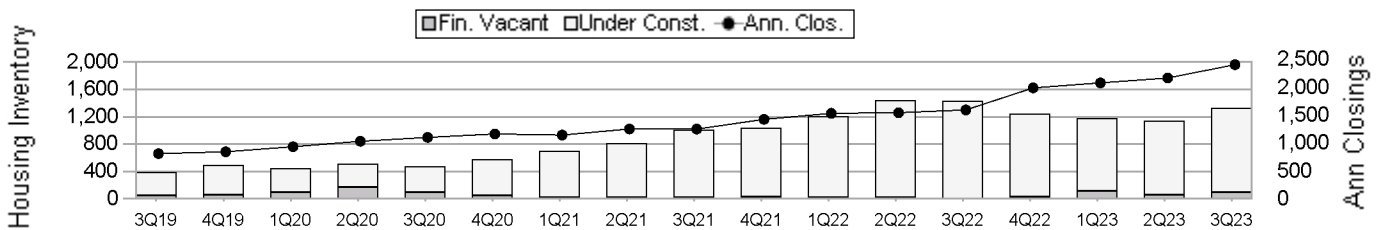


# Historical Housing Activity Summary

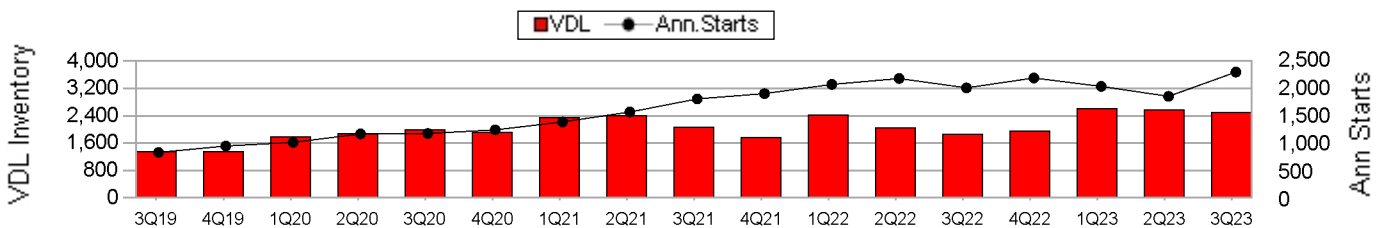
## Current Selections

Qtr	Qtr Clos	Ann Clos	Model	FinVac	UC	Total Inv	Total Supply	Qtr Starts	Ann Starts	VDL	VDL Supply	Fut Lots	Ann Lot Deliv
3Q19	222	818	41	50	339	430	6.3	249	857	1,364	19.1	24,775	925
4Q19	204	851	41	58	434	533	7.5	307	973	1,355	16.7	24,877	970
1Q20	323	942	44	102	343	489	6.2	279	1,037	1,799	20.8	25,380	1,447
2Q20	290	1,039	46	174	333	553	6.4	354	1,189	1,888	19.1	24,996	1,599
3Q20	291	1,108	42	95	381	518	5.6	256	1,196	2,006	20.1	24,588	1,838
4Q20	266	1,170	45	48	531	624	6.4	372	1,261	1,917	18.2	25,950	1,823
1Q21	303	1,150	47	26	669	742	7.7	421	1,403	2,361	20.2	25,483	1,965
2Q21	400	1,260	59	27	788	874	8.3	532	1,581	2,403	18.2	25,021	2,096
3Q21	289	1,258	67	19	990	1,076	10.3	491	1,816	2,081	13.8	26,577	1,891
4Q21	440	1,432	66	33	1,004	1,103	9.2	467	1,911	1,768	11.1	27,084	1,762
1Q22	411	1,540	72	27	1,179	1,278	10.0	586	2,076	2,426	14.0	26,474	2,141
2Q22	411	1,551	61	22	1,421	1,504	11.6	637	2,181	2,057	11.3	26,492	1,835
3Q22	339	1,601	59	1	1,429	1,489	11.2	324	2,014	1,866	11.1	27,753	1,799
4Q22	834	1,995	60	36	1,203	1,299	7.8	644	2,191	1,956	10.7	27,819	2,379
1Q23	502	2,086	56	117	1,059	1,232	7.1	435	2,040	2,609	15.3	27,436	2,223
2Q23	497	2,172	53	57	1,084	1,194	6.6	459	1,862	2,578	16.6	27,269	2,383
3Q23	579	2,412	47	94	1,232	1,373	6.8	758	2,296	2,496	13.0	26,593	2,926

