

\$400,000 Price Reduction

STREAM®

THE SWANSON  
APARTMENT TEAM

# The City Lights Apartments

16 Units in Bellflower

9746 Park Street, Bellflower, CA 90706

Play Video







Downtown  
Bellflower

2 Minute Walk

Park Street

Bellflower Blvd

Beach Street

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Note: Current Owner is also selling 9900 Ramona Street - 12 Units in Bellflower. Inquire with Agent for more information.



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# Property Information





16  
UNITS



11,012 SF  
BUILDING SIZE



17,425 SF  
LOT SIZE



1967  
YEAR BUILT

## Property Highlights

- 6.34% Actual Cap Rate | 7.84% Pro Forma Cap Rate
- 10.12 Actual GIM | 8.68 Pro Forma GIM
- 16-unit multifamily property in Bellflower, CA
- No Rent Control (Subject only to CA – AB 1482)
- Mix: (8) 2 Bed / 1 Bath & (8) 1 Bed / 1 Bath Units
- 24 Total Parking Spaces (22 Open & 2 Covered Spaces)
- Large Patios & Balconies
- Storage Lockers for all tenants, and a Large Laundry Facility
- 2 minute walk to Downtown Bellflower

## Recent Renovations & Capital Improvements

- Over \$500,000+ in Capital Improvements made
- All new Electrical Sub Panels
- New Roof
- All new Vinyl Windows throughout
- Updated Landscaping and Irrigation
- New Euro/Modern Cabinets in all Renovated Units
- Washer/Dryers included in select units
- New Exterior Paint
- Significant Wood and Stucco upgrades completed
- SB 721 work completed with all new Balconies

# Video & 3D Tours

## PROPERTY VIDEOS

9746 Park St., Bellflower - Daytime

[View Property Tour](#)



9746 Park St., Bellflower - Evening

[View Property Tour](#)



Unit 5  
1 Bedroom / 1 Bath  
(Renovated)

[View 1 Bedroom 3D Tour](#)



Unit 6  
2 Bedroom / 1 Bath  
(Renovated)

[View 2 Bedroom 3D Tour](#)



Unit 7  
1 Bedroom / 1 Bath  
(Renovated)

[View 1 Bedroom 3D Tour](#)



Unit 8  
2 Bedroom / 1 Bath  
(Renovated)

[View 2 Bedroom 3D Tour](#)

















Downtown  
Bellflower

2 Minute Walk

Park Street

Bellflower Blvd

Beach Street









# Financial Analysis



# Offering Summary

|                                      |                    |
|--------------------------------------|--------------------|
|                                      | LISTING PRICE      |
|                                      | <b>\$3,998,000</b> |
| <b>\$ / UNIT</b>                     | <b>\$249,875</b>   |
| SALES COMP SUMMARY AVG. \$ / UNIT    | \$299,491          |
| <b>ACTUAL CAP RATE</b>               | <b>6.34%</b>       |
| YEAR 1 CAP RATE                      | 7.04%              |
| PRO FORMA CAP RATE                   | 7.84%              |
| SALES COMP SUMMARY AVG. CAP RATE     | 5.35%              |
| <b>ACTUAL GIM</b>                    | <b>10.12</b>       |
| YEAR 1 GIM                           | 9.38               |
| PRO FORMA GIM                        | 8.68               |
| SALES COMP SUMMARY AVG. GRM          | 12.53              |
| <b>\$ / SQ. FT.</b>                  | <b>\$363</b>       |
| SALES COMP SUMMARY AVG. \$ / SQ. FT. | \$313              |



## Financing Assumptions

|                     |              |               |
|---------------------|--------------|---------------|
| DOWN PAYMENT        | \$1,375,000  | 34%           |
| LOAN AMOUNT         | \$2,623,000  | 66%           |
| INTEREST RATE       | 6.10%        |               |
| YEAR AMORTIZED      | 30           |               |
| DEBT COVERAGE RATIO | 1.30         |               |
| TERMS               | 5 Year Fixed | 5-4-3-2-1 PPP |
| DATE OF QUOTE       | Aug 2026     |               |



