



Large Scale Industrial Facility
For Sale or Lease | Missoula, Montana Rail Served Industrial Building on ±11.4 acres Near I-90

8941 & 8973 BONNER MILL ROAD

**Bonner, Montana** 

±191,956 SF | ±11.41 acres

Exclusively listed by:

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## **Opportunity Overview**

SterlingCRE Advisors is pleased to present 8941 & 8973 Bonner Mill Road for sale or lease. These three buildings on a ±11.41-acre condo parcel are ideal for value-add investors or owner-occupiers. The property is zoned Missoula County ICH, allowing for the highest industrial use intensity.

The Bonner area supports a wide range of businesses, including manufacturing, distribution, film production, and recreation. Located less than 10 minutes from downtown Missoula via I-90, the property is central to a large labor and consumer pool. It also possesses a rail spur to the BNSF line immediately south of the property.

Spread across ±11.41 acres, there is room for outdoor storage, truck circulation, and employee parking. Excess yard space is difficult to find near Missoula.

Three (3) buildings are available for sale or lease and could be easily converted into multitenant spaces by a buyer. Each building has grade-level loading, and several spaces are fully sprinkled. A spacious second-floor office is also available. The buildings are easily adapted to a wide range of uses and could support manufacturing, distribution, sports leagues, and more.

This is a rare opportunity to acquire a large footprint of quality industrial space in a prime location in a fast-growing market.

#### **Interactive Links**







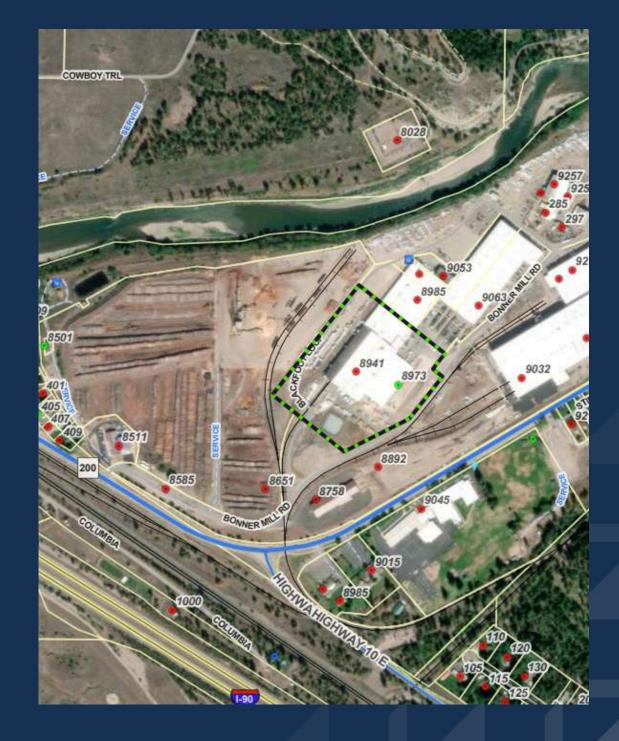
Address	8941 & 8973 Bonner Mill Road		
Purchase Price	\$13,750,000		
Lease Rate	\$6.00/SF NNN		
Property Type	Industrial		
Total Acreage	Acreage: ±11.41 Acres		
Building Size	±191,956 Across Three (3) Buildings		

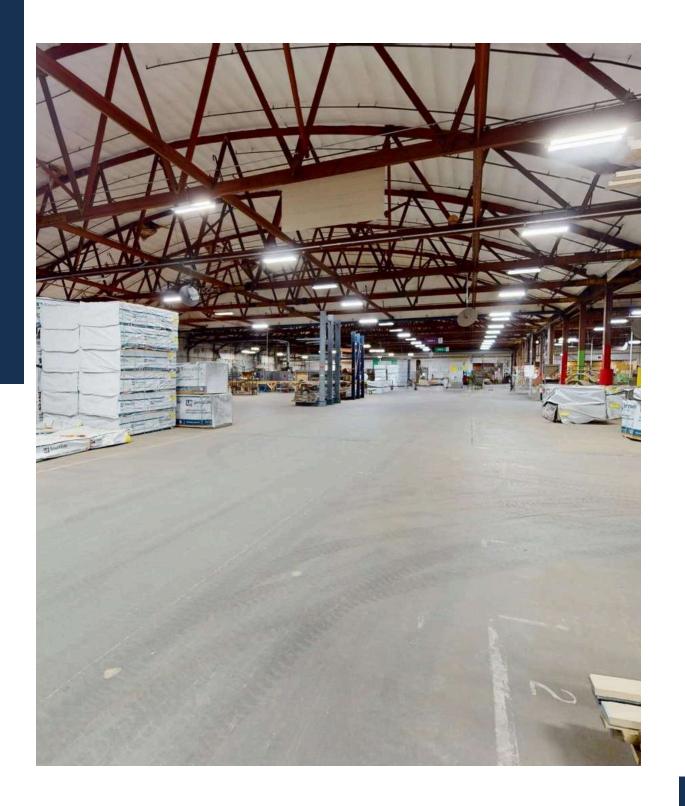
**Opportunity Overview** 

## 8941 & 8973 Bonner Mill Road

\$13,750,000 | \$6.00/SF NNN

Building SF	±191,956 Across Three (3) Buildings		
Geocode	04-2201-21-4-01-01-7001		
Year Built/Renovated	1972 (2011), 2018, 2022		
Zoning	Missoula County ICH		
Access	Access via Bonner Mill Road		
Services	On-site well & septic		
Taxes	\$123,972.90 (2025)		
Parking	On-site Surface		
Traffic Count	±6,578 AADT on Highway 200		
Interstate Proximity	±3 minute drive to I-90		







Located less than a three (3) minute drive from the I-90 Interchange with 200 East; ten (10) minutes from downtown Missoula



Equipped with multiple grade level loading doors, 3ph 480V power, offices and restrooms



Rail spur access to the site from BNSF line



Spacious lot provides room for staff parking, truck circulation and outdoor storage.



