

CREATIVE LOFT DEVELOPMENT | HISTORIC CASTLEBERRY HILL







OFFERING MEMORANDUM

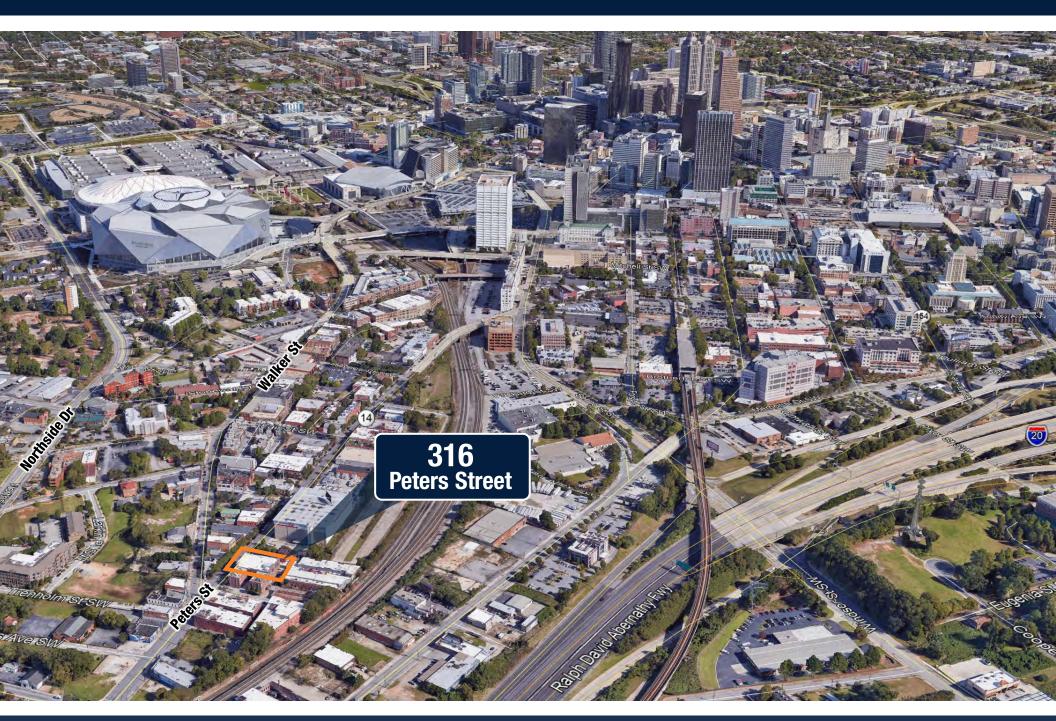
316 Peters Street SW • Atlanta, GA 30313 (OPPORTUNITY ZONE LOCATION)

Marcus & Millichap

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OFFERING SUMMARY

Marcus & Millichap is pleased to exclusively present to the market for sale this creative loft development opportunity at 316 Peters Street in the Historic Castleberry Hill neighborhood of Downtown Atlanta. The property is a ±30,740 SF industrial warehouse building situated on 0.22 acre within the Castleberry Hill Opportunity Zone.

Formerly an industrial district, the Castleberry Hill submarket has transformed into an urban, walkable center with a half-mile radius to major market drivers. The area serves a millennial, urban-driven demographic seeking proximity and walkability to job centers, major event venues, retail amenities and green space.

The Property lies in the southern shadow of the Mercedes-Benz Stadium and State Farm Arena and is walkable to four MARTA stations (Five Points, Garnett, Vine City and GWCC/CNN Center) providing transit to downtown and midtown job centers and entertainment/tourist venues. Additionally, the Property has a half-mile radius to downtown private and public job centers such as CNN, the Atlanta University Center, Georgia State University and the offices of the Federal, State, County and municipal governments. The Property receives traffic from main thoroughfare, Northside Drive (30,000 VPD).

To the northeast, a series of game-changing projects will create value for the Property. Projects currently underway and completed are the \$5 billion Gulch mixed-use development, Newport US Real Estate's redevelopment of 2 million SF of downtown properties, the redevelopment of Underground Atlanta, the Castleberry Hill Re-verb mixed-use development anchored by the Five-Star Hard Rock Hotel, the Home Depot Backyard Park and the future development of a 1,000-room hotel at the Georgia World Congress Center.