| UNIT #                                                        | UNIT TYPE                                    | SF EST. | LAST INCREASE | CURRENT RENT EST. | YEAR 1 (5%+CPI EST.) | PRO FORMA |
|---------------------------------------------------------------|----------------------------------------------|---------|---------------|-------------------|----------------------|-----------|
| 1                                                             | 1 Bedroom / 1 Bath Classic                   | 626     | 7/1/26        | \$1,485           | \$1,616              | \$2,100   |
| 2                                                             | 1 Bedroom / 1 Bath (R3 - Renovated with W/D) | 626     | 6/1/26        | \$1,995           | \$2,100              | \$2,100   |
| 3                                                             | 1 Bedroom / 1 Bath Classic                   | 626     | 7/1/26        | \$1,803           | \$1,962              | \$2,100   |
| 4                                                             | 2 Bedroom / 1 Bath Classic                   | 750     | 9/26/25       | \$2,250           | \$2,448              | \$2,500   |
| 5                                                             | 1 Bedroom / 1 Bath (R3 - Renovated with W/D) | 626     | 12/6/25       | \$1,995           | \$2,100              | \$2,100   |
| 6                                                             | 2 Bedroom / 1 Bath (R3 - Renovated)          | 750     | 8/5/26        | \$2,300           | \$2,500              | \$2,500   |
| 7                                                             | 1 Bedroom / 1 Bath (R3 - Renovated)          | 626     | 2/1/26        | \$1,999           | \$2,100              | \$2,100   |
| 8                                                             | 2 Bedroom / 1 Bath (R3 - Renovated with W/D) | 750     | MTM           | \$2,299           | \$2,500              | \$2,500   |
| 9                                                             | 2 Bedroom / 1 Bath - Classic                 | 750     | 6/1/25        | \$1,943           | \$2,114              | \$2,500   |
| 10                                                            | 1 Bedroom / 1 Bath (R3 - Renovated)          | 626     | 7/1/26        | \$1,991           | \$2,100              | \$2,100   |
| 11                                                            | 2 Bedroom / 1 Bath Classic                   | 800     | 6/1/25        | \$1,938           | \$2,108              | \$2,500   |
| 12                                                            | 1 Bedroom / 1 Bath Classic                   | 626     | 7/1/26        | \$1,839           | \$2,001              | \$2,100   |
| 14                                                            | 2 Bedroom / 1 Bath (Renovated with W/D)      | 750     | 8/30/25       | \$2,375           | \$2,500              | \$2,500   |
| 15                                                            | 1 Bedroom / 1 Bath Classic                   | 626     | 11/1/25       | \$1,447           | \$1,575              | \$2,100   |
| 16                                                            | 2 Bedroom / 1 Bath Classic                   | 750     | 6/1/25        | \$1,943           | \$2,114              | \$2,500   |
| 17                                                            | 2 Bedroom / 1 Bath Classic                   | 750     | 6/1/25        | \$1,943           | \$2,114              | \$2,500   |
| Totals                                                        |                                              | 11,058  |               | \$31,546          | \$33,952             | \$36,800  |
| Plus Misc. Estimated (Credit Check, Late Fees, Parking, Etc.) |                                              |         |               | \$100             | \$100                | \$100     |
| Plus Laundry Est.                                             |                                              |         |               | \$125             | \$125                | \$125     |
| Plus Pets (¼ of Building at \$50/Pet)                         |                                              |         |               | Optional          | \$200                | \$200     |
| Plus RUBS                                                     |                                              |         |               | \$1,155           | \$1,155              | \$1,155   |
| Total Monthly Income                                          |                                              |         |               | \$32,925          | \$35,531             | \$38,380  |
| Annualized                                                    |                                              |         |               | X 12              | X 12                 | X 12      |
| Total Annual Income                                           |                                              |         |               | \$395,105         | \$426,377            | \$460,556 |



