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#### **MARKET ADVISORS**

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This Memorandum contains selected information pertaining to the Property and does not purport to be a representation of the state of affairs of the Property or the Owner, to be all-inclusive or to contain all or part of the information which prospective investors may require to evaluate a purchase of real property. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the Property will be made available to any interested persons. In this Memorandum, certain documents are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the material referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the contents of this Memorandum in any manner.

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Demographic Profile Demographic Profile

Market Tapestry

Market Tapestry

Market Tapestry

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Confidentiality & Disclaimer



## PROPERTY SUMMARY

#### PROPERTY OVERVIEW

Lee & Associates presents a high-street retail storefront occupied by the popular Downtown Dance studio in the heart of vibrant Downtown Lake Worth Beach. Strategically located on the iconic Lucerne Avenue, this property boasts a versatile ±2,550 SF retail/office property with a commanding presence in one of South Florida's most sought-after beach town markets. The property is presently occupied by a long-term dance studio that is currently on a month-to-month lease, offering low-risk stability and immediate cash flow. The property, complete with two roll-up doors in the back, is deal for its current use or a multitude of retail and office services uses, great for a new owner-user or an investor seeking upside opportunities.

Nestled in the vibrant Historic Downtown Lake Worth Beach, this portfolio enjoys unparalleled visibility and foot traffic within a walkable, pedestrian-friendly setting. Beyond its premier location, this property benefits from ample street parking and adjacency to a free public parking lots for added convenience to customers. As a focal point of Downtown Lake Worth, the area hosts a myriad of annual events, including the acclaimed Street Painting Festival and Reggae Fest, which celebrate art and Caribbean culture. Additionally, monthly highlights such as Farmers Markets, art walks, and street festivals enrich the vibrant tapestry of community life, making this locale an enticing destination for discerning businesses and investors seeking to capitalize on the dynamic energy of Downtown Lake Worth.



For more information, please contact one of the following individuals:

#### **MARKET ADVISORS**

C. TODD EVERETT, SIOR Principal 561.414.8567

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**ASKING: \$1,200,000.00** 



#### **Beach Town Hight Street Storefront:**

- 2.550 RSF Retail Storefront
- Thriving, Long-Standing Tenant on a month-to-month lease
- Great for Owner-User or Investor seeking upside opportunities.
- Premier Frontage on Lucerne Ave
- Nearby Adjacent Public Parking Lots



#### Historic Downtown Lake Worth:

- Epicenter of Bustling Downtown
- Small Beach Town Charm
- Steady Foot Traffic
- Boutique Shopping and Dining Galleries and Theaters
- Downtown Events Include: Weekly Farmers Markets, Monthly Art Walks, Street Festivals, Annual Street Painting Festival, Reggae Fest, & more!



#### **Exceptional Access and Attractions:**

- Fronting Main Thoroughfare to I-95.
- Walking Distance to Beaches, Parks, and Popular Attractions Ensures Steady Vehicular and Pedestrian Traffic.



# 805 LUCERNE AVE - ±2,550 SF RETAIL STOREFRONT



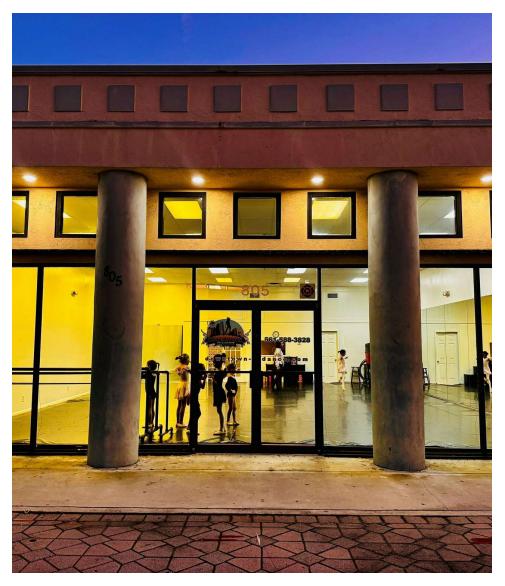








# **TENANT PROFILE: DOWNTOWN DANCE**





#### **DOWNTOWN DANCE (805 LUCERNE AVE)**

A cornerstone of the local arts scene, this dance studio is a vibrant and inspiring space dedicated to fostering a love of movement and artistic expression. Offering a diverse range of classes—including ballet, jazz, contemporary, and hip-hop—the studio welcomes students of all ages and skill levels, from beginners to seasoned performers. With passionate instructors, state-of-the-art facilities, and a focus on both technique and creative exploration, the studio provides a nurturing environment where dancers can build confidence and refine their craft. Beyond regular classes, it also hosts performances, workshops, and community events, enriching the cultural fabric of Downtown Lake Worth Beach. Whether aspiring to a professional dance career or simply looking for a fun and engaging way to stay active, students and families alike appreciate the studio's dedication to excellence and community engagement.