The FIFA World Cup will be held at the Mercedes-Benz Stadium in 2026. It is anticipated that "Atlanta and Georgia will experience an unprecedented impact on the local and state economy with an estimated economic impact of \$503.2 million (Metro Atlanta Chamber)."





316 PETERS STREET SW • ATLANTA, GA 30313

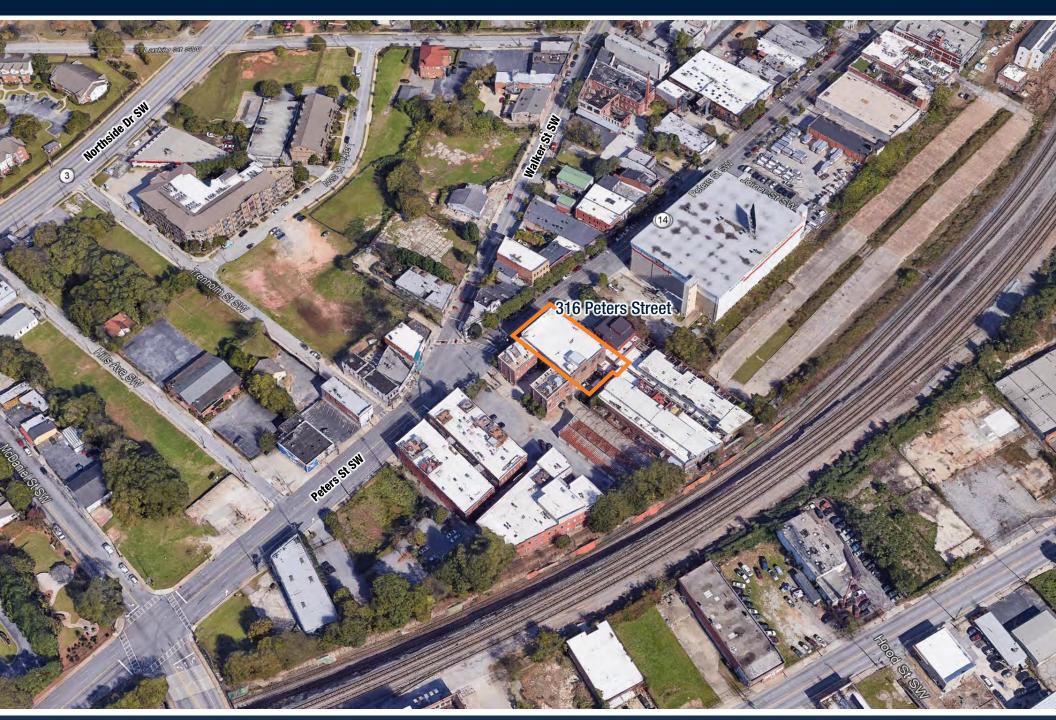


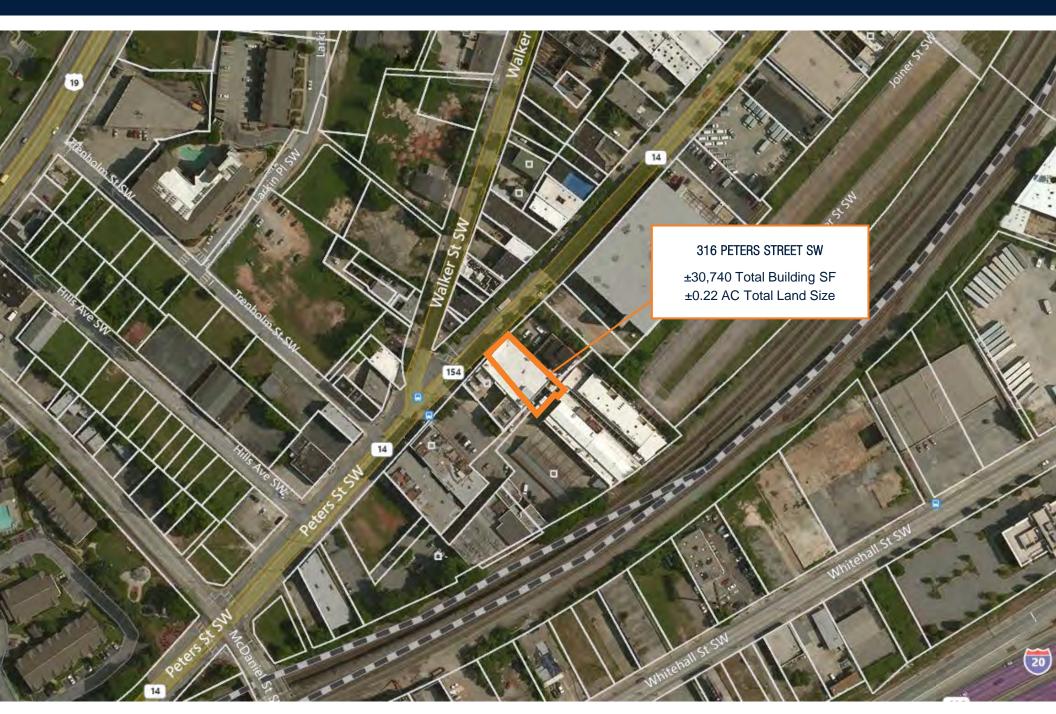
THE OFFERING	
Asking Price	\$3,100,000

PROPERTY SUMMARY	
Market	Downtown Atlanta Historic Castleberry Hill
Property Description	Historical Building Poised for Creative Loft Development
Year Built	1920
Occupancy	Vacant
Building Size	±30,740 SF
Number of Floors	3 Stories + Basement and Rear Space
Floor Sizes	±8,000 (1st, 2nd, 3rd) ±4,000 (Basement) ±2,000 (Rear)
Ceiling Heights	13' to 15'
Lot Size	±0.22 Acres
Zoning Allowances	Multifamily, Office, Hospitality, Retail

OFFERING HIGHLIGHTS

- Significant Development Opportunity | Largest versatile building on market in Downtown Atlanta's Castleberry Hill Neighborhood
- Prime Deal for 2025 | Located in existing Opportunity Zone with new administration that created the Opportunity Zone
- Historic Registry | Tax credits available
- Variety of Uses Possible | Current zoning allows Multifamily, Office, Hospitality and Retail | Property within Castleberry overlay district which includes multiple uses and types to revive existing structures