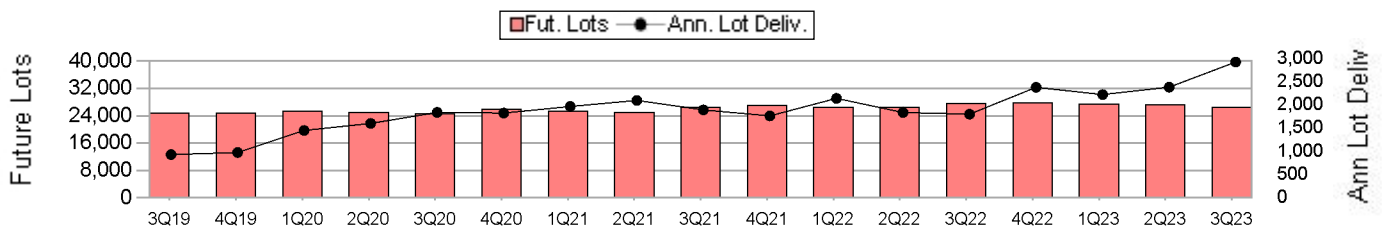
### Housing Inventory and Closings By Quarter



### Vacant Developed Lots and Starts By Quarter



### Future Lots and Deliveries By Quarter



# Housing Summary By Housing Type

## Current Selections

Selection Totals

By Quarter		3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	Annual Rate/Supply
Single Family	Starts	407	419	543	557	312	565	377	370	693	2,005
	Closings	267	400	375	359	292	739	436	413	533	2,121
	Housing Inv	900	919	1,087	1,285	1,305	1,131	1,072	1,029	1,189	6.7 mos
	VDL Inv	1,786	1,512	2,123	1,804	1,625	1,604	2,267	2,131	2,064	12.4 mos
TH/Plex/Other	Starts	84	48	43	80	12	79	58	89	65	291
	Closings	22	40	36	52	47	95	66	84	46	291
	Housing Inv	176	184	191	219	184	168	160	165	184	7.6 mos
	VDL Inv	295	256	303	253	241	352	342	447	432	17.8 mos
Condominium	Starts	0	0	0	0	0	0	0	0	0	0
	Closings	0	0	0	0	0	0	0	0	0	0
	Housing Inv	0	0	0	0	0	0	0	0	0	0.0
	Released	0	0	0	0	0	0	0	0	0	0.0

By Profile	Occ	Mod	F/V	U/C	T/Inv	VDL	Fut	Vacant Land	Survey Stakes	Equip on Site	Excavation	Street Paving	Streets In	Total
	Single Family	18,169	43	61	1,085	1,189	2,064	23,311	18,644	54	1,144	1,968	1,250	251
TH/Plex/Other	1,689	4	33	147	184	432	3,282	1,662	0	476	1,068	76	0	5,587
Condominium	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Totals</b>	<b>19,858</b>	<b>47</b>	<b>94</b>	<b>1,232</b>	<b>1,373</b>	<b>2,496</b>	<b>26,593</b>	<b>20,306</b>	<b>54</b>	<b>1,620</b>	<b>3,036</b>	<b>1,326</b>	<b>251</b>	<b>50,320</b>

By Price Range	Min Price	\$0	\$100,000	\$150,000	\$200,000	\$250,000	\$300,000	\$400,000	\$500,000	Total
	Max Price	\$99,999	\$149,999	\$199,999	\$249,999	\$299,999	\$399,999	\$499,999	\$99,999,999	
Single Family	Ann Starts	1	1	1	1	15	762	867	358	2,005
TH/Plex/Other	Ann Starts	0	0	0	3	72	213	3	0	291
Condominium	Ann Starts	0	0	0	0	0	0	0	0	0
<b>Totals</b>		<b>1</b>	<b>1</b>	<b>1</b>	<b>4</b>	<b>87</b>	<b>975</b>	<b>870</b>	<b>358</b>	<b>2,296</b>

By Lot Size	Min Lot Front	< 50	50	55	60	65	70	80	90 >	Total	
	Max Lot Front	N/A	54	59	64	69	79	89			
Single Family	Ann Starts	0	700	817	36	296	13	53	43	47	2,005
TH/Plex/Other	Ann Starts	9	282	0	0	0	0	0	0	0	291
Condominium	Ann Starts	0	0	0	0	0	0	0	0	0	0
<b>Totals</b>		<b>9</b>	<b>982</b>	<b>817</b>	<b>36</b>	<b>296</b>	<b>13</b>	<b>53</b>	<b>43</b>	<b>47</b>	<b>2,296</b>

