## Retail Gap Expanded Report

2020 Census, 2023 Estimates with 2028 Projections Calculated using Weighted Block Centroid from Block Groups Mark Vellinga

Lat/Lon: 44.3411/-98.2233



| 21st Street SW ByPass Arterial Listing 2715824        | 1 mi radius             |       | 3 mi radius            |       | 5 mi radius             |      |
|---|-------------------------|-------|------------------------|-------|-------------------------|------|
| Listing 27 13024                                      | Potential / Sales       | Index | Potential / Sales      | Index | Potential / Sales       | Inde |
| Clothing, Clothing Accessories Stores                 | \$3.18 M / \$1.28 M     | 60    | \$7.55 M / \$3.82 M    | 49    | \$7.94 M / \$3.87 M     | 51   |
| Men's Clothing Stores                                 | \$112.13 K/-            | 100   | \$265.89 K / -         | 100   | \$279.56 K / -          | 100  |
| Women's Clothing Stores                               | \$487.63 K / \$260.4 K  | 47    | \$1.16 M / \$867.05 K  | 25    | \$1.22 M / \$877.56 K   | 28   |
| Children's, Infants' Clothing Stores                  | \$210.06 K/ -           | 100   | \$498.77 K/-           | 100   | \$524.62 K/-            | 100  |
| Family Clothing Stores                                | \$1.3 M/-               | 100   | \$3.09 M / -           | 100   | \$3.25 M / -            | 100  |
| Clothing Accessory Stores                             | \$104.47 K/-            | 100   | \$247.77 K/-           | 100   | \$260.63 K / -          | 100  |
| Other Apparel Stores                                  | \$159 K / \$212.15 K    | -25   | \$377.5 K / \$276.96 K | 27    | \$397.01 K / \$285.52 K | 28   |
| Shoe Stores   | \$534.54 K / \$804.38 K | -34   | \$1.27 M / \$2.68 M    | -53   | \$1.33 M / \$2.71 M     | -51  |
| Jewelry Stores  | \$251.32 K/-            | 100   | \$592.52 K / -         | 100   | \$623.51 K/-            | 100  |
| Luggage Stores  | \$19.89 K/-             | 100   | \$47.3 K/-             | 100   | \$49.83 K/-             | 100  |
| Furniture, Home Furnishings Stores                    | \$1.55 M / \$489.37 K   | 68    | \$3.68 M / \$2.02 M    | 45    | \$3.87 M / \$2.63 M     | 32   |
| Furniture Stores                                      | \$955.24 K / \$365.83 K | 62    | \$2.26 M / \$1.52 M    | 33    | \$2.38 M / \$2.13 M     | 11   |
| Floor Covering Stores                                 | \$162.55 K / \$123.54 K | 24    | \$385.85 K / \$494.7 K | -22   | \$406.19 K / \$499.69 K | -19  |
| Other Home Furnishing Stores                          | \$434.92 K / -          | 100   | \$1.03 M/-             | 100   | \$1.09 M/-              | 100  |
| Electronics, Appliance Stores                         | \$1.18 M / \$1.4 M      | -16   | \$2.81 M / \$1.83 M    | 35    | \$2.95 M / \$1.88 M     | 36   |
| Building Material, Garden Equipment, Supplies Dealers | \$3.81 M / \$2.94 M     | 23    | \$9.08 M / \$13.41 M   | -32   | \$9.56 M / \$18.49 M    | -48  |
| Home Centers  | \$1.79 M / \$308.16 K   | 83    | \$4.27 M / \$974.89 K  | 77    | \$4.5 M / \$1.36 M      | 70   |
| Paint, Wallpaper Stores                               | \$131.34 K/-            | 100   | \$312.3 K / \$359.3 K  | -13   | \$328.75 K / \$359.3 K  | -9   |
| Hardware Stores                                       | \$165.38 K / \$1.88 M   | -91   | \$393.4 K / \$3.17 M   | -88   | \$414.13 K / \$3.25 M   | -87  |
| Other Building Materials Stores                       | \$1.27 M/-              | 100   | \$3.03 M / -           | 100   | \$3.19 M/-              | 100  |
| Outdoor Power Equipment Stores                        | \$60.24 K/-             | 100   | \$143.22 K/-           | 100   | \$150.88 K / -          | 100  |