- Excellent Visibility & Unobstructed Views | Atlanta Skyline, Mercedes-Benz Stadium, Georgia's State Capital Building (the Gold Dome), Georgia State University's Panther Stadium (formerly known as the Atlanta Braves Stadium), the Atlanta University Center (AUC) including Clark Atlanta University, Spelman College, Morehouse College, and Morehouse School of Medicine
- Future \$503.2M Economic Benefit | Strategically located 1 mile from Mercedes-Benz Stadium where the 2026 FIFA World Cup will be held
- **Motivated Ownership** Can close within 90-120 days No restrictions





PROPERTY HIGHLIGHTS

- **1ST FLOOR** | Commercial kitchen, offices, updated bathrooms
- 2ND FLOOR | Hanging sheets of drywall, minor updating cost
- 3RD FLOOR | Open and clear floor (no walls), wall-to-wall visage, exposed brick, high ceilings, nominal updating cost
- ADDITIONAL SPACE | Spacious 4,000 SF basement and additional 2,000 SF in rear attached building
- ROOF & HVAC | Newer roof and 40-ton HVAC with distribution to 1st & 2nd floors, longer life expectancy
- **ELEVATOR** | Extra-large freight elevator and stairwell cavity that spans from the basement level to the rooftop (currently non-operational)







LOCATION HIGHLIGHTS | **LOCATED WITHIN 1 MILE**

- Mercedes-Benz Stadium
 - 2026 FIFA World Cup
 - \$503.2M estimated economic impact
- State Farm Arena
- Centennial Olympic Park
- Centennial Yards Mega-Development
- 4 Metro Atlanta MARTA Rail Stations
- Georgia World Congress Center Train Station

