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### Medical Office Condos For Sale

900 Cass St. | Monterey, CA 93940

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#### EXCLUSIVELY LISTED BY:

RYAN EDWARDS Partner | DRE #01403313 redwards@mahoneycommercial.com 831.655.9211

MAHONEY & ASSOCIATES 501 Abrego St | Monterey, CA www.mahoneycommercial.com 831.646.1919

MAHONEY & ASSOCIATES COMMERCIAL REAL ESTATE



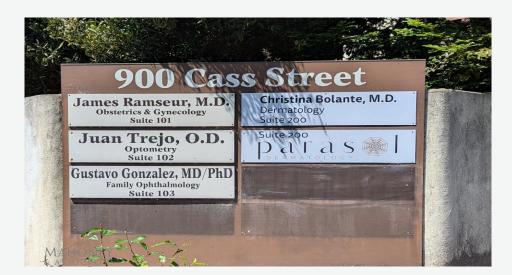
#### EXECUTIVE SUMMARY

#### 900 CASS ST., SUITES 101 & 102 MONTEREY, CA 93940

# ASKING PRICE \_\_\_\_\_

UNIT 101 **\$1,000,000** 

UNIT 102 **\$650,000** 



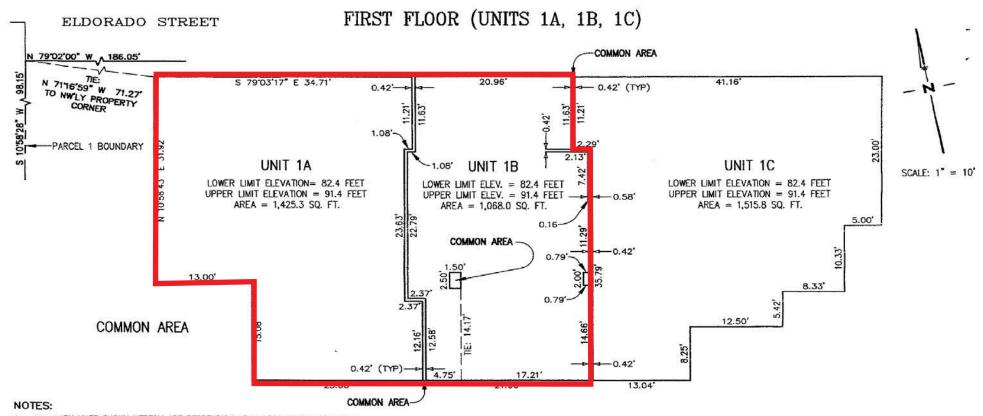
#### PROPERTY OVERVIEW

Mahoney & Associates is pleased to offer a unique opportunity to purchase two medical office condos, located at 900 Cass Street in Monterey. Suite 101 will be delivered vacant at close of escrow. Suite 102 will be delivered with a lease in place at close of escrow. Units in this complex are rarely on the market and feature upgraded Class A finishes. Located in the heart of the Cass Street medical area and close to downtown Monterey, this opportunity allows a Buyer to occupy Suite 101 with their business and collect rent from Unit 102.

UNIT 101		
APN	001-606-001	
Unit Square Feet	±1,425 SF	
Exam Rooms	3	
Doctor Offices	2	
Storage Room	Yes	
Private Restroom	Yes	
Parking	1 Underground spot with above	
	ground patient parking	
HOA Fees	\$503 per month	

UNIT 102		
APN	001-606-002	
Unit Square Feet	±1,068 SF	
Exam Rooms	3	
Doctor Offices	11	
Storage Room	Yes	
Private Restroom	Yes	
Parking	1 Underground spot with above ground patient parking	
HOA Fees	\$360 per month	

