

800-998 N Tennessee Ave 800-998 N Tennessee Ave, Etowah, Tennessee, 37331

Ring Band: 0 - 1 mile radius

Prepared by Esri Latitude: 35.34190 Longitude: -84.52054

Top Tapestry Segments	Percent	Demographic Summary	2022	20
Small Town Sincerity (12C)	73.4%	Population	1,829	1,9
Rooted Rural (10B)	26.6%	Households	711	-
	0.0%	Families	419	4
	0.0%	Median Age	46.1	4
	0.0%	Median Household Income	\$45,558	\$50,9
		Spending Potential Index	Average Amount Spent	To
Apparel and Services		52	\$1,263.94	\$898,6
Men's		49	\$225.41	\$160,
Women's		53	\$444.59	\$316,
Children's		53	\$187.09	\$133,
Footwear		52	\$297.45	\$211,
Watches & Jewelry		63	\$92.04	\$65,·
Apparel Products and Services (1))	46	\$27.46	\$19,
Computer	,		Ψ=/σ	4-5/
Computers and Hardware for Hon	na I Isa	50	\$94.56	\$67,
Portable Memory	10 030	56	\$2.79	\$1,
Computer Software		45	\$4.95	\$1, \$3,
Computer Accessories		51	\$10.52	\$7,
Entertainment & Recreation		59	\$2,183.89	\$1,552,
Fees and Admissions		40	\$338.01	\$240,
Membership Fees for Clubs (2)		42	\$117.92	\$83,
Fees for Participant Sports, exc	l Trins	38	\$50.20	\$35,
Tickets to Theatre/Operas/Cond	•	40	\$37.03	\$26,
Tickets to Movies	CITCS	41	\$26.15	\$18,
Tickets to Piovics Tickets to Parks or Museums		50	\$19.23	\$13,
Admission to Sporting Events,	excl Trins	43	\$31.81	\$22,
Fees for Recreational Lessons	exell Imps	34	\$55.09	\$39,
Dating Services		42	\$0.57	\$
TV/Video/Audio		64	\$853.57	\$606,
Cable and Satellite Television S	ervices	68	\$624.73	\$444,
Televisions	CI VICCS	54	\$68.72	\$48,
Satellite Dishes		49	\$0.88	\$
VCRs, Video Cameras, and DVI) Plavers	53	\$2.97	\$2,
Miscellaneous Video Equipment		62	\$10.88	\$7,
Video Cassettes and DVDs		55	\$4.80	\$3,
Video Game Hardware/Accesso	ries	63	\$20.59	\$14,
Video Game Software		58	\$10.59	\$7,
Rental/Streaming/Downloaded	Video	54	\$43.11	\$30,
Installation of Televisions	7.000	30	\$0.25	\$
Audio (3)		51	\$62.33	\$44,
Rental and Repair of TV/Radio/	Sound Equipment	110	\$3.71	\$2,
Pets		74	\$610.30	\$433,
Toys/Games/Crafts/Hobbies (4)		57	\$74.90	\$53,
Recreational Vehicles and Fees (5)	63	\$80.82	\$57,
Sports/Recreation/Exercise Equip	•	61	\$125.30	\$89,
Photo Equipment and Supplies (7	` '	46	\$23.95	\$17,
Reading (8)	,	53	\$62.04	\$44,
Catered Affairs (9)		45	\$15.10	\$10,
Food		57	\$6,012.13	\$4,274,
Food at Home		60	\$3,699.43	\$2,630,
Bakery and Cereal Products		60	\$480.18	\$341,
Meats, Poultry, Fish, and Eggs		61	\$811.63	\$577,
Dairy Products		59	\$367.54	\$261,
Fruits and Vegetables		56	\$671.97	\$477,
Snacks and Other Food at Hom	e (10)	61	\$1,368.11	\$972,
Food Away from Home	. ,	54	\$2,312.70	\$1,644,
Alcoholic Beverages		48	\$338.48	\$240,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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Tota	Average Amount Spent	Spending Potential Index	
			Financial
\$9,245,17	\$13,003.05	42	Value of Stocks/Bonds/Mutual Funds
\$36,151,44	\$50,845.91	45	Value of Retirement Plans
\$3,488,34	\$4,906.25	50	Value of Other Financial Assets
\$1,418,20	\$1,994.67	61	Vehicle Loan Amount excluding Interest
\$1,212,05	\$1,704.71	54	Value of Credit Card Debt
			Health
\$93,21	\$131.10	75	Nonprescription Drugs
\$212,76	\$299.25	79	Prescription Drugs
\$48,41	\$68.10	62	Eyeglasses and Contact Lenses
			Home
\$3,926,33	\$5,522.27	46	Mortgage Payment and Basics (11)
\$1,194,91	\$1,680.61	51	Maintenance and Remodeling Services
\$349,36	\$491.37	70	Maintenance and Remodeling Materials (12)
\$2,576,39	\$3,623.63	64	Utilities, Fuel, and Public Services
			Household Furnishings and Equipment
\$43,80	\$61.61	53	Household Textiles (13)
\$281,46	\$395.87	55	Furniture
\$13,10	\$18.42	52	Rugs
\$171,79	\$241.63	56	Major Appliances (14)
\$39,65	\$55.77	56	Housewares (15)
\$23,95	\$33.69	56	Small Appliances
\$6,32	\$8.89	47	Luggage
\$38,01	\$53.46	47	Telephones and Accessories
. ,	·		Household Operations
\$178,61	\$251.21	42	Child Care
\$259,19	\$364.55	64	Lawn and Garden (16)
\$29,54	\$41.55	51	Moving/Storage/Freight Express
\$388,54	\$546.48	62	Housekeeping Supplies (17)
. ,	·		Insurance
\$337,99	\$475.37	67	Owners and Renters Insurance
\$939,96	\$1,322.03	62	Vehicle Insurance
\$288,14	\$405.26	59	Life/Other Insurance
\$2,097,73	\$2,950.39	63	Health Insurance
\$228,97	\$322.05	57	Personal Care Products (18)
\$57,82	\$81.32	55	School Books and Supplies (19)
\$286,08	\$402.37	92	Smoking Products
. ,	·		Transportation
\$1,356,37	\$1,907.71	64	Payments on Vehicles excluding Leases
\$1,250,78	\$1,759.19	64	Gasoline and Motor Oil
\$552,88	\$777.61	62	Vehicle Maintenance and Repairs
+552/00	7,,,,,,	5 _	Travel
\$208,12	\$292.72	41	Airline Fares
	•		
	\$394.60	49	LOGGING ON TRIDS
\$280,55 \$19,10	\$394.60 \$26.87	49 43	Lodging on Trips Auto/Truck Rental on Trips