Rare Missoula County ICH Zoning, permitting a wide variety of light & heavy industrial uses



<b>Building Number</b>	1	<b>2A</b>	2B	2C
Building SF	±32,000 SF	±34,404 SF	±86,400 SF	±39,152 SF
Loading	Two (2) Grade Level Doors	Four (4) Grade Level Doors	Four (4) Grade Level Doors	One (1) Grade Level Door
Clear Height	±20'	±17'	±22'	±18'
Heated	Yes	Yes	Yes	Yes
Restrooms	No	No	Yes	Yes
Year Built	2022	2018	1972/2011	1972/2011
Notes	Standalone	Sprinklered, Connects to 2B	Sprinklered, Connects to 2A & 2C	Sprinklered, Office is ±3,144 SF, Connects to 2B



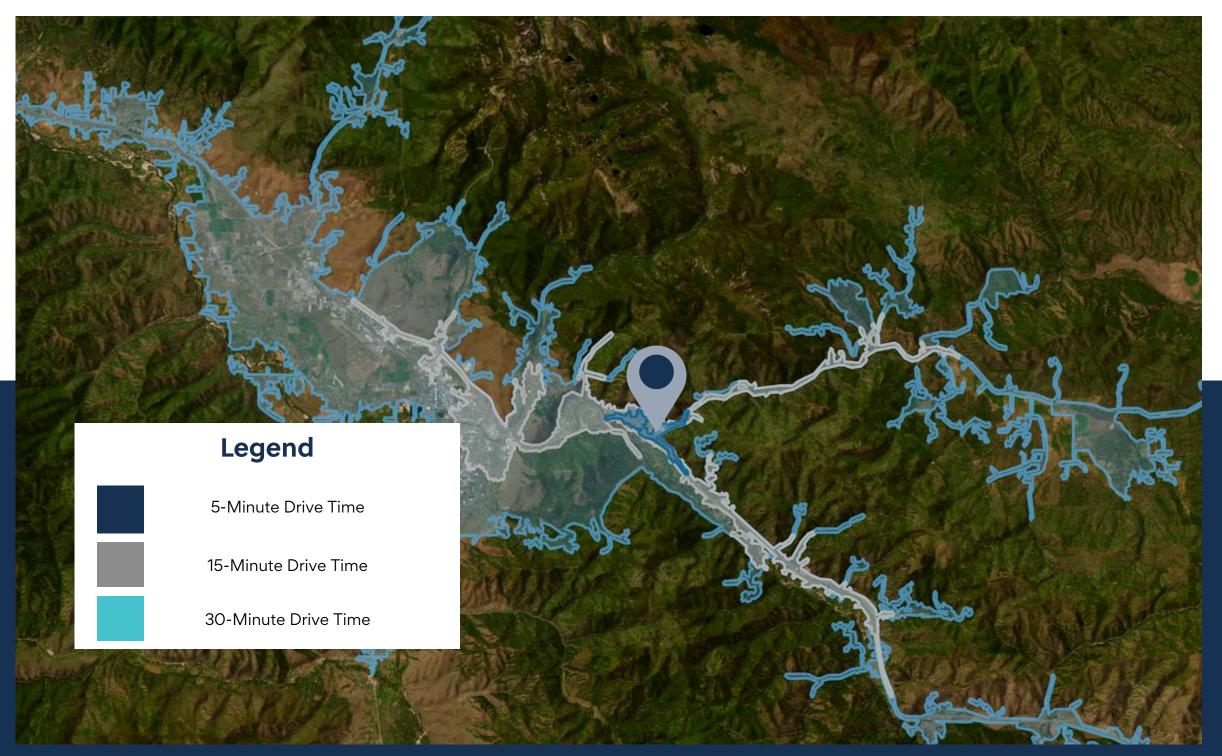




Regional Map



**Locator Map** 



Drive Time Map

15 minutes

HOUSING STATS

15 minutes

15 minutes

31,450

Population



Median Age



Average Household Size

\$489,286

Median Home Value



\$8,357

Average Spent on Mortgage & Basics



Median Contract Rent

\$58,129

Median Household Income

6,101

2023 Owner Occupied

Housing Units (Esri)

8,411

2023 Renter Occupied Housing Units (Esri)

2024 Households by income (Esri)

The largest group: \$75,000 - \$99,999 (17.5%)

ndicator A	Value	Diff	
<\$15,000	10.2%	+3.0%	
\$15,000 - \$24,999	9.4%	+2.5%	
\$25,000 - \$34,999	8.0%	+1.4%	
\$35,000 - \$49,999	15.6%	+0.5%	
\$50,000 - \$74,999	16.5%	+1.0%	
\$75,000 - \$99,999	17.5%	+0.7%	
\$100,000 - \$149,999	10.7%	-5.4%	
\$150,000 - \$199,999	5.1%	-1.7%	
\$200,000+	7.0%	-2.0%	

