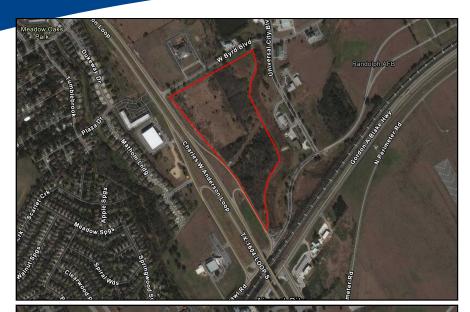
# 12 ACRES MF LAND, 14 ACRES INDUSTRIAL, 1 ACRE RETAIL

For Sale, Located at 1604 & Byrd, Universal City, TX 78148

# Ideal location for New 12 Acre Apartment Complex & 14 Acre Industrial



Address: 1604 & Byrd Universal City, TX 78148

# **Property Highlights**

- Call for pricing and details
- Final PUD under way for 12 acres MF, 14 Acres Industrial, and 1 acre hard corner retail
- Property can be subdivided
- See draft plat for proposal
- Easy access to and from 1604
- Close to the I-35 and 1604 interchange
- Flat topography
- Water and Utilities on site
- Growing demographics in the area.
   Randolph AFB and Amazon



Sean Ferris, CCIM 210-824-3323 sferris@pfproperties.net

# **TABLE OF CONTENTS**

Proposed Master Plan	3
Highway Expansion	4
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<b>Executive Summary</b>	7
Brokerage Info	9

# SEAN FERRIS, CCIM

O: 210-824-3323 C: 210-428-0204 sferris@pfproperties.net



# Loop 1604 & Byrd Universal City Boulevard | Universal City, TX 78148



LOCATION MAP

### LEGEND:

ELEC. .... ELECTRIC
SAN SWIR .... SANTERY SEWER
ESMIT .... EASEMENT
VAR ND .... VARIABLE WIDTH
R.O.W. ... RIGHT-OF-WAY
B.S.L .... BUILDING SETBACK LINE
VOL .... VOLUME
PG .... PAGE

COLINTY BLOCK

1

4

**(5)** 

(9)

- MAP & PLAT RECORDS OF BEXAR, TEXAS

OFFICIAL PUBLIC RECORDS OF BEXAR COUNTY, TEXAS

---- 28' ELEC. & UTILITY ESM'T. (VOL. 9523, PGS. 220-226 DPR ---- 16' SAN. SWR. ESM'T. (VOL. 9523, PGS. 220-226 DPR)

---- 16' SAN. SWR. ESM'T. (VOL. 9523, PGS. 227-231 DPR)

---- 50' VALERO ENERGY PIPELINE CORP ESM'T. (VOL. 3724, PG. 166 DPR) & (VOL. 3071, PG. 448 DPR)

---- ELEC. DRAIN, SAN, SWR. & UTILITY ESMT. (VOL. 9523, PG. 220-226 DPR)

---- PERPETUAL CLEAR ZONE ESMT. (VOL. 4551, PG. 2005 OPR)

---- 5' WATER ESMT. (VOL. 9523. PG. 220-226 DPR)

---- 113' X 8' WATER ESMT. (VOL. 9523, PG. 220-226 DPR)

---- 1/2" IRON ROD FOUND (UNLESS OTHERWISE NOTED)

764 \_\_\_\_ EXISTING CONTOURS

	Line Table			
Line #	Bearing	Length		
L1	S 11°29'20" W	68.07"		
L2	N 24°37'25" W	68.25'		
L3	N 16°47'25" W	128.01'		
L4	N 35°08'47" E	14.76'		
L5	N 18°05'42" W	34.96'		
L6	N 30°20'02" W	27.61'		
L7	N 09°39'40" W	214.45		
L8	N 04°30'38" W	101.35		
L9	S 30°24'43" E	337.39		
L10	S 30°05'19" E	290.63'		
L11	S 33°46'07" E	307.25		

L12 S 33°19'20" E 24.86'

I HEREBY CERTIFY THAT THE ABOVE PLAT CONFORMS TO THE MINIMUM STANDARDS SET FORTH BY THE TEXAS BOARD OF PROFESSIONAL LAND SURVEYING ACCORDINGS TO AN ACTUAL SURVEY MADE ON THE GROUND BY: MACINA, BOSE, COPELAND, & ASSOCIATES, INC. UNDER MY DIRECT SUPERVISION.