# Operating Statement

| PROPERTY INCOME                          |                              | CURRENT RENT | YEAR 1      | PRO FORMA   |
|------------------------------------------|------------------------------|--------------|-------------|-------------|
| Gross Monthly Rental Income              |                              | \$31,546     | \$33,952    | \$36,800    |
| Annualized                               |                              | X 12         | X 12        | X 12        |
| Gross Annual Rents                       |                              | \$378,548    | \$407,421   | \$441,600   |
| Plus Misc.                               | Est.                         | \$1,200      | \$1,200     | \$1,200     |
| Plus Laundry                             | Est.                         | \$1,500      | \$1,500     | \$1,500     |
| Plus Pets (¼ of Building)                | \$50/Pet                     | Optional     | \$2,400     | \$2,400     |
| Plus RUBS                                |                              | \$13,856     | \$13,856    | \$13,856    |
| Gross Annual Income                      |                              | \$395,105    | \$426,377   | \$460,556   |
| Less Vacancy                             | 3%                           | \$(11,853)   | \$(12,791)  | \$(13,817)  |
| Annual Gross Operating Income            |                              | \$383,252    | \$413,586   | \$446,740   |
| PROPERTY EXPENSES                        |                              | EXPENSES     |             |             |
| Less New Property Taxes                  | 1.11733%                     | \$(42,012)   | \$(42,012)  | \$(42,012)  |
| Less Tax Assessments                     | Actual                       | \$(5,631)    | \$(5,631)   | \$(5,631)   |
| Less Insurance                           | Actual                       | \$(10,115)   | \$(10,115)  | \$(10,115)  |
| Less On-Site                             | ⅓ of Rent (Proposed)         | \$(9,200)    | \$(10,000)  | \$(10,000)  |
| Less On-Site Payroll                     | \$20/Hr - 7Hrs/Wk (Proposed) | \$(6,720)    | \$(6,720)   | \$(6,720)   |
| Less Management:                         | 4.50%                        | \$(17,246)   | \$(18,611)  | \$(20,103)  |
| Less Electricity                         | 12 Mth Trailing              | \$(3,008)    | \$(3,008)   | \$(3,008)   |
| Less Gas                                 | 12 Mth Trailing              | \$(4,446)    | \$(4,446)   | \$(4,446)   |
| Less Water                               | 12 Mth Trailing              | \$(4,494)    | \$(4,494)   | \$(4,494)   |
| Less Trash                               | 12 Mth Trailing              | \$(6,873)    | \$(6,873)   | \$(6,873)   |
| Less Landscape                           | \$250/Mth Actual             | \$(3,000)    | \$(3,000)   | \$(3,000)   |
| Less Maintenance/Repairs                 | \$500/Unit Estimate          | \$(8,000)    | \$(8,000)   | \$(8,000)   |
| Less Turnover                            | \$250/Unit Estimate          | \$(4,000)    | \$(4,000)   | \$(4,000)   |
| Less Misc. (Ads, Pest, Fees, Etc.)       | \$200/Mth Estimate           | \$(2,400)    | \$(2,400)   | \$(2,400)   |
| Total Expenses                           |                              | \$(127,145)  | \$(129,310) | \$(130,802) |
| Net Operating Income                     |                              | \$256,107    | \$284,276   | \$315,938   |
| Less New Debt Service                    | Interest Only                | \$(190,743)  | \$(190,743) | \$(190,743) |
| Cash Flow                                |                              | \$65,364     | \$93,533    | \$125,195   |
| Cash on Cash Return                      |                              | 4.75%        | 6.80%       | 9.11%       |
| Plus Principal Reduction                 |                              | \$31,614     | \$31,614    | \$31,614    |
| Total Return on Investment               |                              | \$96,978     | \$125,147   | \$156,809   |
| Percentage of Total Return on Investment |                              | 7.05%        | 9.10%       | 11.40%      |





# Market Comparables



# Sales Comparables



## 9746 PARK ST, BELLFLOWER

## SUBJECT PROPERTY

|            |             |          |                        |
|------------|-------------|----------|------------------------|
| UNITS      | 16          | CAP      | 6.34%                  |
| PRICE      | \$3,998,000 | GIM      | 10.12                  |
| PRICE/UNIT | \$249,875   | BUILT    | 1967                   |
| PRICE/SF   | \$363       | UNIT MIX | (8)2Bd/2Ba, (8)1Bd/1Ba |



1

## 9112 Cedar St, Bellflower

Sold 1/26/26

|            |             |          |              |
|------------|-------------|----------|--------------|
| UNITS      | 6           | CAP      | 4.65%        |
| PRICE      | \$2,130,000 | GRM      | 14.06        |
| PRICE/UNIT | \$355,000   | BUILT    | 1988         |
| PRICE/SF   | \$291       | UNIT MIX | (6)2Bd/1.5Ba |



2

## 9513 Cedar St, Bellflower

Sold 1/23/26

|            |             |          |                        |
|------------|-------------|----------|------------------------|
| UNITS      | 7           | CAP      | 4.90%                  |
| PRICE      | \$2,505,000 | GRM      | 13.34                  |
| PRICE/UNIT | \$357,857   | BUILT    | 1986                   |
| PRICE/SF   | \$299       | UNIT MIX | (1)3Bd/2Ba, (6)2Bd/2Ba |



