





Disclaimer

This Offering Memorandum is not intended to provide a necessarily accurate summary of the Property or any of the documents related thereto, nor does it purport to be all-inclusive or to contain all of the information which prospective purchasers may need or desire.

All financial projections are based upon assumptions relating to the general economy, competition, and other factors beyond the control of the Owner and the Agent and therefore may be subject to material and adverse variations. The Offering Memorandum does not constitute an indication that there has been no change in the business or affairs of the Property since the date of preparation of the Offering Memorandum. An opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. Neither the Owner nor the Agent nor any of their respective officers, agents or principals has made or will mak e any representations or warranties, expressed or implied, as to the accuracy or completeness of the Offering Memorandum or any other oral or written information provided by any of them, and no legal commitment or obligation shall arise by reason of the Offering Memorandum or such other information. Analysis and verification of the information contained in the Offering Memorandum is solely the responsibility of the prospective purchaser.

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Every purchaser of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure to lead from lead-based paint that may place young children at risk of developing lead poisoning. Lead poisoning in young children may produce permanent neurological damage, including learning disabilities, reduced intelligence quotient, behavioral problems, and impaired memory. Lead poisoning also poses a particular risk t o pregnant women. The seller of any interest in residential real property may be required to provide the buyer with any information on lead-based paint hazards from risk assessments or inspections in the seller 's possession and notify the buyer of any known lead-based paint hazards. A risk assessment or inspection for possible lead-based paint hazards is recommended prior to purchase.

HAZARDOUS MATERIALS DISCLOSURE

Various construction material may contain items that have been or may in the future be determined to be hazardous (toxic) or undesirable and as such may need to be specifically treated, handled or removed. For example, some transformers and other electrical components contain PCB's, and asbestos has been used in components such as fire-proofing, heating and cooling systems, air duct insulation, spray-on and tile acoustical materials, linoleum, floor tiles, roofing, dry wall and plaster. Due to prior or current uses of the Property or the area, there may be hazardous or undesirable metals, minerals, chemicals, hydrocarbons or biological or radioactive items (including electric and magnetic fields) in soils, water, building components, above or below ground containers or elsewhere in areas that may or may not be accessible or noticeable. Such items may leak or otherwise be released. Real estate agents have no expertise in the detection or correction of hazardous or undesirable items. Expert inspections are necessary. Current or future laws may require clean up by past, present and/or future owners and/or operators. It is the responsibility of the Buyer to retain qualified experts to detect and correct such matters and to consult with legal counsel of their choice to determine what provisions, if any, they may wish to include in transaction documents regarding the Property.

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The United States Congress has recently enacted the Americans with Disabilities Act. Among other things, this act is intended to make many business establishments equally accessible to persons with a variety of disabilities. As such, modifications to real property may be required. Federal, state and local laws, codes and regulations also may mandate changes. The real estate brokers in this transaction are not qualified to advise you as to what, if any, changes may be required now, or in the future. Owners and tenants should consult their attorneys and qualified design professionals of their choice for information regarding these matters. Real estate brokers cannot determine which attorneys or design professionals have the appropriate expertise in this area.



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The State of Illinois has enacted regulations relative to disclosure of representation. In all transactions relative to the Property, Essex Realty Group, LLC is representing the Owner. However, in any situation where there is not a cooperating broker representing the purchaser, Essex Realty Group, LLC is deemed to also be representing the purchaser. Representing more than one party to a transaction presents a conflict of interest since both clients may rely upon the Licensee's/Agent's advice and the client's respective interest may be adverse to each other. Licensee/Agent will undertake this representation only with the written consent of ALL clients in the transaction. Any agreement between the clients as to a final contract price and other terms is a result of negotiations between the clients acting in their own best interest and on their own behalf. Seller hereby acknowledges that Licensee/Agent has explained the implications of dual representation, including the risks involved, and understand that you have been advised to seek independent advice from your advisors or attorneys before signing any documents in this transaction.

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1) Treat all clients honestly; 2) Provide information about the Property to the Buyer; 3) Disclose all latent material defects in the Property that are known to Licensee/Agent; 4) Disclose financial qualification of the Buyer to the Seller; 5) Explain real estate terms; 6) Help the Buyer to arrange for Property inspections; 7) Explain closing costs and procedures; 8) Help the Buyer compare financing alternatives; 9) Provide information about comparable properties that have sold, so both clients may make educated decisions on what price to accept or offer.

WHAT A LICENSEE / AGENT CANNOT DISCLOSE TO CLIENTS WHEN ACTING AS A DUAL AGENT:

1) Confidential information that Licensee/Agent may know about the clients, without that client's permission. 2) The price the Seller will take other than the listing price without the permission of the Seller; 3) The price the Buyer is willing to pay without the permission of the Buyer; 4) A recommended or suggested price the Buyer should counter with or accept. If either client is uncomfortable with this disclosure and dual representation, please let the Licensee/Agent know. You are not required to sign this document unless you want to allow the Licensee to proceed as a Dual Agent in this transaction. By initialing below, you acknowledge that you have read and understand this form and voluntarily consent to the Licensee/Agent acting as Dual Agent, should that become necessary.

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CONTEMPORANEOUS OFFERS

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REPRESENTATION OF MULTIPLE BUYERS:

At Essex Realty Group, LLC, our primary goal is to provide exceptional service to all our clients. Due to the competitive nature of the investment real estate market, there will be instances where our designated agents represent multiple buyers interested in the same property.

Please be advised of the following:

Potential Conflict of Interest: By representing multiple buyers, a potential conflict of interest may arise. Our designated agents are committed to maintaining impartiality and providing equal representation to all clients.

Confidentiality: Each client's information and negotiation strategies will be kept confidential. Our agents will not disclose any client's financial details, offer amounts, or other personal information to any other client.

Fair Negotiation: Our agents will strive to negotiate the best possible terms for each client independently. However, it is important to understand that in a multiple-offer situation, the property seller ultimately decides which offer to accept.

Client Options: Clients have the right to seek representation from another agent within our firm if they are uncomfortable with the potential conflict of interest.

By continuing to work with Essex Realty Group, LLC, clients acknowledge and accept the potential for their designated agent to represent multiple buyers for the same property and



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Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Essex Three-Twelve makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Essex Three-Twelve does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney.

