



FOUR SEASONS

THE BILTMORE  
SANTA BARBARA

MONTECITO, CALIFORNIA

**NEWMARK**  
JAY LUCHS GROUP



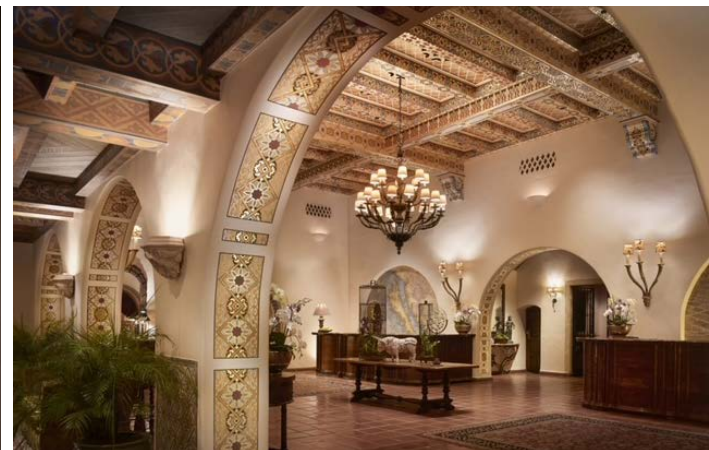
FOUR SEASONS  
BELLEVUE

# THE BILTMORE SANTA BARBARA — MONTECITO —

Set within 22 lush acres in Montecito tucked between the Pacific Ocean and the Santa Ynez Mountains, the Four Seasons Resort-Biltmore Santa Barbara is a historic hideaway on the American Riviera where celebrities come to play. Designed by Reginald Johnson in the 1920's, the resort synthesizes Mediterranean Revival, Spanish Colonial Revival, and Moorish Revival styles. Upon reopening, the Biltmore enjoys a five star rating from Forbes Travel Guide, and is currently the highest priced hotel in Montecito, with a starting room rate of \$2,500 per night.

The resort will feature private access to Butterfly Beach, Coral Casino Beach and Cabana Club open only to private members, an award-winning spa, pool, tennis and pickleball courts and close to top rated golf courses.







## Address

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1260 Channel Drive  
Montecito, CA 93108

## Rent

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Available upon Request

## Available Space

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### RETAIL

Space A: ±1,865 SF  
Space B: ±308 SF  
Space C: ±949 SF  
Space D: ±433 SF  
Space E: ±1,507 SF  
Space F: ±2,425 SF  
**Total: ±7,487 SF**

