



For Sale

# 20710 US HWY 281 N

**HIGH VISIBILITY 3,190 SF FORMER BANK BRANCH ALONG US HWY 281**

20710 US Hwy 281 N, San Antonio, TX 78258

**PRICE: CALL FOR PRICING**

# 20710 US HWY 281 N

## Property Overview

### PROPERTY HIGHLIGHTS

Discover a 3,190 SF retail/office building prominently positioned along US Hwy 281 in Encino Park. Formerly a Broadway Bank branch, the Property offers a versatile layout including an open retail area, multiple private offices, a vault, breakroom, two restrooms, and an attached four-lane covered drive-thru.

Located near Evans Rd with excellent visibility and exposure to approximately 65,300 vehicles per day, this Property is an ideal opportunity for a wide range of retail or professional service users.

## SALE PRICE CALL FOR PRICING

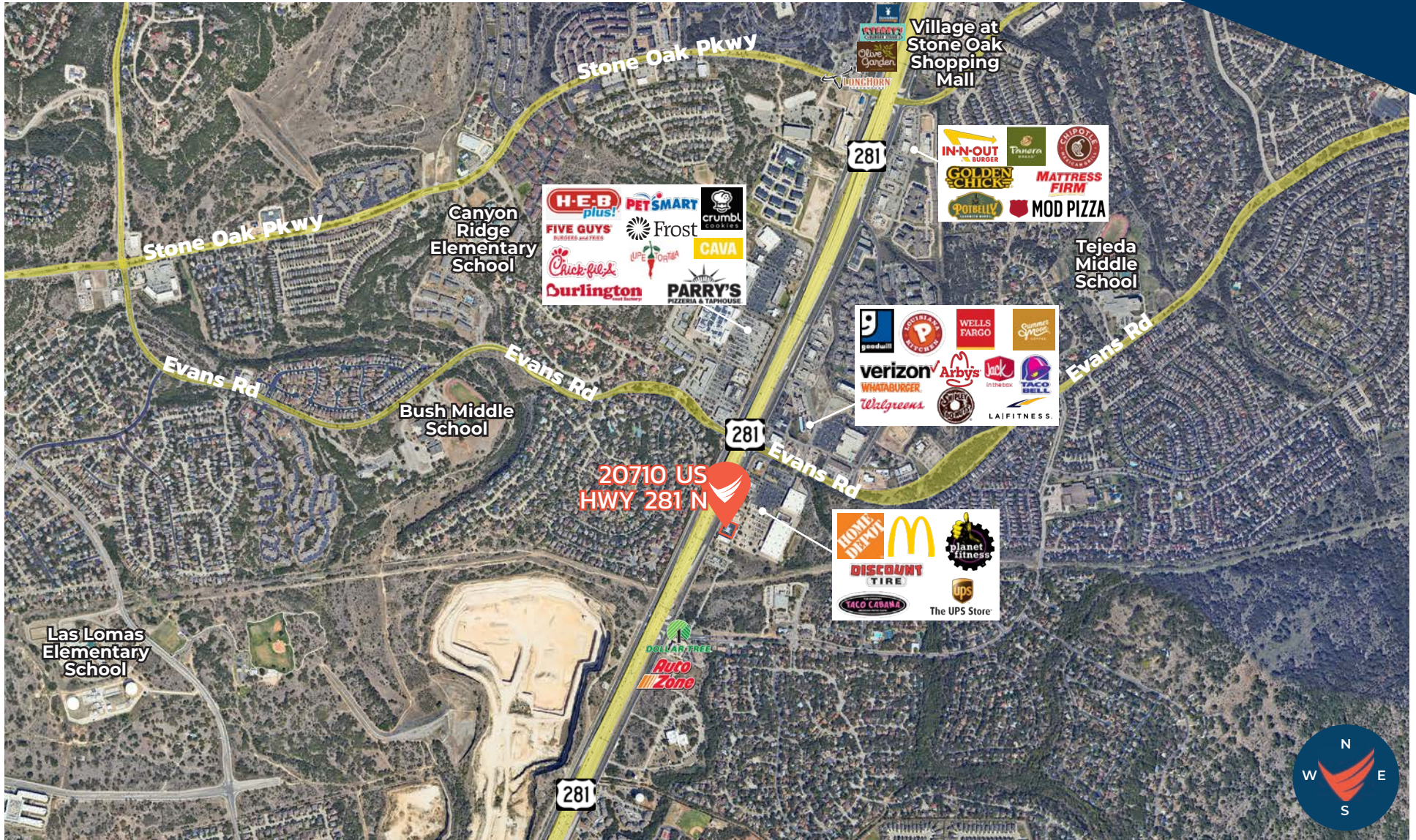
### PROPERTY OVERVIEW

|                   |   |
|-------------------|---|
| Property Name:    | 20710 US Hwy 281 N                        |
| Property Address: | 20710 US Hwy 281 N, San Antonio, TX 78258 |
| Property Type:    | Office/Retail                             |
| Submarket:        | North                                     |
| Building Size:    | 3,190 SF                                  |
| Land Size:        | 0.66 acres                                |
| Parking:          | 26 spaces                                 |
| Vehicles Per Day: | 65,300 VPD on US Hwy 281 N                |
| Year Built:       | 2003                                      |
| Zoning:           | C-3                                       |