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Executive Summary

Trophy building in the heart of Lincoln Square, at Lincoln and Montrose, a highly visible corner across from Welles Park. The building is anchored by L&M Deli, a neighborhood staple serving deli sandwiches, high-end groceries, as well as beer, wine, and liquor. In addition, there are four large apartments: (1) three bed / one bath unit and (3) two bed / one bath units.

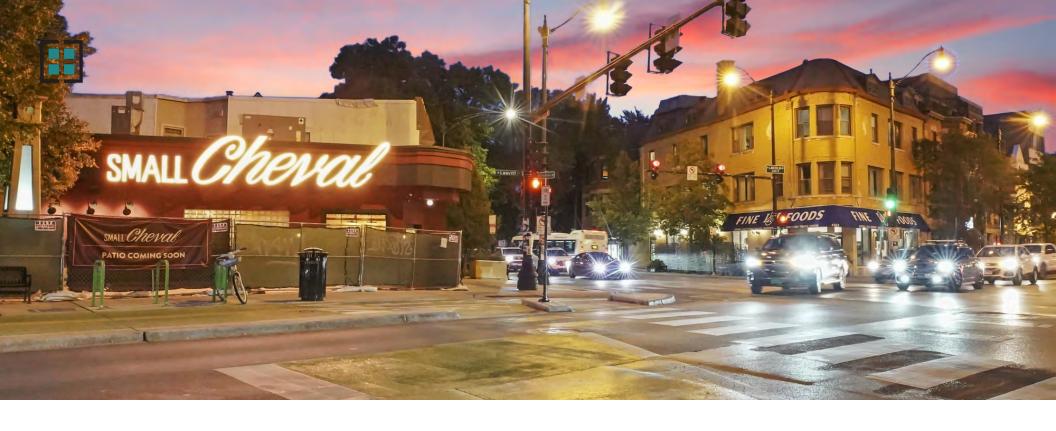
The building underwent significant renovation in 2007 including the replacement of all copper water lines, all electric, a new main water line, a new sewer line, new windows, new HVAC, and the cosmetic renovation of all units. The apartments all have central air conditioning with clean, rental quality finishes (hardwood floors, laminate counter tops, and entry level appliances). Laundry is a shared community room located on the 2nd floor of the building.

Immediately across from the building is the newly opened Small Cheval as well as a longstanding Lou Malnati's. L&M Deli has been in business at this location for over five years with four years of term remaining on the lease and (2) five-year FMV options. The space has had extensive upgrades including two large, walk-in freezers, a 1,500 SF air-conditioned prep kitchen in the basement, as well as ventilation and black iron for the kitchen (all installed in 2007).

A new buyer has the opportunity to mark the existing apartment rents to market amid growing rental pressure with a lack of available supply, all while owning a trophy building with cash flow in place. In the future, additional value-add can be achieved at the fair-market-value lease negotiation with L&M Deli in 2029.

- Prominent, Trophy location at Lincoln & Montrose in Lincoln Square
- Immediate +25% mark-to-market on apartment units; which enjoy great light and air directly across from Welles Park, a half mile from the Montrose Brown line.
- Future +18% mark-to-market of existing retail rent from \$35.45 NNN per SF to \$42.00 NNN per SF.

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Offering Summary

SALE PRICE:	\$2,500,000
NUMBER OF UNITS:	5
PRICE PER UNIT:	\$500,000
YEAR 1 GROSS REVENUE:	\$231,707
YEAR 1 GRM:	10.16x
YEAR 1 NET OPERATING INCOME:	\$181,303
YEAR 1 CAP RATE:	7.25%
NRSF:	6,513 SF
UNIT MIX:	L&M Deli 2,800 SF Retail Space (4,300 SF including basement prep Kitchen)

(1) 3 Bed / 1 Bath

(3) 2 Bed / 1 Bath

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Building Fact Sheet

PROPERTY DETAILS

PROPERTY ADDRESS	4363 N Lincoln Ave Chicago, IL 60618
PIN NUMBER	14-18-305-001-0000
NUMBER OF UNITS	5
COMMERCIAL SPACES	1 Commercial, 4,300 SF (2,800 SF on 1st Floor; 1,500 SF in Basement Prep Kitchen)
PARKING SPACES	-
YEAR BUILT / RENOVATED	1915 / 2007
NRSF	6,513 SF
LOT SIZE	2,502 SF
AVERAGE APARTMENT RENT (IN-PLACE)	\$2,076
AVERAGE APARTMENT RENT (AT MARKET)	+22% mark-to-market \$2,538
RETAIL RENT (L&M DELI)	\$35.45 per SF NNN
RETAIL REIMBURSEMENTS	50% of RE Taxes, Water, & Insurance
	\$5.94 per SF NNN

MECHANICALS

Central A/C (all units)
dern Electric, 400 amp service
8-Ton condenser for L&M Deli suppl. heat pump for L&M Deli on condenser for prep kitchen (all installed 2022)
Copper Risers (2007)
New Windows (2007)
Flat & Shingle (2007)
d Laundry Room on 2nd Floor
(2) Walk-In Freezers
Fume Hood with ANSUL Fire Suppression System
ditioned 1,500 SF Prep Kitchen
Grease Trap & Black Iron
(2) Customer Restrooms
•



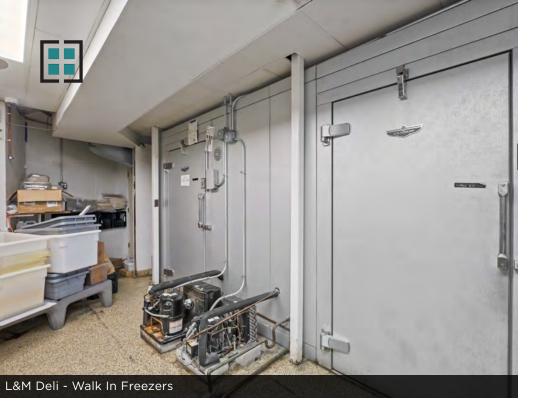


L&M Deli

LEASE ABSTRACT SUMMARY

TENANT	L&M Fine Foods
NET RSF	2,800 SF on the 1st Floor (4,300 SF total including 1,500 SF below-grade kitchen)
MONTHLY RENT CURRENT	\$8,272 per mo. or \$35.45 NNN per 1st Floor SF
ANNUAL INCREASES	+3% Annual Increases to Base Rent
NNN REIMBURSEMENTS	50% of Real Estate Taxes, Water, & Insurance
LEASE COMMENCEMENT	1/1/2020
LEASE EXPIRATION	12/31/2029
RENEWAL OPTIONS	(2) Five-Year options at the lesser of rent at expiration (\$9,310 per mo. NNN) or Fair Market Value

