

# 530 EAST 500 NORTH

PROVO, UTAH 84606

**TURNKEY 6-UNIT STUDENT HOUSING**  
**PURCHASE PRICE: \$1,700,000**  
**IN-PLACE CAP RATE: 4.55%**





# Offering Memorandum Disclaimer

This Confidential Offering Memorandum (“Memorandum”) is being delivered subject to the terms of the Confidentiality Agreement (the “Confidentiality Agreement”) signed by you and constitutes part of the Confidential Information (as defined in the Confidentiality Agreement). It is being given to you for the sole purpose of evaluating the possible investment in **530 East 500 North** (the “Project”), and is not to be used for any other purpose or made available to any other party without the prior written consent of Managing Member, or its exclusive broker, Cushman & Wakefield. This Memorandum was prepared by Cushman & Wakefield based primarily on information supplied by Managing Member. It contains select information about the Project and the real estate market but does not contain all the information necessary to evaluate the Project. The financial projections contained herein (or in any other Confidential Information) are for general reference only. They are based on assumptions relating to the overall economy and local competition, among other factors. Accordingly, actual results may vary materially from such projections. Various documents have been summarized herein to facilitate your review; these summaries are not intended to be a comprehensive statement of the terms or a legal analysis of such documents. While the information contained in this Memorandum and any other Confidential Information is believed to be reliable, neither Cushman & Wakefield nor Managing Member guarantees its accuracy or completeness. Because of the foregoing and since the investment in the Project is being offered on an “As Is, Where Is” basis, a prospective investor or other party authorized by the prospective investor to use such material solely to facilitate the prospective purchaser’s investigation, must make its independent investigations, projections and conclusions regarding the investment in the Project without reliance on this Memorandum or any other Confidential Information. Although additional Confidential Information, which may include engineering, environmental or other reports, may be provided to qualified parties as the marketing period proceeds, prospective purchasers should seek advice from their own attorneys, accountants, engineers and environmental experts. Neither Cushman & Wakefield nor Managing Member guarantees the accuracy or completeness of the information contained in this Memorandum or any other Confidential Information provided by Cushman & Wakefield and Managing Member. Managing Member expressly reserves the right, at its sole discretion, to reject any offer to invest in the Project or to terminate any negotiations with any party at any time with or without written notice. Managing Member shall have no legal commitment or obligations to any prospective investor unless and until a written sale agreement has been fully executed, delivered and approved by Managing Member and any conditions to Managing Member’s obligations thereunder have been satisfied or waived. Managing Member has retained Cushman & Wakefield as its exclusive broker and will be responsible for any commission due to Cushman & Wakefield in connection with a transaction relating to the Project pursuant to a separate agreement. Cushman & Wakefield is not authorized to make any representation or agreement on behalf of Managing Member. Each prospective investor will be responsible for any claims for commissions by any other broker in connection with an investment in the Project if such claims arise from acts of such prospective investor or its broker. This Memorandum is the property of Managing Member and all parties approved by Managing Member and may be used only by parties approved by Managing Member. No portion of this Memorandum may be copied or otherwise reproduced or disclosed to anyone except as permitted under the Confidentiality Agreement.

*For more information, please contact one of the following individuals:*

**Vicente Cantua**  
Director  
Investment Sales  
+1 801 303 5402 Office  
+1 520 248 0418 Mobile  
[vicente.cantua@cushwake.com](mailto:vicente.cantua@cushwake.com)

DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION

# TABLE OF CONTENTS

Disclaimer .....	2
Property Summary .....	4
Investment Highlights .....	5
Property Photos .....	6
Financial Analysis .....	7-8
Comparables .....	9
Location Summary .....	10
Contact Information .....	11

DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION

# PROPERTY SUMMARY

## OVERVIEW

530 E 500 N is a well-maintained, turnkey 6-unit multifamily property, built in 1967. It consists of all 2BD/1BA units that are approximately 1,012 SF. This property offers an excellent opportunity for investors seeking a stable, income-generating asset with a strong history of upkeep and tenant demand.

