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Confidentiality Agreement

Your receipt of this Memorandum constitutes your acknowledgement that (i) it is a confidential Memorandum solely for your limited use and benefit in determining whether you desire to express further interest in the acquisition of the Property, (ii) you will hold it in the strictest confidence, (iii) you will not disclose it or its contents to any third party without the prior written authorization of the owner of the Property ("Owner") or CBRE, Inc., and (iv) you will not use any part of this Memorandum in any manner detrimental to the Owner or CBRE, Inc.

If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return it to CBRE, Inc.

Disclaimer

This Memorandum contains select information pertaining to the Property and the Owner, and does not purport to be all-inclusive or contain all or part of the information which prospective investors may require to evaluate a purchase of the Property. The information contained in this Memorandum has been obtained from sources believed to be reliable, but has not been verified for accuracy, completeness, or fitness for any particular purpose. All information is presented "as is" without representation or warranty of any kind. Such information includes estimates based on forward-looking assumptions relating to the general economy, market conditions, competition and other factors which are subject to uncertainty and may not represent the current or future performance of the Property. All references to acreages, square footages, and other measurements are approximations. This Memorandum describes certain documents, including leases and other materials, in summary form. These summaries may not be complete nor accurate descriptions of the full agreements referenced. Additional information and an opportunity to inspect the Property may be made available to qualified prospective purchasers. You are advised to independently verify the accuracy and completeness of all summaries and information contained herein, to consult with independent legal and financial advisors, and carefully investigate the economics of this transaction and Property's suitability for your needs. ANY RELIANCE ON THE CONTENT OF THIS MEMORANDUM IS SOLELY AT YOUR OWN RISK.

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EXECUTIVE SUMMARY

CBRE is pleased to offer for sale the Hannah Site in East Lansing, MI. This site assemblage offers a developer the opportunity to build on a 69.95 acre site in East Lansing, MI.



Site consists of 2 parcels, totaling 69.96 acres



57.97 acres located in the RAA (single family low density residential) zoning district



