



34,560 SF
FOR SALE

W Kingsley Road

OFFERING MEMORANDUM

3401
w kingsley rd

CBRE

Garland, TX

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3401
w kingsley rd

EXECUTIVE
SUMMARY

01

Executive Summary

The Northeast Dallas Submarket totaled 1,804 buildings equaling 113 million sq. ft. or 11.1% of the Dallas/Fort Worth Industrial Market. Net absorption for the quarter was at 250,866 sq. ft. with vacancy at 6.5%. Deliveries totaled 180,657 SF for the quarter, while 1,336,272 SF of under construction development is still underway. Distribution and logistics and light manufacturing companies make up most submarket industrial occupiers in Northeast Dallas. The Northeast Dallas/Garland submarket is a well-known manufacturing cluster within DFW, with a plentiful supply of manufacturing workers and affordable housing options.

3401 W KINGSLEY IS A CLASS C MULTI-TENANT INDUSTRIAL BUILDING LOCATED JUST EAST OF JUPITER ROAD AND SURROUNDED BY 4,481 HOUSEHOLDS WITHIN ONE MILE



PROPERTY OVERVIEW

Gross Leasable SF	34,560
Year Built	1973
Lot Size	1.92 Acres
Construction	Masonry
Asking Price	\$5,250,000
Price PSF	\$152
Occupancy	84.25%

Investment Highlights

Highly Sought-After Multi-Tenant Industrial – 34,560 SF with Suites between 2,000 & 5,500 SF. Ideal size for pushing rents in a rapidly growing market

Significantly Below Submarket Rents – 84.2% occupied with all leases expiring in the next 2 years. 41.7% below market with in-place rents, allowing an investor tremendous upside quickly (SOURCE: COSTAR)

Directly Next to the Intersection of Jupiter Rd and Lyndon B Johnson Fwy I-635 – Less than a Mile from the Intersection of these major thoroughfares in North Dallas

Verisco Roofing System Installed in 2014 – Verisco Total Roofing System was installed in December of 2014 and comes with a Warranty until January 2030

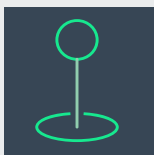
Texas Has No State Income Tax

VEHICLES PER DAY
LYNDON B JOHNSON FREEWAY - 193,515
JUPITER ROAD - 34,815
KINGSLEY ROAD - 16,087

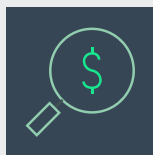


In Demand Facility in a Dense Industrial Corridor

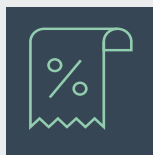
Side and Rear Loading Facility with 7 Drive-In Doors, 85 parking spaces, and located in a dense North Dallas location. Surrounded by complimentary and competing tenants including ABC Supply Co, Grainger Industrial Supply, Massimo Motors, Plastipak, Caliber Collision, Sherwin Williams Distribution Center, FedEx Ship Center, Prism Electric, and Kraft Heinz



