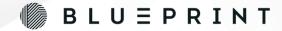


### Casa Grande Academy

Behavioral Health Youth Treatment Center Casa Grande | Arizona

Offering Memorandum



### CONFIDENTIALITY & NON-RELIANCE DISCLAIMER

All materials and Information received or derived from Blueprint Healthcare Real Estate Advisors, its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use, or any and all other matters. The information contained in this Offering Memorandum is strictly confidential and based on information, materials, and data that the Company believes is accurate and complete (the "Information").

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The recipient of this Offering Memorandum ("Reviewer") shall not rely on any representations or warranties made by Blueprint; provided that the foregoing shall not disclaim any liability based on the gross negligence, bad faith or willful misconduct of the Company. In addition to statements of historical fact, this Offering Memorandum contains forward-looking statements. The presentation of future results found in these statements is subject to a number of risks and uncertainties that could cause actual results to differ materially from those reflected in such statements. Reviewers are cautioned not to place undue reliance on these forward-looking statements, which reflect the Company's analysis only as of the date hereof. Without limiting the generality of the foregoing, words such as "may", "will", "expect", "believe", "anticipate", "intend", or "could" or the negative variations thereof or comparable terminology are intended to identify forward-looking statements. The Company and Blueprint undertake no obligation to revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

This information has been obtained from sources believed reliable. Any projections, opinions, assumptions, or estimates used should be considered speculative and do not represent the current or future performance of the property. The actual financial performance will be affected by a wide variety of factors, known and unknown, the effects of which are impossible to predict. Presentation of any financial information should be in no way construed as a representation, guarantee, or warranty of any particular financial result, nor as a material inducement to invest in Company or the projects.

Reviewers are not to construe the contents of this Offering Memorandum as legal, business or tax advice. Each Reviewer should consult his own attorney, business adviser and tax adviser as to legal, business, tax and any other related matters concerning this Offering Memorandum. Reviewers are urged to request any additional information they may consider necessary in making an informed decision. This statement supersedes in its entirety any information of a general nature concerning the Company and/or the properties that may have been previously furnished for the sole purpose of general orientation to the business economics of the proposed projects and not for the purpose of offering securities. Reviewer, by accepting delivery of this Offering Memorandum, agrees not to modify the contents, and Reviewer agrees to return it and any enclosed documents to the Company or Blueprint if the Reviewer does not agree to purchase this project or upon demand by Company or Blueprint.

#### REAL ESTATE NOTICE

Sitzman Real Estate Advisors is a licensed real estate broker in the State of Arizona and has entered into a broker agreement with Blueprint pursuant to which all real estate activities relating to this offering are being handled by Sitzman Real Estate Advisors. All questions regarding the real estate transaction should be directed to Amy Sitzman of Sitzman Real Estate Advisors pursuant to Arizona state law.

### PRESENTED BY:

### **ANDREW SFREDDO**

Managing Director & Head of Behavioral Healthcare 773 951 4788 asfreddo@BlueprintHCRE.com

### SHANE HARMON

Senior Director, Behavioral Healthcare 619 757 4975 sharmon@BlueprintHCRE.com

#### **GUNNAR RANEY**

Associate, Behavioral Healthcare 813 465 9226 graney@BlueprintHCRE.com

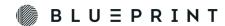
### **COLIN SEGNER**

Transaction Coordinator. Behavioral Healthcare 773 756 5977 csegner@BlueprintHCRE.com

BROKER OF RECORD:

#### **AMY SITZMAN**

Arizona Real Estate Broker & Listing Agent Broker asitzman@BlueprintHCRE.com



Blueprint Healthcare Real Estate Advisors ("Blueprint") establishes the following process overview for the offering of **Casa Grande Academy**, and interested parties are required to adhere to the process outlined below. The real estate owner (the "Company") has engaged Blueprint as exclusive advisor to represent the Company in the divestment of the offering presented herein. All offers will be reviewed and considered by the Company as submitted via email to Blueprint representatives listed below:

### **ANDREW SFREDDO**

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### **COLIN SEGNER**

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Interested parties must include the following factors in their offer submissions:

- A company bio or business background. The suggested demonstration of qualifications should include an overview of relevant transactional experience in senior living and/or healthcare real estate investments and other related assets under management, along with financial (both debt and equity) qualifications.
- It is encouraged that interested parties include the key assumptions and basis for their valuation, along with details on strategy to secure debt and equity financing to close the transaction.
- An overview of the proposed transaction structure along with an indication of the estimated timeframes to negotiate a definitive purchase agreement, conduct due diligence, and consummate a transaction.
- Required in any and all offers will be a summary of the capital structure including the anticipated sources for financing the transaction (i.e.
  lending institutions) as well as a list of potential equity sources, if applicable. Evidence of equity funds available for immediate deployment is
  highly encouraged.
- Any additional conditions or contingencies necessary to consummate the transaction. For example, offers should include the prospect's
  necessary level of review by senior professionals or investment committees in order to transact and the timing of further review and
  approvals.
- <u>During the process</u>, any and all exchanges of information, whether verbal or electronic, will be coordinated through and facilitated by <u>Blueprint</u>. Interested parties are not permitted to and shall not under any circumstances contact the Company, the facility, nor the facility staff, employees, or personnel, the Lessee, or parent company of Lessee, prior to offer submission and without the express prior written approval of the Company. Unauthorized contact or tours will not be tolerated and will eliminate interested parties from the bidding process.



Casa Grande Academy

## OFFERING OVERVIEW





- > Blueprint is pleased to present the exclusive offering of Casa Grande Academy, a best in class, 34-bed, adolescent treatment center located within the Phoenix MSA. The asset is under a long term NNN lease to a high performing national behavioral health operator
- ➤ With an attractive remaining lease term of ~11 years Triple Net, and featuring 3% annual escalators over the initial term and first 5-year extension, the community presents an incoming investor the opportunity to acquire immediate year 1 cash flow of ≈\$310,640
- > This inpatient community is entirely NNN leased to a subsidiary of Vivant Behavioral Healthcare (guarantor) who has over 23 continuum of care programs including Juvenile Justice, Child Welfare, and Community Based Programs (see page 7). The Casa Grande Academy has been operating since 2020 and boasts strong unit level financial performance:
  - ✓ Jan Jun 2024 YTDA Rent Coverage Ratio: 2.37x
- > Casa Grande Academy is located in Pinal County, the fastest growing county in Arizona, which features high demand for inpatient mental health services (see page 14) as well as above average demographics of:
  - ✓ Median Household Income Pinal County: \$73,313
  - Population Growth Rate: 4.13%
- > This offering presents the opportunity for a wide range of investor profiles interested in acquiring a stabilized asset with long-term, stable cash flow







### QUALITY, LONG-TERM TENANT: VIVANT BEHAVIORAL HEALTHCARE

- ➤ The building is entirely NNN leased to Vivant Behavioral Healthcare, an operator with behavioral services across the entire country, with focuses on Child Welfare, Community Based Services, and Juvenile Justice
- ➤ Vivant Behavioral Healthcare's main operating regions are Alabama, Arizona, Florida, and the Midwest, where they serve over 900 clients and have a licensed capacity of over 1,400
- ➤ A total of "23 programs across the continuum of care" are offered by Vivant, with Casa Grande focusing on "intensive therapeutic services for a wide range of behavioral and psychological issues" for males aged 10-18
- Vivant Behavioral Healthcare took over operations of Casa Grande Academy in 2020 and has been on an upward trend of profitability in recent years
- Vivant Behavioral Healthcare also serves as the corporate guarantor for the lease (Please see data room for corporate level financials)

