Indiana Ave & 66th St Office Building

Central Lubbock Multi Tenant Office in 79413

FOR SALE 3305 66th Street



DOUG DUNCAN

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EXECUTIVE SUMMARY

3305 66th Street | Lubbock, TX 79413



OFFERING SUMMARY (90% Occupied Proforma)

PRICE:	\$595,000
BUILDING SF:	6,220
RENTABLE SF:	5,470
OCCUPANCY:	90%
NOI:	\$37,466
CAP RATE:	6.3%
FLOORS:	2
LOT SIZE:	18,539 SF
YEAR BUILT:	1977
BUILDING CLASS:	С
ZONING:	Neighborhood Commercial
PARKING:	33
PARKING RATIO:	4.5

PROPERTY OVERVIEW

Now available for sale in Central Lubbock, just off Indiana Avenue and 66th Street, is a 6,220-square-foot, two-story office building with six individual lease spaces. With strong upside potential and a prime location, this multi-tenant property offers an ideal opportunity for investors or owner-occupants.

The building features flexible suite sizes ranging from 500 to 1,300 square feet, making it well-suited for a variety of professional tenants. Current rents offer substantial room for growth—estimated at 25% to 30%—with only minor remodeling needed to unlock that value. Parking is available in both the front and rear, with access from 67th Street, ensuring convenient ingress and egress.



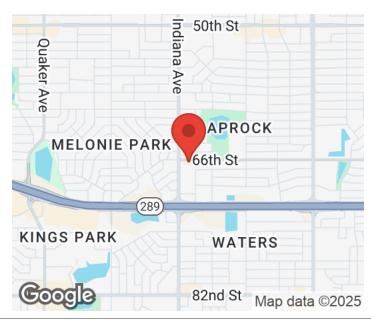


LOCATION & HIGHLIGHTS

3305 66th Street | Lubbock, TX 79413







LOCATION INFORMATION

Building Name: 3305 66th Street

Street Address: 3305 66th Street

City, State, Zip Lubbock, TX 79413

Cross Streets: Indiana & 66th

LOCATION OVERVIEW

Situated in an active and evolving commercial corridor, the property benefits from nearby developments including a newly constructed oil change facility, a remodeled Better Business Bureau, the updated Heritage House, and a busy retail strip center.

Zoned for neighborhood commercial use, the building is perfectly suited for service-oriented businesses such as attorneys, counselors, and consultants. Existing Modified Gross leases are currently at \$10.77/sf, with market rates reaching as high as \$16/sf, offering excellent potential for increased cash flow. Proforma gross annual rents are projected around \$87,500.

PROPERTY HIGHLIGHTS

- Positioned well for value-add investors
- Prime central Lubbock location just off Indiana Ave, offering excellent visibility and accessibility
- Located in a high-traffic corridor (35,115 daily vehicles)
- Ample on-site parking with easy ingress and egress from both north and south sides of the building
- Located adjacent to well-maintained North/South thoroughfare as well as densely populated residential neighborhoods



