



OFFERING MEMORANDUM

French Park 8 Plex

833 N Lacy St
Santa Ana CA 92701



French Park 8 Plex

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Exclusively Marketed by:



Albert Ricci

Ricci Realty
Broker Associate
(714) 633-3600
AJ@RicciRealty.com
Lic: 01985308



Brokerage License No.: 01011606
www.ricciREALTY.com

FRENCH PARK 8 PLEX

01 Executive Summary

Investment Summary

Unit Mix Summary

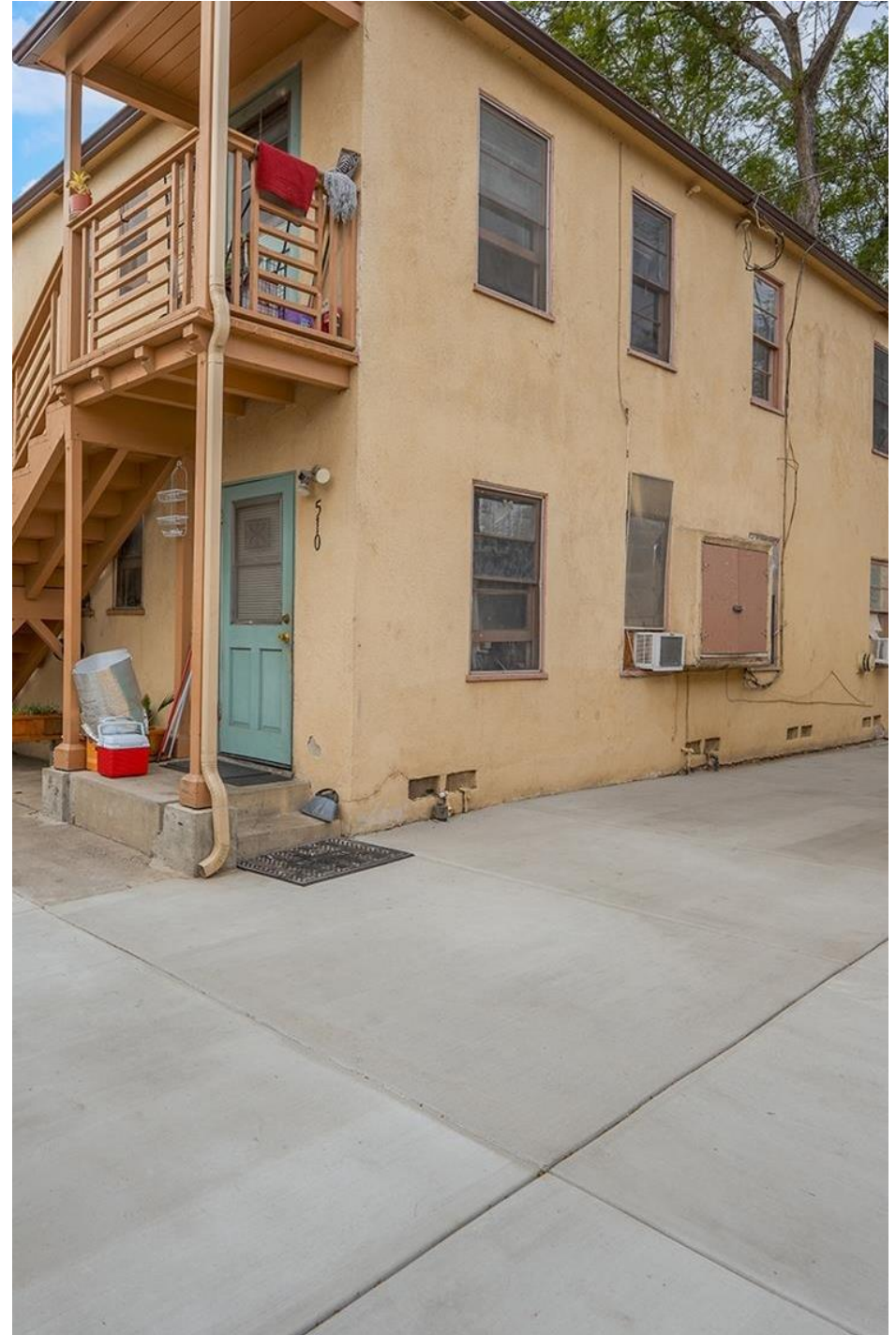
OFFERING SUMMARY

ADDRESS	833 N Lacy St Santa Ana CA 92701
COUNTY	Orange
BUILDING SF	5,880 SF
LAND SF	9,148 SF
LAND ACRES	.21
NUMBER OF UNITS	8
YEAR BUILT	1946
OWNERSHIP TYPE	Fee Simple

FINANCIAL SUMMARY

PRICE	\$1,995,000
PRICE PSF	\$339.29
PRICE PER UNIT	\$249,375
OCCUPANCY	97.00%
NOI (CURRENT)	\$84,035
NOI (Pro Forma)	\$169,575
CAP RATE (CURRENT)	4.21%
CAP RATE (Pro Forma)	7.48%
GRM (CURRENT)	15.36
GRM (Pro Forma)	10.42

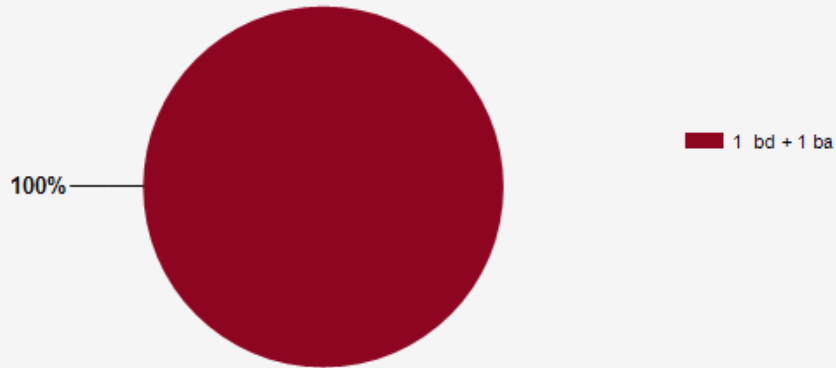
DEMOGRAPHICS	1 MILE	3 MILE	5 MILE
2024 Population	47,103	306,997	661,701
2024 Median HH Income	\$62,942	\$87,203	\$96,987
2024 Average HH Income	\$89,877	\$117,570	\$129,341



- ❖ ****Strategic Location, Endless Possibilities****: Location is everything in real estate, and 833 N Lacy St. ticks all the boxes. Situated in a thriving neighborhood with high demand for rental properties, this multi-family unit presents a rare opportunity to tap into a lucrative market and secure long-term financial growth.
- ❖ ****Investment Security and Growth****: Investing in 833 N Lacy St. isn't just about the present; it's about securing your financial future. With the potential for property value appreciation and a steady influx of rental income, this multi-family property offers a solid foundation for wealth building and long-term investment growth.

