BRAND FOUNDATION & NARRATIVE CONCEPTUAL DESIGN

GLUCKSTADT, MISSISSIPPI

CONCEPTUAL

GERMANTOWN VILLAGE

\$\$\$, \$\$\$

PROVIDING BOTH EASE AND SYNERGY TO THE GLUCKSTADT RESIDENT BY CREATING A TOWN SQUARE, DESIGNED TO BE THE HUB FOR ACTIVITY, ENTERTAINMENT AND COMMERCE

### THE BRAND BLUE PRINT

WHY brand purpose

WHO target market

WHERE brand position

WHAT
value proposition
brand vision
brand attributes
our product offering

HOW brand mission proof points brand voice brand personality





**WHY** 

WHO

WHERE

WHAT

HOW

# **OUR PURPOSE**

Germantown Village provides a unique professional and social experience for the Gluckstadt community and its surrounding areas. Offering a mixed use of residential, retail, corporate and hospitality, this development provides a central gathering square infused with charm, personality and nods to the area's German heritage.



WHY

WHO

WHERE

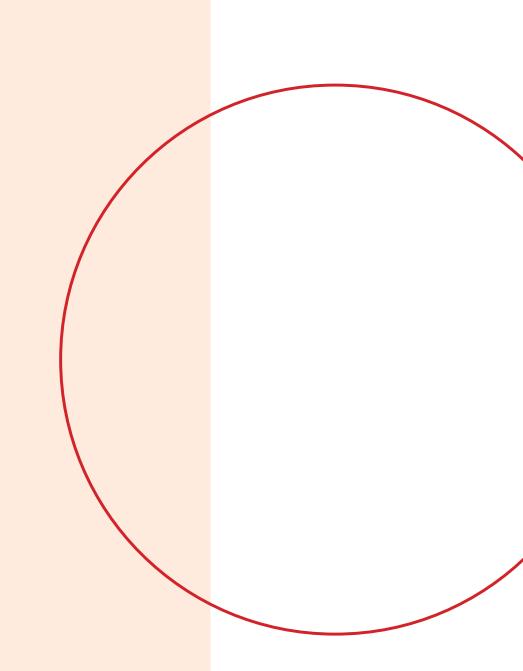
WHAT

HOW

# **OUR CUSTOMER**

### WHO ARE THEY?

People of all ages and economic income levels residing in Gluckstadt, who are looking for the novelty of a town square. From the generational dweller to those in town on business, people who are attracted to Germantown Village enjoy the warmth of small town community with the amenity offerings of a globally minded city.



### **FAMILY FAITH**



Faith values time with her family above all, and hopes to have her own one day. Having just purchased her first home with her mechanic husband, she splits time running her own small business between Flowood and her home office. In her free time she prefers to stay close to home, enjoying the simple pleasures of life, but not without a little retail therapy every now and then. Faith doesn't mind getting her hands dirty knowing she has a standing appointment with her manicurist.

### **KEY FOCUS**

- Home Accessories
- Novelty Coffee
- Nail Salon
- Burgers and Beer

### **BOY-MOM BETTY**



Betty views being a boy mom as a badge of honor. Her oldest just made the varsity football team and the youngest won 6th grade class president. She enjoys a good bargain for the rapidly growing boys, saving money on clothing so that the family can splurge on dinners out at new local restaurants. Taking turns on who gets to pick the restaurant, all can agree on their Saturday morning doughnut tradition.

### **KEY FOCUS**

- Safe place for the kids to hang out solo with their friends
- Cuisine Variety
- Bakery/ Doughnuts

### **NISSAN NICK**



Nick has worked his way up into management at Nissan. As a recently divorced dad of a seven-year-old that lives out of state, Nick is single and ready to mingle. Living in the apartments for commuting ease, once home, Nick wants the ability to have everything at his fingertips, or at least walkable. While he may be interested in exploring the nightlife offerings, he enjoys the ability to switch focus to family friendly activities while his son visits.

### **KEY FOCUS**

- One-Stop Shopping
- Home Base
- Nightlife
- Parks

### SIMPLE LIFE SMITHS



Chrisy and Bob Smith were born and raised in Gluckstadt where they saw their children, and their children's children grow up. Chrisy still works as a part time book keeper to stay sharp, while Bob enjoys the joys of retirement. While Chrisy is hitting the books, Bob makes his daily Kroger run to prepare the meals for the both of them. After all these years they still make date night a priority, but are creatures of habit and stick to their favorites, American or Italian with a walk to the ice cream shop for desert.