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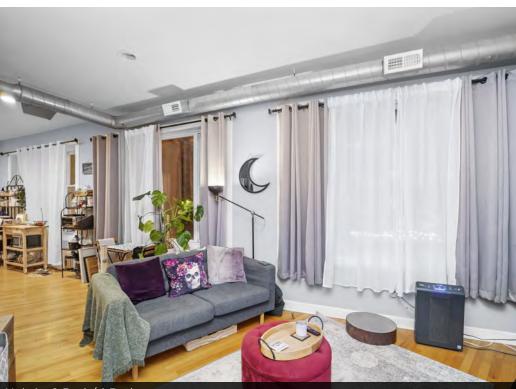
L&M Deli - Fume Hood & Prep Kitchen













Unit 3 - 3 Bed / 1 Bath

Unit 1 - 2 Bed / 1 Bath

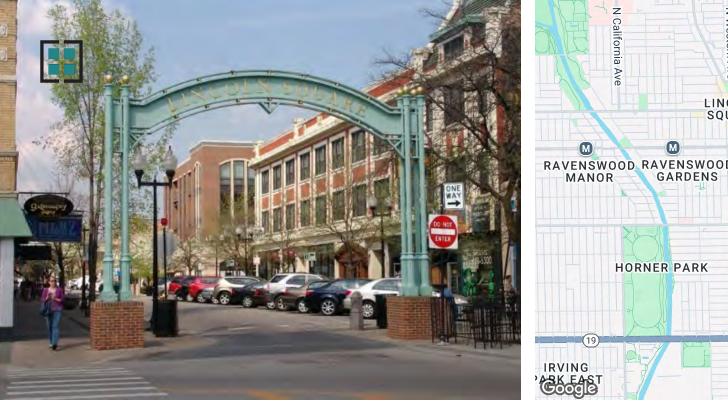


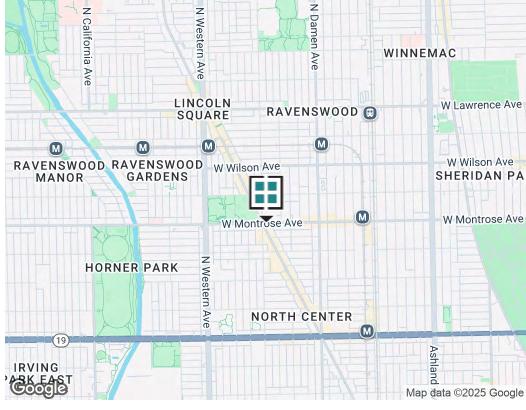












Location Overview

NEIGHBORHOOD DESCRIPTION

The Lincoln Square neighborhood is located on the north side of Chicago. Greater Lincoln Square encompasses the smaller neighborhoods of Ravenswood Gardens, Ravenswood Manor, Bowmanville, and Budlong Woods. The area has seen tremendous growth in the past decade as evidenced by much of the retail development along Lincoln, Damen and Lawrence Avenues. In many ways, Lincoln Square is a small town within the city. Lincoln Square is also home to Chicago's Annual "Chicago Folk & Roots" music festival and the "German-American Fest", among a variety of other more locally known festivals.

The property is centrally located within the neighborhood and benefits from the convenience of nearby retail on Lincoln and Wilson Avenues. The property is also located steps from several bus stops on Western, Montrose, and Lawrence Avenues and less than 0.5 miles from the nearby Western Brown Line and Montrose Brown Line stops.







Rent Roll

UNIT NUMBER	UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF	LEASE EXPIRATION	MARKET RENT	MARKET RENT/SF
L&M Deli	Grocer	2,800	\$8,272	\$35.45 NNN	12/31/2029	\$9,800	\$42.00 NNN
Unit 1	2 Bed / 1 Bath	760	\$1,930	\$2.53	4/30/2026	\$2,450	\$3.22
Unit 2	2 Bed / 1 Bath	650	\$2,050	\$3.15	2/28/2027	\$2,450	\$3.77
Unit 3	3 Bed / 1 Bath	1,000	\$2,575	\$2.57	2/28/2027	\$2,800	\$2.80
Unit 4	2 Bed / 1 Bath	700	\$1,750	\$2.50	3/31/2026	\$2,450	\$3.50
TOTALS/AVERAGES		5,910	\$16,577	\$2.80		\$19,950	\$3.38



Operating Statement - Year 1 Mark to Market

INCOME SUMMARY	IN-PLACE TODAY	% OF SGI	YEAR 1 - MARK-TO-MARKET	% OF SGI
Apartment Rents	\$99,660	45.9%	\$125,454	51.0%
Retail Rent (L&M Deli)	\$99,263	45.7%	\$102,241	41.6%
Other Income (Retail Reimbursements)	\$16,634	7.7%	\$16,626	6.8%
Other Income (Laundry)	\$1,000	0.5%	\$1,030	0.4%
Other Income (Apt Move-In Fees)	\$600	0.3%	\$618	0.3%
GROSS INCOME	\$217,157	100%	\$245,969	100%
Vacancy Loss	-\$10,857	- 5.0%	-\$12,298	- 5.0%
COLLECTED INCOME	\$206,299	95.0%	\$233,670	95.0%
EXPENSE SUMMARY	IN-PLACE TODAY	% OF SGI	YEAR 1 - MARK-TO-MARKET	% OF SGI
Real Estate Taxes	\$22,085	10.2%	\$21,734	8.8%
Insurance	\$8,000	3.7%	\$8,240	3.4%
Gas	\$0	0.0%	\$0	0.0%
Electric	\$540	0.2%	\$556	0.2%
Water & Sewer	\$3,183	1.5%	\$3,278	1.3%
Scavenger	\$0	0.0%	\$0	0.0%
Management	\$10,315	4.8%	\$11,684	4.8%
Repairs & Maintenance	\$5,000	2.3%	\$5,150	2.1%
Misc. & Reserves	\$1,675	0.8%	\$1,725	0.7%
GROSS EXPENSES	\$50,798	23.4%	\$52,367	21.3%
NET OPERATING INCOME	\$155,501	71.6%	\$181,303	73.7%