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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800-998 N Tennessee Ave 800-998 N Tennessee Ave, Etowah, Tennessee, 37331 Ring Band: 1 - 3 mile radius

Latitude: 35.34190 Longitude: -84.52054

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2022 5 220	20
Rooted Rural (10B)	53.4%	Population	5,220	5,-
Heartland Communities (6F)	32.4%	Households	2,147	2,
Small Town Sincerity (12C)	14.3%	Families	1,434	1,
	0.0%	Median Age	47.3	+61
	0.0%	Median Household Income	\$52,134	\$61,
		Spending Potential Index	Average Amount Spent	T
Apparel and Services		64	\$1,536.27	\$3,298,
Men's		58	\$267.18	\$573 _{,290}
Women's		65	\$207.16 \$545.63	\$373, \$1,171,
Children's		66	\$233.19	\$1,171, \$500,
Footwear		62	\$352.22	\$756
Watches & Jewelry		82	\$120.17	
Apparel Products and Services (1)		52	\$120.17	\$258, \$66,
		32	\$30.94	\$00
Computer	Han	60	±114.00	#246
Computers and Hardware for Home	USE	60	\$114.89	\$246,
Portable Memory		71	\$3.50	\$7,
Computer Software		50	\$5.47	\$11,
Computer Accessories		60	\$12.39	\$26,
Entertainment & Recreation		76	\$2,797.68	\$6,006,
Fees and Admissions		48	\$401.97	\$863,
Membership Fees for Clubs (2)	- ·	50	\$140.46	\$301
Fees for Participant Sports, excl.	•	45	\$58.70	\$126
Tickets to Theatre/Operas/Conce	rts	47	\$43.07	\$92,
Tickets to Movies		48	\$30.18	\$64,
Tickets to Parks or Museums		63	\$24.21	\$51,
Admission to Sporting Events, ex	cl. Trips	55	\$40.10	\$86,
Fees for Recreational Lessons		40	\$64.69	\$138,
Dating Services		41	\$0.56	\$1,
TV/Video/Audio		81	\$1,079.61	\$2,317,
Cable and Satellite Television Ser	vices	87	\$801.49	\$1,720,
Televisions		64	\$81.28	\$174,
Satellite Dishes		58	\$1.04	\$2,
VCRs, Video Cameras, and DVD F	Players	65	\$3.64	\$7,
Miscellaneous Video Equipment		82	\$14.40	\$30,
Video Cassettes and DVDs		67	\$5.81	\$12,
Video Game Hardware/Accessorie	es	78	\$25.51	\$54,
Video Game Software		67	\$12.13	\$26,
Rental/Streaming/Downloaded Vi	deo	65	\$51.71	\$111,
Installation of Televisions		27	\$0.23	\$
Audio (3)		64	\$77.62	\$166,
Rental and Repair of TV/Radio/So	und Equipment	142	\$4.76	\$10,
Pets		99	\$819.19	\$1,758,
Toys/Games/Crafts/Hobbies (4)		71	\$93.28	\$200,
Recreational Vehicles and Fees (5)	. (6)	89	\$114.70	\$246,
Sports/Recreation/Exercise Equipme	ent (6)	81	\$165.94	\$356,
Photo Equipment and Supplies (7)		54	\$28.12	\$60,
Reading (8)		66	\$76.96	\$165
Catered Affairs (9)		54	\$17.99	\$38,
