

MULTIFAMILY FOR SALE

4422 YGNACIO AVE

OAKLAND, CA 94601



MKD GROUP



MKD GROUP

490 43rd Street
Oakland, CA 94609



MKD GROUP

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Property Summary

4422 Ygnacio Ave



Property Summary

Price:	\$600,000
Building SF:	1,911 SF
Lot Size:	7,077 SF
Parking:	Yes
Year Built:	1921
Number of Units:	4

Property Overview

4422 Ygnacio Avenue presents a well-maintained four-unit multifamily property situated on an oversized 7,077 SF lot in Oakland. The property features a desirable unit mix of two one-bedroom units, one studio, and one spacious two-bedroom, one-bath unit with a brand-new two-car garage. Fully occupied and currently generating \$3,675 per month in gross rental income, the property offers immediate cash flow with long-term upside. A separate entrance from Courtland Avenue provides convenient access to the garage and enhances the functionality and privacy of the site.

Location Overview

Ideally positioned in a central Oakland location, the property offers easy access to major transportation corridors, public transit, and neighborhood amenities. Residents enjoy close proximity to local shopping, dining, parks, and everyday conveniences, along with quick connections to Downtown Oakland and nearby East Bay hubs. The combination of accessibility and neighborhood appeal makes this an attractive rental location with sustained demand.

Pro Forma Summary

4422 Ygnacio Ave



Investment Summary

Price	\$600,000
Year Built	1921
Units	4
Price/Unit	\$150,000
RSF	1,911
Price/RSF	\$313.97
Lot Size	7,077 sf
Floors	1
APN	35-2409-9
Cap Rate	4.2%
Market Cap Rate	9.89%
GRM	13.61
Market GRM	7.67

Unit Mix & Monthly Scheduled Income

Type	Units	Actual	Total	Market	Total
1 Bedroom/1 Bath	1	\$725	\$725	\$1,560	\$1,560
1 Bedroom/1 Bath	1	\$900	\$900	\$1,560	\$1,560
Studio	1	\$1,150	\$1,150	\$1,300	\$1,300
2 Bedroom/1 Bath + Garage	1	\$900	\$900	\$2,100	\$2,100
Totals	4		\$3,675		\$6,520

Annualized Income

Description	Actual	Market
Gross Potential Rent	\$44,100	\$78,240
- Less: Vacancy	\$0	\$0
Effective Gross Income	\$44,100	\$78,240
- Less: Expenses	(\$18,902)	(\$18,902)
Net Operating Income	\$25,198	\$59,338

Annualized Expenses

Description	Actual	Market
New Owner Tax Basis (1.37%)	\$8,220	\$8,220
Special Assessments (Actual)	\$4,721	\$4,721
Building Insurance (Estimated \$1/SF)	\$1,911	\$1,911
EBMUD (Estimated)	\$2,000	\$2,000
Grounds Maintenance (Estimated)	\$1,000	\$1,000
Legal/Admin (Estimated)	\$500	\$500
RAP Fee	\$200	\$200
Misc	\$350	\$350
Total Expenses	\$18,902	\$18,902
Expenses Per RSF	\$9.89	\$9.89
Expenses Per Unit	\$4,726	\$4,726

ML#:81995612

2857 Ford St, Oakland, CA 94601

\$485,000

Cross Street: Area/District: Oakland Zip 94601 Subdistrict:


 UNITS

 PARKING 2

 SQ FEET 2015

 LOT SIZE 3350

 YEAR BUILT 1916

 DOM/CDOM 124/124

Closed

 EMAIL ME

 VIEW MAP

 VIEW ALL (20)

Open House Friday 6.13.2025 10:00 AM - 11:30 AM The property is now vacant. The front left side house needs a complete remodel and is gutted down to the studs. the cottage on the front right side of the property and the back cottage are vacant and move in ready. 2857 Ford Street Oakland CA 94601 is an exceptional investment opportunity in the Fruitvale District in Oakland. This property is located in the borderline part of Oakland and Alameda, offering a great location for investors. There are three separate buildings within one parcel. What truly sets this property apart is its location and potential. Two of the units are currently being leased, (1) 1 Bed 1 Bath and (1) Studio, the other building has the potential to be renovated and split into (2) 1 Bed 1 Bath units. Oakland general plan is currently in phase 2, this includes, building a transportation system with safe and reliable options for everyone, Create more livable and walkable neighborhoods with access to grocery stores, entertainment, stores, libraries, and parks and Improve city infrastructure, including roads, bridges, sidewalks, public restrooms, and fire stations

Cross Street:

Subdistrict Name:

of Units:

Assoc Fee/Freq:

INIT INFORMATION

# Of Buildings:	3	Total # Owner Occ:	0
# Of Units Leased:	2	# of 1 Bdrms Occ:	0
# Of Un Mnth to Mnth:	0	# of 2 Bdrms Occ:	0
# Of Units Vacant:	0	# of 3 Bdrms Occ:	0
# of 1 Bedroom Units:	0	# of 4 Bdrms Occ:	0
# of 2 Bedroom Units:	0	# Studios Occ:	0
# of 3 Bedroom Units:	0	Studio Annual Occ:	0%
# of 4 Bedroom Units:	0		
# of Studio Units:	0		
# Commercial Units:	0		

	Unit 1	Unit 2	Unit 3	Unit 4
Bedrooms:	1	0	1	1
Full Baths:	1	1	1	1
Partial Baths:	0	0	0	0
Rent:	\$1905	\$1600	\$0	\$0
Approx SqFt:	0	0	0	0
# of Rooms:	0	0	0	0



Marco Barreto

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Compass

LIC: 01527235

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 510-339-6460

Tuesday, January 13, 2026

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1/1

ML#:81995612	2857 Ford St, Oakland, CA 94601	\$485,000
Cross Street: Area/District: Oakland Zip 94601 Subdistrict:		

INIT INCOME & EXPENSES

Cap Rate:	5.70	Gross Scheduled Inc:	\$42060
Income Includes:	Rent Only	Gross Rent Multiplier:	11.52
Total Deposit:	\$0	Operating Expense:	\$13169
Operating Exp Incl:	Insurance,Property Tax,Repairs	Total # Leasable:	0
Management Exp:	\$0	Utilities Expense:	\$0
Insurance Expense:	\$1900	Other Expense:	\$3831
Lease Term:	12 Months,Month To Month	Tax Annual Amount:	\$6238
		Maintenance Exp:	\$1200
		Financial Data Srce:	Owner,Property Manager
		Tenant Pays:	Electricity,Gas,Trash Collection,Water
		Separate Meters:	Electricity,Gas,Other
		Lease Deposit:	\$0

PROPERTY INFORMATION

Lot Sq Ft (approx):	3350	Approx SqFt:	2015
Year Built:	1916	# of Rooms:	0
Stories:	1	Lot Acres (approx):	0.0769
Special List Cond:	None		

PROPERTY LOCATION

County:	Alameda
APN:	025-0676-002
Area/District:	2601
Zoning:	D-CE-3 , S-19

INTERIOR INFORMATION

Cooling:	Other
Heating:	Other

CONSTRUCTION INFORMATION

Foundation:	Other
Roof:	Flat
Accessibility Feat:	Other
Water Source:	Private
Sewer:	Private Sewer
Security Features:	Other

PARKING INFORMATION

Total Parking Spaces:	2
Parking Features:	Uncovered

ASSOCIATION INFORMATION

Association:	No
Association Fee:	\$0

LOSING INFORMATION

Close Price:	\$485,000	Close Date:	08/01/25
Listing Price:	\$484,500	Pending Date:	06/30/25
SP % LP:	100.10%	Original Price:	\$695,000



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ML#:41088377

3506 San Leandro St, Oakland, CA 94601

\$650,000

Cross Street: 35th Ave Area/District: Oakland Zip 94601 Subdistrict:



Closed

 [EMAIL ME](#) [VIEW MAP](#) [VIEW ALL \(18\)](#)

UNITS	4
PARKING	4
SQ FEET	2519
LOT SIZE	4350
YEAR BUILT	1914
DOM/CDOM	164/164

Best Priced Four-Plex in Oakland Prime 4-Plex Investment - Steps from Fruitvale BART! Opportunity knocks at 3506 San Leandro St., Oakland! This versatile fourplex features four spacious 1-bedroom, 1-bath units. Great flexibility on 2 units to set market rents or even occupy one or both while generating income. Designed for convenience and efficiency, the property includes gated off-street parking and separately metered PG&E and water, plus a 5th house meter for added utility management. Situated near major transportation routes, shopping, and dining, this location attracts strong rental demand, making it an ideal investment for those looking to buy and hold, renovate for added value, or secure a steady income stream.