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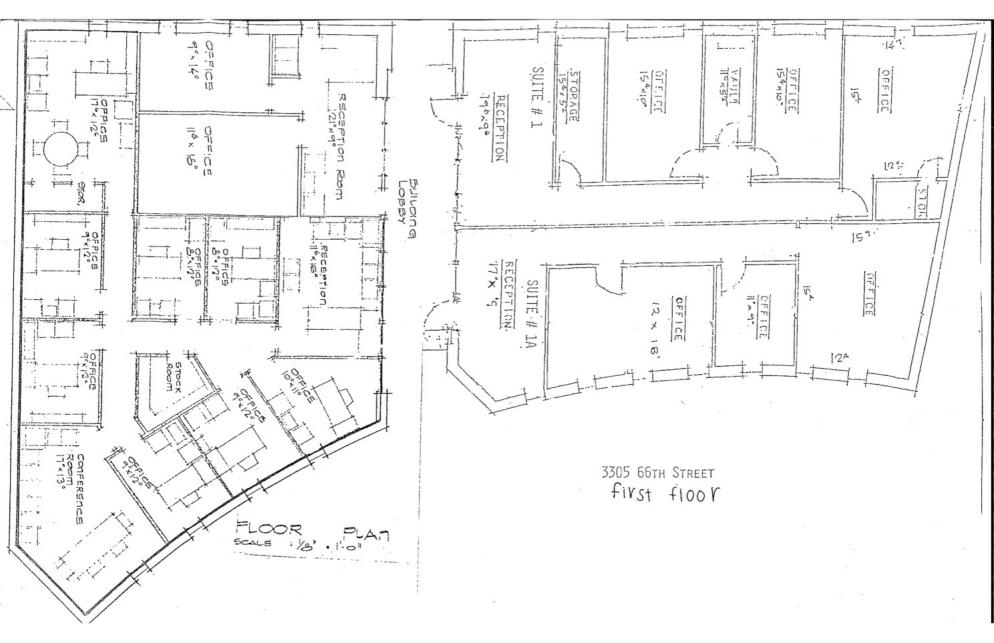


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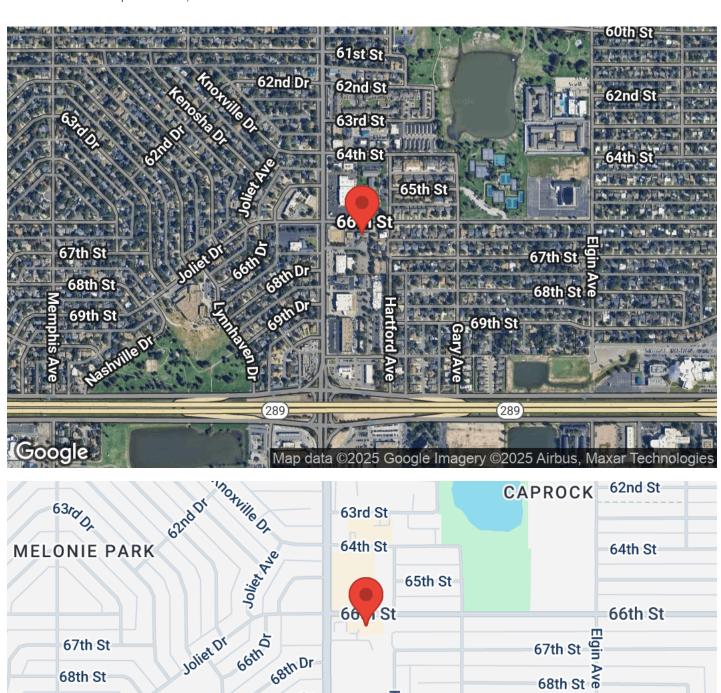


