# OFFERING MEMORANDUM FOR SALE

### HIGH-VISIBILITY TROPHY MEDICAL OFFICE BUILDING

www.Merit-Commercial.com / (541) 944-9967

**Caspian Hoehne** Licensed Broker



**Scott King** Principal Broker



### **CONTENTS**

- **3** EXECUTIVE SUMMARY & HIGHLIGHTS
- 4 OFFERING DETAILS & PHOTOS
- MARKET OVERVIEW
- 7 TRANSACTION GUIDELINES

EXCLUSIVELY REPRESENTED BY

MERIT COMMERCIAL REAL ESTATE

VIEW MORE AT: MERIT-COMMERCIAL.COM

#### SCOTT KING

Principal Broker / Owner (541) 890-6708 scottnking@gmail.com

#### **CASPIAN HOEHNE**

Licensed Broker (541) 944-9967

caspian@merit-commercial.com

This offering memorandum is intended for only the party receiving it from Merit Commercial Real Estate ("MCRE"), and should not be made available to any other reviewing entity without the prior written consent of MCRE. All information included in this offering memorandum has been obtained from sources deemed reliable, however, Owner, MCRE, and/or their representatives make no representations or warranties, expressed or implied, as to the accuracy of the information, and makes no warranty or representation into the exact state of the property, the presence of contaminating substances, PCB's or asbestos, the property or owner's compliance with State and Federal regulations, or the physical condition of any improvements on the property. The recipient of this document must independently verify the information and assumes any and all risk for inaccuracies contained herein. The information contained in this offering memorandum is not a substitute for a thorough due diligence investigation.

### **Executive Summary**

2166 NW Vine Street - an extremely high-quality, Class-A flex medical office building located in beautiful Grants Pass, Oregon (the "Property")!

The Property presents an extremely rare opportunity to acquire a trophy medical facility, with arguably the highest visibility of any similar property in the region, with unobstructed line-of-sight to a combined 41,000+ vehicles per day on Interstate 5 and Vine Street.

Following a nearly \$4MM renovation in 2019, the Property was operated briefly as a PACE facility (Program of All-Inclusive Care for the Elderly); however, the facility opened in March of 2020, and was negatively affected by the timing of opening. While not a required use, the facility lends itself excellently to a new operator of the PACE program, and was built to meet and exceed the rigorous facility standards of that program (buyer to complete all due diligence).

The interior layout features approximately 17,329 square feet ("SF") on the main floor, and 4,671 SF on the lower, daylight basement.

Both floors are abundant in features and spaces, and includes: ±2,566 SF great room/cafeteria, industrial kitchen w/ buffet bar, 1,224 SF divisible conference room, 1,500+ SF physical therapy room, 2,000+ SF of corporate office space, fully-built out clinic space w/ reception, pharmacy-quality storage, abundant locker rooms (both employee and guest),

hair salon space, break room, medical storage, IT closet, professional-quality elevator, as well as 22 enclosed exam rooms/offices/quiet rooms, and much more.

The infrastructure is pristine and capable, and includes a large generator, industrial HVAC, and abundant new electrical and plumbing upgrades throughout.

The exterior is in immaculate condition, with attractive landscaping, upgraded siding, new roof, and much more. A covered, brand-new bus drop-off is located on the bottom floor, and opens directly to easy elevator access for guests.

Parking is convenient, with 105 parking spaces and numerous street parking spaces towards the front and side of the Property.

The Property is directly adjacent to the campus of Club NW, a large and highly-rated health club, making the Top 100 Health Club in US rankings for 5+ years.

There is abundant permanent signage space on the exterior of the building, as well as an oversize, grand-fathered digital billboard. Seller will retain partial use of the billboard, and permanent easement access to a majority of the parking lot.

The opportunity is clear at 2166 NW Vine Street; a perfect fit for numerous medical or similar users! Contact brokers today for more info.