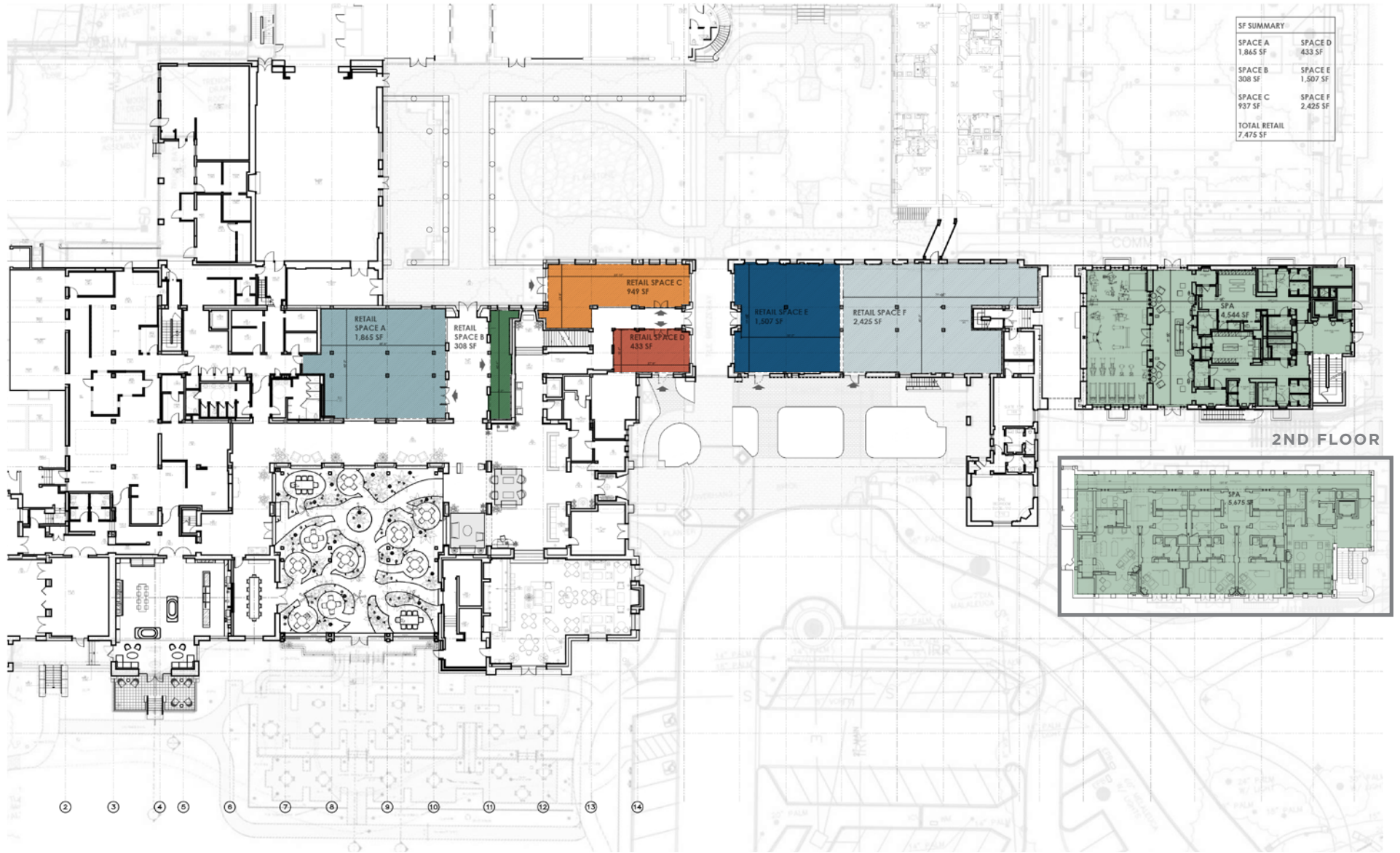
### SPA

Ground Floor: ±4,544 SF  
2nd Floor: ±5,675 SF  
**Total Spa: ±10,219 SF**

**Total Available Space  
±17,706 SF**



# Proposed Site Plan



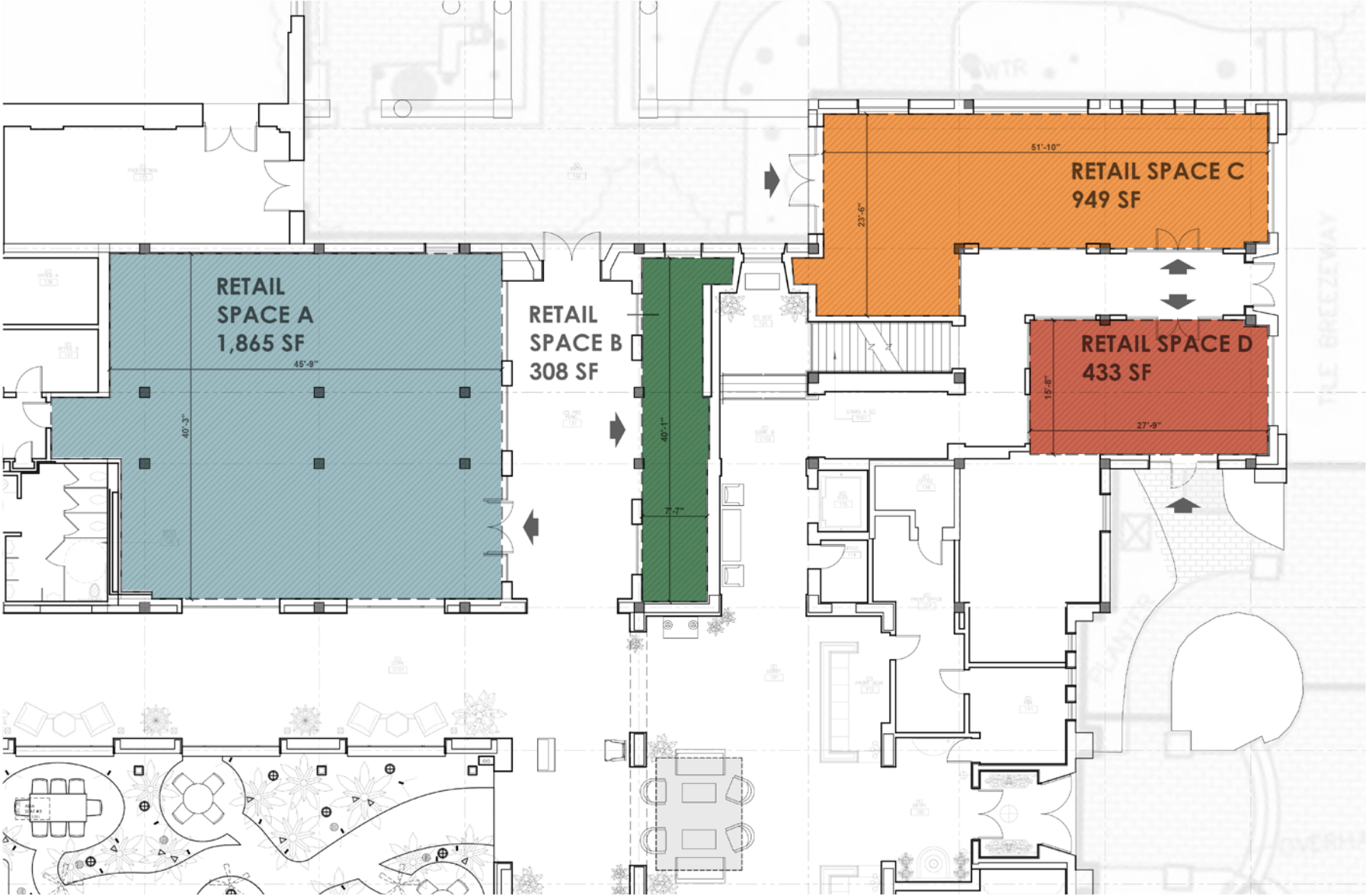
# Proposed Rendering

## EXTERIOR FACADE - RETAIL D, E, F



# Ground Floor Plan

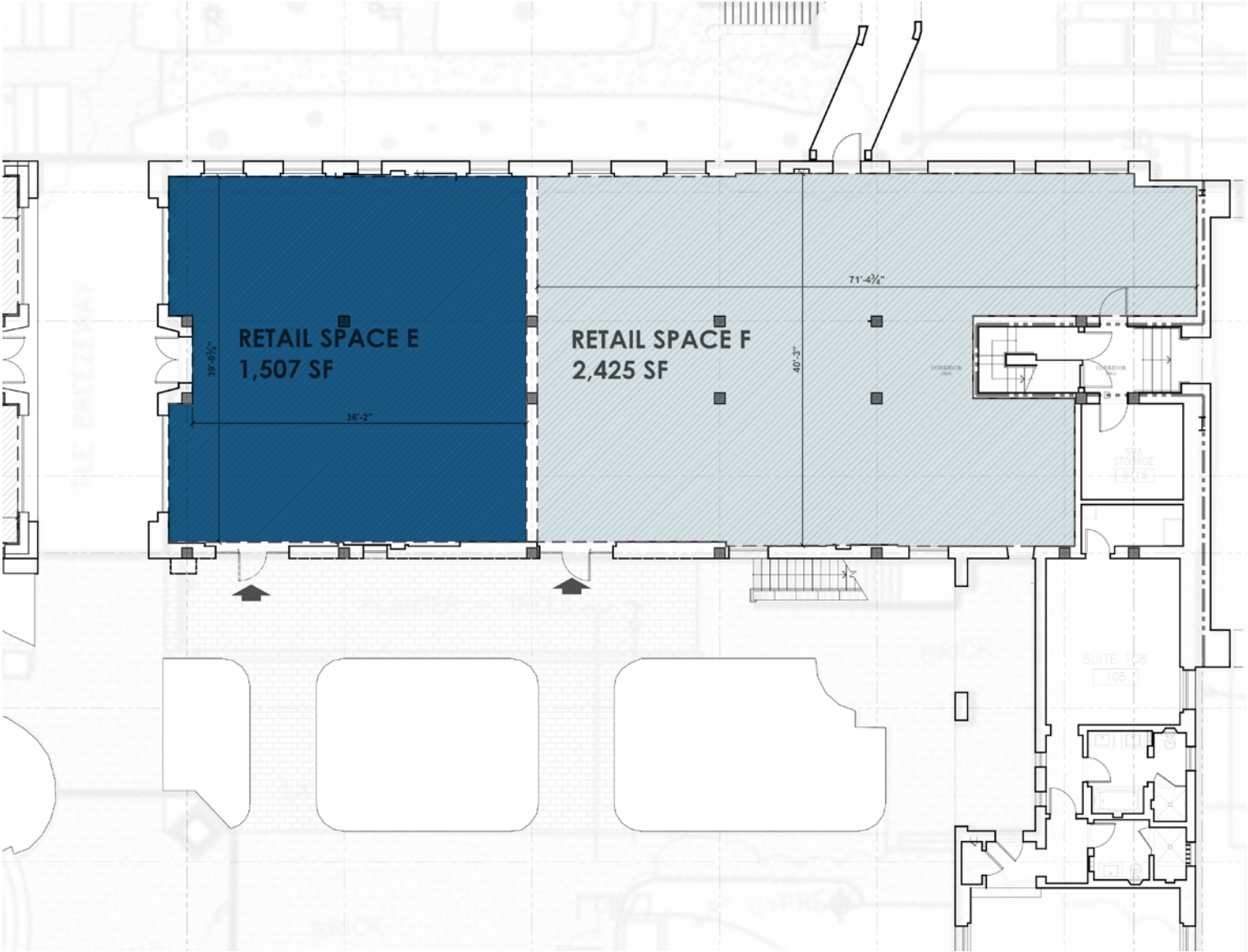
## SPACES A, B, C, D





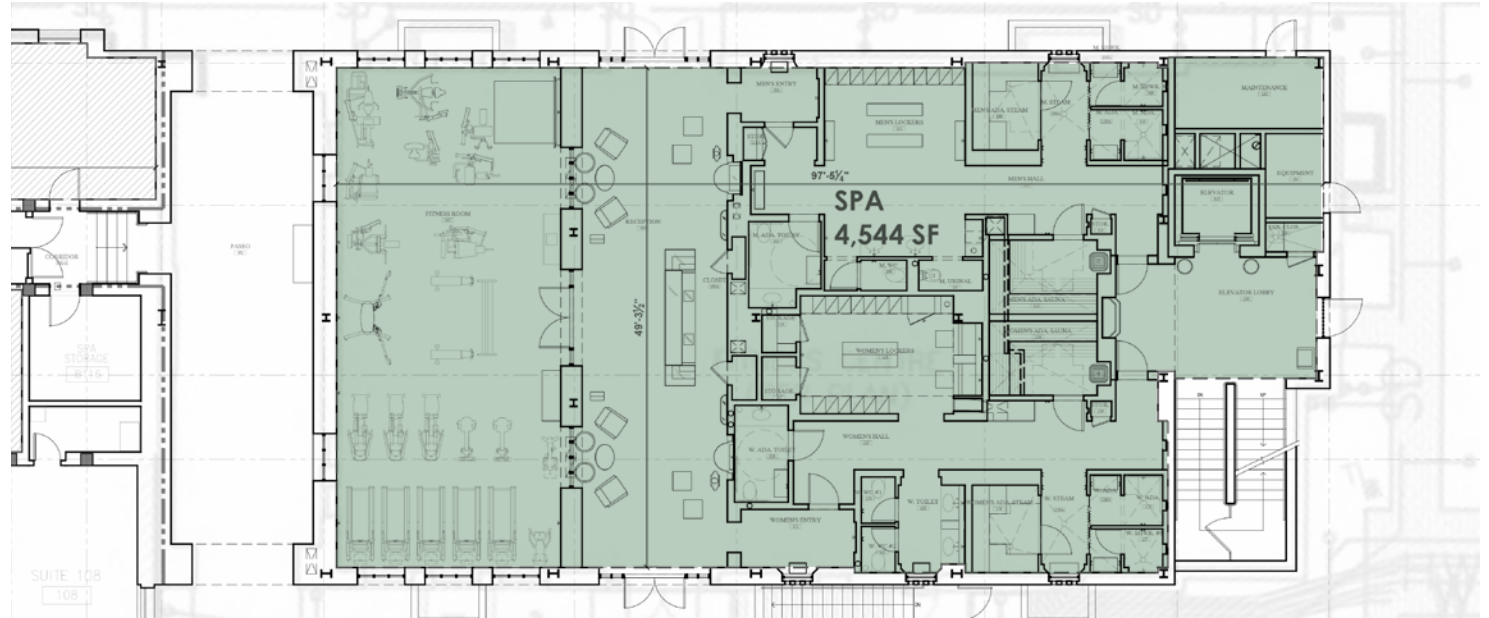
# Ground Floor Plan

## SPACES E, F



# Spa Floor Plan

## GROUND FLOOR



### SPA TREATMENT ROOMS

Biltmore Spa 10

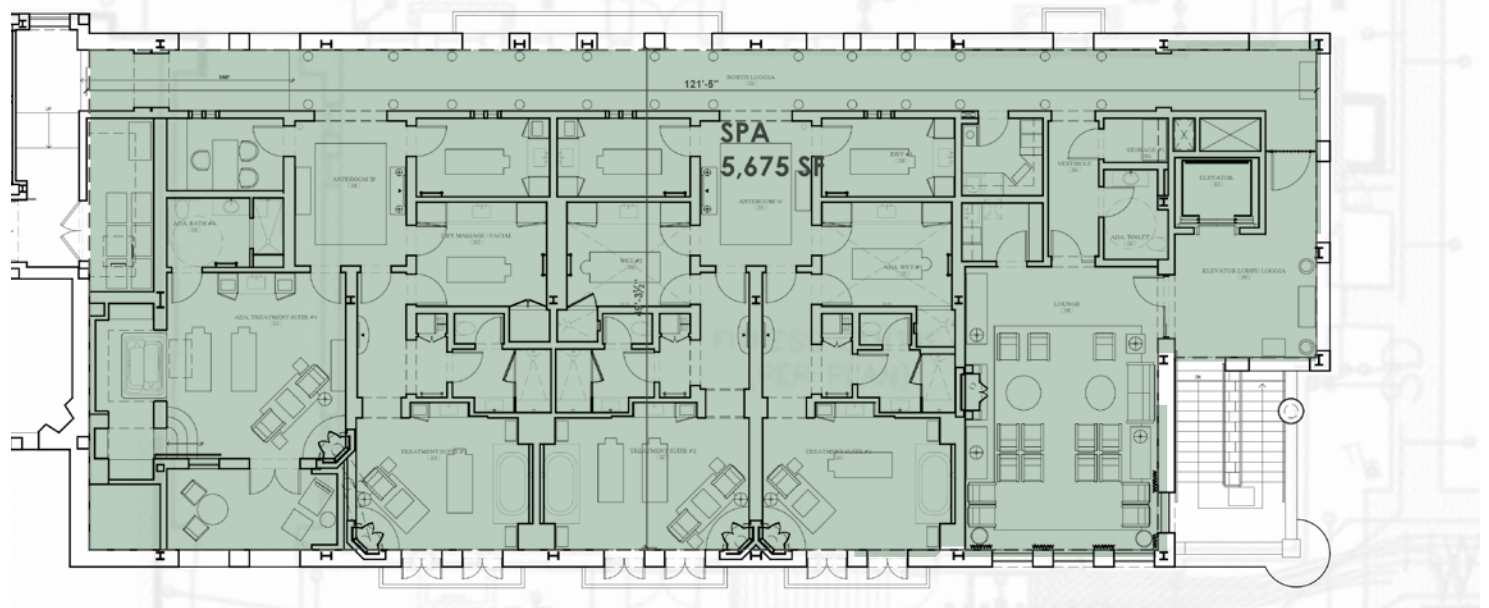
Suite Dry Double 2

Suite Dry Single 2

Room Dry 3

Room Wet 3