			Actual			Market		
Unit Mix	# Units	Square Feet	Current Rent	Rent PSF	Monthly Income	Market Rent	Market Rent PSF	Market Income
1 bd + 1 ba	8	650 - 670	\$1,303 - \$1,450	\$2.09	\$11,012	\$1,700 - \$2,000	\$2.80	\$14,800
Totals/Averages	8	660	\$1,377	\$2.09	\$11,012	\$1,850	\$2.80	\$14,800

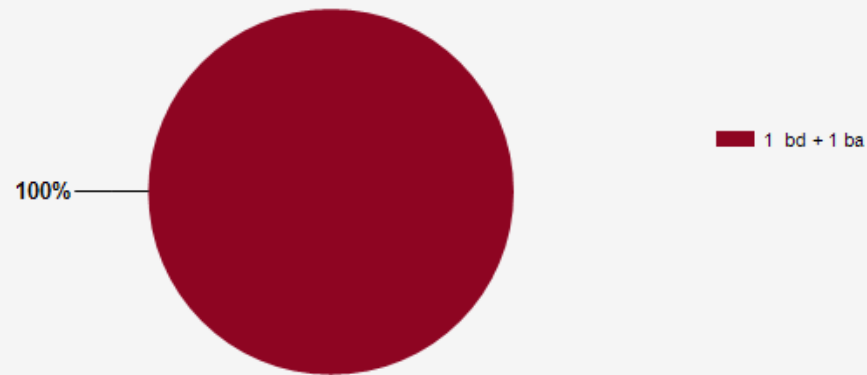
Unit Mix Summary



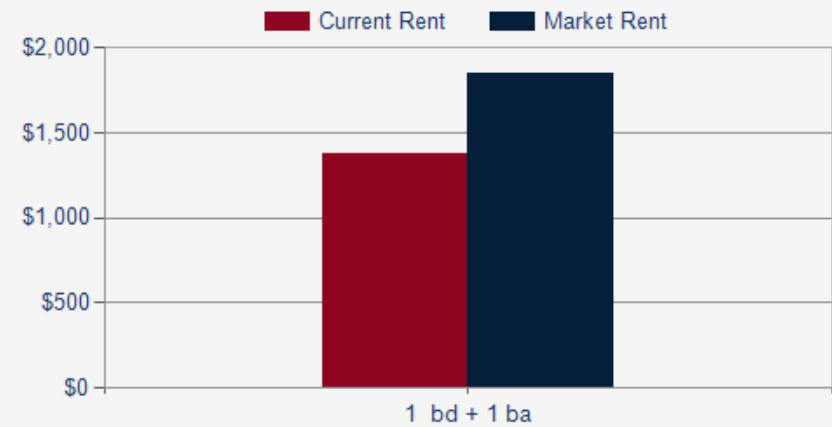
Unit Mix SF

1 bd + 1 ba

Unit Mix Revenue



Actual vs. Market Revenue



FRENCH PARK 8 PLEX

Location

Location Summary

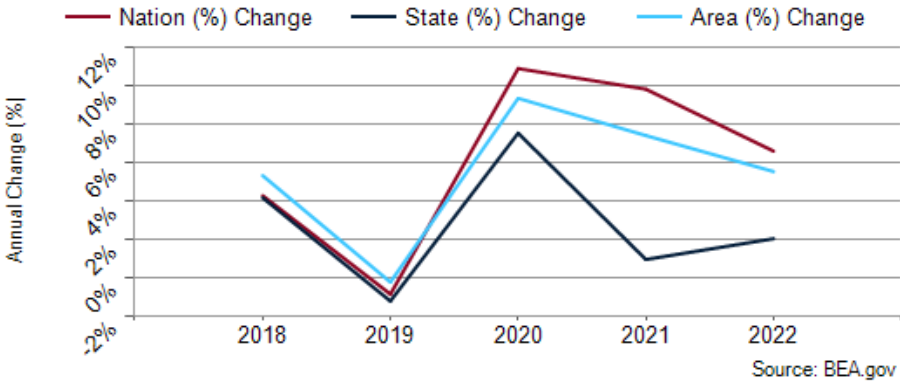
Drive Times

Drive Times (Heat Map)

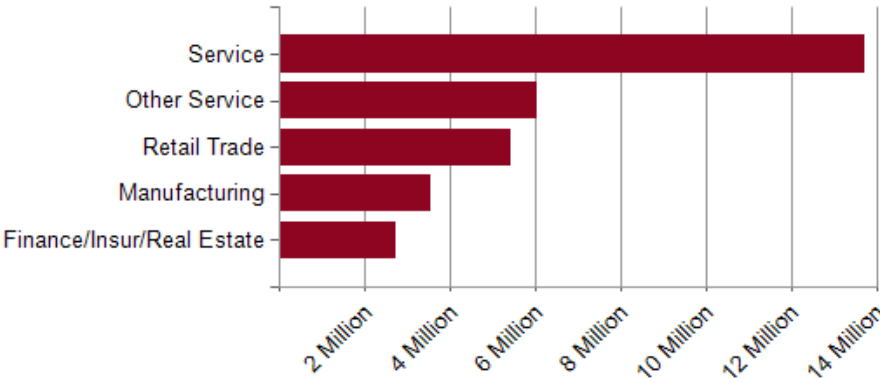
02

- ❖ The property is located in the city of Santa Ana, which is the second most populous city in Orange County, California. Santa Ana is known for its vibrant arts scene, diverse culinary offerings, and rich cultural heritage.
- ❖ The surrounding area is a mix of residential and commercial properties, with a diverse range of businesses nearby. Examples include popular restaurants like Playground and Chapter One: The Modern Local, as well as retail stores and local services.
- ❖ The property is situated near major transportation arteries, including the Santa Ana Freeway (Interstate 5) and the Costa Mesa Freeway (State Route 55), providing convenient access for commuters and visitors.
- ❖ Santa Ana is home to several educational institutions, such as Santa Ana College and the Orange County School of the Arts, which contribute to the dynamic and diverse community in the area.
- ❖ The city boasts a variety of parks and recreational facilities, including Santiago Park and the Santa Ana Zoo, offering residents and visitors opportunities for outdoor activities and leisure.

