fees and Charges	5.00
A&G - Cash Over/Short	0.10
A&G - Credit Card Charge Backs	300.00
A&G - Credit Card Fees	10,548.89
A&G - Dues & Subscriptions	2,384.67
A&G - Employee Testing/Background Checks	135.00
A&G - Licenses & Permits	804.37
A&G - Office Supplies & Software	8,740.23
A&G - Printing & Stationery	50.15
A&G - Travel & Meetings	2,333.40
A&G - Uniform Expenses	536.75
Management Fees	21,631.43
Miscellaneous Expenses	3,857.54
Total A&G Expensess	\$51,427.53
Campground Expensess	
Camp - Auto & Fuel Expenses	1,193.82
Camp - Cleaning Supplies	5,287.36
Camp - Contract Labor	1,600.00

JANUARY-DECEMBER 2023 FINANCIALS

page 2 of 2

Insurance - General	20,653.58
Payroll	
Payroll - Employee Benefits	2,164.21
Payroll - Grounds & Maintenance	17,968.00
Payroll - Housekeeping	13,732.00
Payroll - Management	48,105.33
Payroll - Workers Comp Insurance	1,173.33
Payroll Processing Fees	1,639.31
Payroll Taxes - Employer's Share	9,437.03
Total Payroll	\$94,219.21
Repair & Maintenance Expensess	6,090.23
R&M - General Repairs & Maintenance	8,475.25
R&M - Grounds & Landscaping	1,238.37
R&M - Repairs - Building	44.10
R&M - Repairs - Equipment	2,708.92
Total Repair & Maintenance Expensess	\$18,556.87
Sales & Marketing Expensess	
S&M - Advertising & Marketing	9,199.93
S&M - Marketing Fee	3,437.20
Total Sales & Marketing Expensess	\$12,637.13
Unapplied Cash Bill Payment Expense	0.00
Utilities	
Utilities - CATV	5,596.84
Utilities - Electric Service Reimbursement	-19,126.87
Utilities - Electrical Service	77,000.43
Utilities - Gas Service	4,934.43
Utilities - Internet & Phone Service	9,762.26
Utilities - Internet & Phone Service Reimbursement	-1,484.80
Utilities - Propane (Not for Campstore Resale) Expenses	1,422.37
Utilities - Trash Service	7,050.00
Utilities - Water Service	5,971.32
Total Utilities	\$91,125.98
Total Expenses	\$298,413.96
Net Operating Income	\$99,286.99
Other Expenses	
Non Operating Expensess	
Taxes - Property Tax	4,664.68
Total Non Operating Expensess	\$4,664.68
Total Other Expenses	\$4,664.68
Net Other Income	-\$4,664.68
Net Income	\$94,622.31