7.98 acres located in the RR (single family rural residential) zoning district



Potential for 190 single family homes



Parcel #'s 33-02-02-20-401-005 and 33-02-02-20-327-006

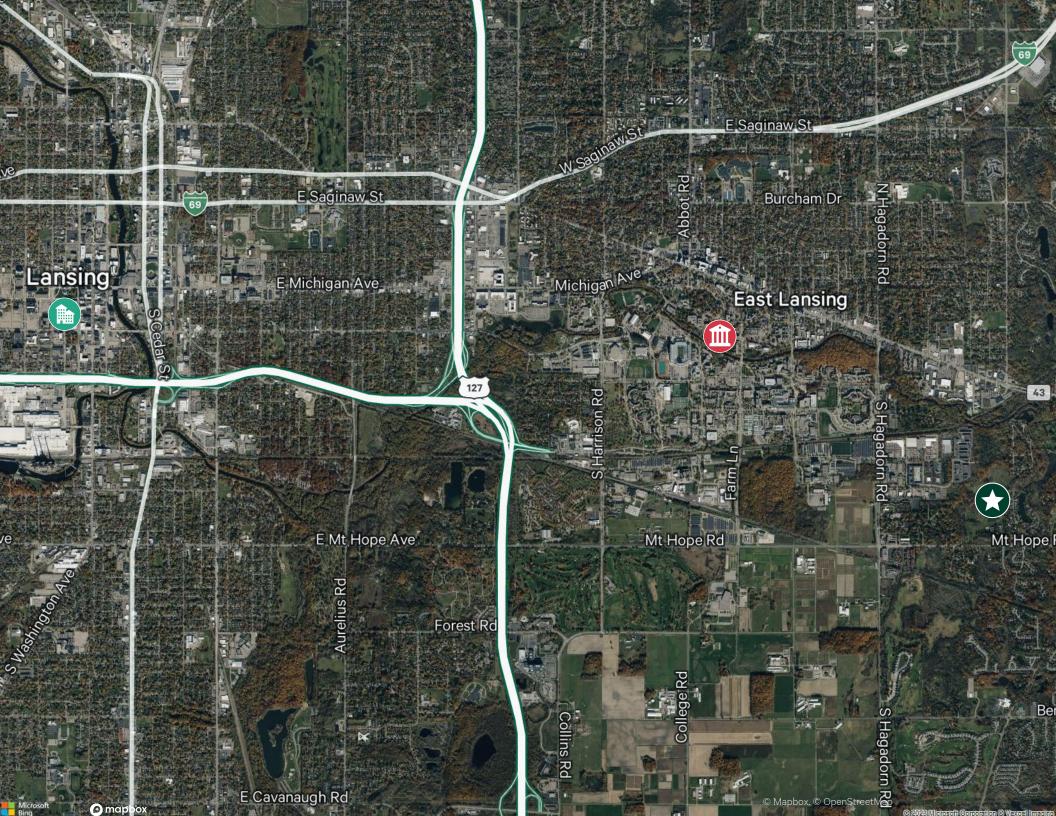
INVESTMENT HIGHLIGHTS

- » Okemos School District ranked #1 in Lansing Market
- » 137,218 population within a 5-mile radius
- » \$92,291 average household income within a 5-mile radius
- » 10-minutes to downtown Okemos
- » 5-minutes to Michigan State University
- » 15-Minutes to downtown Lansing



SITE AERIAL





DEMOGRAPHIC BRIEF

DEMOGRATIFIC DIVIER				
Population	1 Mile	3 Miles	5 Miles	
2023 Population - Current Year Estimate	9,950	70,943	137,218	
2028 Population - Five Year Projection	10,106	71,240	137,931	
2020 Population - Census	9,746	71,184	136,011	
2010 Population - Census	7,694	67,560	131,641	
2020-2023 Annual Population Growth Rate	0.64%	-0.10%	0.27%	
2023-2028 Annual Population Growth Rate	0.31%	0.08%	0.10%	
Households	1 Mile	3 Miles	5 Miles	
2023 Households - Current Year Estimate	3,170	24,738	54,368	
2028 Households - Five Year Projection	3,259	24,998	55,019	
2010 Households - Census	2,190	23,066	50,856	
2020 Households - Census	3,140 91.2%	24,626 91.5%	53,563 91.7%	
2020-2023 Compound Annual Household Growth Rate	0.29%	0.14%	0.46%	
2023-2028 Annual Household Growth Rate	0.56%	0.21%	0.24%	
2023 Average Household Size	2.08	2.22	2.22	
Household Income	1 Mile	3 Miles	5 Miles	
2023 Average Household Income	\$70,645	\$100,466	\$92,291	
2028 Average Household Income	\$82,657	\$115,075	\$105,536	
2023 Median Household Income	\$35,843	\$60,984	\$58,032	
2028 Median Household Income	\$47,323	\$72,261	\$66,841	
2023 Per Capita Income	\$23,494	\$36,030	\$37,144	
2028 Per Capita Income	\$27,408	\$41,374 \$42,669		

DEMOGRAPHIC BRIEF

Housing Units	1 N	Sile	3 M	iles	5 M	iles
2023 Housing Units	3,472		27,089		59,407	
2023 Vacant Housing Units	302	8.7%	2,351	8.7%	5,039	8.5%
2023 Occupied Housing Units	3,170	91.3%	24,738	91.3%	54,368	91.5%
2023 Owner Occupied Housing Units	1,051	30.3%	11,797	43.5%	26,886	45.3%
2023 Renter Occupied Housing Units	2,119	61.0%	12,941	47.8%	27,482	46.3%

Education	1 N	Tile	3 M	iles	5 M	iiles
2023 Population 25 and Over	3,430		33,398		76,865	
HS and Associates Degrees	1,043	30.4%	9,074	27.2%	28,201	36.7%
Bachelor's Degree or Higher	2,329	67.9%	23,747	71.1%	46,106	60.0%

Place Of Work	1 Mile	3 Miles	5 Miles
2023 Businesses	367	2,645	4,952
2023 Employees	4,827	44,831	84,852