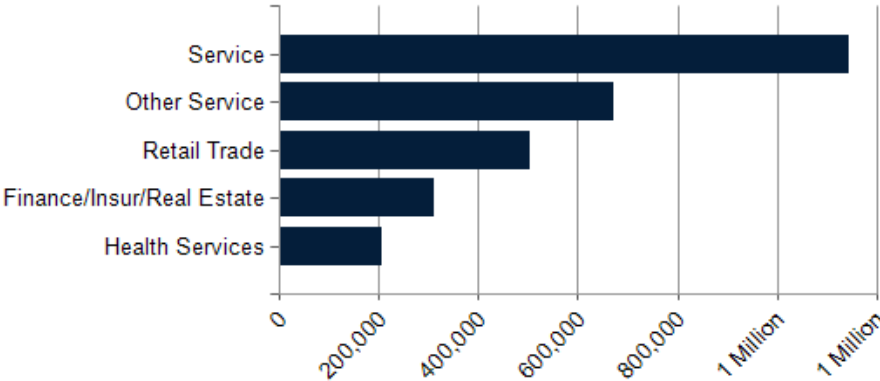
Orange County GDP Trend



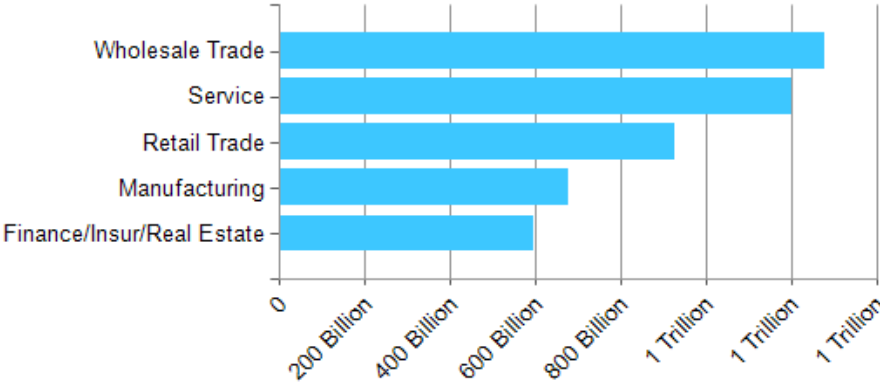
Major Industries by Employee Count

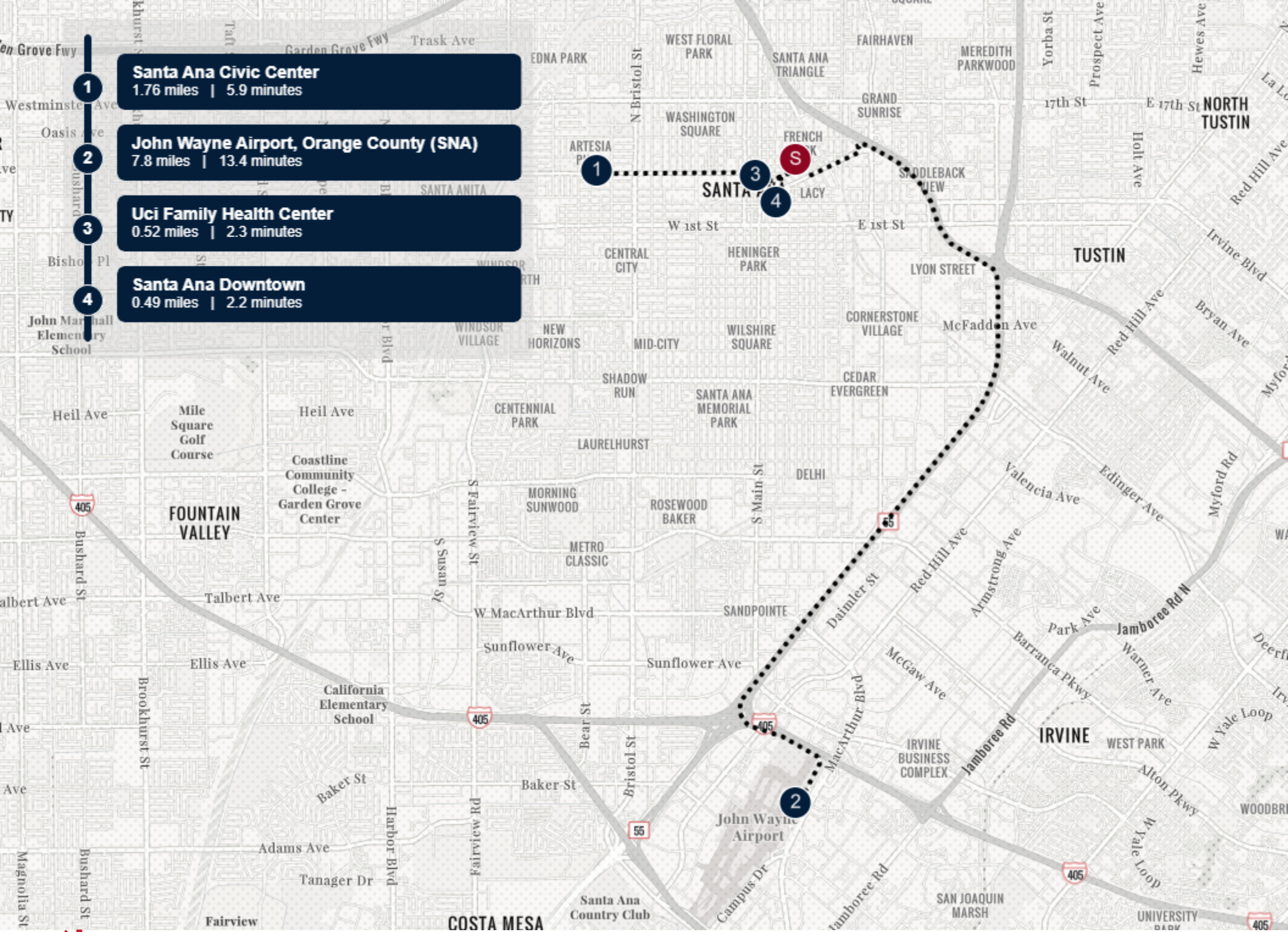


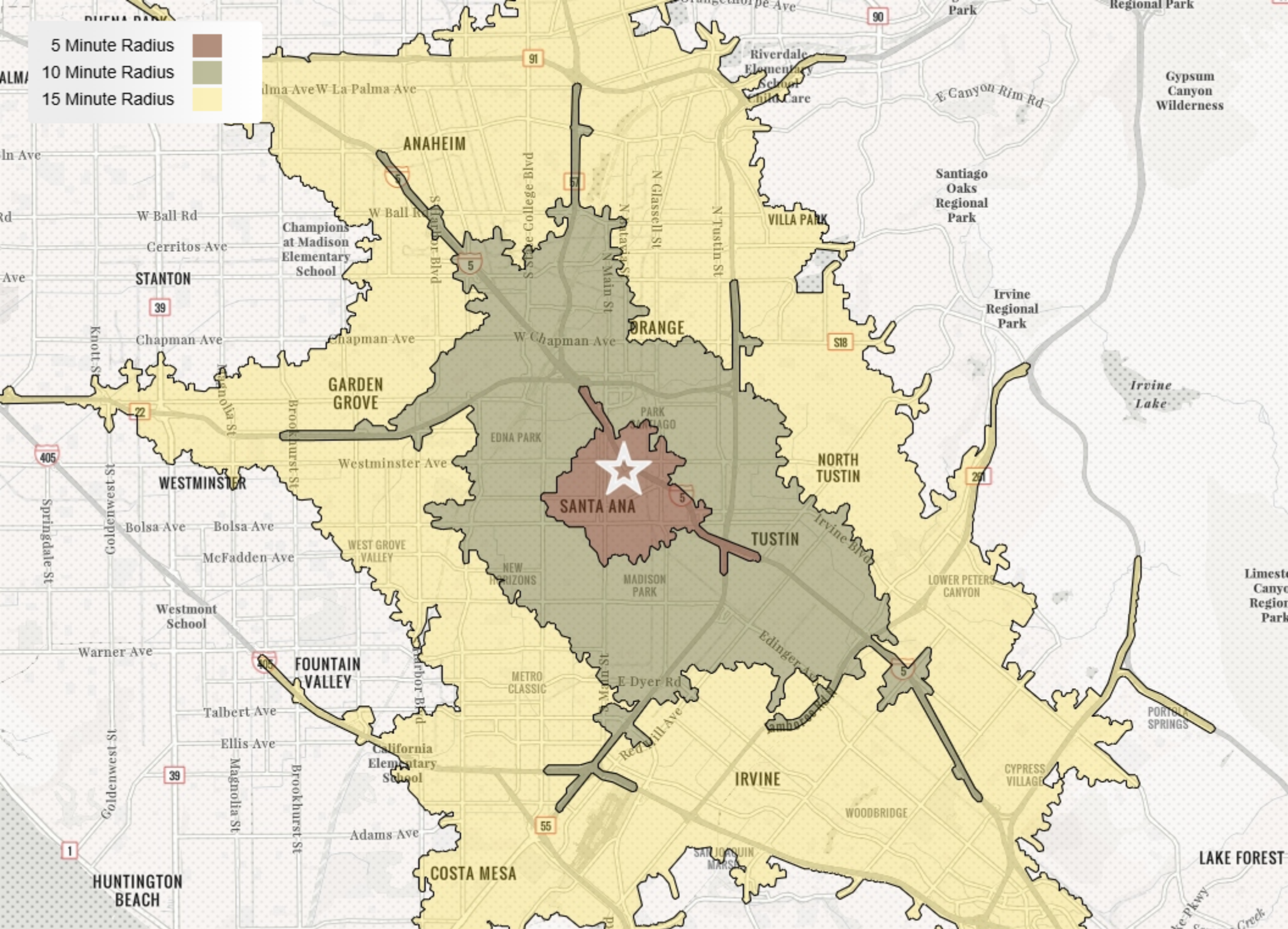
Major Industries by Business Count



Major Industries by Sales Amount







FRENCH PARK 8 PLEX

Property Description

Property Features

On Site Washer/Dryer

03

PROPERTY FEATURES

NUMBER OF UNITS	8
BUILDING SF	5,880
LAND SF	9,148
LAND ACRES	.21
YEAR BUILT	1946
# OF PARCELS	1
ZONING TYPE	SD19
BUILDING CLASS	C
NUMBER OF STORIES	2
NUMBER OF BUILDINGS	2
FIRE PLACE IN UNIT	None
WASHER/DRYER	2 Units (Leased)

UTILITIES

WATER	Landlord
TRASH	Landlord
GAS	Tenant
ELECTRIC	Tenant

CONSTRUCTION

FRAMING	Wood
EXTERIOR	Stucco
PARKING SURFACE	Concrete
ROOF	Composition/Shingle

French Park 8 Plex | On Site Washer/Dryer



On Site Washer/Dryer

❖ Onsite Washer/Dryer serviced.

❖ Washer/Dryer units currently leased.

