

**CBRE** 

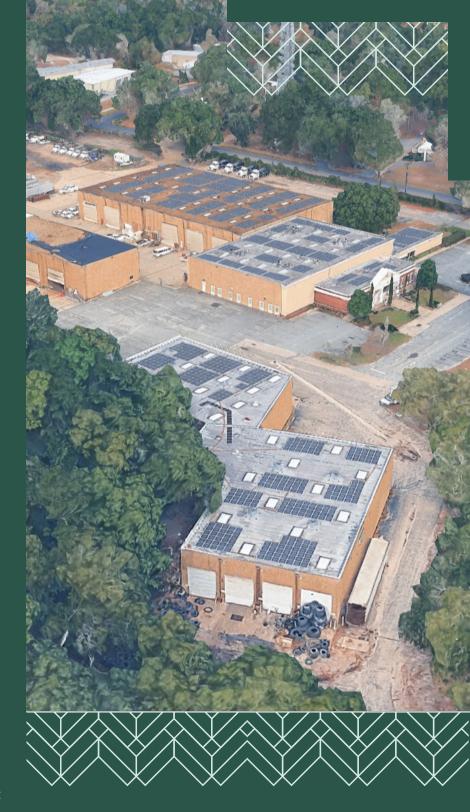
# TABLE OF CONTENTS

3 SECTION 1
EXECUTIVE SUMMARY

6 SECTION 2
PROPERTY INFORMATION

TT SECTION 3
FINANCIAL ANALYSIS

14 SECTION 4
MARKET OVERVIEW



# EXECUTIVE SUMMARY

Offering Summary

**Investment Overview** 









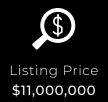
FINANCIAL	
Listing Price	\$11,000,000
NOI Year 1	\$825,000.00
Cap Rate	7.50%
Price / SF	\$111.45/ SF

OPERATIONAL	
Rentable SF	98,665 SF
Lot Size	13.45 AC
Property Subtype	Industrial Corporate Headquarters Facility with Outside Storage

### **Investment Highlights**

- 13.45 Acre Master-leased campus with Office and Industrial properties positioned on site.
- Premier Fine Homes Shall Master-Guarantee the Subject Property Across the Initial 15-Year Lease Lifespan.
- Multi-Tenant Property carries a strong diversity of tenants and occupants, all managed and controled by Premier Fine Homes Team.











# PROPERTY INFORMATION

**Property Photos** 





# PROPERTY PHOTOS









# PROPERTY PHOTOS









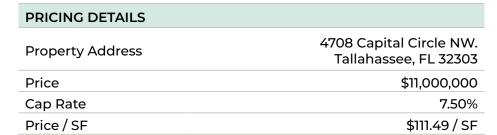
# FINANCIAL ANALYSIS

**Lease Information** 



**CBRE** 

## FINANCIAL ANALYSIS



PROPERTY DESCRIPTION	
Year Built/Renovated	1980 / 2007
Leasable Area	98,665 SF
Use	Office & Industrial
Type of Ownership	Fee Simple
Lot Size	13.45 AC

LEASE SUMMARY	
Property Subtype	Industrial Corporate Headquarters Facility with Outside Storage
Tenant	Premier Fine Homes
Rent Increases	8% Escalations Each Five-Year Period
Guarantor	Premier Fine Homes Corporate Guarantee
Lease Type	Master-Leased Sale-Leaseback
Lease Commencement	At Close of Escrow
Initial Lease Term	15-Years
Lease Expiration	15-Years after Close of Escrow
Renewal Options	Two (2), Five-Year Renewal Option
Landlord Responsibility	None
Tenant Responsibility	Taxes, Insurance, Maintenance, Replacement
Right of First Refusal/ Offer	Yes, After the First Sale



ANNUALIZED OPERATING INFORMATION			
INCOME			
NET OPERATING INCOME	\$825,000.00		
RENTS			
Years 1-5	\$825,000.00		
Years 6-10	\$891,000.00		
Years 11-15	\$962,280.00		
Option 1:	\$1,039,262.40		
Option 2:	\$1,122,403.39		

You are solely responsible for independently verifying the information in this Memorandum. ANY RELIANCE ON IT IS SOLELY AT YOUR OWN RISK.

