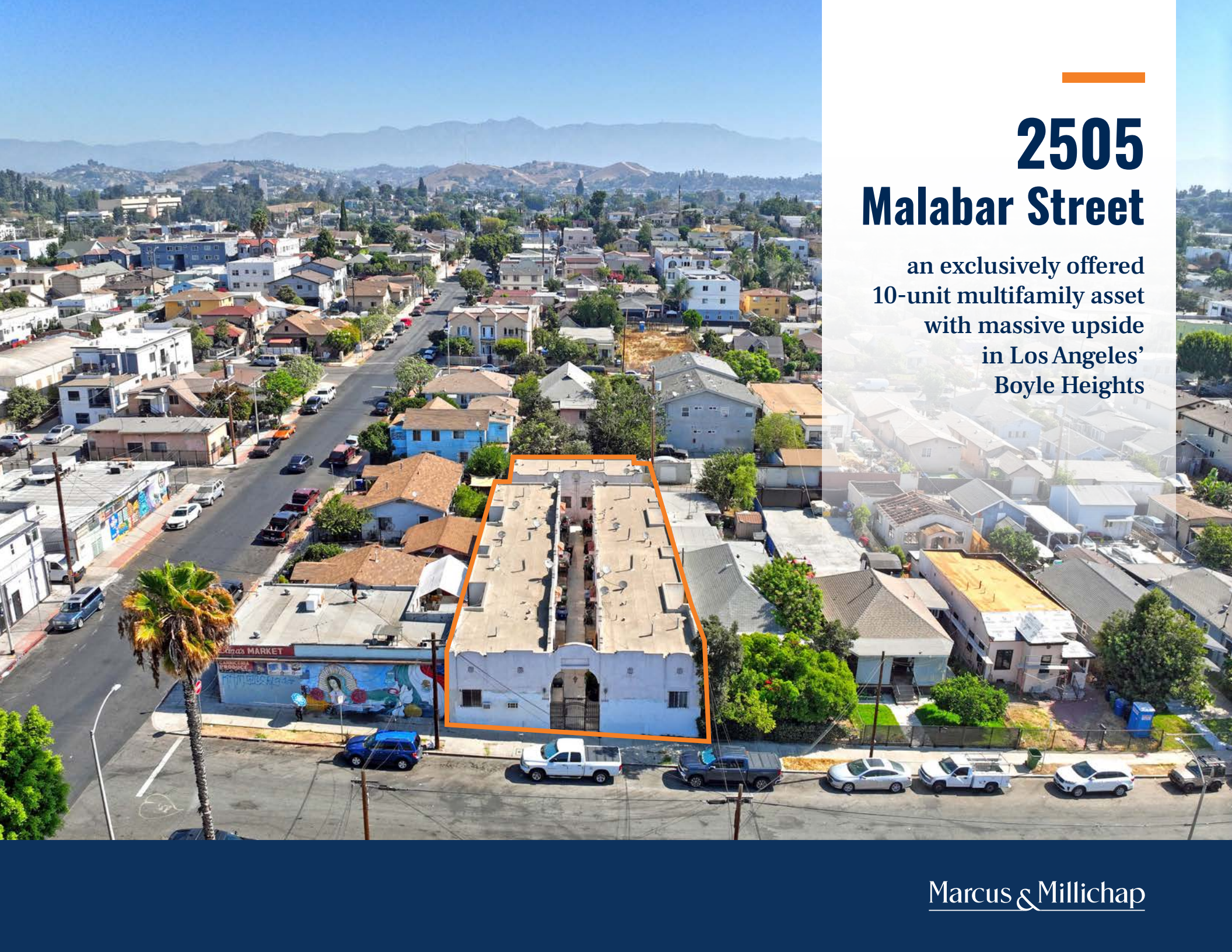




# 2505 Malabar Street

an exclusively offered  
10-unit multifamily asset  
with massive upside  
in Los Angeles'  
Boyle Heights



### **Non-Endorsement Notice**

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

### **Disclaimer**

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

Any rent or income information in this offering memorandum, with the exception of actual, historical rent collections, represent good faith projections of potential future rent only, and Marcus & Millichap makes no representations as to whether such rent may actually be attainable. Local, state, and federal laws regarding restrictions on rent increases may make these projections impossible, and Buyer and its advisors should conduct their own investigation to determine whether such rent increases are legally permitted and reasonably attainable.

# TABLE OF CONTENTS

01

## Investment Analysis

|                                  |    |
|----------------------------------|----|
| Executive Summary.....           | 2  |
| Property Photos.....             | 4  |
| Property Location.....           | 8  |
| Pricing Summary .....            | 10 |
| Income & Expenses.....           | 11 |
| Rent Roll.....                   | 12 |
| 10-Year Cash Flow Scenario ..... | 13 |

02

## Sales Comparables

|                                 |    |
|---------------------------------|----|
| Sales Comparables Summary ..... | 16 |
|---------------------------------|----|

03

## Rent Comparables

|                                |    |
|--------------------------------|----|
| Rent Comparables Summary ..... | 22 |
|--------------------------------|----|

04

## Market Overview

|                           |    |
|---------------------------|----|
| Market Overview .....     | 24 |
| Local Demographics .....  | 25 |
| Multifamily Forecast..... | 26 |





Malabar Street

2505 Malabar Street

Fickett Street





# INVESTMENT ANALYSIS

Marcus & Millichap

# EXECUTIVE SUMMARY

## PRICING INFORMATION

|                    |             |
|--------------------|-------------|
| Offering Price     | \$1,100,000 |
| Price/Unit         | \$110,000   |
| Price/SF           | \$221       |
| Cap Rate (Current) | 5.50%       |
| Cap Rate (Market)  | 12.46%      |

## PROPERTY DETAILS

|             |                                               |
|-------------|-----------------------------------------------|
| Address     | 2505 Malabar Street,<br>Los Angeles, CA 90033 |
| Units       | 10                                            |
| Building SF | 4,974                                         |
| Year Built  | 1924                                          |
| Lot SF      | 7,002                                         |
| APN         | 5177-020-025                                  |
| Zoning      | LARD1.5                                       |

## UTILITIES

|          |                    |
|----------|--------------------|
| Electric | Separately Metered |
| Gas      | Separately Metered |
| Water    | Master Metered     |



## INVESTMENT HIGHLIGHTS

- Value-Add Opportunity With Massive Upside: Current rents are well-below market and offer 68 percent potential upside
- Single-Story 10-Unit Apartment Complex: Gated community with all one-bed/one-bath units and laundry facilities
- Boyle Heights Location: Conveniently near Downtown LA employers and attractions, less than one mile from USC Medical Center, and proximate to freeways and transit
- Located in One of Los Angeles' Most Active Infill Development Markets: Ongoing development supports investor sentiment in the area's consistent rental demand





## INVESTMENT DESCRIPTION

Marcus & Millichap is pleased to present to market 2505 Malabar Street, a 10-unit multifamily asset in Los Angeles' Boyle Heights neighborhood. This offering is an excellent acquisition opportunity for an investor seeking value-add potential: current rents are well-below market and present 68 percent rental upside.

2505 Malabar Street is a 1924 construction single-story apartment complex with all one-bedroom/one-bath units. Select units feature interior upgrades and wall A/C units, and the building also offers laundry facilities.

The property is located in Boyle Heights with convenient access to major employers and attractions in Downtown Los Angeles, less than a mile to USC Medical Center, and proximate to freeways and the Metro E Line. This area is one of Los Angeles' most active infill development markets, signaling investor sentiment in the area and its consistent rental demand.