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## Location Aerial



# 20710 US HWY 281 N

## Site Map



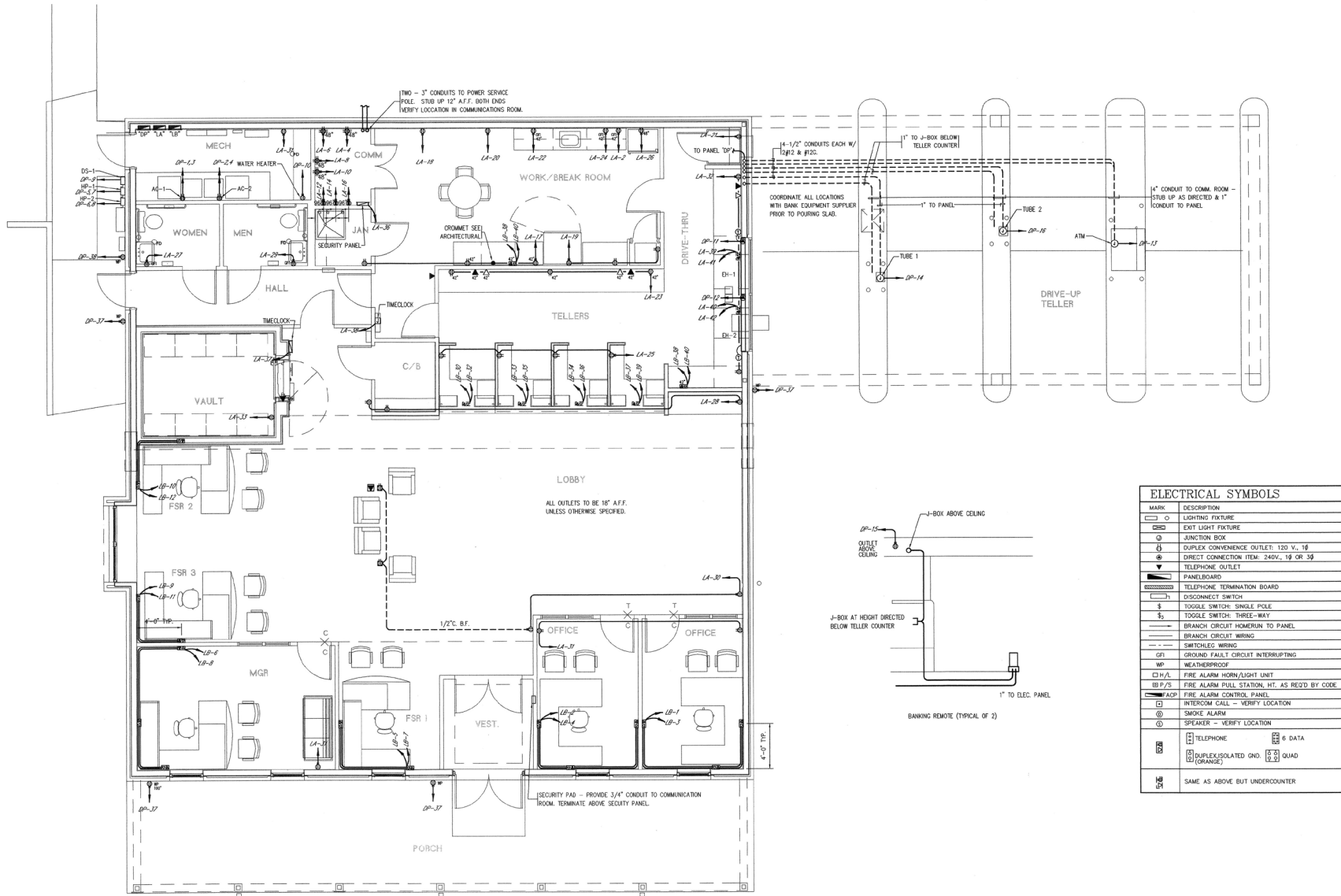
**BUILDING SIZE:** 3,190 SF

**LAND:** 0.66 AC



# 20710 US HWY 281 N

Floor Plan / 3,190 SF

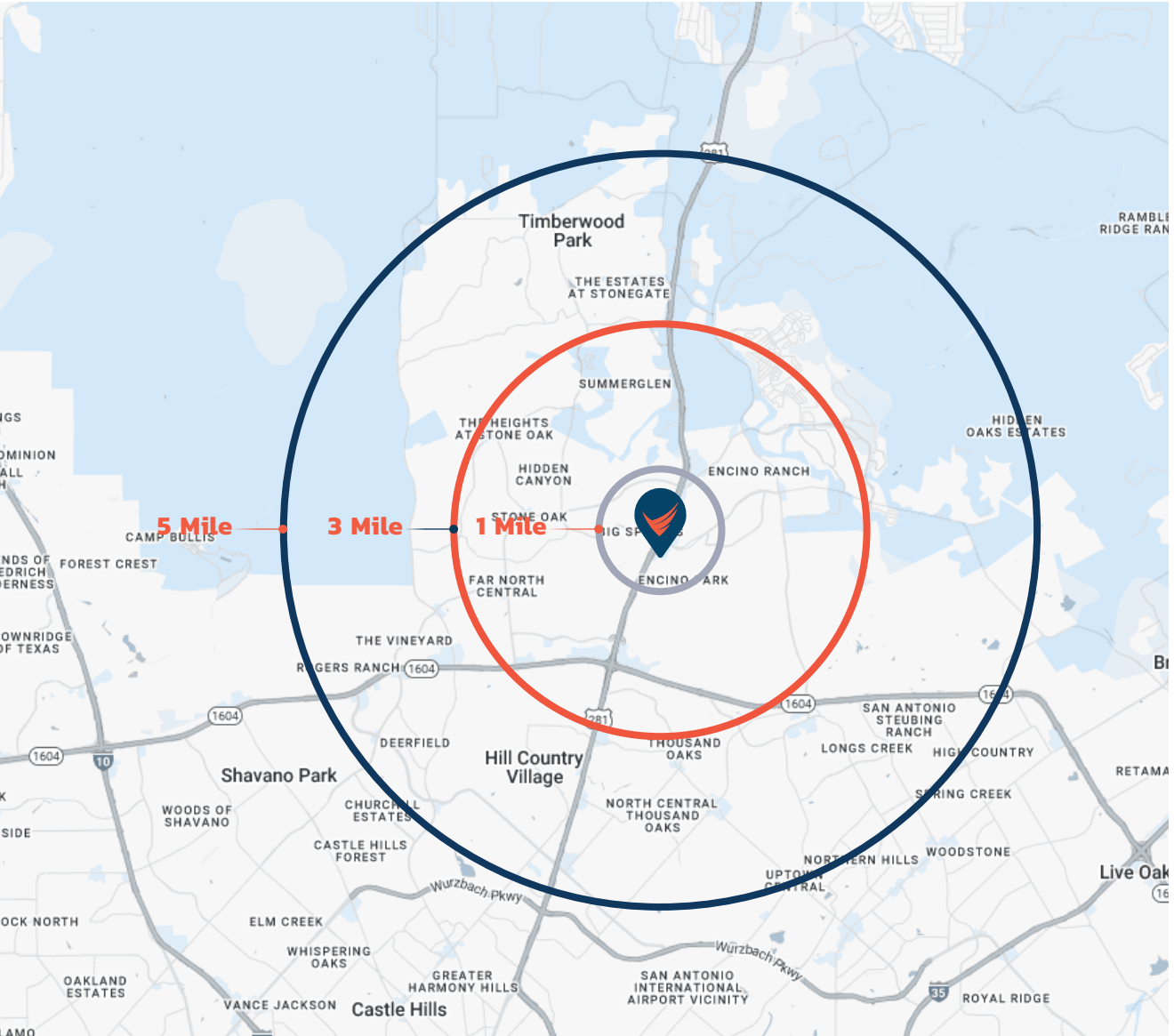


1 POWER PLAN  
SCALE: 1/4" = 1'-0"



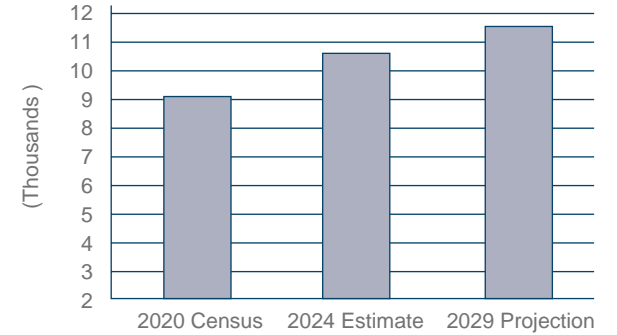
# 20710 US HWY 281 N

## Radius Map

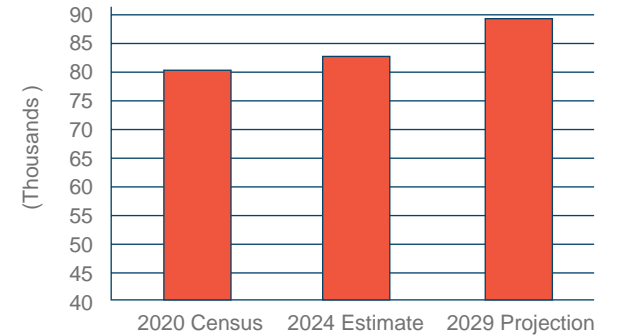


### POPULATION GROWTH

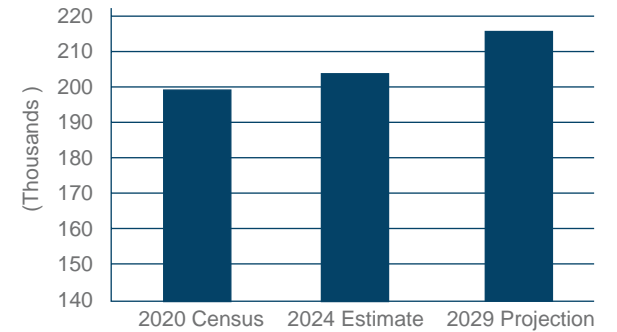
1 Mile



3 Mile



5 Mile



# 20710 US HWY 281 N

## Demographics

|                               | 1-MILE RADIUS | 3-MILE RADIUS | 5-MILE RADIUS |
|-------------------------------|---------------|---------------|---------------|
| <b>Population</b>             |               |               |               |
| 2029 Projected Population     | 11,438        | 89,049        | 215,751       |
| 2024 Estimated Population     | 10,520        | 83,377        | 202,345       |
| 2020 Census Population        | 9,035         | 80,115        | 196,456       |
| Growth 2024-2029              | 8.73%         | 6.80%         | 6.63%         |
| 2024 Estimated Median Age     | 36.70         | 37.80         | 38.60         |
| 2024 Estimated Average Age    | 36.70         | 38.00         | 38.40         |
| <b>Households</b>             |               |               |               |
| 2029 Projected Households     | 4,157         | 33,324        | 80,304        |
| 2024 Estimated Households     | 3,815         | 31,122        | 75,183        |