BUSINESS





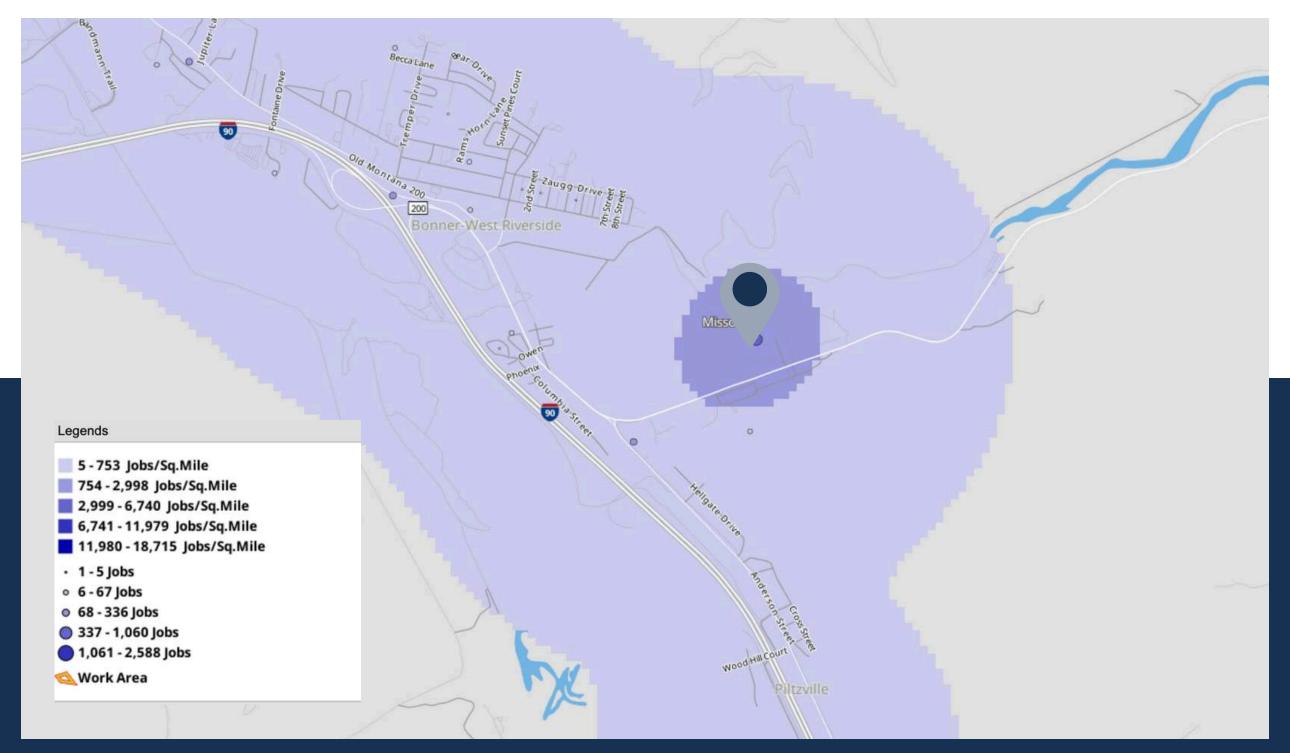
2,255 **Total Businesses** 



25,418 Total Employees

Bars show deviation from Missoula County

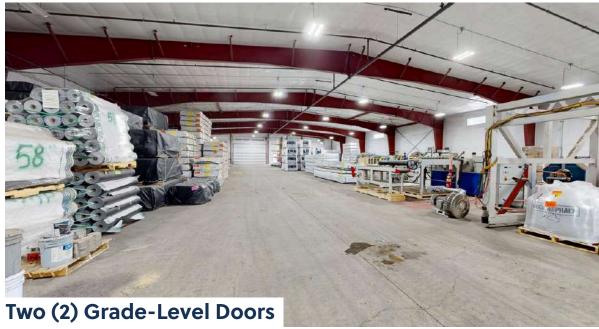
Variables	5 minutes	15 minutes	30 minutes	Variables	5 minutes	15 minutes	30 minutes
2022 Total Population	995	31,450	104,864	2022 Per Capita Income	\$32,544	\$39,033	\$41,480
2022 Household Population	995	29,605	101,844	2022 Median Household Income	\$69,566	\$58,129	\$69,398
2022 Family Population	698	17,131	69,808	2022 Average Household Income	\$81,901	\$84,834	\$94,824
2027 Total Population	993	32,222	109,000	2027 Per Capita Income	\$39,125	\$46,365	\$49,705
2027 Household Population	993	30,377	105,981	2027 Median Household Income	\$79,246	\$70,149	\$81,673
2027 Family Population	691	17,454	72,346	2027 Average Household Income	\$97,614	\$99,818	\$112,676



