



OFFERING MEMORANDUM

## ADVISORY TEAM—

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commercial investment advisors

#### **COMMERCIAL INVESTMENT ADVISORS CIA BROKERAGE COMPANY**

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**PRICE CAP RATE** NOI \$2,000,000 \$120,000 6.00%



## POINTS OF INTEREST

Retailers | Entertainment: Retailers in Hillsdale & nearby Jonesville include Walmart, Meijer, Kroger, Aldi, Market House, Dollar General, Dollar Tree, Family Farm & Home, Walgreens, Rent-A-Center, Verizon, Cricket, AT&T, AutoZone, O'Reilly Auto Parts, Goodwill, The Salvation Army Family Store; Dining options include Taco Bell, McDonald's, Wendy's, Burger King, Arby's, Pizza Hut, Hungry Howie's Pizza, Little Caesars, Subway, Blimpie, Cinnabon, Auntie Anne's Pretzels

Higher Education: 2 miles from Hillsdale College - a private, conservative, Christian liberal arts college offering various undergraduate & graduate programs, serving with 1,794 students

Healthcare: Less than 3 miles from Hillsdale Hospital - a 93-bed progressive rural healthcare facility located in south central Lower Michigan providing services such as acute & critical care, emergency room, radiology, physical therapy, women's health, etc.



### NEW 20-YEAR ABSOLUTE NNN LEASE

Brand new 20-year Absolute NNN lease with attractive 7.00% rental escalations every 5 years with two 5-year options to renew



## OPERATOR | TENANT

Parent Company of KBP Foods operates ±1,055 locations across 4 brands in 32 states. Tenant - FQSR, LLC (the largest KFC franchisee in the U.S.) encompasses ±800 locations (+20% of KFC locations in the U.S. system) with anticipated sales in excess of \$1.1 billion in 2025 (FQSR, LLC is the tenant on the lease, encompasses all KFC restaurant locations)



### BRAND NEW CONSTRUCTION

New, high quality, build-to-suit construction of KFC's newest drive-thru/walk-up DT1600 Red prototype with interior dining and 8-car stack drive-thru - opened October 2025



### LARGE PARCEL | TRAFFIC COUNTS

Positioned on a large ±1.05-acre parcel, this property offers prime visibility and convenient access along W Carleton Rd, the area's primary north-south corridor, with traffic counts of 14,247 CPD!



## 2025 DEMOGRAPHICS (5-MI)

Population 15,127

Households 6,021

\$80,690 Average Household Income

## Financial Analysis

SITE ADDRESS 3335 W Carleton Road Hillsdale, MI 49242

TENANT FQSR, LLC dba. KBP FOODS

LESSEE ENTITY TYPE Franchise

**GROSS LEASABLE AREA** ±1,671 SF

**LOT SIZE** ±1.05 acres

YEAR BUILT October 2025

**OWNERSHIP** Fee Simple (Building & Land)

EXPENSE REIMBURSEMENT

This is an Absolute NNN lease.

Tenant is responsible for all expenses.

**LEASE TERM** 20 years (New)

**RENTAL INCREASES** 7% every 5 years (including options)

**RENT COMMENCEMENT DATE** October 21, 2025

**EXPIRATION DATE** October 31, 2045

**OPTIONS** Two 5-Year Renewal Options

FINANCING All Cash or Buyer to obtain new financing at

Close of Escrow.





## Rent Roll

	TERM	ANNUAL RENT	CAP RATE	
Years 1-5	<b>10/21/25</b> to 10/31/30	\$120,000	6.00%	
Years 6-10	11/01/30 to 10/31/35	\$128,400	6.42%	
Years 11-15	11/01/35 to 10/31/40	\$137,388	6.87%	
Years 16-20	11/01/40 to <b>10/31/45</b>	\$147,005	7.35%	
	OKERY COMM	AVG ANNUAL RETURN	6.66%	

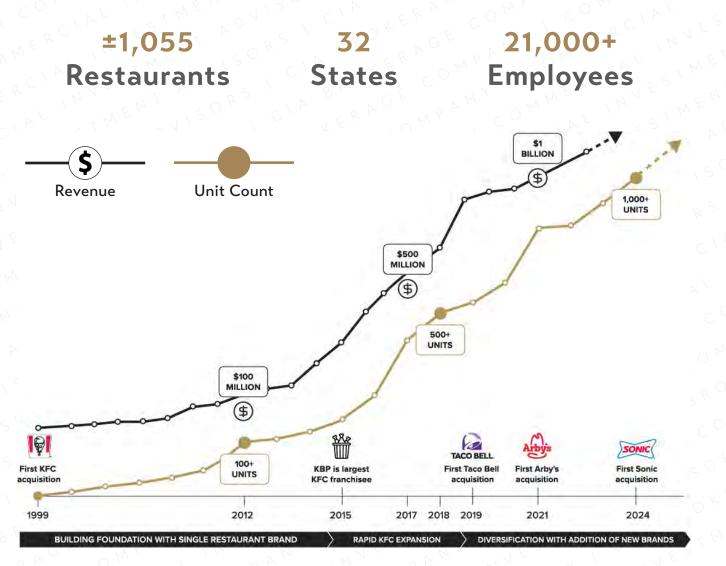
#### **RENEWAL OPTIONS**

1st Option	11/01/45 to 10/31/50	\$157,296	
2nd Option	11/01/50 to 10/31/55	\$168,306	

## Tenant Profile



**KBP Brands** is named one of the Top 100 Private Companies & Corporate Report 100 Fastest Growing Companies.







FQSR, LLC (the largest <u>KFC franchisee</u> in the U.S.) operates ±800 locations in 28 states.