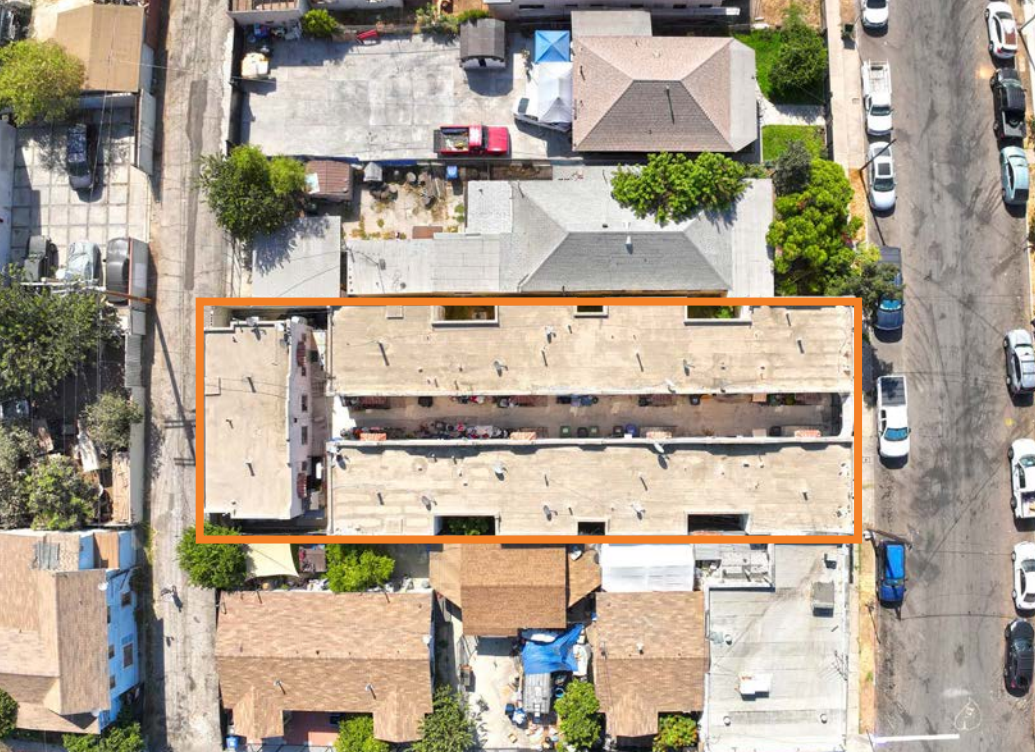
**USC Medical Center**

**2505 Malabar Street**

**Fickett Street**

**Malabar Street**







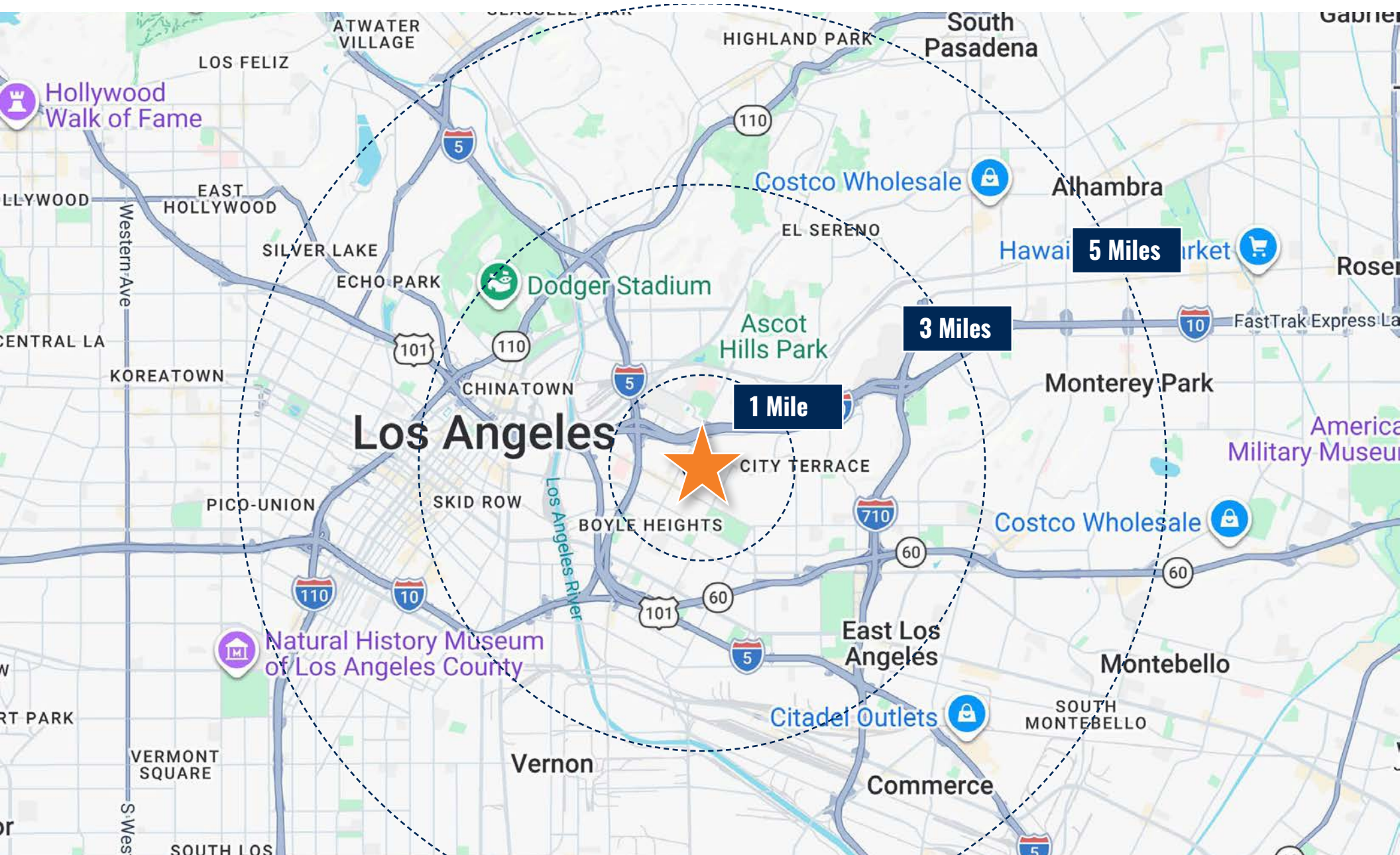






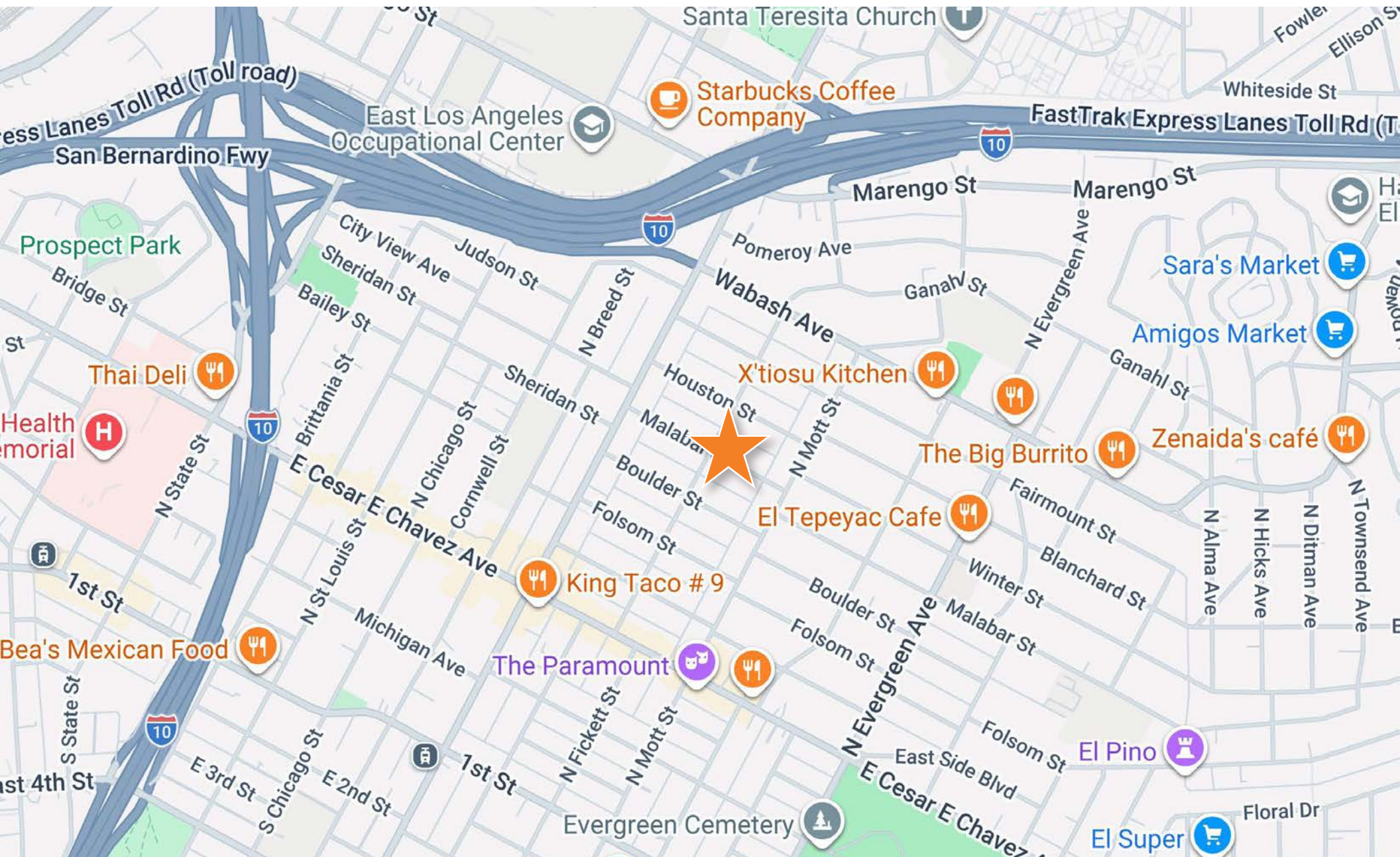


# PROPERTY LOCATION





# PROPERTY LOCATION



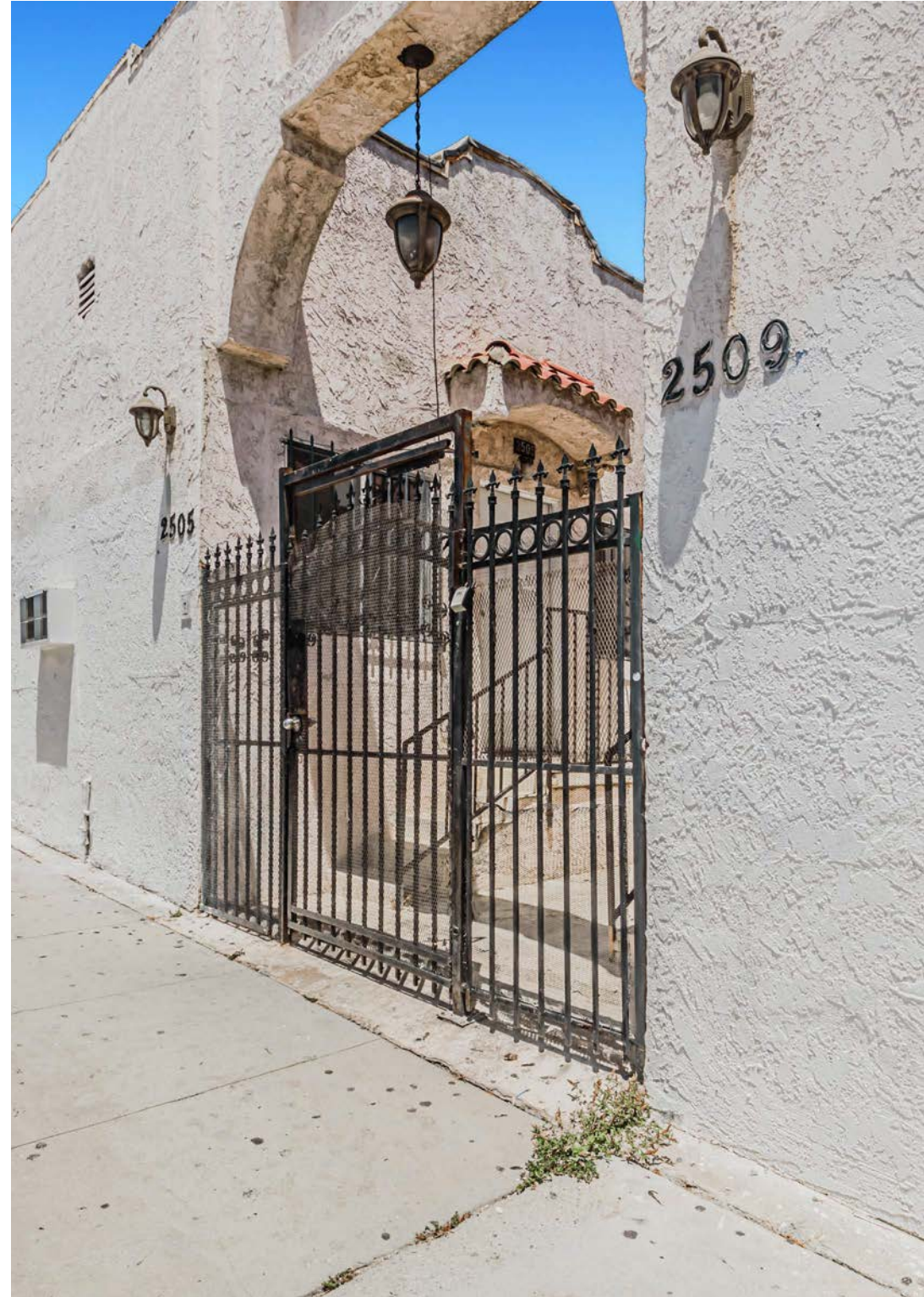


# PRICING SUMMARY

## PRICING & PROPERTY DETAILS

|               |                       |
|---------------|-----------------------|
| Address       | 2505 Malabar Street   |
|               | Los Angeles, CA 90033 |
| List Price    | \$1,100,000           |
| No. of Units  | 10                    |
| Rentable SF   | 4,974                 |
| Price/Unit    | \$110,000             |
| Price/SF      | \$221                 |
| Lot Size (SF) | 7,002                 |
| Year Built    | 1924                  |

| VITAL DATA | CURRENT  | PRO FORMA |
|------------|----------|-----------|
| NOI        | \$60,466 | \$137,021 |
| Cap Rate   | 5.50%    | 12.46%    |
| GRM        | 9.10     | 5.39      |





# INCOME & EXPENSES

| NO. OF UNITS | UNIT TYPE   | % OF UNITS | AVG. CURRENT RENT | TOTAL RENT | PRO FORMA RENT | TOTAL RENT |
|--------------|-------------|------------|-------------------|------------|----------------|------------|
| 10           | 1 BR / 1 BA | 100%       | \$1,008           | \$10,077   | \$1,700        | \$17,000   |
| 10           | Total       |            |                   | \$10,077   |                | \$17,000   |