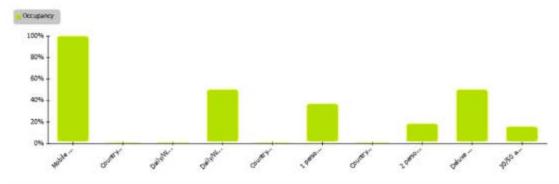
JANUARY-MAY 2024 FINANCIALS

	Jan 24	Feb 24	Mar 24	Apr 24	May 24	TOTAL
Ordinary Income/Expense						
Income						
4-1000 · Rental Revenue	5,123.51	14,602.54	14,540.23	16,230.85	11,090.61	61,587.74
4-2000 · Ancillary Revenue	0.00	10.00	60.00	182.00	45.00	297.00
4-3000 - Utility Revenue	-111.68	366.86	559.30	65.94	907.24	1,787.66
4-5000 - Misc Income	611.26	0.00	0.00	0.00	4.00	615.26
Total Income	5,623.09	14,979.40	15,159.53	16,478.79	12,046.85	64,287.66
Gross Profit	5,623.09	14,979.40	15,159.53	16,478.79	12,046.85	64,287.66
Expense						
6-1100 - Housekeeping	23.46	213.22	776.27	0.00	81.60	1,094.55
6-1200 · Landscaping	0.00	0.00	0.00	0.00	145.00	145.00
6-1300 - Front Desk	1,847.43	1,126.43	1,138.69	1,132.71	1,043.78	6,289.04
6-1400 · Guest Services	0.00	0.00	0.00	0.00	116.71	116.71
6-1600 · Utilities	4,564.91	6,789.31	10,902.76	6,634.23	4,009.16	32,900.37
6-1700 · Repairs & Maintenance	1,757.86	709.05	2,402.03	1,044.69	453.69	6,367.32
6-1800 - Marketing	0.00	212.31	0.00	3,900.00	800.00	4,912.31
6-1900 - General & Administrative	177.99	173.96	1,053.55	1,029.24	745.52	3,180.26
6-2000 · Payroll Expenses	4,552.57	4,385.98	3,693.64	4,121.91	5,585.04	22,339.14
6-2100 · Insurance	2,712.24	2,712.24	7,379.60	4,268.03	3,727.33	20,799.44
6-2200 · Property Management Fee	1,650.00	1,650.00	1,650.00	1,650.00	1,650.00	8,250.00
6-4000 · Property Taxes	1,867.18	1,867.18	-2,335.61	466.25	466.25	2,331.25
Total Expense	19,153.64	19,839.68	26,660.93	24,247.06	18,824.08	108,725.39
Net Ordinary Income	-13,530.55	-4,860.28	-11,501.40	-7,768.27	-6,777.23	-44,437.73
Other Income/Expense						
Other Income						
7-7000 - Sales Tax Import - RDP	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00
Other Expense						
6-7002 - Extraordinary Items	0.00	0.00	0.00	0.00	-5,281.77	-5,281.77
6-8001 - Professional Fees	3,000.00	3,000.00	0.00	0.00	0.00	6,000.00
Total Other Expense	3,000.00	3,000.00	0.00	0.00	-5,281.77	718.23
Net Other Income	-3,000.00	-3,000.00	0.00	0.00	5,281.77	-718.23
Net Income	-16,530.55	-7,860.28	-11,501.40	-7,768.27	-1,495.46	-45,155.96

Note

September 2024 minor turn is in the process and traditionally fills the park to 80% occupancy for 3 months. Then, a major turn is predicted in March/April 2025.

OCCUPANCY REPORT



Occupancy Statistical Data

	Nights Available	Nights Occupied	Nights		Bookings	Gues Night	ts	Average Booking Length		Occupancy Percentage
Mobile Home (1 Sites)		1	1	0		1	1		1.00	100.009
Country Cottage 2 beds 1.0 (0 Sites)		0	0	0		0	0		0.00	0.009
Daily/Weekly 1 Person Cabin (1 Site)		ı	0	1		0	0		0.00	0.009
Daily/Weekly 2 person cabin (2 Sites)	2	1	1		1	1		1.00	50.009
Country Cottage 1 Bed (3 Sites)		2	0	2		0	0		0.00	0.009
1 person Cabin (13 Sites)	1	1	4	7		4	4		1.00	36.369
Country Cottage 2 beds (2 Sites)		1	0	1		0	0		0.00	0.009
2 person Cabin (18 Sites)	1	1	2	9		2	2		1.00	18.189
Deluxe Cabin-2 Beds (2 Sites)		2	1	1		1	1		1.00	50.009
30/50 amp FHU Pull Thru (70 Sites)	. 7	0	11	59	1	1	13		1.00	15.719
Total (112 Sites)	101 Night	s 20 Nigh		81 hts	Booking		uest ights	1.00 Nig	hts	19.80%

Occupancy Rate Quoted & Repeat Billing Data (Projections)

Category Bo	okings	Booking Length	Projected Earnings (Tax Inc)	Projected Earnings (Tax Ex)		Projected Earnings per Booking (Tax Ex)		Projected Earnings per Occupied Night (Tax Ex)
Mobile Home (1 Site)	1	1 Nights	\$16.67 CR	\$16.67 CR	\$16.67 CR	\$16.67 CR	\$16.67 CR	\$16.67 CR
Country Cottage 2 beds (0 Sites)	1.0 0	0 Nights	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR
Daily/Weekly 1 Person Co (1 Site)	abin 0	0 Nights	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR
Total (112 Sites)	20 ookings	Control of the Control	\$464.27 CR	\$449.82 CR	\$23.21 CR	\$22.49 CR	\$23.21 CR	\$22,49 CR