\* Tenant on lease is FQSR, LLC and encompasses all ±800 KFC restaurant locations!

#### **ADDITIONAL KBP BRANDS**





**KBP Inspired, LLC** is a ±120-unit <u>Arby's entity</u> (subsidiary holding of KBP Brands) with locations in North Carolina, Florida, Virginia, Arizona, Maryland & New Mexico.





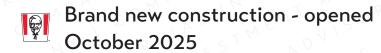
**KBP Drive In, LLC** is an ±85-unit <u>Sonic entity</u> (subsidiary holding of KBP Brands) with locations in North Carolina, Virginia, Georgia, South Carolina, Kentucky & Delaware.





**KBP Bells, LLC** is a ±50-unit <u>Taco Bell entity</u> (subsidiary holding of KBP Brands) with locations in New York, Illinois, Missouri, Colorado, Kansas, Iowa, New Mexico.

## Site Plan

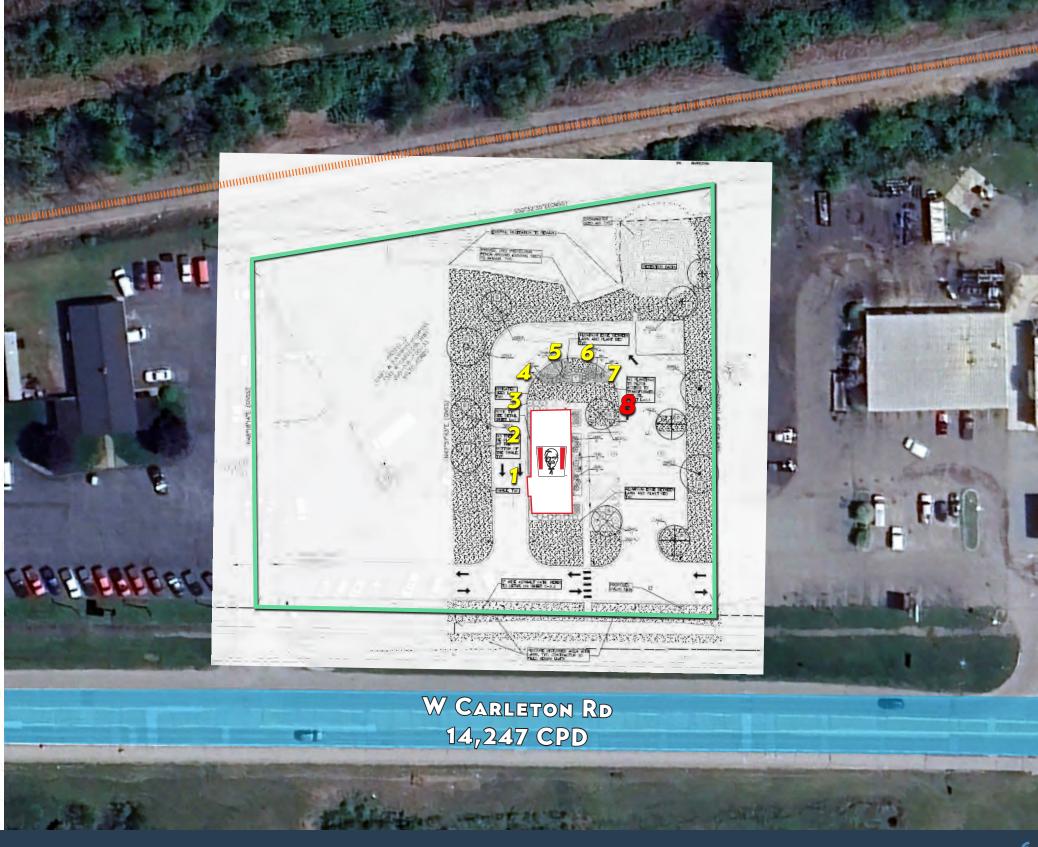


KFC's newest DT1600 Red prototype

8-car stack in drive-thru

**GLA:** ±1,671 SF

Lot Size: ±1.05 acres



# Actual Site Photos

As of October 2025













## Hillsdale Synopsis

**Hillsdale** is the count seat and the largest city in Michigan's Hillsdale County. This area is located in the rolling, fertile hills of South Central Michigan, bordering Indiana & Ohio. Though smaller than major metro areas, the local economy retains roots in data such as manufacturing and meat/pork processing.

**Hillsdale College** is a private, conservative, Christian liberal arts college offering various undergraduate & graduate programs, serving with 1,794 students with 780 employees.

**Hillsdale Hospital** is a 93-bed progressive rural healthcare facility located in south central Lower Michigan providing services such as acute & critical care, emergency room, radiology, physical therapy, women's health, etc. with 480 employees.

**Hillsdale County Medical Care Facility** is a non-profit skilled nursing & specialized therapy facility with 310 employees.

**Hillsdale County** serves local government functions such as maintaining roads & bridges, providing public safety through the Sheriff's Office, and overseeing judicial & family courts with 204 employees.

Other major employers in Hillsdale include Paragon Metals, Bob Evans Farms, Kroger Company, County National Bank & Hillsdale Intermediate School District.

2025 Demographics						
	1-MI	3-MI	5-MI			
Population	328	10,962	15,127			
Households	134	4,278	6,021			
Daytime Demographics Age 16+	1,294	9,985	12,170			
Median Age	39.1	36.0	38.1			
Average Household Income	\$71,263	\$75,543	\$80,690			



## CONFIDENTIALITY AGREEMENT

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#### FOR MORE INFORMATION:

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