### **Almonte Shopping Center**

Oklahoma City, OK

# Value Add Shopping Center

2906-2962 SW 59<sup>th</sup> St Oklahoma City, OK 73119

# Nal Sullivan Group

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### Disclaimer

# **Offering Memorandum**

Almonte Shopping Center is a 111,257-square-foot retail property located at the corner of SW 59th St and S May Ave in Oklahoma City, OK. Offering significant upside potential, the center is priced at a low \$54 per square foot and presents opportunities to lease the remaining vacancies, which include a 30,000-square-foot box and several smaller shop spaces. Additionally, there is potential to sell or ground lease the pad site and increase rents to market rates.

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# Offering Summary

Almonte Shopping Center

2906-2962 SW 59th Street

Oklahoma City, OK 73119

12.32 Acres

Built in 1964

111,257 SF

17 Tenants

67% Occupied

Estimated NOI: \$404,450

### PRICE \$6,100,000

AN PLANK

### PRICE PSF \$ 54.00



Pro Forma Cap Rate 10.83%

# **Investment Highlights**



**Below Market Occupancy:** Almonte Shopping Center is currently 67% occupied and market occupancy is 93.4% in South Oklahoma City.



Low Price/ SF: Low \$54 price per square foot



**Lease Structure:** All leases are currently Modified Gross leaving upside for conversion to a NNN structure



**Interstate Proximity:** Almonte Shopping Center is within 1 mile of two separate interstates I-44 and I-240.



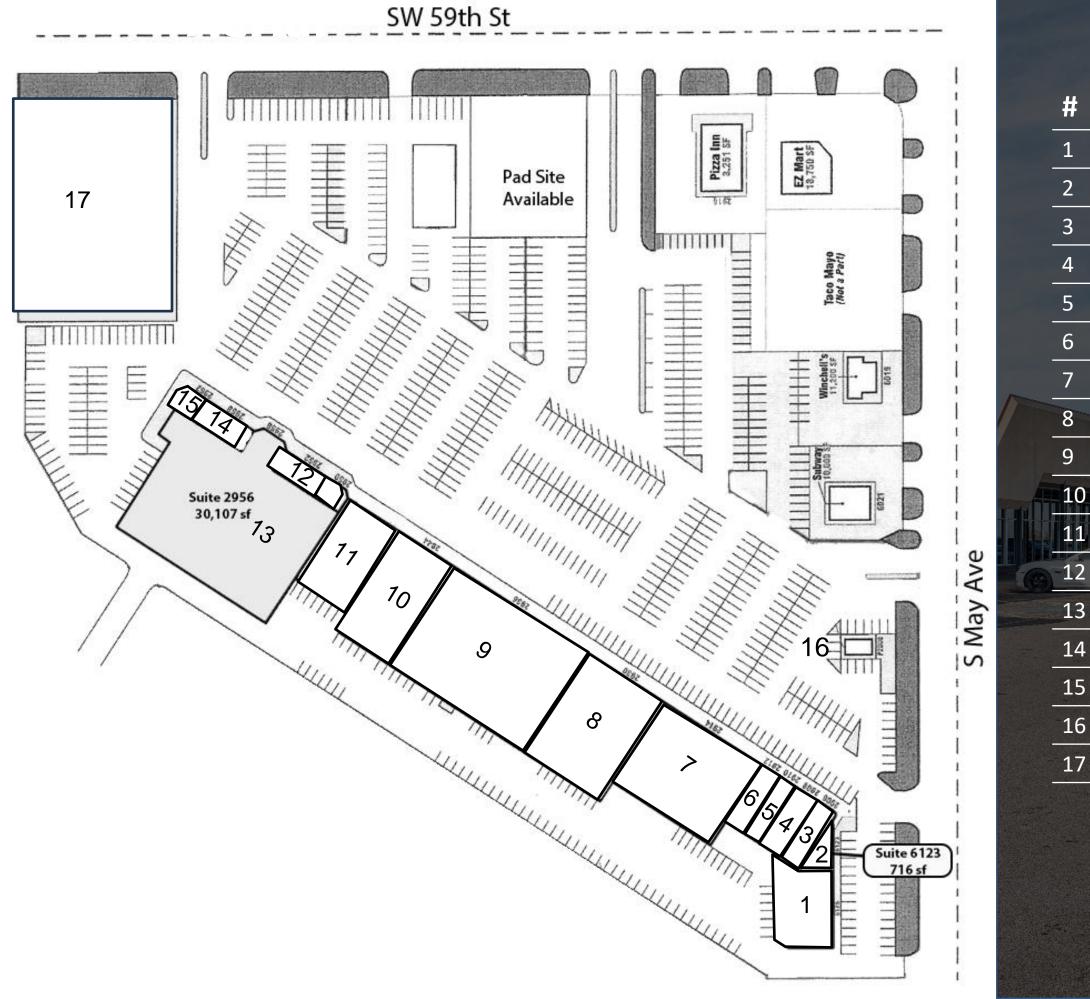
**Pad Opportunity:** Existing 1 acre pad, outside of current parking field included in the sale.