### Offering Summary

**Offering Price:** \$5,500,000

**Occupancy:** To be delivered vacant

**Address:** 2166 NW Vine Street, Grants Pass, OR

97526 - Josephine County

**Legal:** 36-05-05CC TL 704 | APN R335408

**Annual Taxes:** \$43,774.66 (2024)

**Zoning:** B-P (Business Park)

**Year Built:** 1984 (per County - 41 years)

**Gross Building SF:** 22,000 SF - total

17,329 SF (main floor) 4,671 SF (lower floor)

**Gross Acreage:** 2.09 acres (91,040 SF)

**Utilities:** All public

Billboard: Large digital billboard grandfathered; seller

to retain use of >50% of advertising time on

said billboard, subject to subsequent agrmt.

**Parking:** 105 parking spaces and (3) shuttle spaces

available; permanent parking easement for

benefit of adjacent property will be

completed prior to closing (contact brokers)

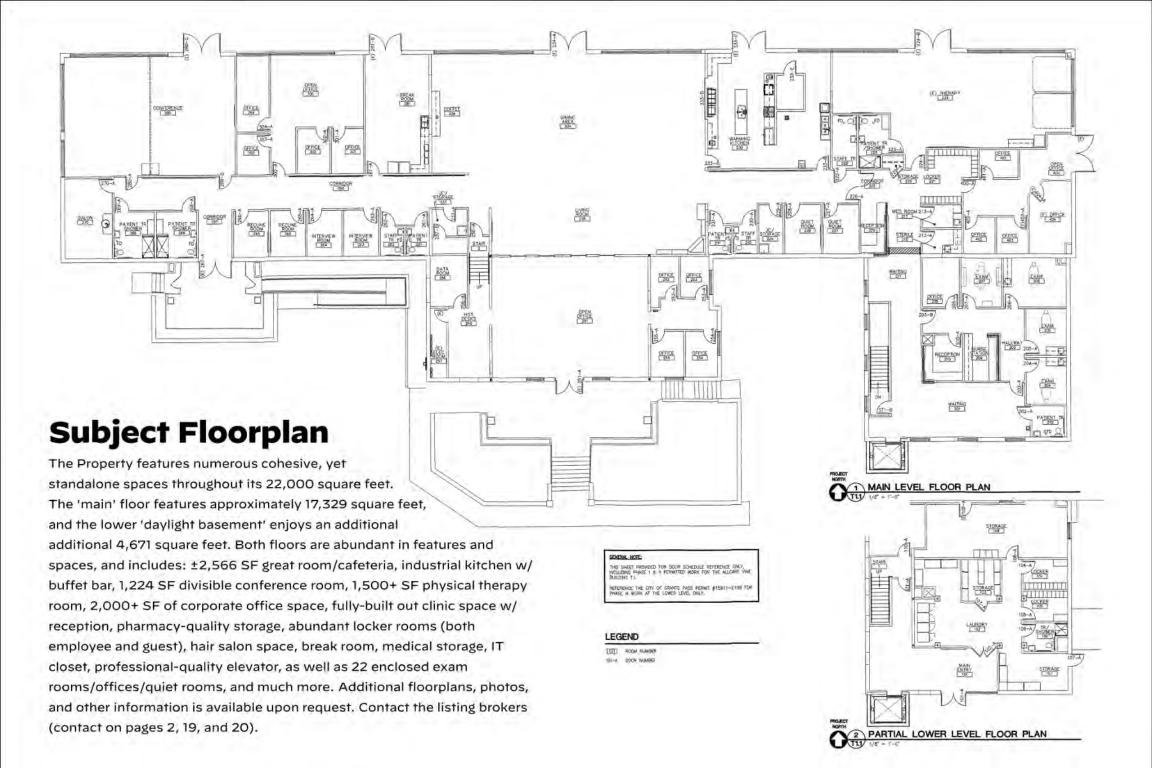


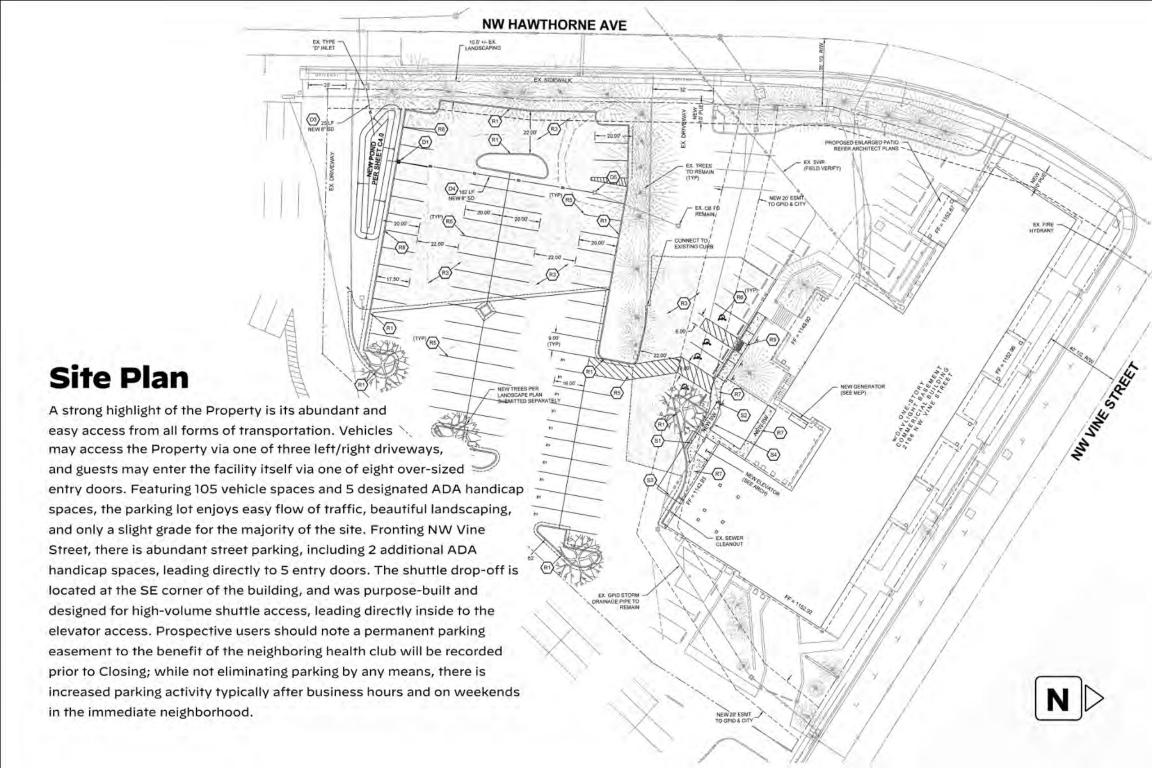




### "Meticulously Maintained; Excellent Condition"

2166 NW Vine Street underwent a nearly \$4,000,000 renovation completed by Ausland Construction, upgrading essentially every surface, in 2019. The Property has seen various uses throughout the years, but has always been meticulously maintained, and the building appears to be in excellent condition. Quality standards for the to-the-studs 2019 remodel were extremely high, and built to both meet and exceed the medical-grade requirements of the PACE program. Key infrastructure additions were made, including badge access for nearly every door, an industrial-grade Kohler generator, elevator, extensive security and IT systems, fire alarm systems, full building sprinkler system, and much more. Numerous bathrooms were significantly upgraded with alarms, showers, and full ADA compliance throughout. Nearly all surfaces have been upgraded to higher-end finishes, soft-close cabinetry, and other high-quality hardware throughout - as example, nearly every door employs an upgraded four-point hinge system. Prospective users can appreciate the thought and effort put into the superior build-out during every tour of the facility.

































