## 2ND FLOOR



Michelin Star **Chef Thomas Keller**, longtime owner of **The French Laundry** in Napa Valley and **Per Se** in New York City, brings his cuisine to the Coral Casino Beach and Cabana Club. At The Coral Casino Keller has four food and drink concepts, including Tydes which will be available to the public for the first time on a reservation-only basis.

[THOMASKELLER.COM/HOME](http://THOMASKELLER.COM/HOME)





## The Coral Casino Beach and Cabana Club

Located on Butterfly Beach and adjacent to Four Seasons Resort The Biltmore Santa Barbara in Montecito is the legendary Coral Casino Beach and Cabana Club. Built in 1937, the Coral Casino is an exclusive private membership social club that has been backdrop of countless society events attended by Hollywood elite and extravagant overwater fashion shows over the years.

This private first-class private Club maintains its well-earned status as one of the “jewels of Santa Barbara’s social scene.”

The Coral Casino features and Olympic sized swimming pool, oceanfront whirlpool, kid’s pool, oceanfront dining over the surf, state-of-the-art world-class fitness center, luxurious locker rooms with sauna and steam room and direct private access to Butterfly Beach.

Combined with every modern convenience and amenity and the unparalleled service, the Coral Casino stands alone as a true haven for leisure in a unique oceanfront setting, with 180-degree vistas of the Pacific Ocean, Channel Islands and the beautiful Santa Barbara coast-line.

[TYWARNERHOTELSANDRESORTS.COM/CONNOISSEUR-CLUB](http://TYWARNERHOTELSANDRESORTS.COM/CONNOISSEUR-CLUB)



**The Coral Casino Beach and Cabana Club** and **Montecito Club** have over 1,100 members in total with 100 memberships that have access to both clubs.

<b>Coral Casino:</b>	Initiation \$400,000		Monthly Dues \$2,500
<b>Montecito Club:</b>	Initiation \$295,000		Monthly Dues \$1,700
<b>Combined:</b>	Initiation \$670,000		Monthly Dues \$4,200
<b>Waiting List:</b>	200 People		



# Montecito Club

Nearby is Ty Warner's newest gem, Montecito Club, just completed a \$119 million dollar renovation and has transformed into Montecito's most elite and exclusive private Club. Paired with a Jack Nicklaus Signature Golf Course it has become the leading Club in the United States.

