

Prime Ground Floor Commercial Space in a Vibrant Mixed-Use Waterfront Community

COMMERCIAL LEASING OPPORTUNITIES

Saint John, New Brunswick



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FUNDY QUAY - AT A GLANCE

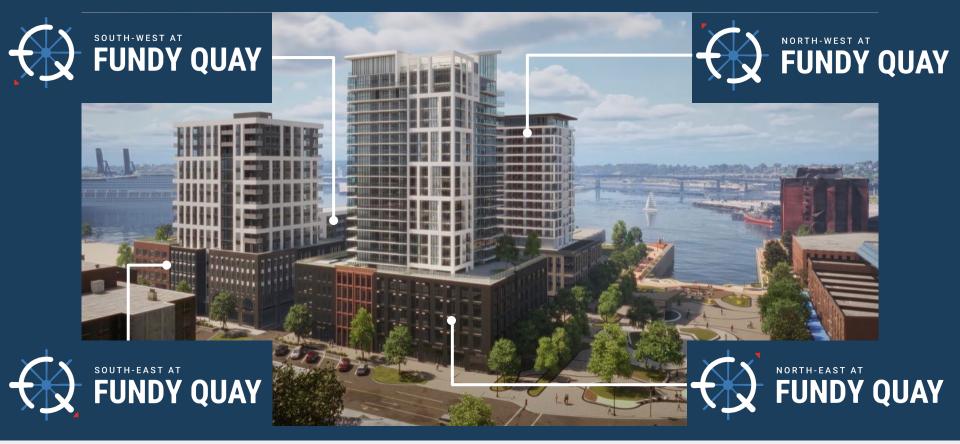


The Fundy Quay project is a catalytic project for Saint John involving a key waterfront development site.

The multi-phase mixed use development by Fundy Harbour Group will include five buildings having a total floor area of 69,700 square meters. At full build out this project will add 677 top-tier dwelling units and over 400 internal parking spaces.

The ground floor of each building will be home to commercial/retail space in order to bring a vibrant tenant and public experience to the site. The mix of uses will bring additional residential density to the Central Peninsula and additional animation to waterfront on a 24/7 basis.









Barrack Green Armories

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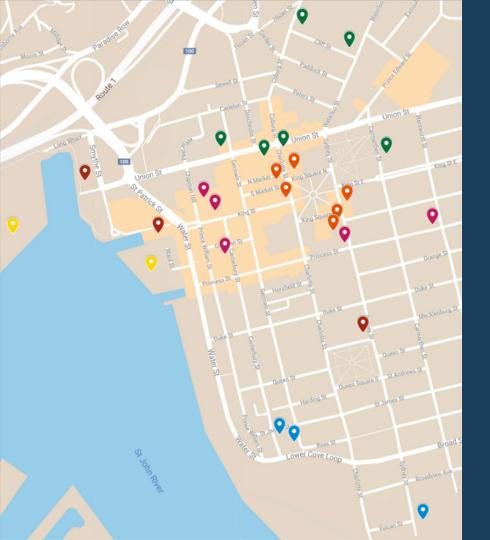


All less than a 10-minute walk or 1km from Fundy Quay:

- 2 Shopping Centres
- 6 Hotels
- 6,600 Seat Sports & Entertainment Arena
- Regional Aquatic & Fitness
 Centre
- 30+ Bars and Restaurants
- Entertainment & Cruise District
- 1,650+ Parking Spaces in Parking Garages







25+ Transformational Projects

More than \$750M of Investment Underway or Planned

1,200+ Residential Units

Substantial Commercial Growth & Employment Expansion

Typical New Household Incomes of \$125,000 - \$250,000 (Source: *Environics Estimates*) <u>Population:</u> Saint John CMA: 138,985 (2023) City of Saint John: 75,015 (2023) Within 1km of Fundy Quay: 8,614 (2023)

Daytime Population: Uptown: 19,254 (2021) 10min Drive: 53,569 (2021) 15min Drive: 67,250 (2021)

<u>Cruise Ship Passengers:</u> 174,229 (2023) 230,000 (2024)

CMA Median Age: 43.9 (2022)

<u>CMA Net Migration:</u> 3,735 (2023) (39% YOY increase) 2.5% Population Growth YOY

Hotel Occupancy Rate: 60% (YOY) - 83% (Aug '24) <u>CMA Median Household Income:</u> Couple Families: \$106,700 (2022)

Visitor Spending by Sector: Food & Beverage - \$60M (2021) Total Spend - \$186M (2021)

Tourism Visit Nights: 1.64M (2023)



Cruise Ship Ports





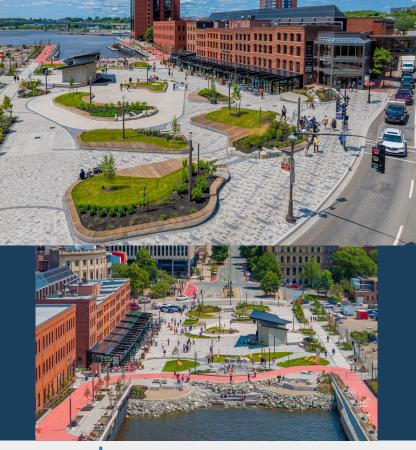
SAINT JOHN DEMOGRAPHICS



SAINT JOHN WATERFRONT

The public spaces include an entertainment stage, outdoor skating rink, tidal steps, promenades, amphitheatre, and four-season indoor/outdoor restaurants.