| Nursery, Garden Stores                                | \$393.16 K / \$759.04 K | -48   | \$935.54 K / \$8.91 M  | -89   | \$984.95 K / \$13.52 M  | -93  |
| Food, Beverage Stores                                 | \$10.35 M / \$39.74 M   | -74   | \$24.79 M / \$74.97 M  | -67   | \$26.08 M / \$77.38 M   | -66  |
| Grocery Stores  | \$9.24 M / \$36.04 M    | -74   | \$22.16 M / \$68.85 M  | -68   | \$23.31 M / \$71.25 M   | -67  |
| Convenience Stores                                    | \$358.91 K / \$3.21 M   | -89   | \$861.23 K / \$4.5 M   | -81   | \$905.93 K / \$4.5 M    | -80  |
| Meat Markets  | \$105.55 K/-            | 100   | \$253.11 K/-           | 100   | \$266.25 K / \$2.17 K   | 99   |
| Fish, Seafood Markets                                 | \$37.88 K / -           | 100   | \$91.36 K/-            | 100   | \$96.13 K/-             | 100  |
| Fruit, Vegetable Markets                              | \$64.33 K/-             | 100   | \$154.46 K/-           | 100   | \$162.53 K/-            | 100  |
| Other Specialty Food Markets                          | \$110.73 K/-            | 100   | \$265.63 K / \$36.74 K | 86    | \$279.46 K / \$36.74 K  | 87   |
| Liquor Stores   | \$427.52 K / \$496.72 K | -14   | \$1.01 M / \$1.59 M    | -36   | \$1.07 M / \$1.59 M     | -33  |

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|---|-------------------------|-------|-------------------------|------------|-------------------------|------------|
| Listing 2715824                           | 1 mi radius             |       | 3 mi radius             |            | 5 mi radius             |            |
|   | Potential / Sales       | Index | Potential / Sales       | Index      | Potential / Sales       | Index      |
| Health, Personal Care Stores              | \$2.55 M / \$4.77 M     | -47   | \$6.09 M / \$7.46 M     | -18        | \$6.41 M / \$7.62 M     | -16        |
| Pharmacy, Drug Stores                     | \$2.13 M / \$4.57 M     | -53   | \$5.1 M / \$6.9 M       | -26        | \$5.37 M / \$7.05 M     | -24        |
| Cosmetics, Beauty Stores                  | \$125.03 K / \$204.45 K | -39   | \$298.54 K / \$345.73 K | -14        | \$314.06 K / \$353.98 K | -11        |
| Optical Goods Stores                      | \$143.1 K/-             | 100   | \$341.14 K/-            | 100        | \$358.98 K / -          | 100        |
| Other Health, Personal Care Stores        | \$146.2 K/-             | 100   | \$349.28 K / \$216.04 K | 38         | \$367.57 K / \$216.04 K | 41         |
| Sporting Goods, Hobby, Book, Music Stores | \$1.19 M/-              | 100   | \$2.82 M / \$583.82 K   | 79         | \$2.96 M / \$868.2 K    | 71         |
| Sporting Goods Stores                     | \$649.59 K/-            | 100   | \$1.54 M / \$349.32 K   | 77         | \$1.62 M / \$551.7 K    | 66         |
| Hobby, Toy, Game Stores                   | \$190.24 K/-            | 100   | \$451.33 K / \$92.94 K  | 79         | \$474.87 K / \$92.94 K  | 80         |
| Sewing, Needlecraft Stores                | \$59.69 K/-             | 100   | \$141.49 K / \$141.56 K | 0          | \$148.93 K / \$223.57 K | -33        |
| Musical Instrument Stores                 | \$53.71 K/-             | 100   | \$129.66 K/-            | 100        | \$136.44 K/-            | 100        |
| Book Stores                               | \$235.77 K/-            | 100   | \$558.53 K/-            | 100        | \$587.47 K/-            | 100        |
| General Merchandise Stores                | \$10.14 M / \$3.2 M     | 68    | \$24.19 M / \$4.19 M    | 83         | \$25.45 M / \$4.31 M    | 83         |
