#### **OFFERING MEMORANDUM**

#### Walgreens 10 Year Lease | Hard Corner | Low Rent

# Walgreens



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ACTUAL PHOTO

#### RESEARCH **PROPERTY PHOTOS**



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# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale this Walgreens Pharmacy and Drug Store located at 875 9th Avenue in Saint Petersburg, Florida. Saint Petersburg is a city in Pinellas County, Florida with a population of 258,308 making it the fifth-most populous city in Florida and the second-largest city in the Tampa Bay Area after Tampa. Along with Clearwater, it is part of the St. Petersburg-Clearwater Metropolitan Statistical Area. Major employers in St. Petersburg include Raymond James, John Hopkins Children's Hospital, Home Shopping Network, St. Anthony's Hospital, Publix Super Markets, Fidelity National Information Services, The Continental Group and Spectrum.

Colleges in the area include The University of South Florida at St. Petersburg with 3,944 enrolled students, St. Petersburg College with 24,543 enrolled students and Pinellas Technical College.

Numerous apartment complexes surround this Walgreens Property including Crescent Lake Apartments, Camden Central Apartments, 930 Flats, Cottonwood-Bayview Apartments, Vantage St. Pete, Hermitage, Fusion 1560, 1701 Central and Avanti.

Numerous hospitals are located in close vicinity to this Walgreens including 393-Bed St. Anthony's Hospital, and John Hopkins Children's Hospital with 259-Beds.

Walgreens (NYSE: WBA) is a publicly traded company and one of the largest drugstore chains in the U.S. Walgreens is part of the U.S. Retail Pharmacy and U.S. Healthcare segments of Walgreens Boots Alliance, Inc, an American multinational holding company and integrated healthcare, pharmacy and retail leader. Operating more than 8,700 retail locations across the U.S. and Puerto Rico, Walgreens serves nearly 9 million customers and patients daily. The company's approximately 26,000 pharmacists are playing a more critical role in healthcare than ever before, providing a wide range of pharmacy and healthcare services, including those that drive equitable access to care for some of the nation's most underserved populations. Walgreens offers customers and patients a true omnichannel experience, with fully integrated physical and digital platforms designed to deliver high-quality products and healthcare services. Within the U.S. Healthcare segment, Walgreens portfolio also includes businesses in primary care, multi-specialty, post-acute care, urgent care, specialty pharmacy services, population health and provider entablements.

### **INVESTMENT HIGHLIGHTS**

- Walgreens Corporate Guarantee (NYSE: WBA)
- Recently Extended 10 Year NN Lease Showing Strong Commitment to the Site | Transferrable Roof Warranty
- Very Low Rent of \$13 Per Square Foot | Strong Intrinsic Value
- Hard Corner Signalized Intersection | Exposure to more than 20,800 Vehicles Per day
- Located right down the street from St Anthony's Hospital with 395-beds and nearby John Hopkins Children's Hospital with 259-beds
- Major Employers in the Area Include Raymond James, John Hopkins Children's Hospital, Home Shopping Network, St. Anthony's Hospital, Publix Super Markets, Fidelity National Information Services, The Continental Group and Spectrum
- Colleges in the Area Include The University of Florida at St. Petersburg (3,944 Enrolled Students), St. Petersburg College (24,543 Enrolled Students) and Pinellas Technical College
- Numerous Apartment Complexes Surround this Walgreens Property Including Crescent Lake Apartments, Camden Central Apartments, 930 Flats, Cottonwood-Bayview Apartments, Vantage St. Pete, Hermitage, Fusion 1560, 1701 Central and Avanti
- Walgreens is an American Company That Operates the 2nd Largest Pharmacy Store Chain in the United States and is Headquartered in the Chicago Suburg of Deerfield, Illinois
- Fee Simple Allowing for Depreciation
- Drive-Thru Pharmacy
- Florida Is a No Income Tax State

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#### PRICING AND FINANCIAL ANALYSIS