Area Employment Heat Map





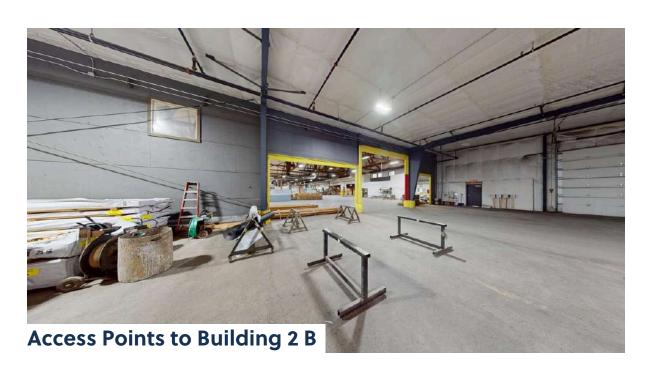










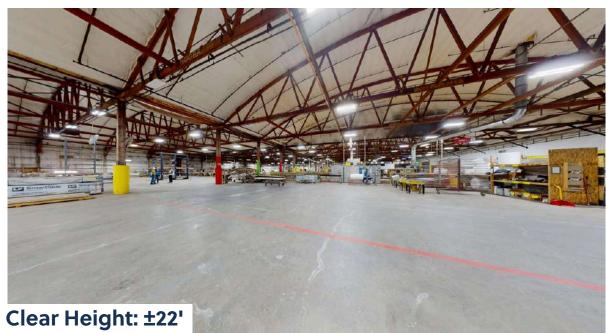


















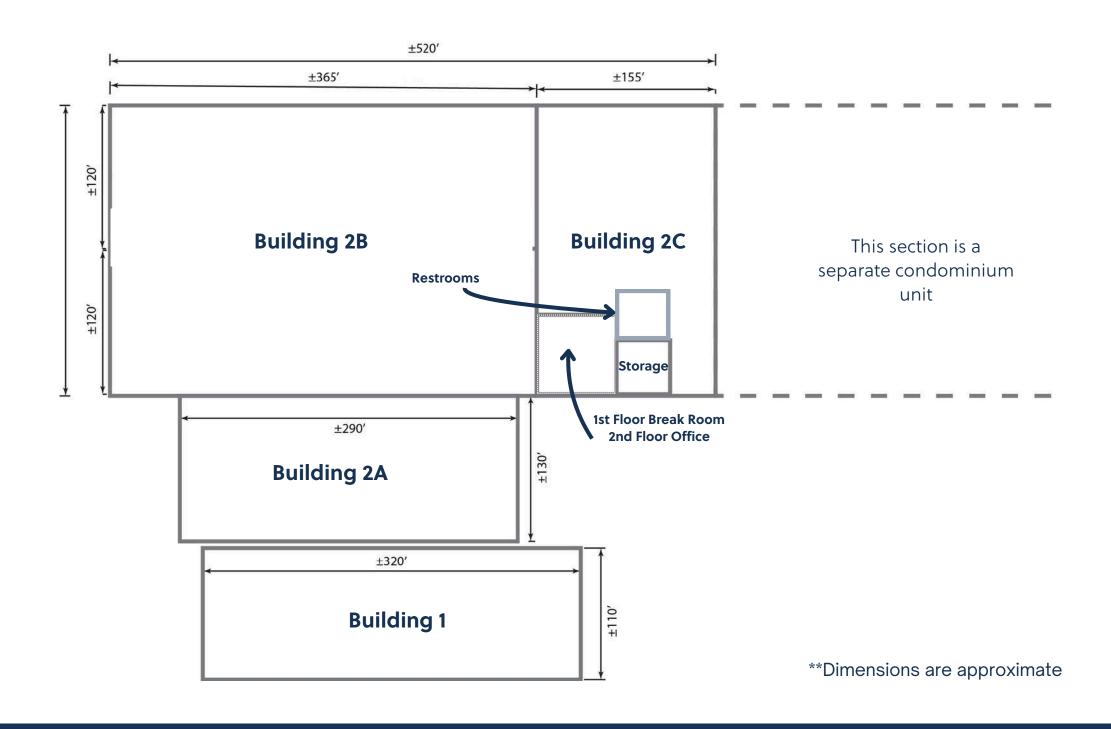




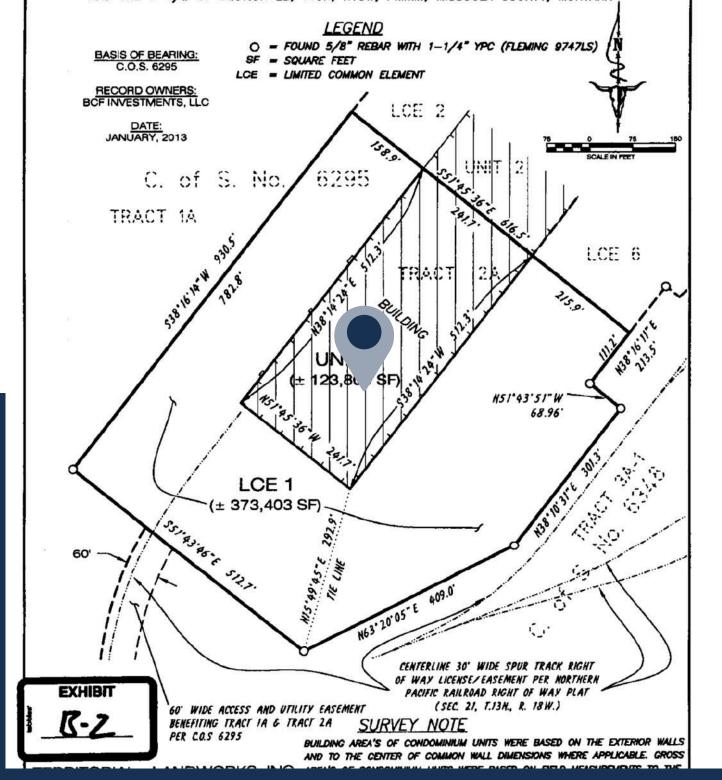








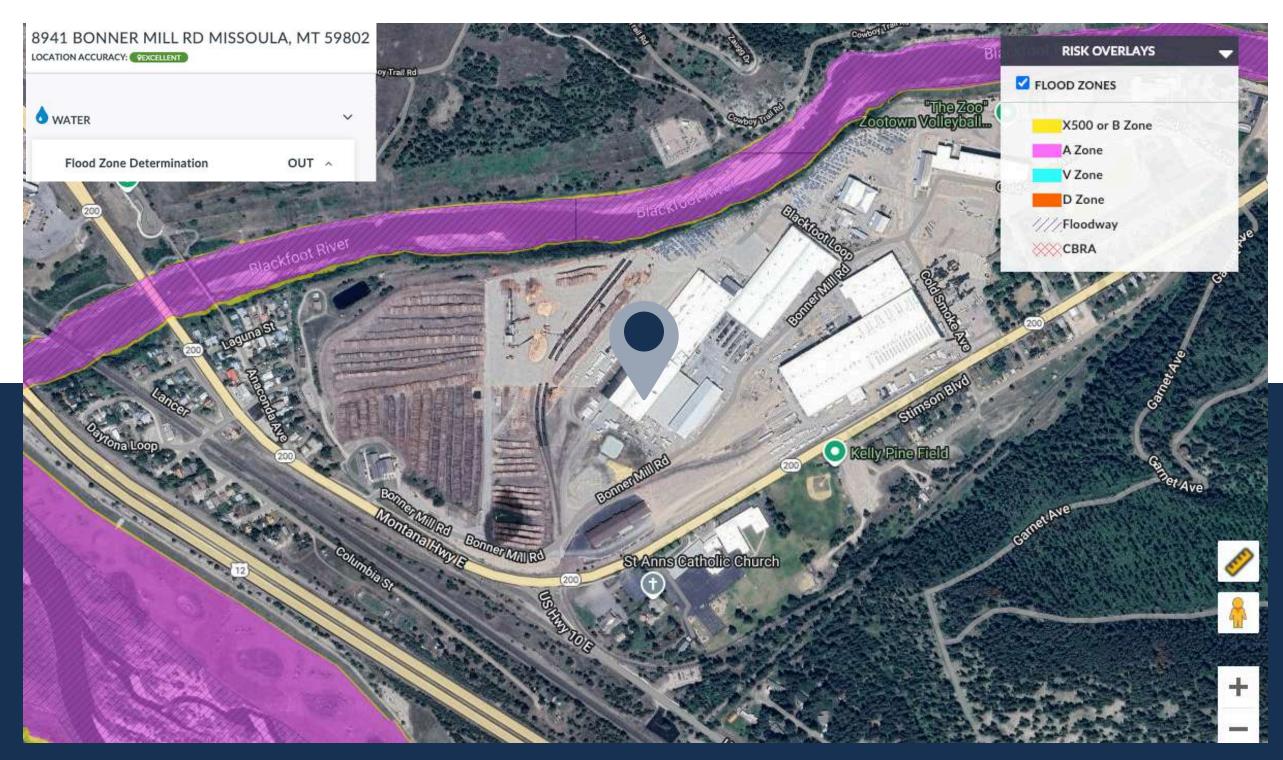
BASIS OF BEARING: BONNER MILL SITE INDUSTRIAL PARK C.O.S. 6295 RECORD OWNERS: A SIX (6) UNIT CONDOMINIUM PLAT OF TRACT 2A, CERTIFICATE OF SURVEY 6295, BCF INVESTMENTS, LLC LCE 5 LOCATED IN THE E 1/2 OF SECTION 21 AND THE W 1/2 OF DATE; JANUARY, 2013 UNIT 4 (± 14,464 SF) SECTION 22, T13N, R18W, P.M.M., MISSOULA COUNTY, MONTANA ± 6,521 SF LIME TABLE (± 13,749 SF) LENGTH DIRECTION NS1" 45" 36"W 241.7 LCE 3 \$16.T M38" 14" 24"E (± 6,543 SF) \$51" 45" 36"E 13 145.4" TRACT 1A 16.1" M38" IA" 24"E LCE 2 \$51" 45" 36"E LS 202' (± 31,492 SF) 47.0 138" N. 24"E C. of S. No. 163.3" 551" 45" 36"E 421.1" 138" IN 24"E 300.0 551" 45" 36"E LIO 100.3" 538" N. 24"W 60.0 MS1. 45. 36"W 1/2 460.2" 538. 