Vivant Program Overview									
Туре	Program	State	Year Opened	Demographic Served	Bed Count				
Child Welfare	Casa Grande	Arizona	2020	Male 10 – 18	32				
	Forest Ridge	lowa	1983	Female 13 – 17	71				
	Lakeside Kansas	Kansas	2008	Male 13 – 18	45				
	Mingus Mountain	Arizona	1985	Female 12 – 18	152				
	Sequel Transition	South Dakota	2013	Male 16 – 20	68				
	Woodward Academy	lowa	1995	Co-Ed 12 - 18	280				
Community Based Services	SequelCare of Arizona	Arizona	2001	Adolescents & Adults	121				
	SequelCare of Florida	Florida	1995	Children & Families	60				
	SequelCare of Maine	Maine 1993		Children & Adults	19				
	SequelCare of Oklahoma	Oklahoma	1995	Children, Adolescents & Adults	N/A				
	Woodward CBS	lowa	2006	Adolescents & Adults	60				
	Alachua Academy	Florida	2009	Female 14 – 18	28				
	Charles Britt Academy	Florida	2013	Male 14 – 18	28				
	Columbus Youth Academy	Florida	2008	Male up to 19	50				
	Sequel TSI of Courtland	Alabama	1990	Male 12 – 18	42				
	Duval Academy	Florida	2013	Male 14 – 18	28				
longer the december	Marion Youth Academy	Florida	2014	Male 13 – 18	40				
Juvenile Justice	Sequel TSL of Montgomery	Alabama	2013	Female 12 – 18	20				
	Owens Cross Roads	Alabama	1996	Female 12 – 18	62				
	Palm Beach Youth Academy	Florida	2006	Male 15 – 21	82				
	Pompano Youth Treatment Center	Florida	2014	Male 13 – 18	24				
	St. John's Youth Academy	Florida	2009	Male 14 – 18	72				
	Sequel TSL of Tuskegee	Alabama	1998	Male 12 – 18	66				



Casa Grande Academy

# PROPERTY DETAILS



	Property Overview			
Property Name:	Casa Grande Academy			
Address:	1120 E 6 <sup>th</sup> St, Casa Grande, AZ 85122			
Operating Capacity:	34 Beds			
Rentable Square Feet:	18,165 SF			
Year Built:	1972 (Renovated in 2020)			
Lot Size:	1.43 AC			
Lessor:	Aisle 14 LLC (Developer)			
Lessee	Vivant Behavioral Healthcare, LLC			
Remaining Term:	~11 years			
Renewal Options:	(2) 5-year extension option periods			
Annual Escalations:	3% annual rent increases			
Recovery Structure:	NNN + Rental Tax			
Guarantor:	Vivant Behavioral HealthCare Corporate Guarantee *See Data Room for Guarantor Financials			

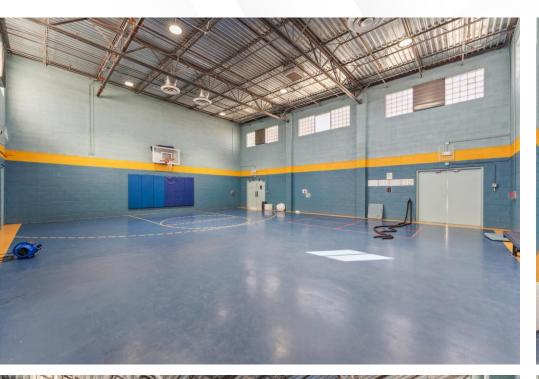
Lease Schedule											
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
Start:	6/1/2024	6/1/2025	6/1/2026	6/1/2027	6/1/2028	6/1/2029	6/1/2030	6/1/2031	6/1/2032	6/1/2033	6/1/2034
End:	5/31/2025	5/31/2026	5/31/2027	5/31/2028	5/31/2029	5/31/2030	5/31/2031	5/31/2032	5/31/2033	5/31/2034	5/31/2035
Base Rent:	\$310,640	\$319,960	\$329,558	\$339,445	\$349,629	\$360,117	\$370,921	\$382,049	\$393,510	\$405,315	\$417,475
NNN Expenses:	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409	\$45,409
Rental Tax:	\$8,189	\$8,403	\$8,624	\$8,852	\$9,086	\$9,327	\$9,576	\$9,832	\$10,095	\$10,367	\$10,646
Total Rent:	\$364,239	\$373,772	\$383,592	\$393,706	\$404,123	\$414,854	\$425,906	\$437,289	\$449,014	\$461,091	\$473,530

- Vivant Behavioral Healthcare generated consistent revenue growth during fiscal years 2022 – 2024, growing from ~\$71M to \$76M
- Vivant's 2022 fiscal year EBITDA run rate from October – April was ~\$8.1 M annualized
- Vivant recently added an ABA division to the company to continue growth trajectories while diversifying revenue streams