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o Walareens	PRO	PROPERTY DETAILS		FINANCIAL OVERVIEW		
• Walgreens 875 9th Avenue N Saint Petersburg, Florid Walgreens	a 33701 Price	able Square Feet	49,223 SF (1.13 Acres) 14,208 SF \$222.58 1993	List Price Down Payment Cap Rate Type of Ownership	<b>\$3,162,393</b> 100% / \$3,162,393 5.85% Fee Simple	
+ Wellness	15 home baby care 14	1	LEASE ABSTRACT		D phore	
RENT INCREASES	MONTHLY RENT	ANNUAL RENT	Tenant Trade Name		Walgreer	
Current - 05/31/2034	\$15,417	\$185,000	Tenant		Corpora	
<b>06/01/2034 - 05/31/2039</b> (Option 1)	\$15,417	\$185,000	Ownership	Pu		
06/01/2039 - 05/31/2044 (Option 2)	\$15,417	\$185,000	Guarantor	Corporate Guarante		
06/01/2044 - 05/31/2049 (Option 3)	\$15,417	\$185,000	Lease Type		Ν	
Base Rent (\$13/SF)		\$185,000	Lease Term		10 Yea	
Net Operating Income		\$185,000.00	Lease Commencement Date		06/01/202	
TOTAL ANNUAL RETURN	CAP <b>5.85%</b>	\$185,000	Rent Commencement Date		06/01/202	
	0AI 0.0070	<b>\$100,000</b>	Expiration Date of Current Ter	rm	05/31/203	
1 1 10			Increases		Flat Rent During Option Period	
			Options		Three 5-Year Optior	
			Term Remaining on Lease		10 Yea	
15			Property Type		Net Leased Drug Stor	
			Landlord Responsibility		Roof & Structur New 10 Year Roof Warrant)	
			Tenant Responsibility		All other Item	
			Right of First Refusal		Yes, 15-Day Notic	
					VENER S	

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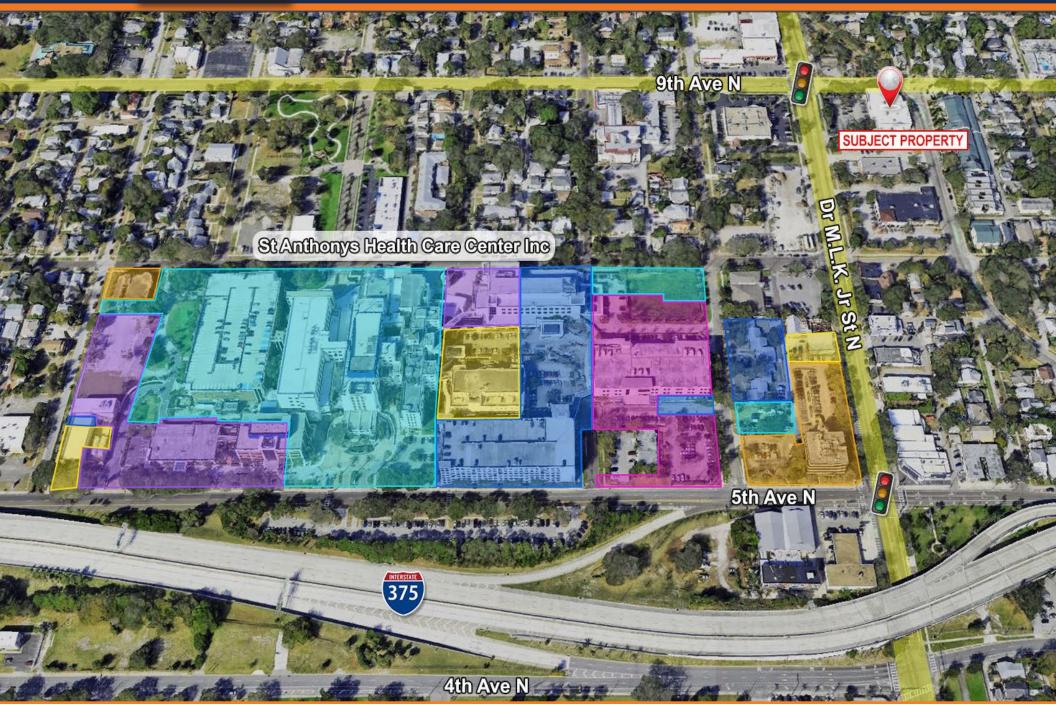
#### RESEARCH SITE PLAN AERIAL



