

WE ARE DECATUR & MACON COUNTY Regional Solution. Global Access.

Decatur and Macon County has emerged as a global force in the manufacturing, biotechnology, food and agriculture, and logistics industries. Along with a proven history in these industries, Decatur offers logistical access and services through the Midwest Inland Port (MIP). The Economic Development Corporation of Decatur and Macon County along with the MIP Strategic Development Coalition invite you to discover Decatur and our surrounding region.















TOP REASONS TO LOCATE HERE

- Location: Access to over 99 million consumers within 500 miles.
- Connectivity: Direct rail connectivity to major North American seaports and access to global markets.
- Workforce: Availability to a labor force of over 533,000 within a one hour drive of Decatur.
- 4. Training: A variety of specialized and customizable training programs available to develop and enhance the workforce in the region, including those required by the manufacturing industry.
- 5. Community: Named one of the Best Cities in Illinois for families.

ILLINOIS ADVANTAGE

1st IN THE NATION FOR FOOD PROCESSING SALES

2nd AMONG US STATES FOR BUSINESS CREATION

3rd LARGEST MANUFACTURING OUTPUT IN NATION

3rd IN THE NATION FOR EMPLOYMENT IN TRANSPORTATION & WAREHOUSING

LOW INDUSTRIAL ELECTRIC RATES DUE TO DEREGULATION

 $^{1}\,\text{IDOA}\,^{2}\,\text{U.S.}$ Bureau of Labor Statistics $^{3}\,\text{IDCEO}\,^{4}\,\text{USDOT}$

A REGIONAL ADVANTAGE.

Market Reach

Access to more than 99 million consumers for same day delivery.



Occupational Employment

WHITE COLLAR **61.5%**



BLUE COLLAR 38.5%



Area Employers

The region is home to a diverse set of major industries and a broad-based network of ancillary and supporting businesses.

| Employees | Company |
|-----------|--------------------------------|
| 4,070 | Archer Daniels Midland |
| 3,150 | Caterpillar |
| 2,300 | Decatur Memorial Hospital |
| 1,735 | Decatur Public School District |
| 1,025 | St. Mary's Hospital |
| 615 | Millikin University |
| 600 | The Kelly Group |
| 580 | Akorn Incorporated |
| 580 | Tate & Lyle |
| 561 | Ameren Illinois |
| 500 | Norfolk Southern |
| 481 | Mueller |
| 400 | Bodine Electric |
| 300 | A-Lert Construction Services |
| 240 | McLeod Express |
| 186 | Fuyao Glass |
| 130 | TCR Systems |
| 120 | T/CCI Manufacturing |
| 80 | Parke Warehouses |

Illinois ranks fourth as a business location for Fortune 500 companies

Infrastructure and Sustainability A resource rich community to meet new and growing business needs.



ELECTRICITY

In Illinois, the electric utility industry is deregulated, giving customers the opportunity to negotiate terms, conditions and price – enabling them to secure electricity at costs well below national averages.



WATER

Nearly \$100 million is being invested to provide a reliable water system, including maintaining the water capacity of Lake Decatur with a dredging program – increasing the storage volume by nearly 30%.



NATURAL GAS

Within Macon County, two interstate pipelines are present - Rockies Express and Panhandle Eastern. In addition, Ameren owns and operates a network of high pressure (350-400 psi) lines that are available to furnish natural gas to the City's robust industrial base.



SANITARY SEWER

A robust sanitary sewer system that accommodates manufacturing and industrial flows. Local governments continue to invest millions of dollars to ensure a reliable system with capacity to service any industry.

OUR LOCATION.



The Midwest Inland Port is a multi-modal hub located in Decatur, Illinois that delivers both domestic and international flexibility for companies through a well-positioned transportation corridor, connecting the Midwest to the East, West and Gulf Coasts of North America.

- Large supply of available property for site development as well as an ample opportunity for warehouse development exist as an integral part of the Midwest Inland Port
- Diverse blend of importers and exporters in the area creates opportunities for intermodal container match-back shipments

YOUR STRATEGIC ADVANTAGE.



Roadways Uncongested, toll-free access to 5 major roadways: Interstates 72, 55, 74, 57 and U.S. Highway 51.



Rail Served by four railroads (CN, NS, DCC, and DREI) connecting to all North American rail networks - Only state in which all seven Class I railroads operate.



Ramp 280-acre privately owned intermodal rail ramp processing international containers. Ramp access to four railroads (CN, NS, DCC, and DREI). 25-minute turn times.



Motor Carriers Access to many truckload, less-than-truckload, and small parcel carriers. Significant truck freight volume provides scale economies and equipment availability.



Air A 2,000 acre, quick access airport equipped with Class 1 Instrument Landing System and runways measuring 8,500' long and 150' wide to handle large aircraft.



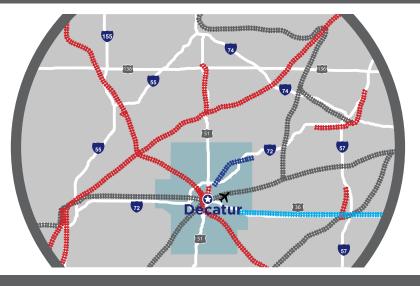
3PLS Availability of third party logistics companies in the region provide companies with increased flexibility to adjust to changing supply chain conditions. Services include warehouse storage space, freight transportation, transloading, order fulfillment, and other value added services.

Connectivity

Industries require convenient truck access to rail terminal facilities. The MIP is strategically located, offering non-congested, toll free access to one of the country's heaviest truck and rail traffic flows.