| 2020 Census Households        | 3,259         | 29,715        | 72,886        |
| Growth 2024-2029              | 8.96%         | 7.08%         | 6.81%         |
| <b>Radius</b>                 |               |               |               |
| 2024 Average Household Income | \$118,873     | \$121,714     | \$122,673     |
| 2024 Median Household Income  | \$97,994      | \$98,238      | \$98,186      |
| < \$25,000                    | 251           | 2,227         | 5,346         |
| \$25,000 - \$50,000           | 415           | 4,794         | 11,051        |
| \$50,000 - \$75,000           | 800           | 5,004         | 11,717        |
| \$75,000 - \$100,000          | 480           | 3,804         | 10,219        |
| \$100,000 - \$125,000         | 566           | 4,164         | 9,442         |
| \$125,000 - \$150,000         | 310           | 2,829         | 7,098         |
| \$150,000 - \$200,000         | 512           | 3,684         | 9,095         |
| \$ 200,000+                   | 481           | 4,616         | 11,216        |
| <b>Housing</b>                |               |               |               |
| 2024 Median Home Value        | \$310,697     | \$347,185     | \$327,056     |
| 2024 Average Household Size   | 2.70          | 2.60          | 2.60          |
| 2024 Occupied Housing         | 3,814         | 31,122        | 75,183        |
| Owner Occupied                | 2,171 56.92%  | 18,444 59.26% | 50,955 67.77% |