## PROPERTY HIGHLIGHTS:

- **Unit Mix:** 6 x 2BD/1BA units (4 Beds/Unit), each averaging 1,012 SF
- **Renovations:** All units have been fully renovated with market rents currently in place
- **Interior Features:**
  - Central heating and air conditioning
  - Above-range microwaves
  - Tile flooring in kitchens and bathrooms
  - In-unit washer and dryers installed in 2023
  - 2-inch Faux wood blinds installed in every apartment
  - Fully furnished apartments
  - Each bedrooms have 2 raised custom built-in beds with storage underneath, a built-in custom 6-foot study area with shelving above, and 2 custom built-in chest of drawers, along with a large walk-in closets.
  - Newer Hickory cabinets and laminate countertops
  - Dishwashers and garbage disposals
  - Newer double-pane windows
- **Pride of Ownership:** The property has been meticulously maintained by current ownership, demonstrating proactive management and investment in long-term value. Recent improvements include:
  - **Parking lot** crack-sealed, slurry, and striped in 2021
  - **Railings** painted in 2021
- **Parking and Grounds:**
  - Ample parking with 19 uncovered, assignable parking spaces for tenants
  - Automatic sprinkler system for landscaping
  - Temperature controlled storage room

## FINANCIALS:

- **Average Rent:** The average rent for a 2BD/1BA unit in the area is **\$1,388** (according to Rentometer). The units at 530 E 500 N average **\$1,680**, with an additional \$20 parking and \$15 internet charge, bringing the effective average rent per unit to approximately \$1,715–\$327 above the market average for similar units in the area.
- **Value Add Opportunity:** The current ownership policy restricts pets; however, a new owner has the opportunity to amend this policy, allowing pets and increasing rental income and associated fees.
- **Market Positioning:** These units command top-of-market rents due to their quality renovations and professional management by a top tier property management company.

## APPRAISAL AND ASKING PRICE:

- The property was appraised at \$1,600,000 on June 25, 2023. Rents have increased since then, so the asking price is now \$1,700,000. The current asking price reflects a 4.55% cap rate, offering investors a strong return on investment with a well-maintained, high-demand asset.

## SUMMARY

530 East 500 North represents a prime investment opportunity for those seeking a high-quality, low-maintenance property with a strong rental history and above-market rents. The property has been proactively managed and offers consistent income potential in a desirable market. With recent improvements and solid financials, this multifamily asset is positioned for continued success.

<b>PROPERTY TYPE</b>	<b>Multifamily</b>
<b>TOTAL SQUARE FEET</b>	<b>6,073 SF</b>
<b>NUMBER OF BUILDINGS</b>	<b>1</b>
<b>LAND AREA</b>	<b>0.45 Acres</b>
<b>YEAR BUILT</b>	<b>1967</b>
<b>STORIES</b>	<b>2</b>
<b>APN:</b>	<b>05-065-0013</b>
<b>CONSTRUCTION</b>	<b>Masonry</b>

DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

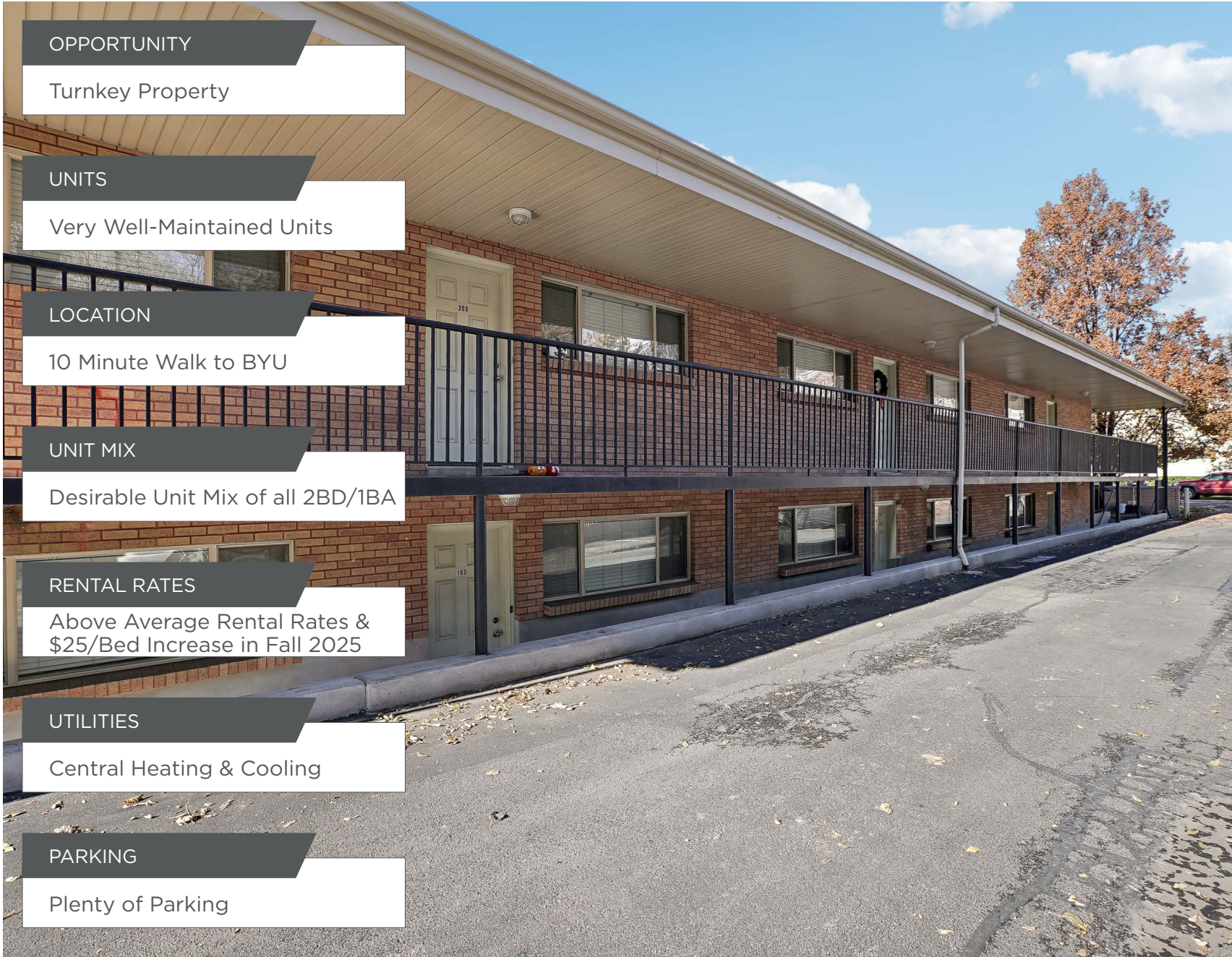
PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION

# INVESTMENT HIGHLIGHTS



## OPPORTUNITY

Turnkey Property

## UNITS

Very Well-Maintained Units

## LOCATION

10 Minute Walk to BYU

## UNIT MIX

Desirable Unit Mix of all 2BD/1BA

## RENTAL RATES

Above Average Rental Rates & \$25/Bed Increase in Fall 2025

## UTILITIES

Central Heating & Cooling

## PARKING

Plenty of Parking

DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION

# PROPERTY PHOTOS



DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION

# FINANCIAL ANALYSIS

## OCTOBER RENT ROLL & T12 EXPENSES

<u>POTENTIAL RENTAL INCOME</u>	\$	120,960.00	
Vacancy	\$	1,095.00	0.9%
Effective Rental Income	\$	119,865.00	
Other Income (Late fees, RUBS, etc)	\$	7,284.11	
<b>Gross Operating Income</b>	<b>\$</b>	<b>127,149.11</b>	
<u>OPERATING EXPENSES</u>			
Real Estate Taxes	\$	5,496.17	
Property Insurance	\$	2,486.99	
Management	\$	5,032.06	4.0%
General & Admin	\$	1,211.20	
Payroll	\$	7,454.04	
Marketing	\$	186.54	
Repairs & Maintenance	\$	8,744.47	
Turnover	\$	1,939.40	
Other Property Operations	\$	3,024.72	
Electricity	\$	4,908.69	
Gas	\$	3,339.29	
Sewer	\$	3,753.08	
Water	\$	890.84	
Garbage	\$	1,363.57	
Miscellaneous Contract Services	\$	-	
Reserves	\$	-	
<b>Total Operating Expenses</b>	<b>\$</b>	<b>49,831.06</b>	
Expenses/unit per year	\$	8,305.18	
Expense Ratio		41.20%	
<b>Net Operating Income</b>	<b>\$</b>	<b>77,318.05</b>	