## PROPERTY DETAILS

LOCATION INFORMATION		
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BUILDING NAME

Downtown Dance Beach Town High Street Retail

805 Lucerne Ave

CITY, STATE, ZIP

Lake Worth Beach, FL 33460

COUNTY

Palm Beach County

MARKET

South Florida

SUB-MARKET

Lake Worth

CROSS-STREETS Lake Ave & Lucerne Ave at N L St
NEAREST HIGHWAY US-1 & I-95

**NEAREST AIRPORT** Palm Beach Int'l Airport

**BUILDING INFORMATION** 

35

BUILDING SIZE 2,550 SF

OCCUPANCY % 100.0%

TENANCY Single

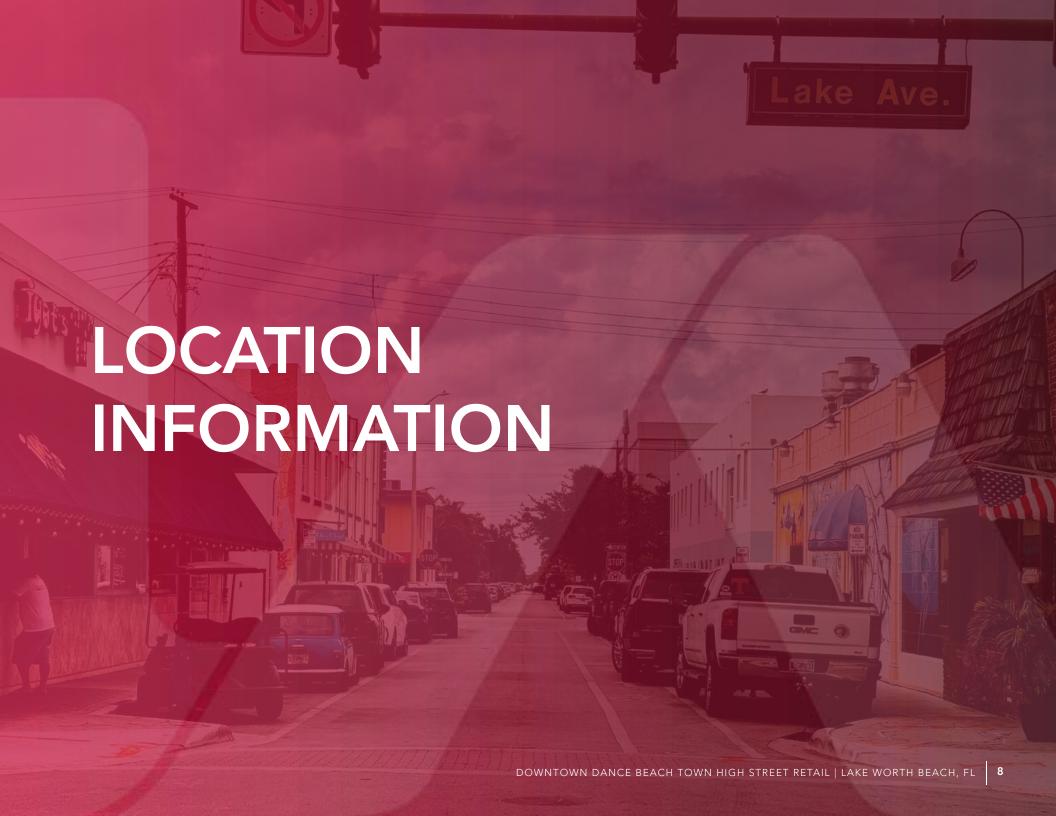
YEAR BUILT 2002

NUMBER OF BUILDINGS 1

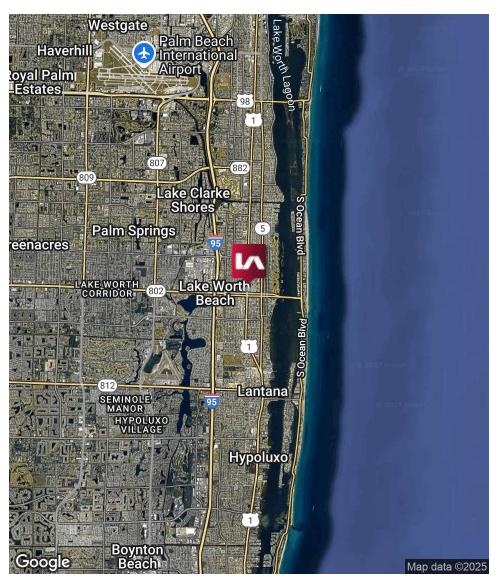
PROPERTY INFORMATION

TRAFFIC COUNT FRONTAGE

PROPERTY TYPE Retail
PROPERTY SUBTYPE Street Retail
ZONING CAC / DT - DOWNTOWN
LOT SIZE 0.08 Acres
APN # 38-43-44-21-15-507-0060
LOT FRONTAGE 35 ft
TRAFFIC COUNT STREET Lake Ave