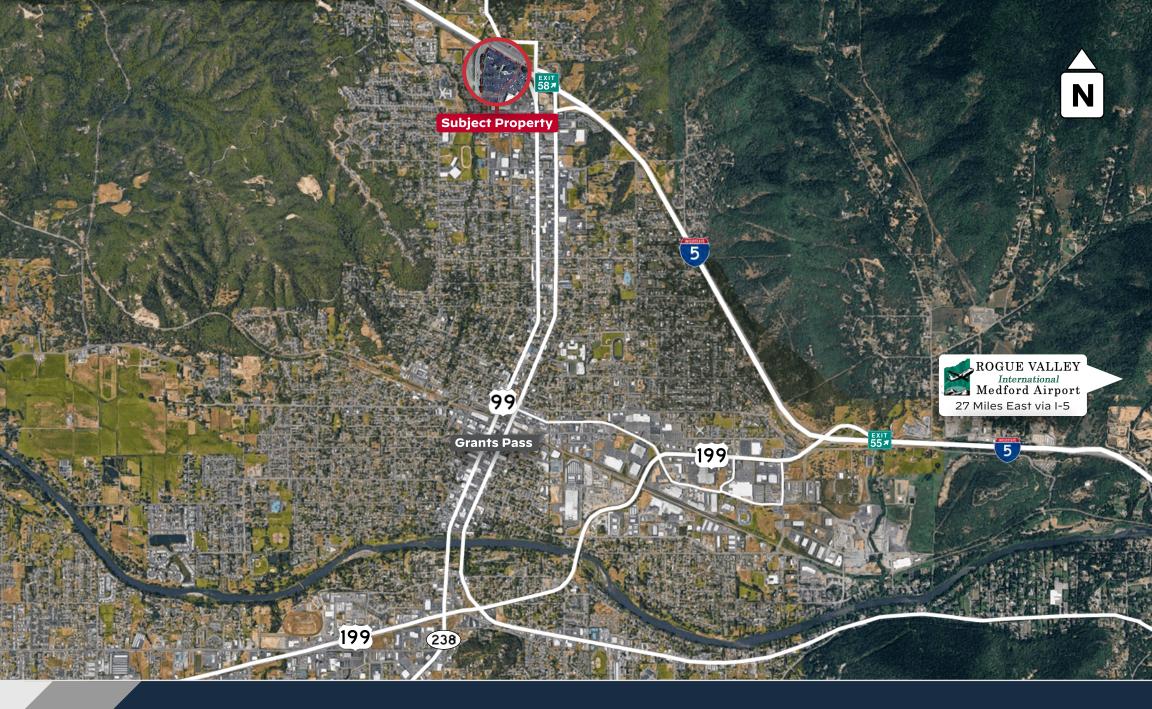


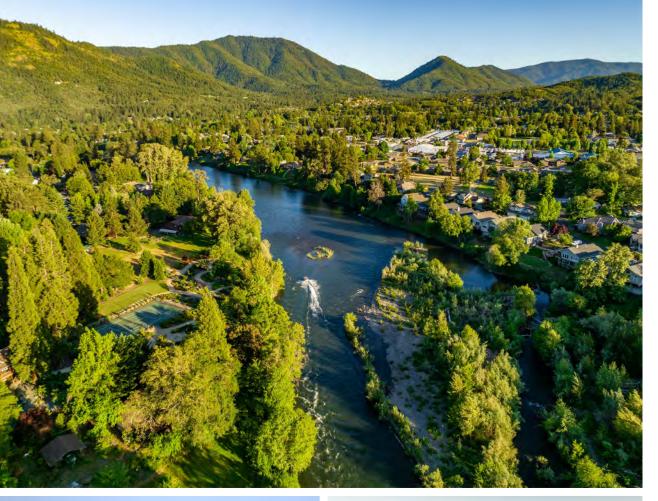


















## **Grants Pass History and Profile**

### "It's the climate"

Grants Pass, Oregon - believed to be named after General Ulysses S. Grant's battle at Vicksburg - has a rich history since the early 1800's. Grants Pass is desirable to homeowners and businesses alike for it's growing employment, natural beauty, and the City's convenient location on I-5, as well as being home to the Josephine County Fairgrounds and home of several large companies, such as Dutch Bros Coffee, AllCare Health and Asante Health System's Three Rivers Hospital.

The City was historically a hub for the timber and agriculture industries, being strategically located on the Rogue River. The local economy has significantly expanded beyond these industries, but the area remains a strong agricultural market.

Within a 30 minute drive is the domestic Grants Pass Airport as well as the Rogue Valley International-Medford Airport, a regional air travel hub for all of Southern Oregon, with well over 1M annual travelers. Breathtaking outdoor recreational activities are moments away; Upper and Lower Table Rock, the Rogue River, dozens of lakes, as well as the Crater Lake National Park are all within an easy drive.