14. 54.M TRACT 3A-1 239.4" M51" 45" 36"W C. of S. No. 6348 739.8 538" /4" 24"W N51'43'51"W **LEGEND** 69.0 O = FOUND 5/8" REBAR WITH 1-1/4" YPC (FLEMING 9747LS) LCE 1 SF = SOUARE FEET 60. WIDE ACCESS AND UTILITY LOE - LIMITED COMMON ELEMENT EASEMENT BENEFITING TRACT IN 6 (± 373,403 SF) TRACT 2A, PER COS. 6295 SURVEY NOTE BUILDING AREA'S OF CONDOMINIUM UNITS WERE BASED ON THE EXTERIOR WALLS AND TO THE CENTER OF COMMON WALL DIMENSIONS WHERE APPLICABLE GROSS AREA'S OF CONDOMINUM UNITS WERE BASED ON FIELD MEASUREMENTS TO THE HUNDREDTH OF A FOOT (0.01"). THE DIMENSIONS SHOWN HEREON ARE CENTERLINE 30' WIDE SPUR TRACK RIGHT ROUNDED TO THE TENTH OF A FOOT (0.1") AND DO NOT MATCH RECORD. OF WAY LICENSE/EASEMENT PER MORTHERN PACIFIC RAILROAD RIGHT OF WAY PLAT TERRITORIAL - LANDWORKS, INC. (SEC. 21. T.13M. R. 18W.) P.O. BOX 3851 MISSOULA, MONTANA 59806 (406)721-0142 TAL ACTIVE FILES/2011 PROJECTS/2896-BPD BONNER MILL SUBDIVISION/DWG/CONDO PLAT 2896.DWG



