

Desert Pines Equine Medical & Surgical Center



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Investment Summary



Bang Realty, as exclusive investment sales advisor to seller, is pleased to offer the opportunity to acquire the fee simple interest of Desert Pines Equine Medical & Surgical Center (DPE) located in Las Vegas, NV.

This highly specialized 5,774-square-foot facility, built in 1998 on a 2.18-acre site, stands as the only large animal surgery center within a 350-mile radius. Fully leased to Avanti Equine Veterinary Partners, part of the Altano Group, this asset benefits from the stability of a global leader in equine healthcare, with Altano operating over 77 clinics across 10 countries. Altano Group is headquarted in Dulmen, Germany and has more than 1,933 employees, including 450 veterinarians that provide first-class medical care to more than 100,000 patients across the globe. Altano Group acquired Avanti Equine Veterinary Partners in March of 2023 as their entry to the US market. Desert Pines Equine Meidcal & Surgical Center was one of seven clinics included in the acquisition which makes this property a mission critical asset for the tenant. Additionally, in 2021, Avanti Equine Veterinary Partners purchased the adjacaent parcel with plans to potentially expand the operation which further demonstrates their long term commitment to the location.

The facility includes a barn, breeding phantom, consult room, daytime pens, ICU, multiple treatment rooms, and an imaging area, and is staffed by 5 DVMs and 5 support personnel. DPE provides comprehensive services, including preventive care, emergency and critical care, sports and internal medicine, surgery, reproduction, diagnostics, and rural services, as well as chiropractic, microchipping, nutritional or biosecurity evaluations, and herd health consultations.

Strategically positioned along N Jones Blvd, the property enjoys exposure to approximately 19,263 vehicles per day. It is just 12 miles from the Las Vegas Strip and near multiple anchored shopping centers with tenants such as Lowe's, Walmart, Smith's, Albertson's, and Costco. The site's demographics boast a 5-mile population of 425,399 people which is expected to reach 456,831 people by 2029; with an average household income of \$98,318 within a 1-mile radius. The location offers convenient access to the Las Vegas Valley area via I-11, I-15, and the Las Vegas Beltway.

Desert Pines Equine Medical & Surgical Center is also the exclusive provider of veterinary services for South Point Arena and all its equine events. Whether it's team roping, reining, cutting, horse shows, barrel racing, cowboy shooting, or any other equestrian activity, they are the on-site clinic responsible for the care and treatment of horses. During rodeos, they also provide care for all the livestock.

This investment offers a stable, income-generating asset backed by a highly reputable international tenant, with strong NOI growth potential in the soughtafter Las Vegas Valley.