| Department Stores                         | \$2.62 M / \$3.2 M      | -18   | \$6.22 M / \$4.19 M     | 33         | \$6.55 M / \$4.31 M     | 34         |
| Warehouse Superstores                     | \$6.53 M/-              | 100   | \$15.61 M/-             | 100        | \$16.42 M/-             | 100        |
| Other General Merchandise Stores          | \$991.96 K/-            | 100   | \$2.36 M/-              | 100        | \$2.49 M / -            | 100        |
| Miscellaneous Store Retailers             | \$1.38 M / \$204 K      | 85    | \$3.29 M / \$1.09 M     | 67         | \$3.46 M / \$1.31 M     | 62         |
| Florists                                  | \$48.65 K / \$97.06 K   | -50   | \$115.82 K / \$393.81 K | -71        | \$121.94 K / \$396.46 K | -69        |
| Office, Stationary Stores                 | \$136.44 K/-            | 100   | \$324.05 K/-            | 100        | \$340.99 K/-            | 100        |
| Gift, Souvenir Stores                     | \$165.38 K/-            | 100   | \$393.44 K / \$86.94 K  | <i>7</i> 8 | \$413.93 K / \$86.94 K  | <i>7</i> 9 |
| Used Merchandise Stores                   | \$95.38 K / \$21.07 K   | 78    | \$227 K / \$86.17 K     | 62         | \$238.8 K / \$123.89 K  | 48         |
| Pet, Pet Supply Stores                    | \$562.53 K/-            | 100   | \$1.33 M/-              | 100        | \$1.4 M / -             | 100        |
| Art Dealers                               | \$45.3 K/-              | 100   | \$107.11 K/-            | 100        | \$112.7 K/-             | 100        |
| Mobile Home Dealers                       | \$82.17 K/-             | 100   | \$195.91 K/-            | 100        | \$206.2 K/-             | 100        |
| Other Miscellaneous Retail Stores         | \$246.79 K / \$85.88 K  | 65    | \$594.73 K / \$521.8 K  | 12         | \$625.67 K / \$704.11 K | -11        |
| Non-Store Retailers                       | \$4.66 M / -            | 100   | \$11.08 M / \$670.4 K   | 94         | \$11.66 M / \$709.99 K  | 94         |
| Mail Order, Catalog Stores                | \$3.87 M/-              | 100   | \$9.2 M / -             | 100        | \$9.68 M / \$39.59 K    | 100        |
| Vending Machines                          | \$106.38 K/-            | 100   | \$254.89 K / \$670.4 K  | -62        | \$268.12 K / \$670.4 K  | -60        |
| Fuel Dealers                              | \$382.85 K/-            | 100   | \$918.07 K/-            | 100        | \$966.5 K/-             | 100        |
| Other Direct Selling Establishments       | \$296.84 K / -          | 100   | \$707.51 K/-            | 100        | \$744.46 K/-            | 100        |

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|---|-------------------------|-------------|-------------------------|-------------|-------------------------|-------------|--|
|   | Potential / Sales       | Index       | Potential / Sales       | Index       | Potential / Sales       | Index       |  |
| Accommodation, Food Services                      | \$8.96 M / \$11.2 M     | -20         | \$21.25 M / \$22.58 M   | -6          | \$22.36 M / \$23.4 M    | -4          |  |
| Hotels, Other Travel Accommodations               | \$493.09 K / \$406.2 K  | 18          | \$1.17 M / \$1.86 M     | -37         | \$1.23 M / \$1.95 M     | -37         |  |
| RV Parks  | \$4.65 K/-              | 100         | \$11.15 K/-             | 100         | \$11.68 K/-             | 100         |  |
| Rooming, Boarding Houses                          | \$3.35 K / -            | 100         | \$7.96 K / -            | 100         | \$8.47 K/-              | 100         |  |