REGISTERED PROFESSIONAL LAND SURVEYOR JOEL CHRISTIAN JOHNSON, R.P.L.S. NO. 5578

I HEREBY CERTIFY THAT PROPER ENGINEERING CONSIDERATION HAS BEEN I FIERED T CERTIFY TIMAL PROPER ENGINEERING CURSILIERATION MAD BEEN GIVEN THIS PLAT TO THE MATTERS OF STREETS, LOTS, AND DRAINAGE LAYOUT. TO THE THE BEST OF MY KNOWLEDGE THIS PLAT CONFORMS TO ALL REQUIREMENTS OF THE UNIFIED DEVELOPMENT CODE, EXCEPT FOR THOSE VARIANCES GRANTED BY THE SAN ANTONIO PLANNING COMMISSION.

4. THE MANTENANCE OF DRAINAGE EASEMENTS, LANDSCAPE EASEMENTS, OPEN PERMEABLE SPACES, AND ALL 900- SERIES LOTS SHOWN HEREON SHALL BE THE RESPONSIBILITY OF THE PROPERTY OWNER AND THEIR SUCCESSORS, HEIRS, OR ASSIGNEES AND NOT THE RESPONSIBILITY OF THE CITY OF UNIVERSAL CITY.

5.EMERGENCY AND UTILITY MAINTENANCE PERSONNEL ARE GRANTED ACCESS TO LOT 17, BLOCK 14.

6.LOT 17. BLOCK 14. C.B. 5047H. HAS EFFECTIVE EASEMENTS. COVENANTS & RESTRICTIONS (ECR.). AS RECORDED IN VOLUME 17120. PAGE 374. OF THE OFFICIAL PUBLIC RECORDS OF BEXAR COUNTY. TEXAS.

. DECLARATION OF EASEMENTS, COVENANTS AND RESTRICTIONS, INCLUDING CROSS ACCESS, RECORDED IN DOCUMENT NO. 20150038705 OF THE BEXAR COUNTY OFFICIAL PUBLIC RECORDS, BEXAR COUNTY, TEXAS.

OPS UTILITY NOTES:

1 THE GIT OF SAM ARTISON AS A PART OF THE ELECTRIC AND DAS SYSTEMS. CITY PUBLIC SERVICE SOAMS OFS ENERGY. IS RESERVED REDUCATED

1 THE GIT OF SAM ARTISON AS A PART OF THE ELECTRIC AND DAS SYSTEMS. AND THE PART OF T

ANY CRS ENERGY MONETARY LOSS RESULTING FROM MODIFICATIONS REQUIRED OF CRS ENERGY INFRASTRUCTURE AND SERVICE FACILITIES LOCATED WITHIN SAID EASEMENTS, DUE TO GRADE CHANGES OR GROUND ELEVATION ALTERATIONS SHALL BE CHARGED TO THE PERSON OR PERSONS DEEMED RESPONSIBLE FOR SAID GRADE CHANGES OR GROUND ELEVATION ALTERATIONS.

3. THIS PLAT DOES NOT AMEND, ALTER, RELEASE OR OTHERWISE AFFECT ANY EXISTING ELECTRIC, GAS, WATER, SEWER, DRAINAGE, TELEPHONE, CABLE TV EASEMENTS OR ANY OTHER EASEMENTS FOR UTILITIES UNLESS THE CHANGES TO SUCH EASEMENTS ARE DESCRIBED HEREON:

TXDOT NOTES:

1. FOR RESIDENTIAL DEVELOPMENT DIRECTLY ADJACENT TO STATE RIGHT OF WAY, THE PROPERTY OWNER SHALL BE RESPONSIBLE FOR ADEQUATE SET-BACK ANDOR SOUND ABATEMENT MEASURES FOR FUTURE NOSE MITIGATION.

3. IF SIDEWALKS ARE REQUIRED BY APPROPRIATE CITY ORDINANCE, A SIDEWALK PERMIT MUST BE APPROVED BY TXDOT PRIOR TO CONSTRUCTION
WITHIN STATE DIGHT-OF-WAY LOCATIONS OF SIDEWALKS WITHIN STATE DIGHT-OF-WAY SHALL BE DIDECTED BY TXDOT

3. BOUNDARY CLOSURES AND AREA CALCULATIONS ARE NOT CHECKED BY THE CITY OF UNIVERSAL CITY AND ARE THE SOLE RESPONSIBILITY OF THE SURVEYOR AND ENGINEER.