**Below Market Rents:** Average rent for Almonte Shopping Center is \$8.39/SF Modified Gross while market rent in a 2.5 mile radius is \$12.17/SF NNN.







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Tenant	SF
WaveMax Laundry	5,240
Dessert Store	716
59 <sup>th</sup> Liquor Depot	1,750
Estica Beauty Shop	1,000
Tortilleria	1,750
Dollar Tree	12,500
Octapharma Plasma	12,625
Planet Fitness	21,250
Family Dollar	8,750
Available	3,920
Available	1,936
Beauty School	2,500
Available	29,607
The Lucky Goat	1,312
JB's Barbershop	720
ATM	
Pad Site	1 Acre
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## **Current Rent Roll**

Current Kent Koll									
Tenant	SF	Lease Start	Lease End	Base Rent/SF	Base Rent per Month	Gross Rent Per Year	Option	2024 Financials	
Liquor Store	1,750	10/01/2019	8/31/2025	\$15.00	\$1,850.00	\$22,200.00			
Available	2,100							Current Gross Income: \$565,964.64	
Beauty Shop	1,000	1/1/2013	10/31/2026	\$12.00	\$600.00	\$7,200.00		Estimated 2024 Expenses: \$161,514 (\$1.50/ SF)	
Tortilleria	1,750	1/1/2020	2/28/2023	\$12.00	\$1,500.00	\$18,000.00			
Dollar Tree	12,500	1/1/2024	1/1/2029	\$6.70	\$6,979.17 \$7,500.00	\$83,750.04	1/1/2029	2024 NOI: \$404,450.64	
Octapharma Plasma	12,625	10/1/2017	9/30/2027	\$10.25	\$10,783.86	\$129,406.32			
Planet Fitness	21,250	10/1/2015	9/30/2035	\$6.21	\$9,500.00	\$114,000.00			
Family Dollar	8,750	2/18/1997	12/31/2027	\$6.86	\$5,002.35	\$60,028.20			
Available	3,920								
Available	1,936								
Renee Mitchell Beauty School	2,500	11/1/2021	10/31/2024	\$12.00	\$2,000.00 \$2,200.00	\$24,000.00	11/1/2024		
Available	29,607								
Lucky Goat	1,312	4/1/2021	9/31/2025	\$14.22	1,554.67	\$18,654.04			
JB's Barber Shop	720	3/1/2015	10/31/2026	\$15.00	\$800.00	\$9,600.00			
Dessert Place	716	5/1/2024	5/1/2029	\$16.76	\$1,000.00	\$12,000.00			
WaveMax Laundry	5,240	4/17/2024	4/17/2034	\$10.00	\$4,366.67	\$52,400.04			
ATM		6/25/2018	6/24/2026		\$1,027.00	\$12,324.00			

Tenant	SF	%	Lease Start	Lease End	Base Rent/SF	Gross Rent Per Year	Option
Liquor Store	1,750		10/01/2019	8/31/2025	\$14.00	\$24,500	
Available	2,100				\$14.00	\$29,400	
Beauty Shop	1,000		1/1/2013	10/31/2026	\$14.00	\$14,000	
Tortilleria	1,750		1/1/2020	2/28/2023	\$14.00	\$24,500	
Dollar Tree	12,500		1/1/2024	1/1/2029	\$6.70	\$83,750.04	1/1/2029
Octapharma Plasma	12,625		10/1/2017	9/30/2027	\$10.25	\$129,406.32	
Planet Fitness	21,250		10/1/2015	9/30/2035	\$6.21	\$114,000	
Family Dollar	8,750		2/18/1997	12/31/2027	\$10.00	\$87,500	
Available	3,920				\$14.00	\$54,880	
Available	1,936				\$14.00	\$27,104	
Renee Mitchell Beauty School	2,500		11/1/2021	10/31/2024	\$12.00	\$30,000	11/1/2024
Available	29,607				\$8.00	\$236,856	
Lucky Goat	1,312		4/1/2021	9/31/2025	\$14.22	\$18,654.04	
JB's Barber Shop	720		3/1/2015	10/31/2026	\$15.00	\$10,800	
Dessert Place	716		5/1/2024	5/1/2029	\$18.44	\$13,200.00	
WaveMax Laundry	5,240		4/17/2024	4/17/2034	\$10.00	\$52,400.04	
ATM			6/25/2018	6/24/2026		\$12,324.00	

