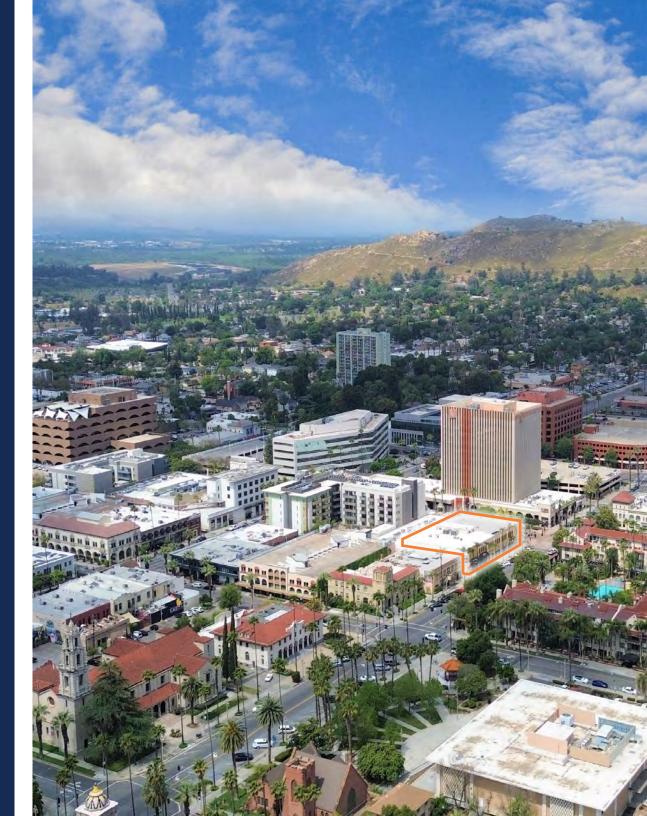




MISSION GALLERIA

MISSION GALLERIA

Marcus & Millichap
OVANESS-ROSTAMIAN GROUP



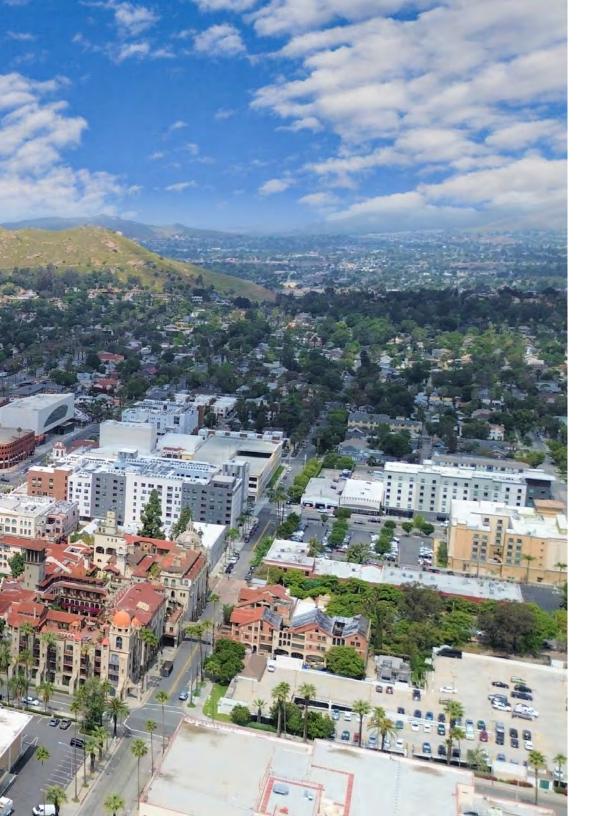


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OFFERING SUMMARY

MISSION GALLERIA



PROPERTY DESCRIPTION Property Address

Riverside, CA 92501 City, State, ZIP **Total Building Area** 54,000 SF Total Land Area 13,939 SF (0.32 Acres) Zoning C3 213-271-001 APN **Parking Spaces** Year Built 1938 \$148 **Building Price Per SF Current CAP Rate** 6.56% 8.05% ProForma CAP Rate

3700 Main Street



Ovaness-Rostamian Group // EXECUTIVE SUMMARY // 5

INVESTMENT HIGHLIGHTS

- Iconic & Historic Property Generational Investment Opportunity
- Adaptive Re-Use Potential w/ Transformation into an Array of Different Uses
- Excellent Value-Add Opportunity
- Highly Desirable Mission District Location w/ Extensive Upside
- Located in Historic Downtown Riverside, Known for its Diverse Culture, Arts Scene, and Wide Range of Attractions from Nightlife to Museums, Hotels, Restaurants, Convention Center, and more
- Extremely Dense Demographics with Over 238,000 People in a 5-Mile Radius with an Average Household Income of \$97,045 and Average Household Retail Expenditure of \$78,520.