FRENCH PARK 8 PLEX

Rent Roll

Rent Roll

04

Unit	Unit Mix	Current Rent	Market Rent	Notes
829	1 bd + 1 ba	\$1,350.00	\$1,995.00	Month-to-Month
831	1 bd + 1 ba	\$1,342.00	\$1,995.00	Month-to-Month
833	1 bd + 1 ba	\$1,342.00	\$1,995.00	Month-to-Month
835	1 bd + 1 ba	\$1,342.00	\$1,995.00	Month-to-Month
506	1 bd + 1 ba	\$1,303.00	\$1,995.00	Month-to-Month
508	1 bd + 1 ba	\$1,450.00	\$1,995.00	Month-to-Month
510	1 bd + 1 ba	\$1,303.00	\$1,995.00	Month-to-Month
512	1 bd + 1 ba	\$1,390.00	\$1,995.00	Month-to-Month
Totals / Averages		\$10,822.00	\$15,960.00	

FRENCH PARK 8 PLEX

05

Financial Analysis

Income & Expense Analysis

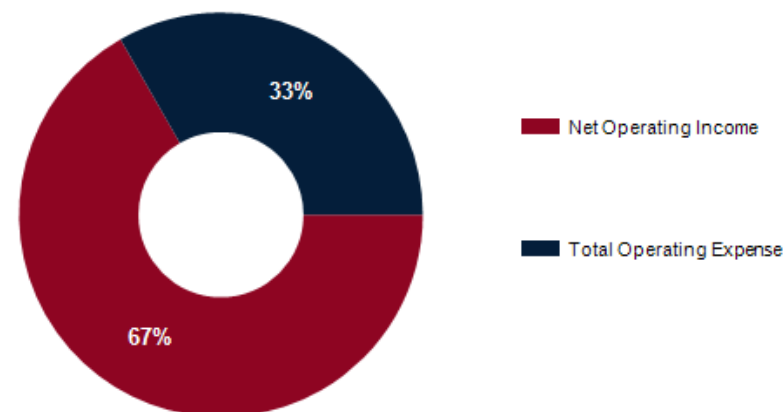
Multi-Year Cash Flow Assumptions

Cash Flow Analysis

Financial Metrics

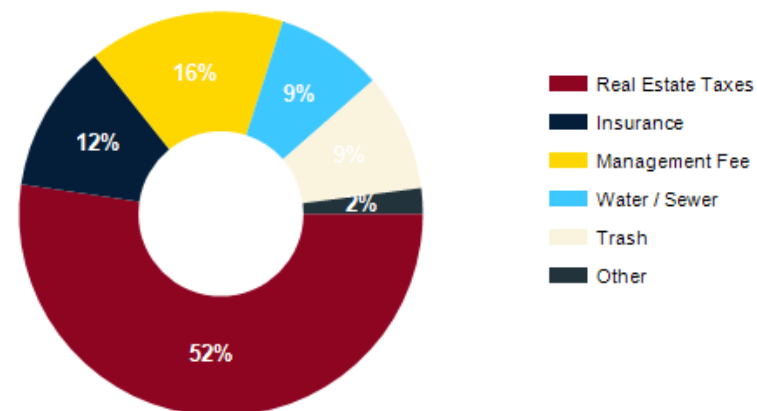
REVENUE ALLOCATION CURRENT

INCOME	CURRENT	PRO FORMA
Gross Scheduled Rent	\$129,864	\$191,520
Gross Potential Income	\$129,864	\$191,520
General Vacancy	-3.00%	
Effective Gross Income	\$125,968	\$191,520
Less Expenses	\$41,933 33.28%	\$21,945 11.45%
Net Operating Income	\$84,035	\$169,575



EXPENSES	CURRENT	Per Unit	PRO FORMA	Per Unit
Real Estate Taxes	\$21,945	\$2,743	\$21,945	\$2,743
Insurance	\$5,000	\$625		
Management Fee	\$6,588	\$824		
Water / Sewer	\$3,600	\$450		
Trash	\$3,948	\$494		
Gas	\$192	\$24		
Electricity	\$660	\$83		
Total Operating Expense	\$41,933	\$5,242	\$21,945	\$2,743
Expense / SF	\$7.13		\$3.73	
% of EGI	33.28%		11.45%	

DISTRIBUTION OF EXPENSES CURRENT



GLOBAL

Price	\$1,995,000
Analysis Period	5 year(s)
Millage Rate (not a growth rate)	1.10000%

INCOME - Growth Rates

Gross Scheduled Rent	3.00%
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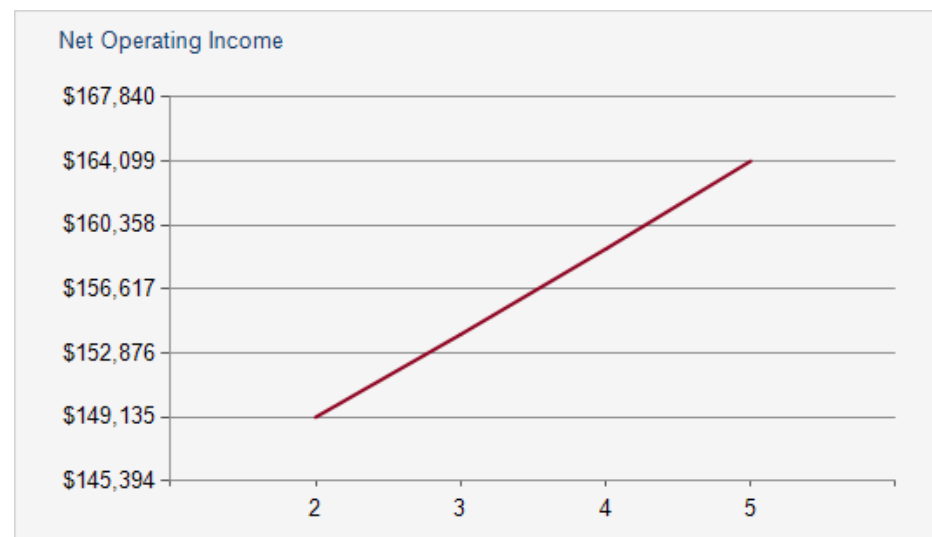
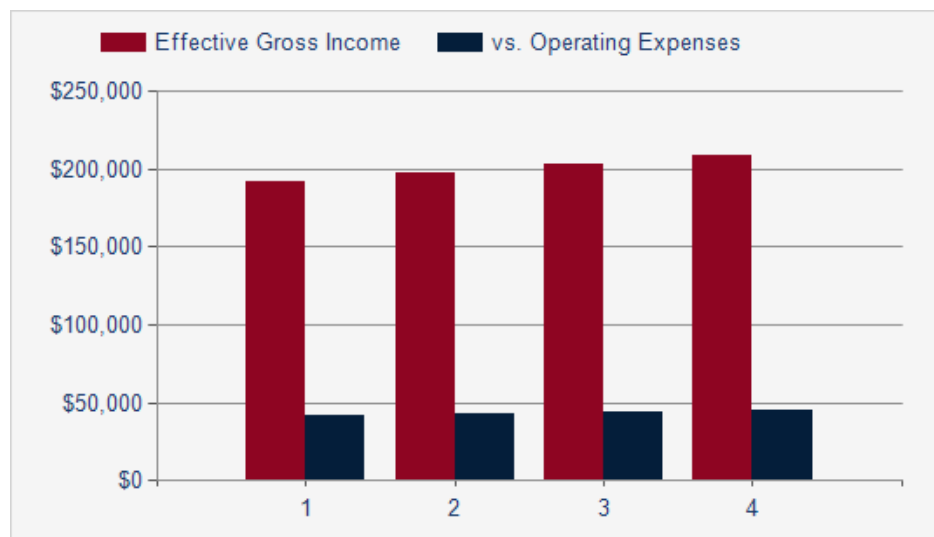
Notes Please refer to Santa Ana Municipal Rent Control Law for assumed rent increases in your pro forma.

