## 1630 RED OAK STREET BUILD TO SUIT

### CONFIDENTIAL OFFERING MEMORANDUM





# 1630 RED OAK STREET BUILD TO SUIT

3410 W Leigh Street Richmond, VA 23230 | 703-663-6225

### **GRANT BATES**

Executive Managing Director 434-882-1176 grant.bates@nmrk.com

#### WYANT WHARTON

Associate 202.664.5925 wyant.wharton@nmrk.com

## NEWMARK

## TABLE OF CONTENTS

04

EXECUTIVE SUMMARY 05

PROPERTY SUMMARY 06

GEOGRAPHIC LOCATION 80

CENTRAL LOCATION 10

LOCATION OVERVIEW

# EXECUTIVE & PROPERTY SUMMARY



#### **Deal Highlights**

Newmark has been exclusively retained to lease 1630 Red Oak Street (the "Property") located in Harrisonburg, Virginia. This a unique opportunity. The property will consist of a 54,000 SF fully conditioned building and will have an adjacent parking area. It is situated along Virginia's Shenandoah Valley on approximately 5.15 acres of land. The surrounding includes various other manufacturing and distribution related businesses.





## **HIGHLIGHTS**

- ✓ Excellent access to I-81
- ✓ 7 loading docks, 1 drive-in
- ✓ Heavy Power

- ✓ Zoned Industrial
- ✓ Laydown yard/Trailer court

# LOCATION AND OVERVIEW

### **Access to Markets**

The Valley's geographic positioning allows businesses to reach a significant portion of the U.S. population within a day's drive. This access is key for industries requiring rapid distribution channels to major urban centers, including Washington D.C., Philadelphia, New York, and Atlanta.

## Workforce and Education

A strong local workforce supported by educational institutions, including 7 technical schools and 11 colleges/universities, fuels the industrial sector. Initiatives aimed at workforce development ensure a steady supply of skilled labor pertinent to various industries. Collaborations between the private sector and educational institutions foster specialized training programs that align with the needs of industries in the area.

## Affordable Cost of Doing Business

Compared to other regions in the Eastern U.S., the Shenandoah Valley often offers a more cost-effective environment for businesses. This includes competitive land and property prices, lower costs of living, and attractive incentives from both state and local governments aimed at fostering industrial growth.

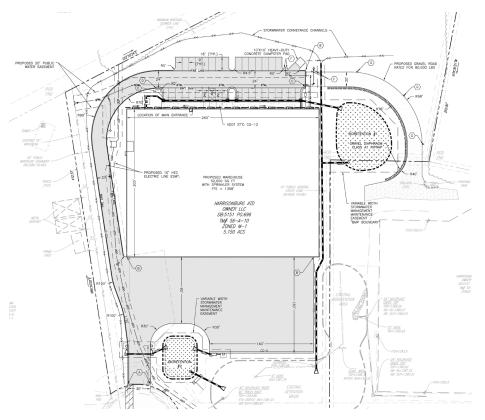
## **Quality of Life**

Besides logistical and economic benefits, the Shenandoah Valley is known for its natural beauty, recreational opportunities, and quality of life. This aspect can be instrumental in attracting and retaining top talent, a critical factor for businesses in today's competitive landscape.

## **Supportive Business Environment**

Virginia's business-friendly policies, combined with active economic development efforts in the Shenandoah Valley, create a supportive environment for industrial companies. The area offers various incentives such as tax credits, financing, and grants designed to aid the establishment and expansion of businesses.

These strategic advantages make the Shenandoah Valley an attractive location for industrial operations, offering a blend of logistic efficiency, market access, skilled labor, and a supportive economic environment that can drive business success.



#### LOCAL INDUSTRIAL USERS

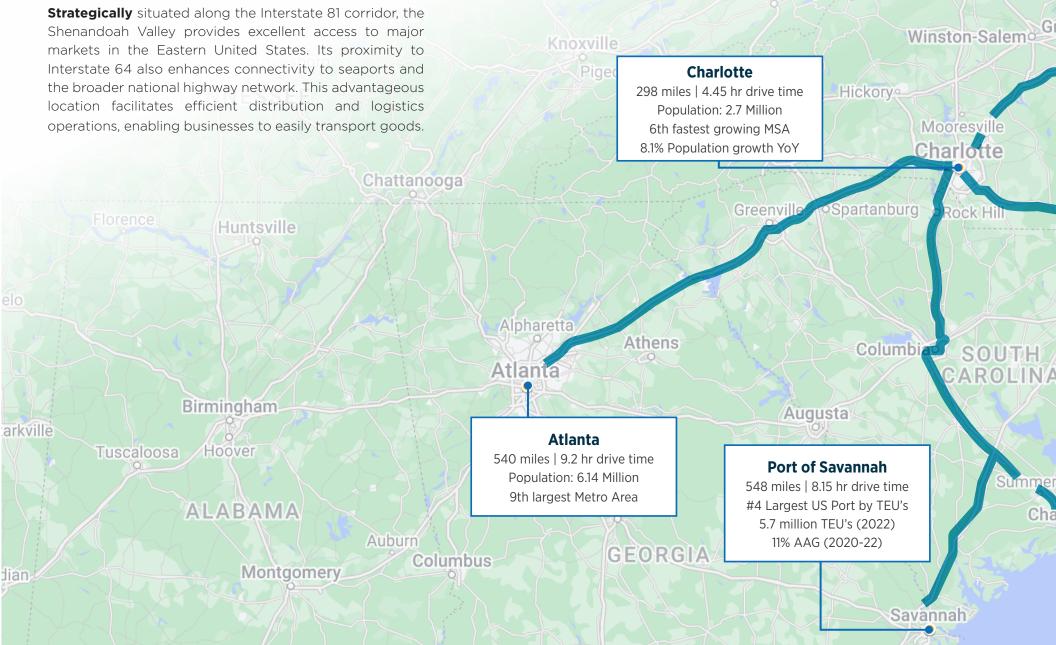
LC	OCAL INDUSTRIAL USERS	Ashburn	
1	Marshalls Distribution Center		ilver-
2	Interchange Group	Washingto	on. C
3	Merck		X
4	MillerCoors Distribution Center	1630 RED OAK STREET	lexar
5	Walmart DC 7045	HARRISONBURG, VIRGINIA	
6	Houff Transfer Inc		Fort V
7	Interchange Group		17º
8	Pactiv	Dale City	× /
9	Daikin Applied Staunton	81 5 95 6	EZ
10	AAF McQuay		
11	Graphic Packaging International		
12	Shamrock Farms	9 10 Harrischburg	1
13	Best Buy Distribution	Bri 2 3	5
14	Fed Ex	11 12 Bri 1 2 3 4 Fredericksburg	-
15	Fisher Auto Parts (Non-retail)		1.5
16	UPS Customer Center		
17	CHO1 - Amazon Fulfilment Center		
18	Berry Global		An
19	Interchange Group	17 16 aynesboro 18 19 that 20 quille	K
20	Innovative Refrigeration Systems	Unal 30 Sville	
21	Northrop Grumman		
22	McKee Foods Corporation and Affiliates	64	
23	Target Distribution Center	24 22 23 95	
24	Hollister Incorporated		
25	Hershey Chocolate of Virginia		
26	Nibco		5
27	PlyGem	33 VIRGINIA 95	
28	Euro-Composites Corporation		
29	Klockner Pentaplast	15 Tuckahoe 295	3
30	Northrop Grumman Corporation	Richmond	
31	TE Connectivity		
32	RIDGID Products	Lynchburg	
33	California Sidecar / Escapade Trailer Inc.	Chester	
34	MicroAire Surgical Instruments		~