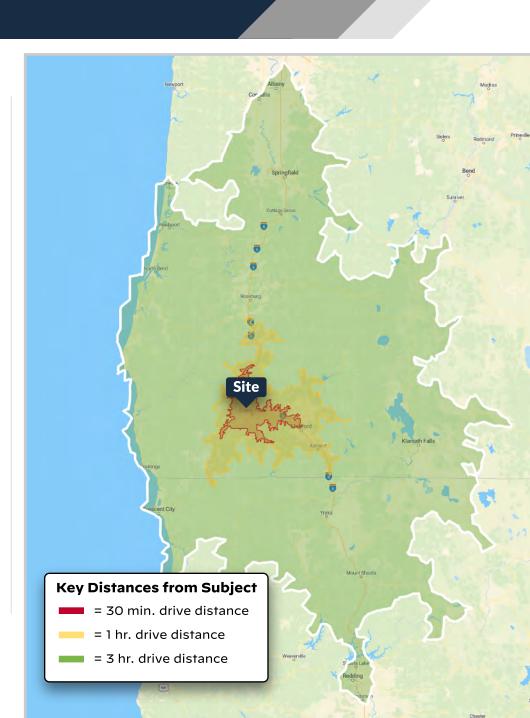
Overall, Grants Pass is a city that blends its historical roots with a forward-looking perspective, making it a desirable destination for businesses and residents alike.

Demographic sources: CoStar, Redfin, Realtor.com, Zillow

## **Market Summary**

|                    | Demographics            | <b>Grants Pass</b> | Josephine County | National  |
|--------------------|-------------------------|--------------------|------------------|-----------|
| Population         | 2021 Census Population  | 39,674             | 88,346           | -         |
|                    | 2015 Population         | 36,684             | 84,606           | -         |
|                    | 2010 Population         | 35,957             | 82,880           | -         |
|                    | Annual Growth 2010-2015 | 1.02%              | 1.04%            | -         |
|                    | Annual Growth 2016-2021 | 1.08%              | 1.02%            | -         |
| Personal/Education | Median HH Income        | \$54,833           | \$51,733         | \$75,989  |
|                    | Per Capita Income       | \$26,875           | \$29,260         | \$35,384  |
|                    | Median Age              | 39.7               | 47.5             | 38.1      |
|                    | Unemployment Rate       | 5.30%              | 6.0%             | 3.5%      |
|                    | High School Degree      | 90.6%              | 90.8%            | 91.1%     |
|                    | Bachelor's Degree       | 17.2%              | 18.1%            | 23.5%     |
| Housing            | Median Home Value       | \$490,800          | \$488,500        | \$361,970 |
|                    | # Households            | 16,231             | 36,148           | -         |
|                    | Owner Occupied          | 53.7%              | 69.5%            | 60.6%     |
|                    | Tenant Occupied         | 44.3% (±)          | 28.5% (±)        | 34% (±)   |
|                    | Vacancy                 | 2.0%               | 2.0%             | 6.0%      |

Note: all items listed above are from sources believed to be reliable (Census Bureau, and are provided in good faith, but are not guaranteed. Buyer, and all other parties to complete their own due diligence.



## Why Southern Oregon?

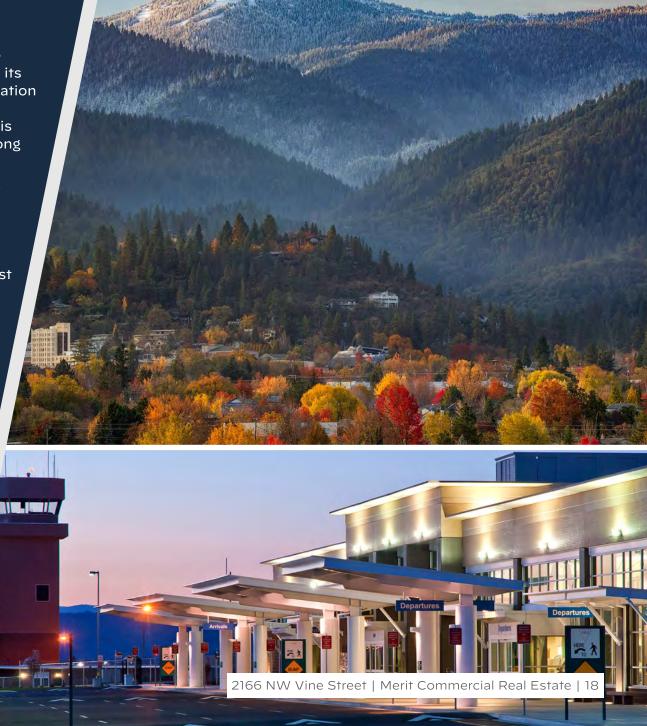
Southern Oregon, largely encompassing Jackson and Josephine Counties, is a world-class gem hiding in plain sight. Anchored by its mild Mediterranean climate, the area boasts the winning combination of being both strategically located between Portland and San Francisco, and having forward-thinking municipal leadership. This combination drives strong economic growth and has created a long runway for development across all asset classes.