## **REGIONAL MAP**





#### **LOCATION OVERVIEW**

Located in the heart of Downtown Lake Worth fronting Lake Avenue, surrounded by vibrant cultural diversity, historic charm, and thriving artistic scene, featuring galleries, theaters, and live music venues. The area offers an eclectic mix of dining options, lively nightlife, and community events, all within walking distance of scenic beaches and parks.

**CITY INFORMATION** 

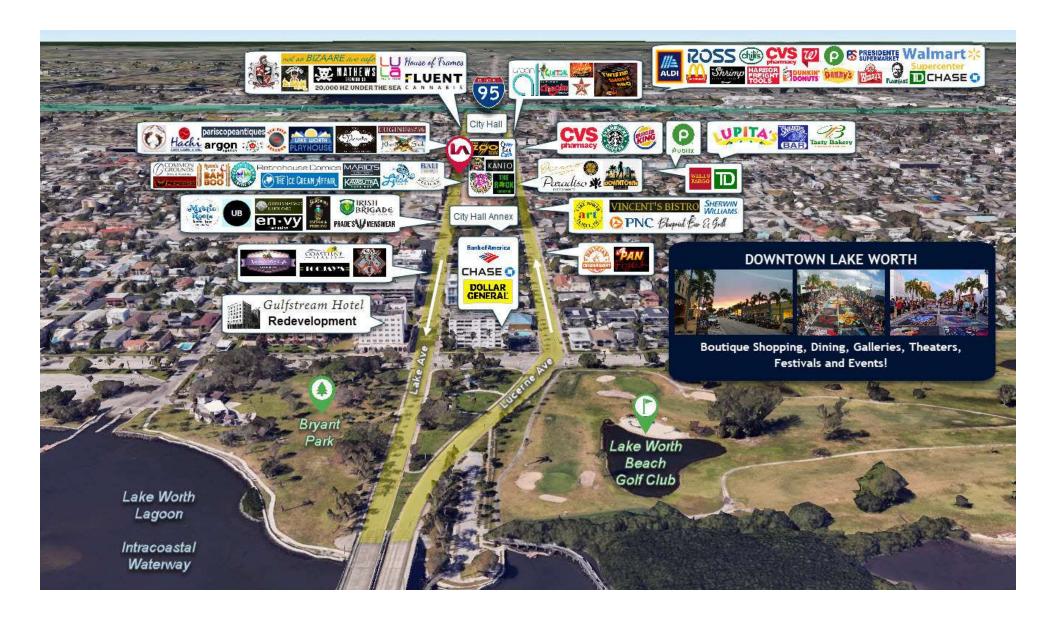
CITY: Lake Worth Beach

MARKET: South Florida

**CROSS STREETS:** Lake Ave & Lucerne Ave at N L St

NEAREST HIGHWAY: US-1 & I-95

# IN THE EPICENTER OF DOWNTOWN LAKE WORTH





# Lake Worth Beach STREET PAINTING FESTIVAL

Lake and Lucerne Avenues

More than 600 Artists convert the Avenues into artistic masterpieces.

Atrracts more than 100,000 visitors and growing every year!

