

LSI COMPANIES

OFFERING MEMORANDUM

PINNACLE CENTER 22

MIXED USE DEVELOPMENT OPPORTUNITY - FORT MYERS, FL

PROPERTY SUMMARY

Property Address: 13251 Saddle Road

Fort Myers, FL 33913

County: Lee

Property Size: 22.29± Acres

Zoning: CT (Commercial Tourism) - 14.75± Acres

AG-2 (Agricultural 2) - 7.54± Acres

Future Land Use: Tradeport (Lee County)

Utilities: Water, sewer, electric in

close proximity

Parcel IDs: 23452501000270000;

23452501000370000;

23452501000360000; 23452501000290000;

234525000000060050

Tax Information: \$1,024.17 (2023)

LIST PRICE: \$13,250,000









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SALES EXECUTIVE







Christi Pritchett, CCIM Sales Associate



DIRECT ALL OFFERS TO:

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OFFERING PROCESS

Offers should be sent via Contract or Letter of Intent to include, but not limited to, basic terms such as purchase price, earnest money deposit, feasibility period and closing period.

THE OPPORTUNITY

- Highly visible 22± acre development site in the highly populated growth corridor near I-75 and SWFL International Airport
- The front 14.75± acres of the site is zoned Commercial Tourist, which allows for a variety of uses including: hotel, ALF, storage, commercial/retail, medical office, general office, and others (strong potential for industrial with a rezoning). The rear 7.54± acres is zoned AG-2 and will require a rezone as appropriate
- Under the Live Local Act, opportunity for multi-family development of 14 units/acre, a total of 206 units on the front 14.75 acres. The rear parcel is zoned AG-2 and does not qualify for Live Local without a rezoning
- Rental rates from other projects in the area demonstrate feasibility for a Live Local project in this location
- Plans for the site contiguous reroute Saddle Road with a connection to Daniels Parkway
- The Tradeport Future Land Use designation encourages uses such as light manufacturing, distribution, warehousing, laboratories or airport-related transportation activities, hotel, motel and others