Food		71	\$7,487.14	\$16,074
Food at Home		75	\$4,643.61	\$9,969,
Bakery and Cereal Products		76	\$604.74	\$1,298,
Meats, Poultry, Fish, and Eggs		76 	\$1,023.95	\$2,198
Dairy Products		75	\$465.42	\$999,
Fruits and Vegetables		69	\$832.57	\$1,787
Snacks and Other Food at Home Food Away from Home	(10)	77 66	\$1,716.94 \$2,843.52	\$3,686, \$6,105,

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April 05, 2023



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T-:	Average Amount	Spending Potential Index	
Tot	Spent	Index	Financial
\$33,450,0	\$15,579.92	50	Value of Stocks/Bonds/Mutual Funds
\$139,619,1	\$65,029.88	57	Value of Retirement Plans
\$13,443,0	\$6,261.31	64	Value of Other Financial Assets
\$5,416,5	\$2,522.86	78	Vehicle Loan Amount excluding Interest
\$4,594,4	\$2,139.96	68	Value of Credit Card Debt
р 4,334,4	\$2,139.90	00	Health
\$383,2	\$178.49	101	Nonprescription Drugs
\$862,2	\$401.61	101	Prescription Drugs
\$194,0	\$90.38	82	Eyeglasses and Contact Lenses
\$194,0	\$90.36	82	Home
¢15 /10 1	¢7 177 55	59	
\$15,410,1 \$4,769,2	\$7,177.55 \$2,221.34	68	Mortgage Payment and Basics (11) Maintenance and Remodeling Services
	\$693.25	99	
\$1,488,4		81	Maintenance and Remodeling Materials (12) Utilities, Fuel, and Public Services
\$9,854,9	\$4,590.10	81	
#161 F	#7F 26	65	Household Furnishings and Equipment
\$161,5	\$75.26	65	Household Textiles (13)
\$1,060,7	\$494.04	68	Furniture
\$49,3	\$22.99	64	Rugs
\$666,1	\$310.28	72	Major Appliances (14)
\$148,6	\$69.25	69	Housewares (15)
\$88,6	\$41.29	69	Small Appliances
\$22,4	\$10.45	55	Luggage
\$140,5	\$65.48	58	Telephones and Accessories
	1001.50		Household Operations
\$653,9	\$304.58	51	Child Care
\$1,077,9	\$502.07	88	Lawn and Garden (16)
\$102,9	\$47.97	59	Moving/Storage/Freight Express
\$1,508,3	\$702.52	79	Housekeeping Supplies (17)
			Insurance
\$1,387,7	\$646.38	91	Owners and Renters Insurance
\$3,559,2	\$1,657.76	78	Vehicle Insurance
\$1,137,0	\$529.58	77	Life/Other Insurance
\$8,194,0	\$3,816.53	81	Health Insurance
\$859,8	\$400.51	71	Personal Care Products (18)
\$212,5	\$99.01	67	School Books and Supplies (19)
\$1,103,3	\$513.89	118	Smoking Products
			Transportation
\$5,345,0	\$2,489.53	84	Payments on Vehicles excluding Leases
\$4,810,3	\$2,240.51	82	Gasoline and Motor Oil
\$2,126,9	\$990.65	79	Vehicle Maintenance and Repairs
			Travel
\$738,6	\$344.02	48	Airline Fares
\$1,082,5	\$504.20	63	Lodging on Trips
Ψ1/002/3			
\$66,2	\$30.86	49	Auto/Truck Rental on Trips