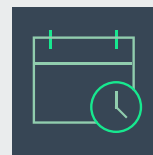
3401 W KINGSLEY RD
GARLAND, TX 75041



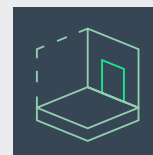
PRICE
\$5,250,000



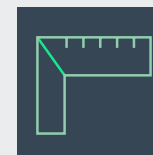
PRO FORMA YR 2
CAP RATE - 7.29%



TERM REMAINING
1.05 YEARS



BUILDING SIZE
34,560 SF



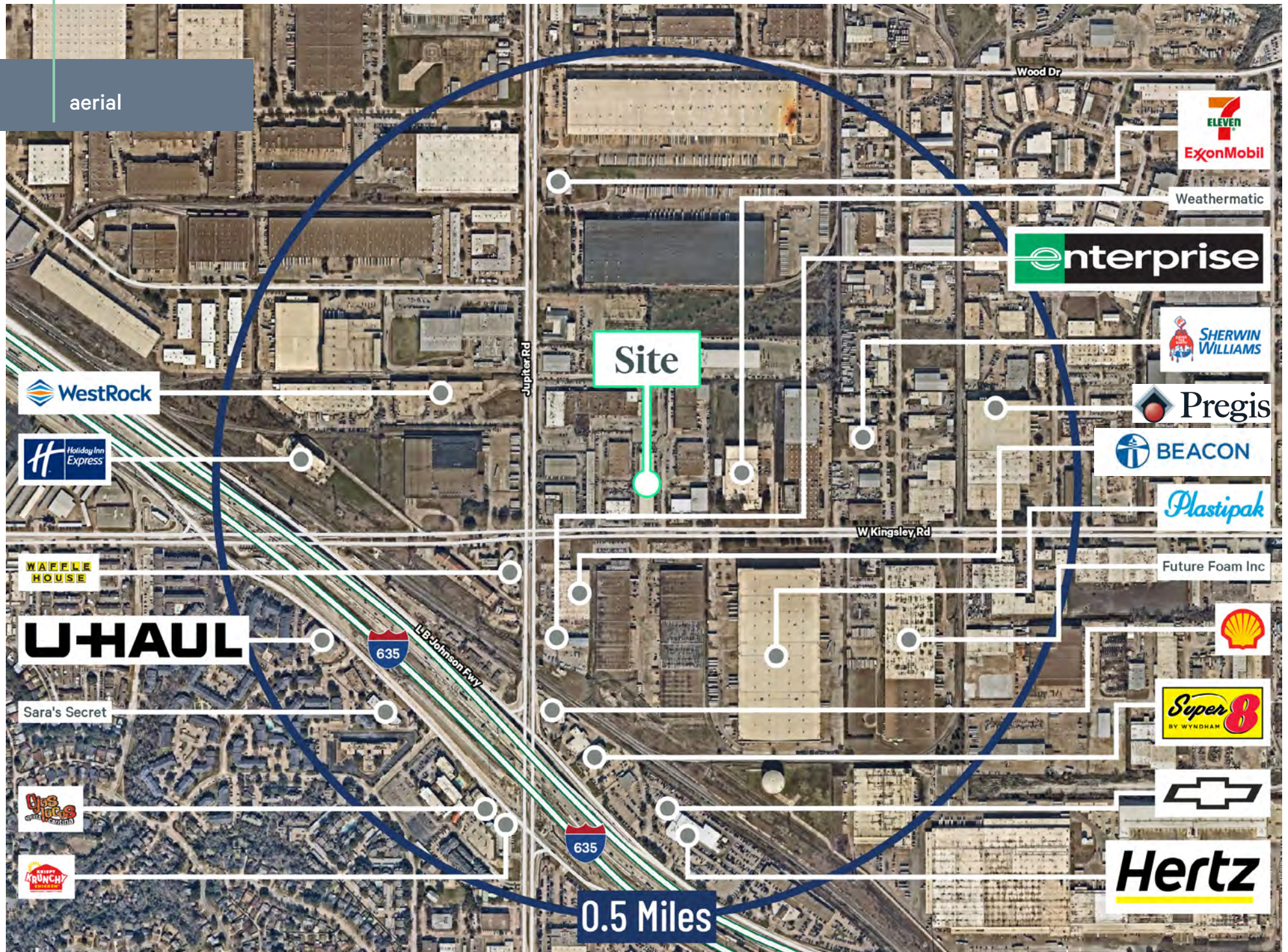
PARCEL SIZE
1.92 AC

3401
w kingsley rd

AREA
OVERVIEW

02

aerial





downtown dallas

3401
w kingsley rd

Demographics

DEMOGRAPHIC COMPREHENSIVE	3 MILE	5 MILES	7 MILES
Population			
2024 Population	137,895	412,887	746,899
2029 Population - Projection	135,575	407,756	748,734
2024-2029 Annual Population	-0.34%	-0.25%	0.05%
Generations			
Generation Alpha	16,032	44,911	76,604
Generation Z	34,843	101,482	180,179
Millennials	36,547	112,115	207,311
Generation X	27,039	78,880	140,289
Baby Boomers	19,049	61,148	115,361
Greatest Generations	4,385	14,351	27,155
Household Income			
Average Household Income	\$100,662	\$98,402	\$114,038
Median Household Income	\$59,447	\$60,955	\$71,741
Housing Value			
Median Home Price	\$336,033	\$320,155	\$349,599
Average Home Price	\$407,280	\$399,921	\$479,841
Housing Units			
Owner-Occupied Housing	44.3%	44.4%	45.1%
Renter-Occupied Housing	48.2%	48.2%	47.7%

