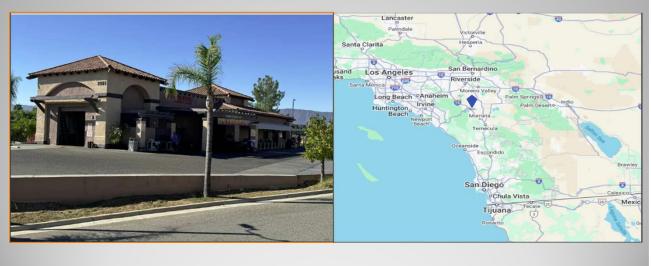
For Sale

Car Wash Full Service 31585 Canyon Estates Dr Lake Elsinore, CA 92532



Exclusively listed by: Roger A. Pencek - BROKER

- Full Service Car Wash with 85' conveyor
- on .7 acre (lot next door avail .26 ac for \$600K)
- Built 2007, original owners, \$1M gross, net \$495K
- huge Traffic count, can be converted to Express
- ALL buyers sign NDA's and Proof of Funds (POF)



\$3.6M



Contact: Roger A. Pencek - Broker

Car Wash Brokers, Inc., aka Acquisitions Businesses & Investments LLC 11408 N. Blackheath Rd,. Scottsdale, AZ 85254

Tel: 602-787-1100 Fax: 480-483-1116 Email: roger@carwashbrokers.com

Visit us online at www.carwashbrokers.com

Branch Offices: USA roger@abibiz.com www.abibiz.com www.gsbUSA.biz www.carwashrokers.com roger@carwashbrokers.com

Seller(s) Name: Contact Broker / Roger A. Pencek

Business Phone 602-787-1100



Corporate Office:
Office: (602) 787-1100
Fax: (602) 787-1156
Mobile: (602) 770-4040
Roger A. Pencek/Broker

Acquisitions, Businesses & Investments, L.L.C (aka) Car Wash Brokers, Inc. 11408 N. Blackheath Rd, Scottsdale, Az. 85254

TYPE OF BUSINESS: Car Wash - Full service	FINANCIAL DATA	
Listing Agent: RAP	Purchase Price:	\$3.6M
Bus. Name: Rio Car Wash	Down Payment	CASH
Address: 31585 Canyon Estates Dr	Balance:	
City: Lake Elsinore State: CA Zip: 92532	OWNERS TERMS:	
Yrs. in Operation: 2007 By Seller: present	Terms/Yrs.:	Int Rate:
Reason for Sale: Retirement	Monthly Payment:	
	Other:	
LEASE INFORMATION		
Bidg, Size: 3000+- sq. ft. Lot Size: .71 ac Mo Rent: NA	REAL ESTATE (if a	pplicable)
Major Cross St: I 15	Sale Price:	The second secon
Lease Period: NA Options: Deposits:	Int %	# Years
		TE OF MARKET VALUE
Parcel # 383-670-003	Equip/Fix:	\$600K
GENERAL INFORMATION	Work in Process:	\$0
Days/hrs. open: 7 8-5 M-sat Sun 8-4	Inventory:	\$0
Seller's Duties/hrs, worked: 30	Tenant Improvements	\$0
Family/Partners work hours: 0	Cov. Not to Compete:	\$0
Number of employees: 14 Full Time 1 Part Time	Business Name:	\$0
License Requirements:	Goodwill:	\$0
Type of Sale: Stock X Asset	Contracts:	\$0
Seller Train Buyer @ N/C: Yes	Franchise/License:	\$0
How Long?: 5 Day's	Other. (Land)	\$1.5M
How Long ?. 5 Day's	Other: (Bidg.)	\$1.5M
COMMENTS:	TOTAL:	\$3.6M
Directions:	IOIAL.	\$3.0W
Off busy I 15		
85' Tunnel With deep lot		
Full service BUT can be converted to EXPRESS		W for expension
	t to wash .26 acre avail \$60	ur for expansion)
Fully fuctional full service wash on .70 acre lot, ALL employees seasones an	nd can be ran absentee.	
DUCINESS FINANCIAL INFORMATION FOR THE DEDICE OF	2024 2023 2022	
BUSINESS FINANCIAL INFORMATION FOR THE PERIOD OF:		
Total Sales: (+ -) S	\$963K \$800K \$1.1M	
Gross Profit:	240EV 22E0V 2470V	
Benefits & Income: includes (+-) EBIDTA \$	\$495K \$259K \$473K	
owners income	died as investment by the co	(Contract)
DISCLAIMER: The information contained herein is provided by the Seller and has not been au		
and is subject prior to sale. A prospective Buyer is expected to fully investigate the business to	nis/her satisfaction before purcha	sing.