By Base Price	4Q22 Averages			1Q23 Averages			2Q23 Averages			3Q23 Averages		
	Price	Sqft	\$/SF	Price	Sqft	\$/SF	Price	Sqft	\$/SF	Price	Sqft	\$/SF
Single Family	\$450,288	2,199	\$209.58	\$425,139	2,203	\$198.44	\$430,313	2,214	\$199.78	\$435,297	2,222	\$201.29
TH/Plex/Other	\$329,117	1,475	\$227.01	\$329,726	1,618	\$208.88	\$333,124	1,558	\$218.96	\$332,504	1,558	\$220.48
Condominium												

# Price Range Analysis

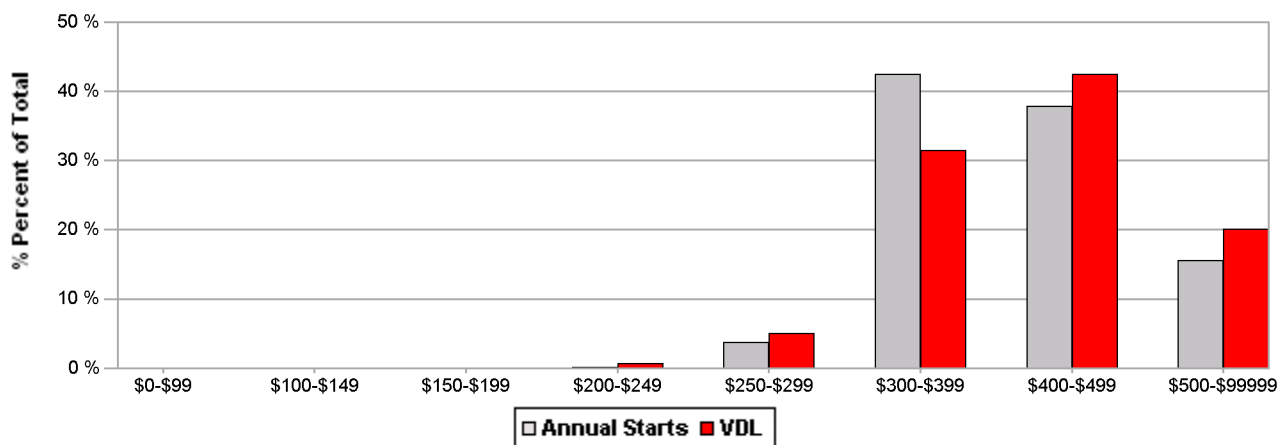
## Current Selections

\$0 \$100,000 \$150,000 \$200,000 \$250,000 \$300,000 \$400,000 \$500,000  
 \$99,999 \$149,999 \$199,999 \$249,999 \$299,999 \$399,999 \$499,999 \$999,999 \*Total

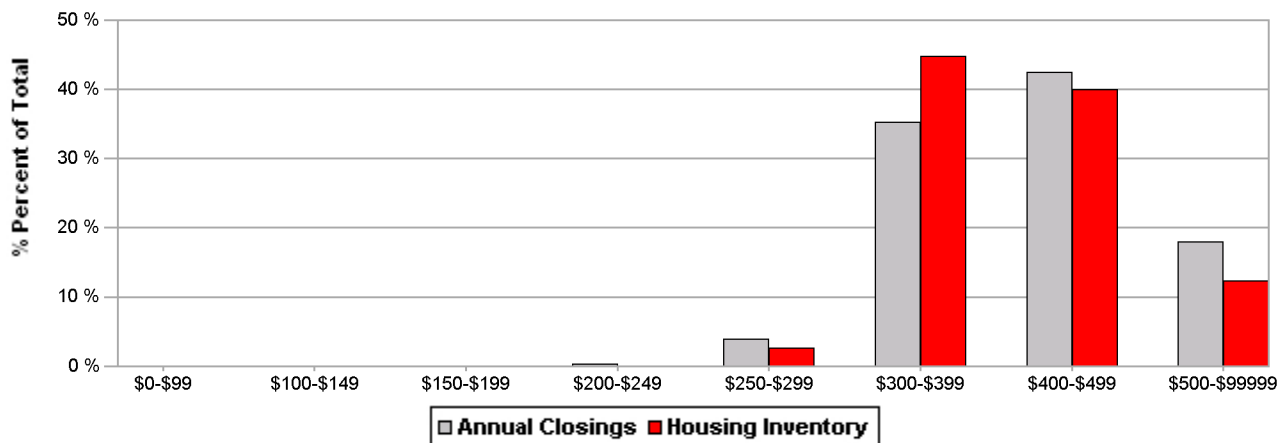
<b>Custom Market Numerical Totals</b>	Ann Starts	1	1	1	4	87	975	871	358	2,296
	Ann Closings	0	0	0	8	95	852	1,024	433	2,412
	Housing Inv	1	1	1	1	36	615	549	170	1,373
	VDL Inv	1	1	1	19	126	786	1,060	502	2,496
	<b>Housing Supply (Mos)</b>	<b>96.0</b>	<b>96.0</b>	<b>96.0</b>	<b>1.4</b>	<b>4.6</b>	<b>8.7</b>	<b>6.4</b>	<b>4.7</b>	<b>6.8</b>
	<b>VDL Supply (Mos)</b>	<b>18.0</b>	<b>18.0</b>	<b>18.0</b>	<b>53.1</b>	<b>17.4</b>	<b>9.7</b>	<b>14.6</b>	<b>16.9</b>	<b>13.0</b>