Cross Street: 35th Ave

Subdistrict Name:

of Units: 4

Assoc Fee/Freq:

INIT INFORMATION

# Of Buildings:	0	Total # Owner Occ:	0
# Of Units Leased:	0	# of 1 Bdrms Occ:	0
# Of Un Mnth to Mnth:	0	# of 2 Bdrms Occ:	0
# Of Units Total:	4	# of 3 Bdrms Occ:	0
# Of Units Vacant:	0	# of 4 Bdrms Occ:	0
# of 1 Bedroom Units:	0	# Studios Occ:	0
# of 2 Bedroom Units:	0	Studio Annual Occ:	0%
# of 3 Bedroom Units:	0		
# of 4 Bedroom Units:	0		
# of Studio Units:	0		
# Commercial Units:	0		

	Unit 1	Unit 2	Unit 3	Unit 4
Bedrooms:	1	1	1	1
Full Baths:	1	1	1	1
Partial Baths:	0	0	0	0
Rent:	\$1097	\$1011	\$0	\$0
Approx SqFt:	630	630	630	630
# of Rooms:	0	0	0	0
Occupancy:	Tenant	Tenant	Vacant	Vacant

INIT INCOME & EXPENSES

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4/1

ML#:41088377	3506 San Leandro St, Oakland, CA 94601	\$650,000
Cross Street: 35th Ave Area/District: Oakland Zip 94601 Subdistrict:		

Total Deposit:	\$0	Gross Scheduled Inc:	\$0
Management Exp:	\$0	Total # Leasable:	0
Lease Term:	Month To Month,Security Deposits,Written Agreements	Utilities Expense:	\$0
		Tax Annual Amount:	\$0
		Maintenance Exp:	\$0
		Financial Data Src:	Other
		Tenant Pays:	Cable TV,Electricity,Gas,Water
		Lease Deposit:	\$0

PROPERTY INFORMATION

SqFt Source:	Assessor Auto-Fill	Approx SqFt:	2519
Lot Sq Ft (approx):	4350	# of Rooms:	0
Year Built:	1914	Lot Acres (approx):	0.0999
Special List Cond:	None		

PROPERTY LOCATION

County:	Alameda
APN:	33-2190-16
Area/District:	2601

INTERIOR INFORMATION

Appliances:	Free Standing Refrigerator, Gas Water Heater, Varies By Unit, Free Standing Oven/Range
Flooring:	Carpet, Laminate, Linoleum, Other
Cooling:	None
Heating:	Gas, Wall Furnace
Basement:	None

CONSTRUCTION INFORMATION

Roof:	Composition, Shingle
Water Source:	Public
Sewer:	Public Sewer

LOT & OUTDOOR INFORMATION

Topography:	Level
Exterior Features:	Yard Space

PARKING INFORMATION

Total Parking Spaces:	4
Parking Features:	Off Street

ASSOCIATION INFORMATION

Association Fee:	\$0
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LOSING INFORMATION

Close Price:	\$650,000	Close Date:	09/02/25
Listing Price:	\$679,000	Pending Date:	08/25/25
SP % LP:	95.73%	Original Price:	\$749,000
		DOM/CDOM:	164/164
		Listing Date:	03/06/25

FINANCIAL INFORMATION

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ML#:225122288

1430 38th Ave, Oakland, CA 94601-3546

\$545,000 

Cross Street: International Blvd Area/District: Oakland Zip 94601 Subdistrict:



 UNITS	4
 PARKING	3
 SQ FEET	2579
 LOT SIZE	0.1596
 YEAR BUILT	Unknown
 DOM/CDOM	32/32

BRING ALL OFFERS - MOTIVATED SELLER! CALLING ALL CONTRACTORS AND INVESTORS! This FIXER-UPPER / HANDYMAN SPECIAL offers major potential. Property includes 3 UNITS (1 Bed / 1 Bath each) plus a RETAIL SPACE that is currently vacant. All residential units are occupied, and plans are approved to add an additional unit for extra value. Located just steps from International Blvd, this GREAT BUILDING is within walking distance to shops, restaurants, and public transportation. With a concrete foundation and strong rental demand, it's an excellent opportunity for cash flow with easy remodeling. Please note: there are violations on the property that will need to be repaired by the buyer. Property is being sold strictly AS-IS. TAKE ADVANTAGE OF THIS GREAT OPPORTUNITY - BRING ALL OFFERS!

Cross Street: International Blvd

Subdistrict Name:

of Units: 4

Assoc Fee/Freq:

INIT INFORMATION

# Of Buildings:	4	Total # Owner Occ:	0
# Of Units Leased:	3	# of 1 Bdrms Occ:	3
# Of Un Mnth to Mnth:	0	# of 2 Bdrms Occ:	0
# Of Units Total:	4	# of 3 Bdrms Occ:	0
# Of Units Vacant:	1	# of 4 Bdrms Occ:	0
# of 1 Bedroom Units:	3	# Studios Occ:	0
# of 2 Bedroom Units:	0	Studio Annual Occ:	0%
# of 3 Bedroom Units:	0		
# of 4 Bedroom Units:	0		
# of Studio Units:	0		
# Commercial Units:	1		
# of Floors:	2		