360° Rooftop Views









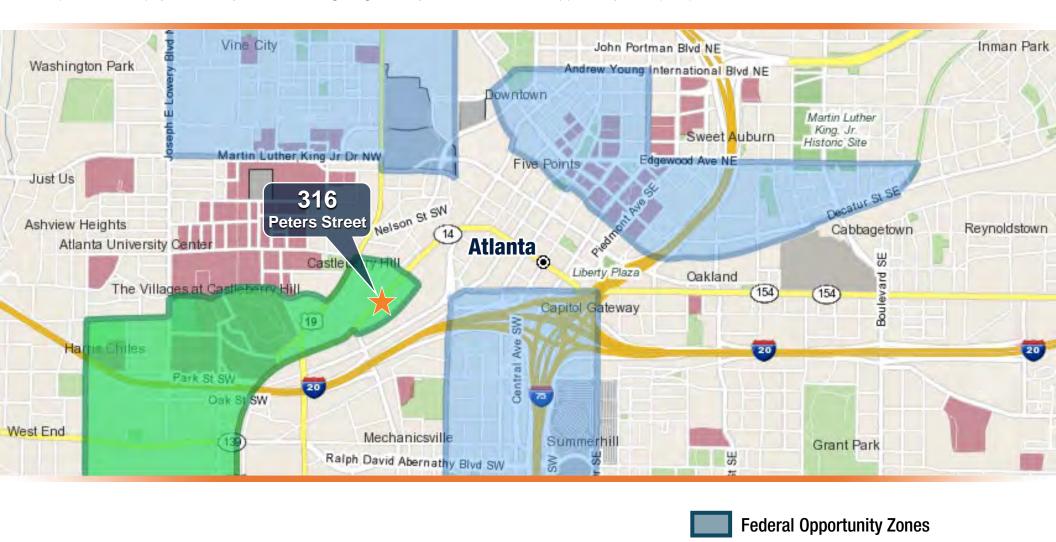
Rooftop Views





ATLANTA DOWNTOWN OPPORTUNITY ZONE MAP

316 Peters Street is located within a Federal Opportunity Zone. This distinctive location creates a once-in-a-lifetime opportunity for maximizing a real estate purchase. Taxpayers can only defer tax on eligible gains they invest in a Qualified Opportunity Fund (QOF) until December 31, 2026.



Castleberry Federal Opportunity Zone



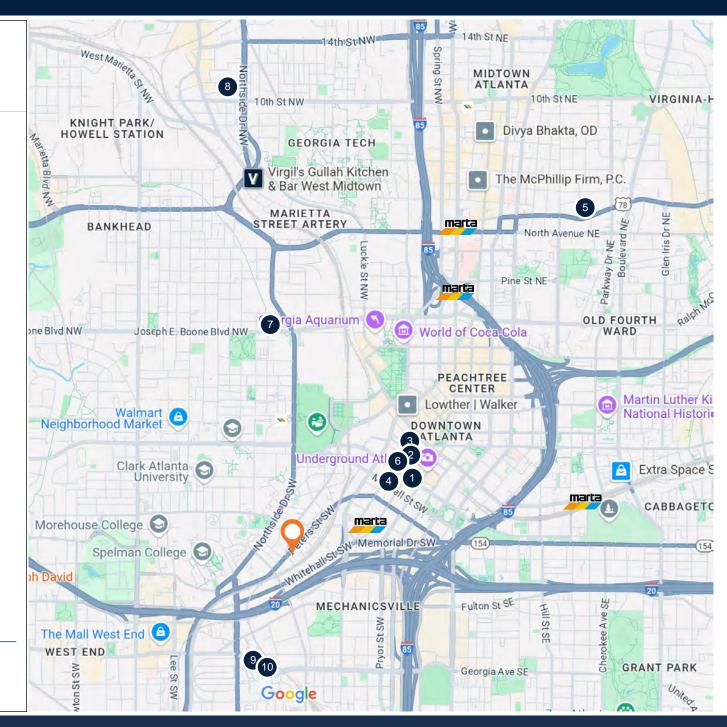
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316 Peters Street (SUBJECT)

- 121 Martin Luther King Jr Drive
- 2 85 Peachtree Street SW
- 3 92-94 Peachtree Street
- 4 201-209 Mitchell Street SW
- 5 358-360 Ponce de Leon Avenue NE
- 6 83-85 Peachtree Street
- 523 Joseph E Boone Boulevard
- 8 660-674 11th Street NW
- 9 570 Glenn Street SW
- 10 550 Glenn Street SW

SALES COMPARABLES



SALES COMPARABLES

121 Martin Luther King Jr Drive (Portfolio Sale) Atlanta, GA 30303





Sale Date	12/30/2022
Sales Price	\$3,500,000
Building Type	Office
Building Size	25,000 SF
Lot Size	0.14 AC

85 Peachtree St SW Atlanta, GA 30303



Sale Date	6/5/2023
Sales Price	\$4,690,000
Building Type	Retail
Building Size	39,630 SF
Lot Size	0.16 AC