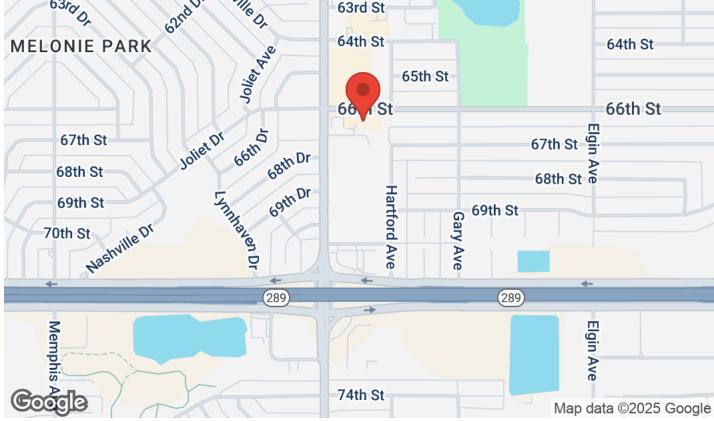




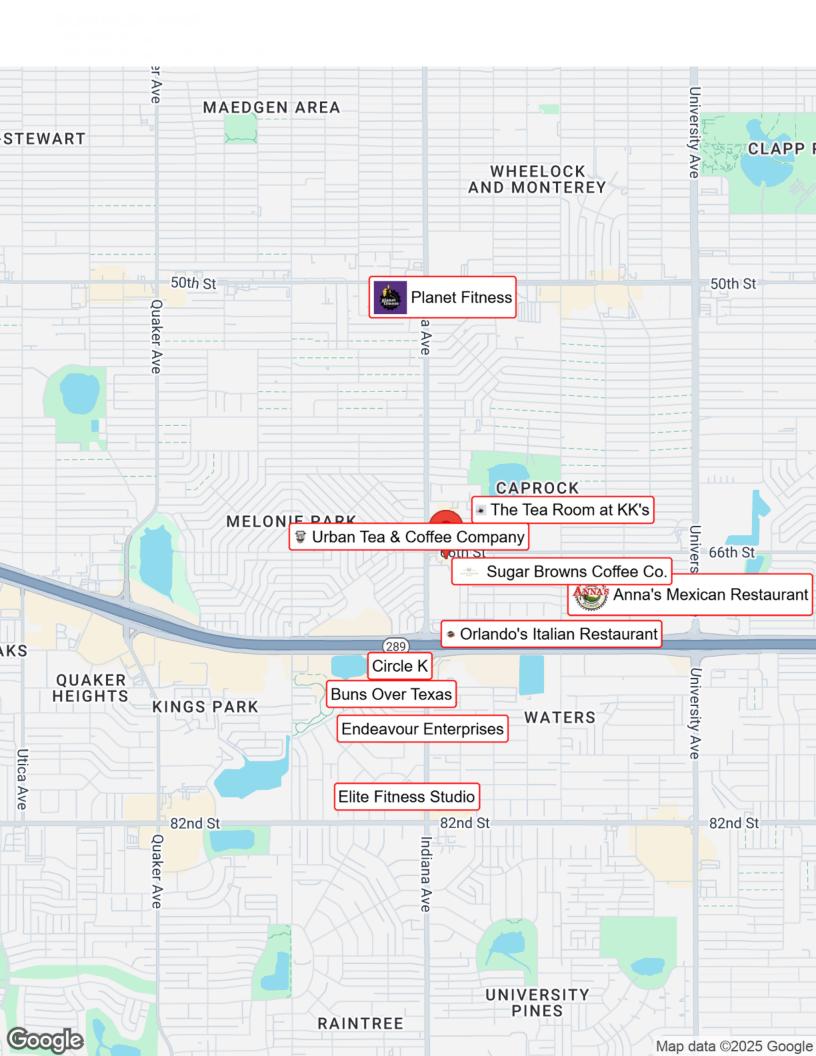


LOCATION MAPS

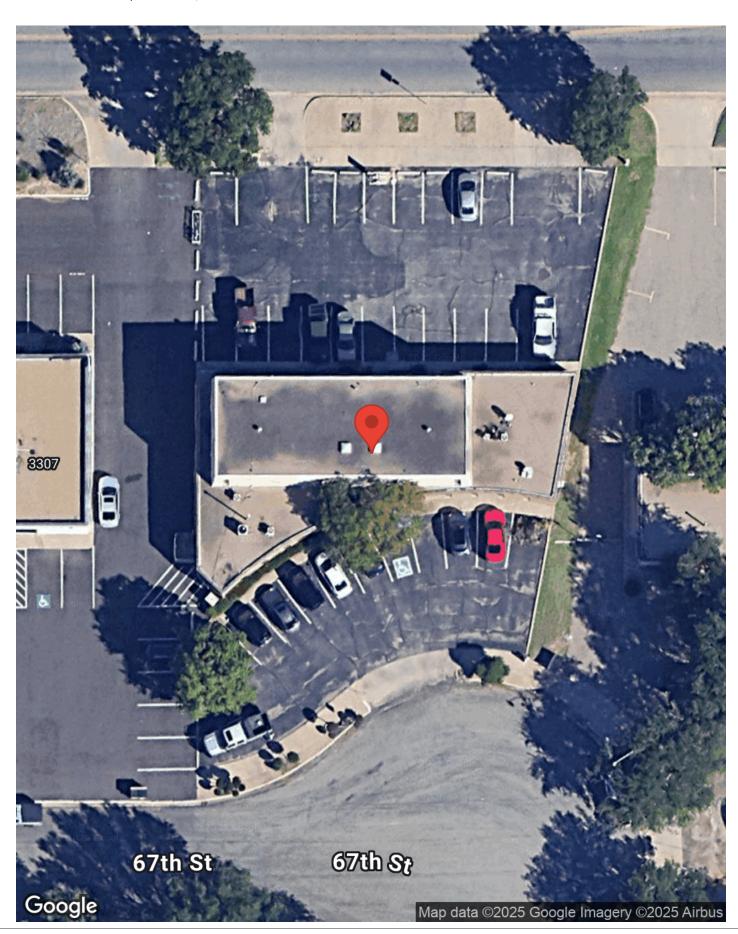






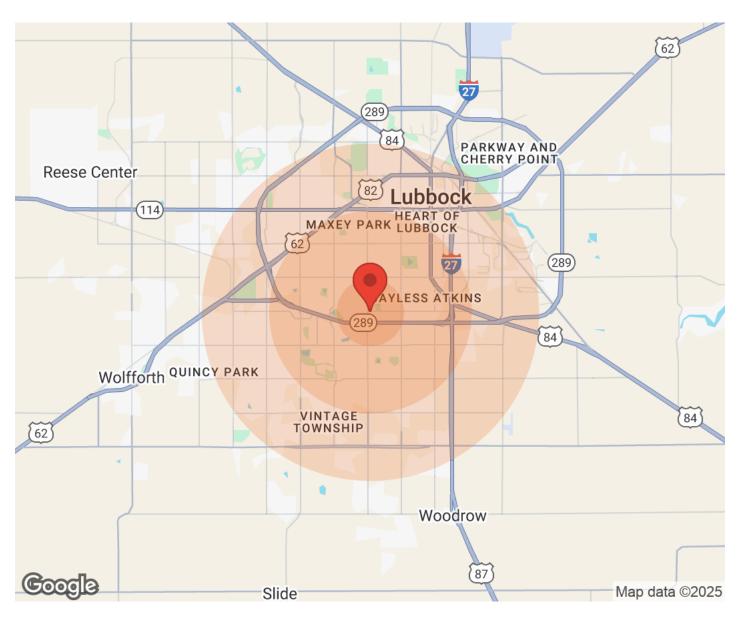


AERIAL MAP





DEMOGRAPHICS



Population	1 Mile	3 Miles	5 Miles
Male	6,504	56,919	96,738
Female	7,149	61,313	99,415
Total Population	13,653	118,232	196,153
Age	1 Mile	3 Miles	5 Miles
Ages 0-14	2,393	24,445	38,973
Ages 15-24	1,672	15,230	25,422
Ages 25-54	4,852	49,445	87,520
Ages 55-64	1,667	12,689	20,120
Ages 65+	3,069	16,423	24,118
Race	1 Mile	3 Miles	5 Miles
White	12,515	98,946	160,389
Black	254	4,696	8,989
Am In/AK Nat	3	135	235
Hawaiian	N/A	8	19
Hispanic	2,463	37,011	64,869
Multi-Racial	1,614	27,488	47,984

Income	1 Mile	3 Miles	5 Miles
Median	\$51,345	\$41,982	\$39,520
< \$15,000	538	6,910	13,770
\$15,000-\$24,999	626	5,769	9,837
\$25,000-\$34,999	616	5,888	9,282
\$35,000-\$49,999	1,078	8,003	11,589
\$50,000-\$74,999	1,178	8,720	13,538
\$75,000-\$99,999	769	5,484	7,772
\$100,000-\$149,999	508	4,629	6,720
\$150,000-\$199,999	236	1,384	1,839
> \$200,000	184	1,382	2,148