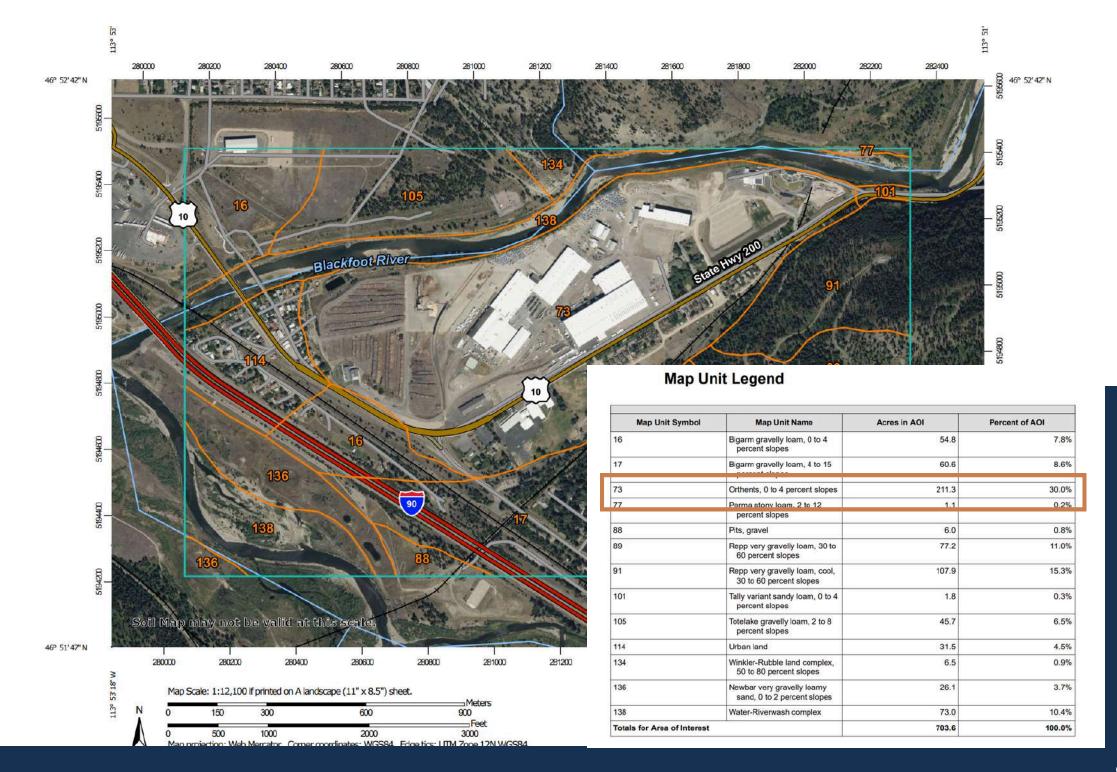
**EXHIBIT C** 

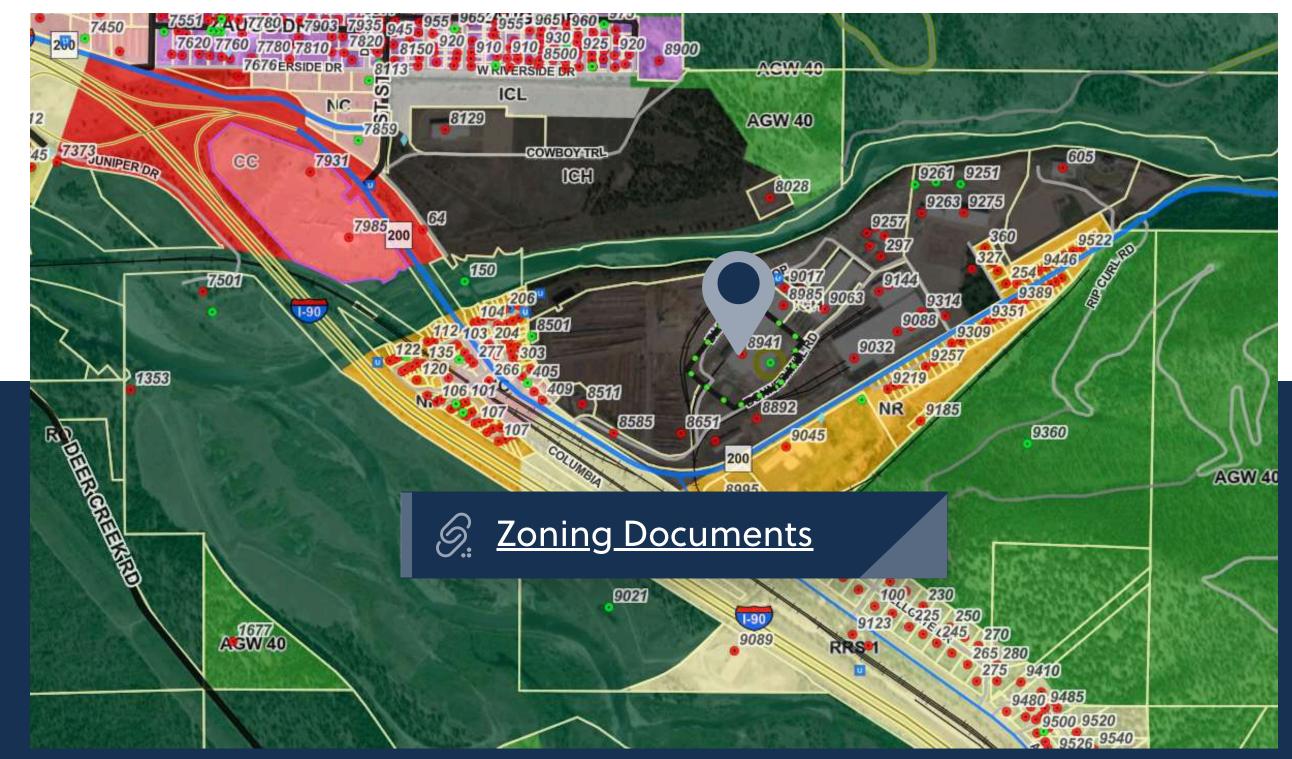
# SIZE, PERCENT OWNERSHIP OF THE GENERAL COMMON ELEMENTS, AND UNIT VOTING POWER

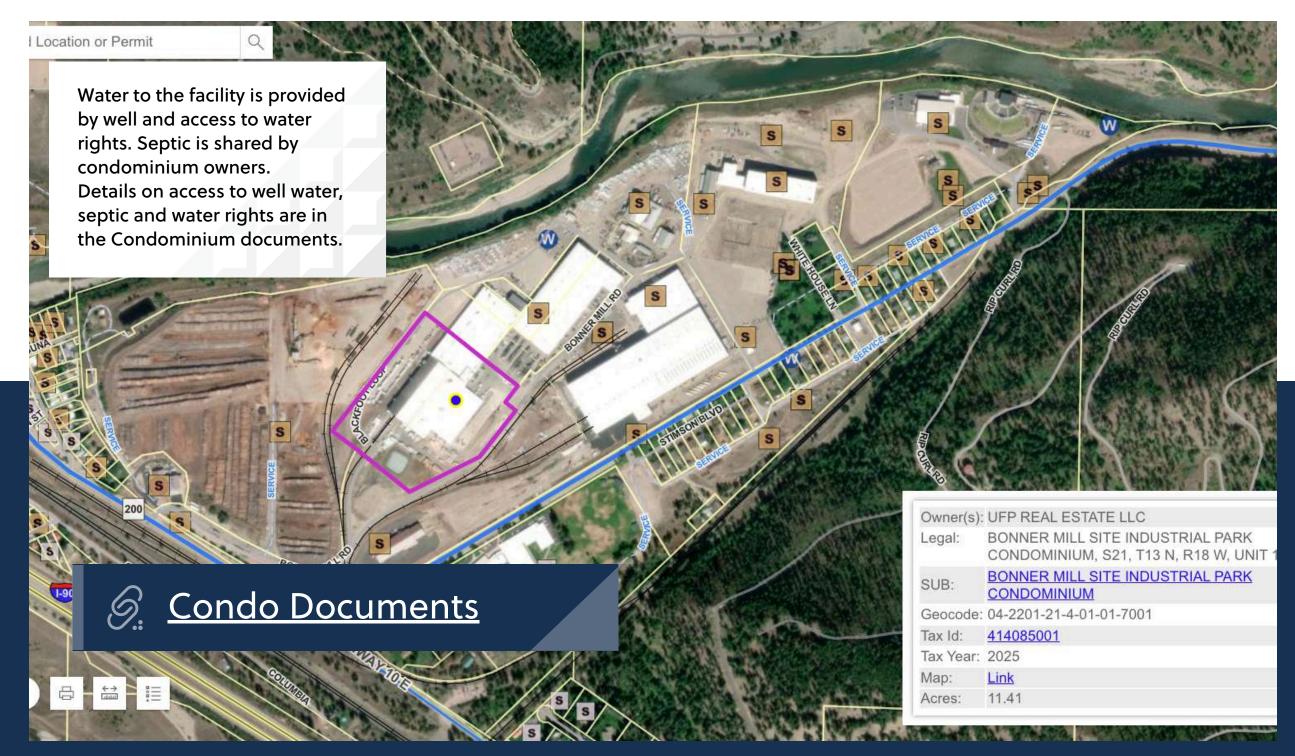
Unit No.	Size of Unit	Percent Ownership of the General Common Elements of the Project	General Common Elements of
	123,800 square feet (88,936 SW Building, 34,864 Middle Building)	35.9 %	100 percent (Southwest Building) 32.1 percent (Middle Building)
2	50,245 square feet	14.6 %	46.3 percent (Middle Building)
3	23,460 square feet	6.8 %	21.6 percent (Middle Building)
4	6,521 square feet	1.9 %	100 percent (Shop Building)
5	67,356 square feet	19.6 % 47.9 percent (Northeast Bu	
6	73,146 square feet	21.2 %	52.1 percent (Northeast Building)
Total	344,528 square feet	100.0 %	e e