EXPENSES - Growth Rates

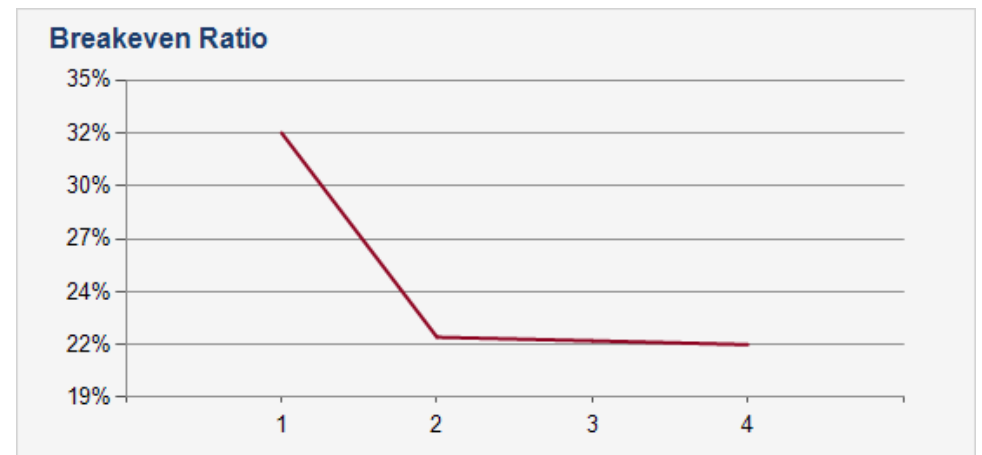
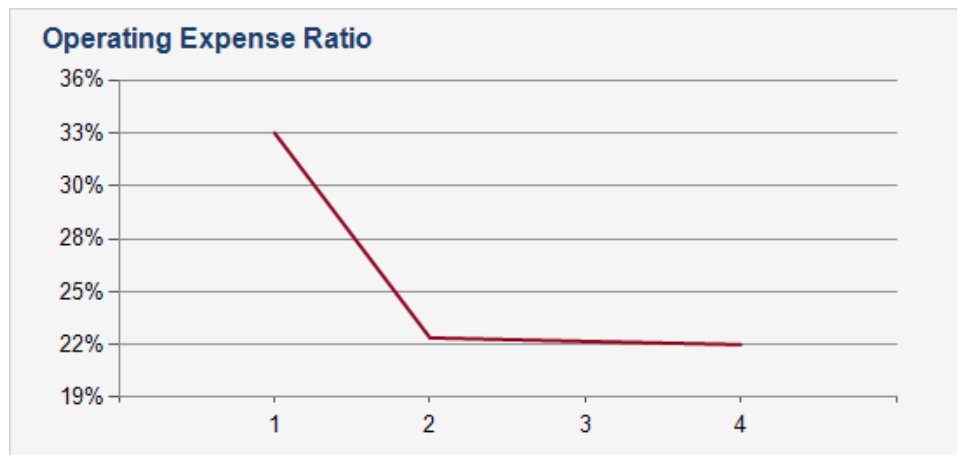
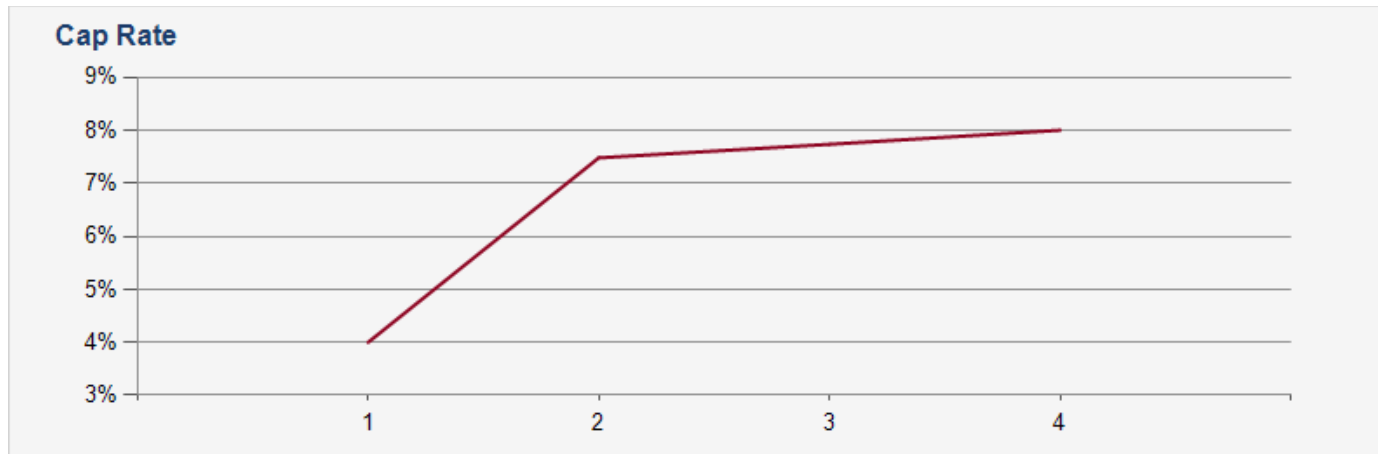
Real Estate Taxes	2.00%
Insurance	4.00%
Water / Sewer	3.00%
Trash	3.00%
Gas	3.00%
Electricity	3.00%