1630 RED OAK STREET 7

# CENTRAL LOCATION TO MAJOR CITIES AND PORTS

Kingsport

Johnson City









# SERVED BY TWO OF THE NATION'S LARGEST RAILROADS

The region is predominantly served by CSX and Norfolk Southern rail with 3,000+ miles of track. The extensive rail system supported by two Class I railroads synergistically supports the other facets of the region's excellent freight distribution infrastructure, including two major international ports, multiple intermodal transportation hubs and the broad interstate network.

### **2ND DENSEST INTERSTATE SYSTEM**

The region is served by an extensive network of well-maintained and efficient interstates including I-81, I-95, I-64, I-77 and I-85. The connectivity and density of these north/south and east/west freight highways make local to international distribution highly efficient. Several key highlights include:

## **2X TOP 25**

VA HAS TWO OF THE TOP 25 DOMESTIC INTERSTATE FREIGHT CORRIDORS

O 2X TOP 25
WITH MAJOR PORT AND RAIL

\$497 B IN GOODS ARE SHIPPED TO/FROM VA ANNUALLY

STATEWIDE TRUCK

TRAFFIC IS HANDLED BY I-81

INTERSTATE HIGHWAY

RAILWAY SERVICE

PORT OF VIRGINIA

## LOGISTICS INFRASTRUCTURE TRIFECTA

The ports of Virginia and Baltimore are major catalysts for economic and industrial real estate growth in the Mid-Atlantic.

#### THE PORT OF VIRGINIA

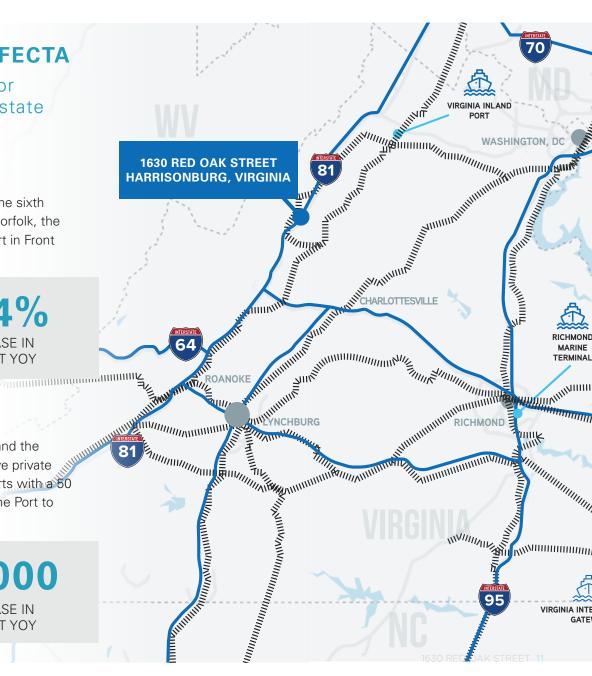
The Port of Virginia is the third-largest port on the East Coast and the sixth largest in the country. It is comprised of four coastal terminals in Norfolk, the Richmond Marine Terminal in Richmond, and the Virginia Inland Port in Front Royal (60 miles west of D.C.).

**3RD** LARGEST PORT ON EAST COAST **3.2M** TEU'S YTD 2021 124% INCREASE IN FREIGHT YOY

#### THE PORT OF BALTIMORE

The Port of Baltimore is the 13th largest port in the United States and the closest to the Midwest Region. Comprised of five public and twelve private terminals, the Port of Baltimore is one of only four Eastern U.S. ports with a 50 foot shipping channel and two 50 foot container berths, allowing the Port to accommodate some of the largest cargo ships in the world

**13TH** LARGEST PORT ON EAST COAST 50+ TEU'S YTD 2021 15,000 INCREASE IN FREIGHT YOY



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