### **KEY FOCUS**

- Classic Cuisine
- Farmers Market
- Early Bird Specials
- Ice Cream Shop



WHY

WHO

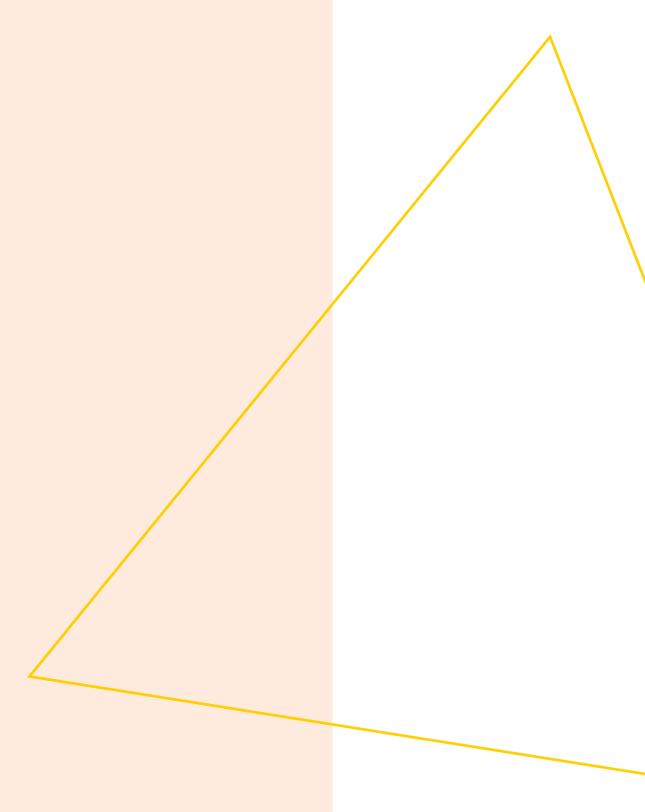
**WHERE** 

**WHAT** 

HOW

# **OUR POSITION**

For local residents seeking convenience and variety,
Germantown Village provides an anchor of activity to solidify
and unify the Gluckstadt community identity. Through
quality and diverse product offerings with a wholesome
backdrop, this development creates a destination that can
transition safely from day to night. Designed to enhance
local lifestyles, Germantown village will surprise and delight
residents, newcomers and out-of-towners, alike.





WHY
WHO
WHERE
WHAT

HOW

## **Value**

### WHAT IS OUR VALUE PROPOSITION?

Germantown Village makes retail and entertainment accessible by providing quality offerings closer to home.

## **Vision**

### WHAT IS OUR VISION?

To be the city center for the town of Gluckstadt. To manifest the spirit of the new city, embracing the area's German immigrant heritage.

