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## Site Overview

An off-market opportunity to acquire a SPA-approved site at 515 Main St., Woodstock, Ontario. This prime property spans approximately 0.716 acres and offers a total gross floor area of nearly 50,000 sq. ft., complete with surface parking. The site is zoned as Special Residential Zone 4 (R4-sp).

The approved site plan permits the development of 50 dwelling units, featuring an additional 4,123 sq. ft. of balcony space across all floors, enhancing the living experience.

#### **Key Features:**

- Within walking distance to schools, retail markets, shopping malls, hospitals, and essential amenities
- Located close to downtown Woodstock
- Offers easy transportation access, with nearby train stations like Woodstcok VIA Rail and bus stops
- Strategically located at the junction of Highways 401 and 403, this property sits in the heart of a flourishing farming and manufacturing region, making it an exceptional opportunity for businesses to establish and thrive.

Don't miss out on the incredible potential this opportunity has to offer.

\*\*Buyer is responsible to confirm all the details.



## Proposed Development







#### Unit Mix & Type:

- 2 BR Unit 1 = 5 Units
- $2 \overline{BR Unit 2 B.F.} = 5 \overline{Units}$
- 2 BR Unit 3 = 10 Units
- 2 BR Unit 4 = 5 Units
- 2 BR Unit 5 = 10 Units
- 1 BR Unit 6 = 5 Units
- 2 BR Unit 7 = 5 Units
- 1 BR Unit 8 = 5 Units