<b>Custom Market Percentage Totals</b>	Ann Starts	0.0 %	0.0 %	0.0 %	0.2 %	3.8 %	42.5 %	37.9 %	15.6 %	100 %
	Ann Closings	0.0 %	0.0 %	0.0 %	0.3 %	3.9 %	35.3 %	42.5 %	18.0 %	100 %
	Housing Inv	0.1 %	0.1 %	0.1 %	0.1 %	2.7 %	44.8 %	40.0 %	12.4 %	100 %
	VDL Inv	0.0 %	0.0 %	0.0 %	0.8 %	5.0 %	31.5 %	42.5 %	20.1 %	100 %

**Price Range Distribution of Annual Starts vs VDL**



**Price Range Distribution of Annual Closings vs Housing Inventory**



\*Because this report excludes sections without pricing information, the totals may not match those shown on other summary reports.

# Production Builder Ranking

## Current Selections

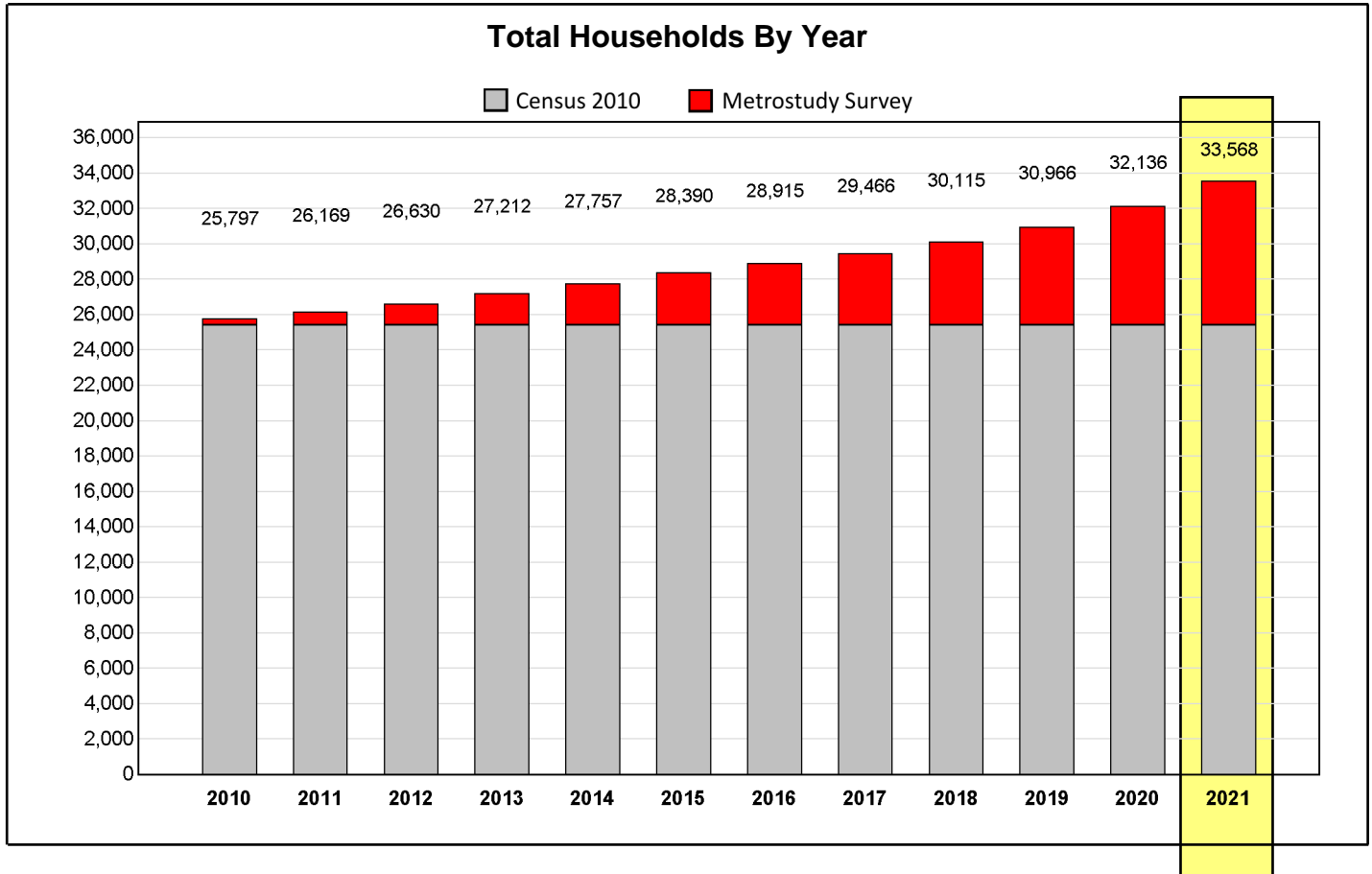
Sorted By Annual Closings

Rank	Builder Name (Production)	Single-Builder Section Closings					\$ Shared Annual Closings	Total Annual Closings	Production Builder Share
		4Q22	1Q23	2Q23	3Q23	Annual			
1	Taylor Morrison	147	83	43	124	397		397	16.96 %
2	D.R. Horton Inc	180	74	30	109	393		393	16.79 %
3	Del Webb	73	10	163	25	271		271	11.58 %
4	Pulte Homes	77	33	77	52	239		239	10.21 %
5	M/I Homes	44	15	30	79	168		168	7.18 %
6	Neal Communities	57	64	28	17	166		166	7.09 %
7	Meritage Homes	0	65	37	32	134		134	5.72 %
8	KB Home	16	26	24	23	89		89	3.80 %
9	David Weekley Homes	45	6	9	9	69		69	2.95 %
10	Lennar Homes	9	4	1	44	58		58	2.48 %
11	Centex Homes	24	18	8	1	51		51	2.18 %
12	Park Square Homes	31	4	4	5	44		44	1.88 %
13	Ryan Homes	30	4	3	7	44		44	1.88 %
14	Starlight Homes	0	15	19	9	43		43	1.84 %