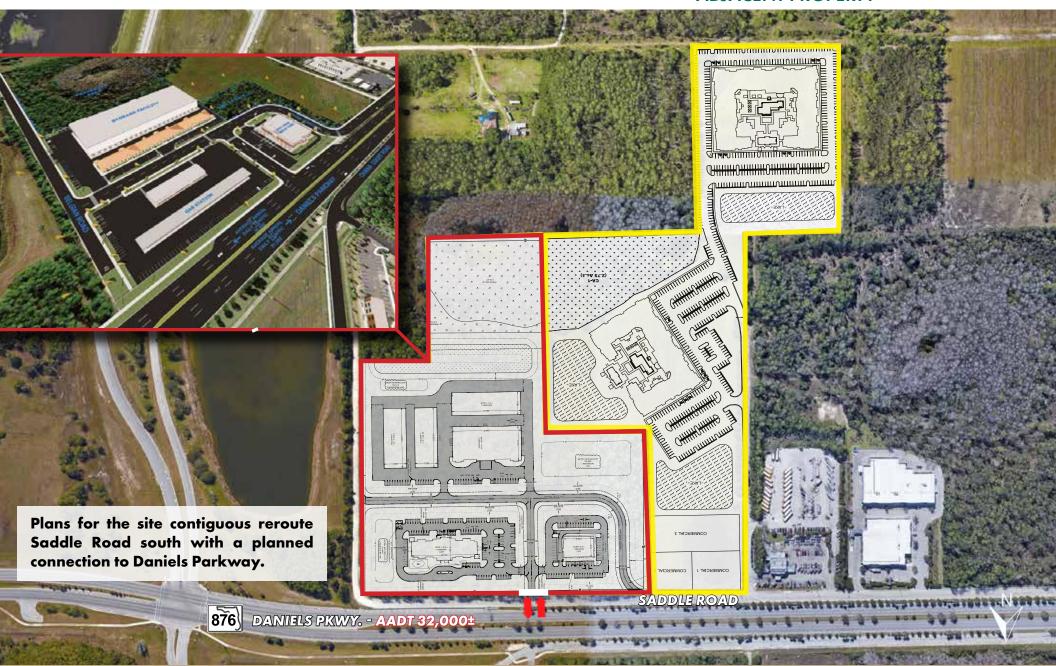


MIXED USE PLAN - OVERLAY



CONNECTION PLAN

ADJACENT PROPERTY





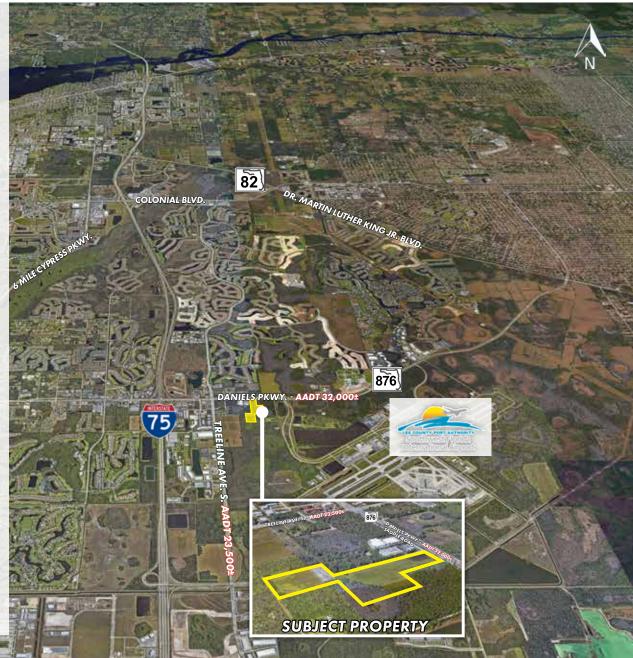
LIVE LOCAL ACT



To achieve the residential density of 14 units per acre, the project would be developed under the Live Local Act and be subject to 40% of the units for a period of 30 years being affordable to individuals' making 120 percent of the local Area Median Income (AMI).

In 2023, Lee County AMI is \$85,900, indicating the maximum a 2-bedroom unit can be rented for is \$2,298, a price point higher than Legacy at Gateway, the 2020-built 502-unit project located just across Daniels Parkway is currently achieving.

2023 RENT LIMITS PER NUMBER OF BEDROOMS IN A UNIT						
% of Yearly Median Income	number of bedrooms in unit					
	0*	// 1	2	3	4	5
Extremely Low Income - 30% Or Below Maximum Monthly Rent	\$447	\$479	\$621	\$814	\$1,007	\$1,199
Very Low Income - 50% or below Maximum Monthly Payment	\$745	\$ <i>7</i> 98	\$957	\$1,106	\$1,235	\$1,362
Low Income - 80% or below Maximum Monthly Rent	\$1,192	\$1,277	\$1,532	\$1,770	\$1,975	\$2,179
Moderate Income - 120% or below Maximum Monthly Rent	\$1,788	\$1,915	\$2,298	\$2,656	\$2,964	\$3,270
Workforce Income - 140% or below Maximum Monthly Rent	\$2,086	\$2,234	\$2,681	\$3,099	\$3,458	\$3,815