Fax Phone: 602-787-1156

Mobile Phone: 602-770-4040

Profit & Loss Statement					
Damman, Inc. 01-0	1-2024 to 12-31-2024 %	of Income	YTD		
Income					
3100 - Gross receipts or sales	\$963,289.03	100.00%	\$963,289.03		
Total Income	\$963,289.03	100.00%	\$963,289.03		
Cost of Goods Sold	4500)205.05		4303,203.03		
4100 - Cost of Goods Sold - Total					
purchases	\$28,109.83	2.92%	\$28,109.83		
Total Cost of Goods Sold	\$28,109.83	2.92%	\$28,109.83		
GROSS PROFIT	7-0,-00		720,2000		
Total GROSS PROFIT	\$935,179.20	97.08%	\$935,179.20		
Expenses	4000,000		¥355,21512		
5005 - Accounting	\$3,289.00	0.34%	\$3,289.00		
5010 - Advertising	\$11,183.89	1.16%	\$11,183.89		
- Autoritioning	711,103.03	2120/0	V11,100.00		
5015 - Automobile and truck	\$6,859.81	0.71%	\$6,859.81		
5025 - Bank charges	\$84.00	0.01%	\$84.00		
5045 - Cell phone	\$6,413.25	0.67%	\$6,413.25		
5065 - Commissions	\$900.00	0.09%	\$900.00		
5090 - Credit card convenience	4******	0.007.0	***************************************		
fees	\$18,152.35	1.88%	\$18,152.35		
5115 - Dues and subscriptions	\$3,600.00	0.37%	\$3,600.00		
5125 - Employee benefit program	\$1,280.00	0.13%	\$1,280.00		
5180 - Insurance	\$36,516.81	3.79%	\$36,516.81		
5215 - Janitorial	\$8,989.00	0.93%	\$8,989.00		
5225 - Legal and professional	\$199.95	0.02%	\$199,95		
5245 - Meals	\$945.81	0.10%	\$945.81		
5260 - Miscellaneous	\$1,064.05	0.11%	\$1,064.05		
5270 - Office expense	\$456.15	0.05%	\$456.15		
	*** ***		0.1		
5275 - Officer compensation	\$40,260.00	4.18%	Raylaus \$40,260.00		
5280 - Outside	ć4F 022 00	1 500	445.000.00		
service/subcontractors	\$15,033.00	1.56%	\$15,033.00		
5285 - Parking fees and tolls	\$2.50	0.00%	\$2.50		
3203 - Parking ices and tons	\$2.30	0.00%	\$2.50		
5295 - Payroll processing expenses	\$3,121.00	0.32%	\$3,121.00		
5305 - Permits and fees	\$384.24	0.04%	\$384.24		
5310 - Postage/shipping	\$13.60	0.00%	\$13.60		
5315 - Printing	\$710.00	0.07%	\$710.00		
5335 - Rents	\$72,000.00	7.47%	\$72,000.00		
JJJJ - Nellia	\$72,000.00	7.4770	\$72,000.00		
5340 - Repairs and maintenance	\$8,953.41	0.93%	\$8,953.41		
30 To The point and maintenance	30,933.41	0.3370	50,533.41		

5350 5444	6204.027.72	44.000/	\$394,927.73
5350 - Salaries and wages	\$394,927.73	41.00%	\$394,927.73
5365 - Security	\$547.80	0.06%	\$547.80
5370 - Software	\$2,487.72	0.26%	\$2,487.72
5375 - Supplies	\$245.35	0.03%	\$245.35
5385 - Tools	\$57.91	0.01%	\$57.91
5400 - Utilities	\$58,068.91	6.03%	\$58,068.91
5405 - Waste Removal	\$4,314.06	0.45%	\$4,314.06
Total Expenses	\$701,061.30	72.78%	\$701,061.30
EBITDA			
Total EBITDA	\$234,117.90	24.30%	\$234,117.90
Other Income			
6030 - Interest revenue	\$0.12	0.00%	\$0.12
Total Other Income	\$0.12	0.00%	\$0.12
Other Expenses			
7015 - Employer payroll taxes	\$38,044.92	3.95%	\$38,044.92
7030 - Interest expense	\$8,050.57	0.84%	\$8,050.57
7035 - Licenses	\$300.00	0.03%	\$300.00
7045 - Other miscellaneous taxes	\$145.83	0.02%	\$145.83
7060 - State/City income taxes	\$848.00	0.09%	\$848.00
Total Other Expenses	\$47,389.32	4.92%	\$47,389.32
NET OTHER INCOME			
Total NET OTHER INCOME	-\$47,389.20	-4.92%	-\$47,389.20
NET INCOME			
Total NET INCOME	\$186,728.70	19.38%	\$186,728.70