INVESTMENT OVERVIEW

The Ovaness-Rostamian Group of Marcus and Millichap is pleased to present the iconic Mission Galleria Building for sale in Riverside, CA. Embrace a generational opportunity to acquire a piece of history in the ever-transforming landscape of Downtown Riverside. Positioned across the street from the famed Mission Inn Hotel and Spa, and just minutes from the Riverside Convention Center this timeless treasure boasts 83 years of heritage, once a Sears Robuck Building, now registered as a historic Art Deco marvel that enriches the allure of walkable Downtown Riverside.

Mission Galleria is perfectly positioned in the quickly transitioning walkable core of downtown Riverside. Investors can take advantage of its value-add potential and potentially re-develop the property to create much-needed housing and top-quality retail for the area much like the recently developed Imperial Lofts & Stalder Plaza. The property also has owner-user potential with the prospect of obtaining SBA Financing or conversion of the property into much-needed storage space in Downtown Riverside.

Investors can take advantage of the current cash flow the building generates to cover carrying costs while securing the needed approvals for redevelopment. Mission Gallery presents selectors with the once-in-a-lifetime opportunity to acquire a unique and iconic asset that could be curated and re-imagined, serving the Riverside community in an award-winning fashion. Currently, all tenants are month-to-month throughout the entire premises with no options to extend.

Included with the Mission Galleria Antique Shop tenant, the property features a well-established coffee shop and cafe on the ground floor facing Main Street and Hideaway Bar in the Basement. The building also features soaring high ceilings of over 15 to 20 feet tall. Public title shows the property at approximately 54,000 square feet of building situated upon 13,939 square feet of land. Buyer's to verify square footage via Buyer's due diligence.

Contact listing agents for details on the Buyer qualification process, property touring, and submittal deadline on call for offers. As requested by the ownership, please do not disturb the tenants of the property. All tours are to be scheduled with our team of knowledgeable agents.