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Latitude: 35.34190 Longitude: -84.52054

Prepared by Esri

Top Tapestry Segments Rooted Rural (10B)	Percent 76.5%	Demographic Summary	2022 3,783	20 3,9
Heartland Communities (6F)	12.3%	Population Households	1,518	3,: 1,!
* ,				
Salt of the Earth (6B)	7.4%	Families	1,085	1,:
Small Town Sincerity (12C)	3.6%	Median Age	46.7	4
	0.0%	Median Household Income	\$57,712	\$68,
		Spending Potential Index	Average Amount Spent	To
Apparel and Services		72	\$1,744.24	\$2,647,
Men's		65	\$300.19	\$2,647, \$455,
Women's		74	\$618.35	
Children's		74 75	·	\$938,
Footwear		70	\$264.47 \$397.78	\$401, \$603,
Watches & Jewelry		98	\$142.92	
•		57	\$34.19	\$216,
Apparel Products and Services (1)		57	\$34.19	\$51,
Computer	. 11	67	+127.47	+100
Computers and Hardware for Hom	e Use	67	\$127.47	\$193,
Portable Memory		79	\$3.92	\$5,
Computer Software		51	\$5.62	\$8,
Computer Accessories		66	\$13.42	\$20,
Entertainment & Recreation		87	\$3,191.33	\$4,844,
Fees and Admissions		53	\$445.60	\$676,
Membership Fees for Clubs (2)		55	\$156.17	\$237,
Fees for Participant Sports, excl	•	49	\$64.26	\$97,
Tickets to Theatre/Operas/Conc	erts	51	\$47.03	\$71,
Tickets to Movies		53	\$33.51	\$50,
Tickets to Parks or Museums		74	\$28.46	\$43,
Admission to Sporting Events, e	xcl. Trips	62	\$45.66	\$69,
Fees for Recreational Lessons		44	\$69.95	\$106,
Dating Services		41	\$0.56	\$
TV/Video/Audio		94	\$1,250.70	\$1,898,
Cable and Satellite Television Se	ervices	102	\$935.85	\$1,420,
Televisions		72	\$92.10	\$139,
Satellite Dishes		61	\$1.10	\$1,
VCRs, Video Cameras, and DVD	Players	71	\$3.96	\$6,
Miscellaneous Video Equipment		92	\$16.24	\$24,
Video Cassettes and DVDs		75	\$6.57	\$9,
Video Game Hardware/Accessor	ies	83	\$27.40	\$41,
Video Game Software		72	\$13.08	\$19,
Rental/Streaming/Downloaded \	/ideo	72	\$57.30	\$86,
Installation of Televisions		30	\$0.25	\$
Audio (3)		75	\$90.70	\$137,
Rental and Repair of TV/Radio/S	Sound Equipment	183	\$6.15	\$9,
Pets		112	\$929.66	\$1,411,
Toys/Games/Crafts/Hobbies (4)		78	\$102.74	\$155,
Recreational Vehicles and Fees (5)		104	\$133.74	\$203,
Sports/Recreation/Exercise Equipm	nent (6)	94	\$193.50	\$293,
Photo Equipment and Supplies (7)		59	\$30.66	\$46,
Reading (8)		72	\$84.38	\$128,
Catered Affairs (9)		61	\$20.44	\$31,
Food		82	\$8,601.63	\$13,057,
Food at Home		86	\$5,332.58	\$8,094,
Bakery and Cereal Products		88	\$697.18	\$1,058,
Meats, Poultry, Fish, and Eggs		88	\$1,179.62	\$1,790,
Dairy Products		85	\$528.59	\$802,
Fruits and Vegetables		79	\$949.20	\$1,440,
Snacks and Other Food at Home	2 (10)	89	\$1,978.00	\$3,002,
Food Away from Home		76	\$3,269.05	\$4,962,
Alcoholic Beverages		64	\$453.93	\$689,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2022 and 2027; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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Retail Goods and Services Expenditures