#351,407 144,000 OPR

Profit & Loss Statement					
Damman, Inc. 01-	01-2023 to 12-31-2023 %	6 of Income	YTD		
ncome					
3100 - Gross receipts or sales	\$799,700.90	100.00%	\$799,700.90		
otal Income	\$799,700.90	100.00%	\$799,700.90		
Cost of Goods Sold	7,007,000		, , , , , , , , , , , , , , , , , , , ,		
100 - Cost of Goods Sold - Total					
ourchases	\$37,740.88	4.72%	\$37,740.88		
otal Cost of Goods Sold	\$37,740.88	4.72%	\$37,740.88		
GROSS PROFIT					
otal GROSS PROFIT	\$761,960.02	95.28%	\$761,960.02		
xpenses					
005 - Accounting	\$3,634.56	0.45%	\$3,634.56		
6015 - Automobile and truck	\$6,246.51	0.78%	\$6,246.51		
025 - Bank charges	\$240.00	0.03%	\$240.00		
6045 - Cell phone	\$6,496.80	0.81%	\$6,496.80		
065 - Commissions	\$700.00	0.09%	\$700.00		
6090 - Credit card convenience			*		
ees	\$14,484.81	1.81%	\$14,484.81		
115 - Dues and subscriptions	\$2,550.00	0.32%	\$2,550.00		
180 - Insurance	\$33,524.64	4.19%	\$33,524.64		
205 - Insurance: Workers'					
ompensation	\$1,510.83	0.19%	\$1,510.83		
215 - Janitorial	\$5,050.00	0.63%	\$5,050.00		
225 - Legal and professional	\$16,940.66	2.12%	\$16,940.66		
235 - Marketing	\$2,352.07	0.29%	\$2,352.07		
245 - Meals	\$432.84	0.05%	\$432.84		
260 - Miscellaneous	\$1,887.06	0.24%	\$1,887.06		
270 - Office expense	\$3,636.29	0.45%	\$3,636.29		
275 - Officer compensation	\$48,180.00	6.02%	\$48,180.00		
ervice/subcontractors	\$24,717.78	3.09%	\$24,717.78		
295 - Payroll processing expenses	\$2,809.00	0.35%	\$2,809.00		
305 - Permits and fees	\$2,809.00	0.03%	\$2,809.00		
315 - Printing	\$554.00		\$554.00		
335 - Printing 335 - Rents	\$104,000.00	0.07%			
133 - Nellis	\$104,000.00	13.00%	\$104,000.00		
340 - Repairs and maintenance	\$19,051.46	2.38%	\$19,051.46		
350 - Salaries and wages	\$367,407.72	45.94%	\$367,407.72		
365 - Security	\$642.47	0.08%	\$642.47		
370 - Software	\$1,938.06	0.24%	\$1,938.06		

5375 - Supplies	\$396.79	0.05%	\$396.79
5400 - Utilities	\$54,386.09	6.80%	\$54,386.09
5405 - Waste Removal	\$6,402.89	0.80%	\$6,402.89
Total Expenses	\$730,398.07	91.33%	\$730,398.07
EBITDA			
Total EBITDA	\$31,561.95	3.95%	\$31,561.95
Other Income			
6030 - Interest revenue	-\$0.10	0.00%	-\$0.10
6035 - Other income	\$19,866.45	2.48%	\$19,866.45
Total Other Income	\$19,866.35	2.48%	\$19,866.35
Other Expenses			
7015 - Employer payroll taxes	\$34,753.42	4.35%	\$34,753.42
7030 - Interest expense	\$14,263.00	1.78%	\$14,263.00
7045 - Other miscellaneous taxes	\$0.00	0.00%	\$0.00
7060 - State/City income taxes	\$3,548.21	0.44%	\$3,548.21
Total Other Expenses	\$52,564.63	6.57%	\$52,564.63
NET OTHER INCOME			
Total NET OTHER INCOME	-\$32,698.28	-4.09%	-\$32,698.28
NET INCOME			
Total NET INCOME	-\$1,136.33	-0.14%	-\$1,136.33

