

Marcus & Millichap

Real Estate Investment Brokerage Company

EXCLUSIVE LISTING





43-10 21ST STREET

LONG ISLAND CITY, NY 11101

Prime 2 Story Flex Building in LIC

Unmatched Proximity to Manhattan. Tremendous Growth Potential.

Туре



PRICE

BUILDING SALE

\$16,950,000

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Property Overview

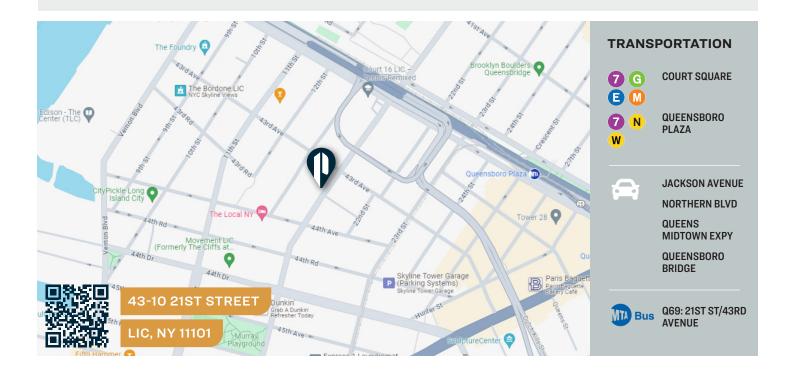
Marcus & Millichap and Pinnacle Realty are exclusively co-listing the sale of 43-10 21st Street, a prime industrial property located at the southwest corner of 21st Street and 43rd Avenue in Long Island City, NY. This property is built on a 22,800 square foot corner lot with a two-story, 40,400 square foot building built in 1931. The building features dimensions of 95 x 240 feet, 13.5-foot ceilings with strong mushroom columns, a freight elevator, car parking and 10,000 square feet of vacant tenant space.

The location offers ease of access for shopping with roll-up gates on both 21st Street and 43rd Avenue, and the property runs along these two-way streets. Additionally, there is a sign on the roof for personal business branding. Located just south of the 59th Street Bridge, the property provides easy access to Manhattan, Queens, and the Brooklyn via the Brooklyn Queens Expressway. It is also near booming residential development, making it ideal for potential retail conversion on the ground floor. The property is in the current study area for rezoning for high FAR, and the current tenants cycle out between 2026 and 2027.

Investment Overview

- **Size:** 22,800 square foot lot, 40,400 square foot building
- **Zoning:** M1-4, within the current study area for rezoning for high FAR or possible residential zoning.
- **Building:** Two-story, built in 1931, dimensions 95 x 240 feet, 13.5-foot ceilings with strong mushroom columns
- Features: Corner lot, 4 spaces of 10,000 square feet each of tenant space, freight elevator, disable person lift, roof sign for branding

- Access: Roll-up gates on 21st Street and 43rd Avenue for easy loading
- Lease: Tenants cycle out between 2026 and 2027, potential for retail conversion on the ground floor
- Location: Long Island City, near 59th Street Bridge, easy access to Manhattan, Queens, and Brooklyn Queens Expressway, close to booming residential towers
- **Parking:** Small parking lot that can accommodate 5 cars

