

## Northeast Ohio's Bedford Auto Mile Key Players

### The BIG Dogs!

**Penske Automotive Group (Public)** Founded by Roger Penske, is an international transportation services company that operates automotive and commercial truck dealerships principally in the United States, Canada, and Western Europe, comprised of 249 dealerships with \$23B+ in annual revenue.

- Bedford Auto Mile Dealerships:
  - Audi of Bedford
  - Mercedes-Benz of Bedford
  - Toyota of Bedford

**Ganley Automotive Group (Private)** Built from a single dealership by Tom Ganley Sr. now run by his sons, Tom Jr. and Ken, comprised of 42 dealerships with \$2B+ in annual revenue.

- Bedford Auto Mile Dealerships:
  - Ganley Volkswagen of Bedford (our neighbor to the South)
  - Ganley Chrysler/Dodge/Jeep/RAM (our neighbor to the South and East)
  - Ganley FIAT & Alfa Romeo
  - Ganley Subaru

### The Regionals

**NEW! Coming Soon. Echo Park / Sonic Automotive (Public)** Late 2021 purchase of the former Mazda of Bedford location.

**DriveChoice (Private)** Three used vehicle locations in Ohio (Bedford, Akron, Cleveland); ownership entity expanded into new vehicle dealerships including Kia, Nissan and Volkswagen of Streetsboro, Honda of Cleveland Heights, along with six Mitsubishi dealerships across Ohio and South Florida and Hyundai and Kia dealerships in New Jersey.

- Bedford Auto Mile Dealerships: North Coast Auto Mall, Mitsubishi of Bedford

**Liberty Auto Group (Private)** Founded by Jim Herrick and run by his son Michael Herrick, has been in operation for over 35 years and now consists of six locations.

- Maple Heights, OH Dealership: Liberty Ford (just outside the Bedford Auto Mile)

**Hyundai of Bedford & Kia of Bedford (Private)** Owned by Seth Severin and Kevin Chernikoff along with 5 other dealerships: Kia of Alliance, Summit Toyota of Akron, Chrysler/Dodge/Jeep/RAM of Willoughby, in addition to Chevrolet of Wooster and Chevrolet Buick GMC Cadillac of Mount Vernon with Stephen Shane.

**Jay Auto Group (Private)** Founded by Henry Jacobson, now run by his son Marc Jacobson and investment partner Nathan Lantry, is comprised of 4 dealerships: Jay Honda (1<sup>st</sup> Honda dealership in Ohio), Jay Buick/GMC, BMW of Akron, Volkswagen of Akron.

- Bedford Auto Mile Dealerships: Jay Honda, Jay Buick/GMC

**Motorcars Volvo & Motorcars Acura (Private)** Owned by Dick Marcellino and his sons Anthony and Michael after purchasing in the 1990's from Founder Lee G Seidman.

**Bedford Nissan & Mentor Nissan (Private)** Founded by Phil Greenberg in 1970 as Datsun, now run by his son Jeff and grandson Matt.

**Mazda of Bedford (Private)** Formerly Qua Mazda/Saab, currently owned by Jerry Loretitsch and has operated since 1972; moved the dealership to new facilities in late 2019.

### The Buy Here / Pay Here

**DriveTime Automotive Group (Private)** Founded by Ernie Garcia II and based in Tempe, AZ DriveTime is a used car retailer and finance company with 145 locations in the U.S.

**RightWay Auto Sales (Private)** Part of the Garber Automotive Group based in Saginaw, MI specializes in selling quality used vehicles to people regardless of their credit or financial situation, with 54 locations and growing.

**ABC MotorCredit (Private)** Two Buy Here Pay Here locations in Ohio (Bedford, Tallmadge) started by Sam Snellenberger Sr. and now operated by his sons.

**Simons Motorcars (Private)** Single Buy Here Pay Here location moved from Akron and owned by Simon Snellenberger and operating out of the old JD Byrider location.

**Ohio Auto Connections (Private)** August 2023 purchase of Bedford Auto Mile location from long time owners Parker/Schuster by Khalid Kassis who's other location is on Broadway Avenue in Maple Heights.

### The Supporting Cast

#### **AutoZone**

The largest U.S. retailer of aftermarket automotive parts and accessories.  
0.1 Miles

#### **Enterprise Rental Car / Car Sales**

Car rental company also oversees commercial fleet management,  
used car sales, and commercial truck rental operations.  
1.1 Miles

#### **Advance Auto Parts**

Automotive aftermarket parts provider serving  
both professional installer and do-it-yourself customers.  
1.7 Miles

#### **NAPA Auto Parts**

Retailers' cooperative distributing automotive replacement parts,  
accessories and service items in North America.  
1.7 Miles

### Other Items of Note

**10,884 Bedford Auto Mile Annual Average Daily Traffic Count** (2023) Up 3% YoY, Ohio Department of Transportation

#### **U.S. Census Bureau: Median Household Income** (in 2022 dollars), 2018-2022

o \$198K	Pepper Pike, OH	9.5 Miles
o \$128K	Solon, OH	6.0 Miles
o \$110K	Independence, OH	6.5 Miles
o \$105K	Beachwood, OH	7.8 Miles
o \$96K	Shaker Heights, OH	5.8 Miles
o <b>\$55K</b>	<b>Bedford, OH</b>	
o \$50K	Garfield Heights, OH	3.8 Miles
o \$50K	Maple Heights, OH	1.5 Miles
o \$47K	Akron, OH	25.1 Miles
o \$44K	Warrensville Heights, OH	5.2 Miles
o \$37K	Cleveland, OH	13.4 Miles

#### **Top 10 Largest Northeast Ohio Employers** (August 2020) Crain's Cleveland Business

o Cleveland Clinic	Healthcare	45,991
o University Hospitals	Healthcare	22,760
o Minute Men Companies	Staffing/Employment Svcs.	21,447
o Group Mgmt. Services	Staffing/Employment Svcs.	19,614
o U.S. Office of Personnel	Federal Government	15,287
o Walmart	Retail	12,345
o Progressive Corp.	Insurance	11,942
o Giant Eagle Inc.	Grocery	9,070
o Cuyahoga County	County Government	7,586
o State of Ohio	State Government	7,422

#### **Amazon Fulfillment Centers**

o N. Randall, OH opened 09/15/18	2,000+ full time employees	3.8 Miles
o Euclid, OH opened 09/08/19	1,500+ full time employees	20.6 Miles
o Akron, OH opened 08/16/19	1,500+ full time employees	32.2 Miles