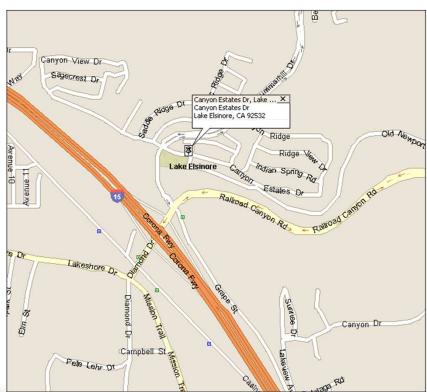
4 1/5,815 144,000 OPR. 125916

ATTICKS.		CONTRACTOR OF THE PARTY OF THE	fit & Loss State	e de la companya del companya de la companya del companya de la co
	YTD	of Income	01-01-2022 to 12-31-2022 %	
-				Income
99.91	\$1,009,899.91	100.00%	\$1,009,899.91	3100 - Gross receipts or sales
	\$1,009,899.91	100.00%	\$1,009,899.91	Total Income
				Cost of Goods Sold
				100 - Cost of Goods Sold - Total
34.04	\$72,684.04	7.20%	\$72,684.04	ourchases
34.04	\$72,684.04	7.20%	\$72,684.04	otal Cost of Goods Sold
				GROSS PROFIT
L5.87	\$937,215.87	92.80%	\$937,215.87	Total GROSS PROFIT
				expenses
37.22	\$5,437.22	0.54%	\$5,437.22	5005 - Accounting
59.84	\$4,559.84	0.45%	\$4,559.84	5015 - Automobile and truck
55.00	\$265.00	0.03%	\$265.00	5025 - Bank charges
35.15	\$5,635.15	0.56%	\$5,635.15	5045 - Cell phone
90.00	٤٨٤ \$19,490.00	1.93%	\$19,490.00	5075 - Consulting (Legal)
	CANDIT			5090 - Credit card convenience
06.09	\$13,206.09	1.31%	\$13,206.09	fees
38.31	\$538.31	0.05%	\$538.31	5155 - Gifts
70.50	\$12,070.50	1.20%	\$12,070.50	5180 - Insurance
30.00	\$1,080.00	0.11%	\$1,080.00	5200 - Insurance:Other insurance 5205 - Insurance: Workers'
14.60	\$21,744.60	2.15%	\$21,744.60	compensation
	\$707.21	0.07%	\$707.21	5215 - Janitorial
	\$14.95	0.00%	\$14.95	5235 - Marketing
	,		,	5240 - Meals 100% (2021-2022
71.44	\$1,171.44	0.12%	\$1,171.44	only)
	\$49.12	0.00%	\$49.12	5245 - Meals
	\$788.84	0.08%	\$788.84	5260 - Miscellaneous
	\$853.81	0.08%	\$853.81	5270 - Office expense
10.00	lyrnu \$44,240.00	4.38%	\$44,240.00	5275 - Officer compensation 5280 - Outside
34.31	\$3,634.31	0.36%	\$3,634.31	service/subcontractors
71.00	\$3,271.00	0.32%	\$3,271.00	5295 - Payroll processing expenses
	\$12,687.45	1.26%	\$12,687.45	5305 - Permits and fees
	\$2,012.39	0.20%	\$2,012.39	5315 - Printing
	\$210,000.00	20.79%	\$210,000.00	335 - Rents
30.72	\$2,480.72	0.25%	\$2,480.72	5340 - Repairs and maintenance
. / .	\$437,278.10	43.30%	\$437,278.10	5350 - Salaries and wages
	\$482.49	0.05%	\$482.49	5365 - Security