- ## CN
- # Norfolk Southern
- # OmniTRAX
- Watco

- **ズ** Decatur Airport
- Major Interstate



OUR TALENT.

Workforce

Labor Market

The availability of qualified labor is important for the successful operation of any facility. The Midwest Inland Port area provides access to a labor force of over 533,000 within a one hour drive of Decatur.



Specialized Labor

The Midwest Inland Port area has strong availability of employment specialization in manufacturing and other target industries compared to competing markets.

Specialized Programs to Fit Needs of Employers



Illinois Network for Advanced Manufacturing
Program at Richland Community College

Location Quotient of Warehousing and Storage Labor (NAICS 48-49), Manufacturing Labor (NAICS 31-33) and Food Manufacturing Labor (NAICS 311) within the MSA for (MIP) C1950 Decatur, IL MSA; (CHI) C1698 Chicago-Naperville-Elgin, IL-IN-WI MSA; (IND) C2690 Indianapolis-Carmel-Anderson, IN MSA; (KC) C2814 Kansas City, MO-KS MSA; (STL) C4118 St. Louis, MO-IL MSA; Quotients above 1.00 indicate a greater degree of industry specialization than the comparable region (USA); "Chicago Food Manufacturing Labor Reported by County; Data Source: 3rd QTR QCEW Bureau of Labor Statistics (Year 2018 Data)

Labor Specialization*

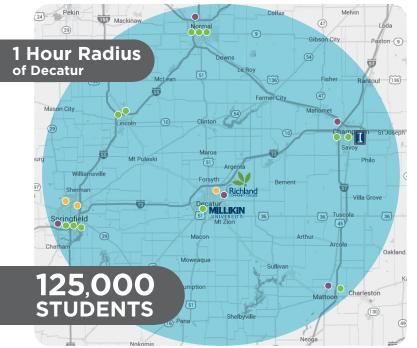


YOUR STRATEGIC ADVANTAGE.

Education and Training

There are a variety of specialized training programs available locally to develop and enhance the workforce in the region, including those required by the manufacturing industry. Many of these can be customized to meet the specific needs of businesses locating or expanding in the area.

- Job readiness workshops
- On-the-job training reimbursement
- Incumbent worker training reimbursement
- Adult education



I L L I N O I S UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN

One of the top engineering programs in the world.

MILLIKIN

Ranked in top 5% of best colleges in the Midwest by US News and World Report.

VOCATIONAL

- · Capital Area School of Practical Nursing
- Heartland Technical Academy*
- Midwest Technical Institute

COMMUNITY COLLEGE

- · Heartland Community College
- · Lake Land College
- · Lincoln Land Community College
- Parkland College
- Richland Community College*

4-YEAR UNIVERSITY

- Eastern Illinois University
- Illinois State University
- · Illinois Weslevan University
- Lincoln Christian College and Seminary
- · Lincoln College
- Lincoln College at Normal
- Millikin University*
- Southern Illinois University School of Medicine
- St. John's College
- · University of Illinois-Springfield
- · University of Illinois-Urbana-Champaign
- Urbana Theological Seminary

*Located in Decatur

READY?

The Economic Development Corporation of Decatur and Macon County along with the MIP Strategic Development Coalition are ready to assist you in every aspect of your relocation or expansion. Incentives and resources are available.

CONTACT US TODAY:

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OUR SERVICES. Incentives and Resources.

FTZ

Foreign Trade Zones (FTZs) are designated sites where special customs procedures apply. Foreign trade zones in the United States are comparable to so-called free trade zones in many countries, though procedures vary widely from country to country. Foreign goods may be admitted to an FTZ without being subject to customs duties and certain excise taxes.

TIF Districts

There are multiple Tax Increment Finance Districts (TIFs) in Decatur and Macon County. TIFs provide a means in which communities can financially assist in the development or redevelopment of an area which qualifies for state TIF criteria. Tax increment is the difference in the tax revenue generated before the property is developed or redeveloped and the tax revenue generated after the improvements have been made.

Enterprise Zones

A variety of state and local incentives are available in the Decatur Macon County Enterprise Zone including local property tax abatement for eligible projects. Designated Enterprise Zone Projects are also eligible for incentives from the state that are customized to meet the unique needs of the business, including tax credits related to employment activity. The Decatur Macon County Enterprise Zone encompasses significant portions of the region's industrial and business locations.

Illinois Small Business Development Center & International Trade Center

The Illinois Small Business Development Center (SBDC) provides one-on-one counseling, technical assistance, training seminars, information provision, networking opportunities, business development and real estate expertise for business owners, startups and entrepreneurs. The International Trade Center (ITC) provides support in evaluating a company's readiness to export, shipping and logistics, compliance regulations, international business planning, international trade techniques, export processes, and international market opportunities. These no cost services are provided by a partnership between the Economic Development Corporation of Decatur-Macon County and the Champaign County Economic Development Corporation.

Opportunity Zone

The Opportunity Zone program incentivizes long-term, private investments in low-income urban and rural communities nationwide. With this program, any taxpayer – individual or corporation – is eligible to invest in Opportunity Funds. There is no cap on the amount that can be invested. Opportunity Funds must be formed as a partnership or corporation and can be created by any person or entity. The Opportunity Fund is required to invest 90% of its assets in qualified Opportunity Zones in the form of stock, partnership interest, or business property. Investors can realize significant federal tax benefits by way of tax deferral, reduction and elimination.