3401
w kingsley rd

FINANCIAL
OVERVIEW

03

Executive Summary

PROPERTY DESCRIPTION				
Property Type		Industrial	Size of Improvements	34,580 SF
Property Owner		Private	Currently Vacant as of 8/1/25	5,448 SF
Property Address		3401 W Kingsley Rd Garland, TX	Current Occupancy as of 8/1/25	84.25%
ACQUISITION AND RESIDUAL SUMMARY			LEVERAGE SUMMARY	
Purchase Price as of August 1, 2025	\$152 PSF	\$5,250,000	Initial Loan Funding (as of Aug-25)	MARKET LOAN \$3,150,000
			Loan-To-Value Ratio (Initial Funding)	60.00%
			Future Funding (TI/LC/CapEx)	\$0
			Total Loan Funding (Incl. Future Funding)	\$3,150,000
			Total Loan-To-Cost (Incl. Future Funding)	60.00%
	Year 1	Year 2	Year 3	
Capitalization Rate	4.26%	7.29%	9.94%	Funding Date
Unleveraged Cash Return	2.81%	3.13%	8.88%	Maturity Date
Leveraged Cash Return	-4.01%	-3.20%	10.95%	Loan Term During Analysis
Return on Cost	4.21%	6.92%	9.37%	Amortization Period
				Interest Rate Type
In-Place Capitalization Rate	3.74%	84.25% Occupancy		Interest Rate
Mark-to-Market Cap Rate	9.54%	97.00% Occupancy		Origination Fee on Total Loan Funding
	3-Year	5-Year	7-Year	
Average Capitalization Rate	7.16%	8.53%	9.16%	Loan Constant
Average Cash Return	4.94%	7.12%	7.23%	Initial Debt Yield
Average Leveraged Cash Return	1.25%	6.62%	6.89%	Debt Coverage Ratio (NOI Amortizing)
Net Residual Value as of July 31, 2035	\$223 PSF	\$7,705,000	Purchase Price as of August 1, 2025	\$5,250,000
Residual Capitalization Rate		8.25%	Total Initial Loan Principal	(3,150,000)
Residual Cost of Sale		5.00%	Total Initial Loan Fees	31,500
			Holdbacks and Escrows	0
			Initial Equity	\$2,131,500
NOI Compound Annual Growth Rate (CAGR)	Through Residual Year:	13.17%		
Market Rent % Above/(Below) Existing Rent:	110.21%	WALT Remaining:	1.05 Years	
ALL CASH IRR		10.65%	LEVERAGED IRR	14.57%
ALL CASH EQUITY MULTIPLE		2.32x	LEVERAGED EQUITY MULTIPLE	3.22x

[1] Leveraged analysis is based on financing that a particular investor may or may not be able to obtain.

[2] Pricing does not take into account Capital or Deferred Maintenance exposure.

Summary of Financial Assumptions

GLOBAL					VACANT SPACE LEASING					SECOND GENERATION LEASING					
Analysis Period					Occupancy and Absorption					Retention Ratio					
Commencement Date		August 1, 2025			Currently Vacant as of 8/1/25		5,448 SF					75%			
End Date		July 31, 2035			Percentage Vacant at 8/1/25		15.75%			Financial Terms					
Term		10 Years			Absorption Period		12 Month(s)			2025 Annual Market Rent		\$15.00 PSF			
Area Measures (NRSF)					Absorption Period Start Date		August 1, 2025			Rent Adjustment		3.00% Annually			
					First Absorption Occurs On		August 1, 2026			Lease Term		5 Years			
Rentable Square Feet		34,580 SF			Last Absorption Occurs On		August 1, 2026			Expense Recovery Type		NNN			
Growth Rates					Financial Terms & Tenancing Costs					Tenancing Costs					
Consumer Price Index (CPI)		3.00%			2025 Annual Market Rent		\$15.00 PSF			Free Rent (5FY Duration; BR Only)					
Other Revenue		3.00%			Rent Adjustment		3.00% Annually			New		3.0 Month(s)			
Operating Expenses		3.00%			Lease Term		5 Years			Renewal		None			
Real Estate Taxes		3.00%			Expense Recovery Type		NNN			Weighted Average		0.75 Month(s)			
Market Rent					Rent Abatements		3.0 Month(s)			Tenant Improvements (\$/NRSF)					
CY 2026		-	3.00%	-	\$15.45 PSF	Tenant Improvements (\$/NRSF)		\$5.00 PSF			New		\$5.00 PSF		
CY 2027		-	3.00%	-	\$15.91 PSF	Commissions		6.75%			Renewal		\$3.00 PSF		
CY 2028		-	3.00%	-	\$16.39 PSF	EXPENSES [2]					Weighted Average		\$3.50 PSF		
CY 2029		-	3.00%	-	\$16.88 PSF										
CY 2030		-	3.00%	-	\$17.39 PSF	Operating Expense Source		Broker Estimates			Leasing Commissions (BR Only)				
CY 2031		-	3.00%	-	\$17.91 PSF	Management Fee (% of EGR)		3.00%			New		6.75%		
CY 2032		-	3.00%	-	\$18.45 PSF	Real Estate Taxes Reassessed		Yes			Renewal		6.75%		
CY 2033		-	3.00%	-	\$19.00 PSF						Weighted Average		6.75%		
CY 2034		-	3.00%	-	\$19.57 PSF						Downtime [3]				
CY 2035+		-	3.00%	-	\$20.16 PSF						New		8 Month(s)		
General Vacancy Loss		3.00% [1]								Weighted Average		2 Month(s)			
Capital Reserves (CY 2025 Value)		\$0.25 PSF													