## **ABOUT THE TENANT**

### The Premier Story

Premier Fine Homes brings over a century of combined experience to the Tallahassee real estate market, having built, bought, and sold homes in the area for years. With a solid reputation built over 30 years for quality service and craftsmanship, Premier Fine Homes is committed to delivering high-performance homes that represent a long-term investment for homeowners. This dedication to excellence has earned Premier Fine Homes significant recognition, including 5 coveted awards at the 2024 Parade of Homes, showcasing their unique craftsmanship and attention to detail across homes in Canopy, Fletcher Oaks, Fallschase, and Landon Hills neighborhoods. Furthermore, Premier Fine Homes was named a top 5 finalist in Florida for the prestigious 2023 Green Builder Award from the Florida Green Building Coalition (FGBC), the state's leading certifier of green construction, highlighting their commitment to sustainable and environmentally friendly building practices. This accolade positions Premier Fine Homes among Florida's elite builders dedicated to a greener built environment.







# MARKET OVERVIEW

Demographics

**Market Snapshot** 

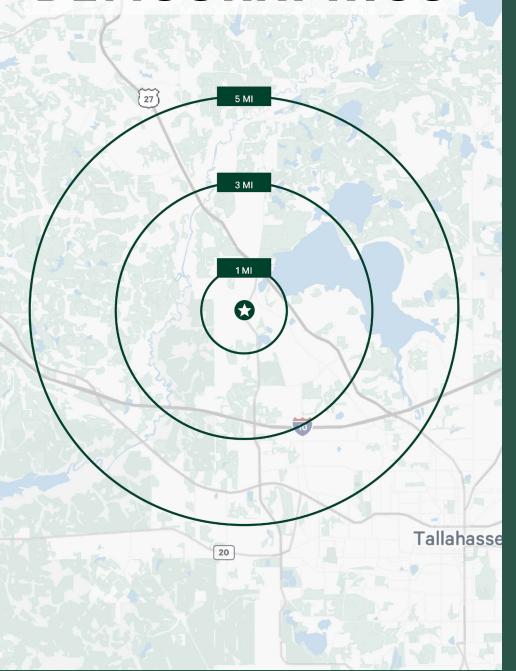




# **DEMOGRAPHICS**







DEMOGRAPHICS	1 MILE	3 MILES	5 MILES
POPULATION			
2024 Population - Estimate	5,405	18,222	50,225
2029 Population - Projection	5,532	18,184	50,151
2020-2024 Annual Population Growth	2.11%	0.81%	0.68%
GENERATIONS			
Generation Alpha	518	1,748	4,647
Generation Z	1,195	4,062	13,709
Millennials	1,400	4,954	14,042
Generation X	1,038	3,311	7,911
Baby Boomers	1,067	3,488	8,128
Greatest Generations	186	660	1,787
HOUSEHOLD INCOME			
2024 Average Household Income	\$95,778	\$93,508	\$84,858
2024 Median Household Income	\$82,822	\$78,631	\$58,621
HOUSING UNITS			
2024 Owner-Occupied Housing Units	1,611	5,177	11,349
HOUSING VALUE			
2024 Median Home Value	\$237,615	\$293,857	\$274,933
2024 Average Home Value	\$305,385	\$349,464	\$328,049

### MARKET SNAPSHOT

### Tallahassee, FL

Tallahassee, Florida, the state capital and largest city in the Florida Panhandle and Big Bend regions, presents a unique commercial real estate landscape shaped by its role as a governmental, educational, and professional hub. With a population of approximately 190,000, the city blends the vibrancy of a college town with the stability of a capital city, driven by a strong demand for office, multifamily, and mixed-use developments.