Expenses: \$323,028 (\$3.00/SF)

Expense Reimbursement: \$166,035.00

8% Vacancy Factor: \$52,659.88

NOI: \$755,063.56

Total Project Costs: \$7,300,000

Pro Forma NOI: \$755,023.56

Pro Forma CAP Rate: 10.34%

\$9,437,794

### **Pro Forma Rent Roll** Stabilized in Year 3

Gross Income: \$963,276.32

# **Pro Forma CAP Rate**

#### Stabilized in Year 3

Acquisition Price: \$6,100,000

Tenanting Costs:

• Tenant Improvements: \$1,025,000 Brokerage Fees: \$175,000

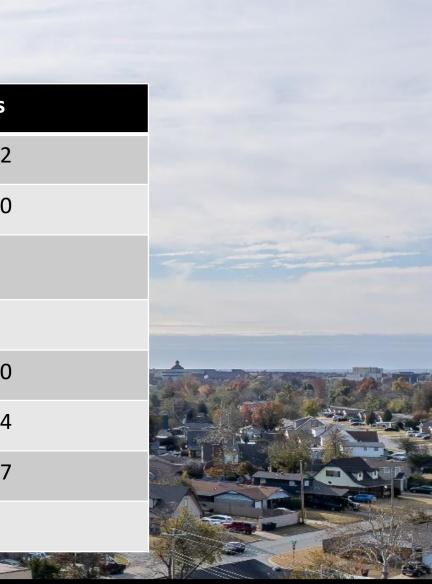
# **Demographics**

		1 Mile	3 Miles	5 Miles
	2024 Population	17,022	108,051	209,942
	2029 Population	17,048	108,915	212,980
	2024 Households	6,124	38,020	79,744
	2029 Households	6,148	38,490	81,577
	Average Household Income	\$51,557	\$55,762	\$69,670
	Median Household Income	\$39,277	\$40,447	\$49,554
	Per Capita Income	\$18,285	\$19,608	\$26,597
A Start	Median Age	33.0	32.3	33.4

### **OKC MAJOR EMPLOYERS**

- State of Oklahoma (37,600) ightarrow
- Tinker Air Forse Base (26,000) ullet
- Oklahoma State University-Stillwater (13,940) ullet
- University of Oklahoma-Norman (11,530) ightarrow
- Integris Health (11,000)

- Amazon (8,000) ightarrow
- Hobby Lobby, Inc. (6,500) ightarrow
- Mercy Hospital (6,500) ightarrow
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# SSM Health Care of Oklahoma, Inc. (5,600) FAA Mike Monroney Aeronautical Center (5,150)

# **Market Overview**

#### **OKC Quick Facts**

- Oklahoma City is the largest city in the State of Oklahoma with a metro population of more than 1.4 million
- In land area, Oklahoma City is the 8th largest metropolitan in the nation
- The Oklahoma State Capitol is the only capitol in the nation to have held a working oil well on its grounds, with the Petunia #1 rig operating until 2021
- Oklahoma City is the Horse Show Capital of the World
- Oklahoma City residents voted yes to a one-cent-sales-tax initiative bringing more than \$7 billion in both private and public investment to the city since 1993. This initiative is called the Metropolitan Area Projects (MAPS) and is currently on the fourth MAPS project
- Oklahoma City has many unique districts that define the city's culture and embody the Modern Frontier moniker
- The National Stockyards is the world's largest feeder and stocker cattle market located in Stockyard City
- OKC is home to the U.S. Olympic and Paralympic Training Site for Canoe/Kayak located in the Boathouse District. It's also the nation's only urban whitewater rafting and kayaking center
- OKC was one of only 14 U.S. cities to gain 100,000 residents from 2010-2020









**Corporate Tax** Rate in the US

U.S. for Capacity

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#### History of Oklahoma City, Oklahoma

Every destination has a story, and Oklahoma City's story began with several tribal nations who have always inhabited this special place, long before it was "officially" a city. We honor that heritage, and its resiliency lives on in the Oklahoma City of today.



Defense Entities



Oklahoma



180.000+ Employed in Bioscience



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