IHTOLI-MAQAHAMOK THE GATHERING SPACE



NEIGHBOURHOOD HISTORIC UPTOWN SAINT JOHN





Moonlight Bazaar





NEIGHBOURHOOD AMENITIES



Historic Uptown Saint John hosts a great collection of amenities for residents and visitors including a QMJHL hockey team, hotels, aquatic centre, entertainment and business districts and much more.





Port Saint John Cruise Ship Terminal



NEIGHBOURHOOD

PARKING AND TRANSIT

The Fundy Quay is situated in a prime transit corridor in the centre of Uptown Saint John. Located just off of NB Route 1 where 37,000+ motorists travel this section of the highway everyday. Public transportation offers connection to the Fundy Quay with 11 bus stops all within 1km of the site.

The Uptown Saint John area also boasts 3 public parking garages with over 1,650 spaces.

Square





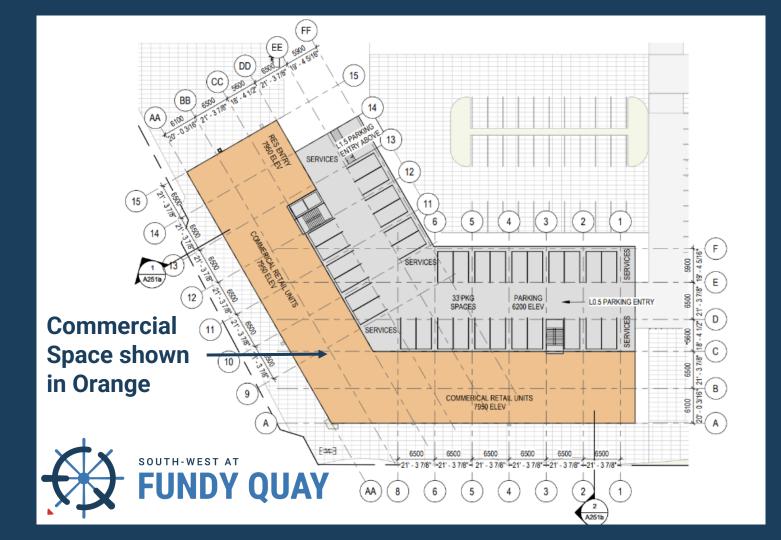




The commercial space in the South West Building offers residents and pedestrians an opportunity to interact with businesses in a picturesque setting located along the waterfront of the Saint John Harbour.

SOUTH WEST BUILDING







South West Building Includes:

~14,000sqft of Ground Floor Commercial Space

~10,000sqft of Patio and Outdoor Area

~13'8" Ceilings

COMMERCIAL RENDERINGS BASE BUILDING





South West Building Includes:

Demisable Space

Located along Harbour Passage walking trail

Positioned between two entertainment districts and Cruise Ship Terminal

COMMERCIAL RENDERINGS BASE BUILDING





South West Building Includes:

Along cruise ship passenger route

Dedicated retail Parking Spaces

Designated Back of House and Delivery Entrance

COMMERCIAL RENDERINGS BASE BUILDING





COMMERCIAL RENDERINGS FOOD & BEVERAGE CONCEPT

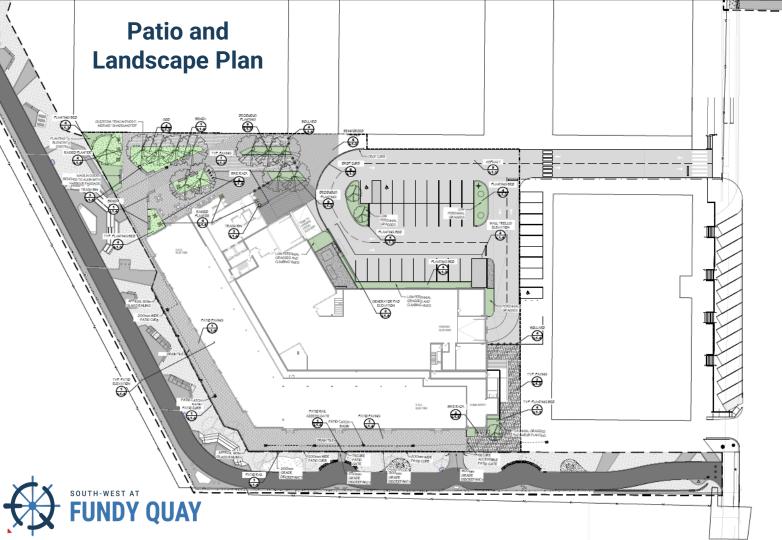




Cafe/Bistro **Casual Dining Fine Dining** Services Wellness Grocery Fitness

COMMERCIAL RENDERINGS FOOD & BEVERAGE CONCEPT





South West Building Includes:

~10,000sqft of Patio and Outdoor Area

30 Surface Level Parking Spots