	Unit 1	Unit 2	Unit 3	Unit 4
Bedrooms:	1	1	1	0
Full Baths:	1	1	1	0
Partial Baths:	0	0	0	0
Rent:	\$2330	\$2000	\$2120	\$0
Description:	Tenant pays utilities, except trash bill	Tenant pays pge, landlord pays water and trash bills	Landlord pays utilities.	Retail space.
Approx SqFt:	700	700	700	300

PRESENTED BY:	Marco Barreto	Compass
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7/1

ML#:225122288 1430 38th Ave, Oakland, CA 94601-3546 \$545,000 

Cross Street: International Blvd Area/District: Oakland Zip 94601 Subdistrict:

# of Rooms:	0	0	0	0
Occupancy:	Tenant	Tenant	Tenant	Vacant
SqFt Source:	Owner	Owner	Owner	Owner

INIT INCOME & EXPENSES

Income Includes:	Other	Gross Scheduled Inc:	\$0
Total Deposit:	\$0	Total # Leasable:	4
Management Exp:	\$0	Utilities Expense:	\$0
		Tax Annual Amount:	\$0
		Maintenance Exp:	\$0
		Financial Data Srce:	Owner
		Lease Deposit:	\$0

PROPERTY INFORMATION

Subtype Description:	Mixed Use	Approx SqFt:	2579
Lot Size Source:	Assessor Auto-Fill	# of Rooms:	0
SqFt Source:	Assessor Auto-Fill	Lot Acres (approx):	0.1596
Lot Sq Ft (approx):	6952	Year Built Source:	Other
Special List Cond:	None,Offer As Is	Levels:	One
		Property Condition:	Fixer

PROPERTY LOCATION

County:	Alameda
APN:	033-2138-021
Area/District:	2601
Zoning:	R

INTERIOR INFORMATION

Appliances:	Free Standing Refrigerator,Free Standing Gas Range
Flooring:	Parquet,Tile
Cooling:	None
Heating:	Wall Furnace
Laundry Features:	Other

CONSTRUCTION INFORMATION

Architectural Style:	Contemporary
Constr Materials:	Wood Siding
Foundation:	Other,Concrete
Roof:	Shingle
Utilities:	Other
Water Source:	Public
Sewer:	Public Sewer
Security Features:	Smoke Detector
Other Equipment:	None
Irrigation:	Public District

LOT & OUTDOOR INFORMATION

Lot Features:	None
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PARKING INFORMATION

PRESENTED BY:	Marco Barreto LIC: 02078316	Compass LIC: 01527235
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ML#:325017426

1425 31st Ave, Oakland, CA 94601

\$665,000

Cross Street: International Blvd Area/District: Oakland Zip 94601 Subdistrict:



	UNITS	4
	PARKING	2
	SQ FEET	3354
	LOT SIZE	5000
	YEAR BUILT	1944
	DOM/CDOM	103/103

Closed

[!\[\]\(ac13c516668a3b529e385da83084b241_img.jpg\) EMAIL ME](#)

[!\[\]\(9785750a6edead5e3cf5f752d010e69d_img.jpg\) VIEW MAP](#)

[!\[\]\(28cd5bfbee0e4025d8ccb0980993dd56_img.jpg\) VIEW ALL \(41\)](#)

All investors must see this 4-unit apartment building. Don't lose out on this great opportunity. 2 bedrooms 1 bathroom for each unit.

Cross Street: International Blvd

Subdistrict Name:

of Units: 4

Assoc Fee/Freq:

INIT INFORMATION

# Of Buildings:	1	Total # Owner Occ:	0
# Of Units Leased:	0	# of 1 Bdrms Occ:	2
# Of Un Mnth to Mnth:	0	# of 2 Bdrms Occ:	2
# Of Units Total:	4	# of 3 Bdrms Occ:	2
# Of Units Vacant:	0	# of 4 Bdrms Occ:	2
# of 1 Bedroom Units:	2	# Studios Occ:	0
# of 2 Bedroom Units:	2	1 Bdrm Annual Occ:	100%
# of 3 Bedroom Units:	2	2 Bdrm Annual Occ:	100%
# of 4 Bedroom Units:	2	3 Bdrm Annual Occ:	100%
# of Studio Units:	0	4 Bdrm Annual Occ:	100%
# Commercial Units:	0	Studio Annual Occ:	0%

	Unit 1	Unit 2	Unit 3	Unit 4
Bedrooms:	2	2	2	2
Full Baths:	1	1	1	1
Partial Baths:	0	0	0	0
Rent:	\$650	\$0	\$0	\$1230
Description:	2 bedrooms 1 bathroom			
Approx SqFt:	839	839	839	839
# of Rooms:	4	4	4	4
Occupancy:	Tenant	Tenant	Tenant	Tenant
SqFt Source:	Owner	Owner	Owner	Owner