Key market drivers include the city's significant governmental presence, with the Florida State Capitol, the Florida Supreme Court, and numerous state agency headquarters located in the downtown core. This fosters a steady demand for office space, particularly from law firms, lobbying groups, and professional services. Tallahassee's large student population, driven by Florida State University, Florida A&M University, and Tallahassee State College, further bolsters demand for multifamily housing, student accommodations, and retail developments tailored to the university community.

Tallahassee has prioritized responsible growth through compact development policies, helping to minimize urban sprawl while ensuring efficient infrastructure and preserving surrounding natural areas. These policies have contributed to a more sustainable urban environment, with a particular focus on downtown revitalization and mixed-use projects that integrate residential, office, and retail spaces.

The commercial real estate market in Tallahassee remains stable with opportunities across various sectors, including office space for government and professional services, student housing, and retail developments catering to both locals and visitors. As a vibrant political, educational, and cultural center, Tallahassee continues to offer attractive investment prospects, underpinned by its strong institutional and governmental presence, growing educational sectors, and well-managed urban growth strategies.





## **DISCLAIMERS**

### Affiliated Business Disclosure

CBRE, Inc. ("CBRE") operates within a global family of companies with many subsidiaries and related entities (each an "Affiliate") engaging in a broad range of commercial real estate businesses including, but not limited to, brokerage services, property and facilities management, valuation, investment fund management and development. At times different Affiliates, including CBRE Investment Management, Inc. or Trammell Crow Company, may have or represent clients who have competing interests in the same transaction. For example, Affiliates or their clients may have or express an interest in the property described in this Memorandum (the "Property") and may be the successful bidder for the Property. Your receipt of this Memorandum constitutes your acknowledgement of that possibility and your agreement that neither CBRE nor any Affiliate has an obligation to disclose to you such Affiliates' interest or involvement in the sale or purchase of the Property. In all instances, however, CBRE and its Affiliates will act in the best interest of their respective client(s), at arms' length, not in concert, or in a manner detrimental to any third party. CBRE and its Affiliates will conduct their respective businesses in a manner consistent with the law and all fiduciary duties owed to their respective client(s).

### **Confidentiality Agreement**

Your receipt of this Memorandum constitutes your acknowledgement that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc. ("CBRE"), and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE. If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE.

### Disclaimer

This Memorandum contains select information pertaining to the Property and the Owner and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs. ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property, and/or to terminate discussions at any time with or without notice to you. All offers, counteroffers, and negotiations shall be non-binding and neither CBRE, Inc. nor the Owner shall have any legal commitment or obligation except as set forth in a fully executed, definitive purchase and sale agreement delivered by the Owner.

© 2024 CBRE, Inc. All rights reserved. This information has been obtained from sources believed reliable but has not been verified for accuracy or completeness. CBRE, Inc. makes no guarantee, representation or warranty and accepts no responsibility or liability as to the accuracy, completeness, or reliability of the information contained herein. You should conduct a careful, independent investigation of the property and verify all information. Any reliance on this information is solely at your own risk. CBRE and the CBRE logo are service marks of CBRE, Inc. All other marks displayed on this document are the property of their respective owners, and the use of such marks does not imply any affiliation with or endorsement of CBRE. Photos herein are the property of their respective owners. Use of these images without the express written consent of the owner is prohibited.



# CONTACT INFORMATION

### Andrew Jaworski

Vice President +1 631 903 7137 andrew.jaworski@cbre.com

### **Ray Romano**

First Vice President +1 407 808 1657 ray.romano@cbre.com

### **Mark Drazek**

Senior Vice President +1 407 496 1334 mark.drazek@cbre.com



PREMIER FINE HOMES CAMPUS MASTER-LEASED SALE-LEASEBACK