| ANNUALIZED EXPENSES | CURRENT         | PRO FORMA       |
|---------------------|-----------------|-----------------|
| Real Estate Taxes   | \$14,261        | \$14,261        |
| Insurance           | \$8,705         | \$8,705         |
| Utilities           | \$9,000         | \$9,000         |
| Repairs & Maint.    | \$10,000        | \$10,000        |
| General & Admin     | \$1,000         | \$1,000         |
| Management Fee      | \$5,865         | \$9,894         |
| Contract Services   | \$2,500         | \$2,500         |
| Turnover Costs      | \$3,000         | \$3,000         |
| CAPEX/Reserves      | \$2,500         | \$2,500         |
| <b>Total</b>        | <b>\$56,830</b> | <b>\$60,859</b> |
| Per Unit            | \$5,683         | \$6,086         |
| Per SF              | \$11.43         | \$12.24         |
| % EGI               | 48.45%          | 30.76%          |

| ANNUALIZED OPERATING DATA   | CURRENT         | PRO FORMA        |
|-----------------------------|-----------------|------------------|
| All Units at Market Rent    | \$204,000       | \$204,000        |
| Less: Loss to Lease         | \$83,076        | \$0              |
| Gross Potential Rent        | \$120,924       | \$204,000        |
| Less: Vacancy Allowance     | \$3,628         | \$6,120          |
| Effective Gross Income      | \$117,296       | \$197,880        |
| Less: Expenses              | \$56,830        | \$60,859         |
| <b>Net Operating Income</b> | <b>\$60,466</b> | <b>\$137,021</b> |