INIT INCOME & EXPENSES

Cap Rate:	2.50	Gross Scheduled Inc:	\$0
		1 Bdrm Rent Range:	650



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ML#:325017426	1425 31st Ave, Oakland, CA 94601	\$665,000
Cross Street: International Blvd Area/District: Oakland Zip 94601 Subdistrict:		

2 Bedroom Rent Range:	1230	3 Bdrm Rent Range:	0
4 Bdrm Rent Range:	0	Operating Expense:	\$2596
Studio Rent Range:	0	Total # Leasable:	0
Total Deposit:	\$0	Utilities Expense:	\$0
Operating Exp Incl:	Trash	Tax Annual Amount:	\$13408
Management Exp:	\$0	Maintenance Exp:	\$0
Insurance Expense:	\$2596	Lease Deposit:	\$0
Actual or Scheduled:	Scheduled		

PROPERTY INFORMATION

Subtype Description:	Apartments	Approx SqFt:	3354
Lot Size Source:	Owner	# of Rooms:	0
SqFt Source:	Owner	Lot Acres (approx):	0.1148
Lot Sq Ft (approx):	5000	Year Built Source:	Owner
Year Built:	1944		
Stories:	2		
Special List Cond:	Probate Listing		

PROPERTY LOCATION

County:	Alameda
APN:	25-719-6
Area/District:	2601

INTERIOR INFORMATION

Cooling:	None
Heating:	Wall Furnace
Laundry Features:	Other

CONSTRUCTION INFORMATION

Water Source:	Public
Sewer:	Public Sewer

LOT & OUTDOOR INFORMATION

Lot Features:	Curb(s)
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PARKING INFORMATION

Garage Spaces:	2
Total Parking Spaces:	2
Parking Features:	Garage

ASSOCIATION INFORMATION

Association:	No
Association Fee:	\$0

LOSING INFORMATION

Close Price:	\$665,000	Close Date:	07/14/25
Listing Price:	\$780,000	Pending Date:	06/12/25
SP % LP:	85.26%	Original Price:	\$800,000
		DOM/CDOM:	103/103
		Listing Date:	03/01/25