Notes:

All market rates are stated on a calendar-year basis.

[1] General Vacancy Loss factor includes losses attributable to projected lease-up or rollover downtime.

All tenants are subject to this loss factor.

[2] Operating Expenses:

a) Operating expenses for CY2025 are based on broker estimates.

b) Real estate taxes include the 2025 total taxable value of \$1,840,320 and a tax rate of 2.273741% as indicated on Dallas CAD. Taxes are reassessed in CY2025 and are assumed to grow 3% annually beginning CY2026.

c) Analysis does not factor in the Texas Margin Tax and assumes a buyer will consult with their tax advisor to evaluate their exposure to this expense.

[3] For the purposes of calculating a stabilized residual net operating income, downtime has been removed where necessary.

In-Place vs Pro Forma vs Market-to-Market NOI Summary

	In-Place NOI Aug-25, Annualized	\$ PSF	Year 1 Pro Forma NOI Aug-25 to Jul-26	\$ PSF	Mark-to-Market NOI Aug-25, Annualized	\$ PSF
Size of Improvements		34,580 SF		34,580 SF		34,580 SF
REVENUES						
Scheduled Base Rent						
Gross Potential Rent	\$350,232	\$10.13	\$394,800	\$11.42	\$518,700	\$15.00
Absorption & Turnover Vacancy	(81,720)	(2.36)	(102,343)	(2.96)	0	0.00
Free Rent	0	0.00	(7,197)	(0.21)	0	0.00
Total Scheduled Base Rent	268,512	7.76	285,260	8.25	518,700	15.00
Expense Recoveries	0	0.00	12,500	0.36	73,943	2.14
TOTAL GROSS REVENUE	268,512 [1]	7.76	297,760	8.61	592,643	17.14
General Vacancy Loss	0	0.00	0	0.00	(17,779)	(0.51)
EFFECTIVE GROSS REVENUE	268,512	7.76	297,760	8.61	574,864	16.62
OPERATING EXPENSES						
Common Area Maintenance	(10,374)	(0.30)	(10,556)	(0.31)	(10,556)	(0.31)
Utilities	(5,187)	(0.15)	(5,278)	(0.15)	(5,278)	(0.15)
Management Fee	(8,055)	(0.23)	(8,933)	(0.26)	(8,933)	(0.26)
Insurance	(13,426)	(0.39)	(13,661)	(0.40)	(13,661)	(0.40)
Real Estate Taxes	(34,905)	(1.01)	(35,516)	(1.03)	(35,516)	(1.03)
TOTAL OPERATING EXPENSES	(71,947) [2]	(2.08)	(73,943)	(2.14)	(73,943)	(2.14)
NET OPERATING INCOME	\$196,565	\$5.68	\$223,817	\$6.47	\$500,921	\$14.49
Capitalization Rate	3.74%		4.26%		9.54%	
PURCHASE PRICE AS OF AUGUST 1, 2025	\$5,250,000	\$151.82	\$5,250,000	\$151.82	\$5,250,000	\$151.82
Physical Occupancy		84.25%		84.25%		97.00%
Economic Occupancy		76.67%				

Notes:

[1] In-Place Net Operating Income is calculated using contractual rents and expense reimbursements as of August 2025, Annualized (less a 3.00% General Vacancy Loss).