Notes to Operating Statement

LINE ITEM	NOTES
Apartment Rents	In-Place Rent Roll -> Market Rents + 3% rent growth Year 1
Retail Rent (L&M Deli)	Contractual
Other Income (Retail Reimbursements)	50% of RE Tax Bill, Water & Sewer, Property Insurance
Other Income (Laundry)	Owner Provided
Other Income (Apt Move-In Fees)	\$500 Move-In Fee, 70% Renewal Rate
Vacancy Loss	5% Apartment Vacancy, 5% Credit Loss Retail
Real Estate Taxes	See Real Estate Tax Analysis on Next Page
Insurance	Owner Provided
Electric	\$45 per month common areas
Water & Sewer	Owner Provided
Scavenger	City service included in Water & Sewer, L&M Deli pays for own trash service
Management	5% Management Fee
Repairs & Maintenance	\$1,000 per unit
Misc. & Reserves	\$150 per unit, \$.25 per SF Retail



Real Estate Tax Analysis

Reassessment

		2022 Assessed	2023 Assessed	2024 Assessed	2025 Assessed
	Payable Year	2023	\$2,024	2025	2026
	Assessment	\$900,400	\$822,890	\$1,082,450	<i>\$1,034,230</i>
4363 N Lincoln Ave	Real Estate Taxes	\$19,086	\$17,908	\$22,085	<i>\$21,734</i>
14-18-305-001-0000	Tax Rate	2.12%	2.18%	2.04%	2.10%



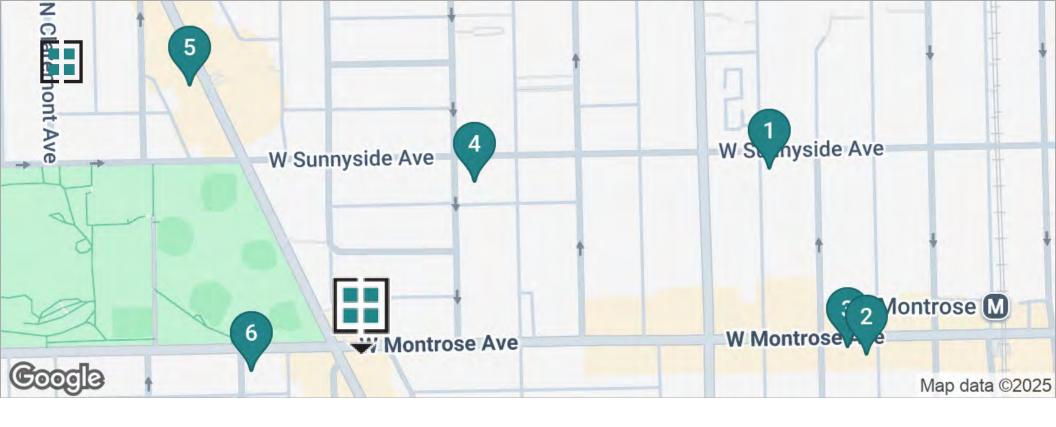
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Financial Summary - Year 1 Mark to Market

INVESTMENT OVERVIEW		IN-PLACE TODAY		YEAR 1 - MARK-TO-MARKET	
Price		\$2,500,000		\$2,500,000	
Price per Unit		\$500,000		\$500,000	
GRM		11.51		10.16	
CAP Rate		6.22%		7.25%	
Cash-on-Cash Return (YR 1)		3.69%		6.63%	
Total Return (YR 1)		5.8%		8.7%	
Debt Coverage Ratio		1.26		1.47	
OPERATING DATA		IN-PLACE TODAY		YEAR 1 - MARK-TO-MARKET	
Total Scheduled Income		\$217,157			
Vacancy Cost		\$10,857		\$12,298	
Collected Income		\$206,299		\$233,670	
Operating Expenses		\$50,798		\$52,367	
Net Operating Income		\$155,501		\$181,303	
FINANCING DATA		IN-PLACE TODAY		YEAR 1 - MARK-TO-MARKET	
Down Payment	35%	\$875,000	35%	\$875,000	
Loan Amount	65%	\$1,625,000	65%	\$1,625,000	
Debt Service	6.5%/30 YRS	\$123,253	6.5%/30 YRS	\$123,253	
Cash Flow		\$32,248		\$58,050	
Principal Reduction (YR 1)		\$18,162		\$18,162	
Total Return (YR 1)		\$50,410		\$76,213	





Two Bedroom Rent Map

- Subject Property 4363 N Lincoln Ave | Chicago, IL 60618
- 1955 W Sunnyside Ave #2 1955 W Sunnyside Ave
- 4457 N Hamilton Ave #3

- 2 1921 W Montrose Ave #2 1921 W Montrose Ave
- 4528 N Lincoln Ave #2 4528 N Lincoln Ave

- 3 1927 W Montrose #1S 1927 W Montrose
- 6 2225 W Montrose Ave #2F 2225 W Montrose Ave



Two Bedroom Rent Summary

	IN-PLACE SUBJECT	+28.2%	Mark-to-Market	φ2./2	Central AC	Oll-Site
	IN-PLACE SUBJECT	\$1,910	703	\$2.72	Central AC	On-Site
	PROFORMA	\$2,450	703	\$3.48	Central AC	On-Site
	AVERAGE ABOVE	\$2,467	1,145	\$2.16		
6	2225 W Montrose Ave #2F	\$2,300	687	\$3.35	Central AC	On-Site
5	4528 N Lincoln Ave #2	\$2,300	1,200	\$1.92	Central AC	On-Site
4		\$2,400	1,250	\$1.92	Central AC	In-Unit
3	1927 W Montrose Ave #1S	\$2,450	1,150	\$2.13	Central AC	In-Unit
2	1921 W Montrose Ave #2	\$2,650	1,400	\$1.89	Central AC	In-Unit
1	1955 W Sunnyside Ave #2	\$2,700	1,180	\$2.29	Central AC	In-Unit
	PROPERTY ADDRESS	2BD / 1BA	SF	RENT/SF	Heating	Laundry

Mark-to-Market +28.2%



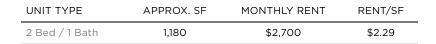
Two Bedroom Rent Comparables





1955 W Sunnyside Ave #2 1955 W Sunnyside Ave Chicago, IL 60640

Central AC Laundry In-Unit Renovated Quality Finish



Landlord Paid Utilities:

■ Water / Sewer





1921 W Montrose Ave #2 1921 W Montrose Ave Chicago, IL 60613

Central AC Laundry In-Unit Older Renovation Finish Near the Montrose Brown Line

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
2 Bed / 1 Bath	1,400	\$2,650	\$1.89