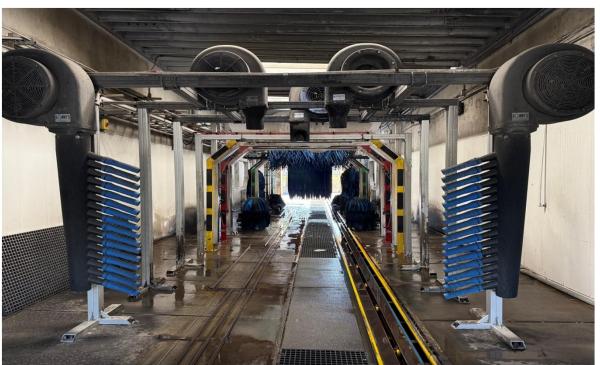
5370 - Software	\$1,124.32	0.11%	\$1,124.32
5375 - Supplies	\$631.73	0.06%	\$631.73
5400 - Utilities	\$52,162.44	5.17%	\$52,162.44
5405 - Waste Removal	\$2,681.35	0.27%	\$2,681.35
Total Expenses	\$860,298.38	85.19%	\$860,298.38
EBITDA			
Total EBITDA	\$76,917.49	7.62%	\$76,917.49
Other Income			
6030 - Interest revenue	\$0.13	0.00%	\$0.13
6035 - Other income	\$17,142.52	1.70%	\$17,142.52
Total Other Income	\$17,142.65	1.70%	\$17,142.65
Other Expenses			
7015 - Employer payroll taxes	\$40,324.85	3.99%	\$40,324.85
7030 - Interest expense	\$10,234.66	1.01%	\$10,234.66
7045 - Other miscellaneous taxes	\$4,864.01	0.48%	\$4,864.01
7055 - State/City Franchise Tax	\$2,775.32	0.27%	\$2,775.32
Total Other Expenses	\$58,198.84	5.76%	\$58,198.84
NET OTHER INCOME			
Total NET OTHER INCOME	-\$41,056.19	-4.07%	-\$41,056.19
NET INCOME			
Total NET INCOME	\$35,861.30	3.55%	\$35,861.30

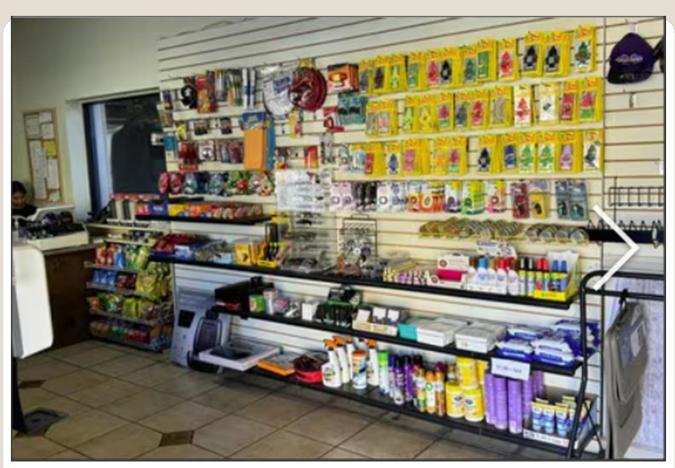
3 29,189 144, our ope \$473K















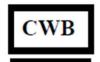






Roger A. Pencek Designated Broker President, M.B.A.

Web Page www.carwashbrokers.com www.ahibiz.com



<u>Corporate Office</u>
Phone: (602) 787-1100
Fax: (480) 483-1116
Mobile: (602) 770-4040
roger@carwashbrokers.com



Car Wash Brokers, Inc.

(aka) ABI, LLC 11408 N. Blackheath Rd Scottsdale, Az 85254



Roger A. Pencek President / Broker / Principal / Consultant / M.B.A.

Western Illinois University 1974 BS Business degree / law minor; MBA 1985.

Roger molded his early Merger and Acquisitions career in management capacity at General Motors Corporation and International Harvester; specializing in M&A throughout the USA and Canada buying and selling manufacturing companies.

Real Estate licensed Broker, Selling, Marketing and Consulting in the Car Wash Business since 1985; he has founded and owns ABI L.L.C. (Acquisitions, Businesses & Investments L.L.C.) which specializes in the sale of businesses in the \$900K - \$25M range. For the last 40 years he has gained the reputation of "Car Wash Broker," specializing in 800+ confirmed car wash closings in the Pacific Southwest (AZ, CA, WA, GA, IL, CO, NV, FL, TX.) and Europe.

Simultaneously, in 1985 to his credit, founded and owns "Car Wash Brokers, Inc.," (CWB, Inc.), a National Company solely specializing in the sale of Full Service, Express and Self Service Car Wash Businesses in the USA! His goal is to have CWB Inc., agents in every state of the USA, representation in Canada and Europe. Roger is a seasoned expert court witness / testimony for car wash related cases, frequent and revered public speaker, seminars, consultant, pod cast guest and pro bono author's articles for Car Wash Associations and magazines.

