

# PARADIGM CONSTRUCTION

INDIANAPOLIS, IN

MULTI-UNIT HOME
INVESTMENT OPPORTUNITY







BUYER'S GUIDE FOR REAL ESTATE INVESTORS



# **EXECUTIVE SUMMARY**

### The Case for Missing Middle Housing

The Missing Middle Housing strategy addresses a crucial gap in the housing market by providing multi-unit homes like duplexes, triplexes, and fourplexes. These developments meet the growing demand for affordable, flexible living options in thriving urban neighborhoods.

Paradigm Construction & Development is at the forefront of this movement, offering a limited-time opportunity as we head into Q1 2025: a select range of pre-designed, pre-permitted, and pre-engineered high-quality units ready for immediate investment and construction. As a homegrown, millennial-owned business, we specialize in developing turn-key multi-family investment properties in fast-growing Indianapolis neighborhoods, ensuring market stability and strong rental demand.

### **Next-Gen Builders**

We amplify value for clients and equity investors through our capabilities in land acquisition, entitlements, project design, value engineering and project management.

#### **Low Overhead**

Our youthful company operates with minimal overhead, allowing us to strategically grow. With ample capitalization, we are well-positioned for sustained expansion and future opportunities.

### **Target-Tacklers**

We are target tacklers at heart, consistently meeting project deadlines and ensuring financial viability. Transparency is our cornerstone as we tackle challenges with innovative problem-solving and a relentless drive for success.

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# Why INDIANAPOLIS?

# A Growing, Blue-Chip Real Estate Market

In 2024, Indianapolis is experiencing steady rent growth, with average rates increasing approximately 2.2% to 3.5% YoY depending on submarket. This growth is above the national trend, driven by the city's affordable rental prices and diverse economy, which attracts a broad tenant base. For example, the average rent in central Indianapolis has risen to around \$1,285 monthly, with downtown rates at about \$1,526 for Q3. — Indianapolis Rental Market Trends: 2024 Insights, *WILMOUTH Group* 

The city's affordable entry points, with an average home price of around \$250,000, significantly lower than the national average, coupled with a projected 5% population increase over the next decade, ensures sustained rental demand. Average cap rates range from 6% to 8%, providing investors with attractive returns, making Indianapolis ideal for both new and seasoned investors seeking long-term rental growth.

# NDIANAPOLIS NEIGHBORHOOD SPOTLIGHT

# **Monon Yard** (46202):

• Adjacent to the Monon Trail, providing proximity to cultural amenities and dining spots.



## Mapleton-Fall Creek (46205):

• Rapid revitalization with new developments and easy access to downtown and major employers.



# **Riverside** (46202 & 46208):

• Positioned for growth due to extensive city investment in park spaces and recreational infrastructure.



# Bates-Hendricks (46203):

• A trendy, revitalized neighborhood attracting young professionals and families, with close access to downtown Indianapolis.



# **Kennedy King** (46202 & 46205):

 A historic neighborhood experiencing a resurgence, with a mix of new developments and preserved architecture, offering proximity to downtown and cultural districts.



# **Keystone–Monon** (46205):

• Situated near the popular Monon Trail, it provides residents with convenient access to outdoor recreation, local dining, and cultural amenities.



# INVESTMENT & BUYING PROCESS

# How to Secure Your Unit(s)

To invest in our MUH developments, a 20% down payment is required, along with proof of financing for the construction phase. Our team will support you throughout the process, ensuring a seamless transition from investment decision to construction completion.

20%

# Construction Financing:

Buyers can opt to secure their financing, or Paradigm can assist by underwriting the financing, with carrying costs and fees included in the closing costs.



# Closing on Completion:

The final closing occurs once construction is complete and the final punch list is addressed, ensuring a move-in-ready investment property. All closings will take place at Best Title with Leslie Burton. Info below on any inquiries needed:

[p] (317) 614-0510 Leslie@besttitle.net www.besttitle.net



# End-to-End Support:

From groundbreaking to occupancy, our End to End support covers all phases from developement & construction to property management.