Housing	1 Mile	3 Miles	5 Miles
Total Units	6,532	53,757	85,310
Occupied	6,166	50,211	78,911
Owner Occupied	4,222	29,362	43,149
Renter Occupied	1,944	20,849	35,762
Vacant	366	3,546	6,399



PRO FORMA SUMMARY

Description	Actual	Per SF	Market	Per SF
Gross Potential Rent	\$58,992	\$10.78	\$87,072	\$15.92
- Less: Vacancy	(\$5,899)	(\$1.08)	(\$6,966)	(\$1.27)
Effective Gross Income	\$53,093	\$9.71	\$80,106	\$14.64
Operating Expenses				
Description	Actual	Per SF	Market	Per SF
Building Insurance	\$3,640	\$0.67	\$3,639	\$0.67
General Supplies	\$519	\$0.09	\$0	\$0.00
Janitorial	\$5,400	\$0.99	\$5,400	\$0.99
Maintenance	\$1,659	\$0.30	\$1,659	\$0.30
Misc	\$5,506	\$1.01	\$0	\$0.00
Taxes - Real Estate	\$8,172	\$1.49	\$8,171	\$1.49
Utilities	\$1,994	\$0.36	\$0	\$0.00
Total Expenses	(\$26,890)	(\$4.92)	(\$18,869)	(\$3.45)
Net Operating Income	\$26,203	\$4.79	\$61,237	\$11.20





Investment Summary

-	
Price	\$595,000
Tenants	1
RSF	5,470
Price/RSF	\$108.78
Lot Size	18,539 sf
Floors	1
Parking Spaces	5:1000
APN	R132601
Cap Rate	4.4%
Market Cap Rate	10.29%

Tenant	Actual	Market
	\$58,992	\$87,072
Totals	\$58,992	\$87,072
Annualized Income		
Description	Actual	Market
Gross Potential Rent	\$58,992	\$87,072
- Less: Vacancy	(\$5,899)	(\$6,966)
Effective Gross Income	\$53,093	\$80,106
- Less: Expenses	(\$26,890)	(\$18,869)
Net Operating Income	\$26,203	\$61,237
Annualized Expenses		
Description	Actual	Market
Building Insurance	\$3,640	\$3,639
General Supplies	\$519	\$0
Janitorial	\$5,400	\$5,400
Maintenance	\$1,659	\$1,659
Misc	\$5,506	\$0
Taxes - Real Estate	\$8,172	\$8,171

\$1,994

\$4.92

\$26,890

\$0

\$18,869

\$3.45

Utilities

Total Expenses Expenses Per RSF

LEUA IMPACT & ROI

The Lubbock Economic Development Alliance (LEDA) is proud to share the significant economic strides our community has made over the past year. Through strategic initiatives and impactful projects, LEDA continues to fuel sustainable growth and opportunity in Lubbock, making our region a vibrant hub for businesses and residents alike. Here are some highlights of our recent achievements:

These accomplishments reflect LEDA's commitment to driving a strong return on investment for our community. We look forward to building on this success, fostering a dynamic economy, and continuing to make Lubbock a place where businesses and individuals thrive.

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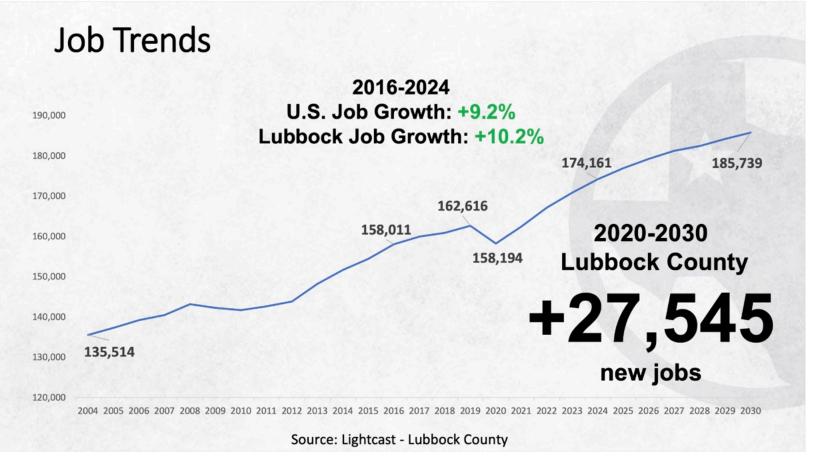
TOTAL JOBS