**Southern Oregon** is a gateway to the entirety of the West Coast, via Interstate 5, North through Eugene, Salem, Portland, and Washington State, and South, through Redding, San Francisco, and down to Los Angeles. The local transportation system connects the most populated cities in the region of Medford, Ashland, and Grants Pass, and has dedicated highways Northeast to Bend and West to the Oregon Coast.

**Multiple billion-dollar companies** call Southern Oregon home, such as Lithia Motors (NYSE: LAD), Asante Health Systems, Harry & David (NYSE: FLWS), Pacific Retirement Services, and countless small and mid-sized businesses.

Historically, the area's economy was mainly driven by the timber and agricultural industries. In the past few decades, the area has become a healthcare hub, and has a diverse economy supported by the industrial, manufacturing, logistics, retail, senior/retirement living, and finance/professional sectors. Timber and agriculture still play a role, with Timber Products and Roseburg Forest Products' main facilities located nearby.

A burgeoning golf destination, the area has numerous renowned golf courses, and several other famous courses are within a short drive (Bandon Dunes, Pacific Dunes, Pronghorn Resort). Over 8 casinos are within a 6-hour drive, including Seven Feathers, Three Rivers, Elk Valley, and others.



### **Strategic, Central Location**

Southern Oregon is perfectly positioned nearly exactly halfway between Portland and San Francisco. The region's main airport, Rogue Valley International-Medford Airport ("MFR" - 30 minutes from Grants Pass) serves as both a high-traffic regional airport with dozens of direct-access and layover routes as well as a bustling private aviation hub. Well over Im annual travelers come through MFR, with that number growing alongside the addition of several new commuter and travel routes to Portland and Salem, Arizona, California, and many others.

Grants Pass enjoys short,  $\pm$  1 hour flight times to San Francisco (6 hr drive), Portland (4 hr drive), and Seattle (7 hr drive). The local airport recently announced plans in early 2025 to double its size and capacity over the next few years, in order to accommodate the rapid growth of the region.

From a private aviation perspective, MFR is home to 2 Fixed-Base Operators (FBOs) - Million Air and Jet Center MFR. Both are highly-active, highly-rated FBOs serving countless private aircraft owners and military personnel. Million Air prides itself on being the only FBO on the West Coast that can hangar a Boeing business jet.

The airport's low relative parking fees, combined with it's strategic, central location, has proven the region as one of the most prominent private aviation destinations in Oregon for corporations and private individuals alike.

The region's dryer, sunnier climate allows for easier air travel for most of the year, compared to the rest of the State. MFR also serves as the region's air-based fire-fighting hub during the Summer months.

Overall, the region is a burgeoning aviation destination, with the perfect blend of economical, weather, and geographical tailwinds spurring growth.



### **Transaction** Guidelines

**2166 NW Vine Street** is being offered on the market for sale. Purchasers should rely on their own assumptions and base their offer on the "As-Is, Where-Is" condition of the property. Merit Commercial Real Estate will be available to assist prospective purchasers with their review of the offering and answer any questions within their scope of practice.

**Property Tours:** Tours are available by appointment only, and must be completed with the company of a listing broker or other representative. Seller reserves the right to suspend tours at any time without notice. Reasonable notice for tours is required.