In-Place NOI does not include vacant lease-up revenue, downtime due to near-term expirations, or future rent increases for existing tenants.

[2] Real Estate Taxes are reassessed based on the sales price. See 'Summary of Financial Assumptions' for details.

Market Versus Existing Comparison

Suite	Tenant at August 1, 2025	Square Feet	Lease Start	Lease End	Existing Rent as of Aug 1, 2025	Adjustment to Market-Equivalent	Market-Equivalent Existing Rent as of Aug 1, 2025	Market Rent as of Aug 1, 2025	Market Rent % Above/(Below) Existing Rent [1]
Existing Tenants									
3005	Mecanica Automotriz Gnral	4,900	Aug-14	Jul-26	\$9.50 PSF No Reimb	-\$2.08 PSF	\$7.42 PSF Market Equivalent [2]	\$15.00 PSF NNN	102.17%
3009	Genaro Rodriguez Colorado	1,900	Aug-14	Jul-26	\$12.51 PSF No Reimb	-\$2.08 PSF	\$10.43 PSF Market Equivalent [2]	\$15.00 PSF NNN	43.82%
3017	Edwin Ramirez	3,000	May-21	Aug-25	\$10.08 PSF No Reimb	-\$2.08 PSF	\$8.00 PSF Market Equivalent [2]	\$15.00 PSF NNN	87.51%
3021	5 Stars Quality Collision	4,975	Sep-14	Aug-27	\$9.57 PSF No Reimb	-\$2.08 PSF	\$7.49 PSF Market Equivalent [2]	\$15.00 PSF NNN	100.28%
3025	FX Auto Repair	5,000	Nov-13	Oct-26	\$7.82 PSF No Reimb	-\$2.08 PSF	\$5.74 PSF Market Equivalent [2]	\$15.00 PSF NNN	161.35%
3401	Tire, Tune, & BrakeMasters	4,680	Jun-15	Dec-26	\$8.89 PSF No Reimb	-\$2.08 PSF	\$6.81 PSF Market Equivalent [2]	\$15.00 PSF NNN	120.28%
3409	BD Auto Repair	4,677	Sep-14	Aug-25	\$8.47 PSF No Reimb	-\$2.08 PSF	\$6.39 PSF Market Equivalent [2]	\$15.00 PSF NNN	134.76%
Total Existing Square Feet		29,132					\$7.14	\$15.00	110.21%
Weighted-Average Lease Term Remaining:		1.05 Years							

[1] The calculation of total "% Above/(Below)" only includes existing tenants as noted in this schedule.

[2] Tenant's existing rent has been adjusted to reflect the market-equivalent rent for comparative purposes.

Vacant Space Assumptions

Suite	Tenant	Square Feet	Starts on Month	Lease Start	Initial Coupon Market Rent [1]	Rent Adjustment	Lease Term	Free Rent	Tenant Improvements	Leasing Commissions
Vacant Space										
3023	To Be Leased	5,448	Mo. 13	Aug-26	\$15.00 PSF NNN	3.00% Annually	5 Years	3 Month(s)	\$5.00 PSF	6.75%
Total Vacant Space		5,448								

[1] Calendar year 2025 value. Actual starting contract rent depends on the year in which vacant lease-up tenant begins.

Existing Lease Expirations

Date	Tenant	Suites	Total SF	Annual (% of SF) [1]	Cumulative (% of SF) [1]	Market-Equivalent Contract Rent	Projected Market Rent	Market vs Contract	
						At Expiration [2]	At Expiration	\$ Variance	% Variance
Aug-25	Edwin Ramirez	3017	3,000	8.68%		\$8.00	\$15.00	\$7.00	87.51%
Aug-25	BD Auto Repair	3409	4,677	13.53%		6.39	15.00	8.61	134.76%
Jul-26	Mecanica Automotriz Gnral	3005	4,900	14.17%		7.42	15.45	8.03	108.24%
Jul-26	Genaro Rodriguez Colorado	3009	1,900	5.49%		10.43	15.45	5.02	48.14%
FYE 2026 Totals			14,477	41.87%	41.87%	\$7.60	\$15.21	\$7.61	100.10%
Oct-26	FX Auto Repair	3025	5,000	14.46%		\$5.98	\$15.45	\$9.47	158.39%
Dec-26	Tire, Tune, & BrakeMasters	3401	4,680	13.53%		7.08	15.45	8.37	118.24%
FYE 2027 Totals			9,680	27.99%	69.86%	\$6.51	\$15.45	\$8.94	137.28%
Aug-27	5 Stars Quality Collision	3021	4,975	14.39%		\$7.97	\$15.91	\$7.94	99.68%
FYE 2028 Totals			4,975	14.39%	84.25%	\$7.97	\$15.91	\$7.94	99.68%
Subtotal			29,132	84.25%					
Vacant			5,448	15.75%	100.00%				
TOTAL			34,580	100.00%					