TOTAL = 50 Units

# Budget

	515 Main Street				
	515 Main Street, Woodstock, On	tario			
	TOTAL Construction Budget - CMHC	Select			
Line Item		Budget	% of Total	Per Unit	PSF
LAND VALUE		\$3,000,000	16.0%	\$60,000	\$59
Project Staff		\$449,955	2.4%	\$8,999	\$9
Hourly Labour		\$120,190	0.6%	\$2,404	\$2
Construction Equipment		\$142,915	0.8%	\$2,858	\$3
Project Overhead		\$184,830	1.0%	\$3,697	\$4
Temporary Power		\$49,995	0.3%	\$1,000	\$1
Insurance		\$15,150	0.1%	\$303	\$0
Weather Expense		\$27,270	0.1%	\$545	\$1
Out of Town Expense		\$10,100	0.1%	\$202	\$0
Final Clean Up		\$50,500	0.3%	\$1,010	\$1
Division 2		\$901,930	4.8%	\$18,039	\$18
Concrete & Formwork		\$1,028,180	5.5%	\$20,564	\$20
Division 4		\$642,865	3.4%	\$12,857	\$13
Metals		\$129,785	0.7%	\$2,596	\$3
Carpentry		\$191,900	1.0%	\$3,838	\$4
Thermal & Moisture Protection		\$415,110	2.2%	\$8,302	\$8
Doors & Windows		\$739,320	3.9%	\$14,786	\$15
Finishes		\$1,712,960	9.1%	\$34,259	\$34
Specialties		\$112,110	0.6%	\$2,242	\$2
Equipment		\$239,875	1.3%	\$4,798	\$5
Furnishings		\$0	0.0%	\$0	\$0
Special Construction		\$0	0.0%	\$0	\$0
Elevators		\$565,095	3.0%	\$11,302	\$11
Mechanical		\$2,407,840	12.8%	\$48,157	\$48
Electrical		\$1,042,825	5.6%	\$20,857	\$21
CM FEE ON Subtrade		\$391,325	2.1%	\$7,826	\$0