# RENT ROLL

| UNIT NO. | UNIT TYPE   | CURRENT RENT | PRO FORMA RENT |
|----------|-------------|--------------|----------------|
| 1*       | 1 BR / 1 BA | \$1,700      | \$1,700        |
| 2        | 1 BR / 1 BA | \$893        | \$1,700        |
| 3*       | 1 BR / 1 BA | \$1,700      | \$1,700        |
| 4        | 1 BR / 1 BA | \$963        | \$1,700        |
| 5        | 1 BR / 1 BA | \$767        | \$1,700        |
| 6        | 1 BR / 1 BA | \$800        | \$1,700        |
| 7        | 1 BR / 1 BA | \$825        | \$1,700        |
| 8        | 1 BR / 1 BA | \$720        | \$1,700        |
| 9        | 1 BR / 1 BA | \$885        | \$1,700        |
| 10       | 1 BR / 1 BA | \$824        | \$1,700        |
| 10       | Total       | \$10,077     | \$17,000       |

\*Vacant



# 10-YEAR CASH FLOW

|                          | AUG-27     | AUG-28     | AUG-29     | AUG-30     | AUG-31     | AUG-32     | AUG-33     | AUG-34     | AUG-35     | AUG-36     |
|--------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Income                   |            |            |            |            |            |            |            |            |            |            |
| All Units at Market Rent | \$212,160  | \$220,646  | \$229,472  | \$238,651  | \$248,197  | \$258,125  | \$268,450  | \$279,188  | \$290,356  | \$301,970  |
| Gain (Loss)-to-Lease     | (\$80,584) | (\$78,166) | (\$75,821) | (\$73,546) | (\$71,340) | (\$69,200) | (\$67,124) | (\$65,110) | (\$63,157) | (\$61,262) |
| Gross Potential Rent     | \$131,576  | \$142,480  | \$153,651  | \$165,105  | \$176,857  | \$188,925  | \$201,326  | \$214,078  | \$227,199  | \$240,708  |
| Vacancy Allowance        | (\$3,947)  | (\$4,274)  | (\$4,610)  | (\$4,953)  | (\$5,306)  | (\$5,668)  | (\$6,040)  | (\$6,422)  | (\$6,816)  | (\$7,221)  |
| Effective Gross Income   | \$127,629  | \$138,206  | \$149,042  | \$160,152  | \$171,551  | \$183,257  | \$195,286  | \$207,656  | \$220,383  | \$233,486  |
| Expenses                 |            |            |            |            |            |            |            |            |            |            |
| Real Estate Taxes        | \$14,546   | \$14,837   | \$15,134   | \$15,436   | \$15,745   | \$16,060   | \$16,381   | \$16,709   | \$17,043   | \$17,384   |
| Insurance                | \$8,705    | \$8,966    | \$9,235    | \$9,512    | \$9,797    | \$10,091   | \$10,394   | \$10,705   | \$11,027   | \$11,357   |
| Utilities                | \$9,000    | \$9,270    | \$9,548    | \$9,835    | \$10,130   | \$10,433   | \$10,746   | \$11,069   | \$11,401   | \$11,743   |
| Repairs & Maint.         | \$10,000   | \$10,300   | \$10,609   | \$10,927   | \$11,255   | \$11,593   | \$11,941   | \$12,299   | \$12,668   | \$13,048   |
| General & Admin          | \$1,000    | \$1,030    | \$1,061    | \$1,093    | \$1,126    | \$1,159    | \$1,194    | \$1,230    | \$1,267    | \$1,305    |
| Management Fee           | \$6,381    | \$6,910    | \$7,452    | \$8,008    | \$8,578    | \$9,163    | \$9,764    | \$10,383   | \$11,019   | \$11,674   |
| Contract Services        | \$2,500    | \$2,575    | \$2,652    | \$2,732    | \$2,814    | \$2,898    | \$2,985    | \$3,075    | \$3,167    | \$3,262    |
| Turnover Costs           | \$3,000    | \$3,090    | \$3,183    | \$3,278    | \$3,377    | \$3,478    | \$3,582    | \$3,690    | \$3,800    | \$3,914    |
| CAPEX/Reserves           | \$2,500    | \$2,575    | \$2,652    | \$2,732    | \$2,814    | \$2,898    | \$2,985    | \$3,075    | \$3,167    | \$3,262    |
| Total Expenses           | \$57,632   | \$59,553   | \$61,526   | \$63,552   | \$65,634   | \$67,773   | \$69,973   | \$72,234   | \$74,558   | \$76,949   |
| Net Operating Income     | \$69,997   | \$78,653   | \$87,516   | \$96,600   | \$105,917  | \$115,484  | \$125,314  | \$135,422  | \$145,824  | \$156,537  |



# INCOME & EXPENSE NOTES

Pro forma rents represent all units at adjusted market rents. Market rents are underwritten using comparable market rents and assume that the buyer will continue to upgrade the units to market levels, with similar features, upgrades, and amenities as surrounding area properties.

Pro forma vacancy loss is underwritten at 3%, which is common for an asset located in this area. Loss-to-lease is underwritten as market rents, less the properties current rent roll.

Real estate taxes are calculated on proposed pricing at an ad valorem rate of 1.18738% on the full value of the land and improvements and \$1,199.67 for special assessments which was obtained from the LA County Tax Assessor's Office.

Pro forma insurance is estimated at industry standards at \$1.75 per square foot.

Pro forma utilities is estimated at industry standards at \$900 per unit.

Pro forma repairs and maintenance expense is estimated at \$1000 per unit. A standard amount for a building of this size, age, and condition.

Pro forma general and administrative expense is underwritten at \$100 per unit.

Pro forma management fee expense is underwritten at 5% of gross operating income.

Pro forma pest control expense is underwritten at \$100 per unit, pro forma landscaping expense is underwritten at \$150 per unit, and both are rolled into contract services.

Pro forma turnover cost is underwritten at \$300 per unit.

Pro forma replacements and reserves is underwritten at \$250 per unit, and represents industry standards for an asset of this size and age.