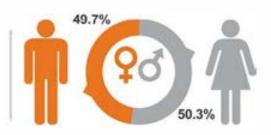
OCCUPANCY REPORT

Category Bo	okings	Booking Length	Projected Earnings (Tax Inc)	Projected Earnings (Tax Ex)	Projected Earnings per Booking (Tax Inc)	Projected Earnings per Booking (Tax Ex)	Projected Earnings per Occupied Night (Tax Inc)	Projected Earnings per Occupied Night (Tax Ex)
Daily/Weekly 2 person co (2 Sites)	abin 1	1 Nights	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR
Country Cottage 1 Bed (3 Sites)	0	0 Nights	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR
1 person Cabin (13 Sites) 4	4 Nights	\$129.76 CR	\$123.09 CR	\$32.44 CR	\$30.77 CR	\$32.44 CR	\$30.77 CR
Country Cottage 2 beds (2 Sites)	0	0 Nights	\$0.00 CR	\$0.00 CR	\$0.00 CR	\$0.00 CR	50.00 CR	\$0.00 CR
2 person Cabin (18 Sites) 2	2 Nights	\$94.88 CR	\$90.00 CR	\$47.44 CR	\$45.00 CR	\$47.44 CR	\$45.00 CR
Deluxe Cabin-2 Beds (2	Sites) 1	1 Nights	\$56.47 CR	\$53.57 CR	\$56.47 CR	\$53.57 CR	\$56.47 CR	\$53.57 CR
30/50 amp FHU Pull Thru (70 Sites)	11	11 Nights	\$166.49 CR	\$166.49 CR	\$15.14 CR	\$15.14 CR	\$15.14 CR	\$15.14 CR
Total (112 Sites)	20 ookings		\$464.27 CR	\$449.82 CR	\$23.21 CR	\$22.49 CR	\$23.21 CR	\$22.49 CR

Note: Over the past year, rents at Ponca City have increased significantly, boosting the park's income without affecting occupancy levels.

DEMOGRAPHIC HIGHLIGHTS

Total Population Within a 5-Mile Radius





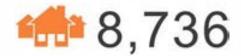
\$58,709

Average Household Income Within a 5-Mile Radius



\$86,362

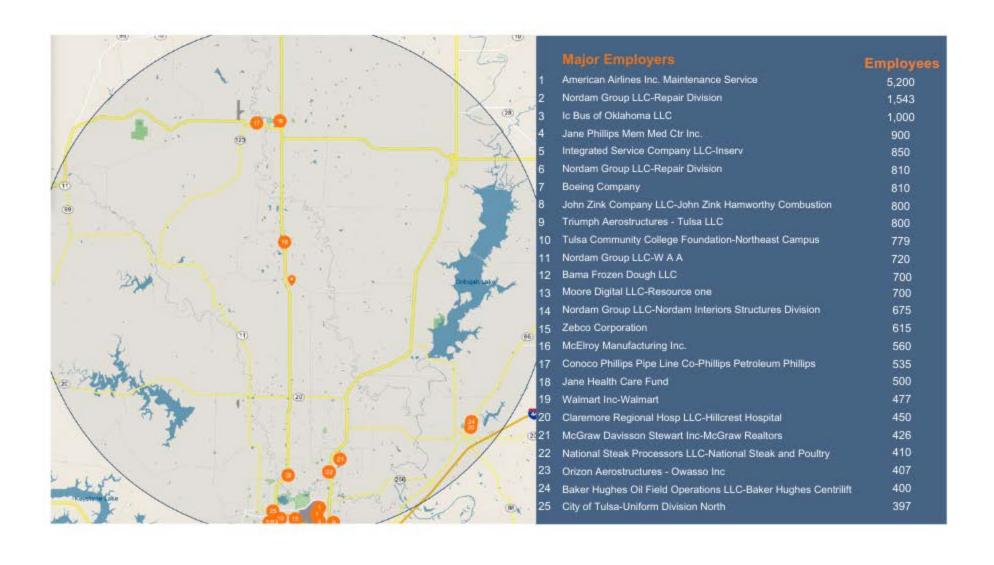
Median Housing Value Within a 5-Mile Radius



