





# Senior Managing Director National Retail Group Cleveland Office (216) 264-2043 cfuller@marcusmillichap.com

**Craig Fuller** 

License: OH SAL.2008001551



#### **Erin Patton**

# Senior Managing Director National Retail Group Columbus Office (614) 360-9035 epatton@marcusmillichap.com License: OH SAL.2004010274



#### **Scott Wiles**

Senior Managing Director
National Retail Group
Cleveland Office
(216) 264-2026
swiles@marcusmillichap.com
License: OH SAL.2005013197

#### **Timothy Stephenson, Jr.**

PA Broker of Record
2005 Market St., Suite 1510
Philadelphia, PA 19103
(215) 531-7000

TStephenson@marcusmillichap.com
Firm License: RB062197C

# Executive Summary





**Offering Price** 

\$1,265,000

CAP Rate	4.75%
Current Annual Rent	\$60,000
Gross Leasable Area (Estimate)	~ 7,000 SF
Price/SF (GLA)	\$181
Year Built	2025
Lot Size	One Acre



186 Grandview Honesdale, PA 18431



#### **Lease Summary**

Legal Tenant	AutoZone Development, LLC
Lease Type	Absolute NNN Ground Lease
Roof & Structure	Tenant Responsible
Ownership Interest	Leased Fee (Ground Lease)
Lease Guaranty Type	Full Corporate Guaranty
Guarantor Entity	AutoZone, Inc.
Original Lease Term	15 Years
Lease Commencement Date	July 22, 2022
Rent Commencement Date	TBD
Lease Expiration Date	TBD
Remaining Lease Term	15 Years
Renewal Options	(4) 5-Year
Rent Increases	5% every 5 Years
Sales Reporting	None
Percentage Rent	None
Option to Terminate / Sales Kick-Out	None
Option to Purchase	None
Right of First Refusal / First Offer	None

#### **Rent Schedule**

Years 31-35

Current Term	Annual Rent	<b>Monthly Rent</b>	Annual Rent/SF	CAP Rate
Years 1-5	\$60,000	\$5,000	\$8.57	4.75%
Years 6-10	\$63,000	\$5,250	\$9.00	4.98%
Years 11-15	\$66,150	\$5,512	\$9.45	5.23%
Option Terms	Annual Rent	<b>Monthly Rent</b>	Annual Rent/SF	CAP Rate
Option Terms Years 16-20	Annual Rent \$68,134	Monthly Rent \$5,677	Annual Rent/SF \$9.73	<b>CAP Rate</b> 5.39%

\$78,874

\$6,572

\$11.27

6.24%











### **Investment Highlights**

- Brand-New 2025 Construction | 15-Year Absolute NNN Ground Lease With AutoZone
- Corporate Guarantee From AutoZone, Inc. (NYSE: AZO | \$61.8B Market Cap | BBB / Baa1 Rated)
- Tenant Pays All Expenses Including Roof, Structure, Taxes, and Insurance |
   Zero Landlord Responsibilities
- Large 1-Acre Parcel With Excellent Visibility Along Grandview Avenue (16,321 VPD)
- Attractive Price Point at \$1,265,000 | Extremely Cheap Ground Lease at \$60,000 per Year
- Located in Regional Retail Corridor Near Walmart, Tractor Supply Co., The Home Depot, TJ Maxx and Weis
- Long-Term, Recession-Resistant Tenant With Over 7,100 Global Locations and \$18.5B in Revenue
- Dense Trade Area With Over \$300M in Annual Consumer Spending Within
  10 Miles
- Situated Near Honesdale High School and Wayne Highlands Middle School (1,100+ Students Combined)
- Strong Real Estate Fundamentals | Signalized Access, Large Parking Field, and Modern Prototype Design



Tenant Pays All Expenses Including Roof, Structure, Taxes, and Insurance | Zero Landlord Responsibilities



- Corporate Guarantee
   From AutoZone, Inc.
   (NYSE: AZO | \$61.8B
   Market Cap | BBB /
   Baal Rated)
- Large 1-Acre Parcel With Excellent Visibility Along Grandview Avenue (16,321 VPD)
- Strong Real Estate
  Fundamentals |
  Signalized Access,
  Large Parking Field,
  and Modern Prototype
  Design







# Parcel Map

Parcel Number: 015385

Acreage:
One Acre



#### **Company Overview**

AutoZone, Inc. is the largest retailer of automotive replacement parts and accessories in the United States. Founded in 1979 in Forrest City, Arkansas as a division of Malone & Hyde, it officially became AutoZone in 1987 and is now headquartered in Memphis, Tennessee. The company serves both the Do-It-Yourself (DIY) market and commercial clients with a vast inventory of parts, tools, fluids, and accessories.