92–94 Peachtree Street Atlanta, GA 30303



Sale Date	12/18/2023
Sales Price	\$3,500,000
Building Type	Office
Building Size	25,448 AF
Lot Size	0.15 AC

201–209 Mitchell Street SW Atlanta, GA 30303



358–360 Ponce De Leon Avenue NE Atlanta, GA 30308



Sale Date	7/1/2024
Sales Price	\$5,700,000
Building Type	Apartments
Building Size	30 Units
Lot Size	0.30 AC

83–85 Peachtree Street Atlanta, GA 30303



Sale Date	12/8/2023
Sales Price	\$4,690,000
Building Type	Office
Building Size	27,000 SF
Lot Size	0.62 AC

SALES COMPARABLES

523 Joseph E Boone Boulevard Atlanta, GA 30314



Sale Date	5/28/2024
Sales Price	\$4,070,000
Building Type	Warehouse
Building Size	34,275 SF
Lot Size	1.11 AC

660–674 11th Street NW Atlanta, GA 30318



Sale Date	3/27/2023
Sales Price	\$10,400,000
Building Type	Warehouse / Showroom
Building Size	62,082 SF
Lot Size	1.43 AC

570 Glenn Street SW Atlanta, GA 30312



Sale Date	10/1/2024
Sales Price	\$3,252,700
Building Type	Warehouse
Building Size	41,000 SF
Lot Size	3.84 AC

550 Glenn Street SW Atlanta, GA 30312



Sale Date	10/1/2024
Sales Price	\$6,100,000
Building Type	Warehouse
Building Size	38,600 SF
Lot Size	4.5 AC





NEIGHBORING DOWNTOWN JOB CENTERS



<u>EMPLOYER</u>	# OF EMPLOYEES *
DELTA AIRLINES	27,100
CNN	10,031
GRADY HEALTH SYSTEM	9,330
DBHDD	8,561
COCA-COLA	8,000
SOUTHWEST AIRLINES	3,971
MSG	3,500
AT&T	3,223
HUGHES SPALDING CHILDRENS HOSPITAL	3,000
TURNER BROADCASTING SYSTEM INC	2,936
DELTA TECHNOLOGY LLC	2,760
GEORGIA-PACIFIC	2,655