Total Households in a 5-Mile Radius



MAJOR EMPLOYERS



AMENITIES



Wi-Fi



Showers



Restrooms



Laundry Facilities



Storm Shelter



Horseshoe Pits



Cable TV



Security Cameras

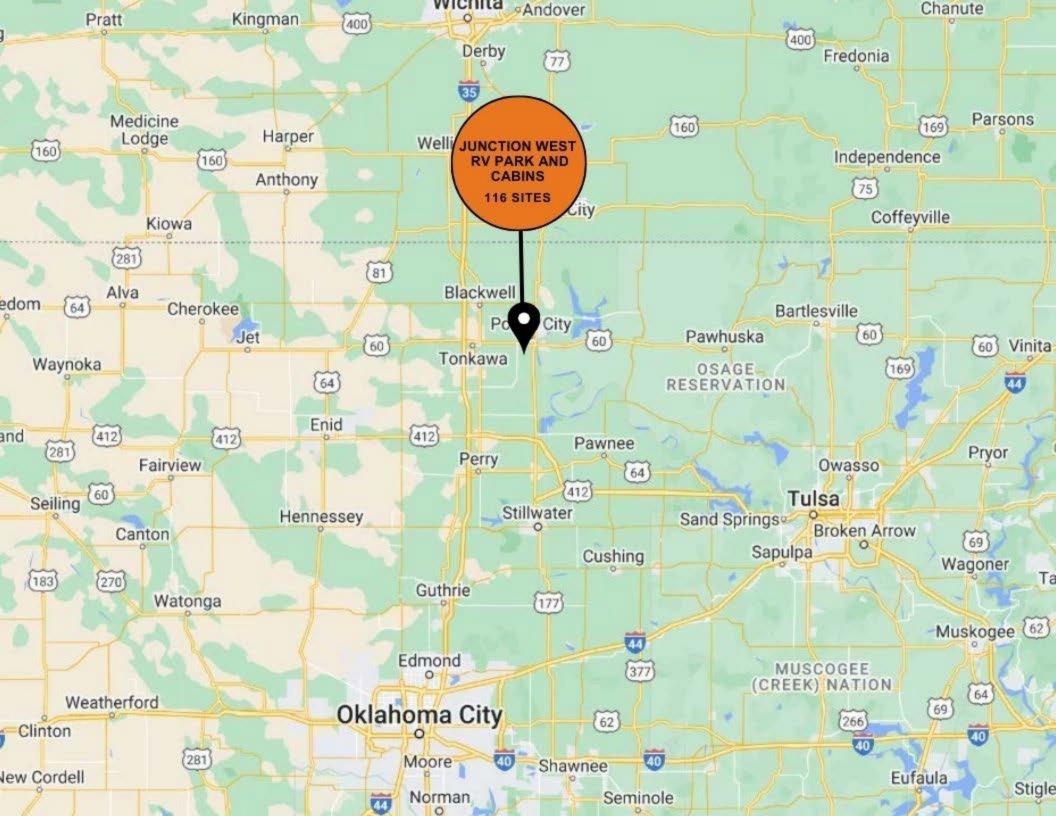