## Autozone<sup>®</sup>

AutoZone has delivered consistent growth, with FY 2024 net sales reaching \$17.48 billion.

across the United States, Mexico, and Brazil, including more than 6,300 locations in the U.S. The company has aggressively grown its commercial sales program, servicing professional repair shops with rapid delivery and business support solutions. In addition to its brick-and-mortar presence, AutoZone maintains a robust e-commerce platform where store pickup or home delivery.

AutoZone operates over 7,000 stores customers can buy parts online for in-

FORTUNE

**Private Brands** 

Duralast Valueraft.



**CLICK TO VIEW** 

**AUTOZONE** 

**2024 ANNUAL** 

REPORT

**TRUGRADE** 

#### **PUBLIC**

Ownership

#### AZO (NYSE)

Stock Symbol & Exchange

#### 120,000+

Employees

#### \$18.49B

FY 2024 Revenue

#### \$61.84B (7/2025)

Market Capitalization

#### **MEMPHIS, TN**

Headquarters

#### 7,140

Locations

#### BBB / STABLE

S&P Credit Rating (March 2025)

#### **BAA1 / STABLE**

Moody's Rating (March 2025)

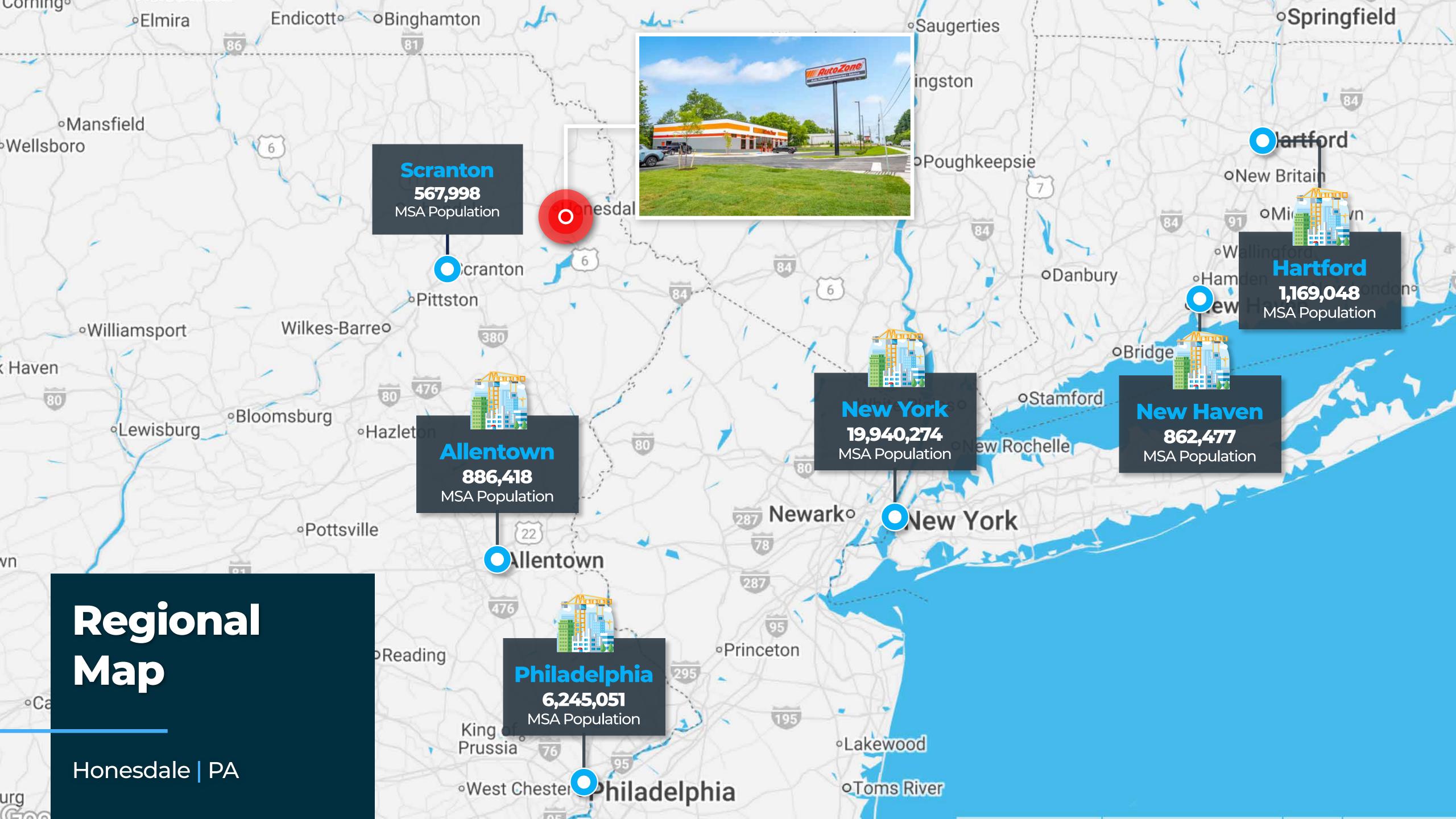
### **Demographics** 3,5 & 10 Mile

Population	3 MI	5 MI	10 MI
2020 Population	7,958	11,316	31,866
2024 Population	6,486	9,483	29,379
2029 Population Projection	6,292	9,262	29,473
Annual Growth 2020-2024	-4.6%	-4.1%	-2.0%
Annual Growth 2024-2029	-0.6%	-0.5%	0.1%
Median Age	44.8	45.8	48.1
Bachelor's Degree or Higher	18%	19%	20%
Total Consumer Spending	3 MI	5 MI	10 MI
Consumer Spending	\$71.1M	\$109.2M	\$342.4M

Income	3 MI	5 MI	10 MI
Avg Household Income	\$59,361	\$66,931	\$74,586
Median Household Income	\$46,766	\$51,411	\$57,189
< \$25,000	632	768	1,957
\$25,000 - 50,000	929	1,201	3,052
\$50,000 - 75,000	779	1,086	2,683
\$75,000 - 100,000	126	289	1,332
\$100,000 - 125,000	135	260	1,033
\$125,000 - 150,000	90	164	593
\$150,000 - 200,000	102	158	593
\$200,000+	69	143	476

	_		
Households	3 MI	5 MI	10 MI
2020 Households	3,535	4,890	12,681
2024 Households	2,862	4,069	11,718
2029 Household Projection	2,770	3,965	11,757
Annual Growth 2020-2024	-0.2%	-0.7%	-0.4%
Annual Growth 2024-2029	-0.6%	-0.5%	0.1%
Owner Occupied Households	1,757	2,749	9,178
Renter Occupied Households	1,014	1,216	2,579
Housing	3 MI	5 MI	10 MI
Median Home Value	\$175,680	\$194,849	\$227,308





## Honesdale, Pennsylvania

The county seat of Wayne County. As of the 2020 census, the borough had a population of 4,458.

Honesdale, Pennsylvania, is a small borough located in the northeastern part of the state and serves as the county seat of Wayne County. The City blends small-town charm with a historic downtown and natural beauty. Honesdale is well known as the birthplace of the American railroad and today serves as a local hub for retail, tourism, healthcare, and small businesses. It sits near the northern edge of the Pocono Mountains, offering year-round recreational activities and is located approximately two hours from New York City.