**Offers:** There is not currently a definitive date for offers/LOIs to be submitted. When a prospective buyer/tenant prepares an offer for the Site, such offers should, at a minimum, include the following:

- Purchase price
- Verifiable proof of funds
- Amount of earnest money deposit
- Buyer's due diligence period, extension options, and internal approval process
- Desired closing date
- Breakdown of closing expenses to be paid by buyer and seller, if differing from local customs

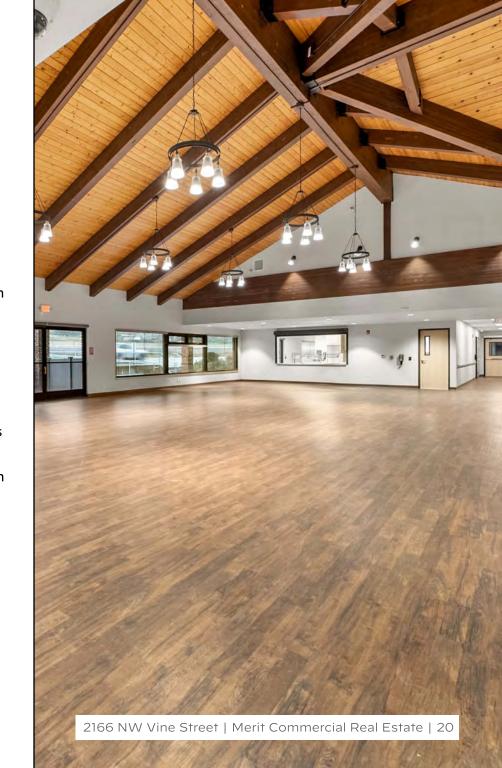
Please contact listing brokers Scott & Caspian for additional information.

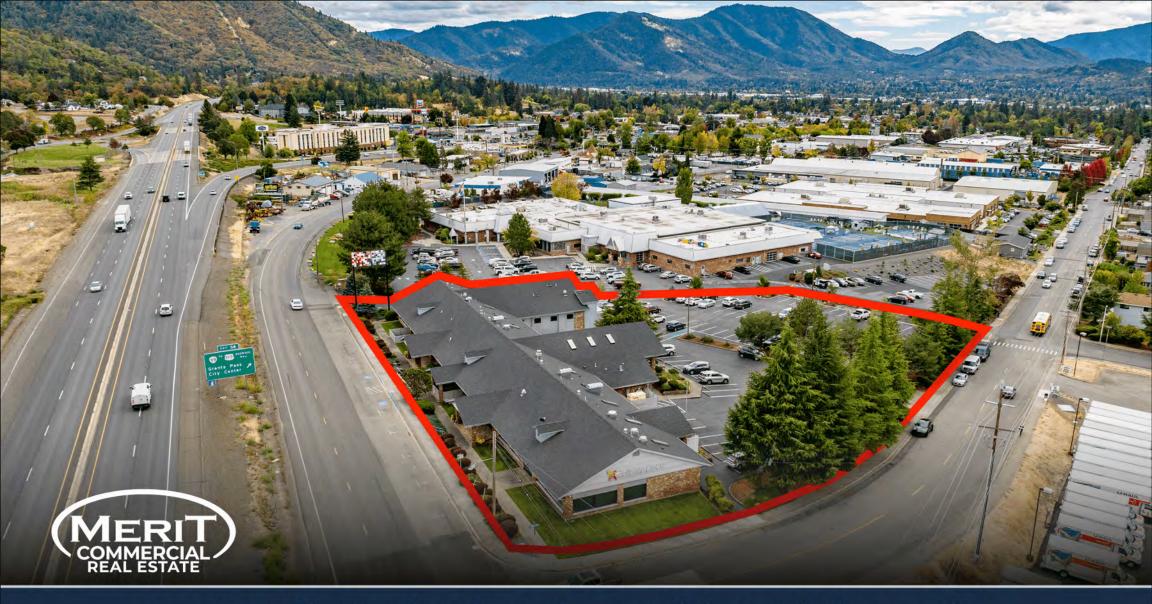
**Caspian Hoehne** 

Licensed Broker (541) 944-9967 caspian@merit-commercial.com

**Scott King** 

Principal Broker / Owner (541) 890-6708 scottnking@gmail.com





## Contact listing brokers for additional information

Caspian Hoehne | Broker (541) 944-9967 caspian@merit-commercial.com Scott King | Principal Broker (541) 890-6708 scottnking@gmail.com