# BUYER'S GUIDE INVESTMENT & ROI MATRIX

Property - Lots	Neighborhood	Zip Code	Туре	Gross SF	Units	Total Beds	Total Baths
3903 & 3909 Winthrop Ave.	Keystone-Monon	46205	8-Plex	7,728	8	16	12
517 N Prospect St.	Bates-Hendricks	46203	Duplex	2,490	2	6	5
2147 Columbia / 1315 E. 22nd St.	Monon Yard	46202	4-Plex	4,096	4	8	5
3265 Ruckle St.	Mapleton-Fall Creek	46205	Duplex	1,952	2	4	3
2953 & 2959 Ruckle St.	Mapleton-Fall Creek	46205	8-Plex	9,120	8	20	16
3033 Sutherland Ave.	Monon Yard	46205	4-Plex	5,280	4	12	6
2526 & 2528 N Harding St.	Riverside	46208	2-Plex / 4-Plex	4,488	6	12	9
2161 Gent Ave.	Riverside	46202	Duplex	1,902	2	6	3
2739 Colombia Ave.	Monon Yard	46205	4-Plex	4,892	4	12	6
2731 Colombia Ave.	Monon Yard	46205	4-Plex	4,892	4	12	6

AVG. 7.75%

# **ADDITIONAL DETAILS**

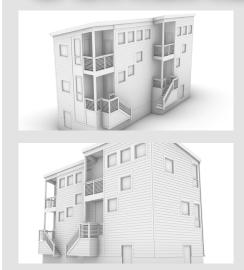
All calculations are estimates and provided by Paradigm Construction & Management, LLC and are for informational purposes only.

Pricing may fluctuate based on the date of this printed asset and Rental/Selling rates within the inventory available. The estimates are not guaranteed and vary accordingly to individual buyers, type of residential unit purchased, etc.

\*\*Based on 30% expense ratio







# **517 PROSPECT AVE**

**Available for Sale**: This is an exciting ground-up construction project in Indianapolis, IN, consisting of a 2-unit, 3-bedroom, 2.5-bathroom condo building.

Leveraging existing zoning with completed variance changes, this investment property is permit-ready for an immediate start.

Contact us today for any purchase inquiries!

# **Financial Metrics**

(Est) Rental Potential: \$3,250/month

♦ Annual Net Operating Income (NOI): \$48,720.00

Estimated Market Value: \$800,000

**Quality of Build:** Constructed with top-tier materials for long-term durability and low maintenance, such as prefinished LP smart siding.

Construction Timeline: Completed within budget and 8-month schedule.

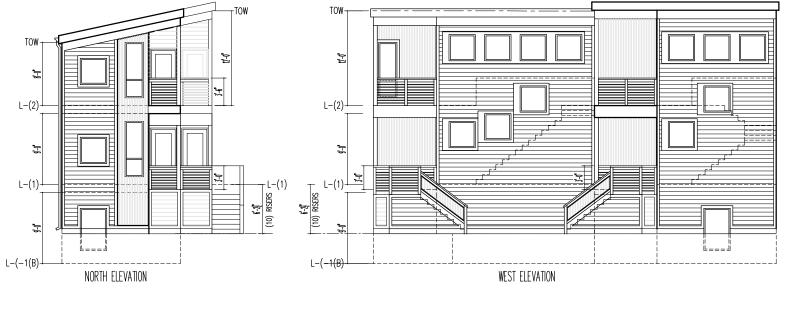
Scalable Model 09



# **517 PROSPECT AVE**

**INDIANAPOLIS, IN 46203** 

\$750,000

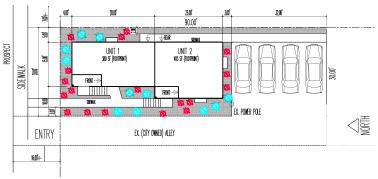


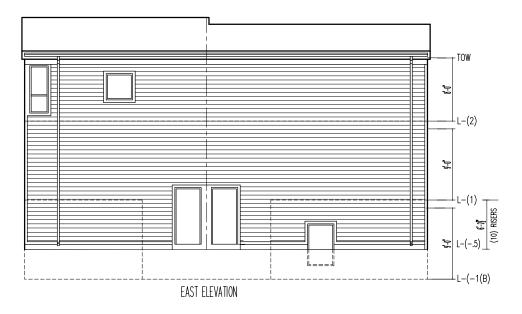
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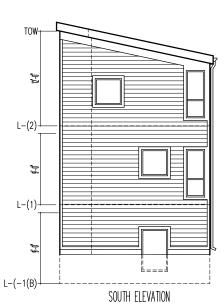
INITS SQFT
TYPE Gross

