NIL HOSPITALITY GROUP LLC

	Jan - Dec 23	% of Income
Ordinary Income/Expense		
Income		
Room income-taxable	676,502.81	60.0%
Room income-non taxable	291,076.77	25.8%
Occupancy tax collected	151,179.15	13.4%
Occupancy tax discount credit	1,511.80	0.1%
Misc Busi Income		
Rebate Income	421.01	0.0%
Misc Income	2,434.51	0.2%
Meeting Room	0.00	0.0%
Fax Charge	3.00	0.0%
Gift shop	4,680.00	0.4%
Sales tax collected	385.24	0.0%
Sales tax paid	(385.24)	(0.0)%
Sales tax discount	1.94	0.0%
Total Misc Busi Income	7,540.46	0.7%
Business Income		
Chargeback	(2,505.91)	(0.2)%
Business Income - Other	1,433.73	0.1%
Total Business Income	(1,072.18)	(0.1)%
Total Income	1,126,738.81	100.0%
Gross Profit	1,126,738.81	100.0%
Expense		
Administrative exp		
Business services	50,400.00	4.5%
Advertising & promotion	902.13	0.1%
Dues & subscriptions	95.00	0.0%
Office expense	2,554.06	0.2%
Total Administrative exp	53,951.19	4.8%
Auto & truck		
DMV	49.21	0.0%
Gas & oil	2,777.54	0.2%
Insurance	907.63	0.1%
Maintenance	127.27	0.0%
Total Auto & truck	3,861.65	0.3%
Pank & CCarde Charges		

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	Jan - Dec 23	% of Income
Bank service charge	39.00	0.0%
Credit card charges	27,544.40	2.4%
Total Bank & CCards Charges	27,583.40	2.4%
Communications	04.000 74	0.00/
Cable & Internet	24,262.71	2.2%
otal Communications	24,262.71	2.2%
Contract labor		/
Outside services	10,659.25	0.9%
otal Contract labor	10,659.25	0.9%
Depreciation and amortization		
Amortization Depreciation	5,000.00 74,097.00	0.4% 6.6%
•		
otal Depreciation and amortization	79,097.00	7.0%
ood and beverage Breakfast exp	47,474.31	4.2%
·		
otal Food and beverage	47,474.31	4.2%
nsurance	40.700.04	0.00/
Liability Work comp	43,720.64 2,412.00	3.9% 0.2%
•		
otal Insurance	46,132.64	4.1%
nterest Expense	00.704.00	0.00/
SBA Fees	22,761.00 40.00	2.0% 0.0%
Loan interest	165,861.73	14.7%
Γotal Interest Expense	188,662.73	16.7%
Payroll		
Payroll fees	458.95	0.0%
Wages		
General	234,153.28	20.8%
Officer	24,000.00	2.1%
Total Wages	258,153.28	22.9%

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	Jan - Dec 23	% of Income
Payroll taxes	20,910.80	1.9%
Total Payroll	279,523.03	24.89
Payroll Expenses	0.00	0.0
Professional Fees		
Accounting	12,995.00	1.2%
Consulting	3,100.00	0.3%
Total Professional Fees	16,095.00	1.49
Repairs & maintenance		
Elevator	3,178.88	0.3%
Building repairs	1,200.00	0.1%
Equipment repairs	15,364.63	1.4%
General	7,042.77	0.6%
Landscaping	4,000.00	0.4%
Pest control	2,304.73	0.2%
Pool service	3,043.49	0.3%
Security	850.00	0.1%
Total Repairs & maintenance	36,984.50	3.3
Royalty & commission		
Commissions	27,212.62	2.4%
Franchise fees	152,834.34	13.6%
Total Royalty & commission	180,046.96	16.0
Supplies		
Room	8,603.73	0.8%
General	5,572.47	0.5%
Laundry & linen	5,512.23	0.5%
Total Supplies	19,688.43	1.7
Taxes, licenses & permits		
Licenses & permits	640.73	0.1%
Occupancy taxes	151,179.15	13.4%
Property	41,488.94	3.7%
Total Taxes, licenses & permits	193,308.82	17.2
Utilities		
Electric/gas	31,582.77	2.8%
Water/sewer	46,897.88	4.2%

NIL HOSPITALITY GROUP LLC

	Jan - Dec 23	% of Income
Total Utilities	78,480.65	7.0%
Total Expense	1,285,812.27	114.1%
Net Ordinary Income	(159,073.46)	(14.1)%
Other Income/Expense		
Other Income Interest income	1.24	0.0%
Other income	1.24	0.076
ERC Interest Income	1,938.75	0.2%
Total Other income	1,938.75	0.2%
Total Other Income	1,939.99	0.2%
Other Expense		
Penalty	7,377.97	0.7%
Total Other Expense	7,377.97	0.7%
Net Other Income	(5,437.98)	(0.5)%
Net Income	(164,511.44)	(14.6)%