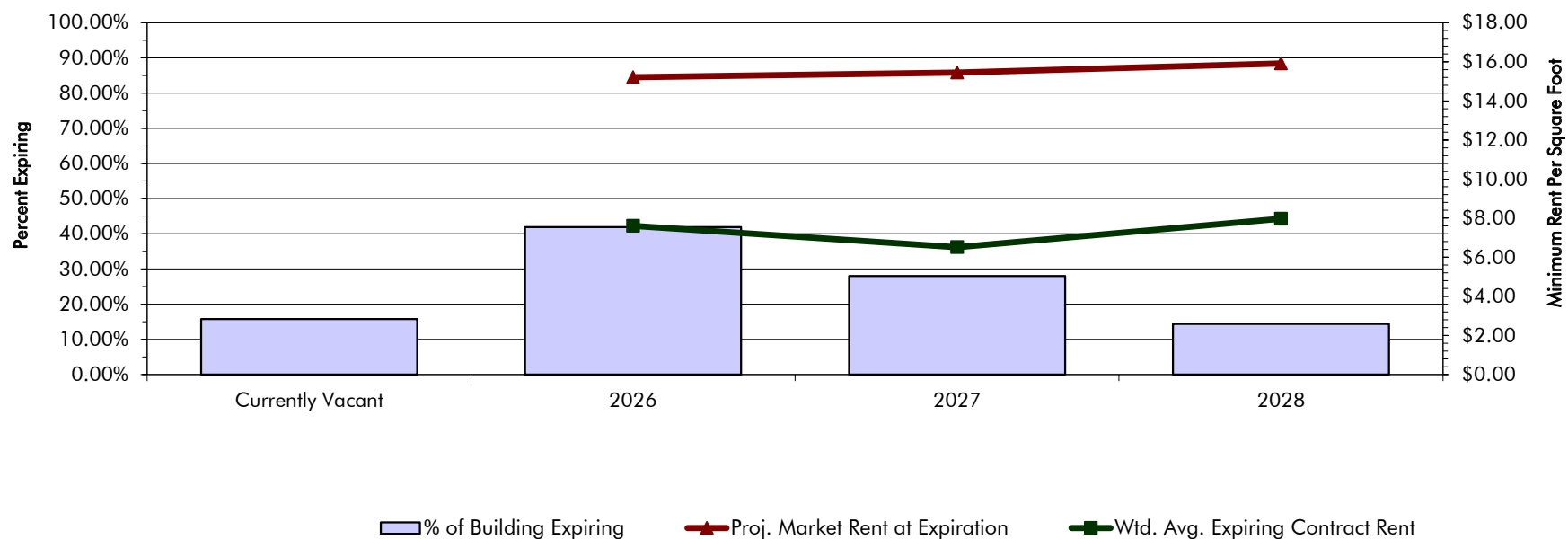
[1] Based on 34,580 total building square feet.

[2] This column represents the market-equivalent contract rent at expiration.

Existing Lease Expirations

[1] Fiscal Year Ending July	Number of Suites	Net Rentable Square Feet Expiring	Percentage Square Feet Expiring	Cumulative Square Feet Expiring	Market-Equivalent Weighted Average Contract Rent At Expiration [2]	Projected Market Rent At Expiration	Market vs Contract	
							\$ Variance	% Variance
Currently Vacant	1	5,448	15.75%					
2026	4	14,477	41.87%	41.87%	\$7.60	\$15.21	\$7.61	100.10%
2027	2	9,680	27.99%	69.86%	\$6.51	\$15.45	\$8.94	137.28%
2028	1	4,975	14.39%	84.25%	\$7.97	\$15.91	\$7.94	99.68%

Market Rent At Expiration vs. Weighted Average Contract Rent At Expiration [1]



[1] The years in which no existing tenants expire are not reflected on this graph.