WATER AND WASTEWATER IMPACT FEE. NOTE:
WATER AND WASTEWATER MAD FEES WERE NOT AND AT THE TIME OF PLATTING FOR THIS PLAT, ALL IMPACT
FEES MUST BE PAID PRIOR TO WATER METER SET ANDIOR WASTEWATER SERVICE CONNECTION IN ACCORDANCE
WITH UNIVERSAL CITY ORDINANCE STA

FLOODPLAIN VERIFICATION: NO PORTION OF THE FEMA 1% ANNUAL CHANCE (100.-YEAR) FLOODPLAIN EXISTS WITHIN THIS PLAT AS VERIFIED BY FEMA MAP PANIE: 180926295F, FEFECTIVE SEPTEMBER 29, 2010. FLOODPLAIN INFORMATION IS SUBJECT TO CHANGE AS A RESULT OF FUTURE FEMA MAP REVISIONS ANDIOR AMERIMENDIATIS.

RESIDENTIAL FINISHED FLOOR NOTE:
RESIDENTIAL FINISHED FLOOR ELEVATIONS MUST BE A MINIMUM OF EIGHT (8) INCHES ABOVE FINAL ADJACENT
GRADE AND AT LEAST TYPELY (2) INCHES ABOVE BASE FLOOD ELEVATIONS.

GRADE AND AT LEAST TWELVE (2) INCHES ABOVE BASE PLOOD ELEVATIONS.

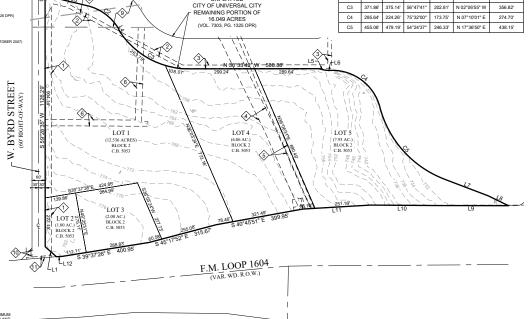
CITY OF UNIVERSAL CITY UTILITY NOTES:

1. THE CITY OF UNIVERSAL CITY IS HEREBY DEDICATED EASEMENTS AND RIGHTS-G-WAY FOR UTILITY.

TRANSMISSION AND DISTRIBUTION MARTSTRUCTURE AND SERVICE FACILITIES IN THE AREAS DESIGNATED ON THIS

TRANSMISSION AND DISTRIBUTION MARTSTRUCTURE AND SERVICE FACILITIES OF THE PRIVATE OF

Curve Table Curve # Length Radius Delta Tangent Chord Bearing Chord Lenat C1 5.57' 369.88' 0°51'45" 2.78 S 59°54'28" W 5.57 C2 179.54' 226.86' 45°20'45" 94.77' N 05°51'31" E 174.90' C3 371.86' 375.14' 56°47'41" 202.81' N 02°06'55" W 356.82" C4 295.64' 224.26' 75°32'00" 173.75' N 07°10'01" E 274.70 C5 455.06' 479.19' 54°24'37" 246.33' N 17°36'50" E 438.15'



UNPLATTED

MATHOU DR.

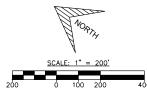
MACINA 

BOSE 

COPELAND & ASSOC., INC CONSULTING ENGINEEDS AND LAND SUBVEYORS 1035 Central Parkway North, San Antonio, Tayon 78232

# BYRD STREET CROSSING

BEING A TOTAL OF 28.5M ACRES, ESTABLISHING LOTS 1-6, BLOCK 2, COUNTY BLOCK 5953, SITUATED IN THE MARIA LUCAT TORRES SURVEY NO. 81 ABSTRACT NO. 745, COUNTY BLOCK 5953, IN THE CITY OF UNIVERSAL CITY BEAVAR COUNTY, TEXAS, RECORDED IN DOCUMENT HUBBER 2020/198482, OF THE OFFICIAL PUBLIC RECORDS, BEAVAR COUNTY, TEXAS.



DATE OF PRINT: 10/19/2022

STATE OF TEXAS COUNTY OF BEXAR

THE OWNER OF LAND SHOWN ON THIS PLAT. IN PERSON OR THROUGH A DULY AUTHORIZED AGENT, DEDICATES TO THE USE OF THE PUBLIC, EXCEPT ABEAS DURING AN ASPECT OF THE PUBLIC, EXCEPT ABEAS OF THE PUBLIC AND ASPECT OF THE PUBLIC AND ASPECT OF THE PUBLIC PLACES THEREON SHOWN FOR THE PURPOSE AND CONSIDERATION THEREN EXPRESSED.