Division 1		\$320,000	1.7%	\$6,400	\$6
Division 2 to 10		\$0	0.0%	\$0	\$0
Division 11		\$8,000	0.0%	\$160	\$0
Division 12		\$15,000	0.1%	\$300	\$0
Division 13 to 15		\$250,000	1.3%	\$5,000	\$6
Energy Efficiency Optimizations		\$0	0.0%	\$0	\$0
Construction Management Fee	4.7% of Hard Costs	\$600,000	3.2%	\$12,000	\$12
TOTAL HARD COSTS		\$12,765,025	67.9%	\$255,300	\$253
Land Townsfee Toward Classics Conta		200100000000000000000000000000000000000	0.29/		
Land Transfer Tax and Closing Costs		\$49,320	0.3%	\$986	\$1
Development Charge		\$284,594	1.5%	\$5,692	\$6
Building Permit Fees		\$36,646	0.2%	\$733	\$1
Parkland Dedication		\$70,000	0.4%	\$1,400	\$1
General Legal Fees		\$50,000	0.3%	\$1,000	\$1
Marketing and Advertising		\$112,500	0.6%	\$2,250	\$2
Appraisal		\$8,000	0.0%	\$160	\$0
Project Monitor		\$25,000	0.1%	\$500	\$0
Development Management Fee	4.0% of Hard Costs	\$510,601	2.7%	\$10,212	\$10
TOTAL SOFT COSTS		\$1,146,660	6.1%	\$22,933	\$23
Total Contingency	5.0% of Hard Costs	\$638,251	3.4%	\$12,765	\$13
Interest Reserve		\$1,030,000	5.5%	\$20,600	\$20
HST		\$0	0.0%	\$0	\$0
Financing Fees	1.2% of Loan Amount	\$209,330	1.1%	\$4,187	\$4
TOTAL COSTS		\$18,789,266	100.0%	\$375,785	\$372
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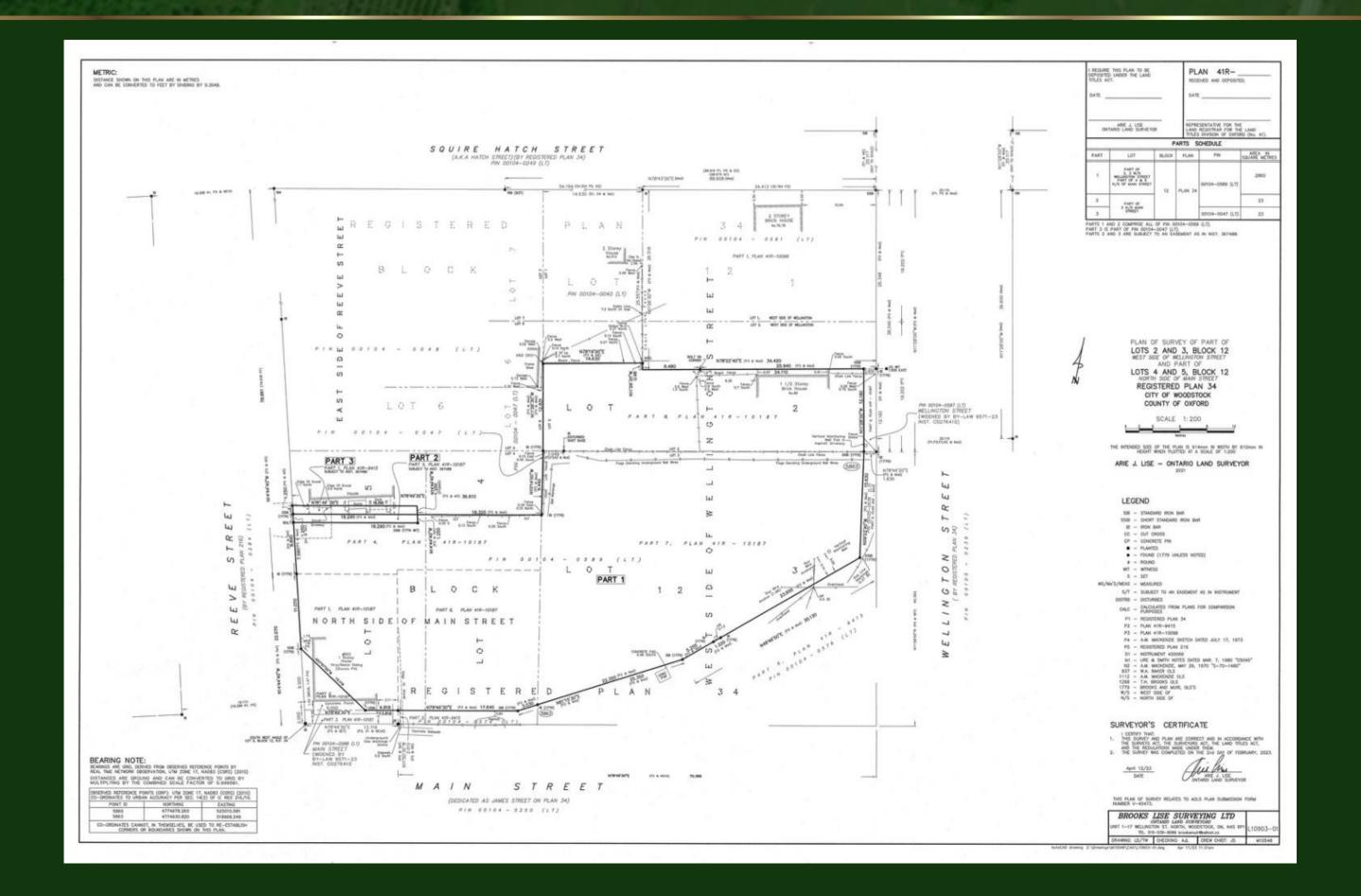
## Proforma