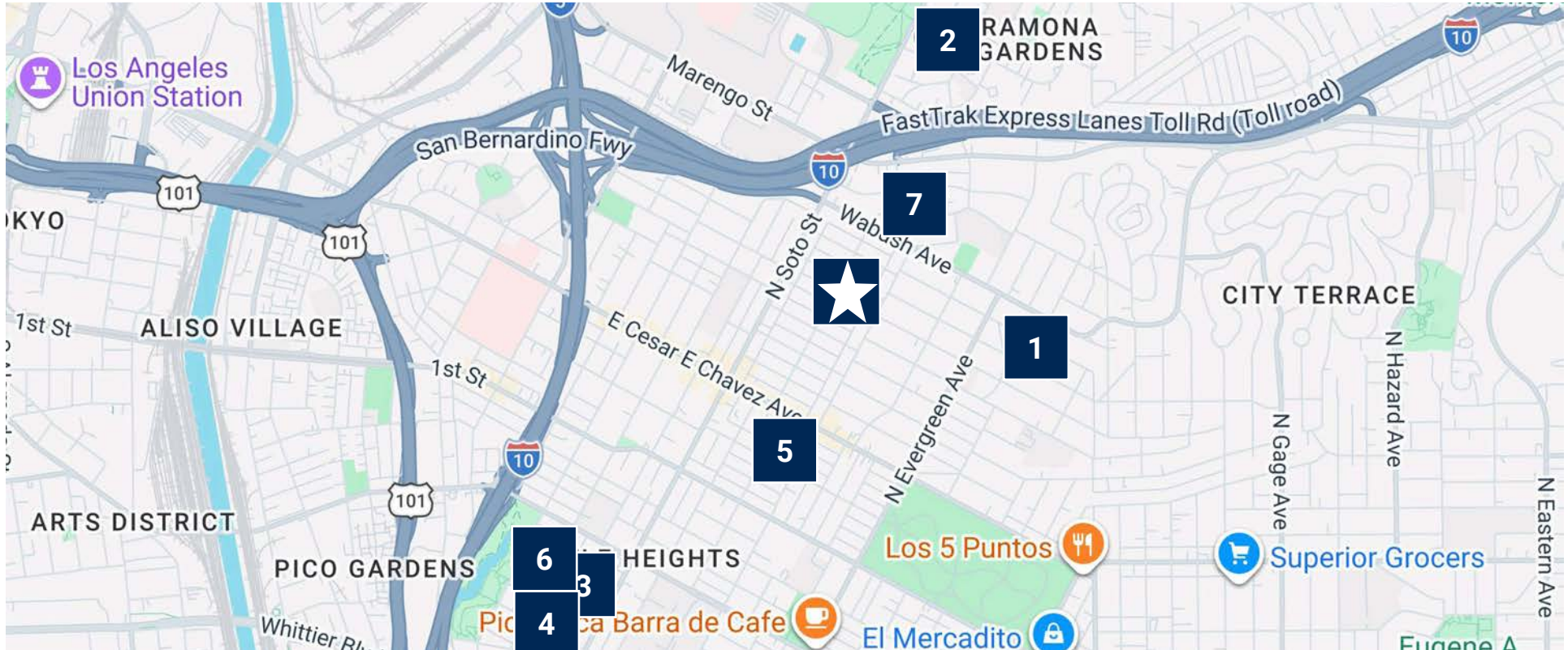




# SALES COMPARABLES

Marcus & Millichap

# SALES COMPARABLES

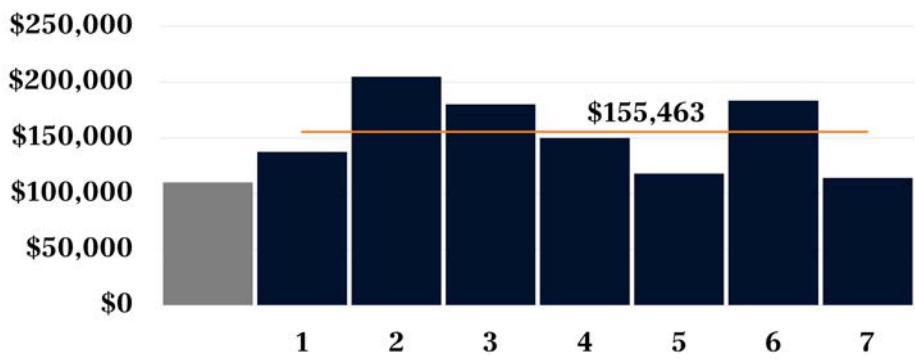


| NO.                 | ADDRESS             | PRICE       | UNITS | PRICE/UNIT | PRICE/SF | CAP RATE | GRM   | SALE DATE  |
|---------------------|---------------------|-------------|-------|------------|----------|----------|-------|------------|
| 1                   | 919 N Stone St      | \$1,100,000 | 8     | \$137,500  | \$154    | 7.03%    | 8.92  | 7/17/2026  |
| 2                   | 2466 Lancaster Ave  | \$1,230,000 | 6     | \$205,000  | \$307    | 6.22%    | 11.69 | 5/14/2026  |
| 3                   | 451 S Breed St      | \$900,000   | 5     | \$180,000  | \$231    | 7.01%    | 8.95  | 4/14/2026  |
| 4                   | 545 S Breed St      | \$750,000   | 5     | \$150,000  | \$165    | 7.57%    | 8.42  | 1/16/2026  |
| 5                   | 322 N Fickett St    | \$945,000   | 8     | \$118,125  | \$195    | 5.92%    | 10.36 | 12/31/2025 |
| 6                   | 445 S Chicago St    | \$1,100,000 | 6     | \$183,333  | \$197    | 9.67%    | 6.41  | 6/11/2025  |
| 7                   | 2518 Pomeroy Ave    | \$800,000   | 7     | \$114,286  | \$125    | 9.27%    | 7.00  | 6/10/2025  |
| Comparables Average |                     |             |       | \$155,463  | \$196    | 7.53%    | 8.82  |            |
| Subject             | 2505 Malabar Street | \$1,100,000 | 10    | \$110,000  | \$221    | 5.50%    | 9.10  |            |

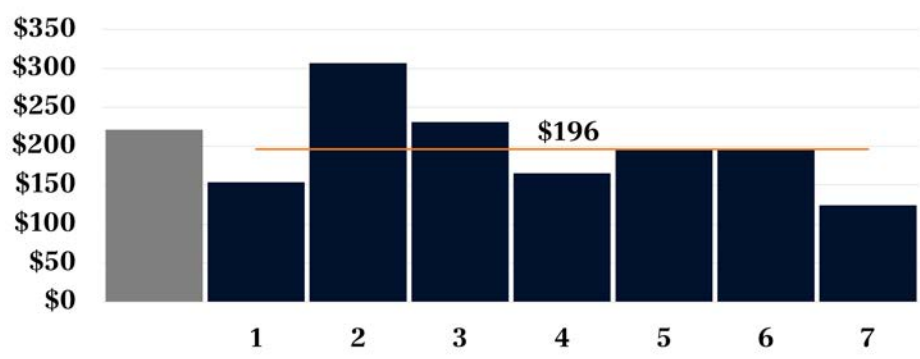


# SALES COMPARABLES

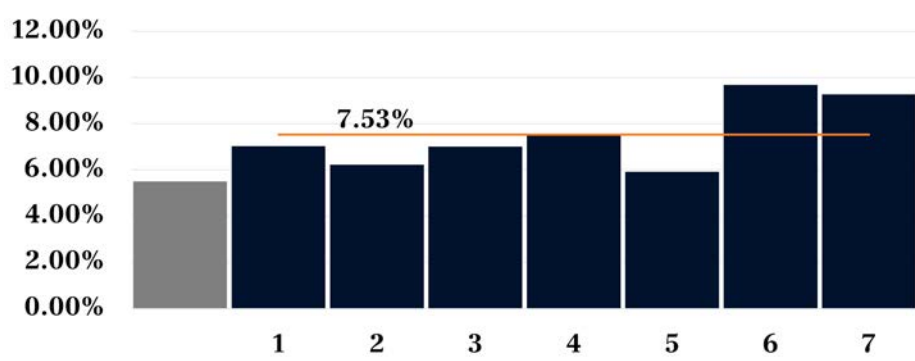
Price Per Unit



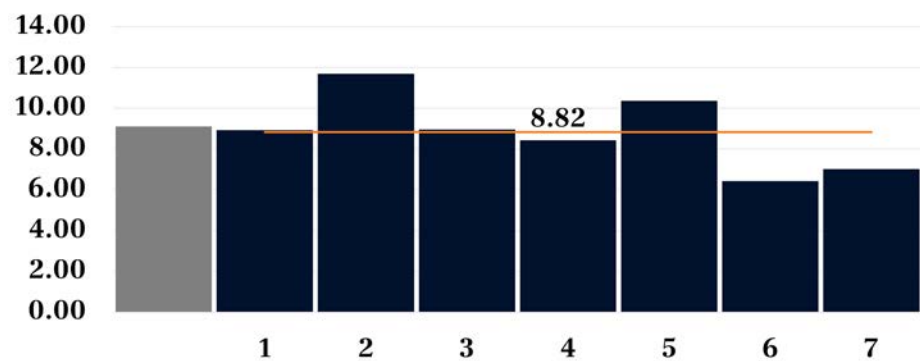
Price Per SF



Cap Rate



GRM



# SALES COMPARABLES



**919 N Stone St**

**Los Angeles, CA 90063-2743**

|            |             |
|------------|-------------|
| Sale Date  | 7/17/2026   |
| Price      | \$1,100,000 |
| Units      | 8           |
| Price/Unit | \$137,500   |
| Price/SF   | \$153.55    |
| Cap Rate   | 7.03%       |
| GRM        | 8.92        |
| Year Built | 1930        |

| Unit Mix |             |
|----------|-------------|
| 4        | One-Bedroom |
| 4        | Two-Bedroom |
|          |             |
|          |             |