3

## 9040 Ramona St, Bellflower

Sold 1/5/26

|            |             |          |                          |
|------------|-------------|----------|--------------------------|
| UNITS      | 22          | CAP      | 6.00%                    |
| PRICE      | \$4,990,000 | GRM      | 9.97                     |
| PRICE/UNIT | \$226,818   | BUILT    | 1961                     |
| PRICE/SF   | \$274       | UNIT MIX | (10)2Bd/1Ba, (12)1Bd/1Ba |





## Sales Comparables



### 4 7246 Petrol St, Paramount

Sold 12/30/25

|            |             |          |             |
|------------|-------------|----------|-------------|
| UNITS      | 10          | CAP      | 5.70%       |
| PRICE      | \$2,900,000 | GRM      | 13.00       |
| PRICE/UNIT | \$290,000   | BUILT    | 1986        |
| PRICE/SF   | \$313       | UNIT MIX | (10)2Bd/2Ba |



### 5 9863 Alondra Blvd, Bellflower

Sold 12/24/25

|            |             |          |                                      |
|------------|-------------|----------|--------------------------------------|
| UNITS      | 8           | CAP      | 5.75%                                |
| PRICE      | \$1,955,000 | GRM      | 13.00                                |
| PRICE/UNIT | \$244,375   | BUILT    | 1936                                 |
| PRICE/SF   | \$327       | UNIT MIX | (6)2Bd/1Ba,<br>(1)1Bd/1Ba, (1)Studio |



### 6 15627 Belshire Ave, Norwalk

Sold 12/17/25

|            |             |          |            |
|------------|-------------|----------|------------|
| UNITS      | 9           | CAP      | 4.50%      |
| PRICE      | \$2,550,000 | GRM      | 13.70      |
| PRICE/UNIT | \$283,333   | BUILT    | 1987       |
| PRICE/SF   | \$368       | UNIT MIX | (9)2Bd1/Ba |



### 7 15531 Woodruff Ave, Bellflower

Sold 12/15/25

|            |             |          |                        |
|------------|-------------|----------|------------------------|
| UNITS      | 10          | CAP      | 4.64%                  |
| PRICE      | \$3,800,000 | GRM      | N/A                    |
| PRICE/UNIT | \$380,000   | BUILT    | 1987                   |
| PRICE/SF   | \$315       | UNIT MIX | (1)3Bd/2Ba, (9)2Bd/2Ba |



# Sales Comparables



| 8 12128 Imperial Hwy, Norwalk |             | Sold 12/3/25 |             |
|-------------------------------|-------------|--------------|-------------|
| UNITS                         | 14          | CAP          | 6.62%       |
| PRICE                         | \$4,212,500 | GRM          | 10.66       |
| PRICE/UNIT                    | \$300,893   | BUILT        | 1963        |
| PRICE/SF                      | \$371       | UNIT MIX     | (14)2Bd/1Ba |



| 9 9432 Ramona St, Bellflower |             | Sold 11/25/25 |                        |
|------------------------------|-------------|---------------|------------------------|
| UNITS                        | 7           | CAP           | N/A                    |
| PRICE                        | \$1,800,000 | GRM           | N/A                    |
| PRICE/UNIT                   | \$257,143   | BUILT         | 1989                   |
| PRICE/SF                     | \$265       | UNIT MIX      | (2)2Bd/1Ba, (2)1Bd/1Ba |