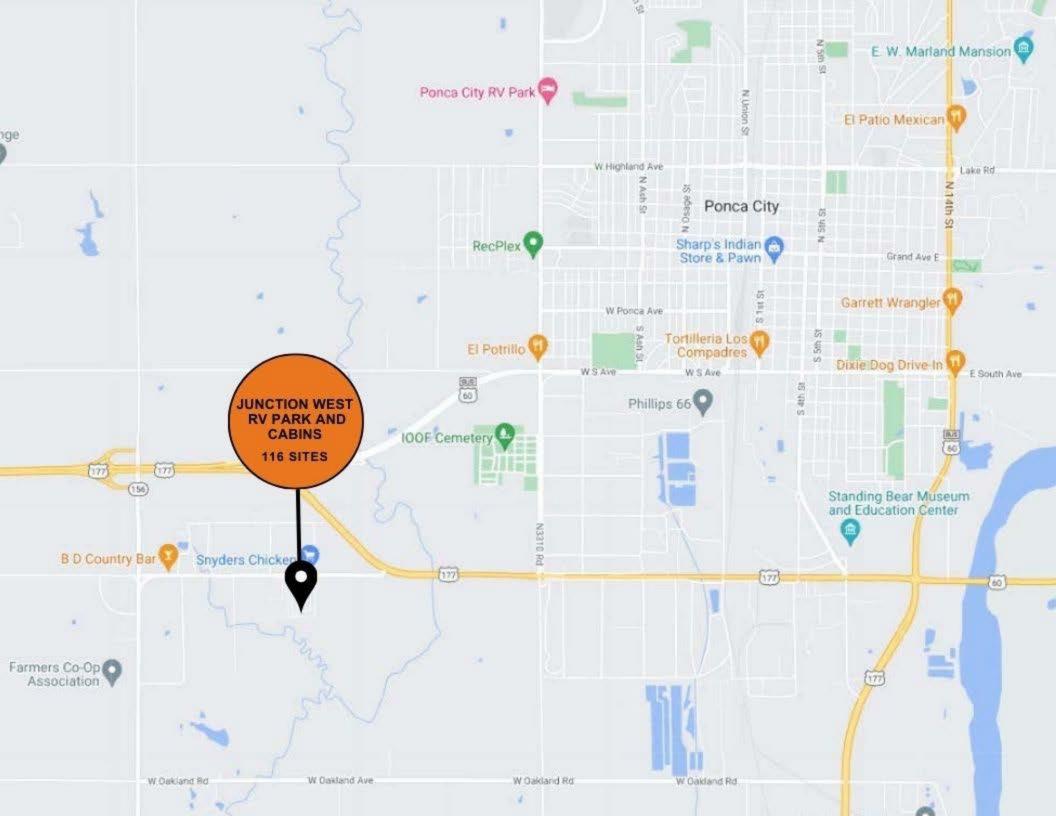
Dog Park

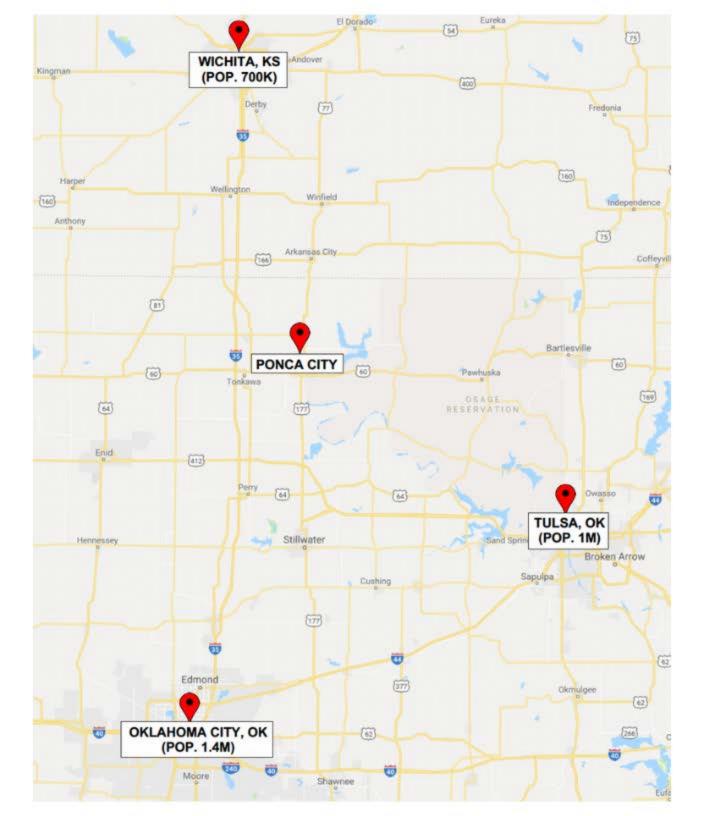
UTILITY	PROVIDER	PAID BY
Water	City	Property
Sewer	City	Property
Electric		Property
Trash		Property