900 Cass St. | 3

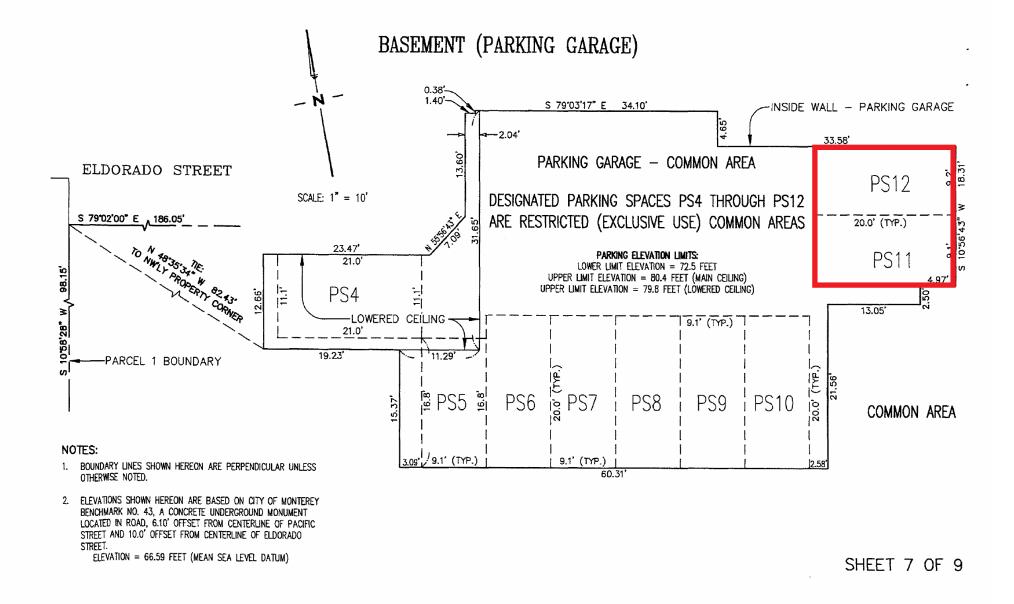


1. BOUNDARY LINES SHOWN HEREON ARE PERPENDICULAR UNLESS OTHERWISE NOTED.

 ELEVATIONS SHOWN HEREON ARE BASED ON CITY OF MONTEREY BENCHMARK NO. 43, A CONCRETE UNDERGROUND MONUMENT LOCATED IN ROAD, 6.10' OFFSET FROM CENTERLINE OF PACIFIC STREET AND 10.0' OFFSET FROM CENTERLINE OF ELDORADO STREET. ELEVATION = 66.59 FEET (MEAN SEA LEVEL DATUM)

SHEET 8 OF 9

#### FLOOR PLAN



PROPERTY PHOTO

Side

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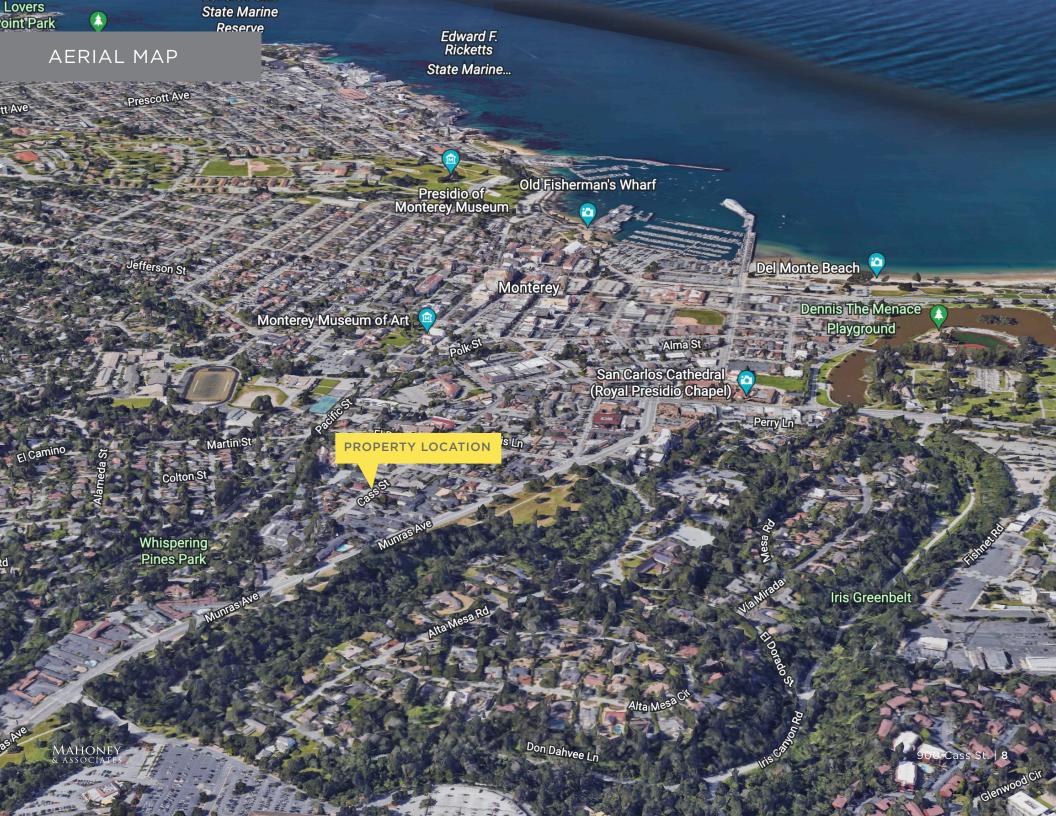
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900 Cass St 6