MARKET DRIVERS



















DOWNTOWN OFFICE & JOB CENTERS



Georgia's Own Tower & Georgia Pacific Tower



CNN Center



41 Marietta Street Tower



Microsoft Entrepreneurial Hub



Centennial Tower



191 Tower



Peachtree Center

GOVERNMENT JOB CENTERS







GEORGIA STATE UNIVERSITY

















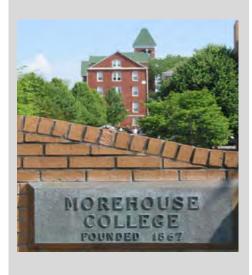
ATLANTA UNIVERSITY CENTER | EDUCATION JOB CENTER

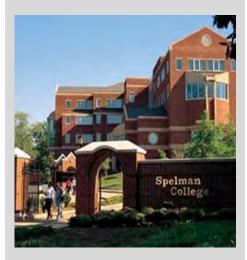
















DOWNTOWN ATLANTA EVENT VENUES



Olympic Centennial Park



Mercedes-Benz Stadium



Skyview Atlanta



College Football Hall of Fame



World of Coke



Georgia Aquarium



Center for Civil & Human Rights



State Farm Arena

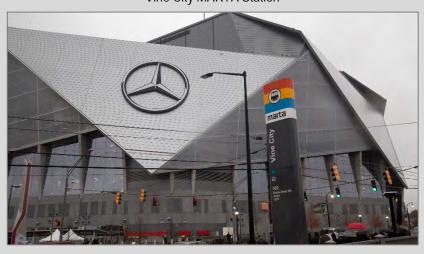


Centennial Yards



4 MARTA RAIL STATIONS NEARBY

Vine City MARTA Station



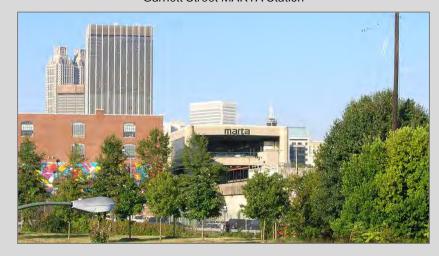
GWCC / CNN Center MARTA Station

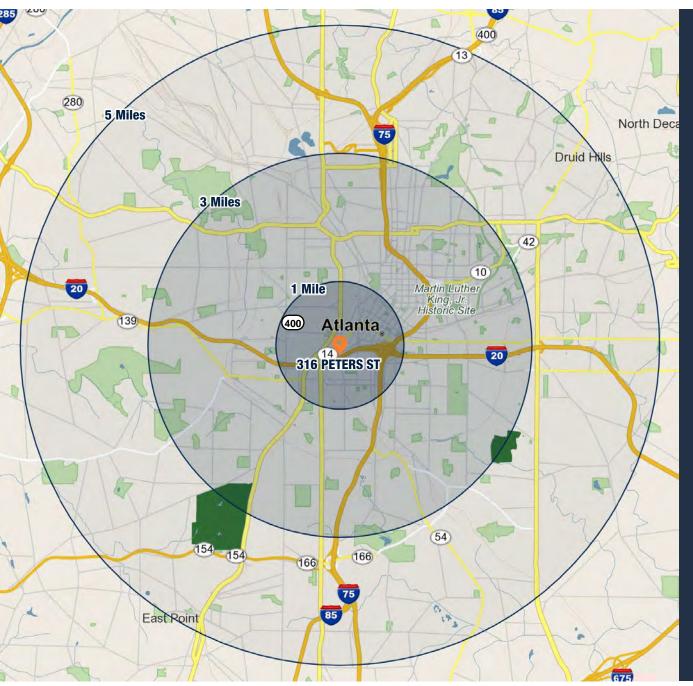


Five Points MARTA Station



Garnett Street MARTA Station





	AREA DEMOGRAPHICS							
	1 Mile	3 Miles	5 Miles					
POPULATION								
2028 Projection	21,145	186,948	363,405					
2023 Estimate	20,446	178,102	348,558					
2020 Census	19,538	172,576	343,344					
2010 Census	17,091	141,005	295,024					
Daytime	62,513	406,714	602,589					
INCOME								
Average	\$68,879	\$113,962	\$119,788					
Median	\$32,757	\$74,048	\$75,057					
Per Capita	\$27,389	\$53,500	\$56,477					
HOUSEHOLDS								
2028 Projection	7,194	85,435	169,007					
2023 Estimate	6,801	\$80,645	\$161,132					
2020 Census	6,634	78,384	157,389					
2010 Census	5,740	58,495	127,673					
Growth by 2028	5.80%	5.90%	4.90%					
	Source: © Experian							



ATLANTA

The Atlanta metro encompasses 29 counties in northwestern Georgia. With few natural barriers to limit development, tremendous population growth over the past decade expanded the metro's borders, and the region now has a population of roughly 6.0 million people. Over the next five years the region is expected to add approximately 316,000 residents. The urban core has been the epicenter of several major construction projects in recent years, with Centennial Yards headlining urban renewal in Downtown Atlanta. In 2024, the metro will remain among the top markets nationally for commercial construction. The volume of new projects in the downtown and midtown sections of the metro will present additional housing, entertainment and retail opportunities, enticing residents back into the city and providing options for people moving to the metro.

METRO HIGHLIGHTS



HEAVY CONCENTRATION OF CORPORATE HEADOUARTERS

Atlanta ranks as one of the nation's top markets for Fortune 500 Companies. UPS, Delta Airlines, Coca-Cola and Home Depot represent a portion of the 15 companies with headquarters in the metro.



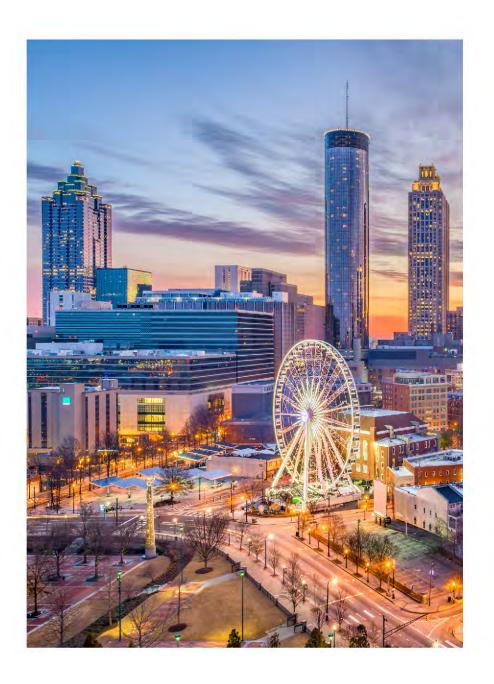
STRONG EMPLOYMENT GAINS

The metro placed among the highest in the nation for job growth prior to the pandemic. Over the last five years, over 245,000 positions were added despite significant job losses in 2020.