<b>Cap Rate:</b>	<b>4.55%</b>
Purchase Price	\$ 1,700,000
Price/Unit	\$ 283,333
Units	6

## OCTOBER RENT ROLL

Unit	Unit Mix	Current Rents	Extra Income	Market Rents	Move in Date	Leased Until
101	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
101	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
101	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
101	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
102	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/31/2023	8/15/2025
102	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/31/2023	8/15/2025
102	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
102	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
103	Shared 2BD/1BA Unit	\$420	\$15	\$440	8/29/2024	8/15/2025
103	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
103	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
103	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
201	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
201	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
201	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
201	Shared 2BD/1BA Unit	\$420	\$15	\$440	8/29/2024	8/15/2025
202	Shared 2BD/1BA Unit	\$420	\$35	\$440	10/1/2023	8/15/2025
202	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/31/2023	8/15/2025
202	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/31/2023	8/15/2025
202	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/31/2023	8/15/2025
203	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
203	Shared 2BD/1BA Unit	\$420	\$35	\$440	8/29/2024	8/15/2025
203	Shared 2BD/1BA Unit	\$420	\$15	\$440	8/29/2024	8/15/2025
203	Shared 2BD/1BA Unit	\$420	\$15	\$440	8/29/2024	8/15/2025
<b>Total</b>		<b>\$10,080</b>	<b>\$760</b>	<b>\$10,560</b>		

DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION

# PRO FORMA-FINANCIAL ANALYSIS

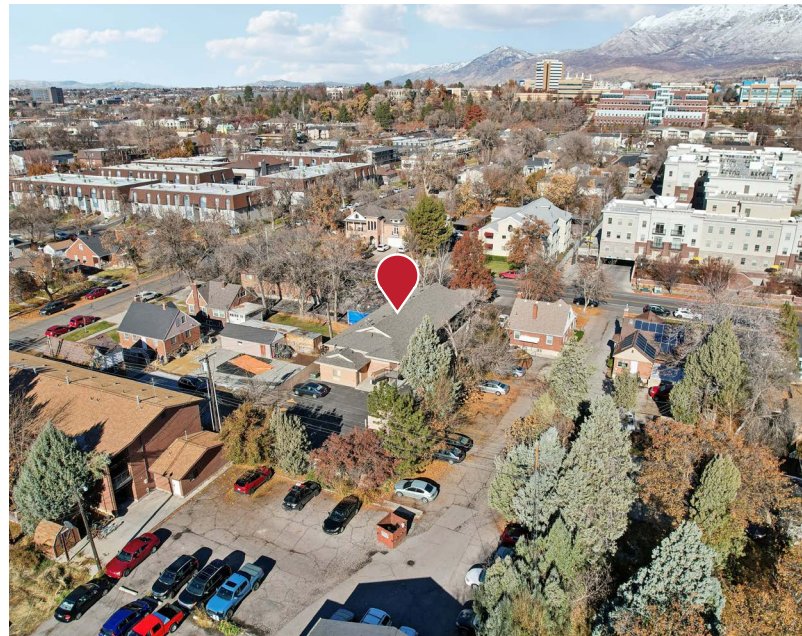
## PRO FORMA - SIMILAR INCOME & STABILIZED EXPENSES

<b>POTENTIAL RENTAL INCOME</b>	\$ 128,160.00	\$25 Increase per bed starting Fall 2025
Vacancy	\$ 2,563.20	2.0%
Effective Rental Income	\$ 125,596.80	
Other Income (Late fees, RUBS, etc)	\$ 9,564.11	T12 Extra Income & \$10 Parking Increase in 2025
<b>Gross Operating Income</b>	<b>\$ 135,160.91</b>	
<b>OPERATING EXPENSES</b>		
Real Estate Taxes	\$ 5,661.06	3% Increase
Property Insurance	\$ 2,561.60	3% Increase
Management	\$ 5,126.40	4.0%
General & Admin	\$ 1,211.20	
Payroll	\$ 7,454.04	
Marketing	\$ 186.54	
Repairs & Maintenance	\$ 3,000.00	\$500/unit per year
Turnover	\$ 1,939.40	
Other Property Operations	\$ 3,024.72	
Electricity	\$ 4,908.69	
Gas	\$ 3,339.29	
Sewer	\$ 3,753.08	
Water	\$ 890.84	
Garbage	\$ 1,363.57	
Miscellaneous Contract Services	\$ -	
Reserves	\$ 1,500.00	\$250/unit per year
<b>Total Operating Expenses</b>	<b>\$ 45,920.42</b>	
Expenses/unit per year	\$ 7,653.40	
Expense Ratio	35.83%	
<b>Net Operating Income</b>	<b>\$ 89,240.49</b>	

<b>Cap Rate:</b>	<b>5.25%</b>
Purchase Price	\$ 1,700,000
Price/Unit	\$ 283,333
Units	6

## EQUITY GAIN ANALYSIS - PRO FORMA NOI

Exit Price @ 4.75% Cap Rate	\$ 1,878,747
Less Renovation Cost:	\$ -
Less Exterior Capital Improvements:	\$ -
Adjusted Value:	\$ 1,878,747
<b>Equity Gain to Buyer:</b>	<b>\$ 178,747</b>



DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION



# PROVO/OREM MF SALES COMPS AND ON MARKET

## MF SALES COMPS

ADDRESS	SALE PRICE	LIST PRICE	UNITS	PRICE/UNIT	% OF LIST PRICE	UNIT MIX	SQUARE FOOTAGE	SALES PRICE/SF	ANNUAL GROSS RENTS	AVERAGE RENT	RENT/SF	LOT SIZE ACRE	DAYS ON MARKET	NOTES
330 S. 150 W.	\$4,280,000	\$4,500,000	16	\$267,500	95%	32BD/16BA	13,104	\$326.62	\$265,600	\$1,383	\$1.69	0.96	7	Sold 11/1/24. Built 1978. Conventional. 4.4 miles away.
1000 E. 450 N.	\$3,450,000	\$3,500,000	16	\$215,625	99%	48BD/16BA	15,672	\$220.14	\$297,600	\$1,550	\$1.58	0.65	8	Sold 4/26/24. Built 1965. Cash. 1.6 miles away. Like student housing but not approved for it
87 W. 880 N.	\$1,450,000	\$1,600,000	8	\$181,250	91%	8BD/8BA	5,190	\$279.38	\$89,376	\$931	\$1.44	0.17	22	Sold 9/26/24. Built 1972. Cash. 1.0 mile away.
240 E. 600 N.	\$1,400,000	\$1,375,000	6	\$233,333	102%	11BD/6BA	4,872	\$287.36	-	-	-	0.24	6	Sold 9/30/24. Built 1961. Cash. 1.3 miles away. Trustee Sale.
86 E. 500 N.	\$910,000	\$870,000	5	\$182,000	105%	5BD/5BA	4,448	\$204.59	\$51,720	\$862	\$0.97	0.19	17	Sold 2/20/24. Built 1903. Conventional. 0.8 miles away.
<b>Average</b>	<b>\$2,298,000</b>			<b>\$215,942</b>		<b>Average</b>	<b>8,657.20</b>	<b>\$263.62</b>	<b>\$176,074.00</b>	<b>\$1,181.58</b>	<b>\$1.42</b>	<b>0.44</b>	<b>13</b>	

