

**8671 US-17**Myrtle Beach, SC

OFFERED FOR SALE \$3,115,000 | 6.10% CAP





### **EXECUTIVE SUMMARY**

Atlantic Capital Partners has been exclusively engaged to solicit offers for the sale of a Heartland Dental in Surfside Beach, SC. The Premises is leased to Heartland Dental for a ten year initial term with three (3) five (5) year extensions remaining. The Asset was recently constructed and is located in a dense retail node in Myrtle Beach, SC.



**LEASE** 





**HIGH GROWTH MYRTLE BEACH, SC** 

LEASE YEARS	TERM	ANNUAL RENT
Current Term	1-5	\$190,000
Rent Escalation	6-10	\$209,000
1st Option Term	11-15	\$229,900
2nd Option Term	16-20	\$252,890
3rd Option Term	21-25	\$278,179

NOI	\$190,000
CAP	6.10%
PRICE	\$3,115,000

ASSET SNAPSHOT		
Tenant Name	Heartland Dental	
Address	8671 US-17, Myrtle Beach, SC 29575	
Building Size (GLA)	3,500 SF	
Land Size	0.89 Acres	
Year Built/Renovated	2025	
Signator/Guarantor	Heartland Dental (Corporate)	
Rent Type	NN	
Landlord Responsibilities	Roof & Structure	
Rent Commencement Date	TBD	
Lease Expiration Date	TBD	
Remaining Term	10 Years	
Rent Escalations	10% Every 5 Years and in Option Periods	
Current Annual Rent	\$190,000	













#### ATTRACTIVE LEASE **FUNDAMENTALS**

Strong NN Heartland Dental Lease Format | Minimal landlord Responsibilities | 10 Year lease with three (3) five (5) year extensions | 10% Rental Increases every 5 years and in extensions



#### LARGEST DENTAL **ORGANIZATION GUARANTY**

Heartland Dental is the largest dental support organization in the United States | Over 1,800 Locations 2023 Total Revenue was \$3B



#### **MYRTLE BEACH - TOP TOURIST DESTINATION**

Top Tourist Destination in the Country -The Grand Strand, which includes Myrtle Beach, hosts approximately 19 million tourists annually | Myrtle Beach ranked third on most popular tourist destinations for Americans by Trip Advisor in 2021 Home to 25 international companies, in the top 10 for Foreign Direct Investment The subject property is approximately 30 miles north of the Grand Strand



#### SITE IS SURROUNDED BY THOUSANDS OF STUDENTS & HOMES

Within 4 miles of the site are three schools with over 550 students at each | The total student count from Burgess Elementary, St James Intermediate School, and Socastee Middle School is over 2,000 providing a built in customer base | Surrounded by thousands of homes and apartments, including Sunscapes (324 apartments) and Village at Queens Harbor (184 Condos)



#### WELL POSITIONED IN A **HEALTHY RETAIL NODE**

The site is located at a lighted intersection in a top performing trade area | Over 1.3MSF of retail space in a 1-mile radius with a vacancy rate of 0.5% | Nearby national retailers include: Walmart Supercenter, Lowe's Home Improvement, Lowe's Foods, Kohl's, Target, Marshalls, and more



#### **AFFLUENT NEIGHBORHOOD IN MYRTLE BEACH**

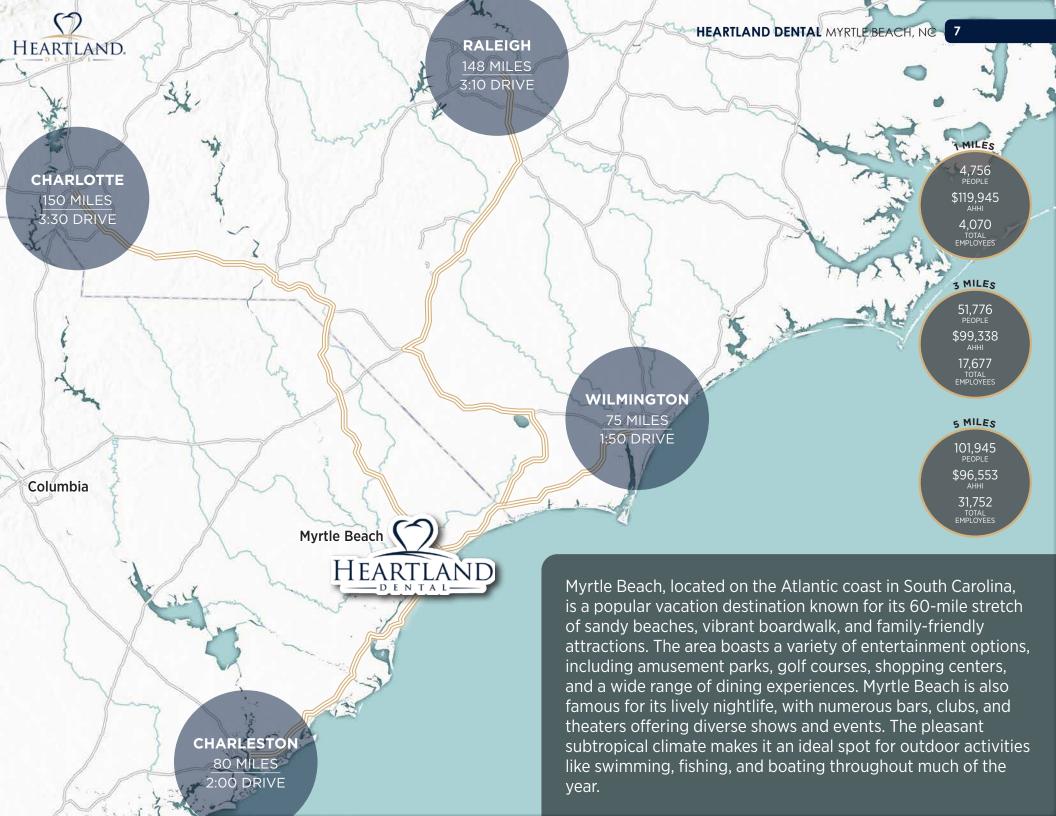
AHHI exceeds \$119k in a 1-mile radius Over 40K people live in a 3-mile radius, which has grown at an annual rate of 2.9% over the last 5 years (According to CoStar.com) | Myrtle Beach has been named the fastest growing City in the US for 3rd straight year (U.S. News & World Report 2023) | 42% increases from 2010













#### **TENANT** OVERVIEW

Heartland Dental is the largest dental support organization in the United States, with over 1,800 supported dental offices in 38 states. Founded in 1997, Heartland Dental supports over 2,700 dentists and over 10,000 team members nationwide. Based in Effingham, IL, Heartland Dental offers supported dentists and team members continuing education and leadership training, along with a variety of non-clinical administrative services. Heartland Dental partners with its supported dentists to deliver high-quality care across the full spectrum of dental services and is majority owned by KKR, a leading global investment firm.

## KKR

Heartland Dental's parent company, KKR (NYSE: KKR), is a leading global investment firm that manages multiple alternative asset management, capital markets, and insurance solutions. KKR has approximately \$207 billion in assets under management and more than 103 companies in their portfolio



20,000+
Team Members in the HD Family



2,700+ Support Doctors Nationally



1,800+ Support Offices Nationally

HEARTLAND DENTAL QUICK FACTS		
Founded	1997	
Ownership	Private (KKR)	
Number of Locations	1,800+	
Headquarters	Effingham, IL	
Guaranty	Corporate	







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