| Renter Occupied               | 1,643 43.08%  | 12,678 40.74% | 24,228 32.23% |



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## Description Overview

|                           |   |
|---------------------------|---|
| <b>LOCATION:</b>          | 20710 US Hwy 281 N, San Antonio, TX 78258 |
| <b>PROPERTY ID:</b>       | 17600-022-0080                            |
| <b>NET RENTABLE AREA:</b> | 3,190 SF                                  |
| <b>LAND SIZE:</b>         | 0.66 AC                                   |
| <b>YEAR BUILT:</b>        | 2003                                      |
| <b>PARKING RATIO:</b>     | 8.2 : 1,000 SF                            |
| <b>ZONING:</b>            | C-3                                       |
| <b>CONSTRUCTION:</b>      | Stone                                     |
| <b>ROOF:</b>              | Pitched Metal                             |
| <b>SIGNAGE:</b>           | Pylon Signage                             |



# 20710 US HWY 281 N

## Property Photos





# INFORMATION ABOUT BROKERAGE SERVICES



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

## Types of Real Estate License Holders:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

## A Broker's Minimum Duties Required By Law (A Client Is The Person Or Party That The Broker Represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

## A License Holder Can Represent A Party In A Real Estate Transaction:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

**TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:**

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

|  |                    |                               |                     |
|--|--------------------|-------------------------------|---------------------|
| <b>Valcor Properties, LLC</b>  | <b>602931</b>      |                               | <b>210.824.4242</b> |
| <i>Licensed Broker / Broker Firm Name or Primary Assumed Business Name</i> | <i>License No.</i> | <i>Email</i>                  | <i>Phone</i>        |
| <b>Jonathan Collins</b>  | <b>552564</b>      | <b>jonathan@valcorcre.com</b> | <b>210.824.4242</b> |
| <i>Designated Broker of Firm</i>   | <i>License No.</i> | <i>Email</i>                  | <i>Phone</i>        |
| <i>Licensed Supervisor of Sales Agent / Associate</i>                      | <i>License No.</i> | <i>Email</i>                  | <i>Phone</i>        |
| <b>Chris Ewald</b>   | <b>681778</b>      | <b>chris@valcorcre.com</b>    | <b>210.824.4242</b> |
| <i>Sales Agent/Associate's Name</i>  | <i>License No.</i> | <i>Email</i>                  | <i>Phone</i>        |
| <b>Gary Stephens</b>   | <b>613303</b>      | <b>gary@valcorcre.com</b>     | <b>210.824.4242</b> |
| <i>Sales Agent/Associate's Name</i>  | <i>License No.</i> | <i>Email</i>                  | <i>Phone</i>        |
| <hr/> <i>Buyer / Tenant / Seller / Landlord Initials</i>                   | <hr/>              | <hr/> <i>Date</i>             |                     |

**Regulated by the Texas Real Estate Commission**

**Information available at [www.trec.texas.gov](http://www.trec.texas.gov)**