EXTERIOR PHOTOS

















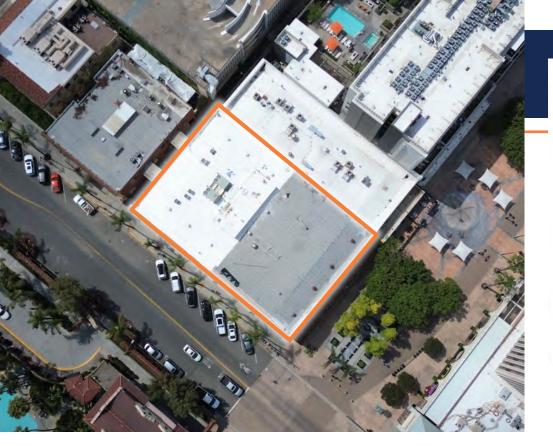


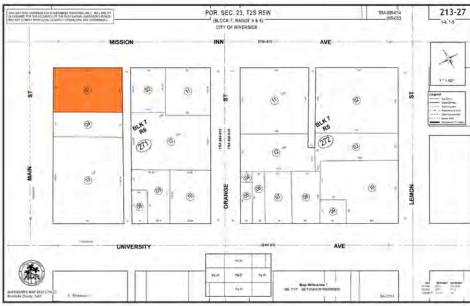












APN: 213-271-001

PROPERTY DETAILS

Total Building SF

1 1 1 1

54,000

Total Land SF

13,939

Zoning

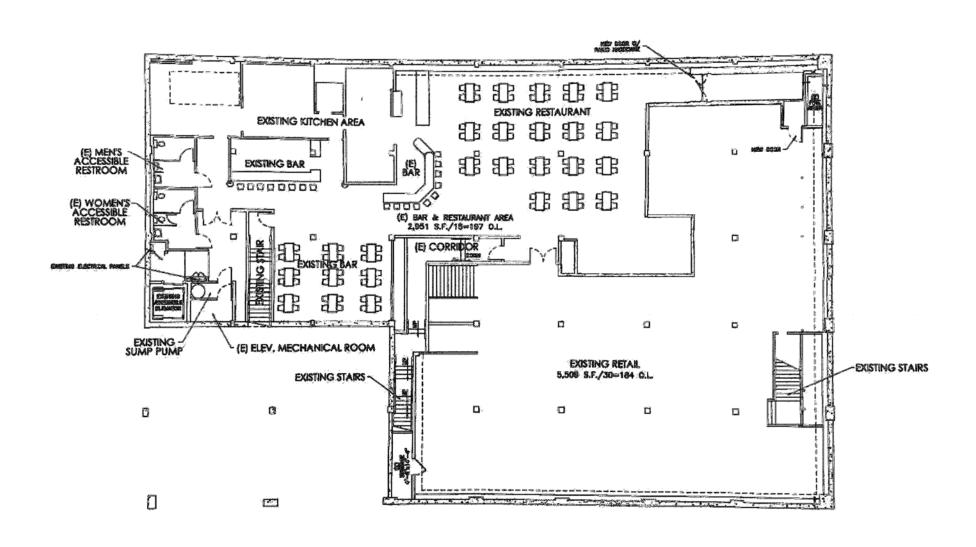
Location

Riverside, CA

Year Built

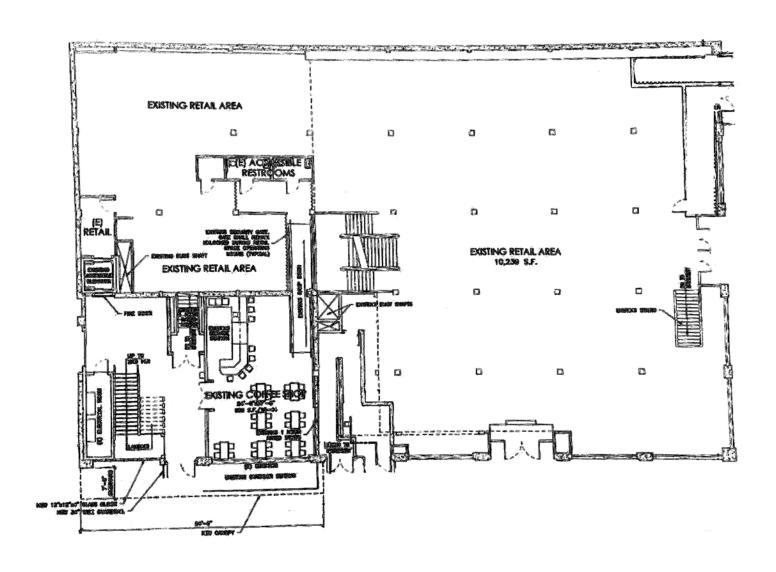
1938

FLOOR PLAN: BASEMENT

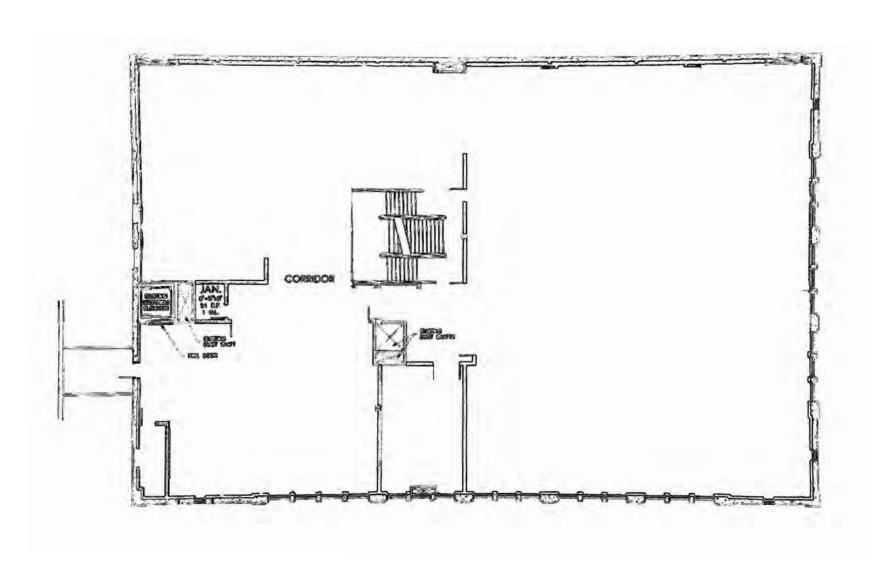


FLOOR PLAN: MAIN LEVEL

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FLOOR PLAN: 2nd & 3rd LEVEL







LEASED COMPARABLES

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LEASED RETAIL | BASEMENT:

Description	Property Address	City	Leased SF	Lease Type	Lease Rate PSF (Annual)	Yr. Built / Renovated	Lease Rate PSF (Monthly)	Lease Signed	Lease Term (Years)	Start Date	Market Time (Months)
Retail Basement	3601-3607 9th St	Riverside	9600	MG	\$24.00 Asking	2003	\$2.00	Feb-23	5	Jan-22	3
Averages			9,600		\$24.00		\$2.00		5		3

LEASED RETAIL | 1ST FLOOR GROUND:

LEAGED RETAIL TOTT LOOK GROOKS.												
	Description	Property Address	City	Leased SF	Lease Type	Lease Rate PSF (Annual)	Yr. Built	Lease Rate PSF (Monthly)	Lease Signed	Lease Term (Years)	Start Date	Market Time (Months)
	Retail 1st FL	3225 Market St	Riverside	1,964	NNN	\$24.00 Asking	2018	\$2.00	Dec-23	5	Dec-23	2
	Retail 1st FL	3948-3964 University Ave	Riverside	1,000	NNN	\$36.00 Asking	1963	\$3.00	Oct-23	NA	Nov-23	13
	Retail 1st FL	3605 Market St	Riverside	784	NNN	\$66.00 Asking	2018	\$5.50	Feb-23	2	May-23	1
	Retail 1st FL	3666 University Ave	Riverside	5,871	NNN	\$30.00 Asking	1963	\$2.50	Mar-23	NA	Apr-23	5
	Retail 1st FL	3948-3964 University Ave	Riverside	2,750	NNN	\$30.00 Asking	NA	\$2.50	Jun-22	NA	Feb-23	23
	Retail 1st FL	3400 La Sierra Ave	Riverside	1,400	NNN	\$39.00 Asking	1989	\$3.25	Oct-22	NA	Oct-22	3
	Averages			2,295		\$37.50		\$3.13		4		8

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LEASED OFFICE | 2ND & 3RD FLOOR:

Description	Property Address	City	Leased SF	Lease Type	Lease Rate PSF (Annual)	Yr. Built / Renovated	Lease Rate PSF (Monthly)	Lease Signed	Lease Term (Years)	Start Date	Market Time (Months)
Office 2nd	4255 Main St	Riverside	0,220	NNN	\$33.00	1960	\$2.75	Nov-23	NA	Jan-24	4
Office 2nd	4129 Main St	Riverside	353	FS	\$25.08	1980	\$2.09	Dec-23	3	Dec-23	3
Office 2nd	3685 Main St	Riverside	1,044	FS	\$28.20	1993	\$2.35	Oct-23	NA	Nov-23	93
Office 2nd	4255Main St	Riverside	75	NNN	\$33.00	1960	\$2.75	Aug-23	1	Sep-23	1
Office 2nd	4129 Main St	Riverside	290	MG	\$25.08	1920	\$2.09	Dec-23	1	Jan-23	54
Averages			396		\$28.87		\$2.41		2		31

FOR LEASE RETAIL | RESTAURANT | BASEMENT & 1ST FLOOR GROUND:

Description	Description	Property Address	City	Lease SF	Lease Type	Lease Rate PSF (Annual)	Yr. Built / Renovated	Lease Rate PSF (Monthly)	Min. Lease Term (Years)	Start Date	Market Time (Months)
	Retail Basement	4255 Main St	Riverside	3,881	NNN	\$23.00	2002	\$1.92	Negotiable	NA	Vacant
	Retail 1st FL	4380 Tequesquite Ave	Riverside	10,000	NNN	\$18.00	2002	\$1.50	Negotiable	NA	Vacant
	Restaurant 1st FL	1805 University Ave	Riverside	3,200	NNN	\$55.00	1970	\$4.58	Negotiable	NA	Vacant
	Averages			5,694		\$20.50		\$2.67			

FOR LEASE COMPARABLES

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FOR LEASE RETAIL | RESTAURANT | 1ST F LOOR GROUND:

Description	Description	Property Address	City	Lease SF	Lease Type	Lease Rate PSF (Annual)	Yr. Built / Renovated	Lease Rate PSF (Monthly)	Min. Lease Term (Years)	Start Date	Market Time (Months)
	Retail 1st FL	765-783 W Blaine St	Riverside	1,034	NNN	\$27.00	2002	\$2.25	Negotiable	NA	Vacant
	Retail 1st FL	3948-3964 University Ave	Riverside	1,000	NNN	\$36.00	1925	\$3.00	Negotiable	NA	Vacant
	Retail 1st FL	3225 Market St	Riverside	1,964	NNN	\$25.80	1993	\$2.15	Negotiable	NA	Vacant
Averages	Averages			1,333		\$29.60		\$2.47			

FOR LEASE OFFICE | RETAIL | 2ND-4RD FLOOR:

Description	Property Address	City	Lease SF	Lease Type	Lease Rate PSF (Annual)	Yr. Built / Renovated	Lease Rate PSF (Monthly)	Min. Lease Term (Years)	Start Date	
Office / Retail 2rd FL	3666 University Ave	Riverside	4,992	FS	\$30.00	1973	\$2.50	Negotiable	NA	Vacant
Office / Retail 3rd FL	3666 University Ave	Riverside	5,042	FS	\$30.00	1973	\$2.50	Negotiable	NA	Vacant
Office / Retail 4thFL	3666 University Ave	Riverside	1,643	FS	\$30.00	1973	\$2.50	Negotiable	NA	Vacant
Office 2rd FL	3685 Main St	Riverside	2,280	FS	\$28.20	2012	\$2.35	Negotiable	NA	Vacant
Averages			3,489		\$29.55		\$2.46			

SOLD & FOR SALE COMPARABLES

SOLD COMPARABLES:

	Use	Property Address	Zoning	Sales Price	Building SF	Land SF	Price / SF	Year Built	Cap Rate	% Leased	Sale Date	Days on Market
HT.	Retail Office	3595 University Ave	СЗ	\$3,800,000	9,050	7,841	\$420	1909	NA	49%	2/2/2024	212
	Retail Office	3466-3478 University Ave Riverside CA	C3	\$3,250,000	16,600	11,761	\$196	1910	NA	20%	8/1/2023	0
	Retail Office	3900 Market St	C3	\$1,600,000	12,096	12,096	\$132	1970	NA	100%	6/12/2023	NA
	Retail Office	3557 University Ave Riverside CA	C3	\$3,550,000	10,275	6,490	\$345	1926	NA	100%	2/1/2023	204
		Average		\$3,050,000	10,275	9,547	\$273	1929		67.25%		139

FOR SALE COMPARABLES:

	Property Address	Zoning	Sales Price	Building SF	Land SF	Price / SF	Year Built	Cap Rate	% Leased	Days on Market
Retail Office	3506-3544 9th St	C2	\$1,900,000	6,170	7,141	\$308	1920	NA	100%	191
	Average		\$1,900,000	6,170	7,141	\$308	1920		100.00%	191

PRICING DETAILS & RENT ROLL

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PRICING SUMMARY:

Price (Potential Reach):	\$8,000,000		
Down Payment:	\$4,000,000	50%	
Current Cap Rate:	6.56%	Current Cash on Cash:	6.12%
ProFroma CAP Rate:	8.05%	Proforma Cash on Cash:	8.79%
TI / Leasing Commissions @30 PSF:	\$1,620,000		
Year Built:	1938		
Total Building Size:	54,000	Zoning:	C3
Price Per Square Foot:	\$148	Parking:	8
Lot Size (SF):	13,939	Land Price PSF:	\$574

FINANCING:

Proposed Financing							
Balance:	\$4,000,000						
Term:	10						
Rate:	5.75%						
Amortization:	30						
Maturity Date:	8/26/2034						
Yearly Payment:	\$280,115						

FINANCIAL SUMMARY:

	<u>Current</u>		ProForma 202	<u>5</u>
Total Rental Income (GLA):	\$578,620		\$971,008	
Percentage Rent from Tenant Gross Sales:	\$228,785		\$0	
Expense Reimbursements:	\$0		\$141,204	
Total Gross Revenue:	\$807,405		\$1,112,213	
Vacancy Factor:	\$0		(\$55,611)	5.00%
Operating Expenses:	(\$282,409)	49%	(\$282,409)	29%
Net Operating Income (NOI):	\$524,997	6.56%	\$774,193	8.05%
First Trust Deed/Mortgage:	\$280,115		\$280,115	
Pre-Tax Cash Flow:	\$244,882	6.12%	\$494,078	8.79%
Interest Payment:	\$228,658		\$225,620	
Principle Payment:	\$51,457		\$54,495	
Total Return:	\$296,339	3.70%	\$548,573	5.70%