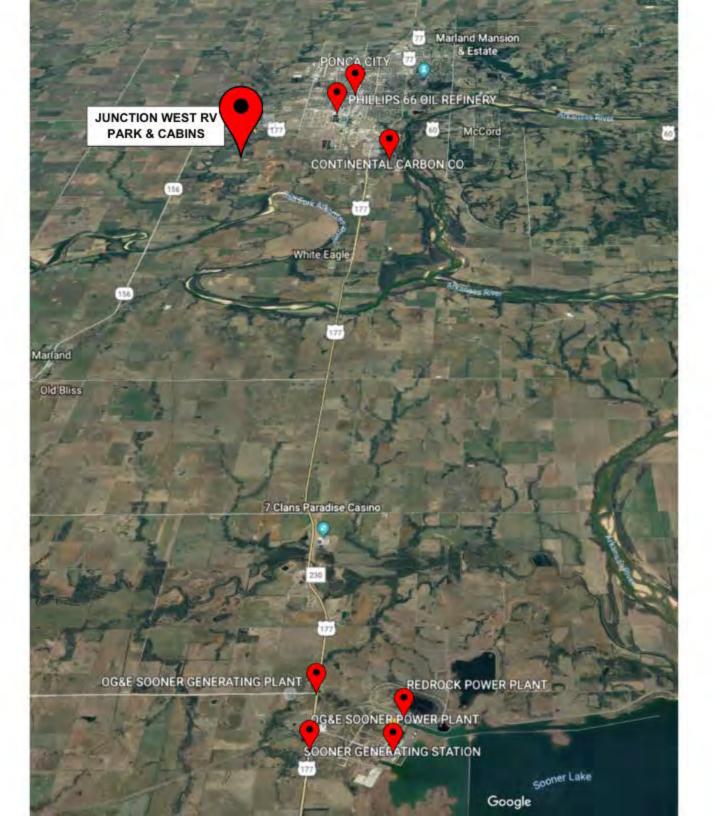
POPULATION	1 MILE	3 MILES	5 MILES
2027 Projection			
Total Population	327	7,255	20,969
2022 Estimate			
Total Population	334	7,365	21,249
2010 Census			
Total Population	353	7,769	22,330
2000 Census			
Total Population	377	7,917	23,063
Daytime Population			100000
2022 Estimate	418	7,120	22,689
HOUSEHOLDS	1 MILE	3 MILES	5 MILES
2027 Projections			
Total Households	130	2,774	8,657
2022 Estimate			
Total Households	132	2,816	8,736
Average (Mean) Household Size	2.90	2.59	2.40
2010 Census			
Total Households	139	2,942	9,050
2000 Census			
Total Households	151	3,218	9,537
Growth 2022 - 2027	-1.5%	-1.5%	-0.9%
HOUSING UNITS	1 MILE	3 MILES	5 MILES
Occupied Units			
2027 Projections	130	2,774	8,657
2022 Estimate	160	3,577	10,436
Owner Occupied	64.4%	46.8%	52.7%
Renter Occupied	18.1%	31.9%	31.1%
Vacant	17.5%	21.2%	16.3%
Persons In Units			
2022 Persons in Unit	132	2,816	8,736
1 Person Units 2	21.2%	30.6%	33.2%
Person Units 3	33.2%	30.5%	32.5%
Person Units 4	15.8%	14.1%	13.7%
Person Units 5	13.2%	11.3%	10.6%
Person Units 6	7.7%	7.0%	5.7%
Person Units	8.9%	6.4%	4.3%

HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
2022 Estimate			
\$200,000 or More	1.4%	1.1%	1.8%
\$150,000 - \$199,000	1.8%	1.2%	2.0%
\$100,000 - \$149,000	9.5%	6.7%	9.8%
\$75,000 - \$99,999	10.8%	10.0%	11.9%
\$50,000 - \$74,999	22.7%	17.2%	20.2%
\$35,000 - \$49,999	16.7%	14.8%	14.1%
\$25,000 - \$34,999	9.4%	12.8%	11.7%
\$15,000 - \$24,999	13.9%	19.0%	14.6%
Under \$15,000	13.8%	17.2%	13.9%
Average Household Income	\$58,037	\$48,511	\$58,709
Median Household Income	\$45,000	\$35,780	\$44,622
Per Capita Income	\$22,981	\$18,890	\$24,365
POPULATION PROFILE	1 MILE	3 MILES	5 MILES
Population by Age			
2022 Estimate Total Population	334	7,365	21,249
Under 20 20 to 34 Years 35 to	30.2%	31.3%	28.4%
39 Years 40 to 49 Years 50 to	16.9%	21.2%	19.5%
64 Years Age 65+ Median Age	5.1%	6.6%	6.3%
	10.5%	11.1%	10.7%
	18.1%	16.7%	17.7%
	19.2%	13.1%	17.4%
	37.9	33.1	36.7
Population 25+ by Education Level			
2022 Population 25 + by Education Level	214	4,589	13,961
Elementary (0-8)	1.1%	4.1%	2.4%
Some High School (9-11)	13.0%	14.1%	10.2%
High School Graduate (12)	38.5%	39.2%	35.2%
Some College (13-15)	23.4%	21.0%	22.9%
Associates Degree Only	9.0%	10.3%	11.2%
Bachelors Degree Only	8.7%	7.5%	12.4%
Graduate Degree	5.5%	2.2%	4.8%
Population by Gender			
2022 Estimate Total Population	334	7,365	21,249
Male Population	51.5%	50.6%	49.7%
Female Population	48.5%	49.4%	50.3%











SPACE TYPE	# OF SPACES
RV Lot Rent	71
Duplex Cabin	12 (24)
Fourplex Cabin	3 (12)
Country Cottage 1 Beds	3
Country Cottage 2 Beds	2
Deluxe Cabin	2
Park-Owned Mobiles Homes	2
Total	116



















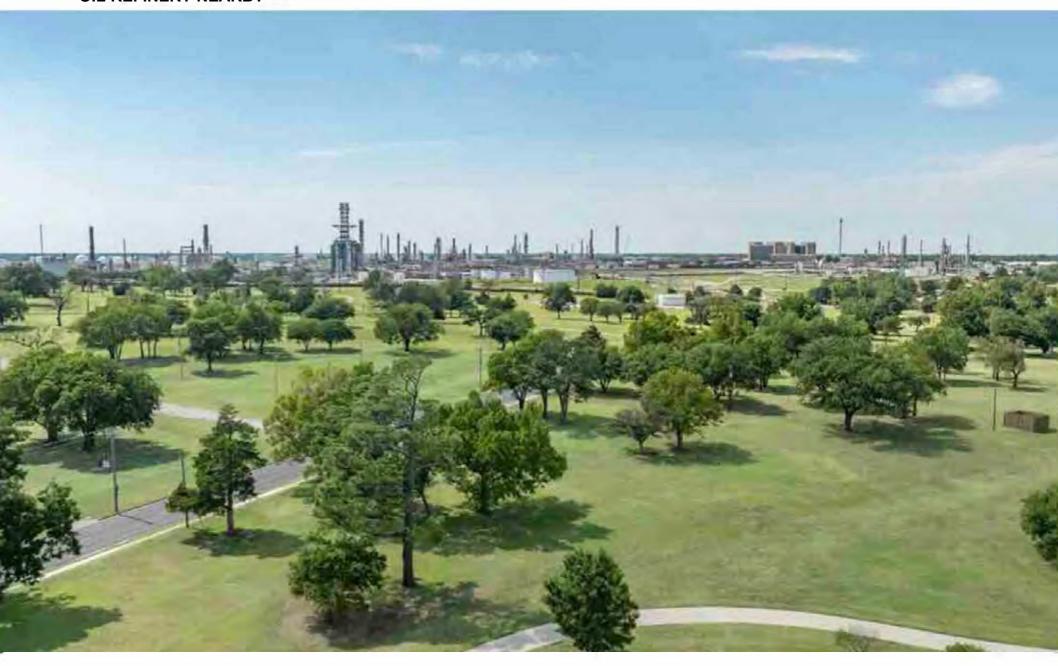








OIL REFINERY NEARBY



DOWNTOWN PONCA CITY