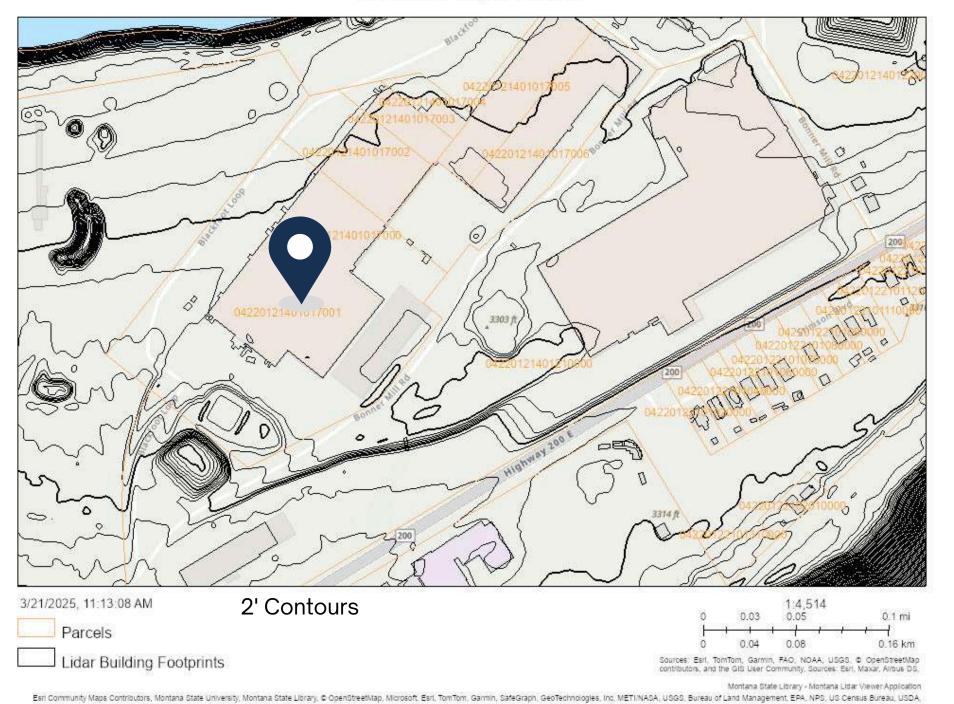
Flood Plain







### Montana Lidar Viewer





## Missoula Air Service

Missoula International Airport offers direct flights to major cities on the west coast and midwest.

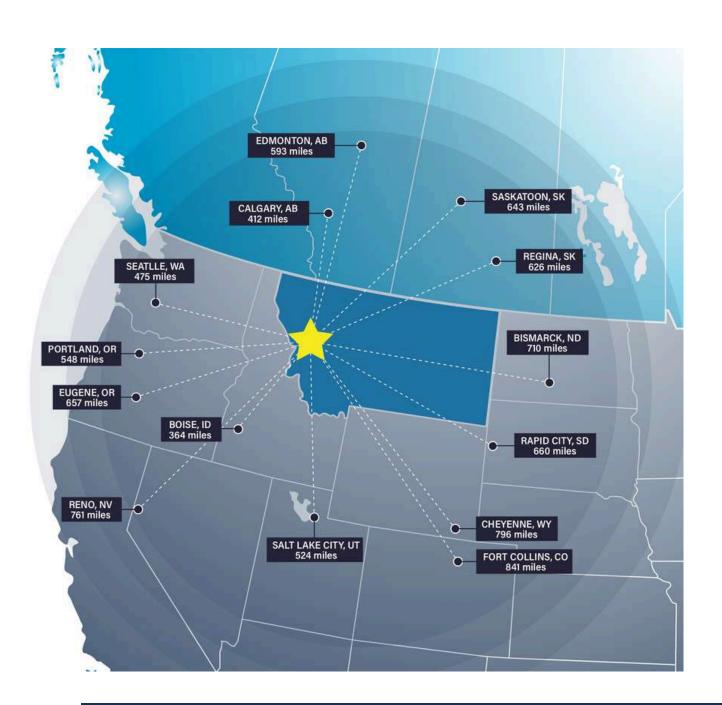


## Missoula Access

Missoula offers strategic proximity to major cities in the Pacific Northwest, Midwest, and Canada.

Missoula is within a day's truck drive of cities across the Northwest, including major Canadian metros. Easy access to Interstate 90 and US Highway 93 means Montana's major cities including Billings, Bozeman, Butte, Helena, Great Falls, Kalispell and Missoula are within a half day's drive.

Access to rail and the Missoula International Airport round out the city's access to a multimodal transportation network.



## **Top Employers**

**University of Montana** 

3,000+ employees

**Missoula County Public Schools** 

390+ employees

St. Patrick Hospital

1,000+ employees

**Montana Rail Link** 

1,000+ employees

**Community Medical Center** 

1000+ employees

**Missoula County** 

500+ employees

City of Missoula

500+ employees

**Allegiance Benefits** 

500+ employees

**Noteworthy** 









**Pathlabs** 

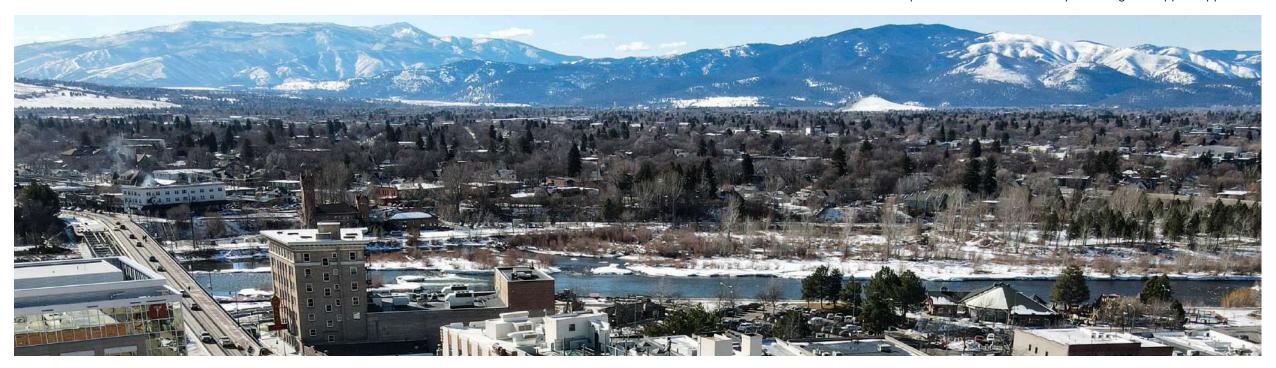


Cognizant





Source: Montana Department of Labor & Industry | Imi.mt.gov & Zippia | zippia.com





#### **#2 Best Places to Live in the American West**

Sunset Magazine

#### **Top 10 Medium Cities for the Arts**

2023 Southern Methodist University

## University of Montana Top Tier R1 Designation

This designation, based on high research and innovation spending, held by only 3.7% of US Universities, attracts top-tier faculty and students