\$78,000 EST RENT

CAP RATE
Adjusted





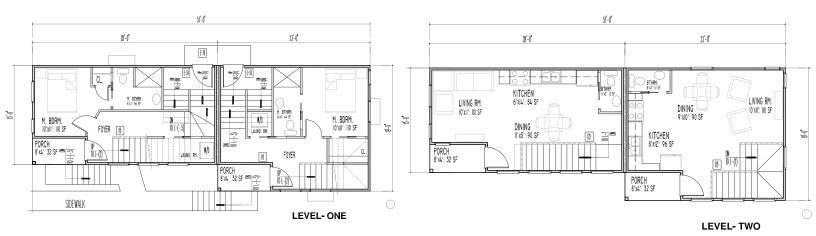




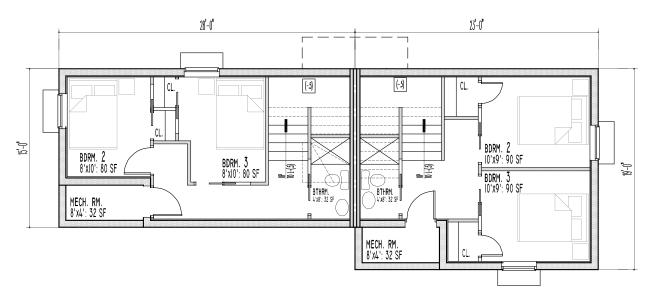
# **517 PROSPECT AVE**

# **INDIANAPOLIS, IN 46203**

\$750,000







**LEVEL-BASEMENT** 

#### **MATERIALS**

SIDING	Build to Suit (BTS)
TRIM	Build to Suit (BTS)
GUTTERS	Build to Suit (BTS)
ROOFING	Build to Suit (BTS)







# KEY SELLING POINTS FOR INVESTORS

Proximity to Eli Lilly

Location increases likelihood of high-quality tenants

6.5% Cap Rate

Strong return aligning with market expectations



High NOI

\$48,720.00 annually with a gross rental yield of 11.14%

Lower Risk

Marketed status eliminates lease-up uncertainties

- Market Growth
  - 5% annual appreciation potential in a thriving Indianapolis market.
- Turnkey Investment

Ready-to-go asset with professional management options.

Quality of Build

Constructed with top-tier materials for long-term durability and low maintenance

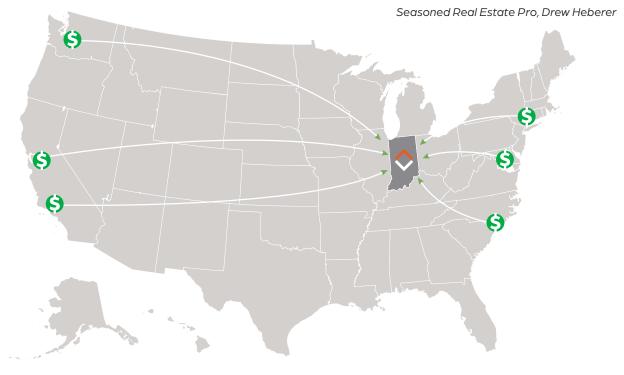
Construction Timeline

Completed within budget and on schedule.



# **INVESTMENT** OUTLOOK

Indianapolis is among one of the fastest–growing cities in the U.S. by population and with a strong economic growth report, this city is one of the best prospects for property investment



#### **Brand-New Construction:**

 Modern materials and the latest building standards ensure lower maintenance costs and longevity

#### 1031 Buyer's Dream:

 Ideal for 1031 exchange investors, offering tailored developments to maximize returns

#### **Strong Rental Demand:**

• A growing city with steady population and job market growth ensures a diverse range of renters and strong occupancy rates

#### **Appreciation Potential:**

• With consistent rental rate increases, MUHs in Indianapolis offer both cash flow and property value gains

#### Long-Term Hold:

 Newly built properties provide steady returns and a hedge against stock market uncertainties







### Property Management with a LOCAL touch..

All properties are professionally managed, with **Full-Service** duties including tenant screening, leasing, maintenance, rent collection, and marketing units before the final punch-out phase.

Utilizing *in-house management* facilitates immediate occupancy and hassle-free cash flow for each property. Investors looking for a hands-off focus, rest easy knowing their vested interest is in great hands. Conversely, investors with operational desires can focus their efforts on the relationship with a trusted and LOCAL developer & builder.

Sustainability + ROI	Transparent Pricing	Maximized ROI	Maximized Performance	
Locally Managed	Market Analysis	Lease Negotiations	No Hidden Fees	
Happiness Guarantee	Smooth Experience	Maintenance Guarantee	Streamlined Operational Proficiency	



**Pre-Construction Leasing** 

**Post-Build Leasing** 

Lease to Move-out

**Qualitative Market Analysis** 

**End-to-End Support & Management** 

# **WARRANTY** INFO

#### **Built for Longevity**

- All units come with a one-year workmanship warranty.
- Transferable manufacturer's warrantiesd on all appliances and materials.
- Built with the end-users and investors in mind, our projects focus on creating multi-generational investments using high-quality materials and build practices to minimize maintenance concerns.
- Paradigm Construction & Development is just a 15-minute drive from each of the properties, ensuring timely support and a close hands-on approach during the warranty period.