### **BRAND**

## **Attributes**

Community Oriented

Uniting

Reliable

Clean

Wholesome

Small Town Pride

Accessibility

History

## **Our Offerings**













RETAIL

Clothing

Shoes

Novelty/ Specialty

Convenience/Pharmacy

Hardware

Floral

SERVICE

Salon/Barber

Nails

Fitness

LODGING

Residential Apartments

Hotel

**ENTERTAINMENT** 

Movie

Cultural

**RESTAURANT** 

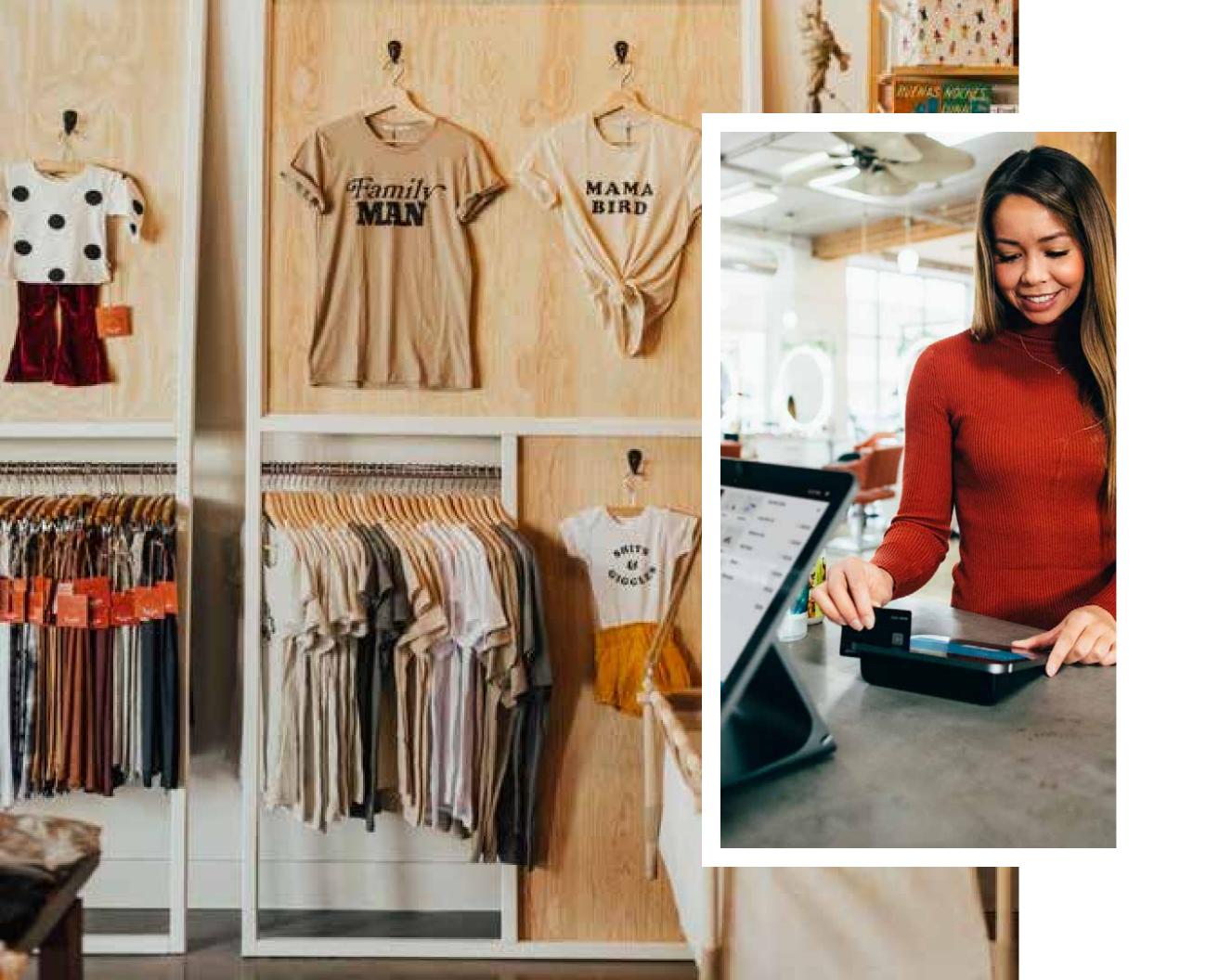
Grab+Go

Dine-In

Bar + Snacks

CORPORATE

Offices



WHY

WHO

WHERE

**WHAT** 

HOW

## The Plan

### MISSION STATEMENT

To create and maintain a multi-use development that serves as the town of Gluckstadt's city center.

## **We Promise**

### **BRAND PROMISE**

To serve as a community hub by creating a space for hospitality, retail, residential and commercial offerings relevant to residents and visitors of Gluckstadt.