#### **#9 Best Performing US City**

The Milken Institute- Smaller Metros under 275,000 Residents

## #4 Best Small Cities in America to Start a Business

Verizon Wireless

#### **#10 Best Small Metros to Launch a Business**

**CNN Money** 

#### #6 Best Cities for Fishing

Rent.com

#### **#1 City for Yoga**

Apartment Guide

#### **#1 Most Fun City for Young People**

**Smart Assets** 



#### 12.5% Population Growth - 2012-2022

Missoula ranks among highest net migration cities is US

#### **Median Age 34 Years Old**

The median age in the US is 39

#### 58.8% Degreed

Associates degree or higher, 18.7% have a graduate level degree

#### 24.7% High Income Households

Incomes over \$100,000 a year

53.4% Renters

#### **Top 5 Occupations**

Office & Admin Support, Food Service, Sales, Transportation

#### 16 Minutes

Average Commute Time

#### **15.6% Multimodal Commuters**

Walk or bike to work

#### 81 Hours Saved

81 hours saved in commute yearly over national average

#### **14 Non-Stop Air Destinations**

With a recently upgraded terminal at the Missoula International Airport

#### **62 Miles**

Of bike lanes with a Gold rating from the League of American Bicyclists

#### 12 Routes

Provided by a bus network across the City of Missoula

#### 11 EV Charge Stations

Available to the public across Missoula



#### **Designated as a Tech Hub**

Western Montana was one of 30 applicants out of 200 designated as a Tech Hub by the federal government and now eligible for millions of dollars in funding for research in smart, autonomous and remote sensing technologies.

#### **Diversity Among Top Employers**

University of Montana (education), Providence Health Services/St. Patrick's Hospital (medical), Community Medical Center (medical), Montana Rail Link (transportation), Neptune Aviation (aviation services)

#### **High Labor Participation**

Missoula consistently offers one of the highest labor force participation rates in the country.

#### **Expanding Industries**

Missoula has seen major growth in construction, professional, scientific, and manufacturing businesses over the past decade.

#### **Growing Number of Technology Companies**

Cognizant, onX, Submittable, and Lumenad are some leading tech firms in Missoula



# Brokerage Advisors



MATT MELLOTT, CCIM | SIOR
Commercial Real Estate Advisor

Matt delivers results for his clients through superior market knowledge, data analysis and effective negotiating. His areas of expertise include property income and expense analysis, cash flow valuations and lease structuring for office and multifamily investments.



CLAIRE MATTEN, CCIM | SIOR
Commercial Real Estate Advisor

Claire has a long record of successfully guiding local, national, and multi-national clients with their commercial real estate acquisitions, lease obligations, asset reposition and dispositions. Claire specializes in industrial investment, commercial office, and self-storage properties.



RYAN SPRINGER, CCIM
Commercial Real Estate Advisor

Ryan Springer spent several years in the Marines, then transitioned to supply chain management roles around the Pacific Northwest. The complex world of commercial real estate was a natural step for Ryan as he returned to his hometown of Bozeman, Montana, where he has managed transactions for 15+ years.

## **Brokerage Advisors**



CONNOR MCMAHON
Commercial Real Estate Advisor

Connor McMahon specializes in retail transactions, market penetration strategies, and complex lease negotiations. With a transaction volume exceeding \$150 million, Connor has successfully represented a diverse range of clients, from small businesses to Fortune 500 companies.



DYLAN HARRINGTON
Commercial Real Estate Advisor
& Transaction Coordinator

Dylan sees something different than most people when he tours a commercial building: he's thinking about the nuts, bolts, and guts of the space. With this wealth of knowledge, Dylan adds substantial value to every Sterling project.



CASEY ROSE, CCIM
Commercial Real Estate Advisor

A team captain at Rutgers University, a national champion in big-mountain skiing, and a commercial real estate specialist: Casey Rose is a well-rounded and dedicated member of the SterlingCRE Advisors team with a background in multifamily investment.



JOE TREDIK
Leasing Specialist

Joe brings a personal understanding of the local market, its trends, and its unique opportunities to the Sterling Team. He leverages his accounting background and leasing experience to provide clients with detailed financial analysis and strategic insights that enable clients to make well informed leasing decisions.

## **Operations & Data Team**



**CARLY CHENOWETH Transaction Coordinator** 

Carly brings an affinity for details, organizational skills and a passion for real estate to the team. After spending several years in the busy world of residential real estate, she knows how to get the most complex deals to closing. Her goal is to make the process effortless for buyers and sellers



JUDY POWELL
Director of Accounting & Finance

Judy manages accounting for all transactions and is a stickler for details. With extensive public and private experience, she is adept at adhering to rigorous compliance and reporting standards. Judy also has experience in development financing.



**SARA TOWNSLEY Research Director** 

Sara manages the extensive library of real estate data that provides the Sterling team accurate and up to date information on transactions and sales. Her attention to detail and organization allows for efficient valuations and pricing guidance. Sara is also the first to know about new developments and businesses in the community.

## **Marketing Team**



MAGGIE COLLISTER
Marketing & Project Analyst

With a background in real estate development and graphic design, Maggie creates punchy and compelling marketing pieces for listings. Her understanding of real estate and economic trends and data create strong selling points for properties in Montana's growing markets.



JESSICA BALDWIN
Brand Marketing & PR Director

Jessica enhances property visibility through strategic marketing in print, digital, and PR. Drawing on her background in brand building and online lead generation, she effectively positions properties to attract the right audience, maximizing their market presence and investment potential.

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Limiting ConditionsStudy outcomes are based on our analysis of the information available to us from our researchas of the date of report creation. As such, we assume the client has offered correct and reliable information. Further, we assume the client has informed us about any issues that would affect project feasibility. The study is based on current and expected trends of the economy and realestate market. However, economic conditions change, as do real estate markets. As such, weinsist that clients continuously track the economy and real estate market. We strongly encourage clients to revisit findings from the study continuously and to revisit key projectsssumptions periodically to ensure they are still justified. Given the changing marketconditions and potential for shifting consumer preferences, projected and actual results willlikely differ. Market conditions and projections frequently are different than expected. We donot express any form of assurance on the achievability of any pricing or absorption estimates of reasonableness of the underlying assumptions. The study assumes "normal" real estatemarket conditions and not conditions of an "up" or "down" market. Economic, employment, population & household growth and consumer confidence are assumed to occur more or lessin accordance with current expectations. There are no assurances about the ability to secureneeded project entitlements; in the cost of development or construction; in tax laws that favoror disfavor real estate markets; or in the availability and/or cost of capital and mortgagefinancing for real estate developers, owners and buyers. If any major change in marketconditions occurs, this study analysis should be updated, with the conclusions and recommendations summarized herein reviewed and reevaluated. We have no responsibility toupdate our analysis for events and circumstances occurring after the date of our report. Clients are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this development.

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