OWNER / DEVELOPER

BEFORE ME. THE UNDERSIGNED AUTHORITY ON THIS DAY PERSONALLY APPEARED KNOWN TO ME TO BE THE PERSON WHOSE NAME IS SUBSCRIBED TO THE FOREGOING INSTRUMENT AND ACKNOWLEDGED TO ME THAT HE EXECUTED THE SAME FOR THE PURPOSES AND CONSIDERATIONS THEREIN EXPRESSED AND IN THE CAPACITY THEREIN STATED

EN UNDER MY HAND AND SEAL OF OFFICE THIS	DAY OF
. 2022.	

STATE OF TEXAS

AS CITY ENGINEER OF THE CITY OF UNIVERSAL CITY, I HEREBY CERTIFY THAT THE SUBDIVISION PLAT CONFORMS TO ALL REQUIREMENTS OF THE SUBDIVISION REGULATIONS OF THE CITY AS TO WHICH HIS APPROVAL IS REQUIRED.

DAY OF THIS THE

CITY ENGINEER OF THE CITY OF UNIVERSAL CITY

THIS PLAT OF BYRD STREET CROSSING HAS BEEN SUBMITTED TO AND CONSIDERED BY THE CITY PLANNING & ZONING COMMISSION OF THE CITY OF UNIVERSAL CITY, TEXAS, IS HEREBY APPROVED BY SUCH COMMISSION IN ACCORDANCE WITH STATE OR LOCAL LAWS AND RECOULTIONS; AND/OR WHERE ADMINISTRATIVE EXCEPTIONS) AND/OR VARIANCE(S) HAVE BEEN GRANTED.

\_\_\_ DAY OF \_\_\_\_



PROPOSED DRIVEWAY SHALL BE A STANDARD RIGHT IN - RIGHT 2

PROPOSED "LONGHORN" DRIVEWAY NEAR ON RAMP; SEE DETAIL FOR SCHEMATIC DESIGN. (3)

PROPOSED DRIVEWAY SHALL BE A STANDARD RIGHT IN - RIGHT 4

NOTES:

1. FRONTAGE ROAD SPEED LIMIT IS NOT POSTED
(ASSUME SPEED LIMIT IS GREATER THAN 50)

CONTROL SPEED LIMIT IS GREATER THAN 50)

2. MAXIMUM DRIVEWAY SPACING IS 425'

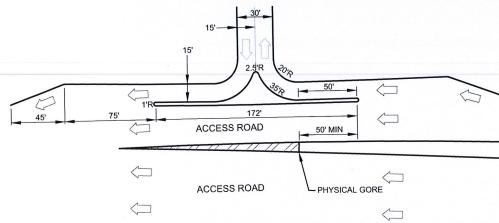
(FROM EDGE TO EDGE OF DRIVEWAY)
ALL DRIVEWAYS WILL REQUIRE RIGHT TURN LANES UNLESS
A TIA SHOWS OTHERWISE.
ALL DRIVEWAYS SHALL PROVIDE SHARED CROSS ACCESS.
NUMBER OF DRIVEWAYS COULD CHANGE BASED ON TRAFFIC

FOR THE DEVELOPMENT.

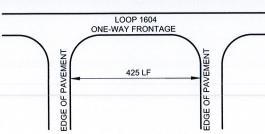


SCALE: 1" = 200'

PROPOS CONTROL OF ACCESS LIMITS 460 DESIRABLE BACK OF GORE 250 425' FUTURE EXPANSION **FM LOOP 1604** A CHARLES OF THE STREET



# "LONGHORN" DRIVEWAY NEAR RAMP NTS



# ACCESS CONNECTION SPACING DIAGRAM

TABLE 2-1: FRONTAGE ROAD CONNECTION SPACING CRITERIA

	MINIMUM CONNECTION SPACING (FEET)		
POSTED SPEED (MPH)	ONE-WAY FRONTAGE ROADS	TWO-WAY FRONTAGE ROADS	
≤ 30	200	200	
35	250	300	
40	305	360	
45	360	435	
> 50	425	510	