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# **ABOUT WALGREENS**

Walgreens (NYSE: WBA) is a publicly traded company and one of the largest drugstore chains in the U.S. Walgreens is part of the U.S. Retail Pharmacy and U.S. Healthcare segments of Walgreens Boots Alliance, Inc, an American multinational holding company and integrated healthcare, pharmacy and retail leader. Operating more than 8,700 retail locations across the U.S. and Puerto Rico, Walgreens serves nearly 9 million customers and patients daily. The company's approximately 26,000 pharmacists are playing a more critical role in healthcare than ever before, providing a wide range of pharmacy and healthcare services, including those that drive equitable access to care for some of the nation's most underserved populations. Walgreens offers customers and patients a true omnichannel experience, with fully integrated physical and digital platforms designed to deliver high-quality products and healthcare services. Within the U.S. Healthcare segment, Walgreens portfolio also includes businesses in primary care, multi-specialty, post-acute care, urgent care, specialty pharmacy services, population health and provider enablement.

		Print and a second s
	Name	Walgreens
	Ownership	Public
	Stock Symbol	WBA
	Sales Volume	<b>\$139.5 Billion</b> (2020)
24	Board	NYSE
	Tenant	<b>Corporate Store</b>
	HQ	Deerfield, IL
	Number of Locations	9,277+
-	Number of Employees	<b>385,000</b> (2020)
-	Web Site	www.walgreens.com

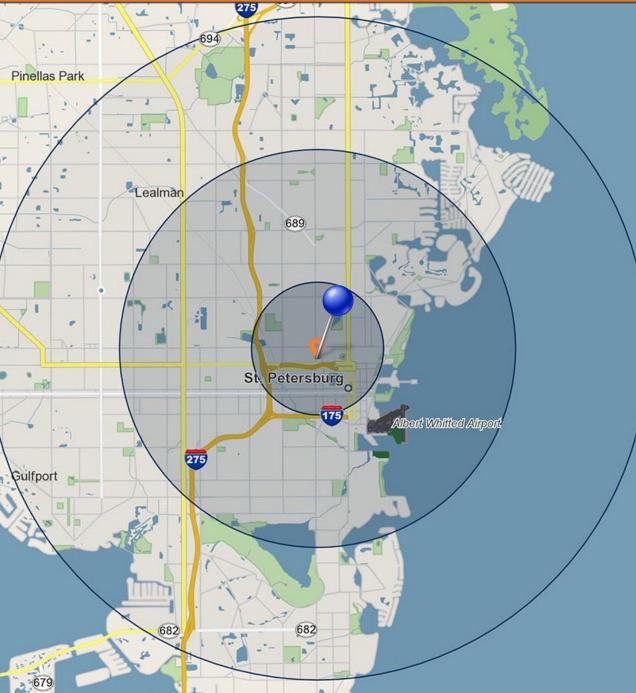
# FOUNDED IN 1901

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#### DEMOGRAPHICS **POPULATION PROFILE**