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900 Cass Street Professional Building: Monthly & Quarterly Expenses			
MONTHLY EXPENSES		31.64% of total bill each month	
	Average Payment	Suite 101 & Suite 102	
PG&E	\$273.59	\$173.12	
Hartford Insurance	\$863.36	\$546.34	
Monterey City Disposal	\$230.23	\$145.68	
California American Water	\$46.96	\$29.72	
Quickbooks	\$30	\$19.00	
Building manager	\$500	\$316.40	
QUARTERLY EXPENSES			
TKE Elevator	\$573.20	\$362.72	
Sentry Alarm	\$276	\$174.66	

Unit 102 is leased until February 28, 2026 for \$2,945 per month. Tenant has 2 - 3 year options to extend.



#### ABOUT MONTEREY COUNTY

Monterey County is located on the central coast of California. It borders the Monterey Bay, Big Sur, State Route 1, and the 17 Mile Drive. The area attracts an estimated 4.6 million visitors a year. The city of Monterey is approximately 100 miles south of San Francisco and 300 miles north of Los Angeles. Monterey County boasts both beautiful coastlines as well as a booming agricultural industry. The city of Salinas is the center of the county's growing Ag industry and also the county's most populous city.





#### **REGIONAL HIGHLIGHTS**



- Salinas agriculture brings ±\$8 billion into the local economy.
- Tourism in the area makes up a large part of the local economy with sites such as Big Sur, the 17 Mile Drive, Pebble Beach Golf Links, numerous state and national parks and wineries.
- There are three regional airports in the county: Monterey, Salinas, and Marina Municipal.

#### 2020 DEMOGRAPHICS



#### MAHONEY & ASSOCIATES

#### UNEQUALED COMMITMENT TO OUR CLIENTS' NEEDS AND SATISFACTION... MAHONEY & ASSOCIATES WORKS TIRELESSLY ON MAXIMIZING REAL ESTATE VALUES.

With our Collaborative Team of Real Estate Professionals and Consultants, Mahoney & Associates works to maximize your property's potential, whether for selling, leasing or trading. In everything we do, there is just one driving principle: client satisfaction.

For over 40 years, Mahoney & Associates, founded by John Mahoney, has been known as a local and regional trusted industry leader. Our clients span every industry, so we serve them with broad, creative and diverse expertise and a market knowledge that touches every facet of commercial real estate, from raw land development to sophisticated 1031 Single-and Multi-Tenant Net Leased exchanges in other states. In every transaction, one mission alone drives us all, and that is representing your interests as if they were our own.

It will be our pleasure and duty to sit with you and listen...so we can understand your motivation, background, needs, challenges and goals in discussing potential solutions for your objectives. We have learned that one solution does not fit all situations and look forward to working with you to develop a strategy that encompasses all stakeholders' interests. Nothing is more satisfying than driving by a property with which we have partnered with owners, knowing there is now a new business, a greater stream of income, a legacy honoring a family member, a community treasure restored...the list is endless in how we work with our valued clients to bring order and enrichment to their lives and the community in which their property sits.

#### SOLD PROPERTY HIGHLIGHTS

40+ Years of Commercial Real Estate Represented

## \$4 BILLION

IN TRANSACTION VOLUME

**2,000+** ASSETS SOLD

**6,000,000** SQUARE FEET LEASED

> 1,750+ LEASE TRANSACTIONS

#### DISCLAIMER

Mahoney & Associates (M&A) hereby advises all prospective purchasers of property as follows: All materials and information received or derived from M&A and its directors, officers, agents, advisors, affiliates and/ or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters. Neither M&A and its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. M&A will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing. EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE. Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. M&A makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. M&A does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/ or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax guestions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by M&A and in compliance with all applicable fair housing and equal opportunity laws.

#### **EXCLUSIVELY LISTED BY:**

**RYAN EDWARDS** 

Partner | DRE #01403313 redwards@mahoneycommercial.com 831.646.1919 ext. 111

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