15	Inland Homes	12	14	7	3	36		36	1.54 %
16	Adams Homes	20	1	3	8	32		32	1.37 %
17	Lennar - WCI Communit	12	9	1	6	28		28	1.20 %
18	William Ryan Homes	0	14	0	7	21		21	0.90 %
19	Homes By West Bay	14	0	1	0	15		15	0.64 %
20	John Cannon Homes	2	7	0	3	12	2	14	0.60 %
21	Maronda Homes	2	10	0	0	12		12	0.51 %
22	Terra Ceia Bay Ventur	11	0	0	0	11		11	0.47 %
23	Lee Wetherington Home	3	0	0	0	3	1	4	0.17 %
24	Bruce Williams Homes	0	1	0	1	2		2	0.09 %
<b>Selection Totals</b>		<b>809</b>	<b>477</b>	<b>488</b>	<b>564</b>	<b>2,338</b>	<b>3</b>	<b>2,341</b>	<b>100.00 %</b>

\$ numbers in this column are based on shared (multiple-builder) sections; in these cases, the annual number is evenly distributed between builders in these sections

# Household Growth Summary

## Current Selections



Household Development Summary								
Source	Selected Subdivisions		Households By Construction Status			Occupied Units	Annual Closings	Potential Households
	Count	Status	Future Lots	Vacant Lots	Housing Inventory			
Census						25,443		
Metrostudy	133	Builtout	0	0	0	4,891 <sup>1</sup>		
Metrostudy	36	Active	3,864	2,496	1,373	3,189 <sup>1</sup>		
Metrostudy	44	Future	22,729	0	0	45		
<b>Totals</b>	<b>213</b>		<b>26,593</b>	<b>2,496</b>	<b>1,373</b>	<b>33,568</b>	<b>2,412</b>	<b>64,030</b>

1. Cumulative closings since the Year 2010; Occupied units are recorded from onsite surveyor inspections performed during the Metrostudy residential survey. Closings are calculated as the change in occupied units between quarters.