# SS CENTER TEXAS BUSINESS ( NORTHLAKE FUNIVERS

A ASSOCIATES
a division of Westwood
10 - San Antonio, Texas 78259
- Fex: 210.855.5530
- TBPLS Firm No. 10194064

Ø

ENGINEERING

1718 Dry

DRIVEWAYS

PROPOSED

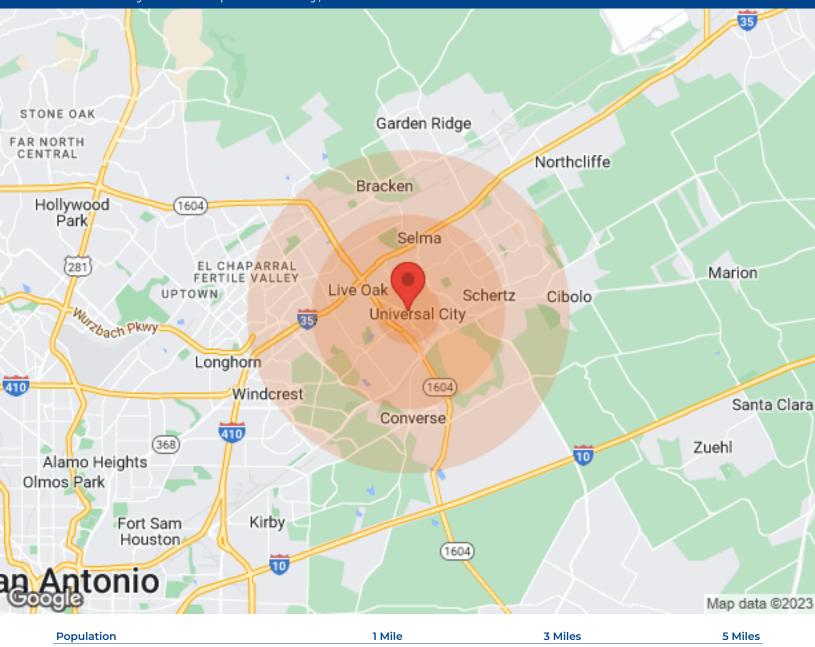
EHLER

COURSEN-KO

11642.00 JOB NO.: DATE: MARCH 06, 2017 DRAWN: SG

# **DETAILED DEMOGRAPHICS**

Loop 1604 & Byrd Universal City Boulevard | Universal City, TX 78148

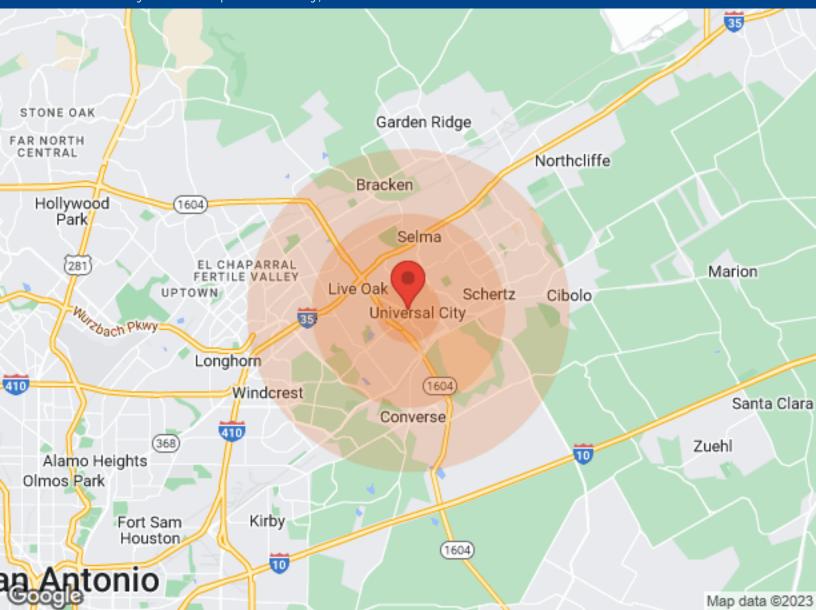


Population	1 Mile	3 Miles	5 Miles
Male	5,229	39,316	92,756
Female	5,214	40,441	97,965
Total Population	10,443	79,757	190,721
Housing	1 Mile	3 Miles	5 Miles
Total Units	4,432	32,434	73,325
Occupied	4,217	30,645	69,251
Owner Occupied	2,372	19,734	48,646
Renter Occupied	1,845	10,911	20,605
Vacant	215	1,789	4,074
Race	1 Mile	3 Miles	5 Miles
White	8,270	60,253	136,735
Black	864	9,152	26,429
Am In/AK Nat	20	97	321
Hawaiian	11	67	127
Hispanic	3,632	26,827	71,329
Multi-Racial	2,166	17,088	47,012