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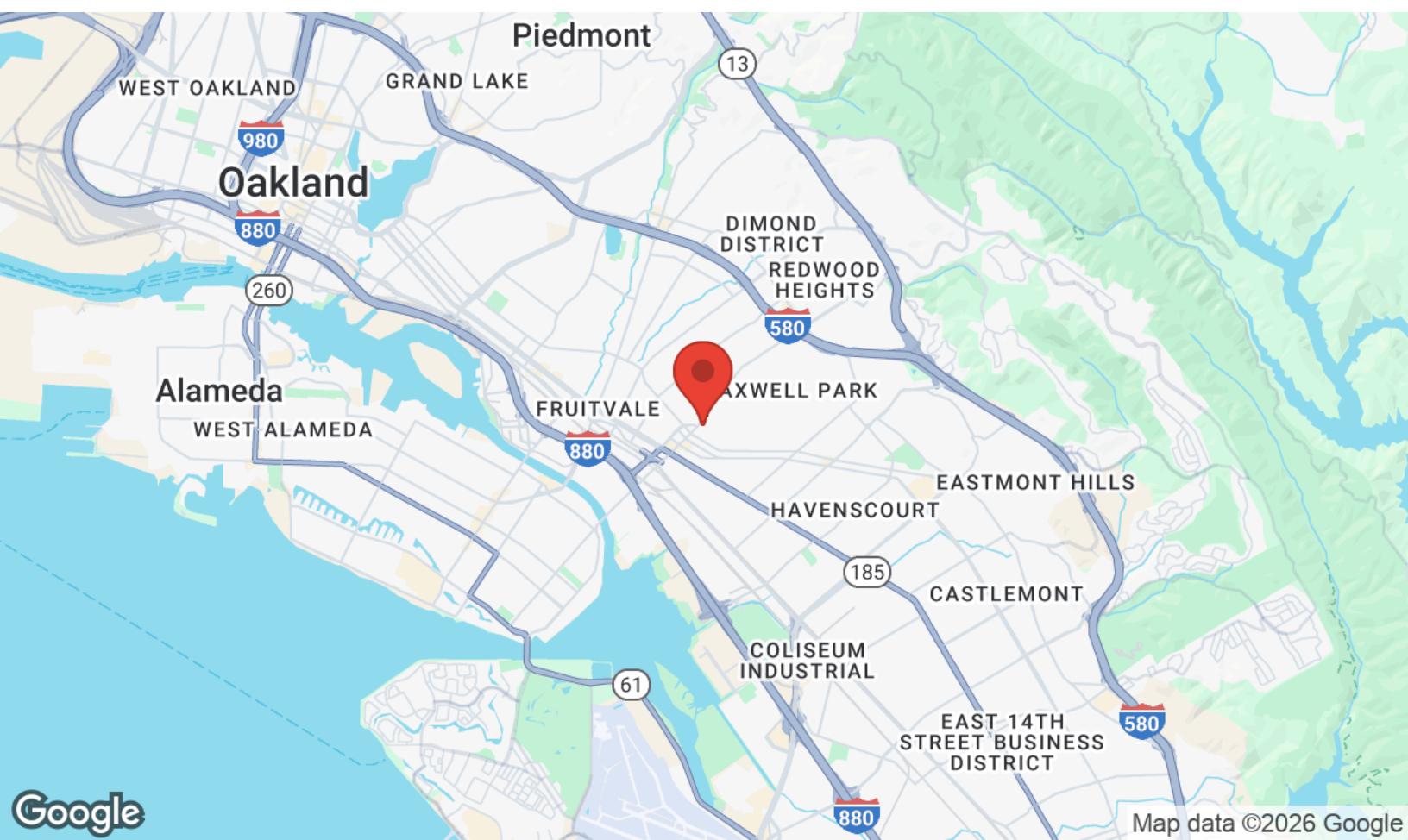
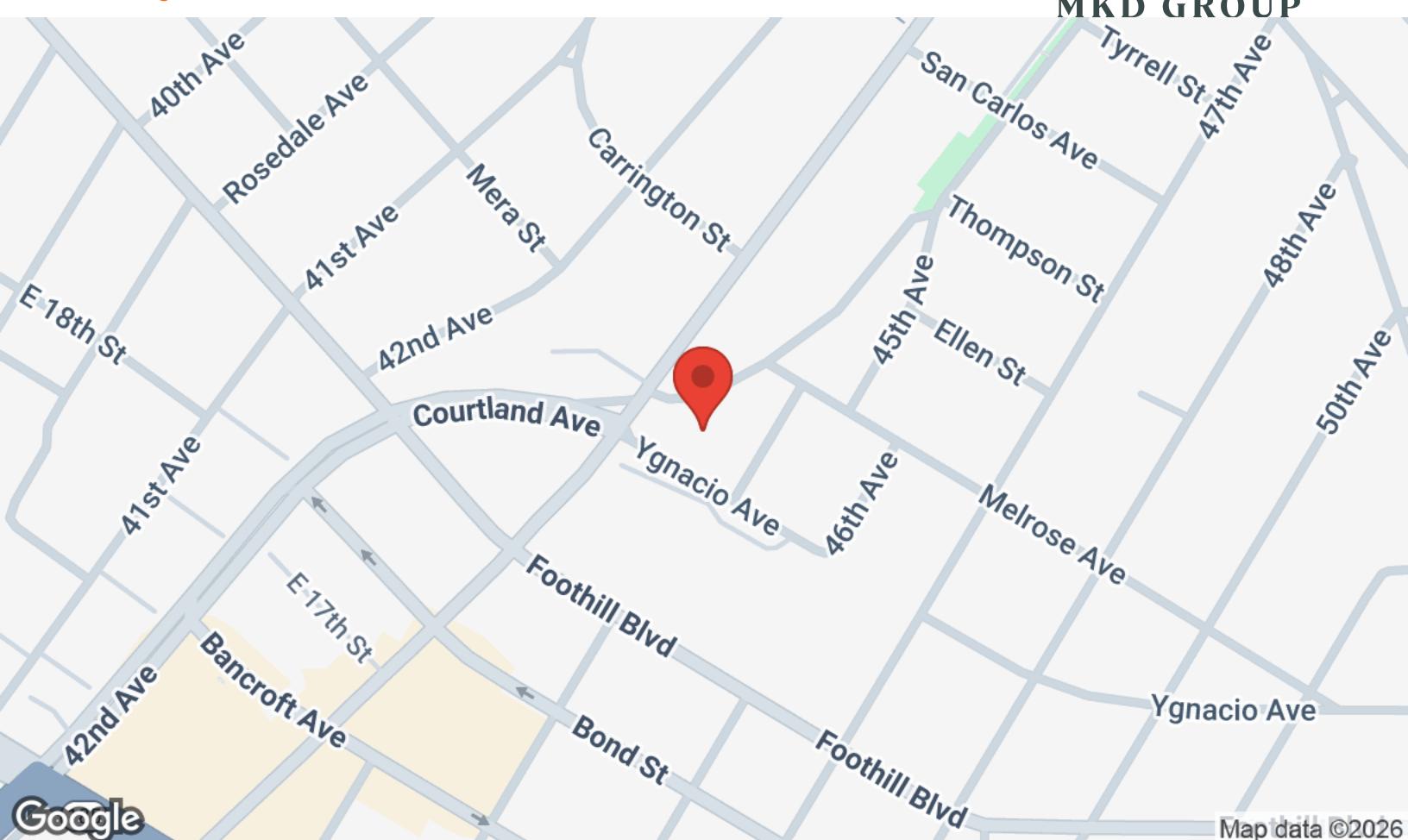
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Location Maps