## MF AVAILABLE AND UNDER CONTRACT

ADDRESS	LIST PRICE	UNITS	PRICE/UNIT	UNIT MIX	SQUARE FOOTAGE	ANNUAL GROSS RENTS	AVERAGE RENTS	RENT/SF	LOT SIZE ACRE	DAYS ON MARKET	NOTES
339 S. 600 W.	\$2,500,000	11	\$227,273	11BD/11BA	6,105	\$145,200	\$1,100	\$1.98	0.43	46	Built 1970
185 S 400 W	\$2,450,000	12	\$204,167	24BD/12BA	10,044	\$167,280	\$1,162	\$1.39	0.31	7	Built 1977
370 W 400 N	\$2,450,000	10	\$245,000	20BD/10BA	8,894	\$170,400	\$1,420	\$1.60	0.45	14	Built 1974
595 N. 600 W.	\$1,950,000	10	\$195,000	16BD/10BA	7,466	\$133,740	\$1,115	\$1.49	0.46	186	Built 1994. Under Contract.
2042 S. Nevada Ave.	\$1,699,900	7	\$242,843	15BD/8BA	7,164	\$125,400	\$1,493	\$1.46	0.44	29	Built 1978
<b>Average</b>				<b>Average</b>	<b>7,935</b>	<b>\$148,404</b>	<b>\$1,258</b>	<b>\$1.58</b>	<b>0.42</b>	<b>56</b>	

## SUBJECT PROPERTY

ADDRESS	ASKING PRICE	UNITS	PRICE/UNIT	UNIT MIX	SQUARE FOOTAGE	ANNUAL GROSS RENTS	AVERAGE RENTS	RENT/SF	LOT SIZE ACRE	NOTES
530 East 500 North	\$1,700,000	6	\$283,333	24BD/6BA	6,073	\$120,960	\$1,680	\$1.66	0.30	Built 1967. Student Housing

# LOCATION OVERVIEW

## PROVO, UTAH

Provo is the largest city in Utah County and the third-largest in the state, with a population of approximately 117,000 based on the latest census data. As part of the Orem-Provo metropolitan area, it **has been recognized as the #1 Best Performing City for three consecutive years (2021, 2022, and 2023)** by the Milken Institute, which commended Provo for its strong job growth, competitive wages, and thriving tech-driven economy. Additionally, **WalletHub ranked Provo among the top 20 Best Small Cities for Starting a Business in 2021**, further highlighting the area's appeal for entrepreneurs and business owners.

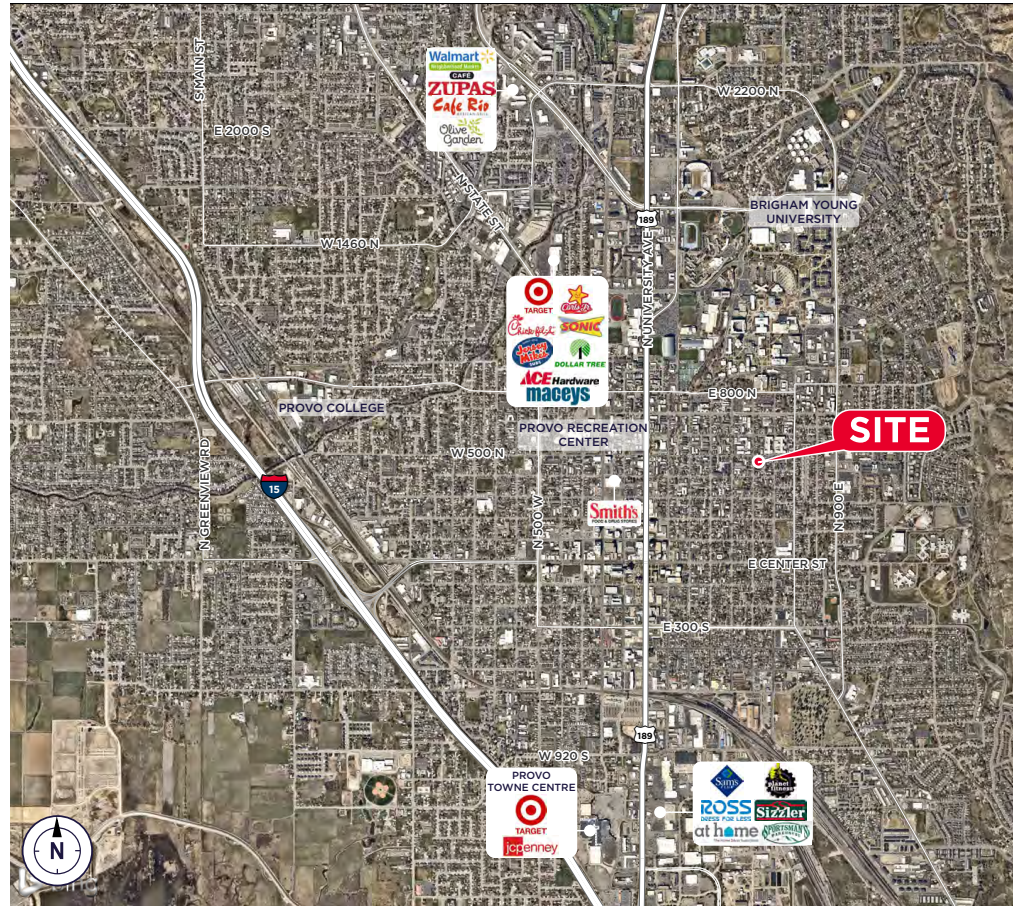
Provo is located just 45 miles south of Salt Lake City, offering easy access to Salt Lake's downtown business and government district, as well as the Salt Lake International Airport. **The metro area consistently ranks as one of the nation's top places to live, work, and play**, thanks in part to its proximity to a variety of outdoor recreational opportunities. Residents enjoy quick access to skiing, hiking, camping, and other outdoor activities, all set against the backdrop of Provo Canyon, known for its stunning landscapes, waterfalls, and the world-renowned Sundance Resort.