# **DETAILED DEMOGRAPHICS**

Loop 1604 & Byrd Universal City Boulevard | Universal City, TX 78148



Age	1 Mile	3 Miles	5 Miles	Income	1 Mile	3 Miles	5 Miles
Ages 0-4	615	4,701	11,757	Median	\$43,862	\$58,733	\$58,706
Ages 5-9	725	5,956	14,908	< \$10,000	183	1,344	2,859
Ages 10-14	686	5,747	14,446	\$10,000-\$14,999	330	1,295	2,646
Ages 15-19	650	5,723	14,401	\$15,000-\$19,999	58	1,067	2,265
Ages 20-24	677	5,582	13,945	\$20,000-\$24,999	241	939	2,729
Ages 25-29	673	5,225	12,829	\$25,000-\$29,999	286	1,425	2,913
Ages 30-34	680	4,802	11,511	\$30,000-\$34,999	257	1,393	3,028
Ages 35-39	701	4,666	10,978	\$35,000-\$39,999	255	1,292	3,304
Ages 40-44	702	4,915	11,487	\$40,000-\$44,999	177	1,412	3,079
Ages 45-49	745	5,386	12,475	\$45,000-\$49,999	172	1,754	3,432
Ages 50-54	705	5,530	12,873	\$50,000-\$60,000	335	3,078	7,250
Ages 55-59	658	5,339	12,374	\$60,000-\$74,000	429	3,462	8,673
Ages 60-64	594	4,735	10,775	\$75,000-\$99,999	752	5,269	11,683
Ages 65-69	486	3,868	8,622	\$10,0000-\$124,999	441	3,176	7,075
Ages 70-74	394	2,925	6,397	\$125,000-\$149,999	176	1,649	3,685
Ages 74-79	299	1,986	4,369	\$150,000-\$199,999	204	1,230	2,416
Ages 80-84	204	1,182	2,746	> \$200,000	79	446	1,146
Ages 85+	249	1,489	3,828				





# **Executive Summary**

Universal City 2 Universal City, Texas Rings: 1, 3, 5 mile radii Prepared by Esri Latitude: 29.53909

Longitude: -98.30381

1 mile	3 miles	5 miles
4,198	54,355	120,331
7,056	69,708	170,305
7,780	82,277	202,341
8,027	89,518	220,738
5.33%	2.52%	3.53%
0.96%	1.63%	1.70%
0.63%	1.70%	1.76%
48.7%	48.0%	48.2%
51.3%	52.0%	51.8%
31.1	36.1	35.8
	4,198 7,056 7,780 8,027 5.33% 0.96% 0.63% 48.7% 51.3%	4,19854,3557,05669,7087,78082,2778,02789,5185.33%2.52%0.96%1.63%0.63%1.70%48.7%48.0%51.3%52.0%

In the identified area, the current year population is 202,341. In 2010, the Census count in the area was 170,305. The rate of change since 2010 was 1.70% annually. The five-year projection for the population in the area is 220,738 representing a change of 1.76% annually from 2020 to 2025. Currently, the population is 48.2% male and 51.8% female.

### Median Age

The median age in this area is 31.1, compared to U.S. median age of 38.5.

Race and Ethnicity			
2020 White Alone	64.4%	64.7%	62.4%
2020 Black Alone	16.0%	17.0%	18.0%
2020 American Indian/Alaska Native Alone	0.8%	0.7%	0.7%
2020 Asian Alone	2.9%	3.5%	3.7%
2020 Pacific Islander Alone	0.6%	0.4%	0.3%
2020 Other Race	9.3%	8.4%	9.4%
2020 Two or More Races	6.0%	5.4%	5.4%
2020 Hispanic Origin (Any Race)	42.2%	38.8%	40.2%

Persons of Hispanic origin represent 40.2% of the population in the identified area compared to 18.8% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 78.0 in the identified area, compared to 65.1 for the U.S. as a whole.

