## **Executive Summary**





Income, Expenses &	Cash Flow	Property Overview						
Potential Rental Income	\$ 91,200	Purchase/Asking Price	\$ 550,000	Property Type	Apa	artments		
Other Income	4,080	Improvements		No. of Units	•	3		
Total Vacancy and Credits	(4,560)	Other		Price Per Unit	\$	185,667		
Operating Expenses	\$ (14,207)	Closing Costs	7,000	Total Sq Ft		3,900		
		Finance Points		Price Per Sq Ft	\$	143		
Net Operating Income (NOI)	\$ 76,513			Income per Unit	\$	31,760		
		<b>Total Acquisition Cost</b>	\$ 557,000	Expenses per Unit	\$	(4,736)		
Debt Service:	\$ (35,121)	Mortgage (s)	\$ 412,500					
Cash Flow Before Taxes	\$ 41,392	Mortgage (s)	φ 412,300					
		Down Payment / Investment	\$ 144,500					

Assumptions	Loan Information					
				% of Asking	% of Cost	
Rental Growth Rate:	2.00%	Down Payment:	\$ 144,500	26.27%	25.94%	
Expense Growth Rate:	1.00%	Initial Loan Balance:	\$ 412,500	75.00%	74.06%	
Capitalization Rate (Resale):	8.00%					
		<u>Loan Amount</u>	Interest Rate	<u>Term</u>	<u>Payment</u>	
		\$ 412,500	7.65%	30	\$2,927	

Financial Measurements	Year 1	Year 3	Year 7	Notes / Discussion
Debt Coverage Ratio (DCR)	2.18	2.27	2.48	
Loan-to-Value Ratio (LVR)	42.7%	40.1%	34.9%	
Capitalization Rate Based on Cost	13.74%	14.34%	15.63%	
Capitalization Rate Based on Resale Price	8.00%	8.00%	8.00%	
Gross Rent Multiplier	6.03	10.52	10.60	
Net Present Value (NPV) - B/ Taxes 13.50%	323,876	324,116	319,786	
Cash on Cash Return - Before Taxes	28.64%	30.98%	35.96%	
nternal Rate of Return - Before Taxes		75.93%	43.63%	
Modified Internal Rate of Return - Before Taxes		66.54%	31.25%	

## Disclaimer: All information presented is believed to be accurate.

## **Cash Flow Analysis**

Rental Activity Analysis	Year 1	Year 2	Year 3	Year 4	Year 5
Potential Rental Income	\$ 91,200	\$ 93,024	\$ 94,884	\$ 96,782	\$ 98,718
Other Income	4,080	4,162	4,245	4,330	4,416
Less: Vacancy & Credit Losses	(4,560)	(4,651)	(4,744)	(4,839)	(4,936)
Effective Gross Income	\$ 90,720	\$ 92,534	<u>\$ 94,385</u>	\$ 96,273	<u>\$ 98,198</u>
Less: Operating Expenses	(14,207)	(14,350)	(14,493)	(14,638)	(14,784)
Net Operating Income (NOI)	\$ 76,513	\$ 78,185	\$ 79,892	<u>\$ 81,635</u>	\$ 83,414
Less: Annual Debt Service	(35,121)	(35,121)	(35,121)	(35,121)	(35,121)
CASH FLOW Before Taxes	\$ 41,392	\$ 43,064	\$ 44,771	\$ 46,514	\$ 48,293
Property Resale Analysis	l				
	\$ 956.407	¢ 077.244	¢ 000.054	£ 4 020 426	£ 4040.674
Projected Sales Price Less: Selling Expenses	<b>956,407</b> (57,384)	<b>977,311</b> (58,639)	\$ <b>998,651</b> (59,919)	<b>1,020,436</b> (61,226)	<b>1,042,674</b> (62,560)
Adjusted Projected Sales Price	\$ 899,023	\$ 918,672	\$ 938,732	\$ 959,209	\$ 980,114
Less: Mortgage(s) Balance Payoff	(408,808)	(404,823)	(400,522)	(395,880)	(390,871)
SALE PROCEEDS Before Taxes	\$ 490,215	\$ 513,850	\$ 538,210	\$ 563,329	\$ 589,243
Cash Position	1				
Cash Generated in Current Year	\$ 41,392	\$ 43,064	\$ 44,771	\$ 46,514	\$ 48,293
Cash Generated in Previous Years	n/a	41,392	84,456	129,227	175,741
Cash Generated from Property Sale	490,215	513,850	538,210	563,329	589,243
Original Initial Investment	(144,500)	(144,500)	(144,500)	(144,500)	(144,500)
Total Potential CASH Generated	\$ 387,107	<u>\$ 453,805</u>	\$ 522,937	\$ 594,570	<u>\$ 668,776</u>
Financial Measurements	1				
Debt Coverage Ratio (DCR)	2.18	2.23	2.27	2.32	2.38
Loan-to-Value Ratio (LVR)	42.7%	41.4%		38.8%	37.5%
Capitalization Rate Based on Cost	13.74%	14.04%	14.34%	14.66%	14.98%
Capitalization Rate Based on Resale Price	8.00%	8.00%		8.00%	8.00%
Break-Even Ratio	51.77%	50.90%	50.05%	49.21%	48.39%
Operating Expense Ratio	15.66%	15.51%	15.36%	15.20%	15.06%
Net Present Value (NPV) - Before Taxes 13.50%	323,876	324,279	324,116	323,499	322,520
Cash-on-Cash Return with Equity	267.89%	13.61%	13.45%	13.31%	13.17%
Cash-on-Cash Return - Before Taxes	28.64%	29.80%		32.19%	33.42%
Internal Rate-of-Return (IRR) - Before Taxes	267.89%	111.16%	75.93%	60.76%	52.41%
Modified Internal Rate-of-Return (MIRR) - Before Taxes	267.89%	103.48%	66.54%	50.38%	41.28%

11/30/2023 7:42 AM © 1993 - 2020 Cash Flow Analyzer® RentalSoftware.com