| Full Service Restaurants                          | \$5.24 M / \$4.97 M     | 5           | \$12.44 M / \$11.62 M   | 7           | \$13.09 M / \$12.26 M   | 6           |  |
| Limited Service Restaurants                       | \$2.44 M / \$5.15 M     | -53         | \$5.78 M / \$7.71 M     | -25         | \$6.08 M / \$7.78 M     | -22         |  |
| Special Food Services, Catering                   | \$777.95 K / \$751.25 K | 3           | \$1.85 M / \$980.76 K   | 47          | \$1.94 M / \$1.01 M     | 48          |  |
| Drinking Places                                   | \$224.73 K / \$144.93 K | 36          | \$529.77 K / \$943.38 K | -44         | \$557.17 K / \$955.81 K | -42         |  |
| Gasoline Stations                                 | \$7.57 M/-              | 100         | \$18.2 M / \$11.38 M    | 37          | \$19.16 M / \$13.08 M   | 32          |  |
| Motor Vehicle, Parts Dealers                      | \$13.84 M / \$5.11 M    | 63          | \$32.92 M / \$88.36 M   | -63         | \$34.65 M / \$98.68 M   | -65         |  |
| New Car Dealers                                   | \$10.6 M / \$2.72 M     | 74          | \$25.24 M / \$65.28 M   | -61         | \$26.57 M / \$67.49 M   | -61         |  |
| Used Car Dealers                                  | \$1.09 M / \$680.09 K   | 38          | \$2.6 M / \$12.92 M     | -80         | \$2.74 M / \$18.85 M    | -85         |  |
| Recreational Vehicle Dealers                      | \$221.48 K / -          | 100         | \$522.41 K/-            | 100         | \$549.73 K/-            | 100         |  |
| Motorcycle, Boat Dealers                          | \$479.41 K/-            | 100         | \$1.14 M / \$558.07 K   | 51          | \$1.2 M / \$847.7 K     | 29          |  |
| Auto Parts, Accessories                           | \$863.4 K / \$1.71 M    | -50         | \$2.05 M / \$6.53 M     | -69         | \$2.16 M / \$6.65 M     | -68         |  |
| Tire Dealers                                      | \$577.15 K / -          | 100         | \$1.37 M/\$3.07 M       | -55         | \$1.44 M / \$4.85 M     | -70         |  |
| 2023 Population                                   | 5,868                   | }           | 14,389                  |             | 15,026                  |             |  |
| 2028 Population                                   | 5,706                   | 5,706       |                         | 14,402      |                         | 15,113      |  |
| % Population Change 2023-2028                     | -2.8%                   | -2.8%       |                         | -           |                         | 0.6%        |  |
| 2023 Adult Population Age 18+                     | 4,159                   | 4,159       |                         | 10,174      |                         | 10,660      |  |
| 2023 Population Male                              | 2,833                   | 2,833       |                         | 7,127       |                         | 7,453       |  |
| 2023 Population Female                            | 3,035                   | 3,035       |                         | 7,262       |                         | 7,573       |  |
| 2023 Households                                   | 2,325                   | 2,325       |                         | 5,625       |                         | 5,879       |  |
| 2023 Median Household Income                      | 68,123                  | 68,123      |                         | 59,029      |                         | 59,060      |  |
| 2023 Average Household Income                     | 87.045                  | 87,045      |                         | 85,953      |                         | 86,722      |  |