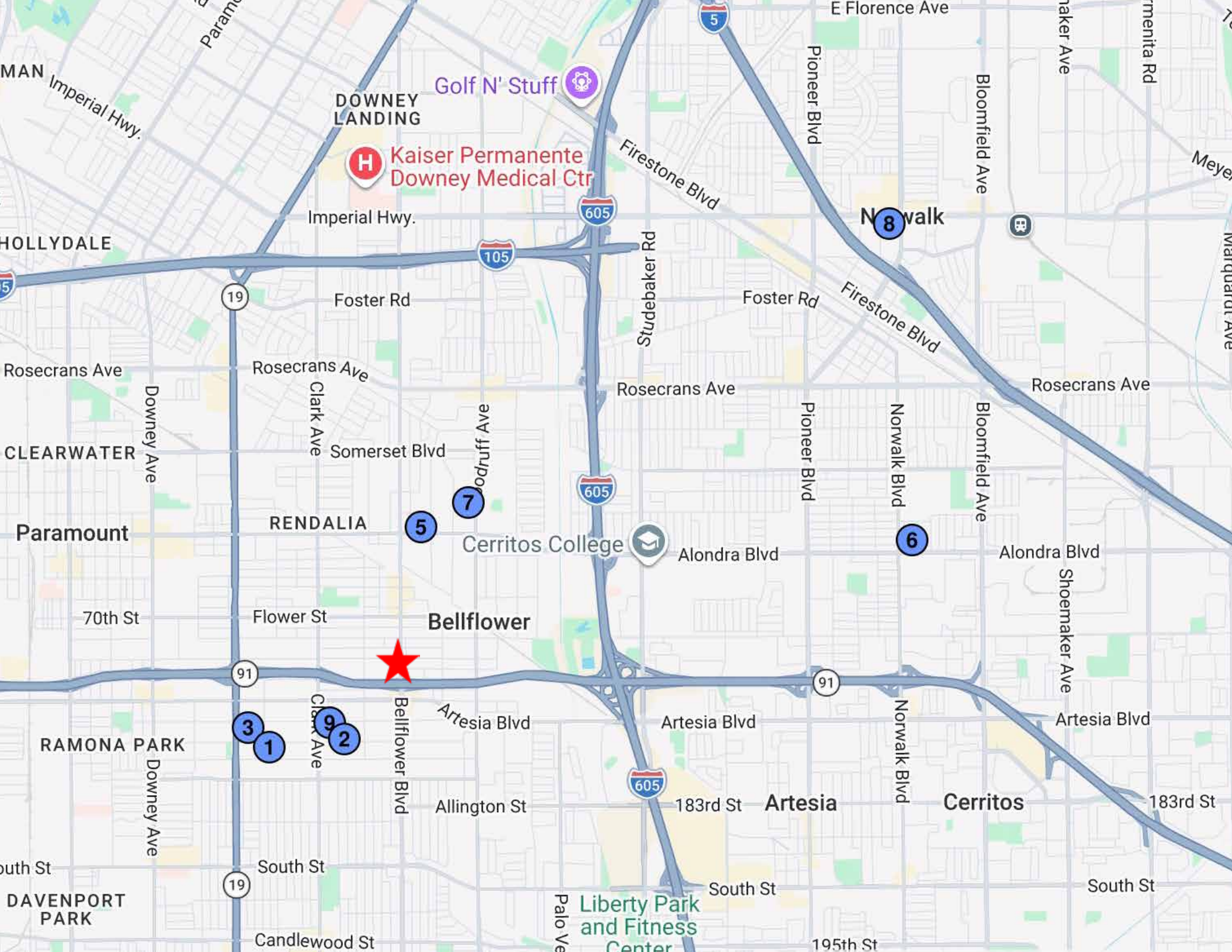


# Sales Comparables Summary

|   | PROPERTY                       | SOLD          | UNITS | SALES PRICE | CAP RATE | GRM   | \$/SF | \$/UNIT   |
|---|--------------------------------|---------------|-------|-------------|----------|-------|-------|-----------|
| 1 | 9112 Cedar St, Bellflower      | 1/26/2026     | 6     | \$2,130,000 | 4.65%    | 14.06 | \$291 | \$355,000 |
| 2 | 9513 Cedar St, Bellflower      | 1/23/2026     | 7     | \$2,505,000 | 4.90%    | 13.34 | \$299 | \$357,857 |
| 3 | 9040 Ramona St, Bellflower     | 1/5/2026      | 22    | \$4,990,000 | 6.00%    | 9.97  | \$274 | \$226,818 |
| 4 | 7246 Petrol St, Paramount      | 12/30/2025    | 10    | \$2,900,000 | 5.70%    | 13.00 | \$313 | \$290,000 |
| 5 | 9863 Alondra Blvd, Bellflower  | 12/24/2025    | 8     | \$1,955,000 | 5.75%    | 13.00 | \$327 | \$244,375 |
| 6 | 15627 Belshire Ave, Norwalk    | 12/17/2025    | 9     | \$2,550,000 | 4.50%    | 13.70 | \$368 | \$283,333 |
| 7 | 15531 Woodruff Ave, Bellflower | 12/15/2025    | 10    | \$3,800,000 | 4.64%    | N/A   | \$315 | \$380,000 |
| 8 | 12128 Imperial Hwy, Norwalk    | 12/3/2025     | 14    | \$4,212,500 | 6.62%    | 10.66 | \$371 | \$300,893 |
| 9 | 9432 Ramona St, Bellflower     | 11/25/2025    | 7     | \$1,800,000 | N/A      | N/A   | \$265 | \$257,143 |
|   |                                | Total Average | 10    | \$2,982,500 | 5.35%    | 12.53 | \$313 | \$299,491 |









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