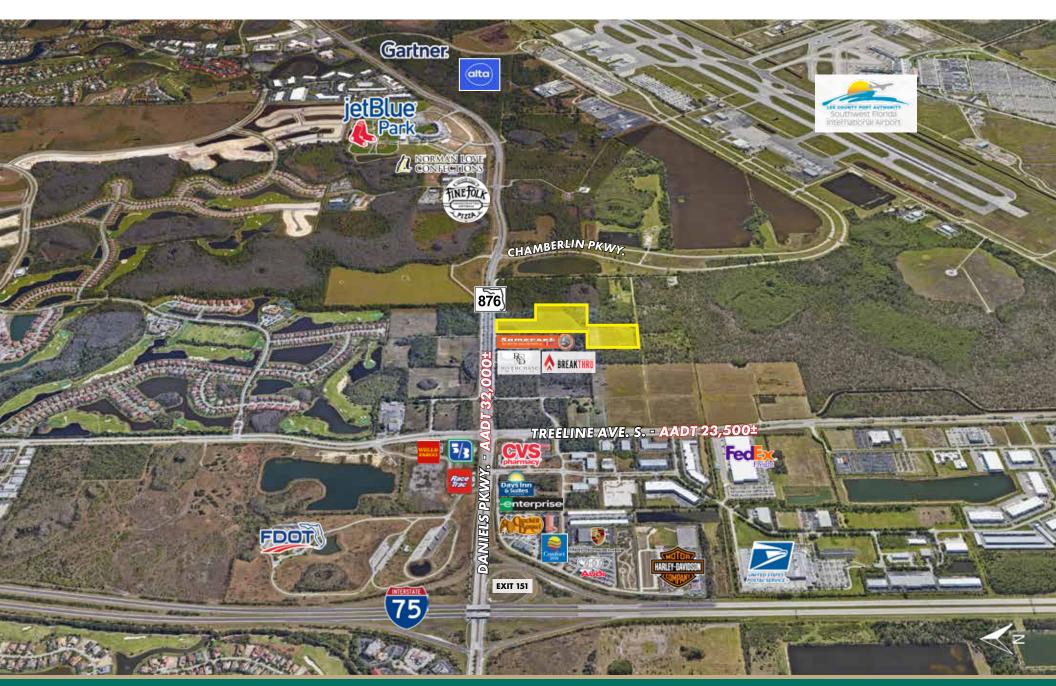


PROPERTY AERIAL



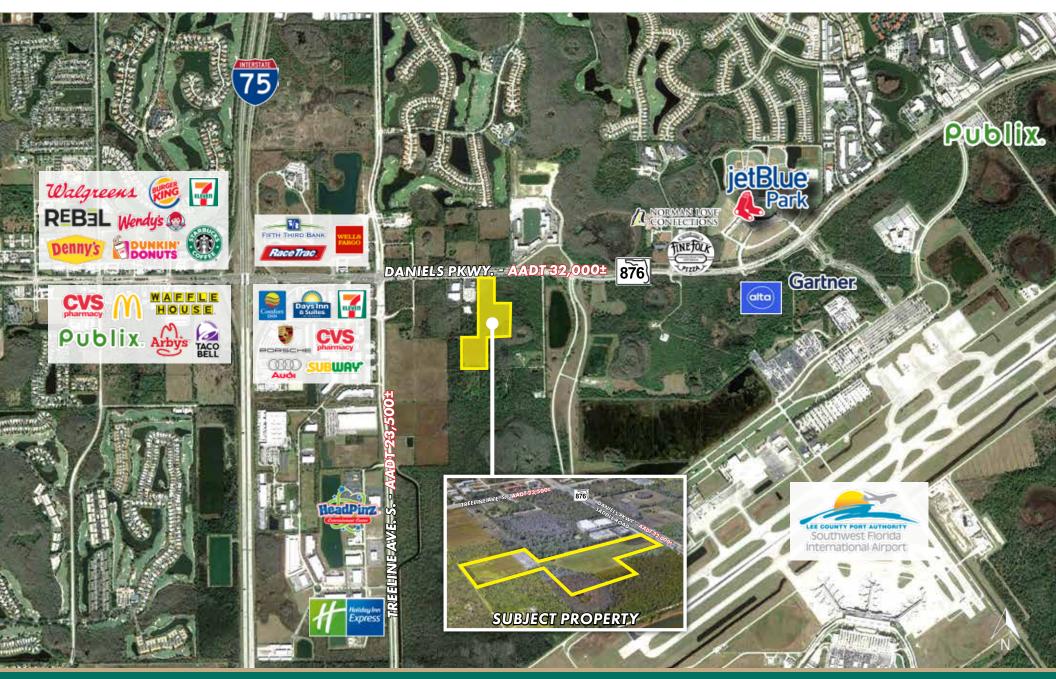


PROPERTY AERIAL





RETAIL MAP





NEARBY DEVELOPMENT MAP

RESIDENTIAL

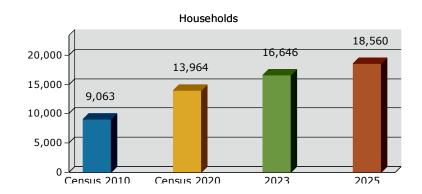


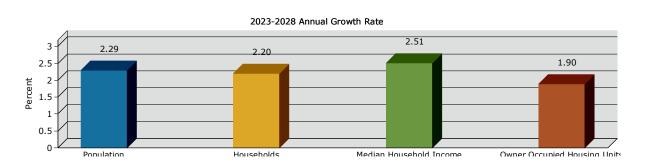
NEARBY DEVELOPMENT MAP

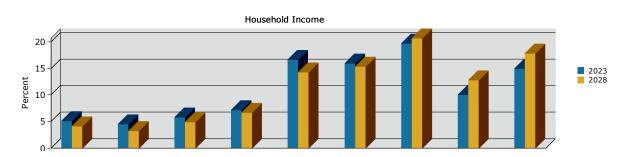