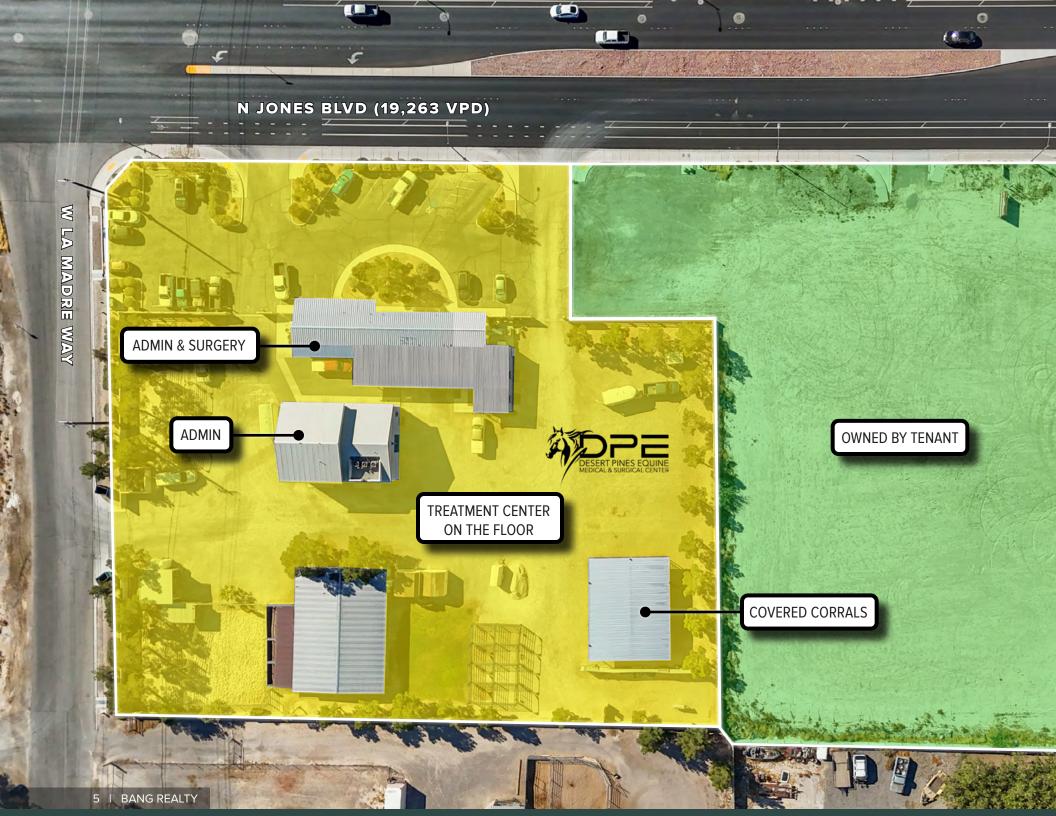
Property Overview



Responsibilities	Tenant	Landlord
Property Taxes	Х	
Insurance	Х	
Common Area	Х	
Roof & Structure		Х
Parking		Х
Repairs & Maintenance	Х	
HVAC	Х	
Utilities	Х	

Address:	5000 N Jones Blvd, Las Vegas, NV		
List Price:	\$2,865,000		
Net Operating Income:	\$186,272 (as of 1/1/25)		
Cap Rate:	6.50%		
Blended* Cap Rate:	7.83%		
Price PSF:	\$496.18		
Tenant:	Avanti Equine Nevada, LLC		
Guarantor:	Corporate		
Primary Lease Term:	10 Years		
Lease Expiration Date:	12/31/2028		
Rental Increases:	3% Annually		
Renewal Options	Two, 5-Year		
Lease Type:	NNN		
Rentable Area:	5,774 SF		
Land Area:	2.18 AC		
Year Built:	1998		
APN:	125-36-302-005		

^{*}Blended cap rate assumes all renewal options exercised











Investment Highlights



DENSELY POPULATED TRADE AREA

Located in a densely populated area with over 425,399 people living within 5 miles with average household income of \$98.318 within 1 mile.

MARKET LEADING TENANT

Altano Group is a leading international operator of equine clinics. Headquartered in Dulmen, Germany, Altano Group has 77 clinics with over 1,933 employees, including 450 veterinarians that provide first-class medical care to more than 100,000 patients across the globe.

MISSION CRITICAL LOCATION

This is the tenant's only location in the intermountain west and one of seven full-service hospitals they operate in North America; underscoring the site's importance.

NO COMPETITION WITH 350 MILES

This is the only large animal surgery facility in Clark County, Nye Count, and Lincoln County. These areas comprise a population of nearly 2.5 million people.

LONG TERM OPERATING HISTORY

This has been the go-to equine medical and surgical facility in Las Vegas Valley since it was built in 1998.



Investment Highlights



SIGNIFICANT INVESTMENT FROM TENANT

In 2021, Avanti Equine Veterinary Partners purchased the adjacaent parcel with plans to potentially expand the operation which further demonstrates their long term commitment to the location.

EXCELLENT RETAIL SYNERGY & TRAFFIC COUNTS

In proximity to multiple anchored shopping centers with tenants such as Lowe's, Walmart, Smith's, Albertson's, and Costco. The property is situated along N Jones Blvd which sees over 19,263 vehicles per day.

STRONG ANNUAL RENTAL INCREASES

The lease features 3% annual rental increases throughout primary term and all renewal options which provides an excellent against inflation.

PASSIVE LEASE STRUCTURE

The NNN lease offers a passive income stream to the future owner with limited landlord responsibilities.