4422 Ygnacio Ave

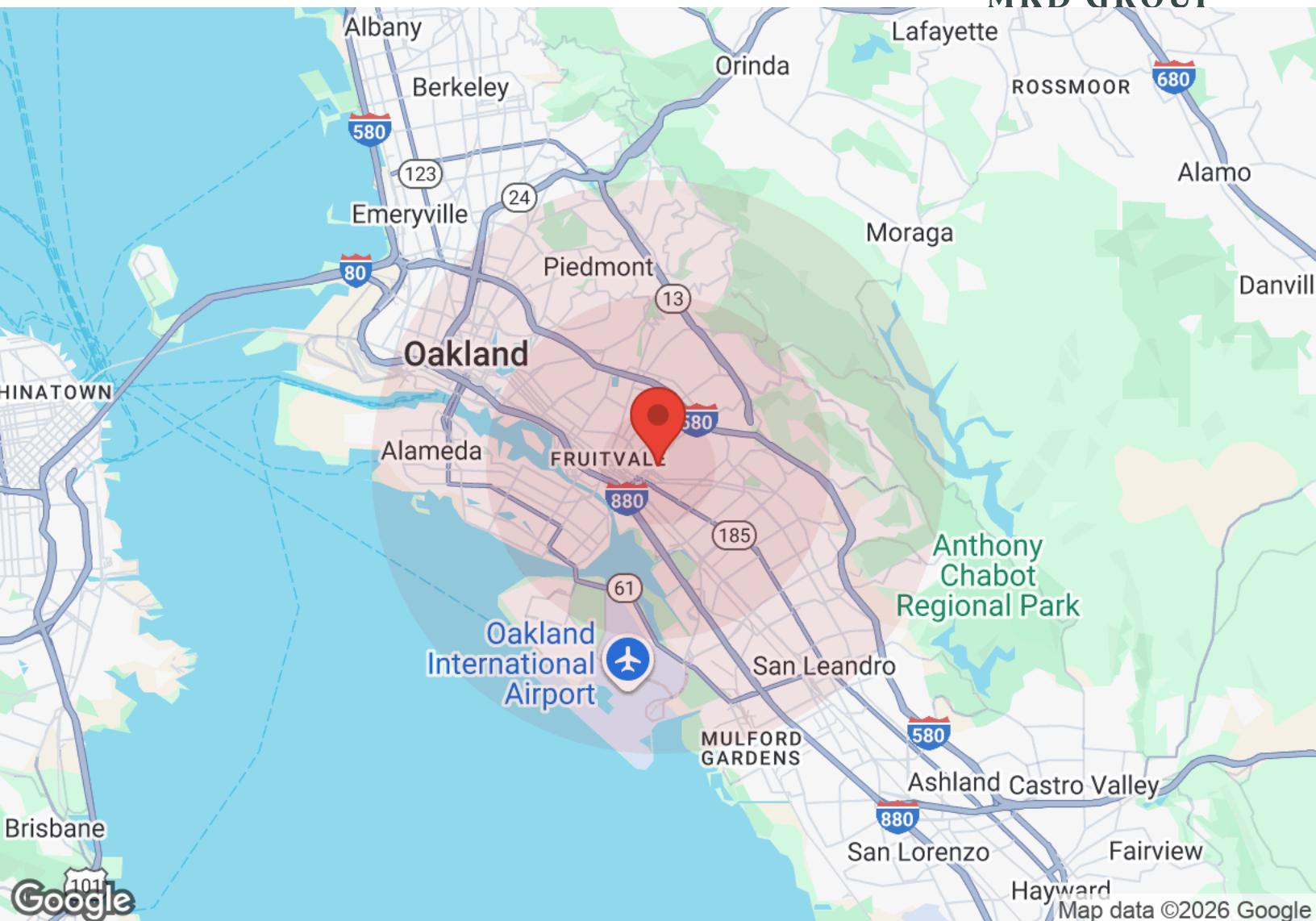
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Demographics