### **BRAND**

## **Proof Points**

Connection To Outdoor Space

Variety Of Cuisine Offerings

Social Program Calendar

Architectural And Design Nods To German Heritage

Planned City Experience With A Variety Of Offerings

# **BRAND**

## Voice

Easy going

Approachable

Supportive

Authentic

Charming

## **Personality**

Knowledgeable

Friendly

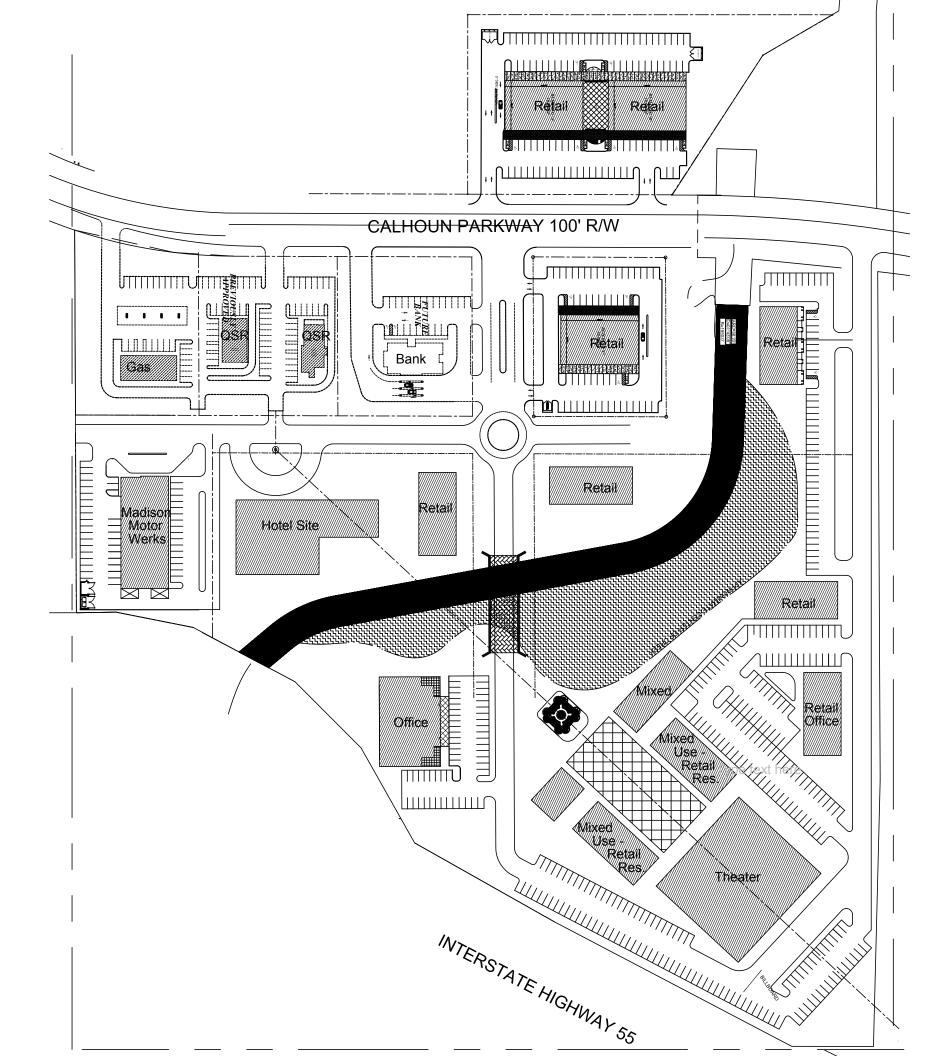
Reliable

Good-natured

Community-minded

Inquisitive

# **DESIGN CONCEPTS**



### **PROPOSED STREET NAMES**

Village Bridge Way

Germantown Crossing

Creek Crossing

Town Square Place

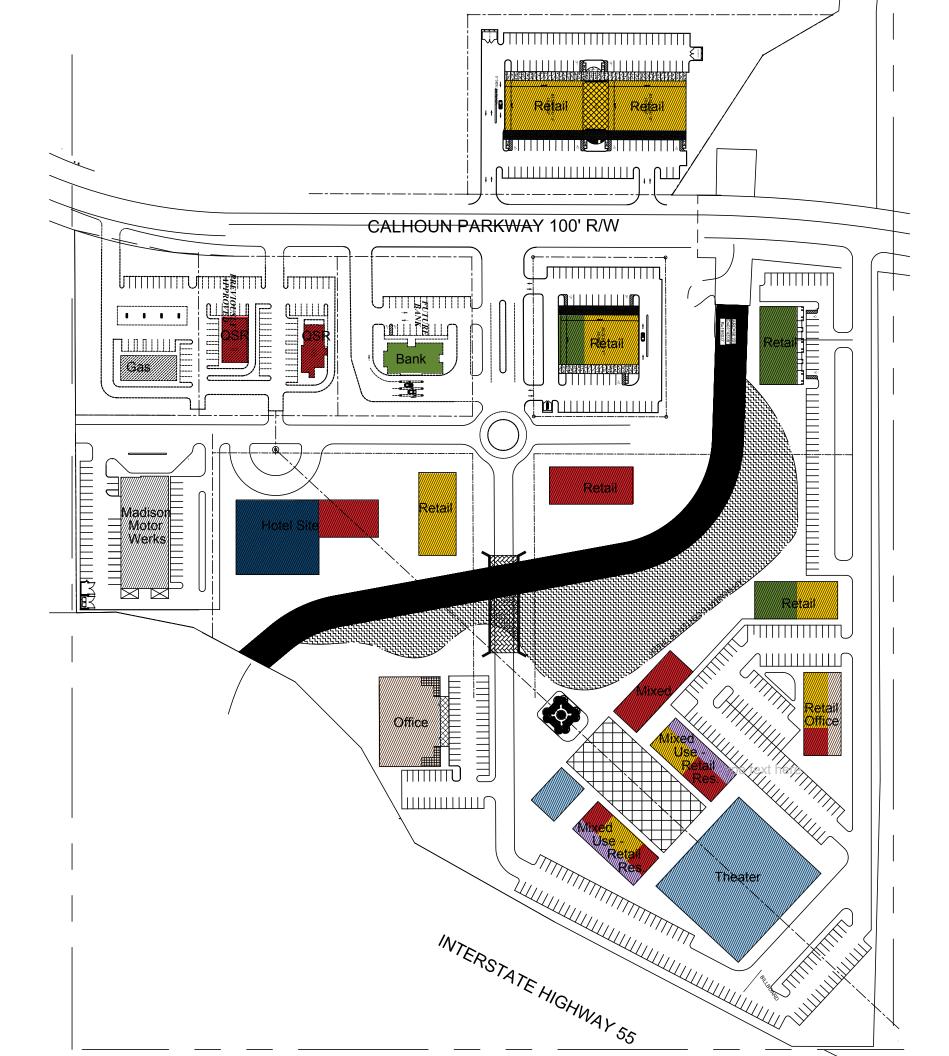
Lucky Lane

**Clover Court** 

Gluckstadt Drive

Brook Bank Drive

Water Street



### PROPOSED TENANT MIX

### RETAIL

GIFTING + PAPER GOODS
FLORAL
WOMENS CLOTHING
MENS CLOTHING
HOME FURNISHINGS + DECOR
WINE SHOP
JEWELRY
PHARMACY/ BODEGA
HARDWARE