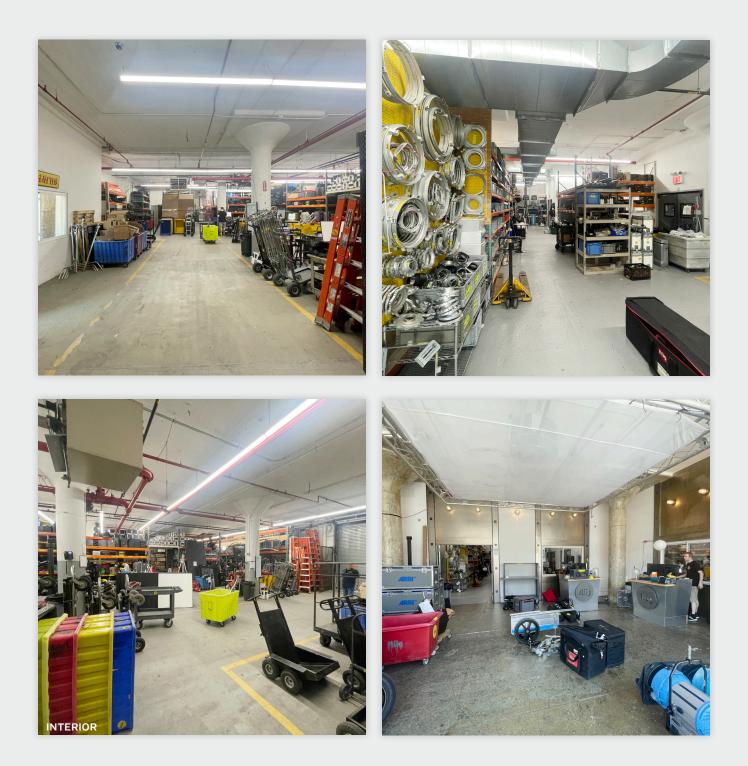






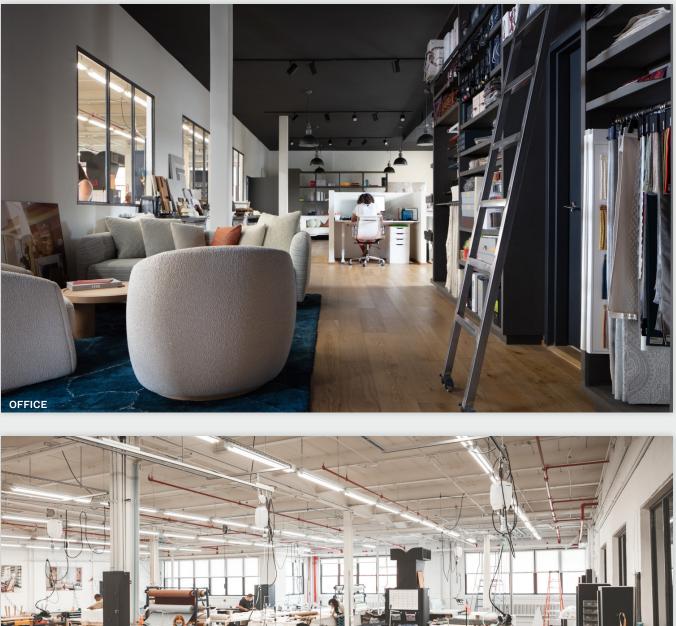
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| UNIT | STATUS | SIZE PSF | CURRENT MONTHLY RENT | PRICE PSF | YEAR 1 | PRICE PSF |
|--------------------|------------------------|-------------|----------------------------|--------------|-------------|--------------|
| Tenant 1 | Owner Occupied | 10,000 | \$17,500.00 | \$21.00 | \$18,025.00 | \$21.63 |
| Tenant 2 | Expires 01/31/ 2027 | 10,000 | \$16,665.33 | \$20.00 | \$17,165.29 | \$20.60 |
| Tenant 3 | Expires 10/ 2027 | 10,000 | \$18,045.11 | \$21.65 | \$18,586.46 | \$22.30 |
| Tenant 4 | Expires 01/31/ 2027 | 10,000 | \$21,470.56 | \$25.76 | \$22,114.68 | \$26.54 |
| Billboard | | | \$2,500.00 | | \$2,575.00 | |
| Monthly Revenue | | | | \$76,181 | \$78,466 | |
| Annual Revenue | | | | \$914,172 | \$941,597 | |



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OPERATING STATEMENT

| CASH FLOW | CURRENT | PSF | % EGI | YEAR 1 | PSF | % EGI |
|----------------------------|---------------|---------|-------|---------------|---------|-------|
| INCOME | | | | | | |
| Gross Potential Income | \$914,172.0 | \$22.6 | | \$941,597.2 | \$23.3 | |
| Expense Reimbursement | \$56,483.0 | \$1.4 | | \$56,483.0 | \$1.4 | |
| Vacancy & (Collections | 0% - | - | | - | - | |
| Gross Effective Income | \$970,655.0 | \$24.0 | | \$998,080.2 | \$24.7 | |
| EXPENSES | | | | | | |
| Real Estate Taxes | (\$146,726.2) | (\$3.6) | | (\$146,726.2) | (\$3.6) | |
| Fuel (Oil) | (\$20,200.0) | (\$0.5) | | (\$20,200.0) | (\$0.5) | |
| Water and Sewer | (\$8,000.0) | (\$0.2) | | (\$8,000.0) | (\$0.2) | |
| Insurance | (\$40,000.0) | (\$1.0) | | (\$40,000.0) | (\$1.0) | |
| Repairs & Maintenance | - | - | | - | - | |
| Payroll | - | - | | - | - | |
| Elevator | (\$5,000.0) | (\$0.1) | | (\$5,000.0) | (\$0.1) | |
| Management Fee | 0% - | - | | - | - | |
| Total Expenses | (\$219,926.2) | (\$5.4) | 0% | (\$219,926.2) | (\$5.4) | 22% |
| NET OPERATING | \$750,728.8 | \$18.6 | | \$778,154.0 | \$19.3 | |



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PRICING SUMMARY

| Offering Price | \$16,950,000 | | |
|---------------------|----------------------------|--|--|
| Gross Square Feet | 40,400 | | |
| Price/SF | \$420 | | |
| Current Cap Rate | 4.40% | | |
| OVERVIEW | | | |
| Property Address | 43-10 21st Street | | |
| City & Zip | Long Island City, NY 11101 | | |
| Block / Lot | 442-18 | | |
| Lot Dimensions | 95 Ft. x 240 Ft. | | |
| Total Lot Size (SF) | 22,800 | | |
| Zoning | M1-4 | | |
| | | | |

OPERATING DATA

| INCOME | CURRENT |
|------------------------|-------------|
| Gross Scheduled Rent | \$914,172 |
| Effective Gross Income | \$970,655 |
| Less: Expenses | (\$219,926) |
| Net Operating Income | \$750,729 |
| | |
| EXPENSES | |
| Real Estate Taxes | (\$146,726) |
| Insurance | (\$40,000) |
| Oil & Maintenance | - |
| Elevator | (\$5,000) |
| Miscellaneous | - |
| Total Expenses | (\$219,926) |

| OFFERING | APPROX. | PRICE / | CURRENT |
|--------------|-----------|---------|----------|
| PRICE | GROSS SF | SF | CAP RATE |
| \$16,950,000 | 40,400 SF | \$420 | 4.40% |



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FOR MORE INFORMATION ABOUT THIS PROPERTY CONTACT EXCLUSIVE AGENTS:



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