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All communication regarding the property shall be with Savills directly.

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Executive **summary**

Prime East Bank Redevelopment Opportunity

401 Cowan Street

Savills is pleased to present 401 Cowan Street (the "Property"), a rare redevelopment opportunity in Nashville, TN. The offering consists of two parcels totaling 3.51 acres with approximately 21,286 square feet of Gross Building Area (GBA).

Positioned in one of Nashville's most dynamic growth corridors, the Property is directly across from Topgolf and at the gateway to River North, anchored by Oracle's new regional campus (NYSE: ORCL). The surrounding area is experiencing transformative investment, including construction of a new domed Tennessee Titans stadium and a comprehensive East Bank redevelopment along the Cumberland River, just across from downtown Nashville.

Currently zoned IG, the site offers exceptional potential for redevelopment in the heart of this rapidly evolving district. This opportunity combines large-scale development potential with an unmatched location, positioning future projects to capture demand in one of Nashville's hottest neighborhoods within one of the fastest-growing real estate markets in the country.



Property details

Location:401 Cowan Street, Nashville, TN 37207
306 N 1st Street, Nashville, TN 37207

County: Davidson County

Municipality: Metro Council District 7

Parcel ID / Folio: 401 Cowan St: 08210001800 & 08210005600

306 N 1st Ave: 08210004100

Zoning: IG (Industrial General)

Future Land Use: MUG (Mixed Use General)

Land Area: 152,895 LSF

Frontage: 401 Cowan St: 402 FT

306 N 1st Ave: 464 FT

Acres: 3.51±









Major growth **engines**

Several transformative projects are underway on and around the East Bank, bringing in thousands of jobs, new housing, and dense mixed-use development to the area. Supported by favorable zoning and city-backed initiatives, the East Bank is rapidly evolving from an industrial district into a vibrant urban neighborhood directly adjacent to downtown Nashville.







NISSAN STADIUM - The new, \$2.2 billion enclosed stadium will be the premier venue for the Tennessee Titans and world-class entertainment. At approximately 1.8 million square feet, the stadium is designed with panoramic views, sustainable features, and year-round usability—serving as both a game-day destination and a catalyst for neighborhood growth.







ORACLE - RIVER NORTH CAMPUS DEVELOPMENT

In 2021, Oracle unveiled plans for its expansive River North campus, a nearly 70-acre development that will become one of the most transformative projects in the East Bank district. Designed to accommodate approximately 8,500 employees, the campus is expected to generate a constant stream of daily activity, energizing the surrounding area with a mix of professional, cultural, and social engagement.

Beyond its role as a major employment hub, Oracle's commitment extends to significant public infrastructure investments. The company is allocating \$175 million to enhance the East Bank's accessibility and livability through new greenways, open public spaces, and multimodal connectivity upgrades. A central feature of these improvements will be a new pedestrian bridge across the Cumberland River, which will link the campus directly with Nashville's urban core, strengthening ties between neighborhoods and improving overall mobility for residents and visitors alike.

Taken together, these initiatives not only position Oracle as a major economic driver but also as a partner in shaping a more connected, sustainable, and livable East Bank. By integrating world-class employment opportunities with enhanced public amenities, Oracle's River North campus is set to play a pivotal role in redefining the district's identity and quality of life.





2.1M

Total Population

19%

Forecasted GDP Growth by 2027

100

New Residents Per Day on Average



37.5

Median Age

26.5%

Increase Since 2010

47%

Job Growth Since 2010



42.2%

Bachelor's Degree or Higher

5.7%

Projected Population Growth By 2027

5%

Forecasted Job Growth 2027



#1

HOTTEST JOB MARKET
The Wall Street Journal

#1

FOR METROPOLITAN ECONOMIC STRENGTH Policom

#1

OVERALL REAL ESTATE PROSPECTS

ULI - PwC Emerging Trends in Real Estate

#1

HOTTEST HOUSING MARKETS IN THE NATION ReMax National Housing Report

#2

BEST REAL ESTATE MARKETS IN THE U.S. Wallet Hub

#2

AMERICA'S TOP STATES FOR BUSINESS ECONOMY OVERALL CNBC

#4

BEST PERFORMING CITIES INDEX Milken Institute









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