Calendar Year	CURRENT	Year 2	Year 3	Year 4	Year 5
Gross Revenue					
Gross Scheduled Rent	\$129,864	\$191,520	\$197,266	\$203,184	\$209,279
General Vacancy	-3.00%	-0.00%	-0.00%	-0.00%	-0.00%
Effective Gross Income	\$125,968	\$191,520	\$197,266	\$203,184	\$209,279
Operating Expenses					
Real Estate Taxes	\$21,945	\$21,945	\$22,384	\$22,832	\$23,288
Insurance	\$5,000	\$5,200	\$5,408	\$5,624	\$5,849
Management Fee	\$6,588	\$6,588	\$6,588	\$6,588	\$6,588
Water / Sewer	\$3,600	\$3,708	\$3,819	\$3,934	\$4,052
Trash	\$3,948	\$4,066	\$4,188	\$4,314	\$4,444
Gas	\$192	\$198	\$204	\$210	\$216
Electricity	\$660	\$680	\$700	\$721	\$743
Total Operating Expense	\$41,933	\$42,385	\$43,291	\$44,223	\$45,180
Net Operating Income	\$84,035	\$149,135	\$153,974	\$158,961	\$164,099



Calendar Year	CURRENT	Year 2	Year 3	Year 4	Year 5
CAP Rate	4.21%	7.48%	7.72%	7.97%	8.23%
Operating Expense Ratio	33.28%	22.13%	21.94%	21.76%	21.58%
Gross Multiplier (GRM)	15.36	10.42	10.11	9.82	9.53
Breakeven Ratio	32.29%	22.13%	21.95%	21.76%	21.59%
Price / SF	\$339.29	\$339.29	\$339.29	\$339.29	\$339.29
Price / Unit	\$249,375	\$249,375	\$249,375	\$249,375	\$249,375
Income / SF	\$21.42	\$32.57	\$33.54	\$34.55	\$35.59
Expense / SF	\$7.13	\$7.20	\$7.36	\$7.52	\$7.68



FRENCH PARK 8 PLEX

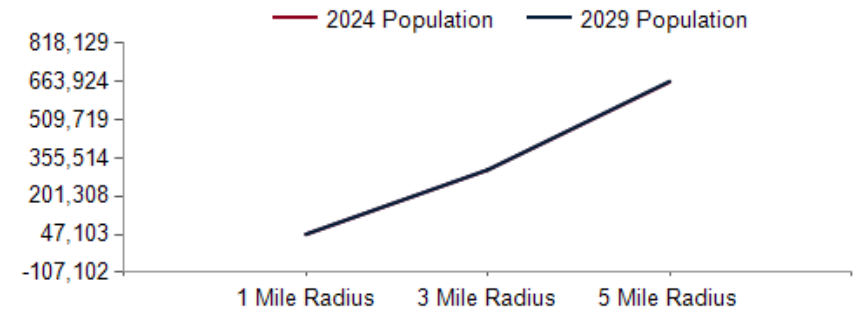
Demographics
Demographics

06

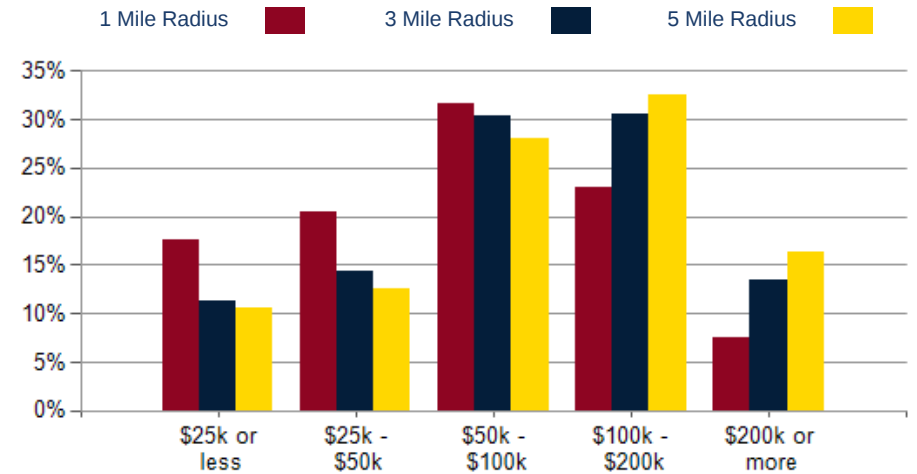
POPULATION	1 MILE	3 MILE	5 MILE
2000 Population	54,438	333,597	649,835
2010 Population	50,295	321,158	660,056
2024 Population	47,103	306,997	661,701
2029 Population	47,891	307,585	663,924
2024-2029: Population: Growth Rate	1.65%	0.20%	0.35%

2024 HOUSEHOLD INCOME	1 MILE	3 MILE	5 MILE
less than \$15,000	1,307	5,538	12,161
\$15,000-\$24,999	901	3,903	8,457
\$25,000-\$34,999	1,026	4,428	9,522
\$35,000-\$49,999	1,524	7,476	15,141
\$50,000-\$74,999	2,436	13,997	29,023
\$75,000-\$99,999	1,512	11,259	25,852
\$100,000-\$149,999	1,928	16,424	40,252
\$150,000-\$199,999	938	9,041	23,221
\$200,000 or greater	933	11,168	31,755
Median HH Income	\$62,942	\$87,203	\$96,987
Average HH Income	\$89,877	\$117,570	\$129,341

