

	Jan - Dec 16	Jan - Dec 17	Jan - Dec 18	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21	Jan - Dec 22	Projected 2023
Income								
Total Events/Weddings	59,619.41	28,119.51	32,354.27	18,547.11	10,039.95	7,499.31	29,302.69	33,698.09
Total Food and Beverage Sale	48,020.49	57,782.47	70,897.00	76,858.50	49,312.40	86,188.99	96,798.07	96,798.07
Total Lodging Income	232,191.72	253,710.92	239,393.45	214,056.71	120,529.99	255,377.16	296,067.11	334,555.83
Total Retail Sales	3,254.18	3,467.58	3,399.21	4,019.28	5,887.95	9,668.86	13,021.44	13,932.94
Spa Services Income	1,818.00	3,281.00	1,559.00	3,285.00	4,393.00	5,658.00	7,283.00	7,792.81
Total Income	\$ 344,903.80	\$ 346,361.48	\$ 347,602.93	\$ 316,766.60	\$ 190,163.29	\$ 364,392.32	\$ 442,472.31	\$ 486,777.75
Cost of Goods Sold								
Bistro COGS	34,256.29	39,161.71	40,976.03	41,936.27	29,619.91	50,847.92	65,997.03	53,238.94
Events/Weddings COGS	12,418.40	2,442.82	3,491.40	4,370.38	1,861.99	404.80	4,811.55	673.96
Lodging COGS	9,973.77	11,447.23	9,910.65	10,471.73	6,235.08	12,871.69	14,574.00	16,727.79
Retail COGS	3,623.18	2,813.71	2,992.65	4,801.27	3,309.02	9,770.74	11,364.98	9,195.74
Spa Services COGS	861.78	3,018.78	1,429.35	2,789.15	2,345.50	4,261.25	7,260.90	6,623.89
Total COGS	61,133.42	58,884.25	58,800.08	64,368.80	43,371.50	78,156.40	104,008.46	86,460.32
Gross Profit	\$ 283,770.38	\$ 287,477.23	\$ 288,802.85	\$ 252,397.80	\$ 146,791.79	\$ 286,235.92	\$ 338,463.85	\$ 400,317.43
Expense								
Advertising and Promotion	5,280.33	9,841.37	13,111.93	15,430.53	12,682.53	19,539.25	19,083.60	24,338.89
Operating Expense	55,207.85	42,841.35	27,903.04	44,713.64	27,816.11	71,375.38	31,616.25	38,942.22
Total Payroll Expenses	96,575.56	115,013.82	119,901.44	124,692.73	120,917.85	206,851.85	251,943.62	243,388.87
Maintenance and Preservator	24,208.44	17,955.02	23,088.98	12,715.71	11,059.93	12,853.34	5,824.74	14,603.33
Total Utilities	8,622.95	10,862.12	13,800.55	13,907.77	12,732.34	13,500.03	15,209.91	14,603.33
Total Expense	189,895.13	196,513.68	197,805.94	211,460.38	185,208.76	324,119.85	323,678.12	335,876.65
Operating Income/(Loss)	\$93,875.25	\$90,963.55	\$90,996.91	\$40,937.42	\$(38,416.97)	\$(37,883.93)	\$14,785.73	\$64,440.78