### INDOOR GYMNASIUM PHOTOGRAPHY



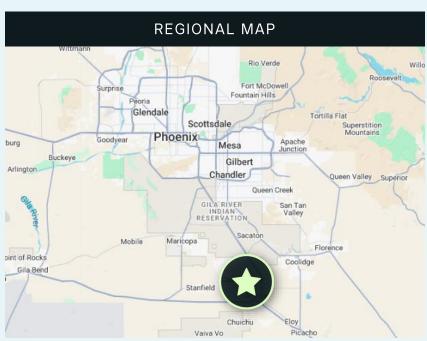


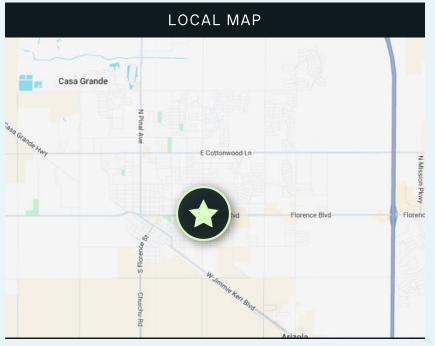


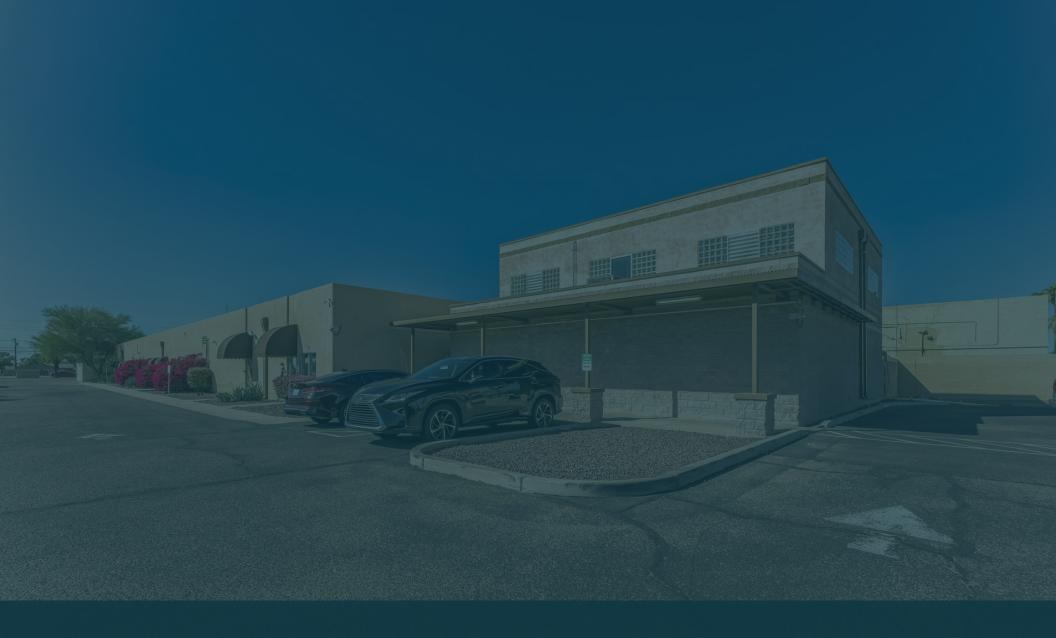


### LOCATION & PARCEL MAP









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Casa Grande Academy

## MARKET OVERVIEW

INTRO

### 1120 E 6<sup>th</sup> St | Casa Grande, Arizona **Burruss Park** O'Neil Park Mission Heights Safeway Preparatory High School Carr McNatt Park Frank Gilbert Park Lowe's Home **Improvement** 0.6 Miles from Community **Casa Grande Academy** Casa Grande Subway **Public Library** Dunkin' Jimmy Johns Wells Fargo Bank

### INTERIOR PHOTOGRAPHY











22.0%

Adolescents experiencing 4+ Adverse Childhood Experiences

10.1%

Children Aged 3-17 who received mental health care in the last year

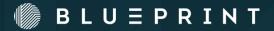
24.0%

Adolescents who thought about taking their own life

28.0%

Teens who reported selfharming in the last year





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