Landlord Paid Utilities:

■ Water / Sewer



Two Bedroom Rent Comparables





1927 W Montrose #1S 1927 W Montrose Chicago, IL 60618

Central AC In-Unit Laundry Renovated finishes

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
2 Bed / 1 Bath	1,150	\$2,450	\$2.13

Landlord Paid Utilities:

■ Water / Sewer





4457 N Hamilton Ave #3 4457 N Hamilton Ave Chicago, IL 60625

Central AC Laundry In-Unit Condo Quality Finish SF is a broker estimate

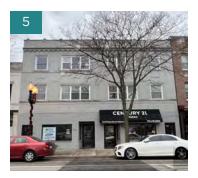
UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
2 Bed / 1 Bath	1,250	\$2,400	\$1.92

Landlord Paid Utilities:

Water / Sewer



Two Bedroom Rent Comparables





4528 N Lincoln Ave #2 4528 N Lincoln Ave Chicago, IL 60625

Central AC Laundry In-Unit Condo Quality Finish One parking space included in rent

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
2 Bed / 1 Bath	1,200	\$2,300	\$1.92

Landlord Paid Utilities:

■ Water / Sewer





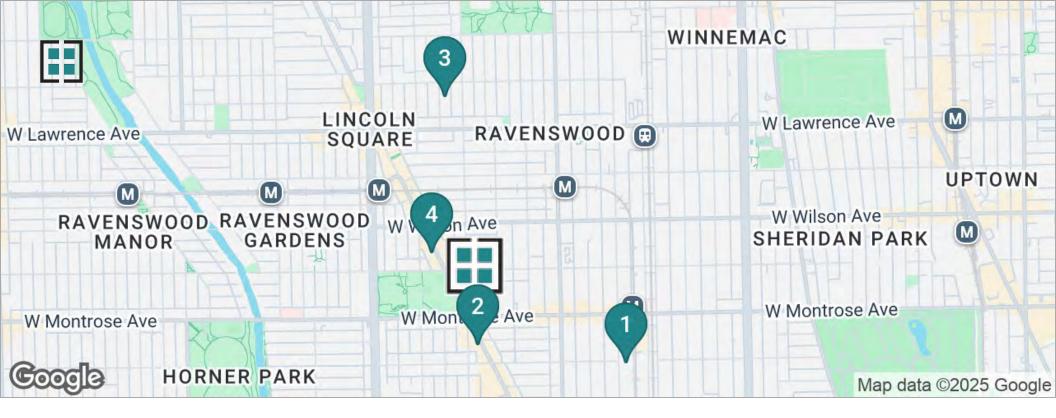
2225 W Montrose Ave #2F 2225 W Montrose Ave Chicago, IL 60618

Central AC Laundry In-Unit Renovated Quality Finishes High rent for front half of building

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
2 Bed / 1 Bath	687	\$2,300	\$3.35

Landlord Paid Utilities:

■ Water / Sewer



Three Bedroom Rent Map

- Subject Property 4363 N Lincoln Ave | Chicago, IL 60618
- 1 4259 N Wolcott Ave #2 4259 N Wolcott Ave
- 4526 N Lincoln Ave #2 4526 N Lincoln Ave

2 4326 N Lincoln Ave #1 4326 N Lincoln Ave 4841 N Bell Ave #2 4841 N Bell



Three Bedroom Rent Summary

PROPERTY ADDRESS	3BD / 1BA	SF	RENT/SF	Heating	Laundry
1 4259 N Wolcott Ave #2	\$3,100	1,600	\$1.94	Central AC	In-Unit
2 4326 N Lincoln Ave #1	\$2,850	1,300	\$2.19	Radiator	On-Site
3 4841 N Bell Ave #2	\$2,750	1,100	\$2.50	Radiator	On-Site
4 4526 N Lincoln Ave #2	\$2,650	1,250	\$2.12	Central AC	In-Unit
MARKET AVERAGE	\$2,838	1,313	\$2.19	-	-
PROFORMA	\$2,800	1,000	\$2.80	Central AC	On-Site
		<u> </u>	<u> </u>		
IN-PLACE SUBJECT	\$2,575	1,000	\$2.57	Central AC	In-Unit

+8.7% Mark-to-Market



Three Bedroom Rent Comparables





4259 N Wolcott Ave #2 4259 N Wolcott Ave Chicago, IL 60625

Central AC Laundry In-Unit Renovated Quality Finish

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
3 Bed / 1 Bath	1,600	\$3,100	\$1.94

Landlord Paid Utilities:

■ Water / Sewer





4326 N Lincoln Ave #1 4326 N Lincoln Ave Chicago, IL 60625

Radiator Heat, Window AC Laundry On-Site Renovated Finish Quality

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
3 Bed / 1 Bath	1,300	\$2,850	\$2.19

Landlord Paid Utilities:

■ Water / Sewer, Heat



Three Bedroom Rent Comparables





4841 N Bell Ave #2 4841 N Bell Chicago, IL 60618

Radiant Heat, Window AC Laundry On-Site Renovated Quality Finishes

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
3 Bed / 1 Bath	1,100	\$2,750	\$2.50

Landlord Paid Utilities:

■ Water / Sewer, Heat





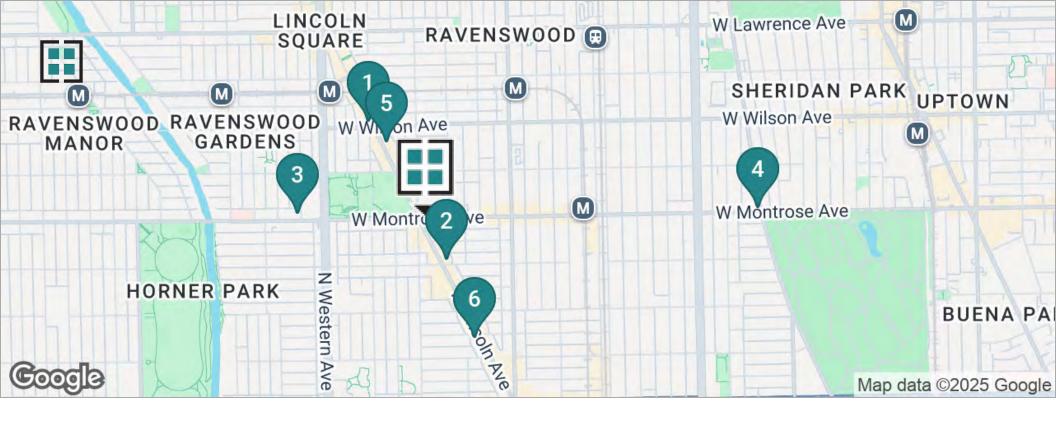
4526 N Lincoln Ave #2 4526 N Lincoln Ave Chicago, IL 60625