Nestled in the hills of Montecito overlooking the Pacific Ocean, Montecito Club is a private golf and social club with amenities surpassing any expectation. It captures the complete club experience seamlessly with its panoramic ocean views, historic setting, world-class golf course, excellent dining, luxurious facilities and unparalleled service. The Club's membership creates a warm and inviting place and will quickly become your home away from home.

[TYWARNERHOTELSANDRESORTS.COM/CONNOISSEUR-CLUB](http://TYWARNERHOTELSANDRESORTS.COM/CONNOISSEUR-CLUB)

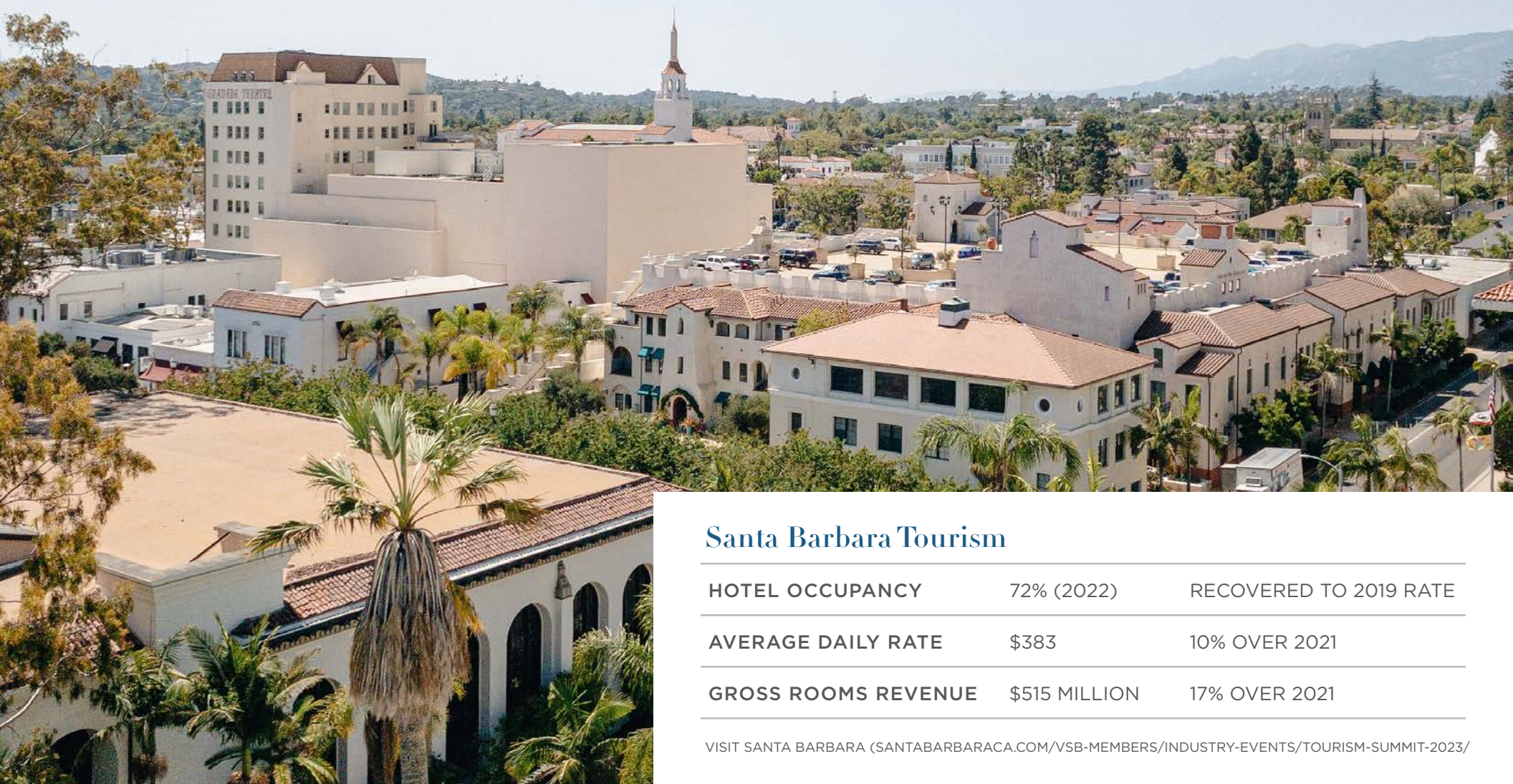


# Santa Barbara

## The American Riviera

Santa Barbara’s year-round Mediterranean-style weather, sandy beaches, and coastal charm makes it a perfect getaway. Just 90 miles north of Los Angeles on the California Coast, Santa Barbara has been a long-time favorite amongst A-listers. Downtown Santa Barbara is home to boutiques, retail stores, locally-owned restaurants, and cultural landmarks. Santa Barbara’s rich history includes the Old Mission Santa Barbara built in 1786 and Casa de la Guerra, the oldest original home in the Presidio Neighborhood. The Funk Zone is home to buzzworthy restaurants, wine-tasting rooms, craft breweries, distilleries, art galleries, bars, and more.

VISIT SANTA BARBARA ([SANTABARBARACA.COM/EXPLORE-AND-DISCOVER-SANTA-BARBARA/NEIGHBORHOODS-TOWNS/SANTA-BARBARA/](https://santabarbaraca.com/explore-and-discover-santa-barbara/neighborhoods-towns/santa-barbara/))



### Santa Barbara Tourism

<b>HOTEL OCCUPANCY</b>	72% (2022)	RECOVERED TO 2019 RATE
<b>AVERAGE DAILY RATE</b>	\$383	10% OVER 2021
<b>GROSS ROOMS REVENUE</b>	\$515 MILLION	17% OVER 2021

VISIT SANTA BARBARA ([SANTABARBARACA.COM/VSB-MEMBERS/INDUSTRY-EVENTS/TOURISM-SUMMIT-2023/](https://santabarbaraca.com/vsb-members/industry-events/tourism-summit-2023/))