515 Main Street 515 Main Street, Woodstock, Ontario CMHC Select Proforma ( 100 points under EE)							
	#Units	Size (SF)	Average Rent	Average Rent PSF	Monthly	Annual	
Market Rental Units:	Wilderson St.	Section 1	. Commission Commissio		The second of		
One Bedroom Unit 8 - 593.20 SF	5	593	\$1,542	\$2.60	\$7,712	\$92,539	
One Bedroom Unit 6 - 685.87 SF	5	686	\$1,715	\$2.50	\$8,573	\$102,881	
Two Bedroom Unit 5 - 768.76 SF	10	769	\$1,845	\$2.40	\$18,450	\$221,403	
Two Bedroom Unit 3 - 826.02 SF	10	826	\$1,982	\$2.40	\$19,824	\$237,894	
Two Bedroom Unit 7 - 864.23 SF	5	864	\$2,074	\$2.40	\$10,371	\$124,449	
Two Bedroom Unit B.F - 955.84 SF	5	956	\$2,294	\$2.40	\$11,470	\$137,641	
Two Bedroom Unit 4 - 1063 SF	5	1,063	\$2,551	\$2.40	\$12,756	\$153,072	
Two Bedroom Unit 1 - 1085 SF	5	1,085	\$2,604	\$2.40	\$13,020	\$156,240	
TOTAL	50	42,184			\$102,177	\$1,226,118	
AVERAGE		844	\$2,044	\$2.42		¥-//	
					Manath		
Add:	1	7-2	Confess Dealth Co. II	Per Stalls	Monthly	445 222	
Parking Income			Surface Parking Stalls	\$75	\$3,750	\$45,000	
Locker Revenue			Lockers	\$50	\$0	\$0	
Bike Storage		0	Bike Stalls	\$10	\$0	\$0	
Total Ancillary Income						\$45,000	
Gross Potential Revenue						\$1,271,118	
1201			NEW TO SERVICE OF THE				
Less: Vacancy			of Gross Potential Reve	enue		\$12,711	
CMHC - Woodstock, ON 2022 Vacancy		1.0%					
CMHC - Woodstock, ON 4 Year Average Vacancy		1.2%	CMHC 4 Year Average (	2019 - 2022)			
Effective Gross Revenue						£4 250 407	
Effective Gross Revenue						\$1,258,407	
Loss: Operating Expenses				% of ECD	Dorllnit	Annual	
Less: Operating Expenses	Estimated			% of EGR 8.9%	Per Unit	Annual	
Property Taxes Insurance	Estimated			1.8%	\$2,250 \$450	\$112,500 \$22,500	
				2.4%	\$600	( / C / A / A / A / A / A / A / A / A / A	
Utilities  Repair and Maintenance	Estimated CMHC Benchmark			3.3%		\$30,000 \$41,500	
Repair and Maintenance	CMHC Benchmark	5 Appliances	+1 Elevators + A/C	2.2%	\$830 \$562	\$28,100	
Replacement Reserve Salaries	CMHC Benchmark	* *	per door per year			\$28,100	
	CMHC Benchmark		of EGR	2.2%	\$555		
Management Fees Advertising & Miscellaneous	CMHC Benchmark		of EGR	1.0%	\$1,070 \$252	\$53,482 \$12,584	
Total Operating Expenses	Civine Benchmark	1.00%	UI EUN	26.1% of EGR	\$6,568	\$328,416	
Net Operating Income						\$929,991	
<u>LTC</u>	LTV	Loan Amount	Interest Rate	Amortization		VOMESTORIS PRODUCTS	
CMHC Insured First Mortgage 93.0%	89%	\$17,474,017	4.30%	50		\$845,495	
CMHC Fees and Premiums		\$498,437	4.30%	50		\$24,117	
Cash Flow After Debt Service						\$60,378	
Debt Service Coverage						1.10	