#### **Highlights**



#### **County Seat of Wayne County**

Wayne County is a rural area in Northeastern Pennsylvania with a population of around 50,000. Honesdale serves as its government and commercial center. The county borders the Delaware River and offers a mix of farmland, forest, and lake communities. Residents benefit from proximity to larger markets like Scranton and New York, while enjoying a slower pace of life rooted in community and tradition.



#### **Central Hub**

Honesdale's economy is supported by healthcare, retail, education, and tourism. Honesdale's offers the only major retailers in Wayne County, such as Walmart, Home Depot and other national retailers. Wayne Memorial Hospital is a major local employer, and the town attracts visitors with its historic Main Street, scenic railroad rides, and outdoor recreation. Its location within the Pocono region makes it a weekend destination for New York and New Jersey residents, providing a consistent boost to the local economy.







41°37'31"N 75°15'06"W

### HONESDALE PENNSYLVANIA

#### **Confidentiality Agreement**

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2025 Marcus & Millichap. All rights reserved.

Seller retains all rights and discretion to determine the offer and acceptance process including but not limited to the right to accept or reject any offer in its sole and absolute discretion. Seller shall only be bound by duly executed and enforceable agreements entered into, if any.

ALL MATTERS PRIVILEGED AND CONFIDENTIAL.

#### **Non-Endorsement Notice**

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.

PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.





#### **Exclusively Listed by the Patton | Wiles | Fuller Group of Marcus & Millichap:**



**Craig Fuller Senior Managing Director** National Retail Group Cleveland Office (216) 264-2043 cfuller@marcusmillichap.com License: OH SAL.2008001551



**Erin Patton Senior Managing Director** National Retail Group Columbus Office (614) 360-9035 epatton@marcusmillichap.com License: OH SAL.2004010274



**Senior Managing Director** National Retail Group Cleveland Office (216) 264-2026 swiles@marcusmillichap.com License: OH SAL.2005013197

#### **Timothy Stephenson, Jr. PA Broker of Record** 2005 Market St., Suite 1510 Philadelphia, PA 19103 (215) 531-7000 TStephenson@marcusmillichap.com Firm License: RB062197C