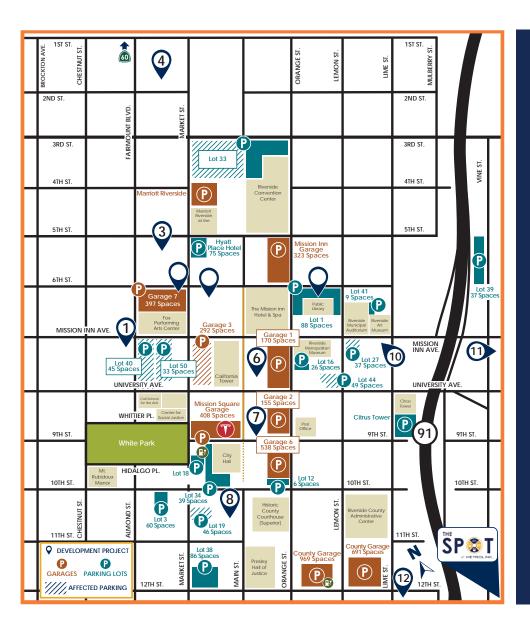
EXPENSES:

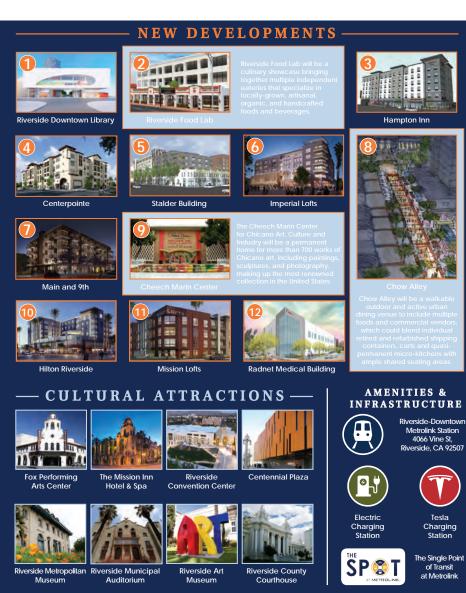
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Property Tax:	\$100,000	1.25%
Insurance:	\$40,500	\$0.75 psf
Maintenance:	\$35,100	\$0.65 psf
Janatorial:	\$2,500	
Utilities:	\$48,698	
Management:	\$55,611	5.00%
Total Expenses:	\$282,409	
Expenses PSF (GLA):	\$0.44	

RENTROLL (Proforma):

Tenant	%	Sq. Ft.	Rent PSF/Mo	Mo. Rent	Rent PSF/Yr	Annual Rent	Percentage Expenses	Total	Type
Basement	27.88%	12,663	\$1.00	\$12,663	\$12.00	\$151,956	100%	\$151,956	NNN
Ground Floor	32.37%	14,700	\$2.60	\$38,220	\$31.20	\$458,640	100%	\$458,640	NNN
Mezz Space	7.05%	3,200	\$0.80	\$2,560	\$9.60	\$30,720	65%	\$19,968	MG
3rd Floor	32.70%	14,851	\$1.85	\$27,474	\$22.20	\$329,692	65%	\$214,300	MG
Total / Average	100.00%	45,414	\$1.75	\$68,254	\$21.00	\$971,008		\$844,864	

DOWNTOWN RIVERSIDE: DEVELOPMENT / PARKING MAP







City Of RIVERSIDE

RIVERSIDE, CALIFORNIA

Sixty miles east of Los Angeles, Riverside is the largest city in the County, with more than 336,000 residents. Known for its citrus industry, an entire empire was built around the sweet and zesty navel orange.

Riverside has 24 nationally registered historic sites and more than 100 city landmarks commemorating this city's flavorful history. Known as the city of arts and innovation, visitors and residents enjoy cultural activities including downtown museums, restaurants and performing arts centers.

Riverside is also home to four colleges and universities: Riverside City College was the first college, others include University of California, Riverside; Cal Baptist University and La Sierra University.



STRATEGIC LOCATION

Interstate access and proximity to LAX and Ontario International airports, as well as ports in Long Beach and Los Angeles, contribute to the metro's vast air, rail and interstate transit networks.