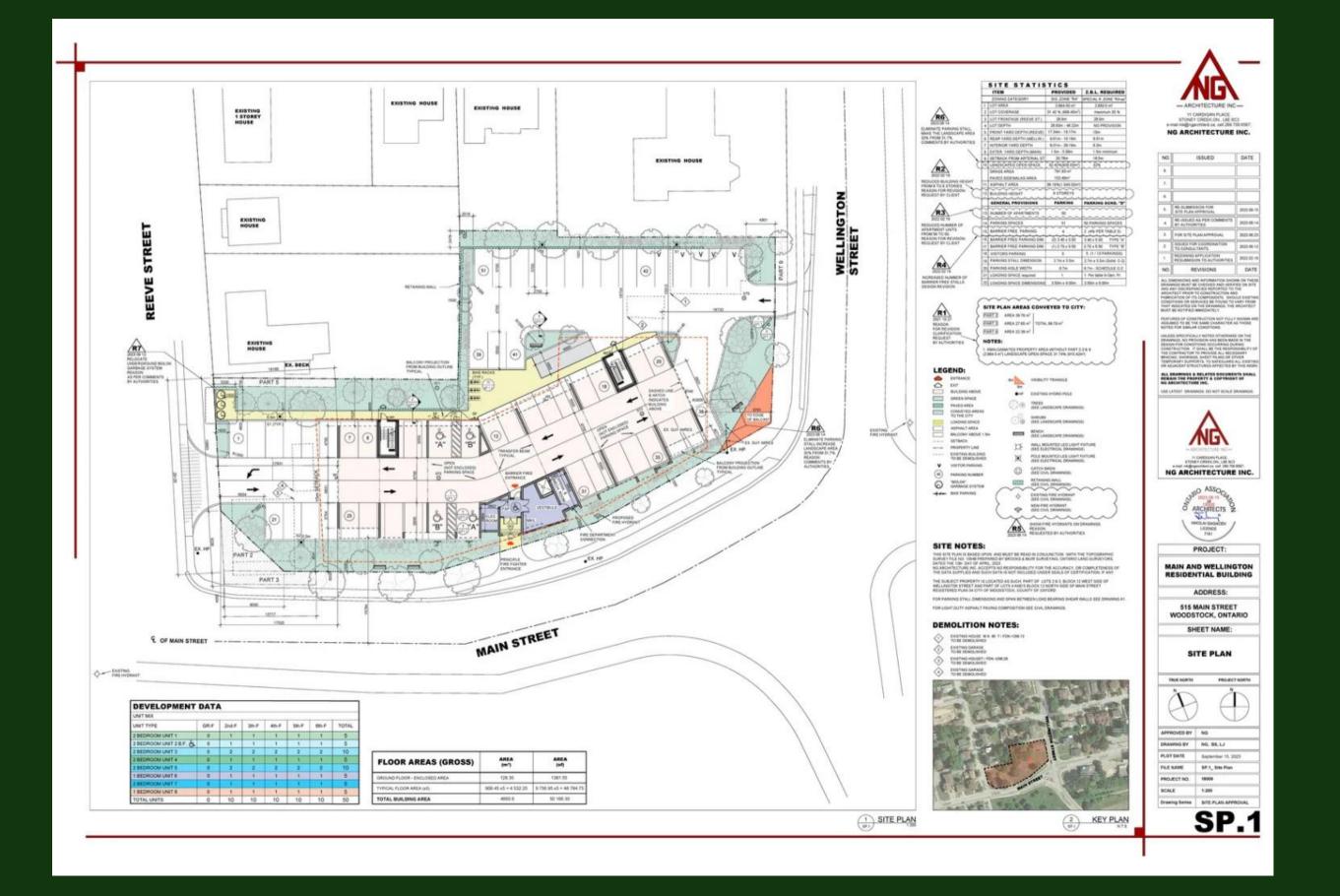
## Source of Funds

Sources and Uses									
Sources	Amount	%	Uses	Amount	%				
First Mortgage	\$17,444,183	93%	Land	\$3,000,000	16%				
<b>Borrower Equity</b>	\$1,345,083	7%	Hard Costs	\$12,765,025	68%				
			Soft Costs	\$1,146,660	6%				
			Contingency	\$638,251	3%				
			Interest Reserve	\$1,030,000	5%				
			GST	\$0	0%				
			Financing Fee	\$209,330	1%				
Total	\$18,789,266	100%	Total	\$18,789,266	100%				