Central AC Laundry In-Unit Condo Quality Finishes

UNIT TYPE	APPROX. SF	MONTHLY RENT	RENT/SF
3 Bed / 1 Bath	1,250	\$2,650	\$2.12

Landlord Paid Utilities:

■ Water / Sewer



Retail Comps Map

- Subject Property 4363 N Lincoln Ave | Chicago, IL 60618
- Wild Goose (former Fork) 4600-4612 N Lincoln
- former Anna Maria Pasteria 4400 N Clark
- former Poke Burrito 4301 N Lincoln
- former Gather Restaurant 4539 N Lincoln

- Jimmy's Pizza Cafe 2434 W Montrose
- Rambler Kitchen + Tap 4128 N Lincoln



Retail Comps Summary

L&M Deli

2,800

IN-PLACE SUBJECT

						MARKET RENT				
	ADDRESS	FORMER USE	SF	PER SF	REIM	1B.	EST. ALL- IN	BAS	EMENT	STATUS
1 4	4600-4612 N Lincoln	Fork	3,160	\$45.00	NNN	\$9.01	\$54.01	Yes	Unfinished	Jul-24
2 4	4301 N Lincoln Ave	Poke Burrito	1,650	\$34.00	NNN	\$9.88	\$43.88	No	-	Jan-24
3 2	2434 W Montrose	Nick's Pizza Pub	1,898	\$28.00	NNN	\$20.51	\$48.51	Yes	Full	Oct-23
4 4	4400 N Clark	Anna Maria Pasteria	2,300	\$45.00	NNN	\$8.14	\$53.14	Yes	Full	On Mkt
5 4	4539 N Lincoln	Gather Restaurant	1,800	\$46.67	Mod. Gross	\$3.33	\$50.00	Yes	-	On Mkt
6 4	4128 N Lincoln	Rambler	2,000	\$33.00	NNN	\$9.00	\$42.00	Yes	-	On Mkt
1	MARKET AVERAGE		2,135	\$38.61	-	\$9.98	\$48.59			

Note that 1,500 SF of L&M Deli's space is below-grade for kitchen, prep, and freezer storage. For this analysis, we underwrite a \$42 NNN per SF (-\$47.94 FSG) market rent on the 2,800 SF of first floor space, apples-to-apples to how the other lease comps are quoted in the marketplace. This represents a +16% mark-to-market at today's rents.

NNN

\$5.94

\$41.39

1,500

Yes

L&M DELI - 2025 ES	2,800 SF			
2026 Est. RE Tax	\$22,085	50%	\$10,867	\$3.88
Insurance	\$8,240	50%	\$4,120	\$1.47
Water	\$3,278	50%	\$1,639	\$0.59
	\$16,626	\$5.94		

\$35.45



Retail Comparables



Wild Goose (Former Fork) 4600-4612 N Lincoln Chicago, IL 60625

LEASE RATE: \$45.00 / SF / YEAR

LEASE TYPE: NNN

SPACE SIZE: 3.160 SF

Wild Goose moving into the former Fork space. Lease signed in July 2024. On the market for 9 months, received a full build-out. \$45 NNN per SF reflects asking rent at the time of signature. Unfinished basement for storage.



Former Poke Burrito 4301 N Lincoln Chicago, IL 60618

LEASE RATE: \$34.00 / SF / YEAR

LEASE TYPE: NNN

SPACE SIZE: 1.650 SF

Former Poke Burrito space. On the market for 13 months, received a full build-out. \$34 NNN per SF reflects asking rent at the time of signature.



Jimmy's Pizza Cafe 2434 W Montrose Chicago, IL 60618

LEASE RATE: \$28.00 / SF / YEAR

LEASE TYPE: NNN

SPACE SIZE: 1,898 SF

Jimmy's Pizza Cafe took over former Nick's Pizza. On the market for 5 months, received a full build-out. \$20 NNN per SF reflects asking rent at the time of signature.



Retail Comparables







Former Anna Maria Pasteria 4400 N Clark Chicago, IL 60640

LEASE RATE: \$45.00 / SF / YEAR

LEASE TYPE: NNN

SPACE SIZE: 2.300 SF

2nd generation restaurant space that is fully fixtured with a 12 ft hood with fire suppression, deep fryers, pizza oven and freezer/cooler. Full basement. This mixed-use building with two residential units on the second floor is also available for sale

Former Gather Restaurant 4539 N Lincoln Chicago, IL 60625

LEASE RATE: \$46.67 / SF / YEAR
LEASE TYPE: MODIFIED GROSS

SPACE SIZE: 1.800 SF

Fully built out as restaurant or cafe space in excellent condition. Lower level contains prep kitchen and storage.

Rambler Kitchen + Tap 4128 N Lincoln Chicago, IL 60618

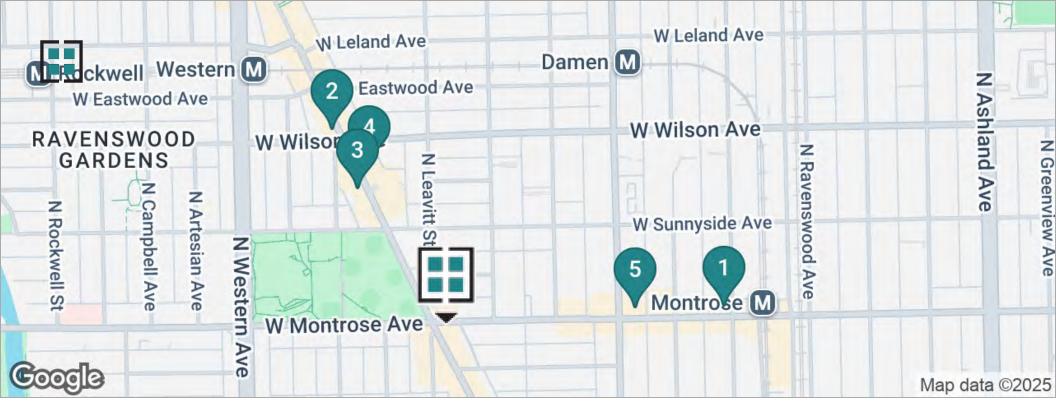
LEASE RATE: \$33.00 / SF / YEAR

LEASE TYPE: NNN

SPACE SIZE: 2,000 SF

Corner located mixed-use building located in Lincoln Square with a ground floor restaurant. The property has undergone significant upgrades to the restaurant featuring a full kitchen, bar, dining area, beer garden and functioning basement