### **SERVICE**

SALON NAILS + SPA DRY CLEANERS FITNESS BANK

### **RESTAURANT**

ALL DAY CAFE
BAKERY / COFFEE / DOUGHNUTS
ICE CREAM PARLOR
AMERICAN (BAR + GRILL)
SOUTH AMERICAN (MEXICAN)
ASIAN (THAI / RAMEN / PHO)
EUROPEAN (FRENCH / ITALIAN)
DELI
HOTEL RESTAURANT

### ARTS + ENTERTAINMENT

MOVIE THEATER THEATER ART GALLERY

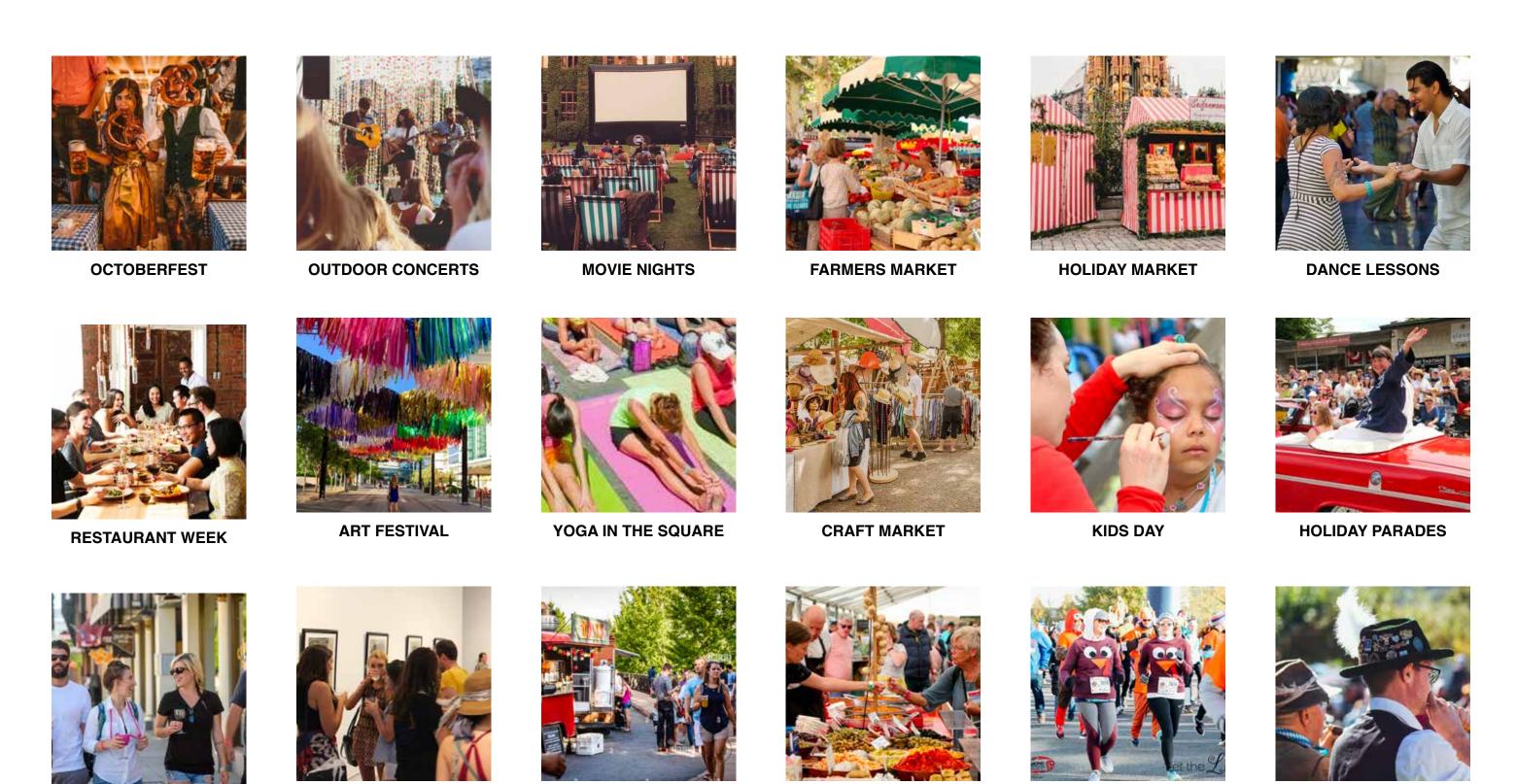
### **HOTEL**

RESIDENTIAL

**CORPORATE** 

### **COMMUNITY INTEGRATION**

**KARNEVAL** 



**TASTE OF THE GLOBE** 

**TURKEY TROT** 

FRIDAYS AFTER FIVE

FIRST FRIDAYS