The city boasts an impressive network of parks, with 27 parks covering over 800 acres of developed green space and 35 miles of paved trails. **Provo's Parks and Recreation department has earned national recognition, with the city ranked second for outdoor recreation by Outside Magazine.** Provo's rich history as "The Garden City," once home to an abundance of orchards and gardens, remains evident in its commitment to green spaces and quality of life.

**Provo is also home to Brigham Young University (BYU), a prestigious institution with more than 30,000 undergraduate students.** The university is a cornerstone of the community, offering a strong academic presence, successful sports teams, and a wide range of extracurricular activities.

For businesses, Provo provides a thriving economic environment. Center Street is lined with a mix of local and national businesses, and the city is home to nearly 9,000 companies. **Major employers such as Qualtrics, NuSkin, Ancestry.com, and Vivint are headquartered here**, further establishing Provo as a hub for innovation and industry.

With its dynamic blend of economic opportunity, outdoor recreation, and academic excellence, Provo continues to be a highly sought-after location for both residents and businesses alike.



## SALT LAKE CITY AND UTAH MARKET INSIGHTS

- **Economic Growth:** Utah has been named the #1 state for economic growth by Forbes and continues to attract significant investment due to its robust business environment and quality of life.
- **Population and Job Growth:** Ranked #1 in population growth over the last decade, Utah also stands in the top 5 for job growth, reinforcing its status as a prime market for multifamily investment.
- **Investment Recognition:** Salt Lake City has been identified by PwC and the Urban Land Institute as one of the top markets for multifamily investment in both 2021 and 2022.
- **Recent Accolades:** Utah is celebrated for its business-friendly policies, high rent collections during the pandemic, and overall economic resilience.

Utah's strong economic indicators, supportive business climate, and impressive growth metrics make it an exceptional choice for multifamily investment.

This opportunity represents a strategic investment in a high-demand area with significant upside potential.

DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION



**Vicente Cantua**  
Director  
Investment Sales  
+1 801 303 5402 Office  
+1 520 248 0418 Mobile  
vicente.cantua@cushmanwake.com

170 South Main Street Suite 1600  
Salt Lake City, UT 84101  
cushmanwakefield.com



DISCLAIMER

TABLE OF CONTENTS

PROPERTY SUMMARY

INVESTMENT HIGHLIGHTS

PROPERTY PHOTOS

FINANCIAL ANALYSIS

LOCATION SUMMARY

CONTACT INFORMATION