\$60M

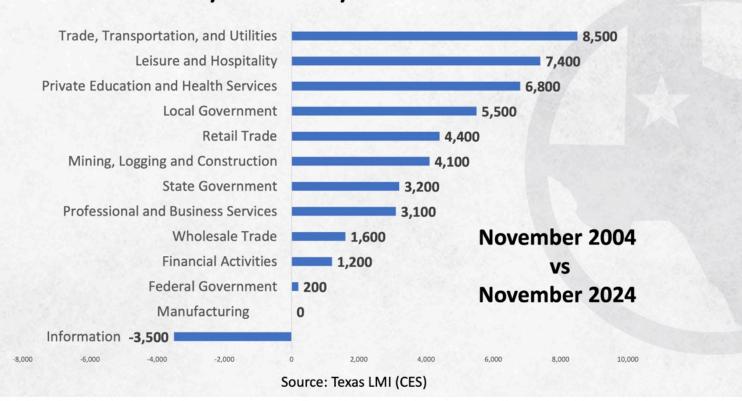
\$47W

ANNUAL VALUE
ADDED IMPACT

PROJECTS	'23/'24	TOTAL (Since 2004)	AVERAGE (Since 2004)
TOTAL LOCATIONS	25	249	13.8
TOTAL JOBS	236	12,388	688.2
AVG # JOBS/LOCATION	9.4	-	49.8
TOTAL CAPITAL INVESTMENT	\$60,001,566	\$2,353,132,550	\$130,729,586
TOTAL INCENTED ANNUAL WAGES	\$5,662,632	\$222,822,735	\$12,379,041
AVG ANNUAL WAGE OF INCENTED JOBS	\$56, 626	9	\$36,741
TOTAL ANNUAL VALUE ADDED IMPACT	\$46,851,466	\$2,023,114,896	\$112,395,272
AVG VALUE ADDED IMPACT/JOB CREATED	\$26,277	1	\$163,312
AVG VALUE ADDED IMPACT/LOCATION	\$1,874,059	-	\$8,124,959



Job Growth by Industry



Population Growth 2004







Source: City of Lubbock; Landsicor

Population Trends



Texas:

1,589 people/day

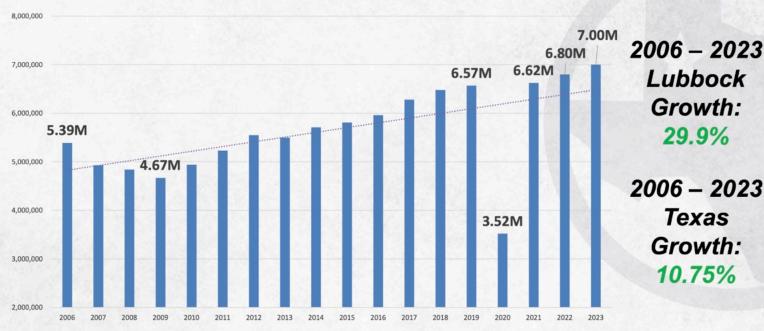
Lubbock: 11 people/day



Source: Environics

Total Number of Visitors

Lubbock MSA



Source: D. K. Shifflet & Associates, Ltd., Longwoods International

Recent Announcements



Leprino Foods

- Cheese Processing
- · \$1 Billion investment
- 600 jobs
- Opening mid-January 2025



XFab

- · Silicon Wafer Mfg
- \$100 Million investment
- 100 jobs
- Plant expansion



WL Plastics (2 plants)

- HDPE Pipe Mfg
- \$57 Million investment
- 135 jobs
- 2nd plant opened late 2024



True North Steel

- Steel Fabrication
- 30 jobs
- Plant expansion

DISCLAIMER

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