LOW COST OF LIVING AND DOING BUSINESS ATTRACTS EMPLOYERS

A pro-business environment and affordability will continue to lure new companies to Atlanta.



ECONOMY

- Atlanta's economy is highly diversified, with the metro's top employers representing a wide variety of sectors.
- A business-friendly environment has translated to a rapidly growing economy as the pandemic has subsided, with the employment base 6.1 percent ahead of the year-end 2019 mark at the beginning of 2024.



MAJOR AREA EMPLOYERS

- · Delta Airlines
- · Emory University & Emory Healthcare
- AT&T
- · Wellstar Health System
- UPS
- · Northside Hospital
- · Piedmont Healthcare
- · The Kroger Co.
- Cox Enterprises
- · Centers for Disease Control and Prevention



SHARE OF 2020 TOTAL EMPLOYMENT



6%
Manufacturing



20% PROFESSIONAL AND BUSINESS SERVICES



11% GOVERNMENT



10% LEISURE AND HOSPI-TALITY



7% FINANCIAL ACTIVITIES



22% TRADE, TRANSPORTATION, AND UTILITIES



5% CONSTRUCTION



13% EDUCATION AND HEALTH SERVICES



4%



OTHER SERVICES

Note: Figures are rounded to nearest whole percentage point

DEMOGRAPHICS

- The local population is projected to near 6.5 million people during the next five years, after adding roughly 316,000 residents.
- Approximately 123,000 households will be created by the end of 2028, generating the need for additional housing options.
- A skilled workforce includes nearly 38 percent of residents age 25 and older with a bachelor's degree, which places the metro above the national level.



2020 POPULATION BY AGE

6%	20%	6%	28%	26%	i	13%
0-4 YEARS	5-19 YEARS	20-24 YEARS	25-44 YEARS	45-64 YEARS		65+ YEARS

QUALITY OF LIFE

The Atlanta metro features a surging business environment and modern infrastructure, while providing entertainment and attractions. Affordable housing in the outer perimeters has lowered the average cost of living. The metro has several acclaimed cultural institutions, including Zoo Atlanta and the High Museum of Art. More than 50 institutions of higher learning call Atlanta home, including Emory University, Georgia Institute of Technology, Georgia State University and Spelman College. Outdoor and sports enthusiasts will find plenty to enjoy. Mild weather year-round allows residents to hike, paddle and bike on the many trails in and around Atlanta. Atlanta is home to professional sports franchises in the NFL, MLB, NBA, NHL, MLS and WNBA.

SPORTS

Baseball | MLB | ATLANTA BRAVES
Football | NFL | ATLANTA FALCONS
Basketball | NBA | ATLANTA HAWKS
Box Lacrosse | NLL | GEORGIA SWARM
Soccer | MLS | ATLANTA UNITED
Basketball | WNBA | ATLANTA DREAM

EDUCATION

- GEORGIA STATE UNIVERSITY
- GEORGIA INSTITUTE OF TECHNOLOGY
- CLARK ATLANTA UNIVERSITY
- EMORY UNIVERSITY
- SPELMAN COLLEGE
- MOREHOUSE COLLEGE

ARTS & ENTERTAINMENT

- HIGH MUSEUM OF ART
- CHILDREN'S MUSEUM OF ATLANTA
- ATLANTA HISTORY CENTER
- ZOO ATLANTA

Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

^{*}Forecast

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Paul Johnson

Senior Director (404) 313-3200 mobile paul.johnson@marcusmillichap.com

Michael Nolen

Associate (404) 583-9306 mobile michael.nolen@marcusmillichap.com

Marvin Chapman

Associate (678) 808-2756 direct walter.chapman@marcusmillichap.com

Marcus & Millichap

John Leonard, Broker of Record

1100 Abernathy Road NE | Atlanta, GA 30328 (678) 808-2700 | John.Leonard@marcusmillichap.com