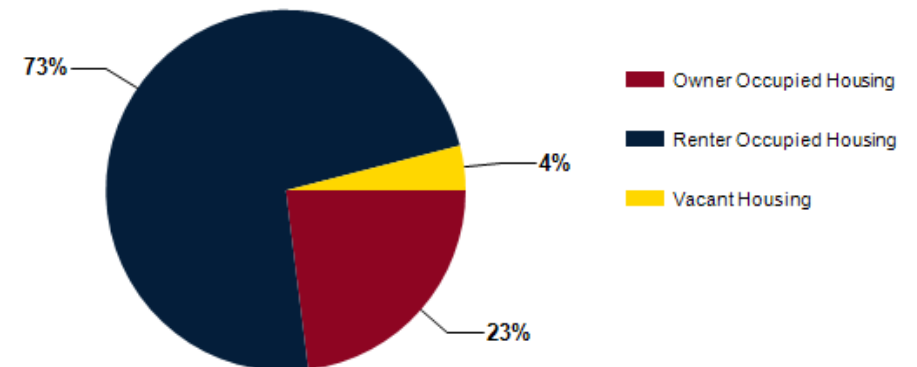
HOUSEHOLDS	1 MILE	3 MILE	5 MILE
2000 Total Housing	11,993	79,605	175,171
2010 Total Households	11,857	77,746	177,358
2024 Total Households	12,505	83,237	195,396
2029 Total Households	13,137	86,371	203,240
2024 Average Household Size	3.59	3.58	3.31
2024-2029: Households: Growth Rate	4.95%	3.70%	3.95%



2024 Household Income



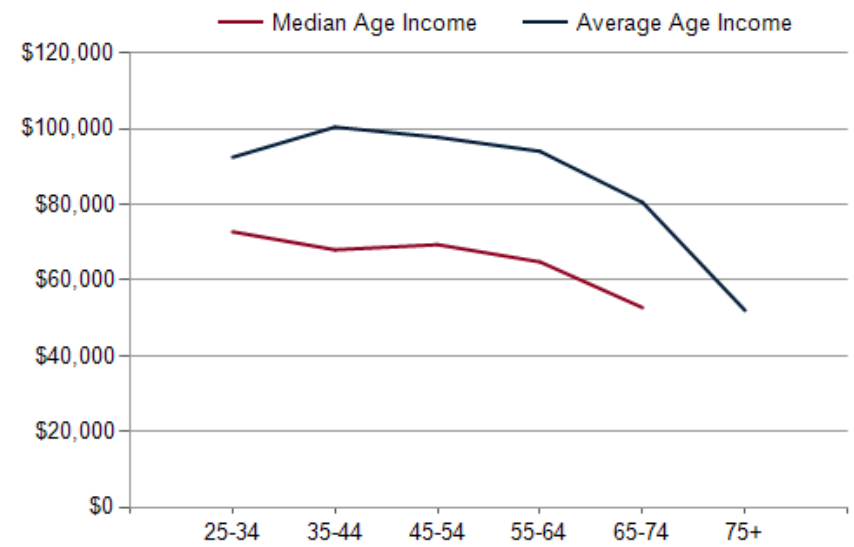
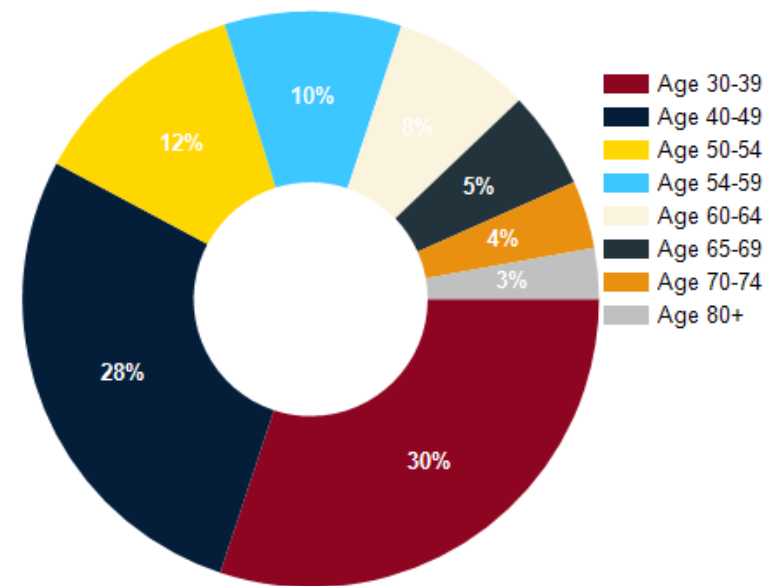
2024 Own vs. Rent - 1 Mile Radius



Source: esri

2024 POPULATION BY AGE	1 MILE	3 MILE	5 MILE
2024 Population Age 30-34	3,836	25,504	55,474
2024 Population Age 35-39	3,644	22,787	48,779
2024 Population Age 40-44	3,741	22,189	47,155
2024 Population Age 45-49	3,152	19,498	41,441
2024 Population Age 50-54	3,074	19,749	43,502
2024 Population Age 55-59	2,466	17,068	38,426
2024 Population Age 60-64	1,931	15,122	34,994
2024 Population Age 65-69	1,361	11,530	27,796
2024 Population Age 70-74	947	8,424	20,745
2024 Population Age 75-79	710	6,097	15,236
2024 Population Age 80-84	454	3,915	9,760
2024 Population Age 85+	489	4,372	10,412
2024 Population Age 18+	35,190	237,331	523,541
2024 Median Age	33	35	36
2029 Median Age	34	35	37

2024 INCOME BY AGE	1 MILE	3 MILE	5 MILE
Median Household Income 25-34	\$72,781	\$89,250	\$98,627
Average Household Income 25-34	\$92,474	\$113,623	\$122,441
Median Household Income 35-44	\$68,018	\$96,600	\$107,117
Average Household Income 35-44	\$100,455	\$130,235	\$143,568
Median Household Income 45-54	\$69,376	\$98,184	\$110,998
Average Household Income 45-54	\$97,761	\$131,042	\$149,530
Median Household Income 55-64	\$64,813	\$95,001	\$105,168
Average Household Income 55-64	\$94,034	\$127,172	\$142,250
Median Household Income 65-74	\$52,728	\$76,980	\$82,886
Average Household Income 65-74	\$80,556	\$106,621	\$115,238
Average Household Income 75+	\$52,014	\$80,862	\$86,134



French Park 8 Plex

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Exclusively Marketed by:



Albert Ricci

Ricci Realty
Broker Associate
(714) 633-3600
AJ@RicciRealty.com
Lic: 01985308

 **Ricci Realty**
Brokerage License No.: 01011606
www.ricciREALTY.com