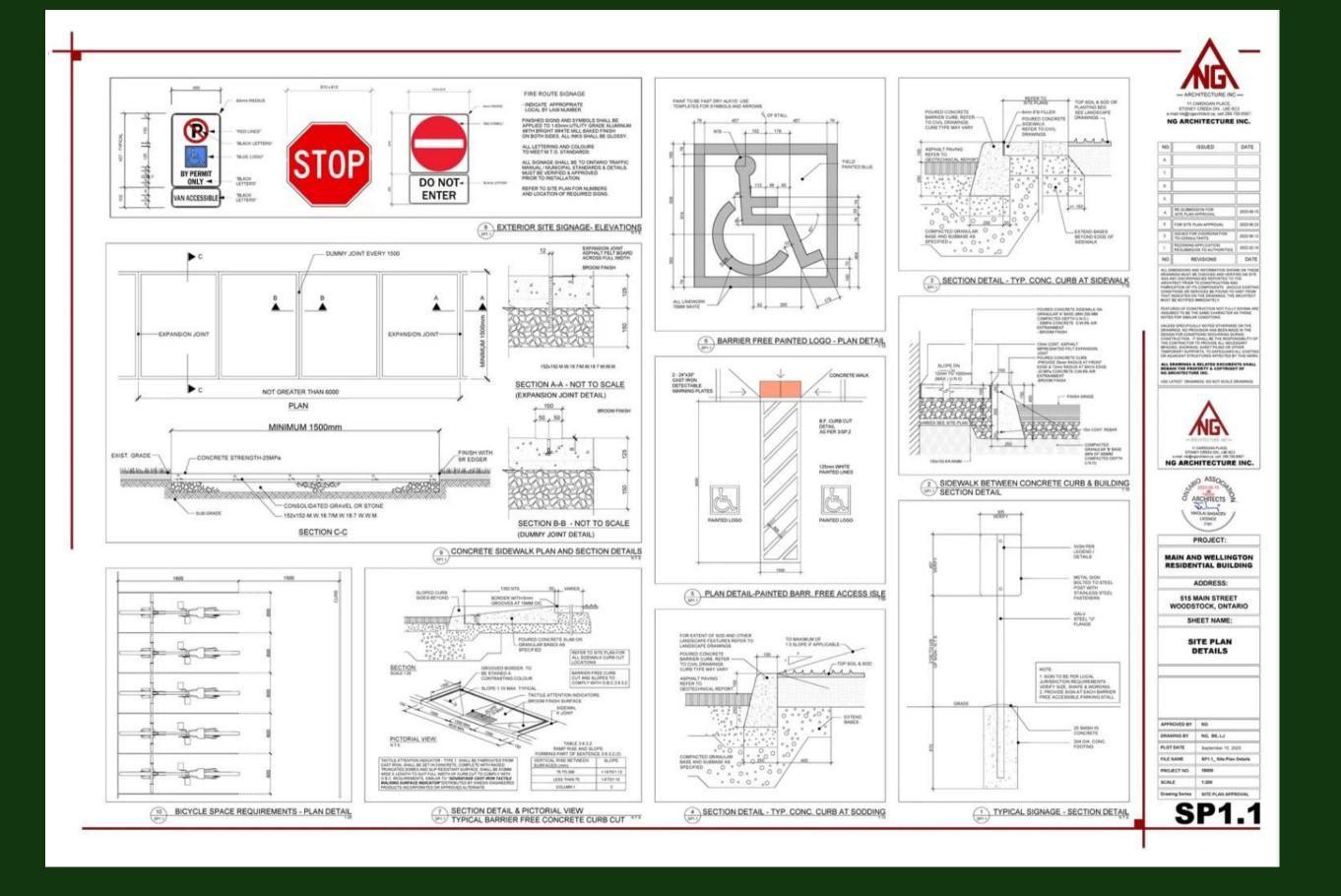
## Survey Plan



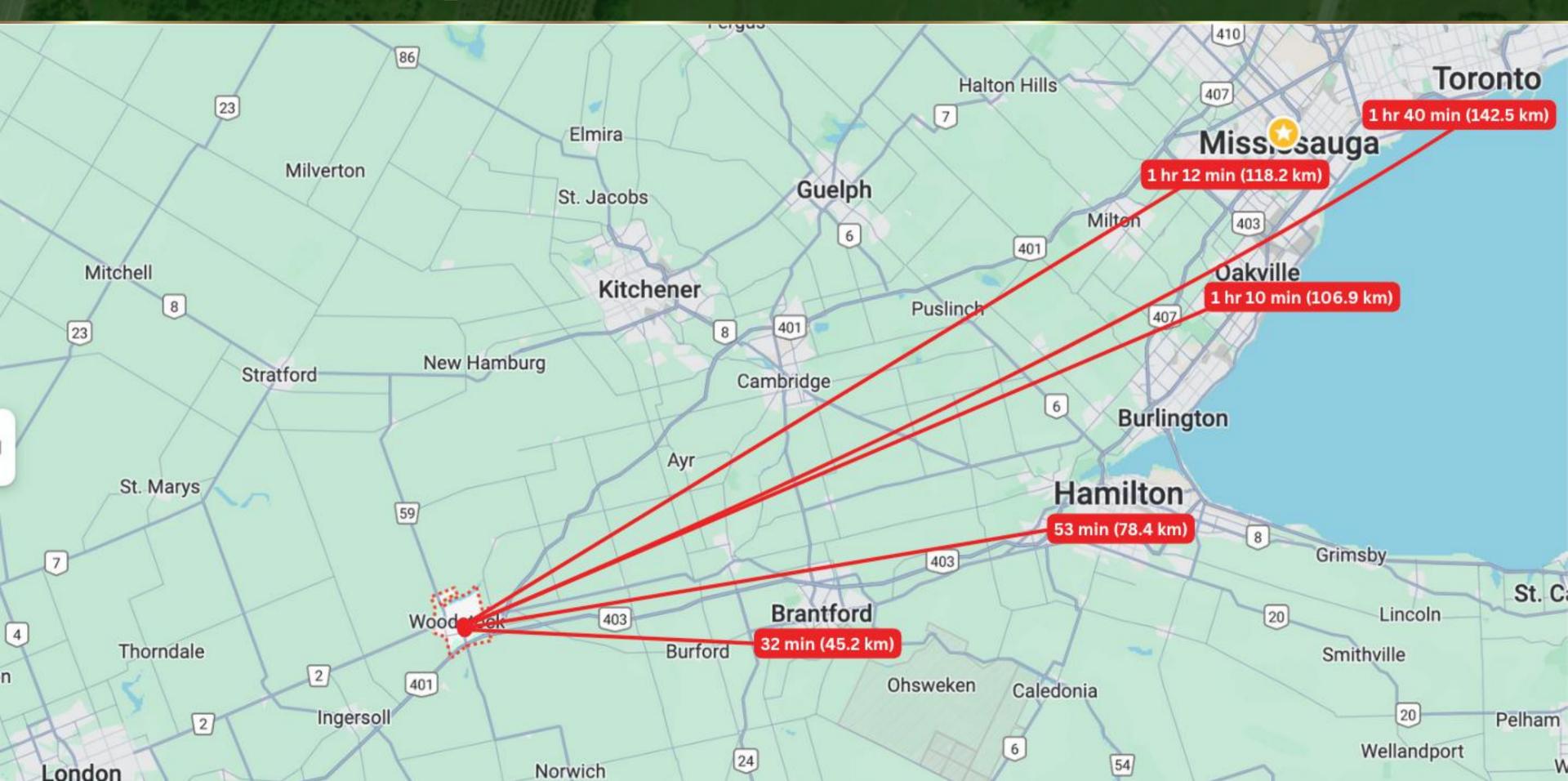
## Site Plan



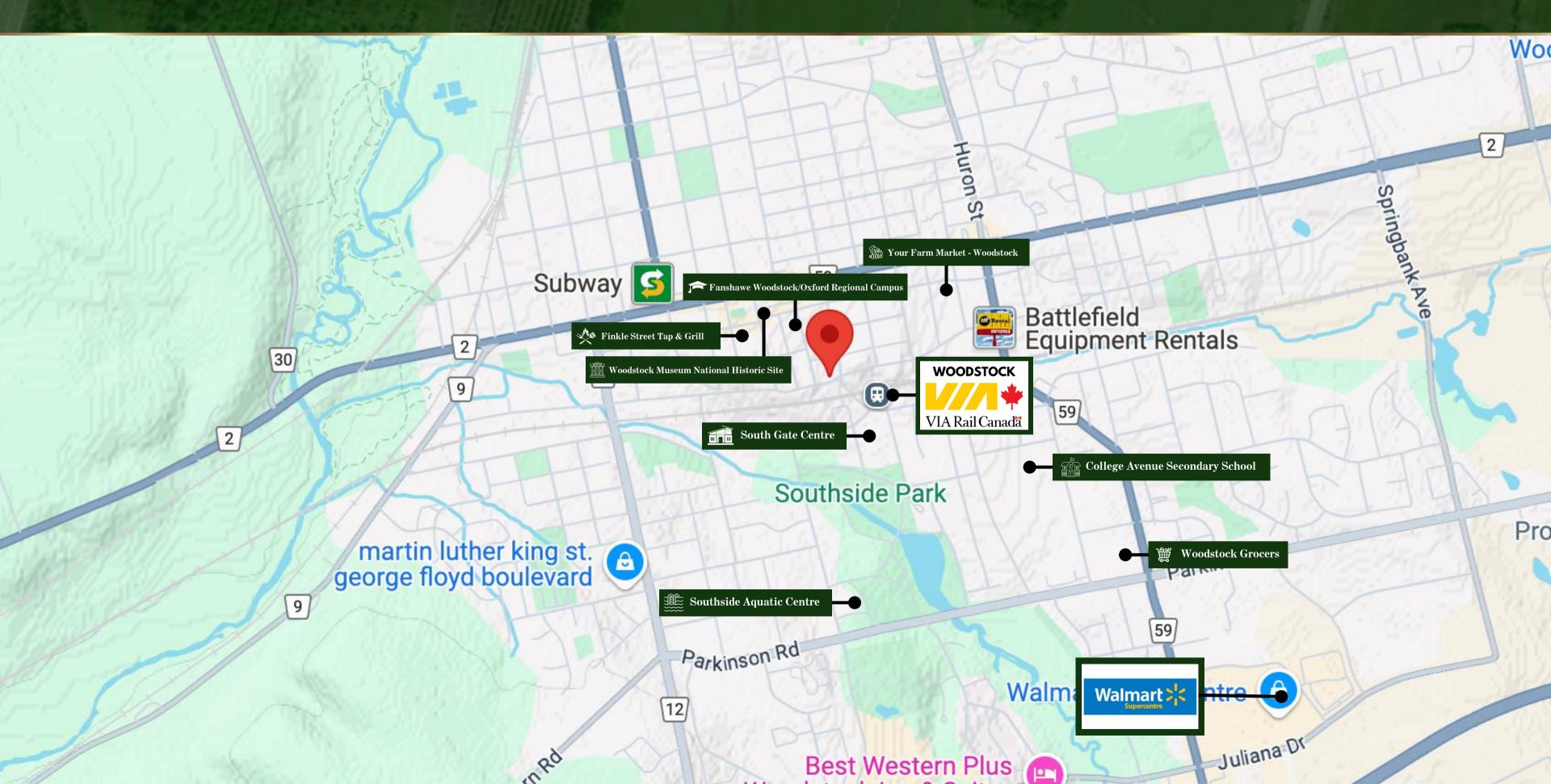
### Site Plan Details



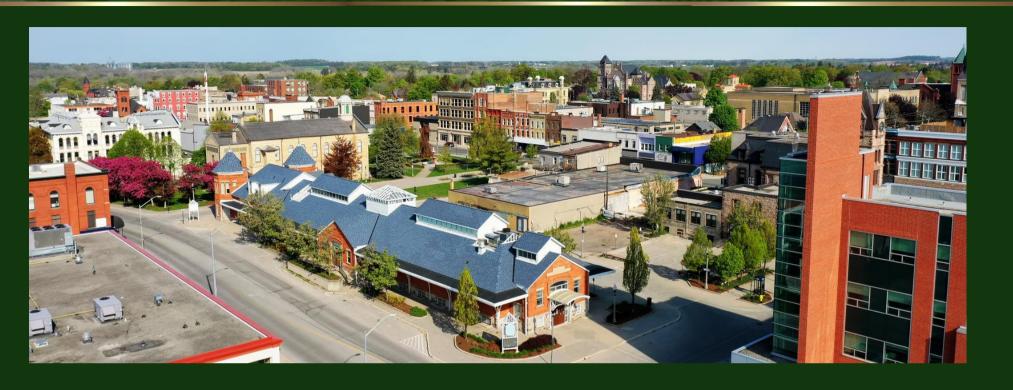
## Location Map



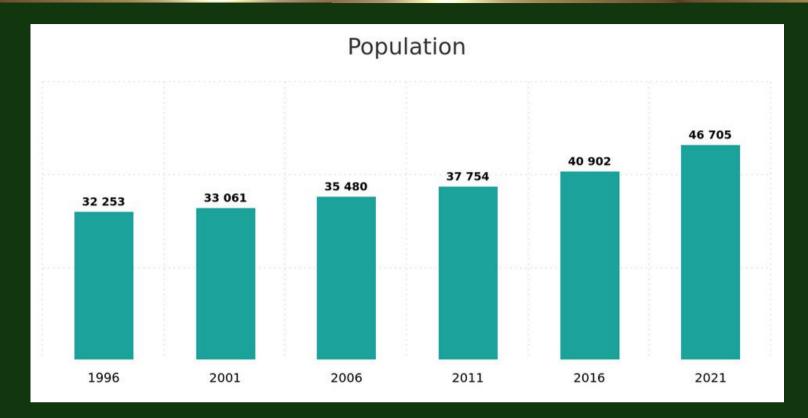
### Area Amenities

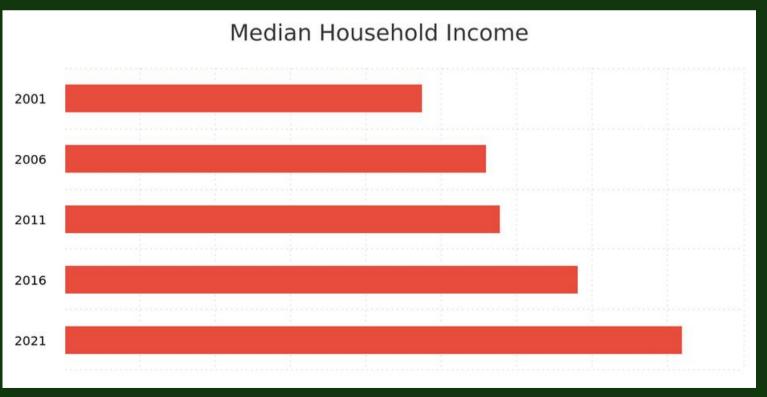


## Area Overview - Woodstock, ON



- Woodstock's position along Highway 401, one of the primary transportation arteries in Ontario, provides efficient connectivity to major markets in both the US and Canada. This location is optimal for industries that rely on logistics and transport.
- The City of Woodstock is pro-business, offering incentives, grants, and programs designed to attract and support industrial growth. This includes development charge reductions and tax increment grants.
- Over the years, Woodstock has seen consistent economic growth, driven by its manufacturing sector. Big-name companies, such as Toyota, have stablished significant operations in the area, elevating its industrial profile.
- Woodstock's industrial sector isn't tied to a single industry, which diversifies economic risks. From automotive to agri-business to technology, the breadth of industries provides stability.
- As metropolitan areas become saturated and more expensive, businesses are looking to regions like Woodstock as potential expansion or relocation sites, further driving demand in the industrial sector.





Source: https://townfolio.co/on/woodstock/demographics



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