

# FIRESTONE COMPLETE AUTO CARE

**ABSOLUTE NNN LEASE WITH CORPORATE BRIDGESTONE (S&P A-RATED) GUARANTEE  
TENANT RECENTLY EXECUTED LEASE EXTENSION, SHOWING COMMITMENT TO THE SITE  
OUTPARCEL TO WALMART ANCHORED CENTER**

1840 NORTH LINDSAY ROAD, MESA (PHOENIX), AZ 85213



OFFERING MEMORANDUM

Marcus & Millichap



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# Executive Summary

1840 North Lindsay Road, Mesa, AZ 85213

## FINANCIAL SUMMARY

|               |                    |
|---------------|--------------------|
| <b>Price</b>  | <b>\$4,261,000</b> |
| Cap Rate      | 5.75%              |
| Building Size | 8,375 SF           |
| Net Cash Flow | 5.75% \$245,000*   |
| Year Built    | 2011               |
| Lot Size      | 1.14 Acres         |

## LEASE SUMMARY

|                         |                                                    |
|-------------------------|----------------------------------------------------|
| Lease Type              | Absolute Triple-Net (NNN) Lease                    |
| Roof and Structure      | Tenant Responsible                                 |
| Tenant                  | Bridgestone Retail Operations LLC<br>DBA Firestone |
| Guarantor               | Corporate (S&P A-Rated)                            |
| Lease Commencement Date | December 10, 2011                                  |
| Lease Expiration Date   | December 31, 2031                                  |
| Lease Term Remaining    | 5 Years                                            |
| Rental Increases        | 6.25% Every 5 Years                                |
| Renewal Options         | 4, 5 Year Options                                  |
| Right of First Refusal  | Yes – 15 Days                                      |

\*Based on Rent as of 1/1/2027.

## ANNUALIZED OPERATING DATA

| Lease Years                      | Annual Rent  | Cap Rate |
|----------------------------------|--------------|----------|
| 1/1/2027 – 12/31/2031            | \$245,000.04 | 5.75%    |
| Renewal Options                  | Annual Rent  | Cap Rate |
| Option 1 (1/1/2032 – 12/31/2036) | \$260,925.00 | 6.12%    |
| Option 2 (1/1/2037 – 12/31/2041) | \$277,885.08 | 6.52%    |
| Option 3 (1/1/2042 – 12/31/2046) | \$295,947.60 | 6.95%    |
| Option 4 (1/1/2047 – 12/31/2051) | \$315,184.20 | 7.40%    |

|                             |                        |
|-----------------------------|------------------------|
| <b>Base Rent</b>            | <b>\$245,000</b>       |
| <b>Net Operating Income</b> | <b>\$245,000</b>       |
| <b>Total Return</b>         | <b>5.75% \$245,000</b> |

# Firestone

**GROVE AT LEHI**  
**NEW MASTER-PLANNED**  
**GATED COMMUNITY**  
±108 Single-Family Homes

**VAL VISTA WATER**  
**TREATMENT PLANT**

**DOLLAR SELF STORAGE**

**AutoZone**

**Little Caesars**

**ARCO**

**Quick Quack**  
**CAR WASH**

**Chile**  
**CHILE**  
NEW MEXICO GRILL

**27,180 CPD**  
E McKELLIPS RD

**MOON**  
VALLEY  
**NURSERIES**

**BLACK ROCK**  
COFFEE BAR

**Walgreens**

**FIREHOUSE**  
SUBS  
**TRU**  
BOUT  
SUPERFOOD  
BAR  
**FIT**  
FX

**BANK OF AMERICA**

**Vitos**

**GENIE**  
CAR WASH

**36,160 CPD**  
N LINDSAY RD

**Firestone**

**Walmart**  
Neighborhood Market





**MOUNTAIN VIEW  
HIGH SCHOOL**  
±3,420 Students

**WEDGEWOOD  
WEDDINGS**

**36,160 CPD**  
N LINDSAY RD

**Firestone**

**Walmart**  
Neighborhood Market

**MOON  
VALLEY  
NURSERIES**



# Property Description



## INVESTMENT HIGHLIGHTS

- » Five Years Remaining on Absolute Triple-Net (NNN) Lease
- » 6.25% Rental Increases Every Five Years with Multiple Renewal Options
- » **Corporate Guaranty by Bridgestone - S&P A-Rated Company with ±2,200 Locations**
- » Adjacent to Walmart Neighborhood Market and Surrounded by Other National Retailers: Black Rock Coffee Bar, Walgreens, Bank of America, and More
- » **258,544 Residents within a Five-Mile Radius - Growing Trade Area in the Phoenix MSA**
- » Average Household Income Exceeds \$153,000 in the Immediate Area
- » **Highly Visible Location Along East McKellips Road (±63,000 Cars per Day at Lindsay Road & McKellips Intersection)**
- » Close Proximity to Mountain View High School (±3,420 Students), One of the Largest High Schools in the Phoenix MSA
- » **Easy Freeway Access, Located Two Miles Off Red Mountain Freeway/Loop 202**