**2466 Lancaster Ave**

**Los Angeles, CA 90033-1561**

|            |             |
|------------|-------------|
| Sale Date  | 5/14/2026   |
| Price      | \$1,230,000 |
| Units      | 6           |
| Price/Unit | \$205,000   |
| Price/SF   | \$306.81    |
| Cap Rate   | 6.22%       |
| GRM        | 11.69       |
| Year Built | 1959        |

| Unit Mix |             |
|----------|-------------|
| 5        | One-Bedroom |
| 1        | Two-Bedroom |
|          |             |
|          |             |



**451 S Breed St**

**Los Angeles, CA 90033-4391**

|            |           |
|------------|-----------|
| Sale Date  | 4/14/2026 |
| Price      | \$900,000 |
| Units      | 5         |
| Price/Unit | \$180,000 |
| Price/SF   | \$230.89  |
| Cap Rate   | 7.01%     |
| GRM        | 8.95      |
| Year Built | 1895      |

| Unit Mix |               |
|----------|---------------|
| 4        | Two-Bedroom   |
| 1        | Three-Bedroom |
|          |               |
|          |               |



# SALES COMPARABLES



**545 S Breed St**  
**Los Angeles, CA 90033**

|            |           |
|------------|-----------|
| Sale Date  | 1/16/2026 |
| Price      | \$750,000 |
| Units      | 5         |
| Price/Unit | \$150,000 |
| Price/SF   | \$165.13  |
| Cap Rate   | 7.57%     |
| GRM        | 8.42      |
| Year Built | 1924      |

| Unit Mix |             |
|----------|-------------|
| 4        | One-Bedroom |
| 1        | Two-Bedroom |
|          |             |
|          |             |



**322 N Fickett St**  
**Los Angeles, CA 90033-3008**

|            |            |
|------------|------------|
| Sale Date  | 12/31/2025 |
| Price      | \$945,000  |
| Units      | 8          |
| Price/Unit | \$118,125  |
| Price/SF   | \$194.81   |
| Cap Rate   | 5.92%      |
| GRM        | 10.36      |
| Year Built | 1914       |

| Unit Mix |             |
|----------|-------------|
| 7        | One-Bedroom |
| 1        | Two-Bedroom |
|          |             |
|          |             |



**445 S Chicago St**  
**Los Angeles, CA 90033**

|                    |             |
|--------------------|-------------|
| Sale Date          | 6/11/2025   |
| Price              | \$1,100,000 |
| Units              | 6           |
| Price/Unit         | \$183,333   |
| Price/SF           | \$197.27    |
| Estimated Cap Rate | 9.67%       |
| GRM                | 6.41        |
| Year Built         | 1926        |

| Unit Mix |             |
|----------|-------------|
| 6        | One-Bedroom |
|          |             |
|          |             |
|          |             |

# SALES COMPARABLES



2518 Pomeroy Ave  
Los Angeles, CA 90033-2033

|            |           |
|------------|-----------|
| Sale Date  | 6/10/2025 |
| Price      | \$800,000 |
| Units      | 7         |
| Price/Unit | \$114,286 |
| Price/SF   | \$124.51  |
| Cap Rate   | 9.27%     |
| GRM        | 7.00      |
| Year Built | 1928      |

| Unit Mix |             |
|----------|-------------|
|          |             |
| 7        | One-Bedroom |
|          |             |
|          |             |
|          |             |

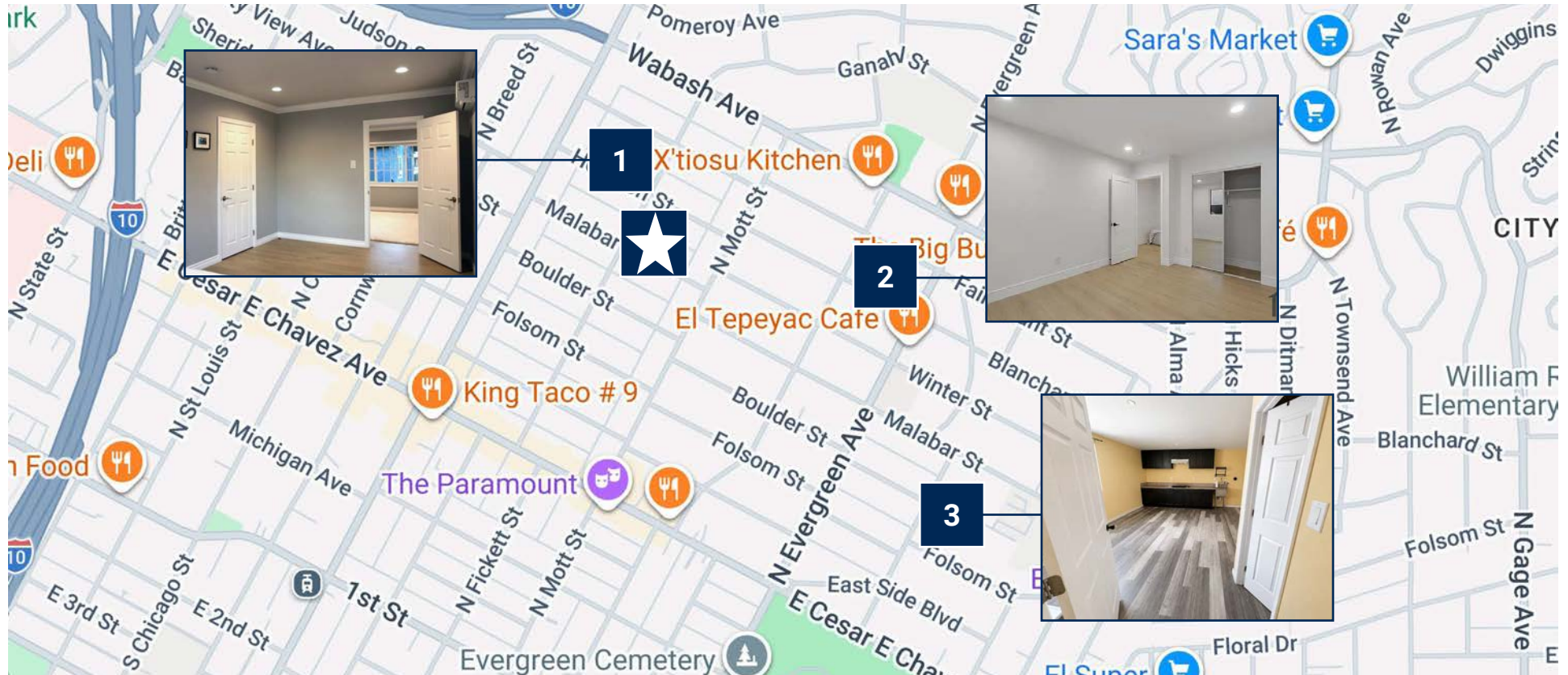




# RENT COMPARABLES

Marcus & Millichap

# RENT COMPARABLES



| NO. | ADDRESS               | UNIT TYPE   | UNIT SQFT | MONTHLY RENT | RENT PER SF |
|-----|-----------------------|-------------|-----------|--------------|-------------|
| 1   | 2437 Houston Street   | 1 BR / 1 BA | 410       | \$1,800      | \$4.39      |
| 2   | 2821 Blanchard Street | 1 BR / 1 BA | 650       | \$1,800      | \$2.77      |
| 3   | 3110 Boulder Street   | 1 BR / 1 BA | 450       | \$1,700      | \$3.78      |





# MARKET OVERVIEW

Marcus & Millichap

# MARKET OVERVIEW

## GREATER DOWNTOWN L.A.

Greater Downtown Los Angeles consists of the Downtown, Mid-Wilshire and Hollywood submarkets. The market has been an epicenter of multifamily development in the county over the past five years, as more than 20,000 units were added during this span. The market's sizable development pipeline will support continued revitalization that will boost the local populace, which is projected to exceed 800,000 residents by 2029. Downtown's numerous corporations, retail and entertainment venues are positioned to benefit from this growth.