# **DOWNTOWN LAKE WORTH**

# A VIBRANT COMMUNITY THRIVING WITH SHOPPING, DINING, STREET FESTIVALS, ART & CULTURE

Downtown Lake Worth thrives on its cultural diversity, attracting individuals from various backgrounds and lifestyles to form a vibrant and inclusive community. This diversity lends a unique character to the area, fostering an atmosphere of acceptance and celebration of different cultures. Moreover, the downtown district pulsates with artistic expression, boasting an array of galleries, street murals, and art festivals that captivate both residents and visitors alike. This rich artistic tapestry adds depth and vibrancy to the streets, creating an immersive experience that showcases the city's creative spirit.

Complementing its cultural allure, Downtown Lake Worth exudes historic charm, with colorful buildings, quaint cottages, and unique boutiques dotting its streets. This blend of old-world charm and modern creativity lends an enchanting ambiance to the area, drawing visitors to explore its hidden gems and historical landmarks. Furthermore, the downtown scene buzzes with entertainment venues, ranging from theaters and live music venues to cozy cafes and lively bars, ensuring there's always something happening to delight the senses. With its blend of culture, art, history, and entertainment, Downtown Lake Worth offers a dynamic urban experience that captivates residents and visitors alike.







Downtown Lake Worth hosts several regularly occurring special events throughout the year. Among these are the Lake Worth Street Painting Festival, an annual event where artists transform the streets into vibrant works of art; the Lake Worth Reggae Fest, a celebration of Caribbean culture featuring live music, food, and dance; the Lake Worth Farmers Market, which takes place weekly, offering locally grown produce, artisanal goods, and live entertainment; and the Lake Worth Beach Bonfires, where visitors can gather around beachfront fire pits for a cozy evening under the stars. Additionally, the downtown area often hosts monthly art walks, street festivals, and cultural celebrations, adding to its lively atmosphere and sense of community.