COMMERCIAL & INDUSTRIAL



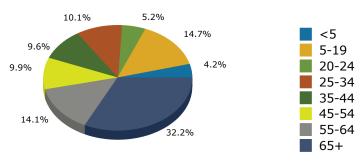
AREA DEMOGRAPHICS



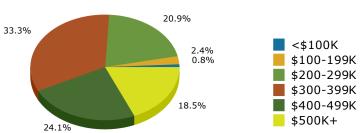




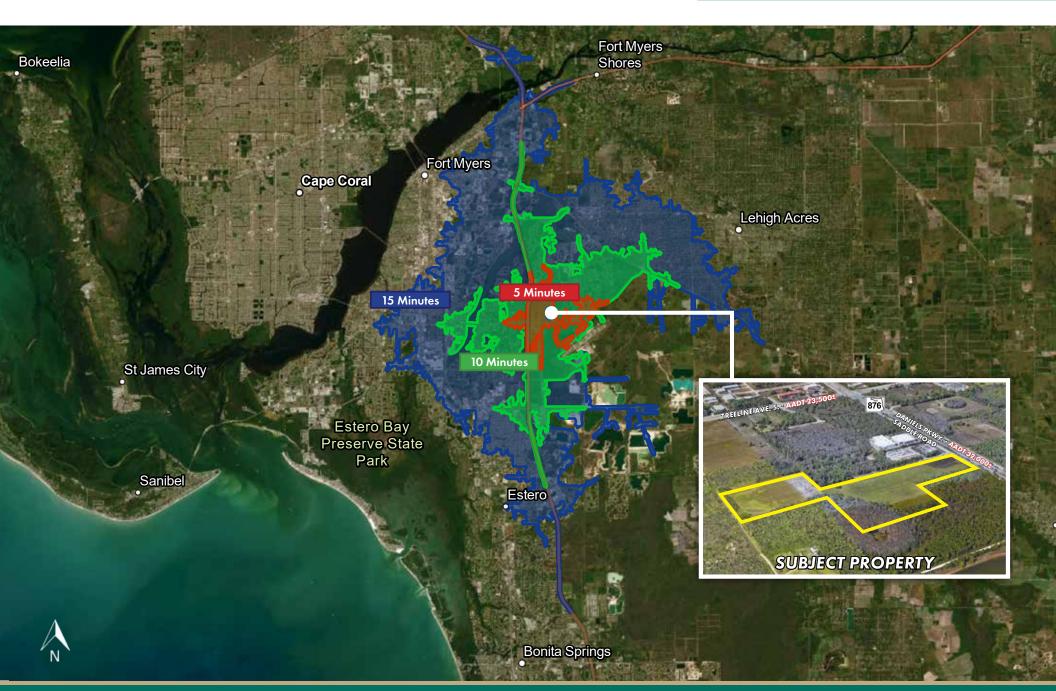
2023 Population by Age



2023 Home Value

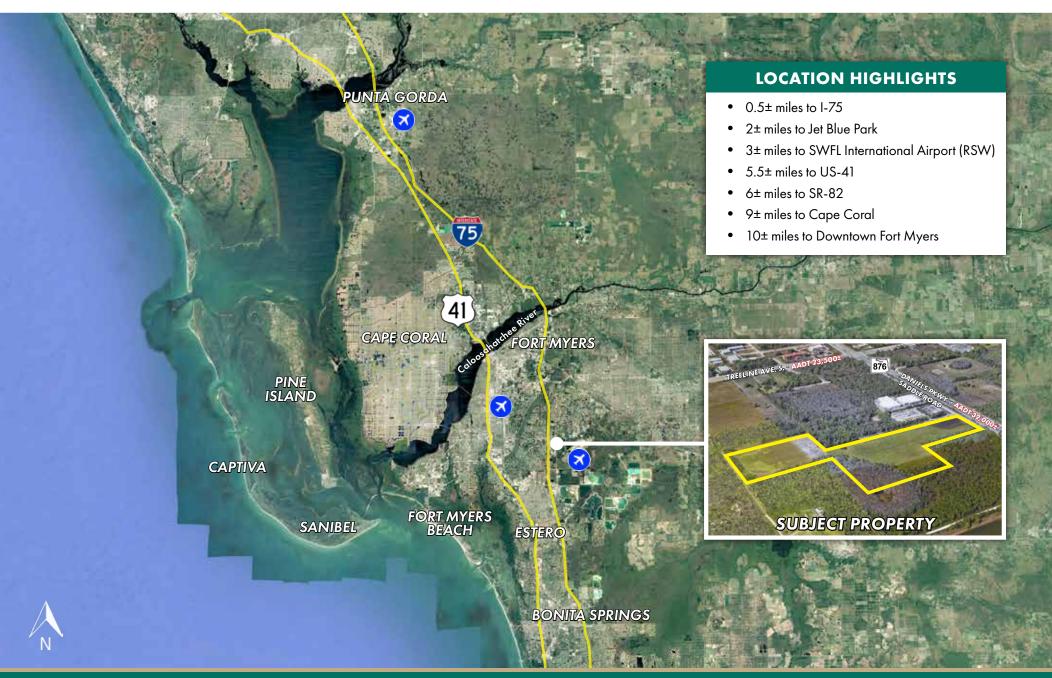


DRIVE TIME MAP





LOCATION MAP



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