800-998 N Tennessee Ave 800-998 N Tennessee Ave, Etowah, Tennessee, 37331 Ring Band: 3 - 5 mile radius Prepared by Esri Latitude: 35.34190 Longitude: -84.52054

Plane Plan		Spending Potential	Average Amount	T-1-
Value of Stocks/Bonds/Mutual Funds 56 \$17,340,15 \$26,322 Value of Retirement Plans 65 \$73,620,96 \$111,756 Value of Other Financial Assets 68 \$6,674,69 \$10,132 Vehicle Loan Amount excluding Interest 90 \$2,931,83 \$4,455 Able of Credit Card Debt "8 \$2,455,13 \$33,726 Health "8 \$2,951,83 \$3,455 Nonprescription Drugs 19 \$208,81 \$316 Prescription Drugs 19 \$208,81 \$316 Prescription Drugs 19 \$4,479,11 \$720 Eyeglasses and Contact Lenses 94 \$103,10 \$156 Mortage Payment and Basics (11) 68 \$81,175,59 \$12,410 Mortage Payment and Basics (12) 19 \$837,81 \$1,271 Utilities, Fuel, and Public Services 79 \$2,2595,39 \$3,393 Maintenance and Remodeling Materials (12) 19 \$837,81 \$1,271 Utilities, Fuel, and Public Services 75 \$86,74 \$131 <	Einancial	Index	Spent	Tota
Value of Retirement Plans 65 \$73,620,96 \$111,756 Value of Other Financial Assets 68 \$6,674.69 \$10,132 Vehicle Loan Amount excluding Interest 90 \$2,931.83 \$4,450 Value of Credit Card Debt 78 \$2,455.13 \$3,726 Health The Credit Card Debt 8 \$2,455.13 \$3,726 Morpage Payment and Pobles 119 \$208.81 \$312.61 Prescription Drugs 125 \$474.91 \$720 Syeglasses and Contact Lenses 94 \$103.10 \$156 Home Wortgage Payment and Basics (11) 88 \$8,175.59 \$12,410 Maintenance and Remodeling Services 79 \$2,595.39 \$3,939 \$3,938 \$3,127 Utilities, Fuel, and Public Services 94 \$5,328.88 \$6,089		56	¢17 340 15	¢26 222 25
Value of Other Financial Assets 68 \$6,674.69 \$1,1,132 Vehicle Loan Amount excluding Interest 90 \$2,931.83 \$4,450 Value of Credit Card Debt 78 \$2,455.13 \$3,726 Health ************************************	· · · · ·			
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Household Furnishings and Equipment				
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Household Operations Child Care 55 \$331.69 \$503 Lawn and Garden (16) 103 \$587.92 \$892 Moving/Storage/Freight Express 69 \$55.55 \$84 Housekeeping Supplies (17) 69 \$55.55 \$84 Housekeeping Supplies (17) 80 \$55.55 \$84 Moving/Storage/Freight Express 69 \$55.55 \$84 Housekeeping Supplies (17) 108 \$765.52 \$1,162 Insurance 92 \$1,939.59 \$2,944 Life/Other Insurance 92 \$630.48 \$957 Health Insurance 92 \$630.48 \$957 Personal Care Products (18) 80 \$453.95 \$669 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 53 \$380.43			•	\$18,0
Child Care 55 \$331.69 \$503 Lawn and Garden (16) 103 \$587.92 \$892 Moving/Storage/Freight Express 69 \$55.55 \$84 Housekeeping Supplies (17) 91 \$806.79 \$1,224 Insurance ************************************		63	\$71.34	\$108,2
Lawn and Garden (16) 103 \$587.92 \$892 Moving/Storage/Freight Express 69 \$55.55 \$84 Housekeeping Supplies (17) 91 \$806.79 \$1,224 Insurance Use of the products of the pr	•			
Moving/Storage/Freight Express 69 \$55.55 \$84 Housekeeping Supplies (17) 91 \$806.79 \$1,224 Insurance 0 \$675.52 \$1,162 Owners and Renters Insurance 108 \$765.52 \$1,162 Vehicle Insurance 92 \$1,939.59 \$2,944 Life/Other Insurance 92 \$630.48 \$957 Health Insurance 94 \$4,416.59 \$6,704 Personal Care Products (18) 80 \$453.95 \$689 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel 31 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52			· ·	\$503,5