**WINE WALK** 













**A SLICE** 



**OF GERMANY** 













# EXTERIOR CONCEPTS

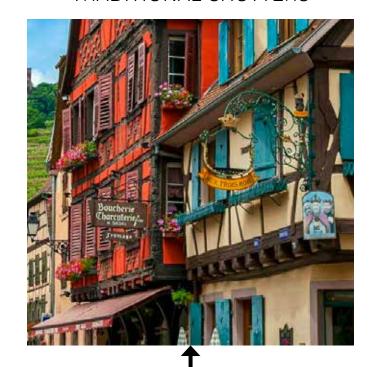
DECORATIVE FACADES





SIMPLIFYING PATTERNS

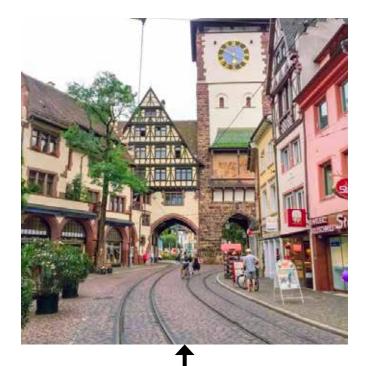
### TRADITIONAL SHUTTERS

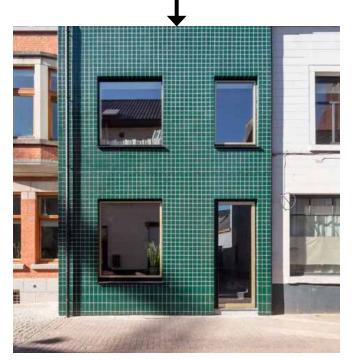




MINIMIZING USE OF SHUTTERS

### MIXED MATERIALITY





MIXED MATERIALITY

### INTEGRATED SEATING





STOREFRONT BENCHES



# EXTERIOR CONCEPTS







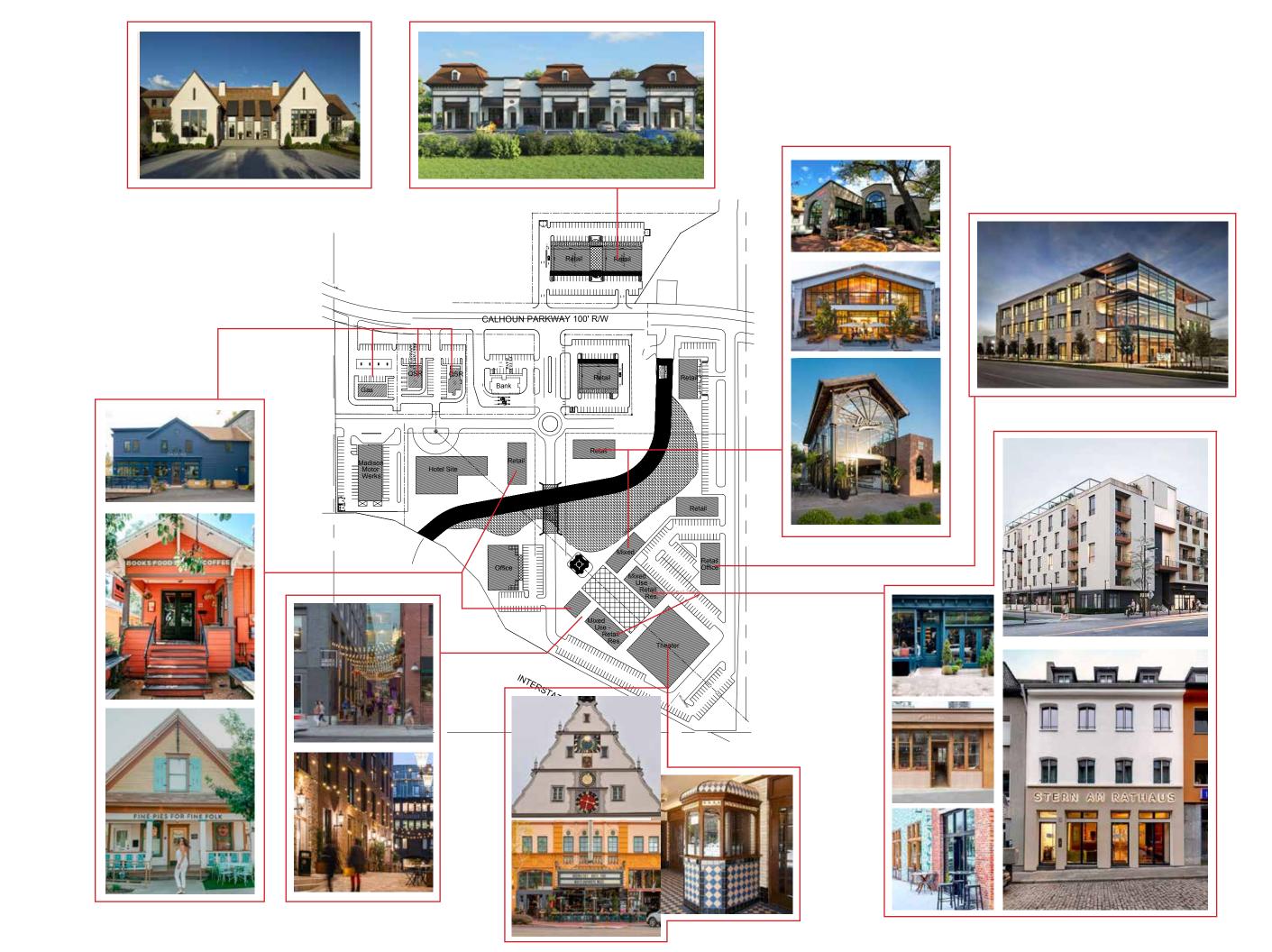








# EXTERIOR CONCEPTS



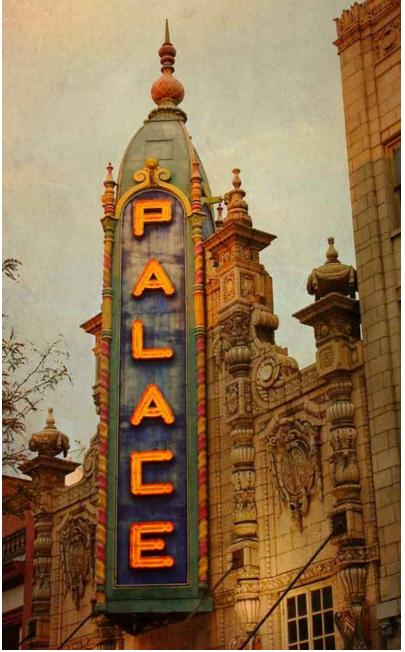