Sold Comps Map

- Subject Property 4363 N Lincoln Ave | Chicago, IL 60618
- 1 ESSEX SALE 1900 W Montrose
- Former Hruska Insurance Center 4541 N Lincoln
- 2 ESSEX SALE 4600 N Lincoln
- 5 ESSEX LISTING 1954-70 W Montrose

Former Grafton Pub 4530 N Lincoln



Sold Comparables





1900 W Montrose is a 12-unit, vintage mixed-use building consisting of 9 apartments and 3 commercial spaces, anchored by a Starbucks. The apartments are fully renovated and feature hardwood floors, new kitchens (newer cabinets, quartz counters, stainless steel appliances, dishwasher, and microwaves), and new bathrooms (tile, vanities, and lighting). Each apartment has in-unit laundry and air conditioning.

SALE PRICE:	\$4,900,000
NUMBER OF UNITS:	12
PRICE PER UNIT:	\$408,333
CLOSED DATE:	Jan 11, 2024
GRM:	12.04
CAP RATE:	6.13%
YEAR BUILT:	1909
UNIT MIX:	(3) Three Bed / Two Bath
	(3) Three Bed / One Bath
	(3) Two Bed / One Bath
	(3) Commercial



ESSEX SALE 4600 N Lincoln Chicago, IL 60618

5,890 square feet of retail space occupied by three (3) commercial tenants: Quality Optical, Inc.; You and Co. Nail Salon; and Fork, a critically acclaimed restaurant. The 22 apt units feature laminate countertops, white kitchen appliances, shared laundry, hardwood and tile flooring, and radiator heating.

Borrowing cost in 2022 was estimated at 5.25%.

SALE PRICE:	\$7,500,000
NUMBER OF UNITS:	27
PRICE PER UNIT:	\$277,777
CLOSED DATE:	Dec 23, 2023
GRM:	11.06
CAP RATE:	5%
YEAR BUILT:	1924
UNIT MIX:	(2) Two Bed / One Bath
	(17) One Bed / One Bath
	(5) Studios



Former Grafton Pub 4530 N Lincoln Chicago, IL 60618

Listed at \$1.5 million in September 2022; eventually sold for \$1.275 million in June 2023. Former Grafton Pub plus apartments above. Holds Tavern, Retail Food, Music and Dance and a Sidewalk Café license. Two bed / one bath units at 1,200 SF and 900 SF. Finish level is rental quality in an early 2000's finish - brown cabinets, ceramic tile for kitchen flooring, laminate.

SALE PRICE:	\$1,275,000
NUMBER OF UNITS:	3
PRICE PER UNIT:	\$425,000
CLOSED DATE:	Jun 09, 2023
YEAR BUILT:	1914
UNIT MIX:	(2) Two Bed / One Bath
	(1) Commercial

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, express nor implied as to the accuracy of the information. References to square footage are approximate. Buyer must verify the information and bears all risks for any inaccuracies.

(3) Commercial



Sold Comparables





Former Hruska Insurance Center 4541 N Lincoln Chicago, IL 60618

ESSEX LISTING 1954-70 W Montrose Chicago, IL 60613

Listed at \$1.4 million in March 2023; eventually sold for

\$1.175 million in May 2023. Buyer was an owner / user 'Bunny Ears Art House' and spent significant improvements in the first floor space (~\$100 per SF). Usage on the first floor is a 2,000 SF office space, upper level is a condo-quality three bed / two bath unit across the full floor.

SALE PRICE:	\$1,175,000
NUMBER OF UNITS:	2
PRICE PER UNIT:	\$587,500
CLOSED DATE:	Feb 10, 2025
YEAR BUILT:	2004
UNIT MIX:	(1) Three Bed / Two Bath
	(1) Commercial

Essex Realty Group, Inc. is currently marketing 1954-70 W. Montrose Ave for sale. This eleven-unit, fully renovated, mixed-use building comprises luxury apartments with fully leased commercial units. The unit mix consists of two (2) three-bedroom / two-bath, one (1) large Studio, and eight (8) street-level commercial units leased to four tenants at the corner of Montrose Ave. and Damen Ave, anchored by the widely recognizable Farm Bar.

SALE PRICE:	\$4,200,000
NUMBER OF UNITS:	11
PRICE PER UNIT:	\$381,818
GRM:	9.84
CAP RATE:	7.57%
YEAR BUILT:	1914
UNIT MIX:	(1) Studio