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Owners and Renters Insurance 108 \$765.52 \$1,162 Vehicle Insurance 92 \$1,939.59 \$2,944 Life/Other Insurance 92 \$630.48 \$957 Health Insurance 94 \$4,416.59 \$6,704 Personal Care Products (18) 80 \$453.95 \$689 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation 9 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel 4 \$1,145.62 \$1,739 Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Housekeeping Supplies (17)	91	\$806.79	\$1,224,7
Vehicle Insurance 92 \$1,939.59 \$2,944 Life/Other Insurance 92 \$630.48 \$957 Health Insurance 94 \$4,416.59 \$6,704 Personal Care Products (18) 80 \$453.95 \$689 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel 3 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Insurance			
Life/Other Insurance 92 \$630.48 \$957 Health Insurance 94 \$4,416.59 \$6,704 Personal Care Products (18) 80 \$453.95 \$689 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation 9 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel 3 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Owners and Renters Insurance	108	\$765.52	\$1,162,0
Health Insurance 94 \$4,416.59 \$6,704 Personal Care Products (18) 80 \$453.95 \$689 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Vehicle Insurance	92	\$1,939.59	\$2,944,3
Personal Care Products (18) 80 \$453.95 \$689 School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Life/Other Insurance	92	\$630.48	\$957,0
School Books and Supplies (19) 76 \$113.22 \$171 Smoking Products 142 \$618.44 \$938 Transportation Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Health Insurance	94	\$4,416.59	\$6,704,3
Smoking Products 142 \$618.44 \$938 Transportation Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Personal Care Products (18)	80	\$453.95	\$689,1
Transportation Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	School Books and Supplies (19)	76	\$113.22	\$171,8
Payments on Vehicles excluding Leases 99 \$2,943.47 \$4,468 Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Smoking Products	142	\$618.44	\$938,7
Gasoline and Motor Oil 96 \$2,631.05 \$3,993 Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Transportation			
Vehicle Maintenance and Repairs 91 \$1,145.62 \$1,739 Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Payments on Vehicles excluding Leases	99	\$2,943.47	\$4,468,1
Travel Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Gasoline and Motor Oil	96	\$2,631.05	\$3,993,9
Airline Fares 53 \$380.43 \$577 Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Vehicle Maintenance and Repairs	91	\$1,145.62	\$1,739,0
Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Travel			
Lodging on Trips 72 \$579.35 \$879 Auto/Truck Rental on Trips 55 \$34.61 \$52	Airline Fares	53	\$380.43	\$577,4
Auto/Truck Rental on Trips 55 \$34.61 \$52	Lodging on Trips	72	\$579.35	\$879,4
		55		\$52,5
	Food and Drink on Trips		\$472.25	\$716,8

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2022 and 2027; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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800-998 N Tennessee Ave 800-998 N Tennessee Ave, Etowah, Tennessee, 37331 Ring Band: 3 - 5 mile radius

Latitude: 35.34190 Longitude: -84.52054

Prepared by Esri

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2022 and 2027; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.