# SURROUNDED BY AMENITIES AND ATTRACTIONS



# A PLACE IN LAKE WORTH BEACH HISTORY













## **DEMOGRAPHIC PROFILE**

### **KEY FACTS**



36,789
Total Population



\$75,801 Average Household Income



35.9 Median Age



2.6
Average Household

#### Drive time of 5 minutes



### Average Consumer Spending



**\$1,681**Apparel



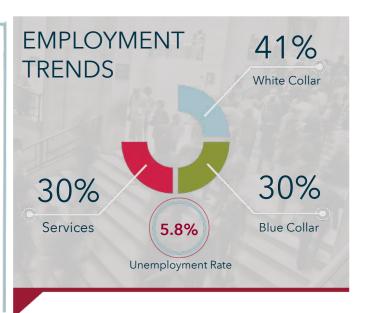
**\$2,776**Dining Out



**\$5,119** Groceries



**\$5,069** Health Care



## DAYTIME POPULATION

### **BUSINESS**



**1,534**Total
Businesses



**8,607**Total
Employees



**1,450,687,450**Total Sales

# HOUSING UNITS

15,179 2020 Total Housing Units

15,705 2023 Total Housing Units 15,893 2028 Total Housing Units

Total Daytime Population

27,700



Daytime Population: Workers



Daytime Population: Residents

# **DEMOGRAPHIC PROFILE**

### **KEY FACTS**



136,746
Total Population



\$91,312
Average Household



39.0 Median Age



2.6
Average Household

#### Drive time of 10 minutes



# Average Consumer Spending



**\$1,952**Apparel



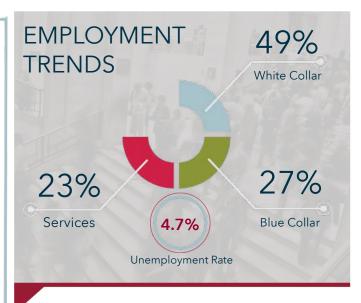
**\$3,241**Dining Out



**\$6,019** Groceries



**\$6,288** Health Care



### DAYTIME POPULATION

### **BUSINESS**



**6,922**Total
Businesses



**48,134**Total
Employees



**7,328,604,770**Total Sales

## HOUSING UNITS



59,939

2023 Total Housing Units 60,671 2028 Total Housing Units 116,242 48

Total Daytime Population

48,814

Daytime Population: Workers 67,428

Daytime Population: Residents

## **DEMOGRAPHIC PROFILE**

### **KEY FACTS**



408,268
Total Population



\$87,338 Average Household

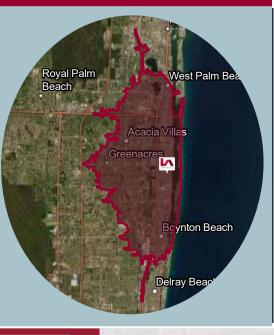


39.8 Median Age



2.5 Average Household

#### **Drive time of 15 minutes**



### Average Consumer Spending



**\$1,852**Apparel



**\$3,086**Dining Out



**\$5,711**Groceries

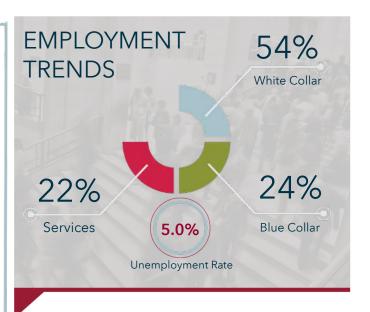


**\$6,043** Health Care

183,144

2028 Total

**Housing Units** 



## DAYTIME POPULATION

### **BUSINESS**



**21,976**Total
Businesses



181,765 Total Employees



**26,028,357,554**Total Sales

## HOUSING UNITS



180,149

2023 Total Housing Units



Total Daytime Population



Daytime Population: Workers



Daytime Population: Residents

# MARKET TAPESTRY



Tapestry LifeMode	House- holds	HHs %	% US HHs	Index
Affluent Estates (L1)	0	0.00%	9.9%	0
Upscale Avenues (L2)	0	0.00%	5.7%	0
Uptown Individuals (L3)	0	0.00%	3.8%	0
Family Landscapes (L4)	0	0.00%	7.5%	0
GenXurban (L5)	465	3.35%	11.4%	30
Cozy Country Living (L6)	0	0.00%	12.0%	0
Ethnic Enclaves (L7)	1,661	11.96%	7.1%	169
Middle Ground (L8)	2,857	20.58%	10.9%	189
Senior Styles (L9)	427	3.08%	5.8%	53
Rustic Outposts (L10)	891	6.42%	8.2%	78
Midtown Singles (L11)	2,851	20.53%	6.2%	331
Hometown (L12)	796	5.73%	6.1%	93
Next Wave (L13)	3,936	28.35%	3.9%	731
Scholars and Patriots (L14)	0	0.00%	1.6%	0

#### **POPULATION BY GENERATION** 9.4% 22.5% 28.3% Generation Alpha: Born Generation Z: Born 1999 Millennials: Born 1981 to 2017 or Later to 2016 1998 18.7% 16.5% 4.5% Generation X: Born 1965 Baby Boomer: Born 1946 Greatest Gen: Born to 1980 to 1964 1945/Earlier

Dining Out

Yg

\$5,069

Health Care

**AGE PROFILE** 

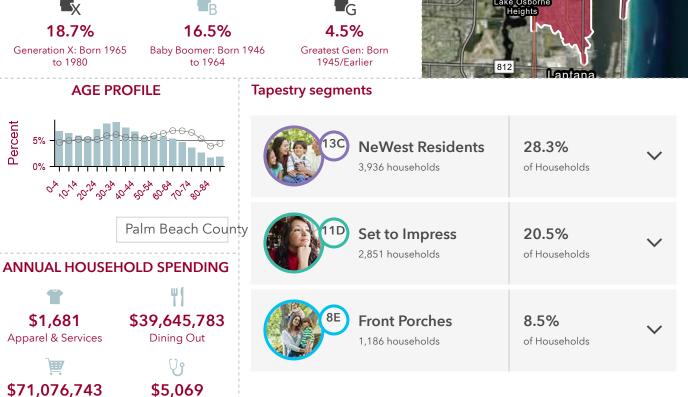
Percent

\$1,681

Apparel & Services

\$71,076,743

Groceries



ke Worth

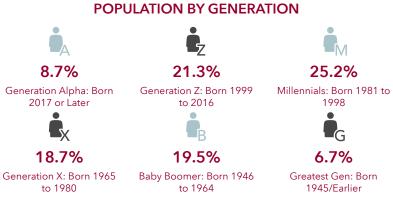
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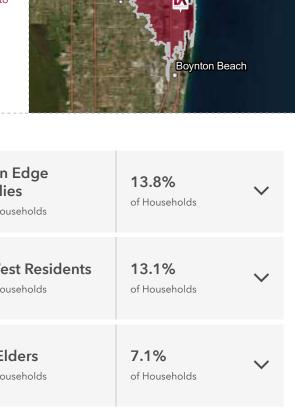
Drive time of 5 minutes