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	21,458	109,074	241,361
2022 Estimate			
Total Population	20,718	107,640	239,872
2010 Census			
Total Population	18,661	102,622	231,876
2000 Census			
Total Population	19,734	106,137	239,468
Daytime Population			
2022 Estimate	33,564	115,170	222,870
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	12,001	50,616	109,151
2022 Estimate			
Total Households	11,446	49,559	107,856
Average (Mean) Household Size	1.7	2.1	2.2
2010 Census			
Total Households	10,067	45,993	101,964
2000 Census			
Total Households	10,550	47,379	105,461
HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$200,000 or More	7.5%	6.7%	5.5%
\$150,000-\$199,999	5.5%	4.8%	4.7%
\$100,000-\$149,999	11.8%	12.0%	12.3%
\$75,000-\$99,999	8.6%	11.6%	13.1%
\$50,000-\$74,999	14.0%	18.4%	19.0%
\$35,000-\$49,999	11.1%	13.2%	13.7%
\$25,000-\$34,999	9.0%	9.9%	10.3%
\$15,000-\$24,999	11.7%	9.8%	9.5%
Under \$15,000	20.8%	13.6%	11.8%
Average Household Income	\$83,838	\$83,147	\$80,190
Median Household Income	\$45,825	\$54,116	\$55,143
Per Capita Income	\$47,243	\$38,689	\$36,330
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# **GEOGRAPHY: 5 MILE**



#### POPULATION

In 2022, the population in your selected geography is 239,872. The population has changed by 0.2 percent since 2000. It is estimated that the population in your area will be 241,361 five years from now, which represents a change of 0.6 percent from the current year. The current population is 48.3 percent male and 51.7 percent female. The median age of the population in your area is 43.7, compared with the U.S. average, which is 38.6. The population density in your area is 3,058 people per square mile.



#### HOUSEHOLDS

There are currently 107,856 households in your selected geography. The number of households has changed by 2.3 percent since 2000. It is estimated that the number of households in your area will be 109,151 five years from now, which represents a change of 1.2 percent from the current year. The average household size in your area is 2.2 people.

#### INCOME

In 2022, the median household income for your selected geography is \$55,143, compared with the U.S. average, which is currently \$66,422. The median household income for your area has changed by 72.6 percent since 2000. It is estimated that the median household income in your area will be \$62,613 five years from now, which represents a change of 13.5 percent from the current year.

The current year per capita income in your area is \$36,330, compared with the U.S. average, which is \$37,200. The current year's average household income in your area is \$80,190, compared with the U.S. average, which is \$96,357.

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## **EMPLOYMENT**

In 2022, 120,000 people in your selected area were employed. The 2000 Census revealed that 62.0 percent of employees are in white-collar occupations in this geography, and 38.0 percent are in blue-collar occupations. In 2022, unemployment in this area was 4.0 percent. In 2000, the average time traveled to work was 19.8 minutes.



# HOUSING

The median housing value in your area was \$197,479 in 2022, compared with the U.S. median of \$250,735. In 2000, there were 69,929 owner-occupied housing units and 35,532 renter-occupied housing units in your area. The median rent at the time was \$440.

**EDUCATION** 

The selected area in 2022 had a higher level of educational attainment when compared with the U.S averages. Only 10.9 percent of the selected area's

residents had earned a graduate degree compared with the national average of 12.3 percent, and 20.3 percent completed a bachelor's degree, compared with the national average of 19.7 percent.

The number of area residents with an associate degree was higher than the nation's at 10.1 percent vs. 8.4 percent, respectively.

The area had more high-school graduates, 27.9 percent vs. 27.1 percent for the nation, but the percentage of residents who completed some college is lower than the average for the nation, at 20.2 percent in the selected area compared with the 20.4 percent in the U.S.

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As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

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#### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

# The Retail Real Estate Investment Lake Marcus & Millichap ISSENBERG BRITTI GROUP

EXCLUSIVELY-LISTED

#### **EXCLUSIVELY LISTED BY:**

Marcus & Millichap

BROKER OF RECORD: RYAN NEE P: (954) 245-3400 LICENSE: FL BK3154667

#### **RONNIE ISSENBERG**

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#### GABRIEL BRITTI Senior Managing Director Senior Director, National Retail Group MIAMI OFFICE

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#### **RICARDO ESTEVES**

First Vice President Director, National Retail Division MIAMI OFFICE Office: (786) 522-7054 Resteves@marcusmillichap.com

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