**Population**  
**794K**

Growth 2024-2029\*  
**1.6%**



**Households**  
**370K**

Growth 2024-2029\*  
**2.7%**



**Median Age**  
**37.0**

U.S. Median  
**39.0**



**Median HH Income**  
**\$73,200**

U.S. Median  
**\$76,100**

\* Forecast

Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

### Metro Highlights

- Improved Infrastructure & Connectivity: Nearly \$900 million of public funds has been allocated to the Los Angeles area in preparation for the 2028 Summer Olympics, including extensions to the D Line subway.
- Rapid Household Growth: Household formation will increase during the next five years, with the addition of roughly 13,000 households.
- Robust Health Sector: Health care provides many jobs in the downtown area, employing thousands of workers and supported by public health care initiatives.

### Economy Highlights

- Major employers in the market include Farmers Insurance, Kaiser Permanente, Paramount Pictures, Deloitte, Ernst & Young, the University of Southern California and Transamerica Insurance.
- Professional sports is a major economic driver in the area, as the Los Angeles Lakers and Clippers of the NBA, Kings of the NHL, and Dodgers of the MLB, all play their home games here. Professional sports across Los Angeles and Orange Counties is a \$3 billion a year industry.
- A well-educated population provides companies with a skilled workforce. Roughly 40 percent of people ages 25 and older hold a bachelor's degree; among those residents, about a quarter have also gone on to earn a graduate or professional degree.



# LOCAL DEMOGRAPHICS

| POPULATION                         | 1 Mile | 3 Miles | 5 Miles   |
|------------------------------------|--------|---------|-----------|
| <b>2030 Projection</b>             |        |         |           |
| Total Population                   | 53,039 | 296,418 | 923,587   |
| <b>2025 Estimate</b>               |        |         |           |
| Total Population                   | 53,105 | 295,318 | 917,255   |
| <b>2020 Census</b>                 |        |         |           |
| Total Population                   | 54,745 | 302,633 | 937,956   |
| <b>2010 Census</b>                 |        |         |           |
| Total Population                   | 59,116 | 306,888 | 942,916   |
| <b>Daytime Population</b>          |        |         |           |
| 2025 Estimate                      | 39,185 | 477,833 | 1,161,973 |
| HOUSEHOLDS                         | 1 Mile | 3 Miles | 5 Miles   |
| <b>2030 Projection</b>             |        |         |           |
| Total Households                   | 15,808 | 101,879 | 328,043   |
| <b>2025 Estimate</b>               |        |         |           |
| Total Households                   | 15,627 | 99,921  | 321,571   |
| Average (Mean) Household Size      | 3.4    | 3.0     | 2.9       |
| <b>2020 Census</b>                 |        |         |           |
| Total Households                   | 15,295 | 96,258  | 309,438   |
| <b>2010 Census</b>                 |        |         |           |
| Total Households                   | 14,892 | 87,577  | 281,462   |
| Growth 2025-2030                   | 1.2%   | 2.0%    | 2.0%      |
| HOUSING UNITS                      | 1 Mile | 3 Miles | 5 Miles   |
| <b>Occupied Units</b>              |        |         |           |
| 2030 Projection                    | 16,581 | 109,044 | 351,005   |
| 2025 Estimate                      | 16,393 | 106,911 | 343,754   |
| Owner Occupied                     | 3,816  | 25,361  | 84,879    |
| Renter Occupied                    | 11,804 | 74,501  | 236,673   |
| Vacant                             | 766    | 6,990   | 22,184    |
| <b>Persons in Units</b>            |        |         |           |
| 2025 Estimate Total Occupied Units | 15,627 | 99,921  | 321,571   |
| 1 Person Units                     | 18.0%  | 31.2%   | 29.1%     |
| 2 Person Units                     | 21.8%  | 23.7%   | 25.8%     |
| 3 Person Units                     | 16.3%  | 14.1%   | 15.5%     |
| 4 Person Units                     | 17.6%  | 13.1%   | 13.5%     |
| 5 Person Units                     | 13.2%  | 8.8%    | 8.3%      |
| 6+ Person Units                    | 13.2%  | 9.0%    | 7.9%      |

| HOUSEHOLDS BY INCOME                     | 1 Mile   | 3 Miles  | 5 Miles  |
|------------------------------------------|----------|----------|----------|
| <b>2025 Estimate</b>                     |          |          |          |
| \$200,000 or More                        | 3.2%     | 7.0%     | 8.7%     |
| \$150,000-\$199,999                      | 5.8%     | 7.2%     | 7.6%     |
| \$100,000-\$149,999                      | 14.9%    | 15.2%    | 15.6%    |
| \$75,000-\$99,999                        | 14.3%    | 12.8%    | 12.5%    |
| \$50,000-\$74,999                        | 17.9%    | 14.4%    | 15.1%    |
| \$35,000-\$49,999                        | 11.2%    | 10.2%    | 10.3%    |
| \$25,000-\$34,999                        | 10.0%    | 7.9%     | 8.4%     |
| \$15,000-\$24,999                        | 9.6%     | 9.3%     | 8.5%     |
| Under \$15,000                           | 13.0%    | 15.9%    | 13.4%    |
| Average Household Income                 | \$74,037 | \$83,224 | \$87,871 |
| Median Household Income                  | \$60,858 | \$64,240 | \$68,494 |
| Per Capita Income                        | \$22,023 | \$29,588 | \$32,516 |
| POPULATION PROFILE                       | 1 Mile   | 3 Miles  | 5 Miles  |
| <b>Population By Age</b>                 |          |          |          |
| 2025 Estimate Total Population           | 53,105   | 295,318  | 917,255  |
| Under 20                                 | 28.7%    | 22.9%    | 22.9%    |
| 20 to 34 Years                           | 24.4%    | 25.1%    | 25.4%    |
| 35 to 39 Years                           | 7.0%     | 7.9%     | 8.1%     |
| 40 to 49 Years                           | 12.8%    | 13.4%    | 13.5%    |
| 50 to 64 Years                           | 15.7%    | 17.2%    | 16.8%    |
| Age 65+                                  | 11.4%    | 13.6%    | 13.3%    |
| Median Age                               | 35.0     | 38.0     | 38.0     |
| <b>Population 25+ by Education Level</b> |          |          |          |
| 2025 Estimate Population Age 25+         | 33,525   | 206,701  | 641,359  |
| Elementary (0-8)                         | 29.4%    | 21.3%    | 20.9%    |
| Some High School (9-11)                  | 16.4%    | 13.5%    | 11.7%    |
| High School Graduate (12)                | 24.1%    | 21.9%    | 20.3%    |
| Some College (13-15)                     | 13.6%    | 15.5%    | 14.9%    |
| Associate Degree Only                    | 3.1%     | 5.0%     | 5.3%     |
| Bachelor's Degree Only                   | 9.8%     | 15.3%    | 18.2%    |
| Graduate Degree                          | 3.6%     | 7.5%     | 8.8%     |
| <b>Population by Gender</b>              |          |          |          |
| 2025 Estimate Total Population           | 53,105   | 295,318  | 917,255  |
| Male Population                          | 50.0%    | 51.9%    | 50.9%    |
| Female Population                        | 50.0%    | 48.1%    | 49.1%    |