E-COMMERCE & RECESSION PROOF TENANCY

Veterinarian tenants are highly resistant to economic downturns and can provide a peace of mind during recessions.







Desert Pines Equine Medical & Surgical Center is also the exclusive provider of veterinary services for South Point Arena and all its equine events. Whether it's team roping, reining, cutting, horse shows, barrel racing, cowboy shooting, or any other equestrian activity, they are the on-site clinic responsible for the care and treatment of horses. During rodeos, they also provide care for all the livestock.

South Point Arena & Equestrian Center is a large, multi-purpose event facility located in Las Vegas, Nevada. It is part of the South Point Hotel, Casino, and Spa complex. The arena is primarily known for hosting a wide range of equestrian events, such as rodeos, horse shows, team roping, reining, and barrel racing. It also hosts other activities like cowboy shooting, livestock competitions, and various equestrian-related sports. In addition to its focus on the equine community, South Point Arena is used for a variety of entertainment events, including concerts and sports. The venue is considered one of the premier facilities for both equestrian and western sports in the United States.

The South Point Arena & Equestrian Center is rumored to have more than 40 weeks per year booked for equestrian events or rodeos.







Equine Healthcare Industry





WHAT IS EQUINE HEALTHCARE?

Equine healthcare is the practice of veterinary medicine for horses, donkeys, mules, ponies, and zebras.

Routine check-ups

Vaccinations

Dental care

Nutrition management

Surgical procedures

Treatment of chronic and acute illnesses

Diagnostics

Rehabilitation/Suspensory Issues

Sports medicine

Equine veterinarians are large animal specialists who can work in a variety of settings, including private practices, government agencies, and research facilities. They are experts in horse behavior and can perform a range of tasks, including delivering foals, managing emergencies, and treating injuries.

Some common diseases in horses include equine influenza, equine infectious anemia, rabies, West Nile fever, and Venezuelan equine encephalomyelitis. Parasitic infections are the most common type of disease in horses, affecting an estimated 76-92.5% of horses worldwide.

EQUINE HEALTHCARE MARKET SIZE & OUTLOOK

\$3.37B ANNUAL MARKET

REVENUE (2023)

\$5.91B ANNUAL MARKET **REVENUE (2030)**

GLOBAL EQUINE HEALTHCARE MARKET HIGHLIGHTS

The global equine healthcare market generated a revenue of USD \$3.37B in 2023 and is expected to reach USD \$5.91B by 2030.

The market is expected to grow at a CAGR (2024 - 2030) of 8.3% by 2030.

In terms of segment, pharmaceuticals accounted for a revenue of USD \$875.5 million in 2023.

In terms of region, North America was the largest revenue generating market in 2023.

The global equine healthcare market size is estimated to be USD 3.37 billion in 2023 and is expected to grow at a CAGR of 8.32% from 2024 to 2030. Key factors expected to drive the market include growing R&D initiatives, a rise in equine health complications, the rising popularity of equine-assisted therapy, and the emergence of artificial intelligence (AI) in equine health. Researchers across the veterinary field are showcasing ingenuity by conducting continuous research into including artificial intelligence (AI) in the equine veterinary practice. Global leaders in the market are encouraging such activities to address the recurring challenges in the field. This technology will revolutionize equine healthcare management by providing periodic analysis of the horses for timely health management and enhancing the accuracy of early disease diagnosis and personalized treatment.

The equine healthcare market is expected to grow in the coming years, driven by a number of factors including:

INCREASED AWARENESS: Horse owners are becoming more aware of equine health and proper nutrition.

MORE HORSES: The number of horses is increasing.

MORE SPENDING ON ANIMAL HEALTH: Spending on animal health is increasing.

MORE DEMAND FOR HORSE INSURANCE: The demand for horse insurance is increasing.

MORE EQUINE HEALTHCARE PRODUCTS: The development of equine healthcare products is increasing.

MORE DEMAND FOR PET INSURANCE: The demand for pet insurance is increasing.

MORE RESEARCH AND DEVELOPMENT: Research and development initiatives are growing.

MORE EQUINE-ASSISTED THERAPY: The popularity of equine-assisted therapy is increasing.