[2] This column represents the market-equivalent contract rent at expiration.

Rent Roll

Suite	Tenant Name	Square Feet	% of Property	Lease Term		Begin	Monthly	Rental Rates				Free Rent		Recovery Type	Tenant Improvements	Leasing Commissions	Market Assumption / Market Rent
				Begin	End			PSF	Annually	PSF		Date	% Free				
3005	Mecanica Automotriz Gnral	4,900	14.17%	Aug-2014	Jul-2026	Current	\$3,879	\$0.79	\$46,548	\$9.50	-			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
Notes: Guarantor: Tuan Phan.																	
3009	Genaro Rodriguez Colorado	1,900	5.49%	Aug-2014	Jul-2026	Current	\$1,981	\$1.04	\$23,772	\$12.51	-			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
General Notes: Full tenant name: Genaro Rodriguez Colorado & Elvira Vazquez. Guarantor: Genaro Rodriguez Colorado & Elvira Vazquez.																	
3017	Edwin Ramirez	3,000	8.68%	May-2021	Aug-2025	Current	\$2,519	\$0.84	\$30,228	\$10.08	-			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
General Notes: Analysis assumes tenant will remain on a month to month basis through 08/25. Actual expiration in 11/24.																	
3021	5 Stars Quality Collision	4,975	14.39%	Sep-2014	Aug-2027	Current Sep-2026	\$3,968 \$4,167	\$0.80 \$0.84	\$47,616 \$50,000	\$9.57 \$10.05	- 5.01%			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
General Notes: Rent as of 09/25. Guarantor: Marlon E. Buezo.																	
3023	To Be Leased	5,448	15.75%	Aug-2026	Jul-2031	Aug-2026 Aug-2027 Aug-2028 Aug-2029 Aug-2030	\$7,014 \$7,225 \$7,441 \$7,665 \$7,895	\$1.29 \$1.33 \$1.37 \$1.41 \$1.45	\$84,172 \$86,697 \$89,298 \$91,977 \$94,736	\$15.45 \$15.91 \$16.39 \$16.88 \$17.39	- 3.00% 3.00% 3.00% 3.00%	08/26-10/26	100%	NNN	\$5.15 \$28,057	\$5.28 \$28,744 6.75%	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
General Notes: Analysis assumes leaseable area of the suite is 5,448 SF. Ownership estimates the actual square footage of the suite is 4,095 SF.																	
3025	FX Auto Repair	5,000	14.46%	Nov-2023	Oct-2026	Current Nov-2025	\$3,259 \$3,357	\$0.65 \$0.67	\$39,108 \$40,284	\$7.82 \$8.06	- 3.01%			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
Notes: Guarantor: Pedro Muniz.																	
3401	Tire, Tune, & BrakeMasters	4,680	13.53%	Jun-2015	Dec-2026	Current Jan-2026	\$3,468 \$3,572	\$0.74 \$0.76	\$41,616 \$42,864	\$8.89 \$9.16	- 3.00%			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
Notes: Guarantor: Alexander Griffin Pineda and Robin Scott Tatum.																	
3409	BD Auto Repair	4,677	13.53%	Sep-2014	Aug-2025	Current	\$3,302	\$0.71	\$39,624	\$8.47	-			No Reimbursement	-	-	Market - 75.00% \$15.00 NNN [TI: \$5.00/\$3.00]
Notes: Guarantor: Raul Portillo and Miquel Morales.																	

TOTALS / AVERAGES

	<u>34,580</u>	
OCCUPIED SqFt	29,132	84.2%
VACANT SqFt	5,448	15.8%
TOTAL SqFt	<u>34,580</u>	<u>100.0%</u>
WEIGHTED-AVERAGE LEASE TERM REMAINING: 1.05 Years		
WEIGHTED-AVERAGE LEASE TERM LAPSED: 8.55 Years		
WEIGHTED-AVERAGE LEASE TERM FROM INCEPTION 9.60 Years		

<u>\$22,376</u>	<u>\$0.77</u>	<u>\$268,512</u>	<u>\$9.22</u>
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3401

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