## Montecito

Situated along the Pacific coastline, Montecito is known for its stunning natural beauty, idyllic beaches, exclusive estates, privacy, and refined lifestyle. Ranked 7th most expensive zip code to live in by Forbes, Montecito has gained a reputation as a preferred residential area for wealthy individuals, including business tycoons, prominent figures, and celebrities such as Oprah Winfrey, Rob Lowe, Ellen DeGeneres, Drew Barrymore, Prince Harry & Meghan Markle, Jeff Bridges, Katy Perry, Orlando Bloom, Gwyneth Paltrow, Adam Levine, Ariana Grande, Cameron Diaz, Scooter Braun, Jennifer Aniston, Lary David, and Julia Louis-Dreyfus.

The community of Montecito covers an approximate area of 9 square miles and is nestled between the Santa Ynez Mountains and the Pacific Ocean. This unique geography contributes to the area's pleasant Mediterranean climate, with mild winters and warm summers. Montecito's close proximity to Santa Barbara, a vibrant city renowned for its Spanish architecture and cultural attractions, adds to its appeal. Residents of Montecito enjoy easy access to Santa Barbara's amenities, including museums, theaters, art galleries, and a thriving downtown area.

VISIT SANTA BARBARA ([SANTABARBARACA.COM/EXPLORE-AND-DISCOVER-SANTA-BARBARA/NEIGHBORHOODS-TOWNS/MONTECITO/](https://santabarbaraca.com/explore-and-discover-santa-barbara/neighborhoods-towns/montecito/))





# Montecito Numbers

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## *Population (2023)*

<b>2,548</b>	<b>27,858</b>	<b>80,359</b>
1 Mile	3 Miles	5 Miles

## *Total Daytime Population*

<b>5,824</b>	<b>41,515</b>	<b>106,470</b>
1 Mile	3 Miles	5 Miles

## *Average Household Income*

<b>\$246,330</b>	<b>\$190,119</b>	<b>\$158,572</b>
1 Mile	3 Miles	5 Miles

ESRI 2023

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## *Average Sales Price*

**\$6,638,346**

## *Total Sales YTD*

**78**

Single Family Residences  
*YTD as of June 2023*



## Nearby Amenities

### ATTRACTIONS

- Coral Casino Beach and Cabana Club
- Hammond's Beach
- Butterfly Beach
- Montecito Club
- Miramar Beach
- Santa Barbara Zoo
- Lotusland
- Stearns Wharf
- Santa Barbara Maritime Museum
- Leadbetter Beach
- MOXI, The Wolf Museum of Exploration + Innovation
- Santa Barbara Historical Museum
- Santa Barbara Museum of Art
- The Granada Theatre
- Santa Barbara Bowl
- Old Mission Santa Barbara
- Santa Barbara Museum of Natural History