4422 Ygnacio Ave

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Population	1 Mile	3 Miles	5 Miles
Male	25,206	133,239	254,514
Female	23,598	134,498	257,307
Total Population	48,804	267,737	511,820
Age	1 Mile	3 Miles	5 Miles
Ages 0-14	8,540	44,320	77,695
Ages 15-24	6,834	31,190	53,547
Ages 25-54	22,587	120,197	232,541
Ages 55-64	5,086	30,547	59,650
Ages 65+	5,758	41,484	88,386
Race	1 Mile	3 Miles	5 Miles
White	6,925	61,660	138,908
Black	8,433	46,908	88,750
Am In/AK Nat	151	696	1,177
Hawaiian	254	1,232	2,303
Hispanic	22,743	84,391	132,817
Asian	8,463	60,455	122,479
Multi-Racial	1,586	11,031	22,520
Other	244	1,365	2,866

Income	1 Mile	3 Miles	5 Miles
Median	\$81,614	\$98,825	\$111,968
< \$15,000	1,438	8,521	17,512
\$15,000-\$24,999	856	5,038	9,791
\$25,000-\$34,999	775	5,249	9,635
\$35,000-\$49,999	1,512	8,276	14,359
\$50,000-\$74,999	2,630	11,808	21,249
\$75,000-\$99,999	1,579	10,360	20,179
\$100,000-\$149,999	2,722	15,738	32,889
\$150,000-\$199,999	1,472	9,918	22,042
> \$200,000	2,271	22,622	54,874
Housing	1 Mile	3 Miles	5 Miles
Total Units	16,590	106,184	220,511
Occupied	15,253	97,531	202,531
Owner Occupied	5,895	41,621	86,313
Renter Occupied	9,358	55,910	116,218
Vacant	1,336	8,653	17,980

Our Team

MARK CHOW

DRE License No. 01347820

Founder - President



I'm a seasoned real estate professional with over 18 years of experience across all areas of real estate, including product marketing and positioning, property valuation and analysis, and asset acquisitions and dispositions with a focus on minimizing taxation and maximizing revenue.

Specializing in the San Francisco Bay Area market, I leverage my deep connections and expansive network to provide unparalleled value to my clients. My previous roles include consulting on new developments and serving as an independent advisor to urban developers and principals. I'm deeply committed to the sales process and pride myself on delivering high-touch, personalized service to every client — from large institutions to individual investors.

Before real estate, I began my career in tech as one of the first employees at Amazon.com, where I helped design the customer experience platform and reported directly to Jeff Bezos. That foundation has shaped my client-centric, detail-oriented approach to real estate today.

Our Team

MARCO BARRETTO

DRE License No. 02078316

Senior Investment Advisor



I've spent over six years specializing in multifamily investment properties throughout the Bay Area, with a focus on identifying value and analyzing opportunities from a strategic investment perspective.

I earned my B.A. in Economics from the University of San Francisco in 2018, where I also competed as an NCAA Division I tennis player and earned ITA All-Academic honors. Born and raised in Marin County, I bring the same discipline and focus from my athletic background into my real estate career — combining market insight with competitive drive to achieve strong results for my clients.

Outside of work, I enjoy spending time outdoors, playing golf, and following my favorite Bay Area sports teams.

Our Team

ZACH DEROSETTE

DRE License No. 02178078

Senior Investment Advisor



I am originally from Cincinnati, but have been calling the Bay Area my home since 2009.

I've had a variety of careers and have a background in Psychology and Business. Before Real Estate I spent several years as a career coach guiding over 250+ clients through changing careers.

I became a Realtor via Real Estate investing. After buying my first rental property, I was spending the majority of my non-working hours reading real estate books, listening to podcasts, and going to meetups. I couldn't stop learning and talking about Real Estate. I decided it was time to combine my passion for real estate with my love of helping people.

I live in the East Bay with my wife and dog. I'm an avid mountain biker and love to spend time outdoors. I also love cooking and I'm constantly trying new recipes.

Our Team

TABATHA PETERSEN

DRE License No. 01785796

Senior Investment Advisor



I'm a passionate, creative, and design-oriented real estate professional with over 13 years of experience in both residential and multifamily real estate. My career has spanned sales, digital marketing, social media, PR, strategic marketing, and interior design — all of which allow me to approach real estate with a multidimensional perspective.

I've managed sales and marketing campaigns for properties ranging from \$500,000 to \$16,000,000 across San Francisco, Los Angeles, and San Diego. My goal is to bring fresh, innovative energy to every project while keeping life and work exciting, authentic, and rewarding.

Before joining MKD Group, I served as Vice President of Marketing at Douglas Elliman, where I helped maximize exposure and absorption rates for new residential developments in Los Angeles. Prior to that, I was Marketing Director at Trumark Urban in San Francisco, helping achieve record-breaking pricing — including \$4,000 per square foot in San Francisco and over \$1,000 per square foot in downtown LA.