# INVESTMENT FORECAST

## LOS ANGELES METRO 2026

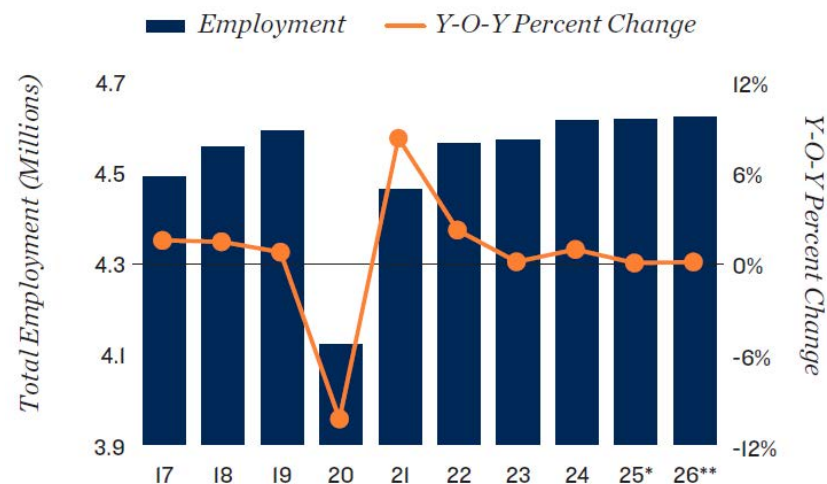
### Rental Demand Proves Steadfast, but Metro Faces Heightened Exposure to Broader Headwinds

Emerging and longstanding tailwinds limit the impact of near-term hurdles. After two years of moderate vacancy compression, Los Angeles' rental market will face several challenges in 2026 that could alter the trajectory of local demand. Home to the nation's fourth-largest immigrant population — more than 4 million people as of 2023 — the market will continue to be acutely affected by stricter immigration policies, which reduced the number of individuals arriving to the U.S. legally last year. The ongoing decline in local film- and entertainment-related jobs may also affect the metro's renter pool. Over the past three years, the number of Los Angelenos employed in the motion picture industry has declined by at least 40,000. Fortunately, the market will face limited supply pressure in 2026, as approximately 6,200 units are slated for delivery — the lowest total since 2015. This, along with the metro's longstanding barriers to homeownership, will counter the headwinds affecting the renter pool, keeping the metro in a low-vacancy state over the near term.

Private investor interest apparent. Los Angeles tallied the most transactions among major markets last year, with sub-\$5 million sales accounting for nearly 90 percent of deal flow. Home to below-average rent and Class C vacancy in the 3 percent to 4 percent range, Greater Inglewood, Long Beach, and other parts of South Bay should continue to attract upside-seeking buyers targeting assets that command similar capital infusions. Exhibiting comparable fundamentals, the San Gabriel and San Fernando valleys will represent additional centers of Class C trading in 2026, with investors often acquiring assets via 1031

exchange. In Los Angeles proper, investor demand for these assets will be impacted by recent changes to the city's rent stabilization ordinance, which now caps rent increases for apartments built before 1978 at 4 percent or 90 percent of CPI.

### EMPLOYMENT TRENDS



\* Estimate; \*\* Forecast

Sources: CoStar Group, Inc.; Real Capital Analytics; RealPage, Inc.



## 2026 Market Forecast



**+0.1%**  
employment  
increase

### EMPLOYMENT

Aided by healthcare hiring, Los Angeles registers a second straight year of modest job creation that translates to the addition of 6,000 positions.



**6,200**  
units  
will be completed

### CONSTRUCTION

For the fifth consecutive year, local apartment inventory expands by less than 1 percent. Deliveries in Los Angeles proper account for nearly half the units added metrowide.



**10**  
basis point  
increase in vacancy

### VACANCY

Supply and demand remain aligned despite the metro's exposure to several significant headwinds. As such, vacancy dips slightly to 4.3 percent — on par with the market's long-term average.

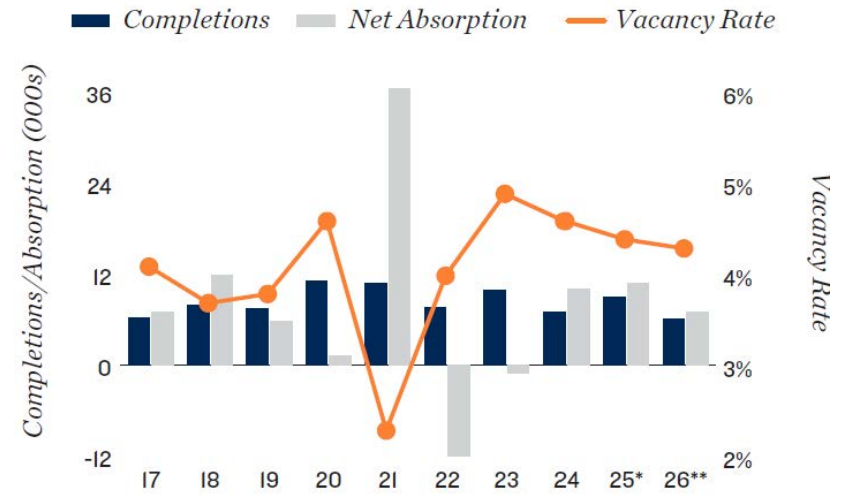


**1.7%**  
increase in  
effective rent

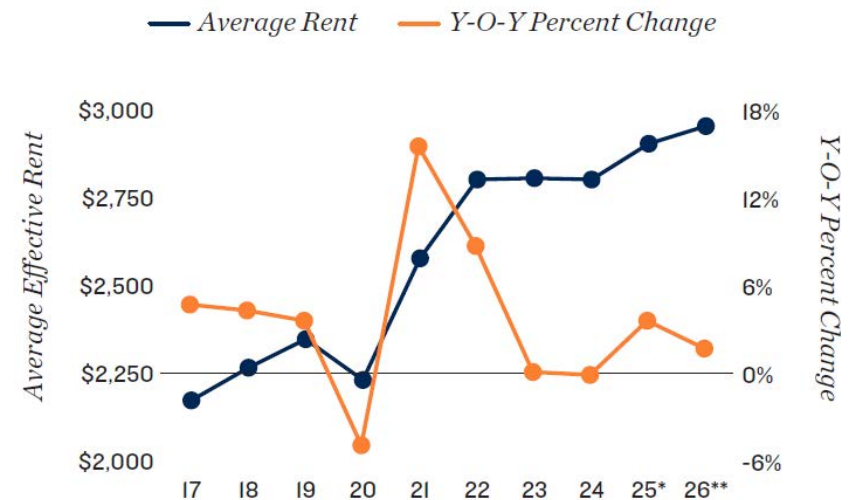
### RENT

Four-year-low vacancy, fueled partially by encouraging renewal activity, supports moderate rent growth in 2026. The metro's average effective rate ends this year at \$2,950 per month.

## SUPPLY & DEMAND



## RENT TRENDS



\* Estimate; \*\* Forecast

Sources: CoStar Group, Inc.; Real Capital Analytics; RealPage, Inc.



## EXCLUSIVEY LISTED BY

Marcus & Millichap

### **Steve Bogoyevac**

(562) 257-1231

Executive Managing Director

Lic: CA 01332755

SBogoyevac@MarcusMillichap.com

### **Kevyn Calleja**

(424) 405-3867

Associate

Lic: CA 02242420

Kevyn.Calleja@marcusmillichap.com