<u>CWB Inc., Mission Statement</u>: CWB is national network of licensed agents marketing existing car washes to the public, in an ethical and professional manner acknowledged as the expert in the industry.

Web site www.carwashbrokers.com www.abibiz.com

Branch Offices: US.4 Roger A. Pencek/Broker roger@abibiz.com www.gsbUS.4.biz www.carwashbrokers.com



Corporate Office: Office: (602) 787-1100 Fax: (480) 483-1116 Mobile: (602) 770-4040

Acquisitions, Businesses & Investments, LLC
(aka) Car Wash Brokers, Inc.
11408 N. Blackheath Rd., Scottsdale, Az 85254

"CONFIDENTIALITY AGREEMENT REGISTRATION FORM"

agreed — Acquisitions, Businesses & Inves (Together referred to as "Broker" below (hereinafter referred to as to) that, in exchange for broker	disclosing certain in	formation regard	ding the business	
1. Potential Buyer will not intervie 2. Potential Buyer will treat forms or permit them to be used by a 3. For each business listing provintroduced to buyer. If buyer vidirectly to ABI. This agreemen 4. Seller has provided all information. Potential buyer buyer understands that broker 5. The undersigned also states the information for other competito 6. It is further agreed that in the extended in the service of the information of the superior Could under this agreement. 7. The undersigned potential Buyerior to any acquisition with AB buyer within 1 (one) year of the service of the s	s used by and information reconyone not specifically authorized by ABI buyer agrees to uniolates this condition, buyer and the will survive for one year from ation contained on this form, Beer should investigate and verifies acting as agent for seller and the reason for their inquiry ors or an assigns for the Department of any breach or threater and injunction restraining potent of the state is authorized, for yer acknowledges the responsibility and will deal exclusively with edited the reof. It is eligible for a fee from Buyer fees for buyers agents are to None and all of the terms and conditions are. I also understand tha	seived from broker as zed by broker; stilize the brokerage street to pay ABI self in the date below. BROKER HAS NOT of all representations and that this offering or is their interest in partment of Internal Research of this a still buyer and any of ursuant to this agree for such purposes an sibility to perform a dath ABI in any acquision be disclosed, not be disclosed, not its constant of the line of the line and broken and acquisions above. I fully utilize the still buyer and any of the ABI in any acquisions above. I fully utilize the still be disclosed, not the line and the line an	services of ABI of lers pre-negotial AUDITED, VERI is regarding the bis subject to priourchasing the busy evenue Services greement, broke if its agents or eniment. Potential and for the determination ABI has registed on this forming taken against regardents.	AL and will not discont the business at ted commission in FIED OR INVEST business with sellor sale. It is a sale, as may, in addition in may, in addition of all other items at his own consistered below with ame. If or matter that I have the commission of the line of	rclose them Is a full, FIGATED any of er. Potential Is a gain In to any other sclosing or esents to the er remedies Instant expense the potential ave read and
ABI / CWB Authorized Broker, Ro	oger Pencek	Potential Buyer: Email Phone/Fax:			Date
5/19/2028 Date		Potential Buyer: Email Phone/Fax:			Date
Name of Business Rio Car Wash	Address 31585 Canyon Estates Dr.,	Lake Elsinore, CA	Payment CASH	Sale Price \$3.6M	Terms Flex wash w land





ROGER A. PENCEK DESIGNATED BROKER PRESIDENT/M.B.A.



Car Wash Brokers, Inc. (aka) Acquisitions, Business, & Inv. LLC 11408 N. Blackheath Rd. Scottsdale, AZ 85254

Web Page: www.carwashbrokers.com

CORPORATE OFFICE

11408 N. Blackheath Rd. Scottsdale, AZ 85254 Phone: (602) 787-1100 Mobile: (602) 770-4040

Email: roger@carwashbrokers.com



Car Wash Brokers, Inc.

11408 North Blackheath Road, Scottsdale, AZ 85254



We Sell Car Washes!

Full Service • Express • Self-Service









- Largest Car Wash Brokerage In U.S.A. (Est. 1985)
- Car Wash and Gas Station Brokers & Consultants



www.carwashbrokers.com

Roger A. Pencek - President, Broker, Consultant 602-787-1100 Roger@carwashbrokers.com



Est. 1985