# **INVEST** NOW

..into the city of Indianapolis.

**Paradigm Construction & Development's** ready-to-build, pre-permitted MUHs are prime opportunities for investors seeking long-term rental income and asset growth.

Contact us today to secure your investment, schedule an intro call, or simply learn more about financing & timelines.

# INVESTOR NEXT STEPS..

NAME: ZACH DOUGLAS

**Email**: Z.Douglas@BuildWithParadigm.com

**Phone**: (317) 522–7238

Company Legal Name: Paradigm Construction & Development LLC

Business Address: 2204 Duke St. Indianapolis, IN 46205

**Business Phone:** 317-674-5031

Federal Employeer ID #: 85-4008297

**Year Founded: 2020** 

Managing Partners: Zach Douglas, Rick Michaelis, Ted Karras



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Consultation	Property Selection	Purchase Agreement	Construction Phase	Final Punch List	Closing & Occupancy
	• Schedule an i	nitial meeting with a F	<b>Instruction &amp; Deve</b> Paradigm professiona ing options for the ne	ıl to discuss goals, bu	dget,
	• Choose a pro	perty and obtain find	ng Pre-Approval: ancing pre-approval s er and sets financing	pecifically for the new	
	Sign a Purcha	ase Agreement outlin	Deposit Paymenting terms, pricing, and operty, with funds typic	timelines. Make a 20 <sup>t</sup>	%
	Schedule an i	=	<b>se:</b> Paradigm professiond ing options for the ne		dget,
		al walkthrough to add	dress any remaining to ensure the property is	·	
	<ul> <li>Complete the Set up proper</li> </ul>	rty management if ne	est Title: Best Title, reviewing o eeded, then prepare fo COA requirements are	or occupancy or leasi	

OWN PROPERTY? Let's BUILD.

NAME: RICK MICHAELIS **Email**: r.michaelis@buildwithparadigm.com **Phone**: (317) 525–7785 **Initial Consultation and Project Planning:** Begin by meeting with a construction professional to discuss your vision, project scope, and budget for the new build on your land. This phase includes defining the property layout, architectural design, and necessary permits Site Assessment and Pre-Construction Evaluation: Conduct a site assessment to evaluate land suitability, zoning requirements, and environmental conditions. Clear obstacles & address potential site issues to prepare for a smooth build Design and Financing Approval: Finalize architectural plans and construction details, then work with your lender to secure financing approval based on the project's scope. This step confirms financial readiness for the build **Submit Permits and Regulatory Approvals:** Apply for the required permits and approvals from local authorities, including zoning, building, and environmental permits. Ensure all documentation is complete to meet legal requirements **Pre-Construction Preparation and Site Setup:** Prepare the site by setting up access routes, utilities, and any temporary structures needed for the build. This stage includes foundational work, land clearing, and utility connections **Construction Phase:** Begin construction following your finalized plans. This phase typically includes site preparation, framing, installation of electrical and plumbing systems, and interior finishes. Regular check-ins ensure the project **Progress Inspections and Quality Checks:** Conduct periodic inspections to ensure compliance with building codes and quality standards. Make adjustments as necessary to maintain project quality and alignment with your vision Final Walkthrough and Punch List: Complete a final walkthrough to identify any remaining tasks or adjustments, such as finishing touches, minor repairs, or final installations, ensuring the build meets expectations Closing Process and Final Approvals: Finalize all documentation, review financials, and ensure legal approvals for occupancy. Arrange for any last inspections or clearances needed from local authorities Occupancy and Property Management Setup: After receiving final occupancy approval, move into the property or begin leasing. Set up ongoing property management, arrange utilities, and establish any HOA or COA requirements if applicable



# NEIGHBORHOOD BATES-HENDRICKS



# Schools & Community Centers

Access to over 5+ School systems and Academy Centers



## Bike / Trail Routes

Access to the Indianapolis Cultural Trail, which links Bates-Hendricks to downtown and other cultural districtst



# Neighborhood Area

46203



### Restaurants

Bluebeard (New American), Amelia's Bakery, and Lucky Lou Chinese Restaurant



# Things To Do

Check out Fountain Square's entertainment district just a short walk away, featuring live music venues, galleries, and vintage shops. Bates-Hendricks is known for its historic homes and public art installations, with attractions like the Bates-Hendricks House and the seasonal Garfield Park farmers market nearby