(2) 3 Bed / 2 Bath

(8) Commercial



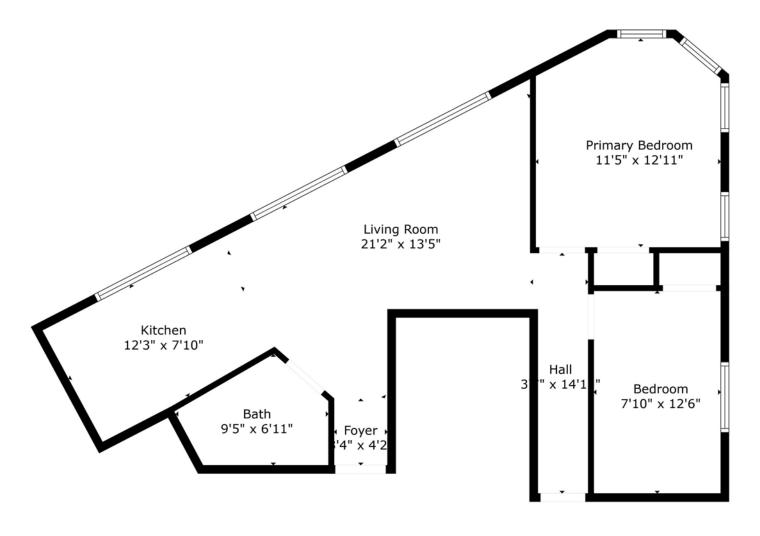
Sold Comps Summary

	SALE COMPS	PRICE	BLDG SF	PRICE/SF	PRICE/UNIT	CAP	GRM	# OF UNITS	CLOSE
1	ESSEX SALE 1900 W Montrose Chicago, IL 60618	\$4,900,000	13,971 SF	\$350	\$408,333	6.13%	12.04	12	01/11/2024
2	ESSEX SALE 4600 N Lincoln Chicago, IL 60618	\$7,500,000	19,672 SF	\$381	\$277,777	5.00%	11.06	27	12/23/2023
3	Former Grafton Pub 4530 N Lincoln Chicago, IL 60618	\$1,275,000	3,975 SF	\$320	\$425,000	-	-	3	06/09/2023
4	Former Hruska Insurance Center 4541 N Lincoln Chicago, IL 60618	\$1,175,000	4,494 SF	\$261	\$587,500	-	-	2	02/10/2025
5	ESSEX LISTING 1954-70 W Montrose Chicago, IL 60613	\$4,200,000	11,967 SF	\$350	\$381,818	7.57%	9.84	11	On Market
	TOTALS/AVERAGES	\$3,810,000	10,816 SF	\$352	\$416,085	6.23%	10.98	11	





Unit 1 - 2 Bed / 1 Bath

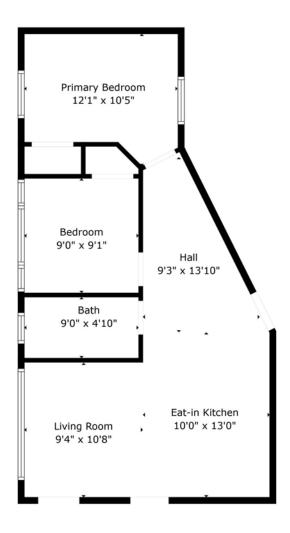


TOTAL: 686 sq. ft FLOOR 1: 686 sq. ft EXCLUDED AREAS: WALLS: 72 sq. ft

Floor Plan Created By Prestige Real Estate Images. Measurements Deemed Highly Reliable But Not Guaranteed.



Unit 2 - 2 Bed / 1 Bath

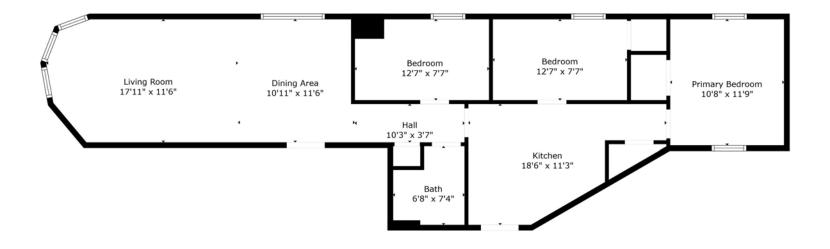


TOTAL: 592 sq. ft FLOOR 1: 592 sq. ft EXCLUDED AREAS: WALLS: 54 sq. ft

Floor Plan Created By Prestige Real Estate Images. Measurements Deemed Highly Reliable But Not Guaranteed.



Unit 3 - 3 Bed / 1 Bath



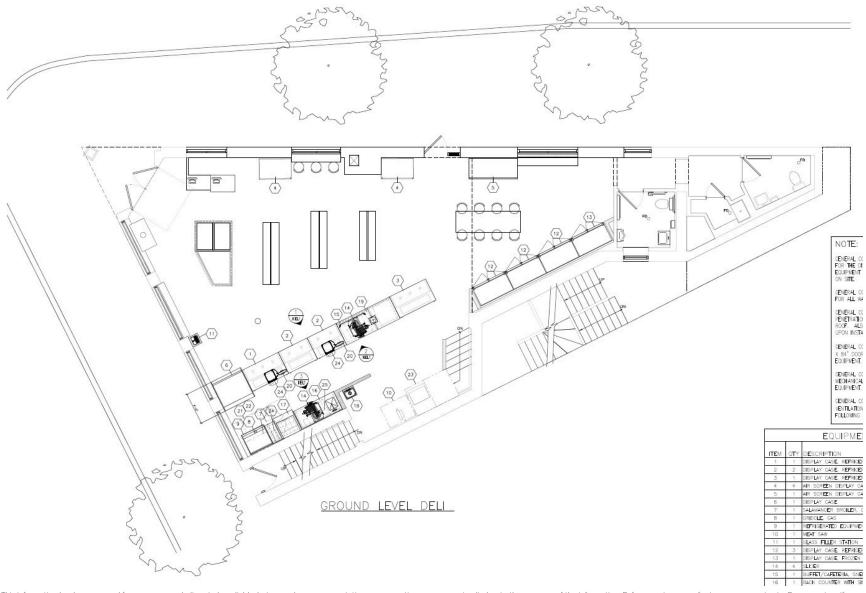
TOTAL: 933 sq. ft FLOOR 1: 933 sq. ft EXCLUDED AREAS: WALLS: 84 sq. ft

Floor Plan Created By Prestige Real Estate Images. Measurements Deemed Highly Reliable But Not Guaranteed.





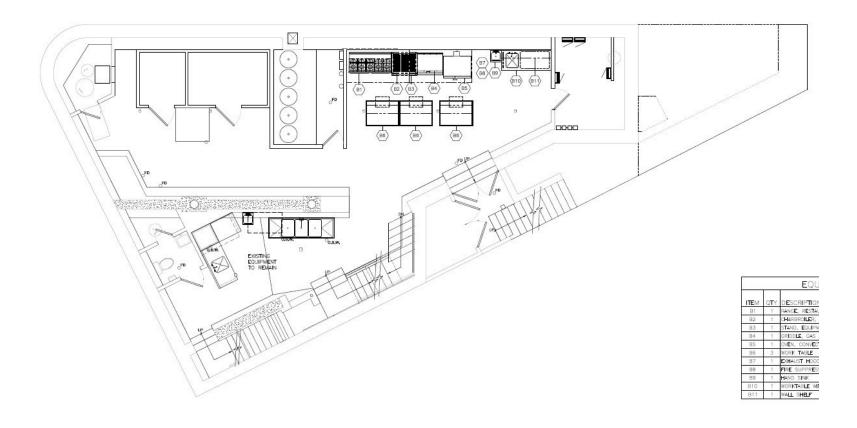
L&M Deli - Ground Floor



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L&M Deli - Basement Prep



BASEMENT PREP KITCHEN

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