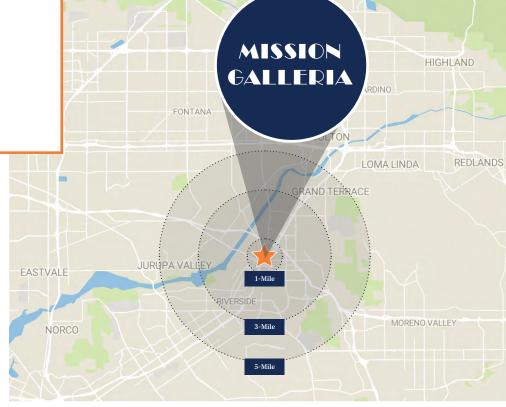
DOMINANT INDUSTRIAL MARKET

Riverside-San Bernardino is one of the nation's leading industrial markets in terms of sales, construction and absorption.



STRONG DEMOGRAPHIC TRENDS

Jobs, colleges, new-home construction and more affordable housing options draw thousands of new residents to the Inland Empire each year.







within 5-Mile Radius



within 5-Mile Radius



\$78,520

Total Average Household Retail Expenditure within 5-Mile Radius

DEMOGRAPHICS

POPULATION	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Population	17,129	119,090	247,002
2023 Estimate			
Total Population	16,741	114,300	238,479
2020 Census			
Total Population	16,157	113,252	239,917
2010 Census			
Total Population	15,428	110,555	228,560
Daytime Population			
2023 Estimate	32,582	165,126	286,076
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Households	5,384	37,737	77,859
2023 Estimate			
Total Households	5,238	35,914	74,799
Average (Mean) Household Size	2.9	3.0	3.1
2010 Census			
Total Households	5,160	34,877	73,050
2010 Census			
Total Households	4,612	33,184	68,987
Occupied Units			
2028 Projection	5,814	39,365	80,956
2023 Estimate	5,682	37,655	78,108
HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2023 Estimate	,		
\$150,000 or More	10.9%	12.5%	15.7%
\$100,000-\$149,999	13.9%	15.8%	17.8%
\$75,000-\$99,999	13.0%	12.4%	14.2%
\$50,000-\$74,999	16.6%	17.9%	18.0%
\$35,000-\$49,999	12.6%	12.5%	11.4%
Under \$35,000	33.0%	28.9%	22.9%
Average Household Income	\$77,376	\$84,007	\$97,045
Median Household Income	\$55,210	\$61,300	\$71,465
Per Capita Income	\$25,904	\$27,531	\$31,194

HOUSEHOLDS BY EXPENDITURE	1 Mile	3 Miles	5 Miles
Total Average Household Retail Expenditure	\$69,192	\$72,360	\$78,520
Consumer Expenditure Top 10 Categories			
Housing	\$25,934	\$26,737	\$29,017
Transportation	\$12,297	\$12,964	\$13,719
Food	\$9,013	\$9,126	\$9,800
Personal Insurance and Pensions	\$7,715	\$8,102	\$9,039
Healthcare	\$4,514	\$4,782	\$5,301
Entertainment	\$2,669	\$2,780	\$3,119
Apparel	\$1,760	\$1,852	\$1,946
Cash Contributions	\$1,646	\$2,057	\$2,266
Gifts	\$1,312	\$1,685	\$1,703
Education	\$1,014	\$1,215	\$1,328
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2023 Estimate Total Population	16,741	114,300	238,479
Under 20	27.0%	29.8%	27.8%
20 to 34 Years	26.9%	27.6%	25.7%
35 to 39 Years	8.0%	7.0%	6.9%
40 to 49 Years	13.2%	11.3%	11.7%
50 to 64 Years	16.2%	14.7%	16.8%
Age 65+	8.7%	9.5%	11.2%
Median Age	32.9	30.2	32.7
Population 25+ by Education Level			
2023 Estimate Population Age 25+	10,922	67,279	150,036
Elementary (0-8)	15.6%	12.7%	10.8%
Some High School (9-11)	10.3%	9.4%	9.2%
High School Graduate (12)	29.0%	26.9%	26.6%
Some College (13-15)	20.4%	22.4%	23.1%
Associate Degree Only	5.8%	7.2%	7.5%
Bachelor's Degree Only	11.5%	12.4%	12.8%
Graduate Degree	7.4%	9.0%	10.0%



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