# MARKET TAPESTRY



Tapestry LifeMode	House- holds	HHs %	% US HHs	Index
Affluent Estates (L1)	339	0.66%	9.9%	7
Upscale Avenues (L2)	456	0.89%	5.7%	16
Uptown Individuals (L3)	0	0.00%	3.8%	0
Family Landscapes (L4)	873	1.70%	7.5%	23
GenXurban (L5)	5,293	10.32%	11.4%	91
Cozy Country Living (L6)	1,018	1.99%	12.0%	17
Ethnic Enclaves (L7)	11,050	21.55%	7.1%	304
Middle Ground (L8)	7,943	15.49%	10.9%	142
Senior Styles (L9)	7,118	13.88%	5.8%	240
Rustic Outposts (L10)	1,364	2.66%	8.2%	32
Midtown Singles (L11)	7,146	13.94%	6.2%	225
Hometown (L12)	1,130	2.20%	6.1%	36
Next Wave (L13)	7,550	14.72%	3.9%	379
Scholars and Patriots (L14)	0	0.00%	1.6%	0





Drive time of 10 minutes

# MARKET TAPESTRY



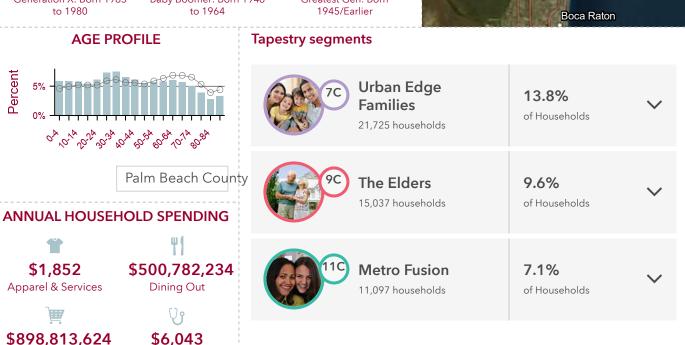
Tapestry Life Mode	House- holds	HHs %	% US HHs	Index
Affluent Estates (L1)	3,237	2.06%	9.9%	21
Upscale Avenues (L2)	456	0.29%	5.7%	5
Uptown Individuals (L3)	5,989	3.81%	3.8%	100
Family Landscapes (L4)	9,312	5.92%	7.5%	79
GenXurban (L5)	9,508	6.04%	11.4%	53
Cozy Country Living (L6)	1,035	0.66%	12.0%	5
Ethnic Enclaves (L7)	33,537	21.31%	7.1%	301
Middle Ground (L8)	16,066	10.21%	10.9%	94
Senior Styles (L9)	30,803	19.57%	5.8%	338
Rustic Outposts (L10)	2,882	1.83%	8.2%	22
Midtown Singles (L11)	22,333	14.19%	6.2%	229
Hometown (L12)	7,102	4.51%	6.1%	73
Next Wave (L13)	14,313	9.09%	3.9%	234
Scholars and Patriots (L14)	820	0.52%	1.6%	32

Percent

Groceries

#### POPULATION BY GENERATION 8.2% 20.8% 25.1% Generation Alpha: Born Generation Z: Born 1999 Millennials: Born 1981 to 2017 or Later to 2016 1998 18.2% 20.4% 7.5% Generation X: Born 1965 Baby Boomer: Born 1946 Greatest Gen: Born to 1980 to 1964 1945/Earlier

Health Care



Drive time of 15 minutes

Arthur R. Marshall Loxahatchee National Wildlife

Refuge

West Palm Beach

# RETAIL FOR SALE CONFIDENTIALITY & DISCLAIMER

805 Lucerne Ave, Lake Worth Beach, FL 33460



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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Lee & Associates South Florida in compliance with all applicable fair housing and equal opportunity laws.

This is not intended to be an appraisal of the market value of the property, if an appraisal is desired, the services of a licensed or certified appraiser should be obtained. This report is not intended to meet the uniform standards of professional appraisal practice.

C. Todd Everett, SIOR cteverett@lee-associates.com D 561.414.8567

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