## DEMOGRAPHICS

1-mile

3-miles

5-miles

### Population

|                    |        |        |         |
|--------------------|--------|--------|---------|
| 2030 Projection    | 13,491 | 98,195 | 262,589 |
| 2025 Estimate      | 13,281 | 96,812 | 258,544 |
| Growth 2025 - 2030 | 1.58%  | 1.43%  | 1.56%   |

### Households

|                    |       |        |         |
|--------------------|-------|--------|---------|
| 2030 Projections   | 4,440 | 37,287 | 104,233 |
| 2025 Estimate      | 4,356 | 36,619 | 102,085 |
| Growth 2025 - 2030 | 1.92% | 1.82%  | 2.10%   |

### Income

|                                    |           |           |          |
|------------------------------------|-----------|-----------|----------|
| 2025 Est. Average Household Income | \$153,005 | \$113,969 | \$96,734 |
| 2025 Est. Median Household Income  | \$131,133 | \$96,934  | \$80,738 |

# Tenant Overview



## Firestone



**NASHVILLE, TENNESSEE**

Headquarters



**1900**

Founded



**±1,800**

Locations



**FIRESTONECOMPLETEAUTOCARE.COM**

Website

Firestone Tire and Rubber Company was founded by Harvey S. Firestone in 1900 in Akron, Ohio. The company gained significant prominence when it became the primary supplier of tires for Ford Motor Company's Model T. In 1988, Firestone was acquired by the Japanese tire company Bridgestone. Firestone is best known for its range of tires used in passenger vehicles, trucks, and commercial vehicles. The company offers a wide variety of tires, from performance and all-season tires to heavy-duty and agricultural tires. Besides tires, Firestone also provides a variety of automotive services, such as car repairs, maintenance, and alignment, through a network of retail locations called Firestone Complete Auto Care. The company is also involved in motorsports and has sponsored various racing events. Firestone's tire products are sold globally, and the company has manufacturing plants, distribution centers, and retail locations in multiple countries.

# Property Photos



# Location Overview



Mesa is the third largest city in Arizona, after Phoenix and Tucson, and the 38th largest city in the U.S. It is home to numerous higher education facilities, including the Polytechnic campus of Arizona State University. The city's top employers include Banner Health, Boeing, Walmart, Fry's Food & Drug, and The Home Depot.

With dynamic recreational, educational and business opportunities, Mesa enjoys the best in a variety of amenities including parks within easy walking distance from home, a variety of sports facilities that cater to athletes young and old, highly rated golf courses for every skill level, a diversity of special events and community festivals, and Mesa's ever-popular Chicago Cubs and Oakland A's Spring Training baseball.

The Phoenix metro consists of Maricopa and Pinal counties, and includes more

than 30 incorporated and more than 30 unincorporated towns and cities. Since 2000, the population in the metro increased by more than 38 percent. The largest city is Phoenix, which encompasses about 520 square miles, is the capital city and boasts a population of more than 1.5 million.

As one of the primary beneficiaries of the massive shift in the U.S. population from north to south, the Phoenix metro has had little difficulty finding workers; the challenge, though, is attracting high-paying jobs. Phoenix claims five Fortune 500 headquarters, including Freeport-McMoRan, Republic Services, Insight Enterprises, Avnet and PetSmart. Construction, high-tech manufacturing, healthcare and tourism dominate the Phoenix economy. The local economy has strengthened since the recession, with retail sales projected above 8 percent this year and hotel occupancy levels rising.

# [ exclusively listed by ]

**Chris N. Lind**

Senior Managing Director  
602 687 6780  
chris.lind@marcusmillichap.com

**Mark J. Ruble**

Executive Managing Director  
602 687 6766  
mruble@marcusmillichap.com

**Zack House**

Senior Managing Director Investments  
602 687 6650  
zhouse@marcusmillichap.com

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**Ryan Sarbinoff**  
Arizona Broker of Record  
602 687 6700  
Lic #: BR675146000

**Marcus & Millichap**

Offices Nationwide  
[www.marcusmillichap.com](http://www.marcusmillichap.com)