Households			
2020 Wealth Index	48	73	82
2000 Households	1,739	19,506	42,415
2010 Households	2,802	25,590	60,482
2020 Total Households	3,071	29,927	71,198
2025 Total Households	3,161	32,432	77,431
2000-2010 Annual Rate	4.89%	2.75%	3.61%
2010-2020 Annual Rate	0.90%	1.54%	1.60%
2020-2025 Annual Rate	0.58%	1.62%	1.69%
2020 Average Household Size	2.53	2.72	2.82

The household count in this area has changed from 60,482 in 2010 to 71,198 in the current year, a change of 1.60% annually. The five-year projection of households is 77,431, a change of 1.69% annually from the current year total. Average household size is currently 2.82, compared to 2.79 in the year 2010. The number of families in the current year is 51,972 in the specified area.

**Data Note:** Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025. Esri converted Census 2000 data into 2010 geography.

October 27, 2020

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# **Executive Summary**

Universal City 2 Universal City, Texas Rings: 1, 3, 5 mile radii Prepared by Esri Latitude: 29.53909 Longitude: -98.30381

October 27, 2020

	1 mile	3 miles	5 miles
Mortgage Income			
2020 Percent of Income for Mortgage	13.0%	11.6%	11.4%
Median Household Income			
2020 Median Household Income	\$53,299	\$62,843	\$66,062
2025 Median Household Income	\$55,721	\$67,111	\$71,193
2020-2025 Annual Rate	0.89%	1.32%	1.51%
Average Household Income			
2020 Average Household Income	\$64,665	\$79,004	\$83,218
2025 Average Household Income	\$69,570	\$86,507	\$91,477
2020-2025 Annual Rate	1.47%	1.83%	1.91%
Per Capita Income			
2020 Per Capita Income	\$25,389	\$29,042	\$29,312
2025 Per Capita Income	\$27,266	\$31,682	\$32,113
2020-2025 Annual Rate	1.44%	1.76%	1.84%
Households by Income			

Current median household income is \$66,062 in the area, compared to \$62,203 for all U.S. households. Median household income is projected to be \$71,193 in five years, compared to \$67,325 for all U.S. households

Current average household income is \$83,218 in this area, compared to \$90,054 for all U.S. households. Average household income is projected to be \$91,477 in five years, compared to \$99,510 for all U.S. households

Current per capita income is \$29,312 in the area, compared to the U.S. per capita income of \$34,136. The per capita income is projected to be \$32,113 in five years, compared to \$37,691 for all U.S. households

Housing			
2020 Housing Affordability Index	146	164	166
2000 Total Housing Units	1,886	20,408	44,446
2000 Owner Occupied Housing Units	792	12,463	29,841
2000 Renter Occupied Housing Units	948	7,043	12,575
2000 Vacant Housing Units	146	902	2,030
2010 Total Housing Units	3,018	27,180	64,410
2010 Owner Occupied Housing Units	1,238	16,459	41,925
2010 Renter Occupied Housing Units	1,564	9,131	18,557
2010 Vacant Housing Units	216	1,590	3,928
2020 Total Housing Units	3,313	30,929	73,582
2020 Owner Occupied Housing Units	1,425	19,007	48,829
2020 Renter Occupied Housing Units	1,646	10,920	22,368
2020 Vacant Housing Units	242	1,002	2,384
2025 Total Housing Units	3,406	33,448	79,875
2025 Owner Occupied Housing Units	1,458	20,726	53,662
2025 Renter Occupied Housing Units	1,703	11,706	23,769
2025 Vacant Housing Units	245	1,016	2,444

Currently, 66.4% of the 73,582 housing units in the area are owner occupied; 30.4%, renter occupied; and 3.2% are vacant. Currently, in the U.S., 56.4% of the housing units in the area are owner occupied; 32.3% are renter occupied; and 11.3% are vacant. In 2010, there were 64,410 housing units in the area - 65.1% owner occupied, 28.8% renter occupied, and 6.1% vacant. The annual rate of change in housing units since 2010 is 6.10%. Median home value in the area is \$180,725, compared to a median home value of \$235,127 for the U.S. In five years, median value is projected to change by 1.83% annually to \$197,890.

**Data Note:** Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025. Esri converted Census 2000 data into 2010 geography.

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# **Information About Brokerage Services**

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

### **TYPES OF REAL ESTATE LICENSE HOLDERS:**

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

# A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Sales Agent/Associate's Name	License No.	Email	Phone
<del></del>	Buyer/Tenant/Seller/Landlord Initials	Date	

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TXR-2501

IABS 1-0 Date