ARTIFICIAL INTELLIGENCE: Artificial intelligence (AI) is being used in equine health.

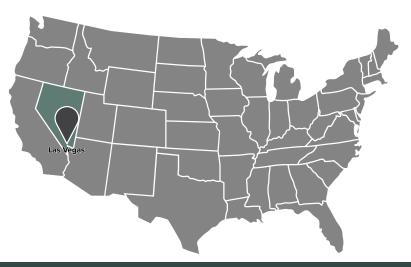
MORE EQUESTRIAN CONTESTS: The increase in equestrian contests and activities is fueling the need for specialist health care services.







LocationHighlights



POPULATION	1 mile	3 mile	5 mile
2020 Population	13,821	143,181	414,980
2024 Population	13,915	142,764	425,399
2029 Population Projection	14,898	152,577	456,831

HOUSEHOLDS	1 mile	3 mile	5 mile
2020 Households	5,521	51,846	147,115
2024 Households	5,547	51,689	150,465
2029 Household Projection	5,935	55,245	161,529

INCOME	1 mile	3 mile	5 mile
Avg Household Income	\$98,318	\$89,071	\$89,108
Median Household Income	\$85,876	\$71,855	\$70,489



Rent Schedule



Lease Year	Monthly Rent	Annual Rent	Rental Increases	Cap Rate	Rent PSF
Current - 12/31/24	\$15,070.50	\$ 180,846.00		6.31%	\$ 31.32
1/1/25 - 12/31/25	\$15,522.67	\$ 186,272.00	3.00%	6.50%	\$ 32.26
1/1/26 - 12/31/26	\$15,988.35	\$ 191,860.16	3.00%	6.70%	\$ 33.23
1/1/27 - 12/31/27	\$16,468.00	\$ 197,615.96	3.00%	6.90%	\$ 34.23
1/1/28 - 12/31/28	\$16,962.04	\$ 203,544.44	3.00%	7.10%	\$ 35.25
1/1/29 - 12/31/29	\$17,470.90	\$ 209,650.78	3.00%	7.32%	\$ 36.31
1/1/30 - 12/31/30	\$17,995.03	\$ 215,940.30	3.00%	7.54%	\$ 37.40
1/1/31 - 12/31/31	\$18,534.88	\$ 222,418.51	3.00%	7.76%	\$ 38.52
1/1/32 - 12/31/32	\$19,090.92	\$ 229,091.06	3.00%	8.00%	\$ 39.68
1/1/33 - 12/31/33	\$19,663.65	\$ 235,963.80	3.00%	8.24%	\$ 40.87
1/1/34 - 12/31/34	\$20,253.56	\$ 243,042.71	3.00%	8.48%	\$ 42.09
1/1/35 - 12/31/35	\$20,861.17	\$ 250,333.99	3.00%	8.74%	\$ 43.36
1/1/36 - 12/31/36	\$21,487.00	\$ 257,844.01	3.00%	9.00%	\$ 44.66
1/1/37 - 12/31/37	\$22,131.61	\$ 265,579.33	3.00%	9.27%	\$ 46.00
1/1/38 - 12/31/38	\$22,795.56	\$ 273,546.71	3.00%	9.55%	\$ 47.38

Tenant Overview



AVANTI EQUINE VETERINARY PARTNERS, LLC (ALTANO GROUP)

is an equine veterinary practice network that provides management and operational strategy by investing resources in equine practices to help with forward-thinking growth. Unlike other companies, Avanti's sole focus is on the equine industry and working with equine veterinarians to tailor a plan to meet their goals while supporting their staff and clients. To learn more about Avanti, visit

https://altano-group.vet/

https://desertpinesequine.com/



In 2023, Altano Group acquired Avanti Equine Veterinary Partners, LLC as their entry to the US market. With around 1,933 employees and more than 77 locations across 10 countries, Altano is one of the world's leading operators of equine clinics. Altano North America's national network includes seven full-service hospitals, one imaging center and eight ambulatory practices.



PRIVATECOMPANY TYPE

2017YEAR FOUNDED

77+
OF CLINICS

1,933+# OF EMPLOYEES

DULMEN, GERMANY

HEADQUARTERS



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