### RESTAURANTS & BARS

- Tydes
- Lucky's Steakhouse
- Sushi by Scratch
- Honor Bar & Market
- Jeannine's Restaurant & Bakery
- Ca' Dario Montecito
- Local
- Oliver's
- Tre Lune
- Bree'osh Bakery Cafe
- Blenders in the Grass
- Bettina
- Montecito Country Mart**  
Caffe Luxxe | Rori's Artisanal Creamery | Merci Montecito
- Stella Mare's
- Caruso's
- Miramar Beach Bar
- Via Vai Trattoria Pizzeria
- Montecito Coffee Shop
- Pane E Vino Trattoria
- Pierre Lafond Market & Deli

- The Stonehouse Restaurant
- Reunion Kitchen + Drink
- East Beach Tacos
- The Shop Kitchen
- Arnoldi's Cafe
- Third Window Brewery
- Santa Barbara Shellfish Company
- Moby Dick Restaurant
- Santa Barbara FishHouse
- Flor De Maiz
- Brass Bear Brewing & Bistro
- Lama Dog Tap Room + Bottle Shop
- Dart Coffee Co
- Rincon Brewery
- Shalhoob's Funk Zone Patio
- Validation Ale
- The Lark Santa Barbara
- Figueroa Mountain Brewing Co.
- Pali Wine Co. Wine Garden
- Mony's Mexican Food
- Helena Avenue Bakery
- SB Biergarten
- Pierre Lafond Market & Deli
- Bluewater Grill

- McConnell's Fine Ice Creams
- Loquita
- Test Pilot
- Rare Society
- Santo Mezcal
- Rusty's Pizza Parlor
- Finne's Crafthouse
- Jeannine's Restaurant & Bakery
- Chad's Cafe
- Toma Restaurant & Bar
- Breakwater
- Brophy Bros
- Shoreline Beach Cafe
- Lilly's Taqueria
- Santa Barbara Roasting Company
- Dawn Patrol
- Santa Barbara Craft Ramen
- Oat Bakery
- Santa Barbara Wine Therapy
- Pascucci
- The Red Piano
- Holdren's Steakhouse

- Sandbar
- Joe's Cafe
- The Palace Grill
- Dune Coffee Roasters
- Night Lizard Brewing Company
- Wildcat Lounge
- The Habit Burger Grill
- Dargan's
- La Paloma Cafe
- Apna Indian Kitchen
- McConnell's Fine Ice Creams
- Eureka!
- California Pizza Kitchen
- Sachi Ramen & Robata Bar
- Cajun Kitchen
- Oakberry Acai Bowls & Smoothies
- The Blue Owl
- Grassini Family Vineyards
- Jamie Slone Wines
- El Paseo Restaurant
- Handlebar Coffee Roasters
- Zaytoon
- La Playa Azul Cafe

- South Coast Deli
- Finch & Fork
- Lilac Patisserie
- Chase Restaurant and Lounge
- Dune Coffee Roasters
- Savoy Cafe & Deli
- Satellite SB
- The Andersen's Danish Bakery & Restaurant
- Mizza
- Hook & Press Donuts
- Secret Bao
- Sama Sama Kitchen
- milk & honey
- Benchmark Eatery
- bouchon Santa Barbara
- Olio Pizzeria
- Scarlett Begonia
- Santa Barbara Public Market
- Wabi Sabi
- Jane
- Opal
- Carlitos Café y Cantina
- Renaud's Patisserie & Bistro
- Crushcakes & Cafe

### RETAIL

- Gorjana
- Maison K | Cos Bar
- Whistle Club
- Johnny Was
- Whiskey & Leather
- James Perse
- Doen | Claire V
- James Perse (The Gatehouse)
- goop | Brunello Cucinelli
- Jenni Kayne
- Trader Joe's
- REI
- World Market
- Urban Outfitters
- Levi's Store | Vans
- Restoration Hardware
- Lululemon
- Bluemercury
- Paseo Nuevo**  
H&M | Hollister Co | GAP | Foot Locker | Zumiez | Sephora | Victoria's Secret
- Marshalls

### HOSPITALITY

- Apple
- Brandy Melville
- Ralph's
- Crossroads Trading
- CVS
- Anthropologie | Paper Source | Free People
- Old Navy
- Paradise Found
- Wendy Foster
- Montecito Inn
- Rosewood Miramar Beach
- San Ysidro Ranch
- Hilton Santa Barbara Beachfront Resort
- Hotel Californian
- The Waterman
- Palihouse
- Kimpton Canary Hotel
- El Encanto, A Belmond Hotel, Santa Barbara



**FOUR SEASONS**

**THE BILTMORE  
SANTA BARBARA**

1260 CHANNEL DRIVE  
MONTECITO, CALIFORNIA

**JAY LUCHS**

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