# MOVIE THEATER CONCEPTS

STATEMENT BUILDING THAT ANCHORS THE SQUARE



ORNATE ARCHITECTURE









MARQUEE + PLAYFUL SIGNAGE

NOSTALIGIC TICKETING

### **TOWN SQUARE FACADES**









STREAMLINED BUILDING WITH CHARACTER AT STREET LEVEL









MIX OF MATERIALITY AND COLOR AT FACADE FRONTS

### **TOWN SQUARE FOCAL POINT**







WINDMILL OR CLOCK TOWER

GERMAN STAGE

OVER SCALED GERMAN THEMED SCULPTURE

### **ACCENT FREE STANDING STRUCTURES: SMALL**













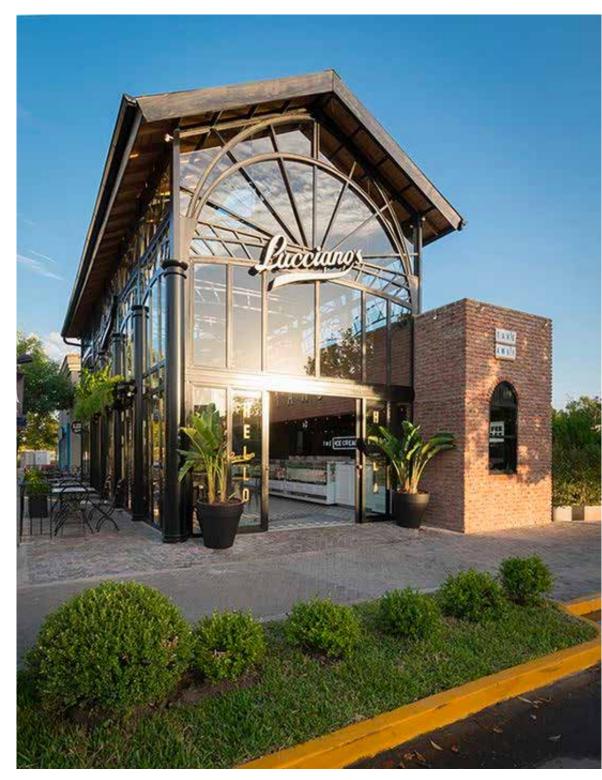
### ACCENT FREE STANDING STRUCTURES: LARGE











### PERIMETER BUILDINGS

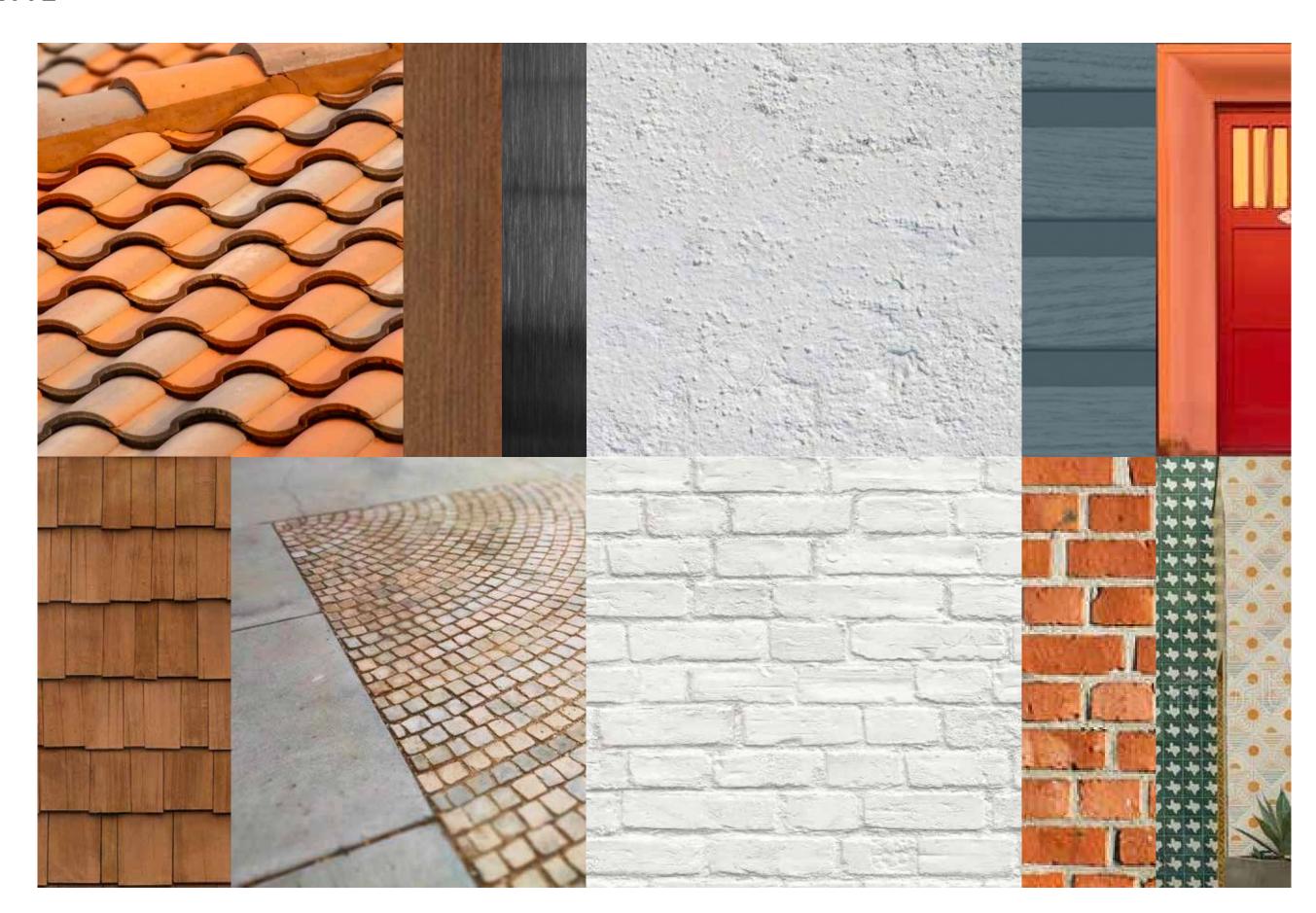




MIXING IN MODERN

STREAMLINING TUDOR

# FINISH PALETTE



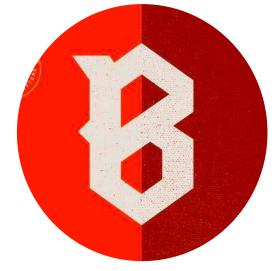


COLOR
PALETTE +
GRAPHIC
CONCEPTS



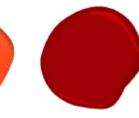
















COSMIC RAILWAY STATION

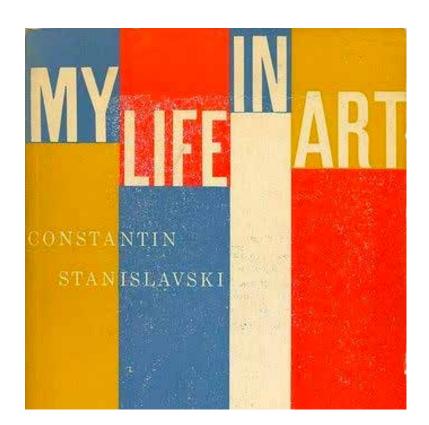


LOVE ME RIGHT STADIUM



EXODUS CITY ME

UNIVERSE PATISSERIE







## SIGNAGE + WAYFINDING















### Classical

Bach Mendelssohn Beethoven Schumann Brahms

alt.
classical
versions of
current
pop

## **Special Occassions**

Ein Prosit der Gemütlichkeit
Fürstenfeld
Sierra Madre
Das Esellied (Iha Iha Iha oh)
Die Hände zum Himmel
In München steht ein Hofbräuhaus
Hey Baby!
99 Luftballons
Skandal im Sperrbezirk
Country Roads
Cowboy und Indianer
Anton aus Triol

